

UNITED STATES CENSUS OF
BUSINESS

1948

TRADE SERIES

THE GROCERY TRADE
THE DRUG TRADE

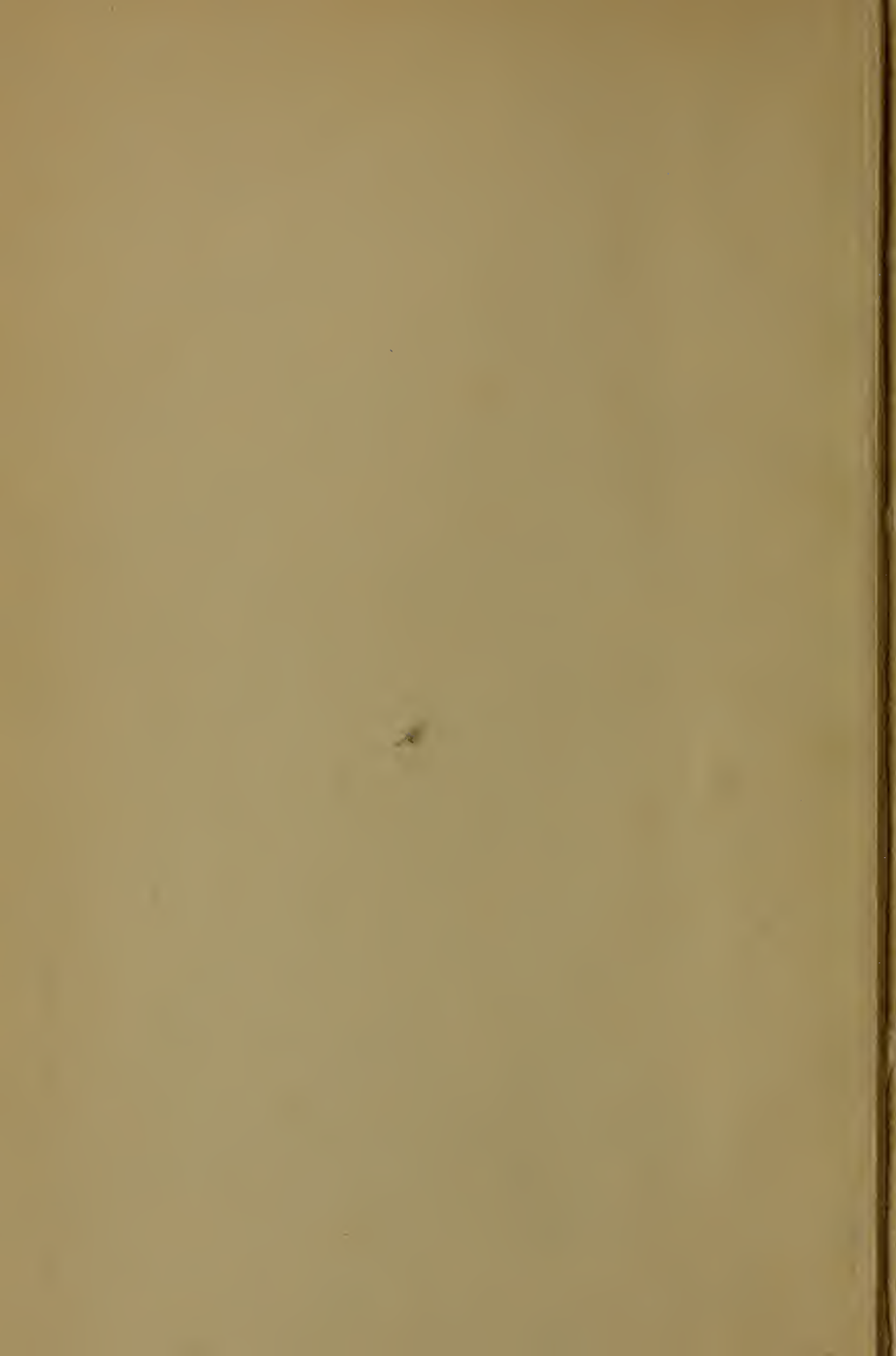
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U. S. CENSUS OF BUSINESS--1948

Trade Series

THE GROCERY TRADE
THE DRUG TRADE

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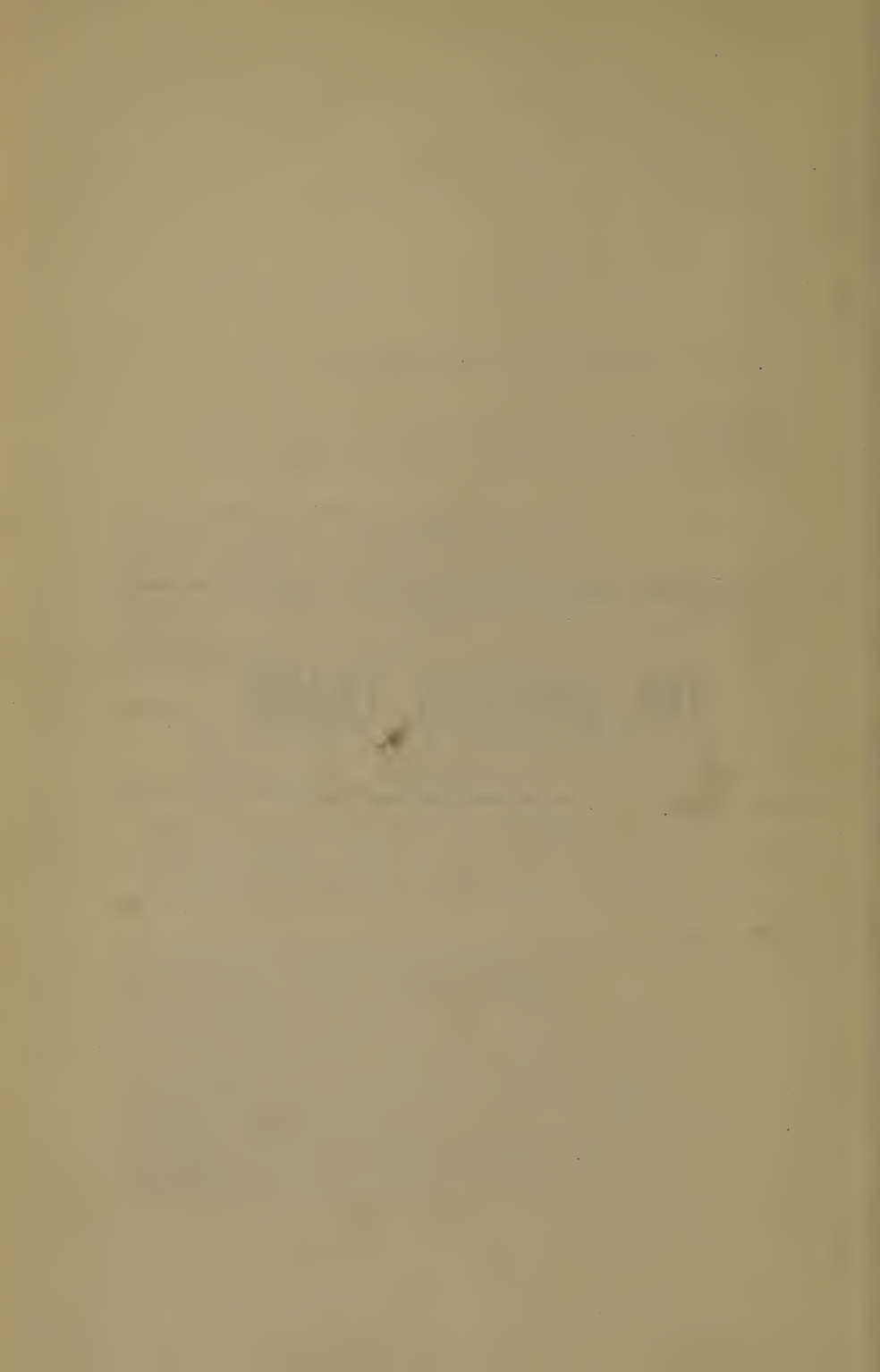
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THE GROCERY TRADE

INTRODUCTION

The Trade Series.--This is one of a series of reports presenting 1948 Census of Business data for a number of trades or kinds of business. In each report data have been assembled on a variety of subjects pertinent to the particular trade or trades covered by the report. For the most part, the information included is also available in 1948 Census of Business Area and Subject Bulletins. The following reports are included in the Trade Series. The letter designations indicate the segments of trade which have been included in the particular report. "R" denotes Retail, "W" Wholesale, and "S" Service Trades.

The Grocery Trade (RW)
 Department Stores (R)
 Variety Stores (R)
 The Electrical Goods Trade (RWS)
 The Automotive Trade (RWS)
 The Drug Trade (RW)
 The Jewelry Trade (RWS)
 Marketing by Producers of Basic Iron and Steel
 Products (W)
 The Motion Picture Trade (S)
 The Apparel Trade (RW)
 The Furniture Trade (RWS)
 The Lumber Trade (RW)
 The Hardware, Plumbing, and Heating Equipment
 Trade (RW)
 The Optical Goods Trade (RW)

Authority for the census.--The 1948 Census of Business was conducted on the basis of direct enumeration of business establishments under provision of the Act of June 19, 1948. Previous Business Censuses covered the years 1929, 1933, 1935, and 1939. Historical data in the Trade Series are limited to the years 1939, 1935, and 1929. No figures are included for the year 1933.

Establishment basis of the census.--A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the census was tabulated in accordance with the physical location of the store or establishment at which the business was conducted.

Scope of the census.--The 1948 Census of Business covers Retail Trade, Wholesale Trade, and Service Trade, including hotels and places

of amusement in continental United States and the Territories of Alaska and Hawaii. These trade groups correspond, with minor exceptions, to the classifications established in volume II of the Standard Industrial Classification Manual, issued May 1949 under the sponsorship of the Division of Statistical Standards, Bureau of the Budget.

1948 Census of Business publications.--Already published 1948 Census of Business reports include separate Retail, Wholesale, and Service Trade Bulletins for each State, as well as a summary for continental United States. For the Territories of Alaska and Hawaii, single bulletins combine data for the major trade categories. Data in the Area Bulletins are limited to basic census information on number of establishments, sales and receipts, pay roll, employees, proprietors and unpaid family workers, etc., classified by area and kind of business.

Also published is a series of Subject Bulletins for each of the three major trade divisions--retail, wholesale, and service--on a variety of topics such as inventories, sales size, single unit and multi-unit business, merchandise line sales, credit, etc. A single bulletin covering all subjects for all three trade divisions has been issued for Alaska and a similar one issued for Hawaii. Each of the bulletins contains information by kind of business and area, the amount and nature of detail varying with the nature of the subject presented.

The bulletins described above have been assembled into the following volumes:

Volume I	Retail Trade - General Statistics, Part 1
Volume II	Retail Trade - General Statistics, Part 2, and Merchandise Line Sales Statistics
Volume III	Retail Trade - Area Statistics
Volume IV	Wholesale Trade - General Statistics and Commodity Line Sales Statistics
Volume V	Wholesale Trade - Area Statistics
Volume VI	Service Trade - General Statistics
Volume VII	Service Trade - Area Statistics

How to order bulletins and volumes.--Subject and Area Bulletins, Trade Series reports, and volumes may be purchased from the Superintendent of Documents. Announcements and forms for ordering Census of Business Bulletins and volumes may be requested from any of the Field Offices of the U. S. Department of Commerce, the Bureau of the Census, or from the Superintendent of Documents, Washington 25, D. C.

Contents of this report

This report presents final data for the Retail and Wholesale Grocery Trade on a variety of subjects. The Retail Grocery Trade primarily covers the activities of stores classified as "grocery stores, without fresh meat" and "grocery stores, with fresh meat," while the Wholesale Grocery Trade covers the activities of establishments classified as "general-line grocery wholesalers" and "specialty-line grocery wholesalers." Detail published is essentially determined by requirements of census law which are directed at preventing disclosure of figures for individual businesses.

WHOLESALE TRADE

Scope

The wholesale grocery trade, as measured in this report, covers the types of establishments or businesses described below.

Merchant wholesalers:

- General-line grocery wholesalers
 - Not sponsoring cooperative or voluntary groups
 - Voluntary group wholesalers
 - Retailer-cooperative warehouses
 - Cash-carry wholesalers
 - Institutional wholesalers
- Specialty-line grocery wholesalers
 - Canned foods wholesalers
 - Coffee, tea, spices distributors
 - Dried fruits, nuts wholesalers
 - Flour distributors
 - Frosted, frozen foods wholesalers
 - Miscellaneous grocery specialties wholesalers

Manufacturers' (processors) sales branches and offices:

- Manufacturers' (processors) sales branches with stocks--groceries and food specialties
 - Canned foods sales branches
 - Coffee, tea, spices sales branches
 - Flour sales branches
 - Miscellaneous groceries sales branches
- Manufacturers' (processors) sales offices without stocks--groceries and food specialties

Agents and brokers--groceries and food specialties

Data are presented on a variety of subjects in tables 1 through 17 for some or all of the types of establishments. Each table indicates the segment of wholesale trade covered.

Descriptions of the wholesale business classifications included in this report follow.

Merchant wholesalers

Includes establishments or businesses, commonly referred to as "wholesalers," primarily engaged in buying, taking title to, physically storing and handling goods, and selling them at wholesale principally to retailers; to industrial, institutional, or commercial users; and to other wholesalers. The term is used broadly here to include service wholesalers in the domestic market, exporters, importers, and limited-function wholesalers. It corresponds with the term "service and limited-function wholesalers" as used in wholesale trade in the 1939 Census.

General-line grocery wholesalers.--Merchant wholesalers handling a general line of dry groceries and processed foods usually sold in retail grocery stores, such as canned foods, flour, sugar, coffee, tea, spices, as well as nonfood grocery items, including matches, household chemicals, soap powders, paper products, brooms, brushes, etc. Establishments are included in this group primarily on the basis of the usual trade designation rather than the more strict interpretation based on the commodities handled. This classification includes five general types of establishments:

Not sponsoring cooperative or voluntary groups--General-line grocery wholesalers (except cash-and-carry depots and institutional wholesalers) not sponsoring or affiliated with voluntary or cooperative groups.

Voluntary group wholesalers--General-line grocery wholesalers sponsoring or affiliated with sponsors of voluntary organizations of independent retailers performing joint advertising or other sales promotion activities. All wholesalers sponsoring such groups are included regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative warehouses--General-line grocery wholesalers--establishments owned and operated cooperatively by groups of independent retailers buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members but sometimes doing a regular wholesale business.

Cash-and-carry depots--General-line grocery wholesalers who extend little or no credit and usually do not make deliveries. They generally warehouse limited stocks of canned foods, staples, and other fast moving items.

Institutional wholesalers--General-line grocery wholesalers selling a general line of foods primarily to hotels, restaurants, cafeterias, and similar types of commercial users.

Specialty-line grocery wholesalers--Differ from general-line wholesalers in that they handle a limited line of dry groceries and/or food specialties. In some of the accompanying tables the specialty-line trade is further classified under the following kinds of business:

Canned foods--Merchant wholesalers primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, milk, and the like.

Coffee, tea, spices--Merchant wholesalers primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are not included in Wholesale Trade.

Dried fruits, nuts--Merchant wholesalers primarily engaged in selling dried fruits and nuts.

Flour--Merchant wholesalers primarily engaged in selling flour, including prepared and packaged flour. Prepared foods and breakfast cereals are frequently handled.

Frosted, frozen foods--Merchant wholesalers primarily engaged in selling quick frozen foods, such as frozen fruits, vegetables, and sea foods.

Miscellaneous grocery specialties--This classification includes two general types of merchant wholesalers: (a) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (b) those primarily engaged in selling specialized lines of grocery, food specialties and related items, such as bakery products, packaged breakfast cereals, cocoa, sugar, table salt, yeast, oleomargarine, household soaps, and soap powders, starch, cooking oils and shortening, matches, soft drinks, and the like.

Manufacturers' (processors) sales branches and offices

Establishments maintained apart from processing plants by manufacturers primarily for selling or marketing their products at wholesale. Sales branches or offices located at processing plants or at general administrative offices of processors are excluded unless operated as separate and distinct businesses. Separately incorporated subsidiaries of manufacturing companies identified with parent company and selling

its products only are included here. However, separately incorporated subsidiaries buying and selling on their own account are classified as merchant wholesalers.

Manufacturers' (processors) sales branches (with stocks)--groceries and food specialties.--Are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold.

Canned foods sales branches--Sales branches (with stocks) of packers and canners of fruits, juices, vegetables, meats, fish, milk, and the like.

Coffee, tea, and spices sales branches--Sales branches (with stocks) of coffee roasters, tea blenders, and spice grinders.

Flour sales branches--Sales branches (with stocks) of flour millers.

Miscellaneous groceries sales branches--Sales branches (with stocks) of processors and packers of specialty grocery and related items not mentioned above such as bakery products, packaged breakfast cereals, cocoa, sugar, table salt, yeast, oleomargarine, household soaps, and soap powders, starch, cooking oils and shortening, matches, soft drinks, and the like.

Manufacturers' (processors) sales offices (without stocks)--groceries and food specialties.--Are distinguished from manufacturers' sales branches by the fact that sales offices do not maintain facilities for the physical storage, handling, and delivery of merchandise.

Agents and brokers--groceries and food specialties

Establishments, the operators of which are in business for themselves, negotiating for others sales or purchases of groceries and related food specialties in domestic or foreign trade, but who do not, as a rule, take title to the merchandise. They may represent a single client or a group of clients, either buyers or sellers but not both in the same transaction, and compensation is usually in the form of commissions or brokerage. Sales as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated and include some approximation as some of them do not maintain records of the dollar sales. In such cases carefully prepared estimates are included.

RETAIL TRADE

Scope

The retail grocery trade as measured in this report covers retail establishments classified as grocery stores (with or without fresh meat). Information is also included on other retail kinds of business in which grocery items are sold in significant quantities. Descriptions of the kinds of business for which retail trade data are included in this report follow:

Grocery stores (with or without fresh meat).--These stores are primarily engaged in selling at retail a wide variety of canned or frozen foods, such as vegetables, fruits, and soups, in addition to dry groceries, either packaged or in bulk, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and other processed food and nonedible grocery items. Smoked and prepared meats, and fresh fish and poultry, fresh vegetables and fruits are also often sold. These stores are classified as "Grocery stores, with fresh meat" or "Grocery stores, without fresh meat" according to whether they do or do not handle fresh meats (frozen or unfrozen).

Related kinds of business:

Meat markets--These are retail establishments primarily engaged in selling fresh meats. They also may sell cured meats, poultry, fish, dairy products, eggs, and other commodities. These stores may butcher animals on their own account, or they may buy from others.

Fish (sea food) markets--These are retail establishments primarily engaged in selling fresh or cured fish, oysters, shellfish, and other sea foods.

Fruit stores, vegetable markets--These are retail establishments primarily engaged in selling fresh fruits and fresh vegetables. They are frequently found in public or municipal markets or are operated as roadside stands. Not included are stands operated by farmers selling only their own produce.

Candy, nut, confectionery stores--These are retail establishments primarily engaged in selling candy, nuts, sweetmeats, and other confections. Operation of a soda fountain or lunch counter is common. Establishments selling merchandise through coin-operated vending machines are included here if their principal line of merchandise is candy, nuts, or other confections.

Dairy products stores--These are retail establishments primarily engaged in selling such dairy products as milk, cream, butter, cheese, ice cream, and related products to over-the-counter customers. This classification is differentiated from milk dealers in method of distribution and not by kind of commodity. Establishments selling these products for immediate or on-premise consumption are classified as "Lunch counters, refreshment stands."

Milk dealers--These are retail establishments primarily engaged in selling milk and cream by daily delivery to the home. They may also sell other dairy products, such as butter, cheese, and eggs, and engage in pasteurizing operations incidental to the distribution of fluid milk. Establishments primarily engaged in the retail route distribution of fluid milk or cream and which also manufacture dairy products are included in this industry. Dealers who sell primarily to retailers or to hotels and restaurants are considered wholesalers.

Bakery products stores--These are single unit retail establishments primarily engaged in selling bakery products, such as bread, cakes, or pies, whether or not the products are produced on the premises. In addition, bakery products stores of multiunit bakeries with no baking on the premises are included.

Egg, poultry dealers--These are retail establishments primarily engaged in selling eggs and poultry. These stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowl, or sell fowl dressed and cleaned by others.

Delicatessen stores--These are retail establishments primarily engaged in selling cooked foods such as cooked meats, prepared salads, and baked beans, ready for consumption in the home without further preparation. They often carry canned and bottled goods, groceries, beer and wine, and tobacco products, and frequently serve meals.

Restaurants, cafeterias--These are retail establishments primarily engaged in selling complete meals and having full table service facilities. Also included are retail establishments primarily engaged in the preparation of food and serving of that food elsewhere.

Lunch counters, refreshment stands--These are retail establishments primarily engaged in selling limited lines of refreshments such as fruit juices, soft drinks, or short-order meals for immediate or on-premise consumption. They do not have full table service facilities. The classification also includes operators primarily engaged in selling soft drinks through coin-operated vending machines.

General stores--These are retail establishments usually located in rural communities and primarily engaged in selling a general line of merchandise of which the most important line is food, and the more important subsidiary lines are notions, apparel, farm supplies, and gasoline. These stores are usually known as country general stores.

Department stores--These are retail stores carrying a general line of apparel, such as suits, coats, dresses, and furnishings; home furnishings, such as furniture, floor coverings, curtains, draperies, linen, major household appliances, and housewares such as table and kitchen appliances, dishes, and utensils. These and other merchandise lines are normally arranged in separate sections or departments with the accounting on a departmentalized basis. The departments and functions are integrated under a single management. Establishments included in this classification must normally employ 25 or more persons.

Dry goods, general merchandise stores--These are retail establishments primarily engaged in selling piece goods, or a combination of men's and women's apparel, dry goods, hardware, homewares or home furnishings, etc. Yarn and notion shops are included in this category. Stores selling commodities covered in the definition for "Department stores," but normally having less than 25 employees, are also included in this industry.

The Retail Trade sample

All retail stores were enumerated, without regard to kind-of-business classification, as members of one of two groups. In general, the first group consisted of those stores which had \$100,000 or more as their total sales and receipts in 1948, or were members of a multiunit organization, or contained a leased department. Members of this group were requested to report merchandise line sales information, credit information, merchandise inventories at cost, information on trucks operated, and data on self-service features, in addition to the basic data reported by all stores such as total sales, pay roll, and number of employees.

The second group consisted of all other retail stores, namely, small single-unit stores. A random sample of this group was selected systematically by each field enumerator for the purpose of including one in ten of this group. Those in the sample were requested to report the same information as the members of the first group, while the remainder reported basic data only.

The data presented in the United States and geographic division tables represent data as reported by large stores and multiunits, plus small store information estimated on the basis of the figures submitted by the sample of one in ten of these stores.

The estimates for the small single-unit stores were prepared by multiplying by ten the data submitted in the sample reports after an adjustment had been made at the geographic division level so that the number of sample reports for each of 58 kind-of-business classes equalled one-tenth of the total number of the stores enumerated in the kind of business. This adjustment was made by randomly eliminating or duplicating the required number of sample reports.

Figures in tables 26, and 30 through 34 are estimates based on a sample and consequently would not necessarily be in exact agreement with data based on a complete enumeration. Thus, sales for a kind of business, as shown in tables 26, and 30 through 34 may differ from that shown in tables 18 through 25, 27 through 29, and 35 where this figure is the total reported by each establishment, whether or not in the sample. However, as a result of the procedure outlined above, the total number of stores shown for a kind-of-business class which is one

of the 58 will agree (except for differences caused by rounding) with the number of stores actually enumerated in that class. The total number of stores shown for a subdivision of any of the 58 kind-of-business classes will not necessarily agree with the known number because of sampling variability.

Sampling reliability of the estimates

When the data are estimated from a sample, exact agreement with the results that would have been obtained from a complete enumeration is not expected. Approximate measures of the differences which arise from sampling in the estimates of the merchandise line sales, credit

Table I.--SAMPLING VARIABILITY--MERCHANDISE INVENTORIES, CREDIT, TRUCKS, AND SELF-SERVICE--UNITED STATES

Item	Grocery trade	Grocery stores without fresh meat	Grocery stores, with fresh meat
Merchandise inventories at cost.....	...	1%	(*)
Credit:			
Sales:			
Cash sales by cash stores.....	...	1	(*)
Charge account sales by credit stores.....	...	2	1%
Installment sales by credit stores....	...	12	6
Balance due:			
On charge account sales.....	...	1	1
On installment sales.....	...	10	3
Trucks:			
Total trucks.....	1%	...	...
Stores operating trucks:			
Number.....	1	...	...
Sales total.....	1	...	...
Number of stores not operating trucks.	(*)	...	...
Self-service grocery stores:			
Number of stores:			
Stores with annual sales less than \$100,000.....	...	(*)	(*)
Total sales:			
Total:			
Stores with annual sales less than \$100,000.....	...	1	(*)
Full-time employees.....	...	1	(*)
Total employees.....	...	1	(*)
Total pay roll.....	...	1	(*)
Number of active proprietors in unincorporated businesses.....	...	1	1
Number of unpaid workers in unincorporated businesses.....	...	1	1

* Sampling variability is less than 1/2 of 1 percent.

sales, merchandise inventories, trucks, and self-service features presented in this report are given in tables I and II. These measures do not include biases arising from the use of different questionnaires, different processing of sample and nonsample reports, difference of response, and in non-reporting biases. It should be observed that some of these biases also can arise in complete enumerations where sampling procedures are not used.

Table II.--SAMPLING VARIABILITY--MERCHANDISE LINE SALES--UNITED STATES

If the kind of business is--	And if the merchandise line is handled by the following percentage of stores:						
	100%	80%	60%	40%	20%	10%	5%
	Then the chances are about two out of three that estimated sales of the merchandise line would differ from the results of a complete enumeration by less than:						
Grocery stores, without fresh meat	1%	1%	1%	1%	2%	3%	4%
Grocery stores, with fresh meat...	(*)	(*)	(*)	1	1	1	2
Meat markets.....	1	2	2	3	4	5	7
Fish (sea food) markets.....	5	5	6	7	11	15	21
Fruit stores, vegetable markets...	3	4	4	5	8	11	16
Candy, nut, confectionery stores..	2	2	3	3	5	7	10
Dairy products stores.....	2	3	3	4	6	9	12
Milk dealers.....	1	1	1	1	2	2	3
Bakery products stores.....	2	2	3	4	5	8	11
Egg, poultry dealers.....	3	4	5	6	9	13	17
Delicatessen stores.....	4	5	6	7	11	15	21
Restaurants, cafeterias.....	1	1	1	1	2	3	4
Lunch counters, refreshment stands	2	2	2	3	4	5	7
General stores.....	1	2	2	3	4	6	8
Department stores.....	...	...	...	...	...	...	...
Dry goods, general merchandise stores.....	1	1	1	1	2	2	3

* Sampling variability is less than 1/2 of 1 percent.

The estimates for geographic divisions are subject to larger sampling variability because the sample for each is smaller than the national sample. Table III below shows how many times larger is the sampling variability for each division as compared with that for the Nation.

The use of tables II and III can be illustrated by the following example. Data in table 30 indicate that estimated sales of fresh fruits and vegetables by "Grocery stores, without fresh meat" amounted to \$345,640,000 for the United States and \$102,735,000 for the Middle Atlantic Division. Reference to column 3 of table 30 shows that this merchandise line is handled by 59,485 of the 152,185 stores or by 39 percent of the stores analyzing sales. Turning to table II above and referring to the line for "Grocery stores, without fresh meat," a sampling variability of approximately one percent is found. This is the guide to the sampling variability for the national figure. Since the multiplication factor for the Middle Atlantic Division is 2.1, the sampling variability is slightly more than twice as large. Thus, in

Table III.--MULTIPLICATION FACTORS FOR SAMPLING VARIABILITY--
GEOGRAPHIC DIVISIONS

Geographic division	Refer to the sampling variability for the United States and multiply by--
New England.....	4.0
Middle Atlantic.....	2.1
East North Central.....	2.3
West North Central.....	3.2
South Atlantic.....	2.8
East South Central.....	3.8
West South Central.....	3.2
Mountain.....	5.7
Pacific.....	3.4

this illustration, the chances are two out of three that the estimates of sales of fresh fruits and vegetables by "Grocery stores, without fresh meat" would be different because of sampling from the results of a complete enumeration, by less than one percent at the national level and two percent for the Middle Atlantic Division.

Estimates given in columns 2, 4, or 5 of table 30 are more reliable than those for the sales of the merchandise line, column 1. Estimated total sales of those handling the merchandise line, column 4, are only slightly more reliable; but the percent of total sales accounted for by sales of the merchandise line, column 2, and the ratio of merchandise line sales to the total sales of those handling the line, column 5, both have far less sampling variability.

WHOLESALE TRADE

Table 1.—WHOLESALE GROCERY TRADE—UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948, 1939, 1935, and 1929

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Type of establishment and census year	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)	Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales				
MERCHANT WHOLESALEERS								
General-line and specialty-line grocery wholesalers.....1948....	10,528	8,586,553	742,666	8.6	412,436	7,147	136,944	814,810
1939....	9,858	3,157,258	343,555	10.9	174,911	6,358	118,836	406,006
1935....	10,416	2,962,950	301,130	10.2	162,576	6,642	¹ 115,831	346,591
1929....	9,655	4,241,545	381,370	9.0	201,367	n.a.	¹ 115,309	481,071
General-line grocery wholesalers...1948....	4,265	5,799,121	471,707	8.1	285,414	2,091	94,434	598,773
1939....	3,942	2,185,736	206,862	9.5	112,922	1,558	76,616	300,018
1935....	3,833	1,953,762	173,757	8.9	98,077	1,443	¹ 67,563	242,071
1929....	5,748	2,938,579	263,989	9.0	144,626	n.a.	¹ 83,186	386,262
Specialty-line grocery wholesalers...1948....	6,263	2,787,432	270,959	9.7	127,022	5,056	42,510	216,037
1939....	5,916	971,522	136,693	14.1	61,989	4,800	42,220	105,988
1935....	6,583	1,009,188	127,373	12.6	64,499	5,199	¹ 48,268	104,520
1929....	3,907	1,302,966	117,381	9.0	56,741	n.a.	¹ 32,123	94,809
Manufacturers' (processors) sales branches, offices--grocery, food specialties.....1948....	2,607	4,732,757	381,474	8.1	158,702	6	46,376	145,408
1939....	2,402	1,525,670	237,232	15.5	77,584	23	39,333	61,204
1935....	2,290	1,387,918	168,290	12.1	58,825	24	¹ 31,195	49,687
1929....	2,469	1,633,442	224,775	13.8	n.a.	n.a.	n.a.	n.a.
Manufacturers' (processors) sales branches (with stocks)--grocery, food specialties.....								
.....1948....	2,271	3,676,456	304,979	8.3	131,908	4	38,887	145,408
1939....	1,612	1,195,825	178,127	14.9	62,107	20	32,332	61,204
1935....	2,084	1,134,141	134,067	11.8	51,815	18	¹ 27,952	49,687
Manufacturers' (processors) sales offices (without stocks)--grocery, food specialties.....								
.....1948....	336	1,056,301	76,495	7.2	26,794	2	7,489	...
1939....	790	329,845	59,105	17.9	15,477	3	7,001	...
1935....	206	253,777	34,223	13.5	7,010	6	¹ 3,243	...
Agents and brokers--grocery, food specialties.....1948....	2,883	4,740,299	² 98,907	³ 2.1	42,354	2,639	10,258	8,551
1939....	2,514	1,966,086	n.a.	1.9	17,974	2,224	n.a.	11,935
1935....	2,081	1,655,330	24,860	1.5	13,713	1,627	¹ 6,675	10,957
1929....	1,961	2,139,340	40,697	1.9	n.a.	n.a.	n.a.	n.a.

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.¹ Average for the year.² Represents commission received.³ Commissions received as a percent of sales.

Table 2A.—GENERAL—LINE GROCERY WHOLESALERS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
United States, total.....	4,265	5,799,121	100.0	8.1	285,414	2,091	94,434	5,392,727	598,773
Voluntary group wholesalers.....	635	1,633,954	28.2	8.3	85,413	163	26,941	1,607,433	172,136
Retailer-cooperative warehouses.....	211	582,340	10.0	4.6	16,722	1	5,421	321,683	54,182
Not sponsoring cooperative, voluntary groups.....	2,963	3,378,567	58.3	8.7	174,773	1,839	59,541	3,308,364	354,853
Cash-carry depots.....	405	146,829	2.5	4.9	3,565	38	1,282	66,783	10,753
Institutional wholesalers.....	51	57,431	1.0	13.8	4,941	50	1,249	88,464	6,869
New England.....	211	277,431	4.8	10.5	16,771	45	5,077	317,506	35,556
Maine.....	23	43,290	0.7	8.9	2,206	7	783	39,436	4,764
New Hampshire.....	11	10,961	0.2	7.8	416	2	174	7,991	1,522
Vermont.....	9	11,538	0.2	8.2	568	2	222	10,315	1,524
Massachusetts.....	103	147,236	2.5	12.3	10,524	14	2,911	204,210	20,193
Rhode Island.....	18	19,643	0.3	6.9	734	12	277	13,624	2,072
Connecticut.....	47	44,763	0.8	9.2	2,323	8	710	41,930	5,481
Middle Atlantic.....	605	836,506	14.4	9.5	48,090	433	13,927	910,316	92,346
New York.....	271	423,348	7.3	11.1	28,754	180	7,663	533,835	46,048
New Jersey.....	65	87,293	1.5	8.4	4,308	47	1,239	83,225	9,176
Pennsylvania.....	269	325,865	5.6	7.7	15,028	206	5,025	293,256	37,122
East North Central.....	618	893,436	15.4	9.2	52,124	222	15,503	958,626	95,496
Ohio.....	158	234,728	4.0	8.5	10,043	44	4,118	249,212	25,677
Indiana.....	88	132,286	2.3	8.8	7,458	36	2,173	128,112	13,288
Illinois.....	148	244,686	4.2	11.7	18,057	70	5,086	329,689	28,684
Michigan.....	156	178,722	3.1	7.1	8,149	59	2,430	153,914	16,436
Wisconsin.....	68	103,014	1.8	8.6	5,417	13	1,696	97,699	11,411
West North Central.....	442	696,881	12.0	8.2	35,054	96	12,082	666,727	81,194
Minnesota.....	79	136,415	2.4	8.0	6,579	10	2,380	129,436	16,251
Iowa.....	77	142,979	2.5	7.7	6,853	17	2,296	131,462	13,549
Missouri.....	132	176,725	3.0	7.6	8,935	49	2,943	175,765	24,309
North Dakota.....	33	50,322	0.9	8.6	2,383	2	899	45,489	4,223
South Dakota.....	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	37	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	57	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 2A.—GENERAL-LINE GROCERY WHOLESALERS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
South Atlantic.....	840	856,302 (x)	14.8 (x)	7.4 (x)	38,058 (x)	495 (x)	14,178	708,714	80,531 (x)
Delaware.....	6								6,821 (x)
District of Columbia.....	49	67,602	1.2	8.4	3,533	32	1,218	67,709	3,610 (x)
Florida.....	16	32,969	0.6	8.9	1,843	10	590	34,275	13,006 (x)
Georgia.....	134	127,562	2.2	7.6	5,590	63	2,137	104,327	15,141 (x)
Virginia.....	92								
West Virginia.....	208	173,883	3.0	6.4	6,535	146	2,538	121,094	14,623 (x)
North Carolina.....	78								9,951 (x)
South Carolina.....	167	156,996	2.7	7.6	7,111	117	2,749	131,788	52,220 (x)
Georgia.....	90	105,737	1.8	7.8	4,977	63	1,816	91,535	16,482 (x)
Florida.....	463	571,779	9.9	7.0	23,190	316	9,448	438,916	12,089 (x)
East South Central.....	127								
Kentucky.....	102	181,503	3.1	6.7	7,385	39	2,826	142,781	76,741 (x)
Tennessee.....	116	129,566	2.2	6.5	4,916	109	2,059	89,440	11,607 (x)
Alabama.....	118								10,515 (x)
Mississippi.....									9,647 (x)
West South Central.....	618	805,318	13.9	7.6	36,053	331	13,716	685,872	44,972 (x)
Arkansas.....	119	118,138	2.0	7.5	5,108	73	2,062	97,166	25,177 (x)
Louisiana.....	147	144,331	2.5	7.7	6,637	78	2,687	117,385	4,012 (x)
Oklahoma.....	79	99,686	1.7	8.3	5,030	29	1,782	89,222	3,284 (x)
Texas.....	279	443,163	7.7	7.5	19,278	151	7,185	382,099	5,928 (x)
Mountain.....	166	208,774	3.6	7.7	9,960	46	3,347	187,178	2,890 (x)
Montana.....	26	33,423	0.6	8.5	1,750	4	570	31,307	3,181 (x)
Idaho.....	19	25,987	0.4	5.5	896	4	328	18,065	818 (x)
Wyoming.....	13								
Colorado.....	38	47,111	0.8	10.0	3,072	17	989	58,176	59,512 (x)
New Mexico.....	23	23,396	0.4	7.3	998	8	389	18,901	12,357 (x)
Arizona.....	22	36,627	0.6	7.1	1,487	11	459	27,395	6,557 (x)
Utah.....	16								
Nevada.....	8	6,245	0.1	5.1	181	...	62	3,790	341,345 (x)
Pacific.....	302	652,694	11.2	6.6	26,114	107	7,156	518,872	40,598 (x)
Washington.....	61	122,848	2.1	7.6	5,689	24	1,708	118,032	
Oregon.....	32	65,131	1.1	7.4	3,038	9	891	59,495	
California.....	209	464,715	8.0	6.2	17,387	74	4,557	341,345	

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

Table 2b.—SPECIALTY-LINE GROCERY WHOLESALERS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

WHOLESALE

19

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
United States, total.....	6,263	2,787,432	100.0	9.7	127,022	5,056	42,510	2,464,192	216,037
Canned foods wholesalers.....	1,138	408,505	14.7	10.5	18,965	1,029	6,642	377,587	44,002
Coffee, tea, spices distributors.....	573	590,961	21.2	7.5	19,923	399	5,729	359,588	53,260
Dried fruits, nuts wholesalers.....	150	67,050	2.4	10.2	2,838	140	1,504	63,188	6,821
Flour distributors.....	294	156,641	5.6	5.3	5,135	202	1,614	95,844	5,828
Frosted, frozen foods wholesalers.....	447	239,630	8.6	14.3	16,586	238	5,559	337,947	24,662
Miscellaneous grocery specialty whole- salers.....	3,661	1,324,645	47.5	7.8	63,575	3,048	21,462	1,230,038	81,464
New England.....	377	101,959	3.7	14.3	7,226	244	2,506	133,709	7,914
Maine.....	21	5,969	0.2	9.8	313	11	117	5,799	556
New Hampshire.....	19	11,104	0.4	6.3	387	10	128	6,775	673
Vermont.....	12	1,031	(2)	16.8	80	10	33	1,444	35
Massachusetts.....	203	60,752	2.2	16.1	4,548	117	1,529	84,501	4,764
Rhode Island.....	50	10,722	0.4	15.4	1,054	42	368	18,728	864
Connecticut.....	72	12,361	0.5	13.2	844	54	331	16,462	1,022
Middle Atlantic.....	2,374	1,341,884	48.2	8.2	47,976	1,946	14,004	898,000	95,537
New York.....	1,641	1,138,800	40.9	7.5	35,081	1,306	9,460	642,607	78,980
New Jersey.....	280	63,588	2.3	13.2	4,616	219	1,601	91,859	5,267
Pennsylvania.....	453	139,496	5.0	11.5	8,279	421	2,943	163,554	11,290
East North Central.....	1,122	413,631	14.8	11.2	23,901	859	7,698	462,127	37,879
Ohio.....	242	76,378	2.7	12.5	5,266	172	1,695	101,239	6,696
Indiana.....	122	31,819	1.1	12.7	2,087	98	777	38,560	2,429
Illinois.....	435	221,901	8.0	9.4	10,370	331	3,214	202,045	22,130
Michigan.....	218	59,735	2.1	13.4	4,307	179	1,334	83,359	4,498
Wisconsin.....	105	23,798	0.9	15.7	1,871	79	678	36,924	2,126
West North Central.....	402	128,943	4.6	12.7	8,264	320	2,967	158,190	10,819
Minnesota.....	75	29,032	1.0	10.9	1,308	49	274	24,854	1,789
Iowa.....	45	12,874	0.5	12.9	917	28	457	15,766	963
Missouri.....	174	64,586	2.3	12.3	4,227	142	1,536	81,412	5,900
North Dakota.....	14	1,688	0.1	31.2	290	8	105	6,638	263
South Dakota.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	29	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	55	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 2B.—SPECIALTY-LINE GROCERY WHOLESALERS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
South Atlantic.....	615	159,155	5.7	12.7	9,661	450	4,135	203,092	15,146
Delaware.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	110	21,625	0.8	13.2	1,391	82	520	27,299	1,177
District of Columbia.....	27	6,140	0.2	15.9	476	16	157	10,356	668
Virginia.....	69	20,536	0.7	11.5	1,179	51	572	29,068	2,274
West Virginia.....	49	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
North Carolina.....	89	24,562	0.9	9.4	1,137	72	575	23,687	2,265
South Carolina.....	45	(x)	(x)	(x)	(x)	(x)	7	(x)	(x)
Georgia.....	74	27,840	1.0	12.8	1,520	64	679	33,319	3,346
Florida.....	141	31,153	1.1	15.5	2,280	86	939	47,207	3,323
East South Central.....	220	95,090	3.4	8.2	4,151	168	1,826	81,468	4,952
Kentucky.....	55	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Tennessee.....	54	50,682	1.8	6.0	1,611	37	637	29,817	1,336
Alabama.....	72	22,977	0.8	10.0	1,217	57	554	24,636	1,558
Mississippi.....	39	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central.....	338	164,814	5.9	9.7	7,494	286	3,223	143,908	17,482
Arkansas.....	27	8,372	0.3	10.3	451	20	223	9,842	910
Louisiana.....	96	93,343	3.4	6.8	2,748	66	957	47,689	10,414
Oklahoma.....	40	6,515	0.2	16.3	578	38	310	12,423	597
Texas.....	175	56,584	2.0	13.8	3,717	162	1,733	74,014	5,561
Mountain.....	120	31,229	1.1	11.6	1,535	106	756	33,412	2,541
Montana.....	8	760	(z)	8.2	25	10	16	855	74
Idaho.....	4	855	(z)	12.2	44	2	15	843	53
Wyoming.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Colorado.....	51	18,222	0.7	9.3	769	47	447	16,942	1,197
New Mexico.....	12	2,312	0.1	16.6	156	9	51	3,023	216
Arizona.....	14	3,551	0.1	12.4	185	10	79	3,951	523
Utah.....	21	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nevada.....	6	923	(z)	11.6	36	8	11	703	12
Pacific.....	695	350,727	12.6	10.3	16,814	677	5,395	350,286	23,767
Washington.....	95	30,387	1.1	15.2	2,009	81	527	38,883	3,612
Oregon.....	52	26,984	1.0	11.1	1,346	35	407	26,345	1,378
California.....	548	293,356	10.5	9.7	13,459	561	4,461	285,058	18,777

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

Table 3.—GROCERY WHOLESALESA (GENERAL LINE AND SPECIALTY LINES COMBINED)—UNITED STATES,
BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939, and 1929

Establishments, Sales, and Pay Roll

Geographic division and State	Establishments (Number)			Sales, entire year (Thousand dollars)			Pay roll, entire year (Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
United States, total.	10,528	9,858	19,655	8,586,553	3,157,258	14,241,545	412,436	174,911	1201,367
New England, total.....	588	512	530	379,390	158,906	238,367	23,997	11,131	10,702
Maine.....	44	55	55	49,279	15,758	22,940	2,519	938	1,200
New Hampshire.....	30	24	29	22,065	7,617	9,213	803	423	482
Vermont.....	21	15	17	12,569	4,740	11,216	648	270	378
Massachusetts.....	306	286	293	207,988	98,837	153,401	15,072	7,727	6,460
Rhode Island.....	68	44	41	30,365	10,534	12,277	1,788	615	492
Connecticut.....	119	88	95	57,124	21,420	29,320	3,167	1,158	1,690
Middle Atlantic, total.....	2,979	2,126	1,961	2,178,390	738,411	1,014,730	96,066	42,050	48,273
New York.....	1,912	1,233	1,151	1,562,148	501,861	685,767	63,835	28,886	29,823
New Jersey.....	345	215	143	150,881	53,669	81,970	8,924	3,090	4,552
Pennsylvania.....	722	678	667	465,361	182,881	246,993	23,307	10,074	13,898
East North Central, total..	1,740	1,827	1,540	1,307,067	530,110	688,303	76,025	34,254	40,304
Ohio.....	400	451	360	311,106	141,881	162,446	18,309	9,222	9,225
Indiana.....	210	206	175	164,105	60,087	65,209	9,545	3,414	3,256
Illinois.....	583	656	484	466,587	185,283	237,644	28,427	13,940	17,047
Michigan.....	374	342	343	238,457	90,940	138,825	12,456	4,576	5,999
Wisconsin.....	173	172	178	126,812	51,919	84,179	7,288	3,102	4,777
West North Central, total..	844	959	803	825,824	352,384	451,183	43,318	20,733	24,302
Minnesota.....	154	178	135	165,447	77,115	68,315	7,887	4,223	3,594
Iowa.....	122	150	126	155,853	66,400	80,913	7,770	3,645	3,987
Missouri.....	306	370	290	241,311	102,176	154,169	13,162	6,634	8,843
North Dakota.....	47	38	40	52,010	19,989	22,712	2,673	935	1,184
South Dakota.....	37	38	47	38,804	15,087	18,383	2,112	790	925
Nebraska.....	66	65	65	95,053	33,923	53,507	5,436	2,335	3,017
Kansas.....	112	120	100	77,346	37,694	53,184	4,278	2,171	2,752
South Atlantic, total.....	1,455	1,385	1,371	1,015,457	373,090	437,888	47,719	17,761	18,823
Delaware.....	17	13	12	8,861	3,905	4,033	478	224	272
Maryland.....	159	136	123	89,227	36,188	58,026	4,924	1,970	3,000
District of Columbia.....	43	32	24	39,109	17,118	10,430	2,319	1,050	521
Virginia.....	203	210	208	148,098	55,782	60,665	6,769	2,743	2,729
West Virginia.....	141	130	114	104,096	38,906	49,000	5,324	2,163	2,667
North Carolina.....	297	282	299	198,445	69,067	73,714	7,672	2,733	2,600
South Carolina.....	123	131	153	105,895	37,562	39,413	4,345	1,385	1,355
Georgia.....	241	260	269	184,836	66,630	90,745	8,631	3,069	3,267
Florida.....	231	191	169	136,890	47,932	51,862	7,257	2,424	2,412
East South Central, total..	683	659	713	666,869	221,484	272,793	27,341	10,078	11,733
Kentucky.....	182	164	181	143,447	53,895	58,110	5,887	2,414	2,781
Tennessee.....	156	140	180	232,185	67,974	83,426	8,996	3,059	3,579
Alabama.....	188	189	189	152,543	49,624	64,429	6,133	2,151	2,770
Mississippi.....	157	166	163	138,694	49,991	66,828	6,325	2,454	2,603
West South Central, total..	956	1,141	1,092	970,132	357,117	478,491	43,547	16,817	19,271
Arkansas.....	146	185	205	126,510	51,413	70,463	5,559	2,243	3,205
Louisiana.....	237	247	222	237,674	86,030	132,130	9,385	4,150	3,998
Oklahoma.....	119	151	179	106,201	47,944	70,087	5,608	2,420	3,220
Texas.....	454	558	486	499,747	171,730	205,811	22,995	8,004	8,848
Mountain, total.....	286	321	288	240,003	106,565	138,608	11,495	5,042	6,220
Montana.....	34	43	51	34,183	17,713	22,991	1,775	784	1,127
Idaho.....	23	28	32	26,842	12,993	14,331	940	571	570
Wyoming.....	17	20	18	13,532	5,730	6,783	670	262	280
Colorado.....	89	93	83	65,333	32,530	47,051	3,841	1,706	2,131
New Mexico.....	35	46	26	25,708	11,930	11,375	1,154	491	551
Arizona.....	37	45	41	40,178	10,868	17,203	1,672	508	888
Utah.....	37	39	31	27,059	12,670	17,035	1,226	637	613
Nevada.....	14	7	6	7,168	2,131	1,839	217	83	60
Pacific, total.....	997	928	783	1,003,421	319,191	477,684	42,928	17,045	17,207
Washington.....	156	156	146	153,235	53,542	92,937	7,698	2,882	3,618
Oregon.....	84	70	73	92,115	27,887	36,086	4,384	1,653	1,092
California.....	757	702	564	758,071	237,762	348,661	30,846	12,510	12,497

¹ Includes 574 soft drink wholesalers, with sales totaling \$43,498,000 and pay roll totaling \$4,532,000.
These establishments could not be allocated by States.

Table 4a.—GENERAL-LINE GROCERY WHOLESALERS—STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, 1948; Population 1950

Standard metropolitan area	Establishments (Number)	Sales, entire year		Pay roll, entire year (Thousand dollars)	Active pro- cessors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Population April 1950
		Amount (Thousand dollars)	Percent of United States total			Employees (Number)	Pay roll (Dollars)	
United States, total.....	4,265	5,799,121	100.0	285,414	2,091	94,434	5,392,727	150,555,592
55 metropolitan areas:								
New York-Northeastern New Jersey.....	189	336,574	5.8	23,765	148	5,996	456,739	12,831,914
Chicago, Ill.....	77	177,041	3.1	14,292	38	3,842	262,707	5,475,535
Los Angeles, Calif.....	80	196,911	3.4	6,012	24	1,621	130,927	4,339,225
Philadelphia, Pa.....	51	114,252	2.0	5,093	66	1,556	99,894	3,660,676
Detroit, Mich.....	46	78,175	1.3	3,477	27	931	66,952	2,973,019
Boston, Mass.....	50	80,122	1.4	6,886	9	1,732	137,346	2,354,507
San Francisco-Oakland, Calif.....	41	110,339	1.9	6,000	28	1,478	110,605	2,214,249
Pittsburgh, Pa.....	77	72,500	1.2	4,127	47	1,212	83,036	2,205,544
St. Louis, Mo.....	37	67,321	1.2	3,917	12	1,193	83,385	1,673,467
Washington, D. C.....	17	(x)	(x)	(x)	(x)	(x)	(x)	1,457,601
Cleveland, Ohio.....	18	39,499	0.7	2,686	5	849	54,446	1,453,556
Baltimore, Md.....	26	46,009	0.8	2,424	5	764	46,360	1,320,754
Minneapolis-St. Paul, Minn.....	23	79,271	1.4	3,665	3	1,307	74,854	1,107,366
Buffalo, N. Y.....	21	32,013	0.6	1,621	18	512	28,886	1,085,606
Cincinnati, Ohio.....	19	35,503	0.6	1,636	8	460	26,711	898,031
Milwaukee, Wis.....	16	30,491	0.5	1,992	4	249	36,146	863,377
Kansas City, Mo.....	14	24,752	0.4	1,759	1	552	33,558	802,231
Houston, Tex.....	13	86,121	1.5	3,806	2	1,287	81,256	802,102
Providence, R. I.....	18	(x)	(x)	(x)	(x)	(x)	(x)	732,851
Seattle, Wash.....	22	51,597	0.9	2,721	15	722	33,361	726,464
Portland, Ore.....	11	35,243	0.6	1,712	1	494	33,989	701,202
Oakland, Calif.....	29	34,773	0.6	1,491	25	591	34,327	681,037
Atlanta, Ga.....	24	28,906	0.5	1,596	27	519	30,649	664,033
Dallas, Tex.....	11	28,149	0.5	1,464	8	454	28,982	610,832
Louisville, Ky.....	9	16,345	0.3	808	4	259	15,803	574,474
Denver, Colo.....	11	26,265	0.5	2,109	7	630	38,786	560,361
Birmingham, Ala.....	17	22,666	0.4	909	15	322	15,729	554,186
Indianapolis, Ind.....	9	20,209	0.3	1,193	3	286	18,079	549,047
San Diego, Calif.....	7	22,270	0.4	732	3	215	13,347	535,967
Youngstown, Ohio.....	9	15,344	0.3	784	...	219	13,495	526,599
Albany-Schenectady-Troy, N. Y.....	17	16,656	0.3	904	12	229	15,366	512,527
Columbus, Ohio.....	5	17,219	0.3	690	1	256	13,002	501,882
San Antonio, Tex.....	9	33,947	0.6	1,191	11	459	22,937	496,090

See footnotes at end of table.

Table 4A.--GENERAL-LINE GROCERY WHOLESALERS--STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE--Continued

WHOLESALE

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Establishments, Sales, Pay Roll, and Personnel, 1948; Population 1950								
Standard metropolitan area	Establishments (Number)	Sales, entire year		Pay roll, entire year (Thousand dollars)	Active pro- prietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Population April 1950 ¹
		Amount (Thousand dollars)	Percent of United States total			Employees (Number)	Pay roll (Dollars)	
55 metropolitan areas--Continued								
Miami, Fla.....	13	25,038	0.4	1,548	6	551	29,535	488,689
Rochester, N. Y.....	13	20,459	0.4	1,066	9	289	17,352	484,877
Memphis, Tenn.....	7	33,463	0.6	1,366	2	462	25,757	480,161
Dayton, Ohio.....	7	19,570	0.3	980	1	264	17,956	453,181
Allentown-Bethlehem-Easton, Pa.....	5	9,636	0.2	492	...	151	7,615	434,857
Norfolk-Portsmouth, Va.....	15	24,455	0.4	1,173	5	423	20,564	409,545
Akron, Ohio.....	5	9,906	0.2	698	3	195	13,693	407,981
Springfield-Holyoke, Mass.....	7	13,487	0.2	708	...	198	11,849	406,500
Tampa-St. Petersburg, Fla.....	18	15,272	0.3	534	20	231	7,805	406,175
Toledo, Ohio.....	15	22,148	0.4	1,285	...	419	25,742	392,626
Wilkes-Barre-Hazleton, Pa.....	13	12,740	0.2	455	13	224	8,781	391,226
Omaha, Neb.....	9	46,025	0.8	2,696	1	842	45,802	362,203
Fort Worth, Tex.....	6	17,299	0.3	746	...	331	13,838	356,080
Hartford, Conn.....	8	9,190	0.2	474	...	141	9,556	356,080
Wheeling, W. Va.-Steubenville, Ohio.....	16	13,265	0.2	664	1	215	12,410	352,924
Syracuse, N. Y.....	6	9,024	0.2	457	3	137	8,142	340,875
Knoxville, Tenn.....	10	16,982	0.3	557	...	220	9,656	335,664
Phoenix, Ariz.....	11	24,527	0.4	936	7	262	17,656	329,266
Richmond, Va.....	11	10,278	0.2	529	5	197	10,558	326,863
Oklahoma City, Okla.....	9	28,412	0.5	1,587	...	515	27,604	322,520
Nashville, Tenn.....	8	32,332	0.6	1,526	...	548	27,388	320,588
Charleston, W. Va.....	14	15,024	0.3	799	4	246	14,979	319,277

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

1 Based on advance 1950 population estimates.

Table 4B.—SPECIALTY-LINE GROCERY WHOLESALERS—STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE

Standard metropolitan area	Establishments, Sales, Pay Roll, and Personnel, 1948; Population 1950			Pay roll, entire year (Thousand dollars)	Active pro- prietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Population April 1950 ¹
	Establishments (Number)	Amount (Thousand dollars)	Percent of United States total			Employees (Number)	Pay roll (Dollars)	
United States, total.....	6,263	2,787,432	100.0	127,022	5,056	42,510	2,464,192	150,555,592
55 metropolitan areas:								
New York-Northeastern New Jersey.....	1,652	1,149,548	41.2	36,292	1,292	9,846	666,450	12,831,914
Chicago, Ill.....	342	204,193	7.3	9,374	250	2,828	182,757	5,475,535
Los Angeles, Calif.....	233	101,582	3.6	6,608	214	2,397	147,040	4,399,225
Philadelphia, Pa.....	196	61,268	2.2	3,781	180	1,250	74,086	3,660,676
Detroit, Mich.....	108	36,433	1.3	2,481	98	724	47,881	2,973,019
Boston, Mass.....	136	48,906	1.8	3,786	67	1,227	70,103	2,934,507
San Francisco-Oakland, Calif.....	188	160,832	5.8	4,988	217	1,447	102,699	2,214,249
Pittsburgh, Pa.....	79	31,155	1.1	2,420	65	707	44,381	2,205,544
St. Louis, Mo.....	94	31,155	(x)	(x)	17	(x)	(x)	1,673,467
Washington, D. C.....	36	3,718	0.3	(x)	17	243	13,239	1,457,601
Cleveland, Ohio.....	58	25,002	0.9	1,725	36	444	32,453	1,453,556
Baltimore, Md.....	86	(x)	(x)	(x)	(x)	(x)	(x)	1,150,734
Minneapolis-St. Paul, Minn.....	41	24,009	0.9	338	21	350	19,754	1,087,466
Buffalo, N. Y.....	41	6,458	0.2	44	44	160	25,568	1,085,426
Cincinnati, Ohio.....	41	19,578	0.7	1,386	27	456	25,568	868,031
Milwaukee, Wis.....	51	15,403	0.6	1,440	31	431	27,500	863,937
Kansas City, Mo.....	39	(x)	(x)	(x)	(x)	(x)	(x)	808,231
Houston, Tex.....	28	14,335	0.5	987	22	480	20,170	802,102
Providence, R. I.....	46	(x)	(x)	(x)	(x)	(x)	(x)	732,851
Seattle, Wash.....	53	22,666	0.8	1,429	49	340	27,089	726,464
Portland, Ore.....	33	24,992	0.9	1,187	21	337	22,734	701,202
New Orleans, La.....	49	78,125	2.8	2,039	35	612	33,570	681,037
Atlanta, Ga.....	23	9,989	0.4	(x)	17	246	14,369	664,033
Dallas, Tex.....	20	(x)	(x)	(x)	(x)	(x)	(x)	610,852
Louisville, Ky.....	22	(x)	(x)	(x)	(x)	(x)	(x)	574,474
Denver, Colo.....	29	15,194	0.5	590	22	379	14,220	560,361
Birmingham, Ala.....	27	(x)	(x)	(x)	(x)	(x)	(x)	554,186
Indianapolis, Ind.....	34	(x)	(x)	(x)	(x)	(x)	(x)	549,047
San Diego, Calif.....	25	10,195	0.4	456	26	131	8,161	535,967
Youngstown, Ohio.....	14	13,320	0.5	(x)	12	260	17,825	526,599
Albany-Schenectady-Troy, N. Y.....	28	(x)	(x)	(x)	(x)	(x)	(x)	512,527
Columbus, Ohio.....	19	(x)	(x)	(x)	(x)	(x)	(x)	501,882
San Antonio, Tex.....	19	7,605	0.3	491	21	286	10,370	496,090

See footnotes at end of table.

Table 4B.--SPECIALTY-LINE GROCERY WHOLESALERS--STANDARD METROPOLITAN AREAS WITH 300,000 INHABITANTS OR MORE--Continued

WHOLESALE

25

Establishments, Sales, Pay Roll, and Personnel, 1948; Population 1950

Standard metropolitan area	Establishments (Number)	Sales, entire year		Pay roll, entire year (Thousand dollars)	Active pro- prietary, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Population, April 1950 ¹
		Amount (Thousand dollars)	Percent of United States total			Employees (Number)	Pay roll (Dollars)	
55 metropolitan areas--Continued								
Miami, Fla.....	41	9,178	0.3	629	18	255	12,519	488,689
Rochester, N. Y.....	27	6,077	0.2	261	22	91	5,303	484,877
Memphis, Tenn.....	17	9,340	0.3	799	10	353	15,233	480,161
Dayton, Ohio.....	11	(x)	(x)	(x)	(x)	(x)	(x)	453,181
Allentown-Bethlehem-Easton, Pa.....	22	2,688	0.1	195	22	82	3,959	434,857
Norfolk-Portsmouth, Va.....	17	4,010	0.1	244	13	178	9,205	409,545
Akron, Ohio.....	13	2,182	0.1	116	13	52	2,360	407,981
Springfield-Holyoke, Mass.....	15	(x)	(x)	(x)	(x)	(x)	(x)	406,500
Tampa-St. Petersburg, Fla.....	31	7,841	0.3	566	23	244	11,269	406,175
Toledo, Ohio.....	19	(x)	(x)	(x)	(x)	(x)	(x)	392,626
Wilkes-Barre-Hazleton, Pa.....	44	4,431	0.2	186	49	114	3,921	391,226
Omaha, Nebr.....	17	(x)	(x)	(x)	(x)	(x)	(x)	362,203
Fort Worth, Tex.....	12	(x)	(x)	(x)	(x)	(x)	(x)	359,246
Hartford, Conn.....	19	(x)	(x)	(x)	(x)	(x)	(x)	356,080
Wheeling, W. Va.-Steubenville, Ohio.....	12	(x)	(x)	(x)	(x)	(x)	(x)	352,924
Syracuse, N. Y.....	20	3,841	0.1	248	19	78	5,962	340,875
Knoxville, Tenn.....	33	(x)	(x)	(x)	(x)	(x)	(x)	335,664
Phoenix, Ariz.....	3	1,236	(z)	74	2	30	1,655	329,266
Richmond, Va.....	12	4,911	0.2	268	12	111	5,867	326,863
Oklahoma City, Okla.....	11	(x)	(x)	(x)	(x)	(x)	(x)	322,520
Nashville, Tenn.....	6	(x)	(x)	(x)	(x)	(x)	(x)	320,388
Charleston, W. Va.....	10	6,422	0.2	479	2	138	9,368	319,277

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

1 Based on advance 1950 population estimates.

Table 5.—WHOLESALE GROCERY TRADE—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF ESTABLISHMENT, 1948, 1939, AND 1935; STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE¹: 1948

Type of establishment, census year, and standard metropolitan area	All establishments ²		Sales analyzed by class of customer (Thousand dollars)	Percentage of sales to—				
	Number	Sales (Thousand dollars)		Retailers	Institutional, industrial users	Other wholesalers	Consumers at retail	Foreign buyers (export sales)
General-line grocery wholesalers, total.....1948....	4,265	5,799,121	5,618,463	90.9	6.4	1.7	0.4	0.6
.....1939....	3,942	2,185,736	2,125,731	94.1	3.6	1.5	0.6	0.2
.....1935....	3,833	1,953,762	1,805,344	94.0	3.5	1.9	0.4	0.2
1948								
Not sponsoring cooperative voluntary groups.....	2,963	3,378,567	3,272,217	89.3	7.2	2.0	0.5	1.0
Voluntary group wholesalers.....	635	1,633,954	1,574,358	93.6	4.7	1.4	0.1	0.2
Retailer-cooperative warehouses.....	211	582,340	573,871	98.8	0.2	0.9	0.1	...
Cash-carry depots.....	405	146,829	141,468	96.7	1.4	1.7	0.2	...
Institutional wholesalers.....	51	57,431	56,549	12.9	80.4	5.8	0.7	0.2
Metropolitan areas, 1948:								
New York-Northeastern New Jersey..	189	336,574	330,924	75.0	16.9	2.3	0.2	5.6
Chicago, Ill.....	77	177,041	175,986	78.3	17.2	3.9	0.2	0.4
Los Angeles, Calif.....	80	196,911	196,811	93.3	5.0	1.7	(z)	...
Philadelphia, Pa.....	51	114,252	113,321	86.6	12.6	0.4	0.4	(z)
Detroit, Mich.....	46	78,175	78,175	91.1	6.7	2.0	0.2	...
Boston, Mass.....	50	80,122	75,907	79.0	19.0	1.6	0.4	(z)
San Francisco-Oakland, Calif.....	41	110,339	106,279	79.8	7.8	3.9	0.2	8.3
Pittsburgh, Pa.....	77	72,500	68,333	80.5	14.7	4.7	0.1	...
St. Louis, Mo.....	37	67,321	66,700	86.6	10.0	2.9	0.5	...
Washington, D. C.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cleveland, Ohio.....	18	39,499	39,499	78.0	12.4	9.5	0.1	...
Baltimore, Md.....	26	46,009	42,122	84.2	14.9	(z)	0.9	...
Minneapolis-St. Paul, Minn.....	23	79,271	79,147	91.4	6.6	2.0	(z)	...
Buffalo, N. Y.....	21	32,013	31,287	88.7	10.0	0.9	0.4	...
Cincinnati, Ohio.....	19	35,503	35,503	90.2	9.1	0.7	(z)	...
Milwaukee, Wis.....	16	30,491	28,469	86.0	12.9	1.0	0.1	...
Kansas City, Mo.....	14	24,752	22,752	92.1	6.8	1.1	...	...
Houston, Tex.....	13	86,121	86,121	87.4	12.0	0.2	(z)	0.4
Providence, R. I.....	18	19,643	19,206	84.4	14.8	0.8	...	...
Seattle, Wash.....	22	51,597	46,297	96.1	2.9	0.2	0.8	(z)
Portland, Oreg.....	11	35,243	35,243	92.5	6.9	0.6	(z)	...
New Orleans, La.....	29	34,742	33,742	81.6	6.9	5.9	0.4	5.2
Atlanta, Ga.....	24	29,900	29,900	71.7	27.5	0.8	(z)	...
Dallas, Tex.....	11	28,149	28,149	77.4	22.5	0.1	...	...
Louisville, Ky.....	9	16,345	16,025	73.4	11.2	14.2	1.2	...
Denver, Colo.....	11	26,265	26,265	97.0	2.3	0.7	(z)	...
Birmingham, Ala.....	17	22,666	22,666	85.5	3.7	8.0	2.8	...
Indianapolis, Ind.....	9	20,209	20,209	97.1	2.9	...	...	...
San Diego, Calif.....	7	22,270	(x)	(x)	(x)	(x)	(x)	(x)
Youngstown, Ohio.....	9	15,344	(x)	(x)	(x)	(x)	(x)	(x)
Albany-Schenectady-Troy, N. Y.....	17	16,656	16,656	89.4	9.2	1.4	...	...
Columbus, Ohio.....	5	17,219	17,219	84.0	16.0	(z)	(z)	...
Specialty-line grocery wholesalers, total...1948....	6,263	2,787,432	2,696,866	38.3	23.5	28.0	0.7	9.5
.....1939....	5,916	971,522	938,099	57.8	13.6	25.4	0.8	2.4
.....1935....	6,583	1,009,188	905,218	64.5	12.9	20.2	1.2	1.2
1948								
Canned foods.....	1,138	408,505	392,921	45.5	11.3	29.7	0.6	12.9
Coffee, tea, spices.....	573	590,961	569,459	26.4	11.0	58.6	0.2	3.8
Dried fruit, mts.....	150	67,050	63,620	21.9	13.5	53.7	0.7	10.2
Flour.....	294	156,641	152,831	29.1	30.2	11.0	0.6	29.1
Frosted, frozen foods.....	447	239,630	236,444	54.4	17.4	23.8	1.3	3.1
Miscellaneous grocery specialties..	3,661	1,324,645	1,281,591	40.2	33.6	15.5	0.7	10.0
Metropolitan areas, 1948:								
New York-Northeastern New Jersey..	1,652	1,149,548	1,129,762	19.1	27.1	35.3	0.2	18.3
Chicago, Ill.....	342	204,193	200,502	37.4	21.4	38.5	0.7	2.0
Los Angeles, Calif.....	233	101,582	98,369	55.8	25.0	16.1	0.8	2.3
Philadelphia, Pa.....	196	61,268	57,608	57.8	24.5	16.9	0.5	0.3
Detroit, Mich.....	108	36,433	33,341	69.9	20.4	9.0	0.7	...
Boston, Mass.....	136	48,906	38,961	44.9	37.6	16.4	0.7	0.4
San Francisco-Oakland, Calif.....	188	160,832	155,646	19.9	16.5	50.9	0.2	12.5
Pittsburgh, Pa.....	79	31,153	30,086	54.8	32.6	8.7	3.9	...
St. Louis, Mo.....	94	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington, D. C.....	36	9,718	8,822	67.3	31.0	0.2	0.9	0.6

See footnotes at end of table.

Table 5.—WHOLESALE GROCERY TRADE—SALES BY CLASS OF CUSTOMER—UNITED STATES, BY TYPE OF ESTABLISHMENT, 1948, 1939, AND 1935; STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE¹: 1948—Continued

Type of establishment, census year, and standard metropolitan area	All establishments ²		Sales ana- lyzed by class of customer (Thousand dollars)	Percentage of sales to—				
	Number	Sales (Thousand dollars)		Retailers	Institu- tional, industrial users	Other whole- salers	Con- sumers at retail	Foreign buyers (export sales)
Specialty-lines grocery wholesalers—Continued								
Metropolitan areas—Continued								
Cleveland, Ohio.....	58	25,002	20,496	46.3	25.7	27.0	0.8	0.2
Baltimore, Md.....	86	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Minneapolis-St. Paul, Minn.....	41	24,009	23,747	58.1	27.6	13.7	0.2	0.4
Buffalo, N. Y.....	41	6,458	6,458	64.8	20.7	14.4	0.1	...
Cincinnati, Ohio.....	41	19,578	19,448	54.4	38.7	6.5	0.4	...
Milwaukee, Wis.....	51	15,403	13,047	41.7	49.2	7.2	1.9	...
Kansas City, Mo.....	39	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Houston, Tex.....	28	14,335	13,797	34.9	34.1	12.7	7.0	11.3
Providence, R. I.....	46	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seattle, Wash.....	53	22,666	22,382	25.5	23.2	33.8	1.3	16.2
Portland, Oreg.....	33	24,992	24,568	83.9	4.8	2.1	0.2	9.0
New Orleans, La.....	49	78,125	76,081	5.7	25.0	64.5	(z)	4.8
Atlanta, Ga.....	23	9,989	9,213	49.8	24.5	25.0	0.7	...
Dallas, Tex.....	20	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisville, Ky.....	22	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Denver, Colo.....	29	15,194	15,010	68.8	8.1	21.1	0.1	1.9
Birmingham, Ala.....	27	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Indianapolis, Ind.....	34	(x)	(x)	(x)	(x)	(x)	(x)	(x)
San Diego, Calif.....	25	10,195	(x)	(x)	(x)	(x)	(x)	(x)
Youngstown, Ohio.....	14	13,320	(x)	(x)	(x)	(x)	(x)	(x)
Albany-Schenectady-Troy, N. Y.....	28	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Columbus, Ohio.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Manufacturers' (processors) sales branches (with stocks), grocery, food specialties, total.....1948....	2,271	3,676,456	3,657,704	40.5	16.4	40.2	0.2	2.7
1939....	2,592	2,333,306	2,238,847	58.5	10.6	29.5	0.9	0.5
1935....	3,102	2,252,166	1,922,704	71.4	11.2	16.9	0.2	0.3
1948								
Canned foods.....	167	655,242	655,242	41.2	3.2	51.0	...	4.6
Coffee, tea, spices.....	54	228,572	228,572	19.4	(z)	80.6	...	...
Flour.....	155	493,895	493,895	21.2	27.0	42.3	0.1	914
Miscellaneous grocery specialties...	1,895	2,298,747	2,279,995	46.4	19.6	32.6	0.4	1.0
Manufacturers' (processors) sales offices (without stocks), grocery, food specialties, 1948....	336	1,056,301	1,051,472	40.2	22.9	32.9	(z)	4.0
1939....	810	346,375	318,128	31.9	21.5	44.2	0.4	2.0
1935....	206	253,777	240,460	60.0	8.5	28.0	0.1	3.4
Agents and brokers grocery, food specialties,....1948....	2,883	4,740,299	4,168,056	13.2	20.5	60.6	0.1	5.6
1939....	2,729	2,085,424	1,828,392	9.9	17.2	69.9	(z)	3.0
1935....	2,081	1,666,865	1,397,405	14.4	17.9	66.3	(z)	1.4

x Withheld to avoid disclosure.

z Less than 0.1 percent.

¹ Based on advance 1950 population estimates.² Including establishments for which no analysis of sales by class of customer was obtained.

Table 6A.--GENERAL-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
UNITED STATES					
All establishments.....	5,799,121	...	4,265	...	...
Those analyzing commodity lines, total.....	4,884,215	100.0	3,496	...	...
Canned, bottled foods.....	1,706,620	34.9	3,441	4,764,764	35.8
Canned baby foods.....	45,268	...	1,997	3,029,223	1.5
Canned fruits, fruit juices.....	323,675	...	2,787	3,841,688	8.4
Canned vegetables, vegetable juices.....	495,458	...	2,790	3,834,330	12.9
Canned fish, sea foods.....	124,983	...	2,679	3,754,285	3.3
Canned meats.....	94,880	...	2,591	2,607,249	2.6
Canned milk.....	158,388	...	2,729	3,713,855	4.2
Other canned foods.....	167,185	...	2,137	3,189,810	5.2
Not analyzed in detail.....	296,783	...	563	839,198	35.4
Coffee.....	221,468	4.5	3,191	4,503,761	4.9
Confectionery.....	111,925	2.3	2,737	3,985,806	2.8
Candy, including chocolate.....	58,030	...	2,066	2,982,916	1.9
Chewing gum.....	17,674	...	1,797	2,638,844	0.7
Fountain syrups, other confections.....	11,219	...	885	1,336,962	0.8
Not analyzed in detail.....	25,002	...	556	861,114	2.9
Frozen foods.....	18,377	0.4	238	708,461	2.6
Frozen fruits.....	3,978	...	141	368,253	1.1
Frozen vegetables.....	4,530	...	123	320,287	1.4
Other frozen foods.....	3,103	...	90	283,987	1.1
Not analyzed in detail.....	6,766	...	71	294,914	2.3
Groceries (exc. as specified).....	1,533,261	31.4	3,458	4,831,224	31.7
Flour, related products.....	241,858	...	2,883	3,883,504	6.2
Sugar.....	309,779	...	2,941	3,977,898	7.8
Oleomargarine, butter substitutes.....	22,335	...	568	1,186,444	1.9
Cooking oils (exc. lard).....	87,007	...	2,118	3,100,502	2.8
Breakfast cereals.....	146,517	...	2,718	3,802,977	3.8
Bakery products.....	25,853	...	1,062	1,620,058	1.6
Tea.....	41,440	...	2,503	3,630,643	1.1
Dried fruits.....	51,895	...	2,327	3,457,517	1.5
Other groceries.....	353,458	...	2,264	3,312,839	10.7
Not analyzed in detail.....	253,119	...	381	645,247	39.2
Dairy products, ice cream, ices.....	54,475	1.1	1,206	1,813,839	3.0
Butter.....	15,016	...	236	502,708	3.0
Cheese.....	25,397	...	993	1,410,986	1.8
Ice cream, ices.....	729	...	34	46,855	1.6
Milk, cream (fluid).....	1,436	...	29	38,266	3.8
Other dairy products (exc. canned milk).....	1,071	...	84	115,598	0.9
Not analyzed in detail.....	10,826	...	154	264,696	4.1
Eggs, poultry.....	18,333	0.4	195	366,865	5.0
Eggs.....	8,384	...	158	307,762	2.7
Poultry (live or dressed).....	6,916	...	62	147,235	4.7
Not analyzed in detail.....	3,033	...	29	42,073	7.2
Fresh fruits, vegetables, berries.....	175,070	3.6	693	1,258,265	13.9
Fresh fruits, berries.....	58,870	...	421	768,925	7.6
Fresh vegetables.....	72,874	...	493	876,649	8.3
Not analyzed in detail.....	43,326	...	172	352,670	12.3
Meats, provisions.....	82,691	1.7	921	1,192,534	6.9
Fresh meats (exc. sausages).....	22,840	...	115	194,797	11.7
Cured, boiled, smoked meats.....	18,285	...	381	497,403	3.7
Sausages--loaves.....	4,445	...	175	257,884	1.7
Lard (from hogs).....	17,473	...	662	830,553	2.1
Other meats, including game.....	2,073	...	75	141,193	1.5
Not analyzed in detail.....	17,575	...	144	206,089	8.5
Beer, fermented malt liquors.....	29,430	0.6	191	532,099	5.5
Soft drinks.....	5,751	0.1	259	597,420	1.0
Spirits.....	24,692	0.5	25	118,784	20.8
Wines.....	3,637	0.1	60	215,127	1.7
Soaps, toilet and other.....	262,296	5.4	2,836	3,974,407	6.6

Table 6A.--GENERAL-LINE GROCERY WHOLESALESALES--SALES BY COMMODITY LINE--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
Cigars, cigarettes, tobacco (exc. leaf).....	376,598	7.7	2,359	3,384,414	11.1
Smokers' supplies, razor blades, etc.....	11,389	0.2	1,092	1,518,954	0.7
Feed (mixed, other).....	48,508	1.0	441	476,997	10.2
Seeds (field, garden).....	5,399	0.1	152	189,939	2.8
Farm seeds.....	4,857	...	130	162,522	3.0
Garden seeds.....	163	...	39	69,208	0.2
Not analyzed in detail.....	379	...	15	16,932	2.2
Men's, boys' clothing, furn. (exc. shoes).....	6,227	0.1	313	429,814	1.4
Underwear, hosiery.....	969	...	93	153,395	0.6
Suits, coats, overcoats.....	70	...	10	11,629	0.6
Work clothing, gloves.....	3,564	...	256	345,440	1.0
Other clothing, furnishings (men's, boys').....	497	...	48	96,981	0.5
Not analyzed in detail.....	1,127	...	30	39,832	2.8
Miscellaneous dry goods.....	3,229	0.1	218	285,657	1.1
Knit fabrics, lace fabrics.....	74	...	6	9,292	0.8
Notions, thread, buttons, closures.....	1,133	...	166	208,644	0.5
Yarns.....	43	...	11	18,204	0.2
Other dry goods.....	1,684	...	63	79,885	2.1
Not analyzed in detail.....	295	...	18	26,630	1.1
Kitchen utensils, miscellaneous homewarer.....	2,952	0.1	87	147,669	2.0
Drugs, drug sundries.....	34,006	0.7	1,635	2,318,204	1.5
Drugs, pharmaceuticals.....	4,610	...	286	478,798	1.0
Proprietary medicines, toiletries (exc. soap).....	9,056	...	715	977,714	0.9
Druggist sundries.....	8,088	...	519	759,669	1.1
Not analyzed in detail.....	12,252	...	604	838,466	1.5
Paints, varnishes, lacquers.....	5,424	0.1	297	481,619	1.1
Fertilizer, fertilizer materials.....	6,850	0.1	239	345,927	2.0
Automotive parts, accessories, etc.....	3,042	0.1	117	233,620	1.3
Batteries, electrical parts.....	133	...	14	36,148	0.4
Tires, tubes.....	2,143	...	91	184,550	1.2
Accessories.....	100	...	16	36,733	0.3
Other automotive supplies.....	190	...	...	...	...
Not analyzed in detail.....	476	...	17	31,872	1.5
Hardware.....	26,727	0.5	325	496,680	5.4
Paper (basic materials, paperboard).....	9,622	0.2	499	809,030	1.2
Fine paper.....	20	...	8	8,597	0.2
Wrapping paper.....	3,823	...	425	669,931	0.6
Building paper, board.....	696	...	38	54,870	1.3
Miscellaneous paper, paperboard.....	3,911	...	...	...	...
Not analyzed in detail.....	1,172	...	38	56,831	2.1
Converted paper products.....	16,400	0.3	578	873,306	1.9
Paper stationery, office supplies.....	503	...	121	197,541	0.2
Paper bags.....	6,949	...	507	682,312	1.0
Boxes, containers (paper, paperboard).....	411	...	41	58,581	0.7
Miscellaneous converted paper products.....	7,828	...	140	336,409	2.3
Not analyzed in detail.....	709	...	36	45,122	1.6
Toys, games, athletic goods.....	3,286	0.1	222	338,978	1.0
Small arms, ammunition.....	2,737	...	206	310,186	0.9
Toys, games.....	77	...	7	16,891	0.4
Bicycles.....	121	...	10	40,462	0.3
Children's vehicles (exc. bicycles).....	102	...	8	20,423	0.5
Other athletic goods.....	157	...	14	35,899	0.4
Not analyzed in detail.....	92	...	4	9,465	1.0
Commodities, n.e.c., and service receipts.....	76,530	1.6	...	...	...

NEW ENGLAND
(Not analyzed by commodity lines)

See footnote at end of table.

Table 6A.--GENERAL-LINE GROCERY WHOLESALESALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
MIDDLE ATLANTIC					
All establishments.....	836,506	...	605	...	..
Those analyzing commodity lines, total.....	707,333	100.0	494	...	..
Canned, bottled foods.....	302,415	43.0	485	699,073	43.2
Canned baby foods.....	4,153	...	224	364,108	1.1
Canned fruits, fruit juices.....	69,536	...	404	563,521	12.3
Canned vegetables, vegetable juices.....	90,364	...	400	557,534	16.2
Canned fish, sea foods.....	28,530	...	385	542,710	5.2
Canned meats.....	12,512	...	340	513,500	2.4
Canned milk.....	22,457	...	382	508,290	4.4
Other canned foods.....	30,078	...	294	431,808	7.0
Not analyzed in detail.....	44,785	...	60	110,357	40.6
Coffee.....	34,328	4.8	439	644,580	5.3
Confectionery.....	11,561	1.6	267	430,431	2.7
Candy, including chocolate.....	7,536	...	214	321,215	2.3
Chewing gum.....	1,354	...	129	208,234	0.6
Fountain syrups, other confections.....	919	...	96	145,310	0.6
Not analyzed in detail.....	1,752	...	40	94,269	1.8
Frozen foods.....	4,995	0.7	50	155,261	3.2
Frozen fruits.....	1,071	...	34	114,411	0.9
Frozen vegetables.....	1,768	...	32	106,347	1.7
Other frozen foods.....	1,313	...	28	103,968	1.3
Not analyzed in detail.....	843	...	8	32,695	2.6
Groceries (exc. as specified).....	225,238	31.8	486	698,042	32.3
Flour, related products.....	27,153	...	392	514,464	5.3
Sugar.....	42,231	...	404	528,621	8.0
Oleomargarine, butter substitutes.....	6,874	...	131	227,893	3.0
Cooking oils (exc. lard).....	11,871	...	286	432,080	2.7
Breakfast cereals.....	23,358	...	356	536,840	4.4
Bakery products.....	3,131	...	84	219,750	1.4
Tea.....	8,634	...	356	526,653	1.6
Dried fruits.....	8,956	...	301	488,887	1.8
Other groceries.....	56,061	...	317	473,502	11.8
Not analyzed in detail.....	36,969	...	42	80,363	4.6
Dairy products, ice cream, ices.....	22,547	3.2	189	292,217	7.7
Butter.....	8,361	...	85	177,909	4.7
Cheese.....	10,644	...	168	270,819	3.9
Milk, cream (fluid).....	662	...	9	11,240	5.9
Other dairy products (exc. canned milk).....	475	...	...	...	...
Not analyzed in detail.....	2,405	...	11	14,184	17.0
Eggs, poultry.....	5,817	0.8	44	100,252	5.8
Eggs.....	4,151	...	39	95,776	4.3
Poultry (live or dressed).....	1,549	...	6	21,173	7.3
Not analyzed in detail.....	117	...	5	4,476	2.6
Fresh fruits, vegetables, berries.....	12,117	1.7	50	114,427	10.6
Fresh fruits, berries.....	4,758	...	38	71,334	6.7
Fresh vegetables.....	5,726	...	40	71,930	8.0
Not analyzed in detail.....	1,633	...	10	42,497	3.8
Meats, provisions.....	7,310	1.0	80	107,270	6.8
Fresh meats (exc. sausages).....	2,216	...	12	13,586	16.3
Cured, boiled, smoked meats.....	2,851	...	46	47,716	6.0
Sausages - loaves.....	573	...	18	20,698	2.8
Lard (from hogs).....	870	...	40	73,150	1.2
Other meats, including game.....	44	...	7	7,390	0.6
Not analyzed in detail.....	756	...	6	6,248	12.1
Beer, fermented malt liquors.....	2,990	0.4	15	31,781	9.4
Soft drinks.....	1,119	0.2	42	119,315	0.9
Soaps, toilet and other.....	33,133	4.7	334	515,691	6.4
Cigars, cigarettes, tobacco (exc. leaf).....	21,552	3.0	163	242,004	8.9
Smokers' supplies, razor blades, etc.....	443	0.1	48	90,332	0.5
Feed (mixed, other).....	938	0.1	6	3,286	28.5

Table 6A.--GENERAL-LINE GROCERY WHOLESALESALES--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
MIDDLE ATLANTIC--Continued					
Drugs, drug sundries.....	4,493	0.6	111	195,805	2.3
Drugs, pharmaceuticals.....	481	...	12	53,287	0.9
Proprietary medicines, toiletries (exc. soap).....	256	...	35	70,012	0.4
Druggist sundries.....	3,109	...	18	55,281	5.6
Not analyzed in detail.....	647	...	57	55,681	1.2
Paper (basic materials, paperboard).....	735	0.1	45	39,969	1.8
Wrapping paper.....	272	...	41	31,789	...
Miscellaneous paper, paperboard.....	463	...	...	...	...
Converted paper products.....	662	0.1	49	50,310	1.3
Paper bags.....	393	...	47	43,743	0.9
Miscellaneous converted paper products.....	269	...	...	...	...
Commodities, n.e.c., and service receipts.....	14,940	2.1	...	...	...
EAST NORTH CENTRAL					
All establishments.....	893,436	...	618	...	...
Those analyzing commodity lines, total.....	759,794	100.0	494	...	...
Canned, bottled foods.....	308,049	40.3	484	744,182	41.4
Canned baby foods.....	9,843	...	237	463,259	2.1
Canned fruits, fruit juices.....	63,214	...	323	560,357	11.3
Canned vegetables, vegetable juices.....	87,589	...	319	558,180	15.7
Canned fish, sea foods.....	17,781	...	303	541,910	3.3
Canned meats.....	9,029	...	290	476,480	1.9
Canned milk.....	20,216	...	307	517,820	3.9
Other canned foods.....	23,863	...	256	444,914	5.4
Not analyzed in detail.....	76,514	...	150	178,115	43.0
Coffee.....	42,377	5.6	451	690,259	6.1
Confectionery.....	19,491	2.6	391	630,726	3.1
Candy, including chocolate.....	10,581	...	241	473,913	2.2
Chewing gum.....	2,299	...	205	402,351	0.6
Fountain syrups, other confections.....	1,597	...	93	168,214	0.9
Not analyzed in detail.....	5,054	...	136	140,461	3.6
Frozen foods.....	2,793	0.4	46	99,839	2.8
Frozen fruits.....	762	...	29	74,211	1.0
Frozen vegetables.....	890	...	25	70,637	1.2
Other frozen foods.....	661	...	17	57,435	1.2
Not analyzed in detail.....	480	...	11	18,201	2.6
Groceries (exc. as specified).....	212,503	28.0	486	748,750	28.4
Flour, related products.....	35,174	...	405	588,736	6.0
Sugar.....	52,220	...	405	617,612	8.4
Oleomargarine, butter substitutes.....	4,121	...	83	192,919	2.1
Cooking oils (exc. lard).....	6,532	...	226	374,240	1.7
Breakfast cereals.....	25,989	...	369	556,610	4.7
Bakery products.....	3,045	...	83	159,240	1.9
Tea.....	5,038	...	293	553,071	0.9
Dried fruits.....	9,682	...	296	579,832	1.7
Other groceries.....	42,713	...	292	487,167	8.8
Not analyzed in detail.....	27,989	...	50	86,997	32.2
Dairy products, ice cream, ices.....	5,179	0.7	115	227,443	2.3
Butter.....	1,111	...	30	65,614	1.7
Cheese.....	3,049	...	99	197,019	1.5
Ice cream, ices.....	15	...	4	1,673	0.9
Milk, cream (fluid).....	20	...	4	870	2.3
Other dairy products (exc. canned milk).....	196	...	12	23,940	0.8
Not analyzed in detail.....	788	...	9	20,841	3.8
Eggs, poultry.....	2,208	0.3	27	49,876	4.4
Eggs.....	666	...	19	38,580	1.7
Poultry (live or dressed).....	1,525	...	12	24,209	6.3
Not analyzed in detail.....	17	...	4	1,531	1.1

See footnote at end of table.

Table 6A.--GENERAL-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
EAST NORTH CENTRAL--Continued					
Fresh fruits, vegetables, berries.....	23,921	3.1	50	137,401	17.4
Meats, provisions.....	5,932	0.8	41	57,181	10.4
Fresh meats (exc. sausages).....	3,471	...	15	25,160	13.8
Cured, boiled, smoked meats.....	1,361	...	25	40,069	3.4
Sausages - loaves.....	639	...	21	30,706	2.1
Lard (from hogs).....	261	...	23	31,310	0.8
Other meats, including game.....	200	...	...	...	...
Beer, fermented malt liquors.....	3,016	0.4	18	36,322	8.3
Soft drinks.....	1,049	0.1	38	98,245	1.1
Wine.....	643	0.1	12	38,909	1.6
Soaps, toilet and other.....	50,399	6.6	390	582,963	8.6
Cigars, cigarettes, tobacco (exc. leaf).....	56,010	7.4	316	478,604	11.7
Smokers' supplies, razor blades, etc.....	1,399	0.2	106	184,268	0.8
Feed (mixed, other).....	2,262	0.3	11	16,191	14.0
Men's, boys' clothing, furnishings (exc. shoes).....	1,384	0.2	24	63,707	2.2
Underwear, hosiery.....	373	...	7	33,123	1.1
Work clothing, gloves.....	810	...	22	48,636	1.7
Other clothing, furnishings (men's, boys').....	201	...	...	...	...
Women's, children's clothing, accessories (exc. shoes).....	764	0.1	8	35,089	2.2
Drugs, drug sundries.....	2,750	0.4	138	279,610	1.0
Drugs, pharmaceuticals.....	190	...	24	49,431	0.4
Proprietary medicines, toiletries (exc. soap).....	722	...	55	116,417	0.6
Druggist sundries.....	818	...	41	88,289	0.9
Not analyzed in detail.....	1,020	...	53	106,733	1.0
Paints, varnishes, lacquers.....	747	0.1	27	72,822	1.0
Hardware.....	1,582	0.2	7	26,764	5.9
Paper (basic materials, paperboard).....	1,364	0.2	35	72,190	1.9
Wrapping paper.....	223	...	29	42,318	0.5
Miscellaneous paper, paperboard.....	1,141	...	...	...	...
Converted paper products.....	1,569	0.2	41	78,982	2.0
Paper stationery, office supplies.....	65	...	11	19,812	0.3
Paper bags.....	400	...	32	45,718	0.9
Boxes, containers (paper, paperboard).....	85	...	4	1,961	4.3
Miscellaneous converted paper products.....	904	...	14	42,760	2.1
Not analyzed in detail.....	115	...	...	...	...
Toys, games, athletic goods.....	598	0.1	8	30,761	1.9
Small arms, ammunition.....	343	...	8	30,761	1.1
Other athletic goods.....	255	...	...	...	...
Commodities, n.e.c., and service receipts.....	11,805	1.6	...	...	...
WEST NORTH CENTRAL					
All establishments.....	696,881	...	442	...	...
Those analyzing commodity lines, total.....	639,823	100.0	369	...	...
Canned, bottled foods.....	171,577	26.8	358	585,812	29.3
Canned baby foods.....	4,361	...	228	406,708	1.1
Canned fruits, fruit juices.....	35,879	...	280	480,380	7.5
Canned vegetables, vegetable juices.....	53,161	...	281	478,656	11.1
Canned fish, sea foods.....	9,486	...	267	468,650	2.0
Canned meats.....	6,218	...	254	457,230	1.4
Canned milk.....	11,487	...	278	478,220	2.4
Other canned foods.....	22,335	...	241	448,452	5.0
Not analyzed in detail.....	28,650	...	68	96,390	29.7
Coffee.....	42,477	6.6	334	588,409	7.2
Confectionery.....	19,302	3.0	322	549,741	3.5
Candy, including chocolate.....	10,387	...	247	408,388	2.5
Chewing gum.....	2,375	...	210	368,747	0.6
Fountain syrups, other confections.....	1,739	...	121	233,929	0.7
Not analyzed in detail.....	4,801	...	66	118,537	4.0

See footnote at end of table.

Table 6A.--GENERAL-LINE GROCERY WHOLESALESALESALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
WEST NORTH CENTRAL--Continued					
Frozen foods.....	2,060	0.3	38	121,052	1.7
Groceries (exc. as specified).....	205,124	32.2	364	634,475	32.3
Flour, related products.....	18,934	...	282	469,596	4.0
Sugar.....	33,773	...	296	487,872	6.9
Oleomargarine, butter substitutes.....	1,899	...	49	129,465	1.5
Cooking oils (exc. lard).....	6,251	...	207	373,150	1.7
Breakfast cereals.....	19,805	...	286	480,420	4.1
Bakery products.....	5,445	...	143	269,180	2.0
Tea.....	4,699	...	268	452,214	1.0
Dried fruits.....	7,754	...	271	467,432	1.6
Other groceries.....	51,287	...	247	442,597	11.6
Not analyzed in detail.....	55,277	...	60	140,916	39.2
Dairy products, ice cream, ices.....	4,315	0.7	139	270,731	1.6
Cheese.....	2,397	...	92	196,214	1.2
Ice cream, ices.....	628	...	13	28,195	2.2
Milk, cream (fluid).....	462	...	4	13,320	3.5
Other dairy products (exc. canned milk).....	341	...	...	...	...
Not analyzed in detail.....	487	...	32	48,798	1.0
Eggs, poultry.....	1,024	0.2	11	50,022	2.0
Eggs.....	633	...	10	48,143	1.3
Poultry (live or dressed).....	363	...	5	28,526	1.3
Not analyzed in detail.....	28	...	...	...	...
Fresh fruits, vegetables, berries.....	71,731	11.2	147	298,837	24.0
Fresh fruits, berries.....	25,360	...	110	223,510	11.3
Fresh vegetables.....	31,158	...	113	227,574	13.7
Not analyzed in detail.....	15,213	...	34	71,263	21.3
Meats, provisions.....	17,952	2.8	46	120,383	14.9
Fresh meats (exc. sausages).....	7,367	...	9	48,053	15.3
Cured, boiled, smoked meats.....	3,469	...	20	57,953	6.0
Sausages - loaves.....	1,076	...	10	49,652	2.2
Lard (from hogs).....	545	...	22	59,720	0.9
Other meats, including game.....	703	...	8	44,520	1.6
Not analyzed in detail.....	4,792	...	18	34,591	13.8
Beer, fermented malt liquors.....	4,569	0.7	46	86,407	5.3
Soft drinks.....	602	0.1	54	93,102	0.6
Soaps, toilet and other.....	34,943	5.5	311	540,033	6.5
Cigars, cigarettes, tobacco (exc. leaf).....	42,515	6.6	276	488,738	8.7
Smokers' supplies, razor blades, etc.....	2,181	0.3	103	171,911	1.3
Feed (mixed, other).....	2,557	0.4	17	15,865	16.1
Men's, boys' clothing, furnishings (exc. shoes).....	872	0.1	48	57,290	1.5
Women's, children's clothing, accessories (exc. shoes).....	443	0.1	11	13,722	3.2
Shoes, other footwear.....	517	0.1	4	5,479	9.4
Piece goods (woven).....	794	0.1	10	12,211	6.5
Miscellaneous dry goods.....	898	0.1	22	31,391	2.9
Notions, thread, buttons, closures.....	193	...	18	26,822	0.7
Other dry goods.....	564	...	...	...	...
Not analyzed in detail.....	141	...	4	4,569	3.1
Drugs, drug sundries.....	1,135	0.2	98	161,630	0.7
Drugs, pharmaceuticals.....	84	...	21	19,996	0.4
Proprietary medicines, toiletries (exc. soap).....	336	...	29	60,727	0.6
Druggist sundries.....	377	...	22	60,167	0.6
Not analyzed in detail.....	338	...	43	57,269	0.6
Hardware.....	7,107	1.1	13	46,637	15.2
Converted paper products.....	410	0.1	32	34,776	1.2
Paper stationery, office supplies.....	12	...	7	13,708	0.1
Paper bags.....	94	...	15	19,500	0.5
Miscellaneous converted paper products.....	187	...	11	11,010	1.7
Not analyzed in detail.....	117	...	10	8,397	1.4
Commodities, n.e.c., and service receipts.....	4,718	0.7	...	...	...

See footnote at end of table.

Table 6A.—GENERAL-LINE GROCERY WHOLESALERS—SALES BY COMMODITY LINES—UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948—Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SOUTH ATLANTIC (Not analyzed by commodity lines)					
EAST SOUTH CENTRAL					
All establishments.....	571,779	...	463	...	...
Those analyzing commodity lines, total.....	475,381	100.0	366	...	...
Canned, bottled foods.....	132,621	27.9	359	462,198	28.7
Canned baby foods.....	2,718	...	171	259,643	1.0
Canned fruits, fruit juices.....	18,470	...	299	378,362	4.9
Canned vegetables, vegetable juices.....	40,106	...	301	378,746	10.6
Canned fish, sea foods.....	10,848	...	291	373,589	2.9
Canned meats.....	10,866	...	299	377,063	2.9
Canned milk.....	14,168	...	291	366,897	3.9
Other canned foods.....	12,434	...	201	299,862	4.1
Not analyzed in detail.....	23,011	...	51	76,336	30.1
Coffee.....	19,504	4.1	346	453,044	4.3
Confectionery.....	11,130	2.3	323	429,293	2.6
Candy, including chocolate.....	5,456	...	255	331,088	1.6
Chewing gum.....	2,676	...	240	303,573	0.9
Fountain syrups, other confections.....	1,004	...	78	111,096	0.9
Not analyzed in detail.....	1,994	...	59	90,522	2.2
Frozen foods.....	1,108	0.2	18	28,650	3.9
Frozen fruits.....	274	...	12	22,210	1.2
Frozen vegetables.....	438	...	12	22,210	2.0
Other frozen foods.....	307	...	7	16,795	1.8
Not analyzed in detail.....	89	...	6	6,440	1.4
Groceries (exc. as specified).....	149,726	31.9	363	472,930	31.6
Flour, related products.....	34,837	...	305	393,475	8.8
Sugar.....	30,752	...	314	408,461	7.5
Oleomargarine, butter substitutes.....	1,438	...	53	104,734	1.4
Cooking oils (exc. lard).....	6,114	...	217	298,000	2.0
Breakfast cereals.....	7,145	...	293	381,712	1.9
Bakery products.....	1,816	...	155	211,371	0.8
Tea.....	3,187	...	273	361,489	0.9
Dried fruits.....	2,515	...	247	326,883	0.8
Other groceries.....	34,172	...	229	320,489	10.7
Not analyzed in detail.....	27,750	...	43	61,858	44.9
Dairy products, ice cream, ices.....	3,753	0.8	217	288,374	1.3
Butter.....	247	...	16	27,267	0.9
Cheese.....	2,624	...	191	251,341	1.0
Other dairy products (exc. canned milk).....	77	...	...	...	...
Not analyzed in detail.....	805	...	24	35,267	2.3
Eggs, poultry.....	1,204	0.2	18	24,145	5.0
Eggs.....	529	...	16	21,123	2.5
Poultry (live or dressed).....	500	...	11	18,407	2.7
Not analyzed in detail.....	175	...	...	...	...
Fresh fruits, vegetables, berries.....	11,535	2.4	124	208,674	5.5
Fresh fruits, berries.....	3,330	...	63	95,521	3.3
Fresh vegetables.....	4,359	...	80	132,979	3.3
Not analyzed in detail.....	3,846	...	30	59,066	6.5
Meats, provisions.....	18,295	3.8	241	321,252	5.7
Fresh meats (exc. sausages).....	2,012	...	20	37,094	5.4
Cured, boiled, smoked meats.....	4,366	...	118	144,813	3.0
Sausages - loaves.....	821	...	52	60,496	1.4
Lard (from hogs).....	8,487	...	201	250,376	3.4
Other meats, including game.....	539	...	22	44,377	1.2
Not analyzed in detail.....	2,070	...	32	47,363	4.4
Soaps, toilet and other.....	21,635	4.6	322	422,870	5.1
Cigars, cigarettes, tobacco (exc. leaf).....	54,436	11.4	300	415,089	13.1
Smokers' supplies, razor blades, etc.....	2,089	0.4	189	283,078	0.7
Feed (mixed, other).....	13,925	2.9	115	140,483	9.9

Table 6A.--GENERAL-LINE GROCERY WHOLESALESAERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
EAST SOUTH CENTRAL--Continued					
Seeds (field, garden).....	4,037	0.8	60	84,245	4.8
Farm seeds.....	3,901	...	54	73,924	5.3
Garden seeds.....	91	...	22	40,993	0.2
Not analyzed in detail.....	45	...	...	...	...
Men's, boys' clothing, furnishings (exc. shoes).....	627	0.1	60	75,407	0.8
Miscellaneous dry goods.....	399	0.1	57	73,428	0.5
Notions, thread, buttons, closures.....	294	...	47	56,090	0.5
Other dry goods.....	30	...	...	...	...
Not analyzed in detail.....	75	...	9	15,554	0.5
Drugs, drug sundries.....	5,468	1.2	257	353,215	1.5
Drugs, pharmaceuticals.....	1,200	...	64	123,379	1.0
Proprietary medicines, toiletries (exc. soap).....	1,823	...	132	188,138	1.0
Druggist sundries.....	845	...	79	124,034	0.7
Not analyzed in detail.....	1,600	...	89	115,417	1.4
Paints, varnishes, lacquers.....	2,040	0.4	106	157,377	1.3
Fertilizer, fertilizer materials.....	2,587	0.5	90	120,018	2.2
Agricultural chemicals (exc. fertilizer).....	457	0.1	33	49,807	0.9
Automotive parts, accessories, etc.....	1,562	0.3	51	105,288	1.5
Batteries, electrical parts.....	61	...	6	8,799	0.7
Tires, tubes.....	1,145	...	41	83,412	1.4
Other automotive supplies.....	60	...	...	...	...
Not analyzed in detail.....	296	...	9	19,431	1.5
Electrical wiring supplies, construction materials.....	328	0.1	53	96,122	0.3
Hardware.....	5,022	1.0	93	165,937	3.0
School equipment, supplies.....	335	0.1	62	95,854	0.3
Paper (basic materials, paperboard).....	1,396	0.3	94	155,976	0.9
Converted paper products.....	1,304	0.3	107	138,742	0.9
Paper stationery, office supplies.....	60	...	25	28,261	0.2
Paper bags.....	621	...	90	113,734	0.5
Miscellaneous converted paper products.....	523	...	...	...	...
Not analyzed in detail.....	100	...	9	14,877	0.7
Toys, games, athletic goods.....	688	0.1	58	104,901	0.6
Small arms, ammunition.....	609	...	56	98,338	0.6
Other athletic goods.....	79	...	...	...	...
Commodities, n.e.c. and service receipts.....	8,170	1.7	...	...	...
WEST SOUTH CENTRAL					
All establishments.....	805,318	...	618	...	...
Those analyzing commodity lines, total.....	686,316	100.0	527	...	...
Canned, bottled foods.....	216,802	31.6	519	678,075	32.0
Canned baby foods.....	6,250	...	343	508,557	1.2
Canned fruits, fruit juices.....	34,111	...	419	561,258	6.1
Canned vegetables, vegetable juices.....	67,017	...	428	568,003	11.8
Canned fish, sea foods.....	15,249	...	417	561,099	2.7
Canned meats.....	14,340	...	409	549,688	2.6
Canned milk.....	24,273	...	425	564,752	4.3
Other canned foods.....	25,063	...	347	479,450	5.2
Not analyzed in detail.....	30,499	...	87	106,615	28.6
Coffee.....	23,381	3.4	470	637,704	3.7
Confectionery.....	14,379	2.1	467	629,292	2.3
Candy, including chocolate.....	6,457	...	363	461,528	1.4
Chewing gum.....	2,644	...	347	446,384	0.6
Fountain syrups, other confections.....	1,457	...	162	218,162	0.7
Not analyzed in detail.....	3,821	...	93	158,227	2.4
Frozen foods.....	2,289	0.3	17	80,999	2.8

See footnote at end of table.

Table 6A.--GENERAL-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
WEST SOUTH CENTRAL--Continued					
Groceries (exc. as specified).....	231,205	33.5	523	669,764	34.5
Flour, related products.....	41,639	...	444	585,435	7.1
Sugar.....	46,060	...	44.5	587,087	7.6
Oleomargarine, butter substitutes.....	3,123	...	108	196,354	1.6
Cooking oils (exc. lard).....	22,358	...	384	528,791	4.2
Breakfast cereals.....	18,867	...	427	572,711	3.3
Bakery products.....	1,720	...	163	184,927	0.9
Tea.....	6,654	...	409	558,053	1.2
Dried fruits.....	6,301	...	391	537,829	1.2
Other groceries.....	52,827	...	344	463,726	11.4
Not analyzed in detail.....	31,656	...	70	72,101	43.9
Dairy products, ice cream, ices.....	6,844	1.0	132	221,034	3.1
Eggs, poultry.....	3,180	0.5	19	41,777	7.6
Eggs.....	1,092	...	17	39,683	2.8
Poultry (live or dressed).....	2,062	...	7	24,325	8.5
Not analyzed in detail.....	26	...	...	...	...
Fresh fruits, vegetables, berries.....	25,692	3.7	182	286,159	9.0
Fresh fruits, berries.....	7,875	...	98	166,030	4.7
Fresh vegetables.....	10,061	...	120	193,947	5.2
Not analyzed in detail.....	7,756	...	54	84,615	9.2
Meats, provisions.....	8,790	1.3	201	255,705	3.4
Beer, fermented malt liquors.....	2,834	0.4	13	28,191	10.0
Spirits.....	3,531	0.5	4	15,765	22.4
Wines.....	603	0.1	8	19,561	3.1
Soaps, toilet and other.....	41,031	6.0	469	612,623	6.7
Cigars, cigarettes, tobacco (exc. leaf).....	52,944	7.7	417	548,418	9.6
Smokers' supplies, razor blades, etc.....	1,628	0.2	196	270,805	0.6
Feed (mixed, other).....	14,740	2.1	147	149,042	9.9
Men's, boys' clothing, furnishings (exc. shoes).....	1,182	0.2	86	104,667	1.1
Underwear, hosiery.....	177	...	8	14,832	1.2
Work clothing, gloves.....	824	...	79	94,139	0.9
Other clothing, furnishings (men's, boys').....	181	...	...	...	...
Piece goods (woven).....	444	0.1	8	12,197	3.6
Cotton.....	287	...	4	797	36.0
Other woven piece goods.....	157	...	...	...	...
Miscellaneous dry goods.....	630	0.1	65	77,434	0.8
Notions, thread, buttons, closures.....	321	...	31	38,761	0.8
Other dry goods.....	309	...	...	...	...
Kitchen utensils, miscellaneous homewares.....	1,450	0.2	39	67,427	2.2
Drugs, drug sundries.....	9,360	1.4	397	525,888	1.8
Paints, varnishes, lacquers.....	421	0.1	38	69,385	0.6
Fertilizer, fertilizer materials.....	2,474	0.4	57	79,586	3.1
Hardware.....	6,814	1.0	129	151,067	4.5
School equipment, supplies.....	513	0.1	107	114,821	0.4
Petroleum and products.....	436	0.1	11	12,994	3.4
Paper (basic materials, paperboard).....	2,826	0.4	143	170,397	1.6
Wrapping paper.....	1,167	...	135	161,440	0.7
Building paper, board.....	340	...	7	7,002	4.8
Miscellaneous paper, paperboard.....	1,319	...	...	...	...
Converted paper products.....	2,680	0.4	160	182,355	1.5
Paper stationery, office supplies.....	191	...	31	34,859	0.5
Paper bags.....	2,245	...	150	173,687	1.3
Boxes, containers (paper, paperboard).....	70	...	18	28,041	0.2
Miscellaneous converted paper products.....	174	...	...	...	...
Toys, games, athletic goods.....	1,073	0.2	80	90,281	1.2
Commodities, n.e.c., and service receipts.....	6,140	0.9	...	...	...
MOUNTAIN (Not analyzed by commodity lines)					

See footnote at end of table.

Table 6A.--GENERAL-LINE GROCERY WHOLESALESALES--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
PACIFIC DIVISION					
All establishments.....	652,694	...	302	...	...
Those analyzing commodity lines, total.....	595,084	100.0	273	...	...
Canned, bottled foods.....	221,505	37.3	271	593,819	37.3
Canned baby foods.....	7,777	...	207	368,110	2.1
Canned fruits, fruit juices.....	41,705	...	246	495,397	8.4
Canned vegetables, vegetable juices.....	53,679	...	243	490,581	10.9
Canned fish, sea foods.....	18,654	...	242	493,922	3.8
Canned meats.....	16,896	...	224	472,240	3.6
Canned milk.....	22,024	...	237	478,591	4.6
Other canned foods.....	24,661	...	216	472,021	5.2
Not analyzed in detail.....	36,109	...	23	98,147	36.8
Coffee.....	18,119	3.0	251	554,043	3.3
Confectionery.....	12,487	2.1	226	514,392	2.4
Candy, including chocolate.....	5,763	...	181	367,255	1.6
Chewing gum.....	1,937	...	163	350,582	0.6
Fountain syrups, other confections.....	1,758	...	106	158,254	1.1
Not analyzed in detail.....	3,029	...	28	118,108	2.6
Frozen foods.....	848	0.1	10	138,739	0.6
Groceries (exc. as specified).....	188,104	31.6	272	594,984	31.6
Flour, related products.....	23,800	...	248	521,597	4.6
Sugar.....	36,532	...	245	520,016	7.0
Oleomargarine, butter substitutes.....	1,556	...	18	157,941	1.0
Cooking oils (exc. lard).....	15,914	...	219	470,086	3.4
Breakfast cereals.....	27,651	...	230	505,956	5.5
Bakery products.....	6,069	...	131	244,722	2.5
Tea.....	5,374	...	214	462,626	1.2
Dried fruits.....	5,764	...	213	392,371	1.5
Other groceries.....	45,923	...	228	488,585	9.4
Not analyzed in detail.....	19,521	...	16	55,779	35.0
Dairy products, ice cream, ices.....	1,497	0.2	26	90,125	1.7
Butter.....	585	...	7	29,077	2.0
Cheese.....	383	...	18	44,709	0.8
Ice cream, ices.....	18	...	4	5,394	0.3
Other dairy products (exc. canned milk).....	197	...	...	...	...
Not analyzed in detail.....	314	...	6	35,691	0.9
Eggs, poultry.....	492	0.1	9	13,889	3.5
Fresh fruits, vegetables, berries.....	7,888	1.3	18	33,905	23.3
Fresh fruits, berries.....	3,825	...	15	30,250	...
Fresh vegetables.....	3,600	...	15	30,165	...
Not analyzed in detail.....	463	...	...	...	...
Meats, provisions.....	2,183	0.4	13	11,325	19.3
Fresh meats (exc. sausages).....	1,421	...	6	4,769	29.8
Cured, boiled, smoked meats.....	232	...	6	4,769	4.9
Sausages - loaves.....	91	...	6	4,769	1.9
Lard (from hogs).....	99	...	9	6,487	1.5
Other meats, including game.....	340	...	...	...	...
Beer, fermented malt liquors.....	8,270	1.4	42	264,749	3.1
Soft drinks.....	2,177	0.4	16	172,178	1.3
Spirits.....	5,979	1.0	5	20,948	28.5
Wines.....	1,494	0.2	31	125,190	1.2
Soaps, toilet and other.....	30,448	5.1	224	489,653	6.2
Cigars, cigarettes, tobacco (exc. leaf).....	52,678	8.8	219	506,473	10.4
Smokers' supplies, razor blades, etc.....	979	0.2	113	157,969	0.6
Drugs, drug sundries.....	4,271	0.7	157	295,929	1.4
Drugs, pharmaceuticals.....	1,106	...	33	59,794	1.8
Proprietary medicines, toiletries (exc. soap).....	1,365	...	105	102,255	1.3
Druggist sundries.....	453	...	83	100,028	0.4
Not analyzed in detail.....	1,347	...	24	125,504	1.1
Paper (basic materials, paperboard).....	1,840	0.3	40	200,470	0.9
Wrapping paper.....	1,273	...	38	199,622	0.6
Miscellaneous paper, paperboard.....	567	...	11	26,488	2.1
Converted paper products.....	7,755	1.3	44	223,834	3.5
Paper bags.....	2,089	...	40	132,559	1.6
Miscellaneous converted paper products.....	5,666	...	...	...	...
Commodities, n.e.c., and service receipts.....	26,070	4.4	...	...	...

n.e.c. Not elsewhere classified.

Table 68.--SPECIALTY-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Commodity Line Sales, Establishments, and Total Sales					
Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
UNITED STATES					
All establishments.....	2,787,432	...	6,263	...	...
Those analyzing commodity lines, total.....	2,668,053	100.0	5,580	...	...
Canned, bottled foods.....	360,223	13.5	1,723	694,213	51.9
Canned baby foods.....	5,114	...	145	55,956	9.3
Canned fruits, fruit juices.....	35,104	...	699	252,223	13.9
Canned vegetables, vegetable juices.....	51,584	...	687	227,620	22.7
Canned fish, sea foods.....	64,461	...	682	278,887	23.1
Canned meats.....	51,153	...	496	215,053	23.8
Canned milk.....	29,639	...	416	168,121	17.6
Other canned foods.....	48,782	...	608	197,880	24.6
Not analyzed in detail.....	74,381	...	394	141,841	52.4
Coffee.....	511,132	19.2	945	713,758	71.6
Confectionery.....	63,222	2.4	654	244,072	25.9
Candy, including chocolate.....	10,996	...	540	168,397	6.5
Chewing gum.....	2,130	...	302	93,417	2.3
Fountain syrups, other confections.....	50,096	...	284	122,857	40.8
Frozen foods.....	210,148	7.9	524	329,577	63.8
Frozen fruits.....	32,473	...	256	165,225	19.6
Frozen vegetables.....	48,879	...	229	138,452	35.3
Other frozen foods.....	100,500	...	339	240,156	41.8
Not analyzed in detail.....	28,296	...	102	40,821	69.3
Groceries (exc. as specified).....	1,042,640	38.9	3,444	1,493,728	69.8
Flour, related products.....	149,839	...	774	354,504	42.3
Sugar.....	229,699	...	548	416,840	55.1
Oleomargarine, butter substitutes.....	39,965	...	331	161,445	24.8
Cooking oils (exc. lard).....	48,942	...	474	217,716	22.5
Breakfast cereals.....	4,365	...	309	104,256	4.2
Bakery products.....	84,993	...	682	171,595	49.5
Tea.....	50,172	...	570	211,861	23.7
Dried fruits.....	35,991	...	385	199,235	18.1
Other groceries.....	284,238	...	1,556	611,759	46.5
Not analyzed in detail.....	114,436	...	482	189,944	60.2
Dairy products, ice cream, ices.....	35,672	1.3	552	234,993	15.2
Butter.....	5,761	...	143	88,610	6.5
Cheese.....	25,282	...	469	179,681	14.1
Ice cream, ices.....	1,682	...	79	37,178	4.5
Milk, cream (fluid).....	1,172	...	75	39,177	3.0
Other dairy products (exc. canned milk).....	1,775	...	95	55,585	3.2
Eggs, poultry.....	6,065	0.2	97	63,349	9.6
Eggs.....	3,300	...	88	60,274	5.5
Poultry (live or dressed).....	2,765	...	44	24,488	11.3
Fresh fruits, vegetables, berries.....	12,581	0.5	153	91,455	13.8
Fresh fruits, berries.....	4,331	...	66	46,545	9.3
Fresh vegetables.....	4,699	...	77	54,413	8.6
Not analyzed in detail.....	3,551	...	59	25,999	13.6
Meats, provisions.....	12,590	0.5	262	115,079	10.9
Fresh meats (exc. sausages).....	2,104	...	38	21,866	9.6
Cured, boiled, smoked meats.....	2,141	...	95	33,227	6.4
Sausages - loaves.....	1,304	...	53	18,533	7.0
Lard (from hogs).....	1,952	...	94	43,107	4.5
Other meats, including game.....	139	...	22	6,941	2.0
Not analyzed in detail.....	4,950	...	54	28,559	17.3
Fresh fish, sea foods.....	16,001	0.6	120	87,268	18.3
Miscellaneous foods, related products.....	212,401	8.0	395	344,041	61.7
Beer, fermented malt liquors.....	4,723	0.2	88	26,889	17.6
Soft drinks.....	31,245	1.2	569	49,697	62.9
Soaps, toilet and other.....	18,588	0.7	399	114,484	16.2
Cigars, cigarettes, tobacco (exc. leaf).....	13,391	0.5	232	90,007	14.9
Feed (mixed, other).....	14,283	0.5	114	94,574	15.1
Piece goods (woven).....	3,702	0.1	41	38,646	9.6
Drugs, drug sundries.....	3,979	0.1	191	117,152	3.4
Industrial chemicals, n.e.c.....	1,791	0.1	47	25,405	7.0

See footnotes at end of table.

Table 6B.--SPECIALTY-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
Radios, television sets, home appliances, and specialties.	2,152	0.1	48	23,938	9.0
Radio sets, tubes, etc., public address systems.....	492	...	10	7,962	6.2
Electric household refrigerators, freezers.....	822	...	21	13,453	6.1
Electric home laundry equipment.....	32	...	8	6,798	0.5
Other electric appliances, specialties.....	305	...	...	...	...
Not analyzed in detail.....	501	...	5	2,478	20.2
Hardware.....	1,643	0.1	54	23,651	6.9
Converted paper products.....	2,417	0.1	85	38,530	6.3
Paper stationery, office supplies.....	14	...	6	2,789	0.5
Paper bags.....	819	...	54	20,332	4.0
Boxes, containers (paper, paperboard).....	446	...	29	13,980	3.2
Miscellaneous converted paper products.....	719	...	32	15,047	4.8
Not analyzed in detail.....	419	...	7	5,639	7.4
Commodities, n.e.c., and service receipts.....	87,464	3.3	...	...	...
NEW ENGLAND					
All establishments.....	101,959	...	377	...	...
Those analyzing commodity lines, total.....	95,121	100.0	331	...	...
Canned, bottled foods.....	12,209	12.8	103	22,742	53.7
Canned baby foods.....	56	...	12	1,872	3.0
Canned fruits, fruit juices.....	1,401	...	42	7,742	18.1
Canned vegetables, vegetable juices.....	1,280	...	37	6,667	19.2
Canned fish, sea foods.....	3,415	...	42	8,295	41.2
Canned meats.....	959	...	23	5,633	17.0
Canned milk.....	325	...	22	3,701	8.8
Other canned foods.....	1,704	...	37	7,725	22.0
Not analyzed in detail.....	3,069	...	25	5,130	59.8
Coffee.....	11,311	11.9	69	21,714	52.1
Confectionery.....	6,541	6.9	34	13,515	48.4
Candy, including chocolate.....	772	...	25	7,390	10.4
Cheewing gum.....	22	...	13	3,726	0.6
Fountain syrups, other confections.....	5,747	...	21	9,800	58.6
Frozen foods.....	8,120	8.5	33	12,420	65.4
Frozen fruits.....	1,527	...	22	8,467	18.0
Frozen vegetables.....	1,936	...	21	7,518	25.8
Other frozen foods.....	4,657	...	28	10,764	43.3
Groceries (exc. as specified).....	44,895	47.3	204	64,193	69.9
Flour, related products.....	10,463	...	52	19,424	53.9
Sugar.....	2,644	...	36	11,125	23.8
Oleomargarine, butter substitutes.....	524	...	13	4,451	11.8
Cooking oils (exc. lard).....	2,578	...	40	10,672	24.2
Breakfast cereals.....	198	...	13	3,164	6.2
Bakery products.....	5,472	...	42	8,070	67.8
Tea.....	7,018	...	40	20,088	34.9
Dried fruits.....	282	...	21	5,998	4.7
Other groceries.....	6,487	...	66	16,310	39.8
Not analyzed in detail.....	9,229	...	33	12,143	76.0
Dairy products, ice cream, ices.....	1,098	1.2	39	10,047	10.9
Butter.....	234	...	7	2,414	9.7
Cheese.....	493	...	25	4,778	10.3
Other dairy products (exc. canned milk).....	250	...	...	...	...
Not analyzed in detail.....	121	...	6	2,552	4.7
Eggs, poultry.....	348	0.4	10	3,172	11.0
Fresh fruits, vegetables, berries.....	520	0.5	10	4,770	10.9
Meats, provisions.....	862	0.9	15	3,757	22.9
Fresh fish, sea foods.....	708	0.7	6	3,481	20.3
Miscellaneous foods, related products.....	2,476	2.6	20	5,321	46.5
Soft drinks.....	1,227	1.3	26	2,707	45.3
Soaps, toilet and other.....	332	0.3	21	2,840	11.7
Cigars, cigarettes, tobacco (exc. leaf).....	243	0.2	7	1,357	17.9
Commodities, n.e.c.....	4,149	4.4	...	...	...
Service receipts.....	82	0.1	7	2,281	3.6

See footnotes at end of table.

Table 6B.--SPECIALTY-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
MIDDLE ATLANTIC					
All establishments.....	1,341,884	...	2,374	...	...
Those analysing commodity lines, total.....	1,299,866	100.0	2,132	...	...
Canned, bottled foods.....	146,597	11.3	630	265,303	55.2
Canned baby foods.....	1,587	...	31	10,717	14.8
Canned fruits, fruit juices.....	15,814	...	251	98,907	16.0
Canned vegetables, vegetable juices.....	22,210	...	239	87,536	25.4
Canned fish, sea foods.....	24,291	...	269	104,436	23.2
Canned meats.....	16,265	...	147	63,579	25.6
Canned milk.....	17,529	...	135	64,104	27.3
Other canned foods.....	21,854	...	218	76,926	28.4
Not analyzed in detail.....	27,047	...	125	42,207	64.1
Coffee.....	273,175	21.0	309	363,903	75.1
Confectionery.....	4,080	0.3	133	44,818	9.1
Candy, including chocolate.....	2,510	...	98	33,478	7.5
Chewing gum.....	284	...	23	8,978	3.2
Fountain syrups, other confections.....	813	...	30	9,903	8.2
Not analyzed in detail.....	473	...	14	3,644	13.0
Frozen foods.....	72,762	5.6	150	98,480	73.9
Frozen fruits.....	11,751	...	73	55,590	21.1
Frozen vegetables.....	16,544	...	65	46,956	35.2
Other frozen foods.....	35,396	...	99	67,110	52.7
Not analyzed in detail.....	9,071	...	25	12,912	70.2
Groceries (exc. as specified).....	532,918	40.9	1,287	730,146	73.0
Flour, related products.....	82,772	...	455	224,214	36.9
Sugar.....	180,832	...	347	305,421	59.2
Oleomargarine, butter substitutes.....	8,584	...	225	121,374	7.1
Cooking oils (exc. lard).....	34,349	...	371	184,559	18.6
Breakfast cereals.....	2,305	...	255	112,164	2.1
Bakery products.....	38,409	...	417	145,621	26.4
Tea.....	33,511	...	365	156,103	21.5
Dried fruits.....	28,195	...	319	166,419	16.9
Other groceries.....	123,961	...	693	341,207	36.3
Dairy products, ice cream, ices.....	14,901	1.1	174	83,273	17.9
Butter.....	2,707	...	41	28,307	9.6
Cheese.....	11,332	...	148	61,866	18.3
Ice cream, ices.....	382	...	14	5,612	6.8
Milk, cream (fluid).....	202	...	12	5,010	4.0
Other dairy products (exc. canned milk).....	278	...	18	11,536	2.4
Eggs, poultry.....	2,717	0.2	29	23,065	11.8
Eggs.....	1,465	...	28	21,835	6.7
Poultry (live or dressed).....	1,252	...	11	7,718	16.2
Fresh fruits, vegetables, berries.....	3,192	0.2	41	20,998	15.2
Fresh fruits, berries.....	1,035	...	17	7,961	13.0
Fresh vegetables.....	1,697	...	23	15,169	11.2
Not analyzed in detail.....	460	...	10	2,177	21.1
Meats, provisions.....	6,065	0.5	95	46,034	13.2
Fresh meats (exc. sausages).....	1,286	...	12	7,741	16.6
Cured, boiled, smoked meats.....	1,083	...	42	11,359	9.5
Sausages - loaves.....	646	...	17	7,175	9.0
Lard (from hogs).....	1,194	...	34	21,203	5.6
Other meats, including game.....	30	...	5	2,395	1.2
Not analyzed in detail.....	1,826	...	13	9,062	20.2
Fresh fish, sea foods.....	4,686	0.4	41	27,063	17.3
Miscellaneous foods, related products.....	159,767	12.3	187	234,770	68.0
Beer, fermented malt liquors.....	1,338	0.1	31	8,198	16.3
Soft drinks.....	13,893	1.1	234	18,705	74.3
Soaps, toilet and other.....	10,082	0.8	91	32,065	31.4
Cigars, cigarettes, tobacco (exc. leaf).....	1,350	0.1	22	11,426	11.8
Feed (mixed, other).....	4,133	0.3	15	14,802	27.9

Table 6B.--SPECIALTY-LINE GROCERY WHOLESALESALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
MIDDLE ATLANTIC--Continued					
Piece goods (woven).....	1,631	0.1	26	26,752	6.1
Rayon, nylon, other synthetic.....	793	...	8	15,052	5.3
Other woven piece goods.....	441	...	...	...	...
Not analyzed in detail.....	397	...	9	9,341	4.2
Drugs, drug sundries.....	2,175	0.2	39	27,488	7.9
Industrial chemicals, n.e.c.....	1,034	0.1	23	14,580	7.1
Converted paper products.....	823	0.1	21	11,210	7.3
Paper bags.....	292	...	12	2,325	12.6
Boxes, containers (paper, paperboard).....	181	...	11	7,408	2.4
Miscellaneous converted paper products.....	350	...	...	...	...
Commodities, n.e.c., and service receipts.....	42,547	3.3	...	...	...
EAST NORTH CENTRAL					
All establishments.....	413,631	...	1,122	...	...
Those analyzing commodity lines, total.....	391,982	100.0	1,016	...	...
Canned, bottled foods.....	70,484	18.0	301	141,753	49.7
Canned baby foods.....	1,332	...	23	6,031	22.1
Canned fruits, fruit juices.....	6,312	...	117	39,469	16.0
Canned vegetables, vegetable juices.....	6,065	...	113	28,383	21.4
Canned fish, sea foods.....	4,077	...	100	27,346	14.9
Canned meats.....	27,522	...	98	58,652	46.9
Canned milk.....	1,499	...	65	23,449	6.4
Other canned foods.....	9,276	...	116	30,306	30.6
Not analyzed in detail.....	14,401	...	64	33,632	42.8
Coffee.....	53,136	13.6	177	81,444	65.2
Confectionery.....	2,169	0.6	127	30,392	7.1
Candy, including chocolate.....	1,381	...	89	21,977	6.3
Chewing gum.....	164	...	26	5,171	3.2
Fountain syrups, other confections.....	227	...	31	5,713	4.0
Not analyzed in detail.....	397	...	16	4,303	9.2
Frozen foods.....	56,286	14.4	102	110,007	51.2
Frozen fruits.....	9,608	...	73	54,059	17.8
Frozen vegetables.....	14,006	...	62	46,185	30.3
Other frozen foods.....	32,672	...	85	96,403	33.9
Groceries (exc. as specified).....	143,125	36.4	585	208,160	68.8
Flour, related products.....	17,145	...	199	65,025	26.4
Sugar.....	41,187	...	188	90,848	45.3
Oleomargarine, butter substitutes.....	6,332	...	143	50,692	12.5
Cooking oils (exc. lard).....	5,783	...	142	50,865	11.4
Breakfast cereals.....	521	...	126	33,245	1.6
Bakery products.....	18,784	...	180	49,814	37.7
Tea.....	7,383	...	172	60,794	12.1
Dried fruits.....	1,673	...	128	43,647	3.8
Other groceries.....	44,317	...	334	99,913	44.4
Dairy products, ice cream, ices.....	7,058	1.8	106	41,508	17.0
Butter.....	1,615	...	16	16,548	9.8
Cheese.....	4,272	...	88	34,664	12.3
Other dairy products (exc. canned milk).....	153	...	...	...	...
Not analyzed in detail.....	1,018	...	9	2,023	50.3
Eggs, poultry.....	587	0.1	19	15,848	3.7
Fresh fruits, vegetables, berries.....	2,039	0.5	22	10,190	20.0
Fresh fruits, berries.....	361	...	10	6,341	5.7
Fresh vegetables.....	864	...	13	6,768	12.8
Not analyzed in detail.....	814	...	9	3,422	23.8
Meats, provisions.....	2,837	0.7	35	16,790	16.9
Fresh fish, sea foods.....	3,849	1.0	18	15,334	25.1
Miscellaneous foods, related products.....	13,715	3.5	58	56,150	24.4
Beer, fermented malt liquors.....	589	0.2	15	1,620	36.4
Soft drinks.....	8,039	2.0	153	10,091	79.7

See footnotes at end of table.

Table 6B.--SPECIALTY-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
EAST NORTH CENTRAL--Continued					
Soaps, toilet and other.....	4,201	1.1	68	12,227	34.4
Cigars, cigarettes, tobacco (exc. leaf).....	2,071	0.5	39	10,997	18.8
Feed (mixed, other).....	2,102	0.5	24	43,973	4.8
Seeds (field, garden).....	321	0.1	8	3,432	9.4
Radios, television sets, home appliances, and specialties..	717	0.2	7	2,946	24.3
Converted paper products.....	302	0.1	14	6,435	4.7
Paper bags.....	91	...	10	3,583	2.5
Boxes, containers (paper, paperboard).....	94	...	6	3,167	3.0
Miscellaneous converted paper products.....	117	...	...	...	...
Commodities, n.e.c., and service receipts.....	18,355	4.7	...	...	...
WEST NORTH CENTRAL					
All establishments.....	128,943	...	402	...	...
Those analyzing commodity lines, total.....	122,831	100.0	366	...	...
Canned, bottled foods.....	14,796	12.0	85	36,094	41.0
Canned baby foods.....	301	...	13	6,568	4.6
Canned fruits, fruit juices.....	2,188	...	42	20,824	10.5
Canned vegetables, vegetable juices.....	7,069	...	41	21,657	32.6
Canned fish, sea foods.....	1,392	...	32	19,290	7.2
Canned meats.....	324	...	26	14,155	2.3
Canned milk.....	1,185	...	18	9,957	11.9
Other canned foods.....	736	...	32	14,144	5.2
Not analyzed in detail.....	1,601	...	16	3,942	40.6
Coffee.....	16,409	13.4	64	30,723	53.4
Confectionery.....	2,283	1.8	46	15,072	15.1
Candy, including chocolate.....	834	...	31	10,298	8.1
Cheewing gum.....	776	...	14	7,176	10.8
Fountain syrups, other confections.....	399	...	20	6,006	6.6
Not analyzed in detail.....	274	...	6	1,458	18.8
Frozen foods.....	12,879	10.5	36	19,038	67.6
Frozen fruits.....	1,628	...	14	7,923	20.5
Frozen vegetables.....	1,359	...	10	5,028	27.0
Other frozen foods.....	5,990	...	22	11,712	51.1
Not analyzed in detail.....	3,902	...	8	4,005	97.4
Groceries (exc. as specified).....	61,484	50.2	221	83,603	73.5
Flour, related products.....	16,486	...	47	30,214	54.6
Sugar.....	13,462	...	29	23,350	57.6
Oleomargarine, butter substitutes.....	3,906	...	41	13,993	27.9
Cooking oils (exc. lard).....	559	...	19	8,796	6.4
Breakfast cereals.....	621	...	23	8,877	7.0
Bakery products.....	4,227	...	43	9,688	43.6
Tea.....	306	...	32	8,663	3.5
Dried fruits.....	363	...	16	11,175	3.2
Other groceries.....	14,618	...	126	39,995	36.5
Not analyzed in detail.....	6,936	...	18	10,237	67.8
Dairy products, ice cream, ices.....	2,647	2.2	45	15,232	17.4
Butter.....	35	...	5	1,777	2.0
Cheese.....	2,429	...	37	12,350	19.7
Other dairy products (exc. canned milk).....	183	...	...	...	...
Eggs, poultry.....	288	0.2	6	4,380	6.6
Fresh fruits, vegetables, berries.....	479	0.4	5	3,750	12.8
Meats, provisions.....	116	0.1	8	3,089	3.8
Fresh fish, sea foods.....	1,547	1.2	12	7,153	21.6
Miscellaneous foods, related products.....	1,162	0.9	17	2,214	52.5
Beer, fermented malt liquors.....	384	0.3	12	2,822	13.6
Soft drinks.....	3,162	2.6	57	4,686	67.5
Soaps, toilet and other.....	258	0.2	23	6,246	4.1
Cigars, cigarettes, tobacco (exc. leaf).....	173	0.1	9	2,512	6.9
Feed (mixed, other).....	708	0.6	6	4,061	17.4
China, glassware, crockery.....	139	0.1	5	2,010	6.9
Kitchen utensils, miscellaneous homewares.....	217	0.2	5	3,087	7.0
Furniture (household, office, store).....	166	0.1	4	834	19.9
Drugs, drug sundries.....	191	0.2	9	2,244	8.5
Office, store fixtures and equipment, n.e.c.....	93	0.1	5	572	16.2
Commodities, n.e.c.....	2,833	2.3	...	...	...
Service receipts.....	417	0.3	8	3,384	12.3

See footnotes at end of table.

Table 6B.--SPECIALTY LINE-GROCERY WHOLESALESAERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SOUTH ATLANTIC					
All establishments.....	159,155	...	615	...	...
Those analyzing commodity lines, total.....	154,622	100.0	540	...	...
Canned, bottled foods.....	39,471	25.5	217	79,399	49.7
Canned baby foods.....	1,193	...	34	21,608	5.5
Canned fruits, fruit juices.....	4,228	...	102	37,296	11.3
Canned vegetables, vegetable juices.....	9,212	...	109	38,656	23.8
Canned fish, sea foods.....	1,223	...	77	30,898	4.0
Canned meats.....	2,172	...	92	35,735	6.1
Canned milk.....	1,947	...	83	32,042	6.1
Other canned foods.....	4,285	...	68	28,537	15.0
Not analyzed in detail.....	15,211	...	61	26,930	56.5
Coffee.....	5,089	3.3	125	28,489	17.9
Confectionery.....	2,601	1.7	111	28,786	9.0
Candy, including chocolate.....	1,477	...	82	23,505	6.3
Chewing gum.....	361	...	59	17,724	2.0
Fountain syrups, other confections.....	280	...	23	5,164	5.4
Not analyzed in detail.....	483	...	18	4,273	11.3
Frozen foods.....	12,549	8.1	54	18,647	67.3
Frozen fruits.....	2,252	...	30	10,694	21.0
Frozen vegetables.....	3,268	...	30	9,853	33.2
Other frozen foods.....	2,309	...	30	8,495	27.2
Not analyzed in detail.....	4,720	...	16	6,846	68.9
Groceries (exc. as specified).....	65,498	42.5	366	114,335	57.3
Flour, related products.....	7,649	...	98	38,693	19.8
Sugar.....	2,521	...	76	28,662	8.8
Oleomargarine, butter substitutes.....	5,997	...	53	29,601	20.2
Cooking oils (exc. lard).....	2,229	...	46	23,702	9.4
Breakfast cereals.....	608	...	52	23,354	2.6
Bakery products.....	5,933	...	75	20,057	29.6
Tea.....	2,661	...	88	31,427	8.5
Dried fruits.....	1,136	...	45	23,244	4.9
Other groceries.....	22,562	...	166	55,835	40.4
Not analyzed in detail.....	14,202	...	71	25,444	55.8
Dairy products, ice cream, ices.....	5,331	3.4	71	34,289	15.5
Butter.....	581	...	14	12,784	4.5
Cheese.....	3,530	...	59	29,212	12.1
Ice cream, ices.....	728	...	5	10,367	7.0
Other dairy products (exc. canned milk).....	492	...	...	...	...
Eggs, poultry.....	1,803	1.2	12	12,999	13.9
Eggs.....	729	...	11	12,718	5.7
Poultry (live or dressed).....	1,074	...	8	11,019	9.7
Fresh fruits, vegetables, berries.....	1,124	0.7	13	15,172	7.4
Fresh fruits, berries.....	230	...	6	10,316	2.2
Fresh vegetables.....	480	...	7	12,286	3.9
Not analyzed in detail.....	414	...	5	2,684	15.4
Meats, provisions.....	1,204	0.8	40	19,980	6.0
Fresh meats (exc. sausages).....	165	...	4	9,518	1.7
Cured, boiled, smoked meats.....	323	...	13	11,869	2.7
Sausages - loaves.....	93	...	5	2,257	4.1
Lard (from hogs).....	333	...	23	6,621	5.0
Other meats, including game.....	290	...	...	...	...
Fresh fish, sea foods.....	1,575	1.0	9	12,330	12.8
Miscellaneous foods, related products.....	1,344	0.9	28	3,335	40.3
Beer, fermented malt liquors.....	983	0.6	4	3,788	26.0
Soft drinks.....	1,985	1.3	31	3,002	66.1
Soaps, toilet and other.....	1,364	0.9	83	26,732	5.1
Cigars, cigarettes, tobacco (exc. leaf).....	4,445	2.9	73	28,227	15.7
Smokers' supplies, razor blades, etc.....	385	0.2	30	12,383	3.1
Feed (mixed, other).....	2,163	1.4	26	9,820	22.0

Table 6B.--SPECIALTY-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SOUTH ATLANTIC--Continued					
Furniture (household, office, store).....	246	0.2	4	3,974	6.2
Drugs, drug sundries.....	395	0.2	46	18,515	2.1
Paints, varnishes, lacquers.....	186	0.1	11	5,550	3.4
Fertilizer, fertilizer materials.....	455	0.3	9	5,087	8.9
Radios, television sets, home appliances, and specialties...	722	0.5	6	3,793	19.0
Hardware.....	483	0.3	5	4,008	12.0
Paper (basic materials, paperboard).....	80	(z)	4	951	8.4
Converted paper products.....	80	(z)	10	4,632	1.7
Commodities, n.e.c.....	2,943	1.9	...	...	...
Service receipts.....	118	0.1	...	...	...
EAST SOUTH CENTRAL					
All establishments.....	95,090	...	220	...	...
Those analyzing commodity lines, total.....	84,610	100.0	188	...	...
Canned, bottled foods.....	6,691	7.9	60	16,165	41.4
Canned baby foods.....	37	...	7	1,638	2.2
Canned fruits, fruit juices.....	698	...	31	9,621	7.2
Canned vegetables, vegetable juices.....	1,153	...	32	8,051	14.3
Canned fish, sea foods.....	350	...	26	7,112	4.9
Canned meats.....	466	...	27	6,828	6.8
Canned milk.....	685	...	22	5,985	11.4
Other canned foods.....	1,143	...	17	4,574	25.0
Not analyzed in detail.....	2,159	...	18	4,472	48.3
Coffee.....	2,261	2.7	45	11,425	19.8
Confectionery.....	32,089	38.0	45	44,643	71.9
Candy, including chocolate.....	369	...	29	8,853	4.2
Chewing gum.....	153	...	28	8,858	1.7
Fountain syrups, other confections.....	31,567	...	...	...	...
Frozen foods.....	4,694	5.5	21	6,847	68.6
Frozen fruits.....	545	...	6	2,893	18.8
Frozen vegetables.....	825	...	6	2,006	41.1
Other frozen foods.....	1,987	...	11	3,534	56.2
Not analyzed in detail.....	1,337	...	7	2,368	56.5
Groceries (exc. as specified).....	28,720	33.9	136	41,969	68.4
Flour, related products.....	5,800	...	33	16,711	34.7
Sugar.....	897	...	26	8,476	10.6
Oleomargarine, butter substitutes.....	3,750	...	16	8,186	45.8
Cooking oils (exc. lard).....	146	...	9	4,500	3.2
Breakfast cereals.....	128	...	17	6,328	2.0
Bakery products.....	2,948	...	35	7,813	37.7
Tea.....	231	...	23	6,595	3.5
Dried fruits.....	579	...	11	6,020	9.6
Other groceries.....	7,364	...	55	15,609	47.2
Not analyzed in detail.....	6,877	...	26	9,190	74.8
Dairy products, ice cream, ices.....	1,116	1.3	25	9,055	12.3
Cheese.....	339	...	20	5,080	6.7
Ice cream, ices.....	28	...	7	1,989	1.4
Milk, cream (fluid).....	15	...	5	3,033	0.5
Other dairy products (exc. canned milk).....	734	...	6	4,091	17.9
Eggs, poultry.....	70	0.1	4	782	9.0
Fresh fruits, vegetables, berries.....	550	0.6	12	5,279	10.4
Meats, provisions.....	323	0.4	14	4,880	6.6
Cured, boiled, smoked meats.....	96	...	9	2,199	4.4
Lard (from hogs).....	180	...	11	4,012	4.5
Other meats, including game.....	47	...	...	...	...
Soft drinks.....	401	0.5	13	1,001	40.0
Soaps, toilet and other.....	410	0.5	29	8,748	4.7
Cigars, cigarettes, tobacco (exc. leaf).....	1,543	1.8	27	10,240	15.1
Feed (mixed, other).....	2,637	3.1	17	10,403	25.3
Seeds (field, garden).....	80	0.1	5	2,291	3.5

See footnotes at end of table.

Table 68.--SPECIALTY-LINE GROCERY WHOLESALESA--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
EAST SOUTH CENTRAL--Continued					
Drugs, drug sundries.....	170	0.2	21	6,993	2.4
Paints, varnishes, lacquers.....	66	0.1	5	3,109	2.1
Fertilizer, fertilizer materials.....	99	0.1	7	2,859	3.5
Hardware.....	240	0.3	5	1,736	13.8
Paper (basic materials, paperboard).....	54	0.1	5	2,623	2.0
Converted paper products.....	94	0.1	7	3,860	2.4
Paper bags.....	29	...	7	3,860	...
Miscellaneous converted paper products.....	65	...	...	...	...
Commodities, n.e.c., and service receipts.....	2,302	2.7	...	...	...
WEST SOUTH CENTRAL					
All establishments.....	164,814	...	338	...	...
Those analyzing commodity lines, total.....	150,445	100.0	300	...	...
Canned, bottled foods.....	10,307	6.8	96	28,707	35.9
Coffee.....	57,607	38.3	68	67,987	84.7
Confectionery.....	1,220	0.8	55	22,440	5.4
Candy, including chocolate.....	606	...	31	10,016	6.0
Chewing gum.....	233	...	25	10,259	2.3
Fountain syrups, other confections.....	131	...	15	5,371	2.4
Not analyzed in detail.....	250	...	14	8,316	3.0
Frozen foods.....	9,103	6.0	32	12,219	74.5
Groceries (exc. as specified).....	47,077	31.3	206	70,711	74.6
Flour, related products.....	5,576	...	48	16,697	33.4
Sugar.....	2,520	...	29	11,567	21.8
Oleomargarine, butter substitutes.....	2,340	...	26	9,256	25.3
Cooking oils (exc. lard).....	604	...	22	8,150	7.4
Breakfast cereals.....	244	...	25	9,002	2.7
Bakery products.....	6,234	...	35	12,167	51.2
Tea.....	270	...	29	9,366	2.9
Dried fruits.....	635	...	18	8,159	7.8
Other groceries.....	20,404	...	107	34,766	58.7
Not analyzed in detail.....	8,250	...	36	15,881	51.9
Dairy products, ice cream, ices.....	1,176	0.8	33	17,026	6.9
Butter.....	247	...	7	2,809	8.8
Cheese.....	572	...	17	5,039	11.4
Milk, cream (fluid).....	52	...	3	1,711	3.0
Other dairy products (exc. canned milk).....	207	...	...	...	...
Not analyzed in detail.....	98	...	9	6,356	1.5
Fresh fruits, vegetables, berries.....	530	0.4	22	10,220	5.2
Meats, provisions.....	436	0.3	21	10,730	4.1
Fresh fish, sea foods.....	350	0.2	9	2,317	15.1
Beer, fermented malt liquors.....	544	0.4	6	3,689	14.7
Soft drinks.....	824	0.5	17	2,870	28.7
Soaps, toilet and other.....	1,338	0.9	35	14,795	9.0
Cigars, cigarettes, tobacco (exc. leaf).....	2,815	1.9	32	18,050	15.6
Smokers' supplies, razor blades, etc.....	295	0.2	13	5,053	5.8
Feed (mixed, other).....	1,495	1.0	14	6,351	23.5
Furniture (household, office, store).....	134	0.1	4	1,040	12.9
Drugs, drug sundries.....	228	0.2	27	12,308	1.8
Hardware.....	204	0.1	6	1,154	17.7
Converted paper products.....	172	0.1	8	1,736	9.9
Paper bags.....	55	...	5	916	...
Miscellaneous converted paper products.....	117	...	...	...	...
Commodities, n.e.c.....	14,389	9.6	...	...	...
Service receipts.....	201	0.1	6	2,254	8.9

See footnotes at end of table.

Table 6B.--SPECIALTY-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
MOUNTAIN					
All establishments.....	31,229	...	120	...	...
Those analyzing commodity lines, total.....	29,418	100.0	111	...	...
Canned, bottled foods.....	2,083	7.1	26	5,633	37.0
Coffee.....	6,464	22.0	13	7,405	87.3
Confectionery.....	466	1.6	23	4,392	10.6
Frozen foods.....	2,822	9.6	16	3,351	84.2
Frozen fruits.....	1,624	...	12	2,602	62.4
Frozen vegetables.....	472	...	10	1,315	35.9
Other frozen foods.....	726	...	12	1,705	42.6
Groceries (exc. as specified).....	15,301	52.1	81	20,027	76.4
Flour, related products.....	660	...	13	3,302	20.0
Sugar.....	954	...	10	3,580	26.6
Oleomargarine, butter substitutes.....	712	...	8	2,224	32.0
Cooking oils (exc. lard).....	66	...	6	1,246	5.3
Breakfast cereals.....	20	...	5	1,257	1.6
Bakery products.....	1,602	...	21	2,170	73.8
Tea.....	81	...	8	1,762	4.6
Dried fruits.....	325	...	4	1,401	23.2
Other groceries.....	8,266	...	34	10,965	75.4
Not analyzed in detail.....	2,615	...	14	3,512	74.4
Dairy products, ice cream, ices.....	386	1.3	10	2,424	15.9
Cheese.....	254	...	7	1,432	17.7
Other dairy products (exc. canned milk).....	132	...	...	...	...
Fresh fruits, vegetables, berries.....	29	0.1	4	328	8.8
Meats, provisions.....	117	0.4	6	1,435	8.2
Soft drinks.....	230	0.8	8	635	36.2
Cigars, cigarettes, tobacco (exc. leaf).....	252	0.8	4	1,476	17.1
Feed (mixed, other).....	213	0.7	5	1,331	16.0
Commodities, n.e.c.....	984	3.3	...	...	...
Service receipts.....	71	0.2	...	...	...
PACIFIC					
All establishments.....	350,727	...	695	...	...
Those analyzing commodity lines, total.....	339,158	100.0	596	...	...
Canned, bottled foods.....	57,585	17.0	205	98,417	58.5
Canned baby foods.....	525	...	48	11,496	4.6
Canned fruits, fruit juices.....	3,625	...	109	33,148	10.9
Canned vegetables, vegetable juices.....	3,269	...	107	32,052	10.2
Canned fish, sea foods.....	31,299	...	135	78,729	39.8
Canned meats.....	3,323	...	83	29,069	11.4
Canned milk.....	6,281	...	71	25,639	24.5
Other canned foods.....	9,263	...	119	36,742	25.2
Coffee.....	85,680	25.3	75	100,668	85.1
Confectionery.....	11,773	3.5	80	40,014	29.4
Candy, including chocolate.....	2,445	...	52	23,708	10.3
Chewing gum.....	48	...	17	3,374	1.4
Fountain syrups, other confections.....	9,280	...	...	...	...
Frozen foods.....	30,933	9.1	80	48,568	63.7
Frozen fruits.....	3,542	...	48	27,801	12.7
Frozen vegetables.....	10,183	...	48	25,208	40.4
Other frozen foods.....	17,208	...	68	44,682	38.5
Groceries (exc. as specified).....	103,622	30.6	358	160,584	64.5
Flour, related products.....	13,099	...	113	53,761	24.4
Sugar.....	4,075	...	91	47,348	8.6
Oleomargarine, butter substitutes.....	10,081	...	90	35,205	28.6
Cooking oils (exc. lard).....	6,329	...	103	38,617	16.4
Breakfast cereals.....	161	...	77	20,327	0.8
Bakery products.....	6,862	...	118	29,477	23.3
Tea.....	2,223	...	97	30,600	7.3
Dried fruits.....	5,563	...	107	46,709	11.9
Other groceries.....	55,229	...	259	110,696	49.9

See footnotes at end of table.

Table 6B.--SPECIALTY-LINE GROCERY WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES
AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
PACIFIC--Continued					
Dairy products, ice cream, ices.....	1,959	0.6	49	22,139	8.8
Butter.....	92	...	15	8,125	1.1
Cheese.....	1,026	...	35	11,146	9.2
Ice cream, ices.....	200	...	11	2,509	8.0
Milk, cream (fluid).....	394	...	14	4,770	8.2
Other dairy products (exc. canned milk).....	247	...	16	6,200	4.0
Fresh fruits, vegetables, berries.....	4,118	1.2	24	20,748	19.8
Fresh fruits, berries.....	2,389	...	12	14,638	16.3
Fresh vegetables.....	1,192	...	11	11,711	10.2
Not analyzed in detail.....	537	...	7	2,712	19.8
Meats, provisions.....	630	0.2	28	8,384	7.5
Fresh meats (exc. sausages).....	106	...	5	1,356	7.8
Cured, boiled, smoked meats.....	139	...	5	1,883	7.4
Sausages - loaves.....	175	...	8	3,173	5.5
Lard (from hogs).....	76	...	6	1,710	4.4
Other meats, including game.....	134	...	...	...	...
Fresh fish, sea foods.....	3,058	0.9	21	18,555	16.5
Beer, fermented malt liquors.....	471	0.1	15	4,408	10.7
Soft drinks.....	1,484	0.4	30	6,000	24.7
Spirits.....	467	0.1	7	5,637	8.3
Soaps, toilet and other.....	533	0.2	46	9,249	5.8
Cigars, cigarettes, tobacco (exc. leaf).....	499	0.1	19	5,722	8.7
Feed (mixed, other).....	585	0.2	4	2,364	24.7
Piece goods (woven).....	1,955	0.6	10	10,618	18.4
Cotton.....	48	...	5	5,072	0.9
Other woven piece goods.....	1,907	...	...	...	...
Drugs, drug sundries.....	521	0.2	20	10,296	5.1
Drugs, pharmaceuticals.....	220	...	15	7,444	3.0
Proprietary medicines, toiletries (exc. soap).....	132	...	11	3,009	4.4
Druggist sundries.....	169	...	10	5,561	3.0
Agricultural chemicals (exc. fertilizer).....	269	0.1	5	2,775	9.7
Industrial chemicals, n.e.c.....	484	0.1	11	7,409	6.5
Electric commercial equipment.....	319	0.1	7	2,258	14.1
Office, store fixtures and equipment, n.e.c.....	239	0.1	6	2,128	11.2
Petroleum and products.....	477	0.1	4	6,145	7.8
Converted paper products.....	831	0.2	19	10,060	8.3
Commodities, n.e.c., and service receipts.....	30,666	9.0	...	...	...

z Less than 0.1 percent.

n.e.c. Not elsewhere classified.

Table 6C.--MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES--
SALES BY COMMODITY LINES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Commodity Line Sales, Establishments, and Total Sales					
Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
UNITED STATES					
All establishments.....	3,676,456	...	2,271	...	...
Those analyzing commodity lines, total.....	3,660,328	100.0	2,160	...	...
Canned, bottled foods.....	642,998	17.6	416	1,193,701	53.9
Canned baby foods.....	31,643	...	83	276,793	11.4
Canned fruits, fruit juices.....	87,652	...	116	351,145	25.0
Canned vegetables, vegetable juices.....	49,514	...	288	481,864	10.3
Canned fish, sea foods.....	16,458	...	50	203,080	8.1
Canned meats.....	32,490	...	33	130,074	25.0
Canned milk.....	298,057	...	68	400,806	74.4
Other canned foods.....	127,184	...	...	...	...
Coffee.....	248,966	6.8	364	671,216	37.1
Confectionery.....	11,526	0.3	147	135,965	8.5
Candy, including chocolate.....	10,093	...	98	120,117	8.4
Chewing gum.....	31	...	5	3,731	0.8
Fountain syrups, other confections.....	990	...	40	14,911	6.6
Not analyzed in detail.....	412	...	7	2,811	14.6
Frozen foods.....	93,473	2.6	363	284,831	32.8
Frozen fruits.....	8,861	...	236	257,242	3.4
Frozen vegetables.....	34,901	...	92	186,876	18.7
Other frozen foods.....	49,711	...	...	...	...
Groceries (exc. as specified).....	2,026,243	55.4	1,774	3,074,551	65.9
Flour, related products.....	448,558	...	308	1,023,087	43.8
Sugar.....	301,138	...	16	321,351	93.7
Oleomargarine, butter substitutes.....	61,438	...	258	235,640	26.1
Cooking oils (exc. lard).....	247,118	...	108	706,975	35.0
Breakfast cereals.....	196,066	...	334	902,257	21.7
Bakery products.....	477,379	...	995	605,117	78.9
Tea.....	26,234	...	259	287,631	9.1
Dried fruits.....	16,182	...	76	202,834	8.0
Other groceries.....	252,130	...	...	...	...
Dairy products, ice cream, ices.....	10,769	0.3	238	359,062	3.0
Butter.....	2,567	...	56	67,063	3.8
Cheese.....	5,713	...	134	138,342	4.1
Other dairy products (exc. canned milk).....	2,489	...	...	...	...
Eggs, poultry.....	7,226	0.2	44	48,349	14.9
Soft drinks.....	11,910	0.3	69	18,797	63.4
Soaps, toilet and other.....	367,247	10.0	86	908,773	40.4
Feed (mixed, other).....	63,888	1.7	107	301,625	21.2
Kitchen utensils, miscellaneous homewares.....	816	(a)	9	11,785	6.9
Drugs, drug sundries.....	6,948	0.2	61	612,359	1.1
Drugs, pharmaceuticals.....	3,351	...	12	15,621	21.4
Proprietary medicines, toiletries (exc. soap).....	2,615	...	26	9,823	26.6
Druggist sundries.....	982	...	50	603,312	0.2
Converted paper products.....	14,356	0.4	26	53,276	26.9
Boxes, containers (paper, paperboard).....	48	...	6	10,997	0.4
Miscellaneous converted paper products.....	14,308	...	...	...	...
Commodities, n.e.c.....	153,962	4.2	...	...	...
NEW ENGLAND					
All establishments.....	(x)	...	164	...	...
Those analyzing commodity lines, total.....	216,424	100.0	163	...	...
Canned, bottled foods.....	27,983	12.9	28	74,343	37.6
Canned baby foods.....	1,258	...	6	13,671	9.2
Canned fruits, fruit juices.....	4,199	...	8	19,096	22.0
Canned vegetables, vegetable juices.....	3,106	...	14	30,713	10.1
Canned fish, sea foods.....	2,556	...	4	26,080	9.8
Canned milk.....	6,016	...	4	14,573	41.3
Other canned foods.....	10,848	...	...	...	...

See footnotes at end of table.

Table 6C.--MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES--
SALES BY COMMODITY LINES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
NEW ENGLAND--Continued					
Coffee.....	13,048	6.0	10	34,862	37.4
Frozen foods.....	13,558	6.3	17	30,878	43.9
Frozen fruits.....	512	...	8	17,010	3.0
Frozen vegetables.....	2,673	...	8	17,010	15.7
Other frozen foods.....	10,373	...	10	18,652	55.6
Groceries (exc. as specified).....	119,600	55.2	138	179,970	66.4
Flour, related products.....	18,425	...	29	61,835	29.8
Oleomargarine, butter substitutes.....	3,605	...	16	19,859	18.2
Breakfast cereals.....	12,485	...	31	58,035	21.5
Bakery products.....	38,167	...	78	44,810	85.2
Tea.....	1,146	...	8	14,595	7.8
Dried fruits.....	692	...	5	10,537	6.6
Other groceries.....	45,080	...	...	...	...
Dairy products, ice cream, ices.....	2,104	1.0	17	24,113	8.7
Eggs, poultry.....	2,100	1.0	7	12,226	17.2
Soft drinks.....	1,218	0.6	9	1,395	87.3
Commodities, n.e.c.....	36,813	17.0	...	...	...
MIDDLE ATLANTIC					
All establishments.....	1,037,625	...	406	...	...
Those analyzing commodity lines, total.....	1,036,154	100.0	394	...	...
Canned, bottled foods.....	169,694	16.4	60	334,935	50.7
Canned baby foods.....	11,253	...	16	94,195	11.9
Canned fruits, fruit juices.....	40,780	...	20	116,854	34.9
Canned vegetables, vegetable juices.....	15,007	...	36	143,184	10.5
Canned fish, sea foods.....	3,162	...	7	50,638	6.2
Canned meats.....	3,783	...	4	23,786	15.9
Canned milk.....	59,798	...	13	97,121	61.6
Other canned foods.....	35,911	...	...	...	...
Coffee.....	71,897	6.9	48	222,127	32.4
Confectionery.....	1,445	0.1	17	46,000	3.1
Candy, including chocolate.....	1,243	...	9	42,906	2.9
Other confections.....	202	...	...	...	...
Frozen foods.....	38,837	3.7	58	117,591	33.0
Frozen fruits.....	4,410	...	41	115,565	3.8
Frozen vegetables.....	17,745	...	37	97,094	18.3
Other frozen foods.....	16,682	...	45	64,936	25.7
Groceries (exc. as specified).....	589,177	57.1	315	898,253	65.6
Flour, related products.....	165,634	...	58	342,570	48.4
Oleomargarine, butter substitutes.....	14,265	...	37	65,308	21.8
Cooking oils (exc. lard).....	53,833	...	15	168,093	32.0
Breakfast cereals.....	58,793	...	63	256,164	23.0
Bakery products.....	106,916	...	164	137,649	77.7
Tea.....	4,343	...	35	102,098	4.2
Dried fruits.....	7,231	...	14	76,361	9.5
Other groceries.....	178,162	...	...	...	...
Dairy products, ice cream, ices.....	4,640	0.4	35	111,510	4.2
Butter.....	1,020	...	16	28,103	3.6
Cheese.....	3,329	...	15	65,396	5.1
Other dairy products (exc. canned milk).....	291	...	...	...	...
Eggs, poultry.....	4,680	0.4	14	33,252	14.1
Soft drinks.....	5,406	0.5	22	8,982	60.2
Soaps, toilet and other.....	85,916	8.3	14	226,104	38.0
Feed (mixed, other).....	4,981	0.5	7	35,829	13.9
Drugs, drug sundries.....	4,184	0.4	11	153,025	2.7
Converted paper products.....	2,629	0.2	6	20,923	12.6
Commodities, n.e.c.....	52,668	5.1	...	...	...

See footnotes at end of table.

Table 6C.--MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES--
SALES BY COMMODITY LINES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
EAST NORTH CENTRAL					
All establishments.....	732,799	...	544	...	...
Those analyzing commodity lines, total.....	732,196	100.0	511	...	...
Canned, bottled foods.....	112,845	15.4	106	229,888	49.1
Canned baby foods.....	6,451	...	16	45,823	14.1
Canned fruits, fruit juices.....	12,899	...	27	66,442	19.4
Canned vegetables, vegetable juices.....	10,999	...	74	101,630	10.8
Canned fish, sea foods.....	3,554	...	11	33,019	10.8
Canned meats.....	2,085	...	4	16,065	13.0
Canned milk.....	50,523	...	17	75,342	67.0
Other canned foods.....	26,334	...	...	...	...
Coffee.....	52,610	7.2	80	137,154	38.4
Confectionery.....	1,448	0.2	39	15,780	9.2
Candy, including chocolate.....	1,348	...	28	13,379	10.1
Other confections.....	100	...	...	...	...
Frozen foods.....	16,284	2.2	90	53,140	30.6
Frozen fruits.....	1,591	...	57	50,461	3.2
Frozen vegetables.....	6,072	...	12	24,162	25.1
Other frozen foods.....	8,621	...	...	...	...
Groceries (exc. as specified).....	416,848	57.1	431	639,453	65.2
Flour, related products.....	95,107	...	49	201,556	47.2
Oleomargarine, butter substitutes.....	23,626	...	69	49,157	48.1
Cooking oils (exc. lard).....	65,094	...	11	168,530	38.6
Breakfast cereals.....	39,436	...	50	161,668	24.4
Bakery products.....	88,327	...	243	125,145	70.6
Tea.....	9,509	...	53	53,343	17.8
Dried fruits.....	3,772	...	21	50,613	7.4
Other groceries.....	91,977	...	...	...	...
Dairy products, ice cream, ices.....	1,018	0.1	58	69,110	1.5
Butter.....	165	...	26	26,467	0.6
Cheese.....	100	...	12	4,999	2.0
Other dairy products (exc. canned milk).....	556	...	5	27,892	2.0
Not analyzed in detail.....	197	...	15	9,752	2.0
Eggs, poultry.....	206	(2)	11	1,404	14.7
Soft drinks.....	936	0.1	8	1,681	55.7
Soaps, toilet and other.....	78,361	10.7	15	205,852	38.1
Feed (mixed, other).....	12,019	1.6	17	80,747	14.9
Drugs, drug sundries.....	627	0.1	15	143,453	0.4
Commodities, n.e.c.....	38,994	5.3	...	...	...
WEST NORTH CENTRAL					
All establishments.....	295,204	...	276	...	...
Those analyzing commodity lines, total.....	294,015	100.0	257	...	...
Canned, bottled foods.....	62,772	21.3	55	107,213	58.5
Canned baby foods.....	2,696	...	10	22,447	12.0
Canned fruits, fruit juices.....	4,694	...	12	24,891	18.8
Canned vegetables, vegetable juices.....	3,694	...	38	38,694	9.5
Canned fish, sea foods.....	1,121	...	4	13,007	8.6
Canned milk.....	38,000	...	9	49,489	76.8
Other canned foods.....	12,567	...	...	...	...
Coffee.....	11,195	3.8	42	48,045	23.3
Confectionery.....	1,657	0.6	21	15,516	10.7
Candy, including chocolate.....	1,618	...	10	13,854	11.7
Fountain syrups, other confections.....	39	...	11	1,662	2.3
Frozen foods.....	6,721	2.3	50	21,131	31.8
Frozen fruits.....	772	...	31	19,620	3.9
Frozen vegetables.....	2,374	...	10	17,536	13.5
Other frozen foods.....	3,575	...	...	...	...

See footnotes at end of table.

Table 6C.--MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES--
SALES BY COMMODITY LINES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
WEST NORTH CENTRAL--Continued					
Groceries (exc. as specified).....	144,290	49.2	200	228,844	63.0
Flour, related products.....	31,831	...	19	76,911	41.4
Oleomargarine, butter substitutes.....	2,140	...	29	14,990	14.3
Breakfast cereals.....	25,069	...	34	79,723	31.3
Bakery products.....	46,033	...	128	60,956	75.5
Tea.....	963	...	31	15,844	6.1
Dried fruits.....	879	...	9	14,405	6.1
Other groceries.....	37,375	...	...	...	...
Dairy products, ice cream, ices.....	655	0.2	35	31,081	2.1
Cheese.....	279	...	23	14,005	2.0
Other dairy products (exc. canned milk).....	376	...	...	...	...
Eggs, poultry.....	139	(2)	9	1,058	13.1
Soft drinks.....	662	0.2	7	662	100.0
Soaps, toilet and other.....	45,338	15.4	11	89,945	50.4
Feed (mixed, other).....	6,420	2.2	10	32,134	20.0
Converted paper products.....	2,601	0.9	4	7,309	35.6
Commodities, n.e.c.....	11,565	3.9	...	...	...
SOUTH ATLANTIC					
All establishments.....	402,265	...	260	...	...
Those analyzing commodity lines, total.....	402,195	100.0	258	...	...
Canned, bottled foods.....	79,635	19.8	65	138,079	57.7
Canned baby foods.....	2,658	...	10	29,483	9.0
Canned fruits, fruit juices.....	5,902	...	13	31,921	18.7
Canned vegetables, vegetable juices.....	4,344	...	53	50,199	8.6
Canned fish, sea foods.....	1,049	...	6	20,678	5.1
Canned meats.....	6,509	...	5	18,945	34.4
Canned milk.....	48,832	...	9	63,321	77.1
Other canned foods.....	10,341	...	17	68,565	15.1
Coffee.....	30,213	7.5	51	65,431	46.2
Confectionery.....	1,074	0.3	19	16,417	6.5
Candy, including chocolate.....	792	...	15	12,806	6.2
Other confections.....	282	...	...	...	...
Frozen foods.....	6,814	1.7	55	23,657	28.8
Frozen fruits.....	735	...	44	22,699	3.2
Frozen vegetables.....	2,221	...	14	15,617	14.2
Other frozen foods.....	3,858	...	55	23,657	16.3
Groceries (exc. as specified).....	232,839	57.8	222	322,359	72.2
Flour, related products.....	34,697	...	41	96,083	36.1
Oleomargarine, butter substitutes.....	6,182	...	49	33,970	18.2
Cooking oils (exc. lard).....	25,697	...	38	83,013	31.0
Breakfast cereals.....	20,591	...	54	98,121	21.0
Bakery products.....	78,541	...	151	95,694	82.1
Tea.....	1,178	...	46	29,181	4.0
Dried fruits.....	1,053	...	7	12,453	8.4
Other groceries.....	64,900	...	...	...	...
Dairy products, ice cream, ices.....	933	0.2	48	50,743	1.8
Cheese.....	468	...	34	14,687	3.2
Other dairy products (exc. canned milk).....	465	...	...	...	...
Soaps, toilet and other.....	35,211	8.8	13	99,805	35.3
Feed (mixed, other).....	3,518	0.9	22	23,850	14.8
Converted paper products.....	2,785	0.7	5	7,808	35.7
Commodities, n.e.c.....	9,173	2.3	...	...	...
EAST SOUTH CENTRAL					
All establishments.....	142,942	...	113	...	...
Those analyzing commodity lines, total.....	142,942	100.0	113	...	...
Canned, bottled foods.....	38,828	27.2	28	58,058	66.9
Canned baby foods.....	1,109	...	5	9,092	12.2
Canned fruits, fruit juices.....	913	...	5	9,092	9.9
Canned vegetables, vegetable juices.....	771	...	24	18,140	4.2
Canned milk.....	30,149	...	4	33,667	89.6
Other canned foods.....	5,886	...	...	...	...
Coffee.....	9,195	6.4	21	20,102	45.7
Confectionery.....	157	0.1	7	2,869	5.5

See footnotes at end of table.

Table 6C.—MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES—
SALES BY COMMODITY LINES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948—Continued

Commodity Line Sales, Establishments, and Total Sales					
Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
EAST SOUTH CENTRAL--Continued					
Frozen foods.....	1,515	1.0	23	9,442	16.0
Frozen fruits.....	90	...	18	8,925	1.0
Other frozen foods.....	1,425	...	...	...	...
Groceries (exc. as specified).....	61,505	43.1	98	105,728	58.2
Flour, related products.....	8,116	...	18	25,285	32.1
Oleomargarine, butter substitutes.....	1,377	...	19	9,048	15.2
Cooking oils (exc. lard).....	12,380	...	19	44,170	28.0
Breakfast cereals.....	4,915	...	18	29,099	16.9
Bakery products.....	28,236	...	69	36,031	78.4
Tea.....	547	...	27	10,706	5.1
Dried fruits.....	443	...	4	5,641	7.8
Other groceries.....	5,491	...	42	40,356	13.6
Dairy products, ice cream, ices.....	293	0.2	20	12,707	2.3
Feed (mixed, other).....	2,955	2.1	10	7,394	40.0
Commodities, n.e.c.....	28,494	19.9	...	...	...
WEST SOUTH CENTRAL					
All establishments.....	282,030	...	208	...	...
Those analyzing commodity lines, total.....	270,607	100.0	175	...	...
Canned, bottled foods.....	36,448	13.5	26	65,880	55.3
Canned baby foods.....	1,924	...	9	23,399	8.2
Canned fruits, fruit juices.....	5,373	...	10	24,213	22.2
Canned vegetables, vegetable juices.....	3,071	...	20	27,769	11.0
Canned fish, sea foods.....	1,355	...	6	17,399	7.8
Canned meats.....	4,578	...	4	16,125	28.4
Other canned foods.....	20,147	...	...	...	...
Coffee.....	12,119	4.5	19	307,037	3.9
Confectionery.....	2,525	0.9	18	15,145	16.7
Frozen foods.....	2,430	0.9	27	5,949	40.8
Frozen fruits.....	188	...	10	4,656	4.0
Other frozen foods.....	2,242	...	...	...	...
Groceries (exc. as specified).....	174,141	64.5	129	233,367	74.6
Flour, related products.....	31,466	...	31	60,782	51.8
Oleomargarine, butter substitutes.....	1,528	...	11	10,732	14.2
Cooking oils (exc. lard).....	19,455	...	12	62,992	30.9
Breakfast cereals.....	9,362	...	39	64,242	14.6
Bakery products.....	40,102	...	72	45,288	88.5
Tea.....	6,341	...	17	19,691	32.2
Dried fruits.....	714	...	6	8,088	8.8
Other groceries.....	65,173	...	...	...	...
Dairy products, ice cream, ices.....	402	0.1	10	15,634	2.6
Soft drinks.....	869	0.3	10	928	93.6
Soaps, toilet and other.....	34,693	12.8	6	77,093	45.0
Feed (mixed, other).....	1,236	0.4	16	18,631	6.6
Commodities, n.e.c.....	5,744	2.1	...	...	...
MOUNTAIN					
All establishments.....	(x)	...	97	...	...
Those analyzing commodity lines, total.....	66,594	100.0	88	...	...
Canned, bottled foods.....	17,364	26.1	16	27,646	62.8
Canned fruits, fruit juices.....	1,285	...	5	6,410	20.0
Canned vegetables, vegetable juices.....	441	...	11	8,393	5.2
Canned milk.....	11,025	...	4	11,173	98.7
Other canned foods.....	4,613	...	...	...	...
Coffee.....	7,728	11.6	33	17,760	43.5
Confectionery.....	424	0.6	6	2,825	15.0
Frozen foods.....	616	0.9	16	3,247	19.0
Frozen fruits.....	46	...	9	2,329	2.0
Other frozen foods.....	480	...	...	...	...
Not analyzed in detail.....	90	...	1	285	31.6

See footnotes at end of table.

Table 6C.—MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES—
SALES BY COMMODITY LINES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948—Continued

Commodity Line Sales, Establishments, and Total Sales

Geographic division and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
MOUNTAIN--Continued					
Groceries (exc. as specified).....	32,994	49.6	78	50,453	65.4
Flour, related products.....	5,925	...	21	16,843	35.2
Oleomargarine, butter substitutes.....	305	...	8	2,143	14.2
Breakfast cereals.....	4,530	...	13	22,787	19.9
Bakery products.....	11,518	...	35	14,102	81.7
Tea.....	469	...	21	8,191	5.7
Other groceries.....	10,247	...	...	...	...
Dairy products, ice cream, ices.....	95	0.1	8	8,624	1.1
Soaps, toilet and other.....	5,170	7.8	7	17,404	29.7
Feed (mixed, other).....	175	0.3	5	5,390	3.2
Drugs, drug sundries.....	213	0.3	4	7,835	2.7
Commodities, n.e.c.....	1,815	2.7	...	...	...
PACIFIC					
All establishments.....	499,658	...	203	...	...
Those analyzing commodity lines, total.....	499,201	100.0	201	...	...
Canned, bottled foods.....	97,429	19.5	32	157,659	61.8
Canned baby foods.....	3,950	...	9	36,152	10.9
Canned fruits, fruit juices.....	11,607	...	16	52,626	22.0
Canned vegetables, vegetable juices.....	8,081	...	18	63,142	12.8
Canned fish, sea foods.....	3,155	...	8	34,929	9.0
Canned meats.....	8,650	...	7	29,251	29.6
Canned milk.....	41,509	...	7	43,582	95.2
Other canned foods.....	20,477	...	15	86,152	23.8
Coffee.....	40,961	8.2	60	88,698	46.2
Confectionery.....	2,039	0.4	17	15,441	13.2
Frozen foods.....	6,698	1.3	27	19,796	33.8
Frozen fruits.....	517	...	18	15,977	3.2
Other frozen foods.....	6,181	...	...	...	...
Groceries (exc. as specified).....	254,849	51.2	163	416,124	61.2
Flour, related products.....	57,357	...	42	141,222	40.6
Oleomargarine, butter substitutes.....	8,410	...	20	30,433	27.6
Cooking oils (exc. lard).....	42,638	...	5	79,065	53.9
Breakfast cereals.....	20,885	...	32	132,418	15.8
Bakery products.....	39,539	...	55	45,442	87.0
Tea.....	1,738	...	27	33,982	5.1
Dried fruits.....	1,226	...	8	22,205	5.5
Other groceries.....	83,056	...	...	...	...
Dairy products, ice cream, ices.....	629	0.1	7	35,540	1.8
Soft drinks.....	2,662	0.5	8	3,831	69.5
Soaps, toilet and other.....	36,798	7.4	14	104,305	35.3
Feed (mixed, other).....	32,331	6.5	19	92,717	34.9
Drugs, drug sundries.....	634	0.1	9	64,342	1.0
Commodities, n.e.c.....	24,171	4.8	...	...	...

x Withheld to avoid disclosure.

z Less than 0.1 percent.

n.e.c. Not elsewhere classified.

Table 7.—GROCERY WHOLESALERS AND MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS)—CREDIT SALES—UNITED STATES AND STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE¹: 1948

Establishments, Credit Sales, Receivables, Bad Debt Losses, and Credit Accounts								
Type of establishment and standard metropolitan area	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts and notes receivable ² beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)						
GENERAL-LINE GROCERY WHOLESALERS								
United States, total.....	3,700	5,413,503	82.3	5.0	0.08	485	2,516	+2
Not sponsoring cooperative, voluntary groups.....	2,838	3,294,877	83.5	5.4	0.10	475	2,073	+3.6
Voluntary group wholesalers....	588	1,523,900	77.6	4.7	0.06	655	3,040	+6.0
Retailer-cooperative warehouses	172	514,039	91.5	3.2	0.02	160	17,161	-16.4
Cash-carry depots.....	51	23,256	18.4	8.9	0.07	67	1,561	...
Institutional wholesalers.....	51	57,431	81.1	6.8	0.17	473	1,975	-3.0
Metropolitan area:								
New York-Northeastern New Jersey.	177	328,270	88.4	6.8	0.08	963	1,800	-0.4
Chicago, Ill.....	67	165,757	71.5	6.7	0.07	1,199	1,444	-3.5
Los Angeles, Calif.....	32	178,900	96.6	3.6	0.03	736	7,828	-36.9
Philadelphia, Pa.....	45	81,698	92.0	4.2	0.04	680	2,156	-3.8
Detroit, Mich.....	29	70,453	63.6	5.0	0.02	356	4,419	+11.8
Boston, Mass.....	44	75,458	85.4	8.5	0.21	1,310	1,128	+3.7
San Francisco-Oakland, Calif.....	38	109,664	87.7	5.9	0.10	880	3,013	+9.2
Pittsburgh, Pa.....	58	66,937	83.3	5.7	0.08	501	2,001	-1.3
St. Louis, Mo.....	30	65,476	79.5	6.4	0.03	466	3,722	-11.1
Washington, D. C.....	16	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cleveland, Ohio.....	18	39,499	64.0	9.5	0.06	762	1,842	+10.0
Baltimore, Md.....	23	37,592	69.4	5.9	0.10	475	2,474	+0.1
Minneapolis-St. Paul, Minn.....	16	63,306	69.3	4.0	0.06	1,631	1,697	+19.3
Buffalo, N. Y.....	21	32,013	67.9	5.4	0.04	834	1,365	-0.3
Cincinnati, Ohio.....	17	(x)	59.0	4.6	0.02	659	1,885	+5.0
Milwaukee, Wis.....	10	27,734	71.5	4.0	0.04	461	4,592	-1.4
Kansas City, Mo.....	7	22,069	(v)	(v)	(v)	(v)	(v)	(v)
Houston, Tex.....	13	86,121	56.4	7.1	0.14	861	4,879	+11.3
Providence, R. I.....	18	19,643	76.2	3.5	0.13	361	2,256	+6.2
Seattle, Wash.....	17	50,294	92.0	6.9	0.06	606	4,272	-2.8
Portland, Oreg.....	10	(x)	92.2	3.6	0.02	694	4,476	-8.6
New Orleans, La.....	25	29,527	78.5	5.9	0.04	302	3,095	-6.0
Atlanta, Ga.....	16	22,419	87.8	4.4	0.24	736	1,711	+13.3
Dallas, Tex.....	9	(x)	89.5	4.8	0.15	896	2,860	+4.7
Louisville, Ky.....	8	(x)	(v)	(v)	(v)	(v)	(v)	(v)
Denver, Colo.....	10	(x)	89.6	3.7	0.06	381	4,758	+4.8
Birmingham, Ala.....	14	21,226	92.3	3.6	0.06	590	2,370	+11.3
Indianapolis, Ind.....	7	(x)	70.7	3.2	0.04	510	2,302	-0.4
San Diego, Calif.....	3	19,898	89.2	3.7	0.03	708	8,427	-4.2
Youngstown, Ohio.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Albany-Schenectady-Troy, N. Y.....	16	(x)	79.3	4.0	0.07	495	1,689	+5.2
Columbus, Ohio.....	4	17,143	70.6	4.8	0.05	1,499	2,019	+3.0
SPECIALTY-LINE GROCERY WHOLESALERS								
United States, total.....	4,695	2,504,251	81.1	6.7	0.11	258	1,918	+3.2
Canned foods wholesalers.....	919	376,456	82.7	6.4	0.13	227	1,612	-14.0
Coffee, tea, spices distributors.	494	534,619	88.2	6.9	0.05	588	1,892	+18.3
Dried fruits, nuts wholesalers.	108	62,207	88.0	4.5	0.04	196	3,058	+4.6
Flour distributors.....	249	143,359	87.7	8.0	0.16	175	3,242	-3.6
Frosted frozen foods wholesalers	413	233,862	71.5	6.8	0.15	191	2,322	+21.6
Miscellaneous grocery specialty wholesalers.....	2,512	1,153,748	77.9	6.6	0.12	224	1,837	+0.4
Metropolitan area:								
New York-Northeastern New Jersey.	1,257	1,019,162	86.4	6.1	0.07	324	2,556	-5.2
Chicago, Ill.....	242	193,684	88.9	7.6	0.10	407	1,854	+23.9
Los Angeles, Calif.....	193	88,321	84.6	8.4	0.16	300	1,566	+13.5
Philadelphia, Pa.....	140	57,328	80.0	6.6	0.14	188	1,922	+19.4
Detroit, Mich.....	74	33,773	65.6	5.8	0.09	168	2,110	+11.4
Boston, Mass.....	117	47,535	90.4	8.4	0.29	480	806	+3.0
San Francisco-Oakland, Calif.....	154	131,629	87.8	5.9	0.11	218	3,932	+11.0
Pittsburgh, Pa.....	60	29,983	79.7	8.3	0.08	308	1,470	...
St. Louis, Mo.....	64	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Washington, D. C.....	31	9,160	63.4	8.0	0.21	86	2,472	+43.2
Cleveland, Ohio.....	51	24,536	77.5	6.8	0.12	345	1,379	+0.5
Baltimore, Md.....	72	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 7.—GROCERY WHOLESALESA AND MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS)—CREDIT SALES—UNITED STATES AND STANDARD METROPOLITAN AREAS WITH 500,000 INHABITANTS OR MORE¹: 1948—Continued

Establishments, Credit Sales, Receivables, Bad Debt Losses, and Credit Accounts

Type of establishment and standard metropolitan area	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts and notes receivable ² beginning to end of year 1948
	Number	Sales, entire year						
		(Thousands dollars)						
SPECIALTY-LINE GROCERY WHOLESALESA—Continued								
Metropolitan area—Continued								
Minneapolis-St. Paul, Minn.....	32	19,575	73.6	12.2	0.12	776	718	+42.9
Buffalo, N. Y.....	30	5,973	67.7	7.1	0.09	199	700	+11.2
Cincinnati, Ohio.....	36	19,414	75.9	7.0	0.17	304	1,414	-4.0
Milwaukee, Wis.....	42	13,938	74.0	7.6	0.13	229	1,094	+3.2
Kansas City, Mo.....	34	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Houston, Tex.....	18	12,317	62.6	7.4	0.05	196	2,454	+60.8
Providence, R. I.....	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Seattle, Wash.....	43	20,392	88.9	9.0	0.39	317	1,621	+8.9
Portland, Oreg.....	30	22,715	65.0	9.5	0.08	654	980	+17.9
New Orleans, La.....	43	74,451	92.1	6.0	0.04	133	13,350	+3.8
Atlanta, Ga.....	17	9,102	86.6	6.8	0.33	316	1,627	+21.8
Dallas, Tex.....	19	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Louisville, Ky.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Denver, Colo.....	25	14,930	92.2	9.3	0.10	761	856	+56.9
Birmingham, Ala.....	26	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Indianapolis, Ind.....	24	(x)	(x)	(x)	(x)	(x)	(x)	(x)
San Diego, Calif.....	18	9,928	55.4	7.9	0.06	50	6,375	+54.8
Youngstown, Ohio.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Albany-Schenectady-Troy, N. Y....	21	6,537	85.9	6.2	0.16	343	969	+19.6
Columbus, Ohio.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)
MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS)								
United States, total.....	2,149	3,662,924	84.6	5.5	0.03	489	3,172	+9.9
Canned foods sales branches....	166	653,658	91.0	6.3	0.02	1,856	1,934	+24.9
Coffee, tea, spices sales branches.....	54	228,572	97.8	3.4	0.02	787	5,257	+3.5
Flour sales branches.....	155	493,895	82.8	6.3	0.03	280	9,972	+6.2
Miscellaneous grocery specialty sales branches.....	1,774	2,286,799	81.9	5.2	0.03	359	3,189	+6.4

v Insufficient analysis of credit sales to show separately.

x Withheld to avoid disclosure.

¹ Based on advance 1950 population estimates.² Includes only establishments reporting beginning- and end-of-year receivables.

Table 8A.—GENERAL-LINE GROCERY WHOLESALERS—BAD DEBT LOSSES, CREDIT SALES PER ACCOUNT, AND CREDIT ACCOUNTS PER ESTABLISHMENT—UNITED STATES, BY SALES SIZE AND NUMBER OF CREDIT ACCOUNTS: 1948

Type of establishment, sales size, and number of credit accounts	Establishments (Number)	Bad debt losses as percent of credit sales	Average	
			1948 credit sales per account	Number of credit accounts per establishment
GENERAL-LINE GROCERY WHOLESALERS NOT SPONSORING COOPERATIVE, VOLUNTARY GROUPS				
Establishments with sales of \$1,000,000 or more.	992	0.08	2,243	842
1,000 or more credit accounts.....	173	0.09	1,400	2,711
500-999 credit accounts.....	341	0.09	2,731	637
200-499 credit accounts.....	385	0.09	3,634	345
Less than 200 credit accounts.....	93	0.06	13,112	99
Establishments with sales of \$500,000-\$999,999.	871	0.13	1,940	300
1,000 or more credit accounts.....	14	0.17	428	1,682
500-999 credit accounts.....	84	0.14	1,147	594
200-499 credit accounts.....	526	0.12	1,996	306
Less than 200 credit accounts.....	247	0.12	4,409	108
Establishments with sales of \$200,000-\$499,999.	629	0.18	1,326	199
1,000 or more credit accounts.....	4	0.16	256	1,600
500-999 credit accounts.....	23	0.19	521	581
200-499 credit accounts.....	252	0.20	1,087	270
Less than 200 credit accounts.....	350	0.16	2,232	107
Establishments with sales of less than \$200,000.	101	0.24	887	122
1,000 or more credit accounts.....	...	...	...	...
500-999 credit accounts.....	1	(x)	(x)	(x)
200-499 credit accounts.....	22	0.32	528	251
Less than 200 credit accounts.....	78	0.22	1,253	81
VOLUNTARY GROUP WHOLESALERS				
Establishments with sales of \$1,000,000 or more.	390	0.06	3,234	780
1,000 or more credit accounts.....	82	0.08	2,068	2,142
500-999 credit accounts.....	112	0.07	3,314	676
200-499 credit accounts.....	143	0.03	6,401	334
Less than 200 credit accounts.....	53	0.06	12,364	98
Establishments with sales of \$500,000-\$999,999.	116	0.08	2,037	309
1,000 or more credit accounts.....	1	(x)	(x)	(x)
500-999 credit accounts.....	19	0.17	1,085	639
200-499 credit accounts.....	56	0.08	2,066	319
Less than 200 credit accounts.....	40	0.04	4,780	115
Establishments with sales of \$200,000-\$499,999.	26	0.16	770	399
1,000 or more credit accounts.....	1	(x)	(x)	(x)
500-999 credit accounts.....	2	(x)	(x)	(x)
200-499 credit accounts.....	12	0.11	1,116	294
Less than 200 credit accounts.....	11	0.19	3,069	85
Establishments with sales of less than \$200,000.	2	(x)	(x)	(x)
1,000 or more credit accounts.....	...	...	...	...
500-999 credit accounts.....	...	...	...	...
200-499 credit accounts.....	...	...	...	...
Less than 200 credit accounts.....	2	(x)	(x)	(x)
RETAILER-COOPERATIVE WAREHOUSES				
Establishments with sales of \$1,000,000 or more.	88	0.02	18,900	247
1,000 or more credit accounts.....	2	(x)	(x)	(x)
500-999 credit accounts.....	9	0.03	14,218	716
200-499 credit accounts.....	24	0.02	15,734	314
Less than 200 credit accounts.....	53	0.02	19,612	106
Establishments with sales of \$500,000-\$999,999..	34	0.01	8,701	64
1,000 or more credit accounts.....	...	...	...	...
500-999 credit accounts.....	...	...	...	...
200-499 credit accounts.....	...	...	...	...
Less than 200 credit accounts.....	34	0.01	8,701	64

See footnote at end of table.

Table 8A.--GENERAL-LINE GROCERY WHOLESALESA--BAD DEBT LOSSES, CREDIT SALES PER ACCOUNT, AND CREDIT ACCOUNTS PER ESTABLISHMENT--UNITED STATES, BY SALES SIZE AND NUMBER OF CREDIT ACCOUNTS: 1948--Continued

Type of establishment, sales size, and number of credit accounts	Establishments (Number)	Bad debt losses as percent of credit sales	Average	
			1948 credit sales per account	Number of credit accounts per establishment
RETAILER-COOPERATIVE WAREHOUSES--Continued				
Establishments with sales of \$200,000-\$499,999.	29	0.01	6,447	49
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	...	...	...	...
200--499 credit accounts.....	...	...	...	...
Less than 200 credit accounts.....	29	0.01	6,447	49
Establishments with sales of less than \$200,000	8	0.56	3,054	37
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	...	...	...	...
200--499 credit accounts.....	...	...	...	...
Less than 200 credit accounts.....	8	0.56	3,054	37
CASH-CARRY DEPOTS				
Establishments with sales of \$1,000,000 or more.....	4	0.04	2,308	178
Establishments with sales of \$500,000--\$999,999.....	3	(x)	(x)	(x)
Establishments with sales of \$200,000--\$499,999.....	18	...	1,215	61
Establishments with sales of less than \$200,000.....	6	...	2,762	10
INSTITUTIONAL WHOLESALESA				
Establishments with sales of \$1,000,000 or more	17	0.14	2,016	949
1,000 or more credit accounts.....	6	0.18	1,348	2,004
500--999 credit accounts.....	5	0.16	2,315	567
200--499 credit accounts.....	3	0.11	3,609	318
Less than 200 credit accounts.....	3	0.04	19,290	109
Establishments with sales of \$500,000--\$999,999.	8	0.12	2,328	268
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	1	(x)	(x)	(x)
200--499 credit accounts.....	2	(x)	(x)	(x)
Less than 200 credit accounts.....	5	0.08	5,952	108
Establishments with sales of \$200,000-\$499,999.	18	0.50	1,545	156
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	...	...	...	...
200--499 credit accounts.....	9	0.61	1,398	222
Less than 200 credit accounts.....	9	0.28	1,912	90
Establishments with sales of less than \$200,000	2	(x)	(x)	(x)
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	...	...	...	...
200--499 credit accounts.....	...	...	...	...
Less than 200 credit accounts.....	2	(x)	(x)	(x)

x Withheld to avoid disclosure.

Table 8B.--SPECIALTY-LINE GROCERY WHOLESALERS--BAD DEBT LOSSES, CREDIT SALES PER ACCOUNT, AND CREDIT ACCOUNTS PER ESTABLISHMENT--UNITED STATES, BY SALES SIZE AND NUMBER OF CREDIT ACCOUNTS: 1948

Type of establishment, sales size, and number of credit accounts	Establishments (Number)	Bad debt losses as percent of credit sales	Average	
			1948 credit sales per account	Number of credit accounts per establishment
CANNED FOODS WHOLESALERS				
Establishments with sales of \$1,000,000 or more	65	0.07	3,466	645
1,000 or more credit accounts.....	11	0.12	615	2,536
500-999 credit accounts.....	12	0.09	2,516	675
200-499 credit accounts.....	14	0.06	5,493	261
Less than 200 credit accounts.....	28	0.06	38,583	81
Establishments with sales of \$500,000-\$999,999.	106	0.11	1,442	403
1,000 or more credit accounts.....	6	0.18	241	2,782
500-999 credit accounts.....	18	0.16	1,027	599
200-499 credit accounts.....	40	0.13	1,903	302
Less than 200 credit accounts.....	42	0.04	7,491	75
Establishments with sales of \$200,000-\$499,999.	184	0.27	1,095	234
1,000 or more credit accounts.....	7	0.95	214	1,636
500-999 credit accounts.....	11	0.24	453	647
200-499 credit accounts.....	54	0.22	1,060	278
Less than 200 credit accounts.....	112	0.25	2,685	85
Establishments with sales of less than \$200,000	404	0.29	573	115
1,000 or more credit accounts.....	3	0.41	96	1,533
500-999 credit accounts.....	11	0.13	190	568
200-499 credit accounts.....	55	0.37	346	280
Less than 200 credit accounts.....	335	0.28	972	60
COFFEE, TEA, SPICES DISTRIBUTORS				
Establishments with sales of \$1,000,000 or more	75	0.02	2,301	2,331
1,000 or more credit accounts.....	18	0.05	683	9,055
500-999 credit accounts.....	8	0.43	1,027	801
200-499 credit accounts.....	10	0.01	20,246	327
Less than 200 credit accounts.....	39	(2)	102,589	54
Establishments with sales of \$500,000-\$999,999.	37	0.24	996	636
1,000 or more credit accounts.....	8	0.13	438	1,956
500-999 credit accounts.....	5	0.99	650	624
200-499 credit accounts.....	12	0.43	1,492	339
Less than 200 credit accounts.....	12	0.01	11,938	59
Establishments with sales of \$200,000-\$499,999.	72	0.31	828	278
1,000 or more credit accounts.....	3	0.20	242	1,307
500-999 credit accounts.....	7	0.52	377	560
200-499 credit accounts.....	33	0.34	778	300
Less than 200 credit accounts.....	29	0.25	2,851	78
Establishments with sales of less than \$200,000	220	0.40	512	96
1,000 or more credit accounts.....	1	(x)	(x)	(x)
500-999 credit accounts.....	3	0.25	114	630
200-499 credit accounts.....	26	0.35	328	279
Less than 200 credit accounts.....	190	0.41	781	55
DRIED FRUITS, NUTS WHOLESALERS				
Establishments with sales of \$1,000,000 or more	15	0.02	3,404	734
1,000 or more credit accounts.....	4	0.02	2,210	2,275
500-999 credit accounts.....	...	...	...	...
200-499 credit accounts.....	4	0.02	4,289	379
Less than 200 credit accounts.....	7	0.03	27,613	56
Establishments with sales of \$500,000-\$999,999.	7	0.05	4,548	147
1,000 or more credit accounts.....	...	...	...	...
500-999 credit accounts.....	1	(x)	(x)	(x)
200-499 credit accounts.....	...	...	...	...
Less than 200 credit accounts.....	6	0.05	7,260	8

See footnotes at end of table.

Table 8B.--SPECIALTY-LINE GROCERY WHOLESALEERS--BAD DEBT LOSSES, CREDIT SALES PER ACCOUNT, AND CREDIT ACCOUNTS PER ESTABLISHMENT--UNITED STATES, BY SALES SIZE AND NUMBER OF CREDIT ACCOUNTS: 1948--Con.

Type of establishment, sales size, and number of credit accounts	Establishments (Number)	Bad debt losses as percent of credit sales	Average	
			1948 credit sales per account	Number of credit accounts per establishment
DRIED FRUITS, NUTS WHOLESALEERS--Continued				
Establishments with sales of \$200,000-\$499,999.	19	0.08	2,257	124
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	1	(x)	(x)	(x)
200--499 credit accounts.....	3	0.21	825	368
Less than 200 credit accounts.....	15	0.05	5,315	50
Establishments with sales of less than \$200,000	42	0.31	1,192	44
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	...	...	...	...
200--499 credit accounts.....	2	(x)	(x)	(x)
Less than 200 credit accounts.....	40	0.31	1,458	35
FLOUR DISTRIBUTORS				
Establishments with sales of \$1,000,000 or more	40	0.09	6,207	297
1,000 or more credit accounts.....	2	(x)	(x)	(x)
500--999 credit accounts.....	6	0.21	2,647	673
200--499 credit accounts.....	12	0.23	4,234	270
Less than 200 credit accounts.....	20	0.02	37,360	63
Establishments with sales of \$500,000-\$999,999.	37	0.23	2,493	256
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	6	0.17	1,110	579
200--499 credit accounts.....	14	0.29	2,387	294
Less than 200 credit accounts.....	17	0.18	5,298	110
Establishments with sales of \$200,000-\$499,999.	60	0.31	1,747	160
1,000 or more credit accounts.....	1	(x)	(x)	(x)
500--999 credit accounts.....	1	(x)	(x)	(x)
200--499 credit accounts.....	17	0.21	1,047	268
Less than 200 credit accounts.....	41	0.35	3,453	81
Establishments with sales of less than \$200,000	74	0.23	978	82
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	...	...	...	...
200--499 credit accounts.....	9	0.30	409	270
Less than 200 credit accounts.....	65	0.21	1,359	56
FROSTED, FROZEN FOODS WHOLESALEERS				
Establishments with sales of \$1,000,000 or more	58	0.13	3,360	520
1,000 or more credit accounts.....	7	0.16	1,268	1,911
500--999 credit accounts.....	12	0.11	3,050	606
200--499 credit accounts.....	26	0.15	5,082	320
Less than 200 credit accounts.....	13	0.10	16,824	91
Establishments with sales of \$500,000-\$999,999.	56	0.07	2,208	211
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	5	0.04	1,040	651
200--499 credit accounts.....	20	0.17	1,659	259
Less than 200 credit accounts.....	31	0.07	4,164	110
Establishments with sales of \$200,000-\$499,999.	112	0.30	1,307	150
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	4	0.38	354	580
200--499 credit accounts.....	28	0.40	721	280
Less than 200 credit accounts.....	80	0.26	2,339	82
Establishments with sales of less than \$200,000	126	0.18	849	70
1,000 or more credit accounts.....	...	...	...	...
500--999 credit accounts.....	...	...	...	...
200--499 credit accounts.....	9	0.19	368	277
Less than 200 credit accounts.....	117	0.18	1,039	54

See footnotes at end of table.

Table 28.--SPECIALTY-LINE GROCERY WHOLESALERS--BAD DEBT LOSSES, CREDIT SALES PER ACCOUNT, AND CREDIT ACCOUNTS PER ESTABLISHMENT--UNITED STATES, BY SALES SIZE AND NUMBER OF CREDIT ACCOUNTS: 1948--Con.

Type of establishment, sales size, and number of credit accounts	Establishments (Number)	Bad debt losses as percent of credit sales	Average	
			1948 credit sales per account	Number of credit accounts per establishment
MISCELLANEOUS GROCERY SPECIALTIES WHOLESALERS				
Establishments with sales of \$1,000,000 or more	197	0.07	2,888	873
1,000 or more credit accounts.....	38	0.18	615	3,384
500--999 credit accounts.....	38	0.05	6,558	641
200--499 credit accounts.....	44	0.06	6,016	323
Less than 200 credit accounts.....	77	0.05	35,278	63
Establishments with sales of \$500,000--\$999,999.	265	0.14	1,537	348
1,000 or more credit accounts.....	16	0.13	334	1,974
500--999 credit accounts.....	37	0.16	1,023	634
200--499 credit accounts.....	94	0.16	1,915	302
Less than 200 credit accounts.....	118	0.11	6,025	74
Establishments with sales of \$200,000--\$499,999.	453	0.22	1,200	190
1,000 or more credit accounts.....	13	0.24	197	1,581
500--999 credit accounts.....	24	0.34	440	603
200--499 credit accounts.....	97	0.31	999	280
Less than 200 credit accounts.....	319	0.17	2,739	76
Establishments with sales of less than \$200,000	996	0.31	608	81
1,000 or more credit accounts.....	4	0.22	72	1,175
500--999 credit accounts.....	12	0.45	173	657
200--499 credit accounts.....	102	0.34	315	269
Less than 200 credit accounts.....	878	0.30	949	47

x Withheld to avoid disclosure.

z Less than 0.01 percent.

Table 9.--WHOLESALE GROCERY TRADE--SIZE BY NUMBER OF EMPLOYEES, WORKWEEK ENDED NEAREST NOVEMBER 15, 1948--
UNITED STATES, BY TYPE OF ESTABLISHMENT

Establishments, Sales, Pay Roll, and Personnel

Type of establishment and employee size	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Em- ployees (Number)	Pay roll	
						Amount (Dollars)	Per em- ployee (Dollars)
General-line grocery wholesalers, total.	4,265	5,799,121	285,414	2,091	94,434	5,392,727	57
No paid employees.....	28	8,928	227	38	...	...	...
1 paid employee.....	170	30,462	540	42	170	9,893	58
2 paid employees.....	214	61,470	1,294	100	428	25,119	59
3 paid employees.....	182	58,430	1,417	129	546	26,423	48
4 or 5 paid employees.....	353	135,666	4,034	295	1,615	77,373	48
6 or 7 paid employees.....	373	182,870	6,137	290	2,429	117,740	48
8 or 9 paid employees.....	338	199,905	7,350	224	2,873	140,996	49
10 to 19 paid employees.....	1,197	1,094,438	45,713	560	16,624	874,636	53
20 to 49 paid employees.....	1,055	1,886,396	90,978	377	31,431	1,693,939	54
50 to 99 paid employees.....	237	947,263	49,153	36	15,704	919,510	59
100 or more paid employees.....	118	1,193,293	78,571	...	22,614	1,507,098	67
Specialty-line grocery wholesalers, total.....	6,263	2,787,432	127,022	5,056	42,510	2,464,192	58
No paid employees.....	992	55,899	571	1,193	...	...	...
1 paid employee.....	1,050	85,114	2,486	967	1,050	46,914	45
2 paid employees.....	806	127,802	4,073	716	1,612	78,341	49
3 paid employees.....	613	125,568	4,903	530	1,839	96,101	52
4 or 5 paid employees.....	814	261,236	10,706	560	3,627	204,993	57
6 or 7 paid employees.....	546	242,256	10,329	402	3,529	204,121	58
8 or 9 paid employees.....	289	295,844	7,706	191	2,436	147,049	60
10 to 19 paid employees.....	678	520,393	26,686	341	8,862	506,298	57
20 to 49 paid employees.....	367	712,467	32,736	134	10,454	633,625	61
50 to 99 paid employees.....	87	236,300	17,225	17	5,586	351,908	63
100 or more paid employees.....	21	124,553	9,601	5	3,515	194,842	55
Manufacturers' (processors) sales branches (with stocks), grocery, food specialties, total.....	2,271	3,676,456	131,908	4	38,887	2,585,300	66
No paid employees.....	34	3,312	315	...	...	...	...
1 paid employee.....	526	27,432	1,790	...	526	35,507	68
2 paid employees.....	148	21,000	1,046	1	296	20,748	70
3 paid employees.....	125	31,340	1,310	...	375	24,716	66
4 or 5 paid employees.....	145	53,180	2,247	1	647	41,082	63
6 or 7 paid employees.....	116	64,838	2,445	1	745	46,212	62
8 or 9 paid employees.....	110	64,195	3,220	...	947	63,013	67
10 to 19 paid employees.....	459	463,467	22,197	...	6,516	442,824	68
20 to 49 paid employees.....	432	1,157,689	43,583	1	13,057	851,915	65
50 to 99 paid employees.....	130	1,291,480	30,162	...	8,763	593,823	68
100 or more paid employees.....	46	498,523	23,593	...	7,015	465,460	66
Manufacturers' (processors) sales offices (without stocks), grocery, food specialties, total.....	336	1,056,301	26,794	2	7,489	528,657	71
No paid employees.....	13	638	103	...	...	...	...
1 paid employee.....	20	5,864	93	1	20	1,476	74
2 paid employees.....	23	27,434	177	1	46	3,502	76
3 paid employees.....	17	15,341	212	...	51	3,859	76
4 or 5 paid employees.....	23	55,281	449	...	104	8,535	82
6 or 7 paid employees.....	19	23,657	494	...	121	8,701	72
8 or 9 paid employees.....	17	13,878	503	...	142	11,316	80
10 to 19 paid employees.....	105	165,235	5,092	...	1,494	102,820	69
20 to 49 paid employees.....	80	329,048	8,689	...	2,479	171,663	69
50 or more paid employees.....	19	419,925	10,982	...	3,032	216,785	71
Agents and brokers, grocery, food specialties, total.....	2,883	4,740,299	42,354	2,639	10,258	775,464	76
No paid employees.....	581	238,204	183	691	...	...	...
1 paid employee.....	625	480,277	1,588	623	625	29,810	48
2 paid employees.....	488	461,288	3,015	436	976	58,055	59
3 paid employees.....	338	447,104	3,504	285	1,014	66,496	66
4 or 5 paid employees.....	354	650,704	6,199	269	1,574	115,153	73
6 or 7 paid employees.....	207	563,924	5,886	149	1,323	113,084	85
8 or 9 paid employees.....	94	350,635	3,728	68	791	67,757	86
10 to 19 paid employees.....	143	712,561	8,320	90	1,863	160,429	86
20 or more paid employees.....	53	835,602	9,931	28	2,092	164,680	79

* Proprietors of unincorporated businesses.

Table 10.—WHOLESALE GROCERY TRADE—CITY SIZE—UNITED STATES, BY TYPE OF ESTABLISHMENT: 1943

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment and city size (number of inhabitants)	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll	
							Amount (Dollars)	Per employee (Dollars)
General-line grocery wholesalers, total.....	4,265	5,799,121	8.1	285,414	2,091	94,434	5,392,727	57
Cities of 500,000 or more....	580	1,218,333	10.5	77,839	386	21,439	1,498,860	70
Cities of 250,000 to 499,999..	219	494,637	8.0	25,019	122	7,803	475,968	61
Cities of 100,000 to 249,999..	419	743,018	7.9	35,285	177	11,713	649,016	55
Cities of 50,000 to 99,999....	410	637,433	7.7	31,228	176	10,584	579,595	55
Cities of 25,000 to 49,999....	511	685,943	7.8	34,016	151	11,680	631,068	54
Cities of 10,000 to 24,999....	756	745,209	7.6	33,376	283	12,421	622,991	50
Cities of 5,000 to 9,999.....	621	558,668	7.1	23,151	318	8,839	432,554	49
Cities of 2,500 to 4,999.....	327	250,927	7.0	9,836	194	4,020	190,548	47
Remainder of United States....	422	464,953	6.1	15,664	284	5,935	312,127	53
Specialty-line grocery wholesalers, total.....	6,263	2,787,432	9.7	127,022	5,056	42,510	2,464,192	58
Cities of 500,000 or more....	2,834	1,903,660	8.5	72,665	2,239	21,441	1,384,170	65
Cities of 250,000 to 499,999..	528	207,255	13.2	13,416	405	4,817	262,707	55
Cities of 100,000 to 249,999..	613	183,513	11.8	10,968	461	4,084	218,140	53
Cities of 50,000 to 99,999....	453	123,030	14.2	9,008	375	3,349	177,330	53
Cities of 25,000 to 49,999....	400	95,867	12.4	5,761	312	2,263	115,288	51
Cities of 10,000 to 24,999....	478	90,497	12.3	5,682	398	2,414	109,819	45
Cities of 5,000 to 9,999.....	261	48,535	10.7	2,501	232	1,155	55,254	48
Cities of 2,500 to 4,999.....	166	34,248	9.2	1,477	140	645	29,608	46
Remainder of United States....	530	100,827	11.5	5,544	494	2,342	111,876	48
Manufacturers' (processors) sales branches (with stocks), grocery, food specialties, total.....	2,271	3,676,456	8.3	131,908	4	38,887	2,585,300	66
Cities of 500,000 or more....	473	2,194,007	6.8	58,930	1	16,545	1,132,124	68
Cities of 250,000 to 499,999..	265	671,627	8.2	22,039	...	6,776	440,076	65
Cities of 100,000 to 249,999..	428	441,431	10.1	22,561	...	6,890	446,617	65
Cities of 50,000 to 99,999....	331	143,208	14.0	10,314	1	3,286	211,401	64
Cities of 25,000 to 49,999....	306	80,394	17.8	7,549	...	2,239	147,311	66
Cities of 10,000 to 24,999....	226	55,727	16.9	4,914	...	1,500	97,108	65
Cities of 5,000 to 9,999.....	95	14,825	19.1	1,374	...	402	28,122	70
Cities of 2,500 to 4,999.....	46	9,613	16.9	851	...	235	16,675	71
Remainder of United States....	101	65,624	11.8	3,376	2	1,014	65,866	65
Manufacturers' (processors) sales offices (without stocks), grocery, food specialties.....	336	1,056,301	7.2	26,794	2	7,489	528,657	71
Cities of 500,000 or more....	171	694,558	7.7	18,409	...	5,152	362,556	70
Cities of 250,000 to 499,999..	76	218,009	6.0	4,522	...	1,279	89,368	70
Cities of 100,000 to 249,999..	53	104,122	5.1	2,499	...	690	50,875	74
Cities of 50,000 to 99,999....	10	29,722	11.3	818	...	226	16,440	73
Cities of 25,000 to 49,999....	13	7,227	9.9	345	1	86	6,205	72
Cities of 10,000 to 24,999....	6	1,023	34.0	96	1	29	1,725	59
Cities of 5,000 to 9,999.....	3	395	27.8	15	...	5	151	30
Remainder of United States....	4	1,245	15.3	90	...	22	1,337	61
Agents and brokers, grocery, food specialties.....	2,883	4,740,299	2.1	42,354	2,639	10,258	775,464	76
Cities of 500,000 or more....	1,545	3,091,476	2.0	28,366	1,375	6,129	515,281	84
Cities of 250,000 to 499,999..	444	584,429	2.4	5,309	426	1,429	98,803	69
Cities of 100,000 to 249,999..	461	567,731	2.2	5,005	452	1,508	93,088	62
Cities of 50,000 to 99,999....	199	249,992	1.8	1,768	183	591	34,091	58
Cities of 25,000 to 49,999....	115	129,588	1.8	844	102	262	15,390	59
Cities of 10,000 to 24,999....	58	45,258	2.4	390	48	133	7,398	56
Cities of 5,000 to 9,999.....	20	20,326	2.4	177	17	46	3,074	67
Cities of 2,500 to 4,999.....	10	16,025	2.7	177	15	52	2,552	49
Remainder of United States....	31	35,474	2.3	318	21	108	5,787	54

* Proprietors of unincorporated businesses.

¹ Entries for agents and brokers represent brokerage or commissions received as a percent of sales.

Table 11.—WHOLESALE GROCERY TRADE—SIZE BY NUMBER OF ESTABLISHMENTS OPERATED—UNITED STATES: 1948

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment and firm size	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses ¹ (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Amount (Dollars)	Per em- ployee (Dollars)
General-line grocery wholesalers, total.....	4,265	5,799,121	8.1	285,414	2,091	94,434	5,392,727	57
1 wholesale establishment....	2,729	3,496,598	7.5	155,774	1,986	52,575	2,957,093	56
2 wholesale establishments....	247	461,524	9.3	26,029	79	8,121	488,210	60
3 to 5 wholesale establishments.....	340	619,663	9.2	35,459	17	11,313	656,127	58
6 to 9 wholesale establishments.....	265	490,127	10.6	33,143	6	10,120	630,088	62
10 to 14 wholesale establishments.....	182	262,006	8.4	13,712	...	4,586	254,275	55
15 to 24 wholesale establishments.....	163	201,971	7.5	8,751	...	3,388	168,663	50
25 or more wholesale establishments.....	339	267,232	7.9	12,546	3	4,331	238,271	55
Specialty-line grocery wholesalers, total.....	6,263	2,787,432	9.7	127,022	5,056	42,510	2,464,192	58
1 wholesale establishment....	5,752	2,267,235	9.8	102,982	4,969	35,136	2,008,934	57
2 wholesale establishments....	161	138,239	9.4	6,572	56	2,203	127,083	58
3 to 5 wholesale establishments.....	201	272,895	8.3	11,197	23	3,220	213,094	66
6 to 9 wholesale establishments.....	92	49,829	14.6	3,562	8	1,239	68,436	55
10 or more wholesale establishments.....	57	59,234	9.8	2,709	...	712	46,645	66
Manufacturers' (processors) sales branches (with stocks), total.....	2,271	3,676,456	8.3	131,908	4	38,887	2,585,300	66
1 wholesale establishment....	24	46,876	14.8	2,172	2	553	42,060	76
2 wholesale establishments....	30	12,484	10.0	698	2	191	13,110	69
3 to 5 wholesale establishments.....	109	226,899	13.4	9,497	...	2,398	197,951	66
6 to 9 wholesale establishments.....	119	417,574	6.6	7,393	...	2,307	142,999	62
10 to 14 wholesale establishments.....	104	54,491	16.8	4,006	...	1,150	77,908	68
15 to 24 wholesale establishments.....	213	261,739	8.6	9,683	...	2,717	188,895	70
25 or more wholesale establishments.....	1,672	2,656,393	7.8	98,459	...	29,571	1,962,377	66
Manufacturers' (processors) sales offices (without stocks), total.....	336	1,056,301	7.2	26,794	2	7,489	528,657	71
1 wholesale establishment....	13	83,311	3.9	1,164	2	251	20,211	81
2 wholesale establishments....	7	16,295	2.5	249	...	67	5,593	83
3 to 5 wholesale establishments.....	29	74,579	9.4	1,843	...	386	35,735	93
6 to 9 wholesale establishments.....	53	68,609	17.7	2,590	...	722	51,583	71
10 or more wholesale establishments.....	234	813,507	6.6	20,948	...	6,063	415,535	69
Agents, brokers-grocery, food specialties, total.....	2,883	4,740,299	2.1	42,354	2,639	10,258	775,464	76
1 wholesale establishment....	2,560	3,602,040	2.3	32,221	2,513	8,009	600,327	75
2 wholesale establishments....	129	219,484	2.2	2,592	77	588	47,392	81
3 to 5 wholesale establishments.....	110	426,136	1.5	4,020	44	852	70,617	83
6 or more wholesale establishments.....	84	492,639	1.0	3,521	5	809	57,128	71

* Proprietors of unincorporated businesses.

¹ Entries for agents and brokers represent brokerage or commissions received as a percent of sales.

Table 12A.—GROCERY SERVICE WHOLESALERS¹—SALES SIZE—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948

Establishments, Sales, Expenses, Pay Roll, and Personnel								
Type of establishment, sales size, geographic division, and standard metropolitan area	Estab-lish-ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
GENERAL-LINE GROCERY SERVICE WHOLESALERS								
Service wholesalers not spon- soring cooperative or volun- tary groups:								
United States, total.....	2,998	3,415,771	8.8	178,906	1,871	60,593	3,381,738	56
\$5,000,000 and over.....	63	542,060	12.1	41,177	7	11,138	791,817	71
\$2,000,000—\$4,999,999.....	293	837,513	8.6	44,300	98	14,443	806,870	56
\$1,000,000—\$1,999,999.....	743	1,029,967	7.7	47,659	391	16,748	901,410	54
\$500,000—\$999,999.....	1,002	722,784	8.0	32,611	670	12,618	623,000	49
\$300,000—\$499,999.....	509	201,959	8.3	9,256	372	3,795	180,563	48
\$200,000—\$299,999.....	246	60,945	8.7	2,780	213	1,283	55,215	43
\$100,000—\$199,999.....	121	19,385	10.0	953	108	468	18,775	40
\$50,000—\$99,999.....	13	926	20.7	97	7	62	2,406	39
Under \$50,000.....	8	232	37.9	73	5	38	1,682	44
\$5,000,000 and Over								
United States, total.....	63	542,060	12.1	41,177	7	11,138	791,817	71
Middle Atlantic.....	6	82,866	...	8,488	...	1,962	161,071	82
East North Central.....	10	82,152	...	9,402	...	2,487	173,577	70
West North Central.....	6	79,169	...	4,821	...	1,477	85,244	58
South Atlantic.....	9	56,629	...	3,452	...	1,070	65,518	61
East South Central.....	7	40,490	...	1,561	2	665	32,532	50
West South Central.....	7	51,223	...	1,963	5	665	38,427	58
Pacific.....	12	98,677	...	6,964	...	1,816	139,741	77
Other divisions.....	6	50,854	...	4,526	...	1,006	95,707	95
14 metro. areas.....	24	247,971	15.0	23,788	...	6,117	453,485	74
\$1,000,000—\$4,999,999								
United States, total.....	1,036	1,867,480	8.1	91,959	489	31,191	1,708,280	55
New England.....	32	51,794	...	3,228	9	1,004	56,543	56
Middle Atlantic.....	88	158,013	...	10,112	69	2,798	191,794	69
East North Central.....	98	198,771	...	10,661	35	3,185	195,571	61
West North Central.....	97	173,122	...	9,495	26	3,155	176,989	56
South Atlantic.....	229	380,595	...	17,541	87	6,213	319,940	51
East South Central.....	171	313,480	...	13,169	116	5,200	240,203	46
West South Central.....	217	384,115	...	17,370	99	6,498	321,409	49
Mountain.....	52	94,056	...	4,383	19	1,491	79,727	53
Pacific.....	52	113,534	...	6,000	29	1,647	126,104	77
14 metro. areas, total.....	121	244,627	11.3	16,135	93	4,447	317,547	71
New York-Northeastern New Jersey								
Chicago, Ill.....	8	15,546	...	687	5	208	13,683	66
Los Angeles, Calif.....	7	22,560	...	1,756	8	420	35,499	85
Philadelphia, Pa.....	12	18,628	...	1,260	24	359	22,267	62
Detroit, Michigan.....	10	19,064	...	919	8	249	18,545	74
Boston, Mass.....	11	20,635	...	1,574	1	435	27,812	64
San Francisco-Oakland, Calif.....	6	13,251	...	582	2	145	12,719	88
Pittsburgh, Pa.....	11	20,785	...	1,542	18	402	31,664	79
St. Louis, Mo.....	7	9,671	...	609	3	186	12,473	67
Washington, D. C.....	4	6,348	...	654	...	190	12,053	63
Cleveland, Ohio.....	4	10,221	...	666	2	217	16,358	75
Baltimore, Md.....	5	8,657	...	559	2	167	10,848	65
Minneapolis-St. Paul, Minn.....	3	9,140	...	694	3	232	13,901	60
Buffalo, N. Y.....	3	4,892	...	373	1	119	6,451	54
\$500,000—\$999,999								
United States, total.....	1,002	722,784	8.0	32,611	670	12,618	623,000	49
New England.....	28	20,799	...	1,097	9	372	19,659	53
Middle Atlantic.....	105	72,607	...	3,550	109	1,220	66,920	55
East North Central.....	105	72,852	...	3,893	71	1,380	70,801	51
West North Central.....	103	76,985	...	4,034	28	1,545	81,211	53
South Atlantic.....	224	161,515	...	6,613	165	2,662	123,975	47
East South Central.....	144	103,883	...	4,178	100	1,851	81,629	44
West South Central.....	214	155,567	...	6,479	139	2,652	125,842	47
Mountain.....	47	35,323	...	1,506	20	570	30,035	53
Pacific.....	32	23,253	...	1,261	29	366	22,928	63

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALESALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousands dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousands dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Pay roll		Per employee
						Employees (Number)	Amount (Dollars)	
GENERAL-LINE GROCERY SERVICE WHOLESALESALES--Continued								
Service wholesalers not sponsoring cooperative or voluntary groups--Continued								
\$500,000--\$999,999--Continued								
14 metro. areas, total.....	126	87,729	9.6	4,632	112	1,496	90,477	60
New York-Northeastern New Jersey	32	21,669	...	1,162	34	373	21,444	57
Chicago, Ill.....	10	6,642	...	339	8	118	5,878	50
Los Angeles, Calif.....	5	3,867	...	243	7	65	4,032	62
Philadelphia, Pa.....	10	7,176	...	334	15	118	7,182	61
Detroit, Mich.....	8	5,428	...	312	6	95	6,281	66
Boston, Mass.....	8	5,912	...	286	1	100	5,566	56
San Francisco-Oakland, Calif...	8	5,648	...	293	9	76	5,887	77
Pittsburgh, Pa.....	22	14,191	...	645	13	184	11,325	62
St. Louis, Mo.....	8	5,894	...	426	5	144	10,645	74
Washington, D. C.....	3	2,526	...	135	5	46	2,383	52
Minneapolis-St. Paul, Minn.....	3	2,640	...	173	...	67	4,203	63
Buffalo, N. Y.....	4	2,762	...	91	7	39	1,981	51
Other metro. areas.....	5	3,374	...	193	2	71	3,670	52
\$200,000--\$499,999								
United States, total.....	755	262,904	8.4	12,036	585	5,078	235,778	46
New England.....	40	13,749	...	773	15	298	14,766	50
Middle Atlantic.....	127	43,358	...	1,978	129	712	36,458	51
East North Central.....	88	29,854	...	1,667	65	633	33,422	53
West North Central.....	46	15,591	...	820	22	381	17,036	45
South Atlantic.....	209	73,022	...	3,112	170	1,436	60,378	42
East South Central.....	89	32,033	...	1,248	77	622	25,735	41
West South Central.....	97	35,421	...	1,472	66	654	28,523	44
Mountain.....	24	8,631	...	393	6	162	8,176	50
Pacific.....	35	11,245	...	573	35	180	11,284	63
14 metro. areas, total.....	152	53,190	9.8	2,810	155	944	53,142	56
New York-Northeastern New Jersey	51	17,459	...	852	55	267	15,165	57
Chicago, Ill.....	16	5,047	...	348	15	110	6,893	63
Los Angeles, Calif.....	9	3,052	...	207	7	59	4,049	69
Philadelphia, Pa.....	14	5,293	...	276	18	104	5,597	54
Detroit, Mich.....	10	3,322	...	131	12	50	2,533	51
Boston, Mass.....	11	3,951	...	275	5	92	5,104	55
San Francisco-Oakland, Calif...	8	3,157	...	94	13	27	1,584	59
Pittsburgh, Pa.....	11	4,290	...	170	8	56	3,295	59
St. Louis, Mo.....	5	1,942	...	110	2	39	2,086	53
Washington, D. C.....	5	1,528	...	105	8	51	2,085	41
Cleveland, Ohio.....	4	1,472	...	88	3	27	1,454	54
Baltimore, Md.....	5	1,970	...	130	2	53	2,711	51
Other metro. areas.....	3	707	...	24	7	9	586	65
Under \$200,000								
United States, total.....	142	20,543	10.8	1,123	120	568	22,863	40
New England.....	7	1,106	...	61	3	38	1,323	35
Middle Atlantic.....	35	4,944	...	261	28	109	4,523	41
East North Central.....	21	3,111	...	142	22	74	3,090	42
West North Central.....	10	1,412	...	97	8	67	2,625	39
South Atlantic.....	40	5,801	...	308	39	146	5,961	41
East South Central.....	13	1,894	...	82	10	52	1,747	34
West South Central.....	10	1,623	...	59	7	28	1,175	42
Other divisions.....	6	652	...	113	3	54	2,419	45
14 metro. areas, total.....	41	5,694	12.1	312	31	153	6,034	39
New York-Northeastern New Jersey	16	1,939	...	120	11	54	2,138	40
Chicago, Ill.....	5	860	...	42	4	23	981	43
Los Angeles, Calif.....	3	473	...	45	2	18	827	46
Boston, Mass.....	3	485	...	24	2	19	580	31
Pittsburgh, Pa.....	3	486	...	20	...	7	337	48
Baltimore, Md.....	3	325	...	16	4	6	248	41
Other metro. areas.....	8	1,126	...	45	8	26	923	36

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS¹--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments	Sales, entire year	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees	Pay roll	
							Amount	Per em- ployee
	(Number)	(Thousand dollars)		(Thousand dollars)	(Number)	(Number)	(Dollars)	(Dollars)
GENERAL-LINE GROCERY SERVICE WHOLESALERS--Continued								
Voluntary group service wholesalers:								
United States, total.....	635	1,633,954	8.3	85,413	163	26,941	1,607,433	60
\$5,000,000 and over.....	72	678,728	8.3	36,388	1	10,657	699,785	66
\$2,000,000--\$4,999,999.....	172	529,176	8.0	26,928	53	8,604	500,356	58
\$1,000,000--\$1,999,999.....	216	313,496	8.4	15,933	66	5,375	292,015	54
\$500,000--\$999,999.....	130	97,839	9.2	5,184	28	1,957	96,961	50
\$300,000--\$499,999.....	27	10,949	8.8	540	7	218	10,532	48
\$200,000--\$299,999.....	13	3,209	12.9	226	6	78	4,285	55
Under \$200,000.....	5	557	51.9	214	2	52	3,499	67
\$5,000,000 and Over								
United States, total.....	72	678,728	8.3	36,388	1	10,657	699,785	66
Middle Atlantic.....	11	120,140	...	8,600	...	2,176	165,581	76
East North Central.....	19	173,028	...	10,509	1	2,956	189,072	64
West North Central.....	13	112,367	...	5,050	...	1,672	108,440	65
East South Central.....	4	40,487	...	1,528	...	526	29,062	55
West South Central.....	6	81,604	...	3,709	...	1,297	76,700	59
Pacific.....	13	101,756	...	4,167	...	1,170	79,700	68
Other divisions.....	6	49,346	...	2,825	...	860	51,230	60
14 metro. areas.....	27	286,508	9.4	17,060	...	4,553	336,219	74
\$1,000,000--\$4,999,999								
United States, total.....	388	842,672	8.1	42,861	119	13,979	792,371	57
New England.....	40	88,769	...	4,620	3	1,483	85,325	58
Middle Atlantic.....	90	184,046	...	9,202	66	2,940	167,968	57
East North Central.....	77	176,389	...	9,735	12	2,923	182,767	63
West North Central.....	72	148,914	...	7,704	3	2,738	138,471	51
South Atlantic.....	35	80,408	...	3,655	21	1,318	68,901	52
East South Central.....	7	14,215	...	696	...	240	13,916	58
West South Central.....	29	66,212	...	3,091	10	1,154	57,880	50
Mountain.....	11	23,594	...	1,311	1	383	24,244	63
Pacific.....	27	60,125	...	2,847	3	800	52,899	66
14 metro. areas, total.....	66	160,777	8.3	8,728	44	2,562	162,138	63
New York-Northeastern New Jersey	14	27,571	...	1,266	21	360	24,987	69
Chicago, Ill.....	9	20,382	...	1,219	...	287	20,838	73
Philadelphia, Pa.....	5	16,282	...	886	...	287	17,215	60
Boston, Mass.....	6	13,274	...	747	...	231	13,479	58
San Francisco-Oakland, Calif.....	6	16,516	...	1,134	...	287	19,496	68
Pittsburgh, Pa.....	5	11,340	...	967	8	173	11,095	64
Baltimore, Md.....	6	17,224	...	967	14	326	18,777	58
Minneapolis-St. Paul, Minn.....	3	8,146	...	499	...	171	8,892	52
Buffalo, N. Y.....	5	12,240	...	605	1	204	12,507	61
Other metro. areas.....	7	17,802	...	813	...	236	14,852	63
\$500,000--\$999,999								
United States, total.....	130	97,839	9.2	5,184	28	1,957	96,961	50
New England.....	21	16,449	...	882	6	328	16,173	49
Middle Atlantic.....	25	17,634	...	971	8	358	17,965	50
East North Central.....	26	19,810	...	1,058	7	368	20,064	55
West North Central.....	18	12,663	...	669	5	252	12,621	50
South Atlantic.....	23	17,493	...	880	1	378	16,741	44
West South Central.....	6	4,869	...	364	1	156	6,300	40
Mountain.....	5	4,001	...	172	...	56	3,551	63
Other divisions.....	6	4,920	...	188	...	61	3,546	58
14 metro. areas.....	17	13,582	9.6	781	7	242	15,290	63

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS¹--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
GENERAL-LINE GROCERY SERVICE WHOLESALERS--Continued								
Voluntary group service whole- salers--Continued								
\$200,000--\$499,999								
United States, total.....	40	14,158	9.8	766	13	296	14,817	50
New England.....	8	3,115	...	196	...	80	3,767	47
Middle Atlantic.....	8	2,692	...	156	5	58	2,964	51
East North Central.....	10	3,018	...	160	3	51	3,125	61
West North Central.....	4	1,477	...	63	3	24	1,347	56
West South Central.....	6	2,355	...	135	...	60	2,372	40
Other divisions.....	4	1,501	...	56	2	23	1,242	54
14 metro. areas, total.....	7	1,979	11.2	133	4	40	2,474	62
Under \$200,000								
United States, total.....	5	557	51.9	214	2	52	3,499	67
SPECIALTY-LINE GROCERY SERVICE WHOLESALERS								
Canned foods service whole- salers:								
United States, total.....	1,020	356,679	10.2	17,506	939	6,233	349,100	56
\$1,000,000 and over.....	64	155,179	8.0	6,072	33	1,759	122,534	70
\$500,000--\$999,999.....	108	73,719	10.7	3,861	81	1,360	75,942	56
\$300,000--\$499,999.....	126	49,029	11.4	2,728	108	984	55,222	56
\$200,000--\$299,999.....	94	23,178	12.2	1,370	109	534	26,574	50
\$100,000--\$199,999.....	251	36,653	13.1	2,214	243	910	41,937	46
\$50,000--\$99,999.....	182	13,763	14.2	879	163	436	17,808	41
Under \$50,000.....	195	5,158	18.7	382	202	250	9,083	36
\$1,000,000 and Over								
United States, total.....	64	155,179	8.0	6,072	33	1,759	122,534	70
Middle Atlantic.....	29	50,351	...	2,594	13	717	53,139	74
East North Central.....	14	55,069	...	1,508	2	408	28,838	71
South Atlantic.....	7	12,556	...	676	1	220	13,307	60
Pacific.....	8	24,780	...	975	8	303	20,954	69
Other divisions.....	6	12,423	...	319	9	111	6,296	57
14 metro. areas, total.....	45	121,259	7.9	4,437	22	1,236	91,820	74
New York-Northeastern New Jersey	26	46,157	...	2,207	11	615	45,705	74
San Francisco-Oakland, Calif...	5	20,775	...	863	3	276	18,722	68
Other metro. areas.....	14	54,327	...	1,367	8	345	27,393	79
\$500,000--\$999,999								
United States, total.....	108	73,719	10.7	3,861	81	1,360	75,942	56
New England.....	5	3,119	...	400	2	148	7,452	50
Middle Atlantic.....	36	25,810	...	1,351	14	431	26,716	62
East North Central.....	17	12,322	...	638	19	226	12,869	57
West North Central.....	7	5,184	...	359	4	143	7,181	50
South Atlantic.....	20	12,840	...	588	15	232	11,826	51
East South Central.....	6	3,762	...	179	3	69	3,470	50
Pacific.....	11	7,005	...	208	20	64	4,028	63
Other divisions.....	6	3,677	...	138	4	47	2,400	51
14 metro. areas, total.....	56	39,749	11.7	2,060	46	721	42,020	58
New York-Northeastern New Jersey	25	18,316	...	884	10	283	17,948	63
Chicago, Ill.....	4	2,468	...	187	1	63	4,291	68
Los Angeles, Calif.....	4	2,754	...	87	3	27	1,560	58
Philadelphia, Pa.....	6	3,948	...	249	10	84	4,974	59
Detroit, Mich.....	4	3,494	...	134	6	57	2,537	45
Boston, Mass.....	3	1,955	...	219	1	80	3,642	46
San Francisco-Oakland, Calif...	3	1,808	...	36	12	15	667	44
Other metro. areas.....	7	5,006	...	264	3	112	6,401	57

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS¹--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
SPECIALTY-LINE GROCERY SERVICE WHOLESALERS--Continued								
Canned foods service wholesalers--Continued								
\$200,000--\$499,999								
United States, total.....	220	72,207	11.7	4,098	217	1,518	81,796	54
New England.....	14	4,432	...	292	7	109	5,360	49
Middle Atlantic.....	89	28,497	...	1,575	100	540	31,357	58
East North Central.....	33	10,663	...	708	37	233	14,225	61
West North Central.....	5	1,522	...	60	3	28	1,289	46
South Atlantic.....	35	12,383	...	659	21	274	13,888	51
East South Central.....	8	2,951	...	127	5	52	2,501	48
West South Central.....	10	3,383	...	148	11	88	2,794	32
Mountain.....	3	933	...	34	5	15	835	56
Pacific.....	23	7,443	...	495	28	179	9,547	53
14 metro. areas, total.....	125	40,999	12.2	2,448	138	845	47,921	57
New York-Northeastern New Jersey	66	21,345	...	1,148	80	378	23,797	63
Chicago, Ill.....	11	3,640	...	282	7	90	5,038	56
Los Angeles, Calif.....	12	4,182	...	288	17	98	5,234	53
Philadelphia, Pa.....	6	2,133	...	123	6	45	2,251	50
Detroit, Mich.....	7	2,150	...	84	11	28	1,761	63
Boston, Mass.....	5	1,531	...	125	3	47	2,352	50
San Francisco-Oakland, Calif...	5	1,332	...	100	4	47	2,123	45
Baltimore, Md.....	5	1,801	...	111	2	39	1,727	44
Buffalo, N. Y.....	3	984	...	35	3	15	556	37
Other metro. areas.....	5	1,901	...	152	5	58	3,082	53
Under \$200,000								
United States, total.....	628	55,574	13.9	3,475	608	1,596	68,828	43
New England.....	54	4,883	...	297	37	141	5,887	42
Middle Atlantic.....	217	19,596	...	1,130	210	448	21,083	47
East North Central.....	112	8,716	...	622	94	320	14,036	44
West North Central.....	29	2,015	...	154	28	86	3,282	38
South Atlantic.....	68	6,958	...	463	65	228	8,969	39
East South Central.....	21	1,723	...	83	22	47	1,643	35
West South Central.....	39	3,986	...	208	53	115	4,028	35
Mountain.....	10	792	...	39	11	18	749	42
Pacific.....	78	6,905	...	479	88	193	9,151	47
14 metro. areas, total.....	334	29,969	14.1	1,825	310	733	35,188	48
New York-Northeastern New Jersey	154	14,153	...	834	136	308	15,404	50
Chicago, Ill.....	31	2,713	...	154	20	66	3,276	50
Los Angeles, Calif.....	31	2,724	...	147	36	55	2,621	48
Philadelphia, Pa.....	16	1,655	...	77	19	34	1,416	42
Detroit, Mich.....	16	1,326	...	93	13	45	2,078	46
Boston, Mass.....	18	1,590	...	106	10	50	2,122	42
San Francisco-Oakland, Calif...	20	1,957	...	132	27	43	2,527	59
Pittsburgh, Pa.....	7	578	...	35	8	17	667	39
Cleveland, Ohio.....	7	532	...	30	8	19	728	38
Baltimore, Md.....	11	1,031	...	38	14	16	710	44
Minneapolis-St. Paul, Minn....	6	516	...	63	3	26	1,114	43
Buffalo, N. Y.....	7	638	...	58	6	27	1,214	45
Other metro. areas.....	10	556	...	58	10	27	1,311	49
Coffee, tea, spices service wholesalers:								
United States, total.....	549	578,310	7.4	19,197	382	5,534	345,540	62
\$5,000,000 and over.....	26	368,247	3.8	5,583	19	1,287	93,891	73
\$2,000,000--\$4,999,999.....	26	90,041	9.8	3,705	3	887	63,942	72
\$1,000,000--\$1,999,999.....	30	43,422	14.2	3,006	14	919	52,811	57
\$500,000--\$999,999.....	38	28,649	16.6	2,293	14	698	42,766	61
\$300,000--\$499,999.....	32	12,471	17.9	1,164	12	379	20,864	55
\$200,000--\$299,999.....	46	11,089	21.1	1,202	26	428	25,576	60
\$100,000--\$199,999.....	86	12,490	21.3	1,319	49	466	24,726	53
\$50,000--\$99,999.....	105	7,550	18.4	632	95	296	15,225	51
Under \$50,000.....	160	4,351	19.9	293	150	174	5,749	33

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS¹--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
SPECIALTY-LINE GROCERY SERVICE								
WHOLESALESAERS--Continued								
Coffee, tea, spices service								
wholesaleers--Continued								
\$5,000,000 and Over								
United States, total.....	26	368,247	3.8	5,583	19	1,287	93,891	73
Middle Atlantic.....	14	222,392	...	3,465	17	812	58,082	72
Pacific.....	6	66,690	...	664	2	148	12,700	86
Other divisions.....	6	79,165	...	1,454	...	327	23,109	71
14 metro. areas.....	22	320,800	3.5	4,706	19	1,112	80,936	73
\$1,000,000--\$4,999,999								
United States, total.....	56	133,463	11.2	6,711	17	1,806	116,753	65
New England.....	4	10,825	...	994	...	272	17,129	63
Middle Atlantic.....	27	71,858	...	2,481	11	659	45,672	69
East North Central.....	7	11,827	...	955	...	217	16,548	76
West South Central.....	7	17,296	...	326	5	82	4,297	52
Pacific.....	8	13,867	...	1,040	1	292	18,763	64
Other divisions.....	3	7,790	...	915	...	284	14,344	51
14 metro. areas.....	44	107,474	10.6	5,329	12	1,420	93,752	66
\$500,000--\$999,999								
United States, total.....	38	28,649	16.6	2,293	14	698	42,766	61
New England.....	4	3,175	...	264	1	92	5,385	59
Middle Atlantic.....	12	8,483	...	482	8	137	9,462	69
East North Central.....	10	7,930	...	814	3	255	14,883	58
West South Central.....	4	3,179	...	146	1	42	2,325	55
Pacific.....	3	2,539	...	218	...	55	4,063	74
Other divisions.....	5	3,343	...	369	1	117	6,648	57
14 metro. areas, total.....	26	19,604	16.2	1,450	13	431	28,398	66
New York-Northeastern New Jersey	9	6,664	...	442	3	121	8,582	71
Chicago, Ill.....	5	3,902	...	363	3	98	6,942	71
Boston, Mass.....	4	3,175	...	264	1	92	5,385	59
Other metro. areas.....	8	5,863	...	381	6	120	7,489	62
\$200,000--\$499,999								
United States, total.....	78	23,560	19.4	2,366	38	807	46,430	58
Middle Atlantic.....	30	9,402	...	944	15	316	17,204	54
East North Central.....	11	3,350	...	377	6	114	7,431	65
West North Central.....	8	2,349	...	214	...	91	6,985	77
South Atlantic.....	6	1,646	...	151	7	57	2,963	52
West South Central.....	9	2,768	...	267	3	102	4,633	45
Pacific.....	6	1,973	...	204	4	51	3,448	68
Other divisions.....	8	2,072	...	209	3	76	3,766	50
14 metro. areas, total.....	45	13,427	20.0	1,413	17	442	25,613	58
New York-Northeastern New Jersey	23	7,012	...	687	9	202	12,259	61
Chicago, Ill.....	3	875	...	135	...	34	2,522	74
Los Angeles, Calif.....	4	1,197	...	150	2	38	2,372	62
Boston, Mass.....	3	693	...	55	...	21	1,000	48
Pittsburgh, Pa.....	3	1,025	...	110	1	53	1,978	37
Other metro. areas.....	9	2,625	...	276	5	94	5,482	58
Under \$200,000								
United States, total.....	351	24,391	20.2	2,244	294	936	45,700	49
New England.....	24	1,694	...	157	19	58	4,781	82
Middle Atlantic.....	137	9,226	...	842	106	346	16,352	47
East North Central.....	54	3,408	...	313	50	133	5,998	45
West North Central.....	33	2,534	...	231	31	102	4,698	46
South Atlantic.....	39	2,641	...	242	39	102	4,569	45
East South Central.....	10	513	...	26	8	20	516	26
West South Central.....	20	1,407	...	145	19	64	2,747	43
Mountain.....	4	451	...	42	2	19	937	49
Pacific.....	30	2,517	...	245	20	92	5,102	55

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll	
							Amount (Dollars)	Per employee (Dollars)
SPECIALTY-LINE GROCERY SERVICE WHOLESALERS--Continued								
Coffee, tea, spices service wholesalers--Continued								
Under \$200,000--Continued								
14 metro. areas, total.....	201	14,632	20.8	1,440	145	562	29,476	52
New York-Northeastern New Jersey	95	6,903	...	674	60	263	12,682	48
Chicago, Ill.....	23	1,490	...	136	19	52	2,615	50
Los Angeles, Calif.....	10	642	...	69	9	40	1,777	39
Philadelphia, Pa.....	19	1,162	...	83	19	34	1,582	47
Detroit, Mich.....	10	795	...	106	8	42	1,936	46
Boston, Mass.....	13	1,116	...	134	6	46	4,353	95
San Francisco-Oakland, Calif...	6	662	...	67	5	21	1,225	58
Pittsburgh, Pa.....	3	185	...	14	2	8	527	66
St. Louis, Mo.....	8	549	...	54	5	19	1,053	55
Washington, D. C.....	5	345	...	42	4	10	720	72
Baltimore, Md.....	6	578	...	36	7	17	661	39
Other metro. areas.....	3	205	...	25	1	10	545	55
Dried fruits, nuts service wholesalers:								
United States, total.....	136	60,877	10.1	2,620	127	1,407	58,500	42
\$1,000,000 and over.....	14	38,471	8.3	1,288	14	385	23,586	61
\$500,000--\$999,999.....	9	6,856	11.9	368	5	269	10,340	38
\$300,000--\$499,999.....	18	6,972	14.0	423	12	274	10,658	39
\$200,000--\$299,999.....	11	2,645	12.0	154	6	100	3,210	32
\$100,000--\$199,999.....	24	3,434	13.3	208	20	169	5,211	31
\$50,000--\$99,999.....	21	1,609	15.9	112	25	133	3,623	27
Under \$50,000.....	39	890	16.7	67	45	77	1,872	24
\$1,000,000 and Over								
United States.....	14	38,471	8.3	1,288	14	385	23,586	61
\$500,000--\$999,999								
United States.....	9	6,856	11.9	368	5	269	10,340	38
\$200,000--\$499,999								
United States, total.....	29	9,617	13.5	577	18	374	13,868	37
Middle Atlantic.....	11	3,279	...	216	4	118	4,619	39
South Atlantic.....	4	1,455	...	54	2	64	2,310	36
Pacific.....	4	1,366	...	43	3	13	975	75
Other divisions.....	10	3,517	...	264	9	179	5,964	33
14 metro. areas.....	16	5,290	13.6	340	8	204	8,107	40
Under \$200,000								
United States, total.....	84	5,933	14.5	387	90	379	10,706	28
Middle Atlantic.....	27	1,860	...	117	27	59	2,322	39
East North Central.....	10	753	...	39	11	32	1,153	36
South Atlantic.....	16	1,089	...	92	14	106	2,763	26
East South Central.....	5	300	...	17	3	8	314	39
West South Central.....	11	878	...	67	12	87	2,130	24
Pacific.....	11	900	...	44	17	69	1,742	25
Other divisions.....	4	153	...	11	6	18	282	16
14 metro. areas, total.....	39	3,147	14.3	185	40	126	4,477	36
New York-Northeastern New Jersey	19	1,426	...	93	16	43	1,970	46
Chicago, Ill.....	6	506	...	36	8	30	1,060	35
San Francisco-Oakland, Calif...	3	266	...	7	3	8	318	40
Other metro. areas.....	11	949	...	49	13	45	1,129	25

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS^a--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE^c: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
SPECIALTY-LINE GROCERY SERVICE WHOLESALEERS--Continued								
Flour service wholesalers:								
United States, total.....	245	113,474	8.2	4,406	179	1,461	84,055	58
\$1,000,000 and over.....	33	57,331	7.6	2,014	17	569	37,566	66
\$500,000--\$999,999.....	37	26,226	8.4	1,111	29	369	22,595	61
\$300,000--\$499,999.....	28	10,754	8.8	477	22	171	8,075	47
\$200,000--\$299,999.....	33	7,933	9.1	333	22	129	6,611	51
\$100,000--\$199,999.....	61	8,736	9.0	307	50	135	5,785	43
\$50,000--\$49,999.....	22	1,627	10.9	73	15	38	1,697	45
Under \$50,000.....	31	847	16.4	91	24	50	1,726	35
\$1,000,000 and Over								
United States, total.....	33	57,331	7.6	2,014	17	569	37,566	66
New England.....	4	4,967	...	181	...	60	3,208	53
Middle Atlantic.....	16	30,490	...	814	12	194	14,629	75
West North Central.....	5	9,706	...	516	2	137	10,165	74
Other divisions.....	8	12,168	...	503	3	178	9,564	54
14 metro. areas.....	21	37,965	7.1	1,187	11	295	21,726	74
\$500,000--\$999,999								
United States, total.....	37	26,226	8.4	1,111	29	369	22,595	61
New England.....	4	3,026	...	107	2	27	2,186	81
Middle Atlantic.....	16	10,672	...	387	10	117	7,034	60
East North Central.....	4	3,389	...	157	5	52	2,598	50
West North Central.....	4	2,861	...	246	1	79	5,858	74
Pacific.....	3	2,040	...	29	6	6	465	78
Other divisions.....	6	4,238	...	185	5	88	4,454	51
14 metro. areas.....	22	15,252	7.9	570	18	160	10,029	63
\$200,000--\$499,999								
United States, total.....	61	18,687	8.9	810	44	300	14,686	49
New England.....	9	2,918	...	120	2	43	2,209	51
Middle Atlantic.....	20	6,126	...	196	19	63	3,369	53
East North Central.....	14	3,872	...	257	7	94	4,997	53
West North Central.....	5	1,829	...	70	4	22	1,148	52
South Atlantic.....	6	1,801	...	63	5	32	1,194	37
West South Central.....	3	746	...	38	4	17	540	32
Other divisions.....	4	1,395	...	66	3	29	1,229	42
14 metro. areas, total.....	31	9,216	9.0	354	21	106	6,385	60
New York-Northeastern New Jersey.....	17	5,204	...	165	14	49	2,790	57
Chicago, Ill.....	6	1,616	...	106	4	26	2,190	84
Other metro. areas.....	8	2,396	...	83	3	31	1,405	45
Under \$200,000								
United States, total.....	114	11,210	9.8	471	89	223	9,208	41
New England.....	4	248	...	11	1	5	355	71
Middle Atlantic.....	49	5,008	...	168	40	80	3,620	45
East North Central.....	25	2,615	...	154	15	59	2,588	44
West North Central.....	10	920	...	53	8	25	983	39
South Atlantic.....	11	1,095	...	32	10	22	594	27
East South Central.....	5	358	...	22	5	15	436	29
West South Central.....	6	727	...	26	4	12	493	41
Other divisions.....	4	239	...	5	6	5	139	28
14 metro. areas, total.....	54	5,568	10.6	266	37	108	5,227	48
New York-Northeastern New Jersey.....	27	3,079	...	80	20	35	1,720	49
Chicago, Ill.....	5	469	...	44	2	14	773	55
Philadelphia, Pa.....	3	462	...	22	2	7	434	62
San Francisco-Oakland, Calif.....	3	173	...	5	5	5	139	28
Pittsburgh, Pa.....	5	385	...	9	5	4	174	44
St. Louis, Mo.....	3	189	...	47	1	17	802	47
Cleveland, Ohio.....	3	393	...	22	...	7	399	57
Other metro. areas.....	5	413	...	37	2	19	786	41

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALESA--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
SPECIALTY-LINE GROCERY SERVICE WHOLESALESA--Continued								
Frosted, frozen foods service wholesalers:								
United States, total.....	429	234,761	14.3	16,345	231	5,485	333,132	61
\$5,000,000 and over.....	6	36,321	10.4	1,760	...	447	32,395	72
\$2,000,000--\$4,999,999.....	20	54,830	13.4	3,764	7	1,003	77,006	77
\$1,000,000--\$1,999,999.....	33	42,539	14.6	3,151	6	1,012	61,417	61
\$500,000--\$999,999.....	65	45,336	14.0	3,148	23	1,041	65,263	63
\$300,000--\$499,999.....	65	25,130	17.2	1,892	44	694	37,110	53
\$200,000--\$299,999.....	58	14,338	16.8	1,193	28	512	25,769	50
\$100,000--\$199,999.....	79	11,393	19.0	992	53	504	21,096	42
\$50,000--\$99,999.....	51	3,695	19.2	309	36	167	8,004	48
Under \$50,000.....	52	1,179	27.2	136	34	105	5,072	48
\$5,000,000 and Over								
United States.....	6	36,321	10.4	1,760	...	447	32,395	72
\$1,000,000--\$4,999,999								
United States, total.....	53	97,369	13.9	6,915	13	2,015	138,423	69
Middle Atlantic.....	22	43,407	...	2,801	2	844	58,983	70
East North Central.....	14	24,697	...	1,713	1	459	33,933	74
West North Central.....	5	8,492	...	725	3	225	14,861	66
Pacific.....	6	13,161	...	1,004	6	280	19,251	69
Other divisions.....	6	7,612	...	672	1	207	11,395	55
14 metro. areas, total.....	34	67,919	13.4	4,603	12	1,223	91,454	75
New York--Northeastern New Jersey	13	24,444	...	1,439	...	395	28,143	71
Chicago, Ill.....	4	9,074	...	635	1	147	13,342	91
Philadelphia, Pa.....	4	8,651	...	596	...	156	14,521	93
Other metro. areas.....	13	25,750	...	1,933	11	525	35,448	68
\$500,000--\$999,999								
United States, total.....	65	45,336	14.0	3,148	23	1,041	65,263	63
New England.....	5	3,693	...	242	1	77	4,762	62
Middle Atlantic.....	15	10,269	...	596	7	213	12,002	56
East North Central.....	21	15,308	...	1,077	3	351	22,477	64
West North Central.....	5	3,292	...	312	...	77	5,437	71
South Atlantic.....	4	2,774	...	238	...	68	4,956	73
West South Central.....	4	2,962	...	206	4	64	3,844	60
Pacific.....	8	5,027	...	330	6	127	9,041	71
Other divisions.....	3	2,011	...	147	2	64	2,744	43
14 metro. areas, total.....	30	20,938	14.5	1,460	8	474	31,598	67
New York--Northeastern New Jersey	6	4,050	...	214	...	75	4,481	60
Chicago, Ill.....	6	4,793	...	325	2	92	6,618	72
Philadelphia, Pa.....	3	1,832	...	179	2	76	3,695	49
Boston, Mass.....	3	2,188	...	91	1	28	1,698	61
San Francisco--Oakland, Calif...	4	2,525	...	216	3	93	6,774	73
Other metro. areas.....	8	5,550	...	435	...	110	8,332	76
\$200,000--\$499,999								
United States, total.....	123	39,468	17.1	3,085	72	1,206	62,879	52
New England.....	11	3,427	...	281	5	108	5,224	48
Middle Atlantic.....	34	10,427	...	857	18	348	17,985	52
East North Central.....	17	5,245	...	318	16	116	6,614	57
West North Central.....	6	1,970	...	166	2	54	2,769	51
South Atlantic.....	16	5,000	...	375	9	174	8,985	52
East South Central.....	6	2,124	...	165	...	60	3,151	53
West South Central.....	9	2,967	...	249	3	128	5,087	40
Mountain.....	5	1,874	...	128	2	52	2,761	53
Pacific.....	19	6,434	...	546	17	166	10,303	62

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS¹--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15	
						Em- ployees (Number)	Pay roll Amount (Dollars)
							Per em- ployee (Dollars)
SPECIALTY-LINE GROCERY SERVICE WHOLESALERS--Continued							
Frosted, frozen foods service wholesalers--Continued							
\$200,000--\$499,999--Continued							
14 metro. areas, total.....	36	10,728	15.9	812	25	338	17,893
New York-Northeastern New Jersey	11	2,997	...	191	7	90	4,951
Los Angeles, Calif.....	3	1,215	...	77	3	27	1,535
Philadelphia, Pa.....	6	1,565	...	147	2	59	2,677
Boston, Mass.....	3	853	...	72	1	34	1,738
St. Louis, Mo.....	3	1,008	...	71	2	21	1,055
Washington, D. C.....	3	1,026	...	75	3	32	2,029
Other metro. areas.....	7	2,064	...	179	7	75	3,908
Under \$200,000							
United States, total.....	182	16,267	19.6	1,437	123	776	34,172
New England.....	9	656	...	86	7	35	1,772
Middle Atlantic.....	48	4,316	...	263	52	159	6,359
East North Central.....	30	2,416	...	193	17	90	4,326
West North Central.....	13	1,301	...	119	7	56	2,640
South Atlantic.....	27	2,473	...	256	7	127	6,115
East South Central.....	7	433	...	38	3	93	1,344
West South Central.....	11	1,204	...	103	5	52	2,300
Mountain.....	10	736	...	54	9	40	1,266
Pacific.....	27	2,732	...	325	16	124	8,050
14 metro areas, total.....	52	5,111	21.0	518	44	266	12,830
New York-Northeastern New Jersey	14	1,254	...	70	15	29	1,613
Chicago, Ill.....	7	234	...	27	4	16	834
Los Angeles, Calif.....	6	496	...	85	3	48	2,718
Philadelphia, Pa.....	4	666	...	48	7	43	1,079
Detroit, Mich.....	3	259	...	24	3	9	449
San Francisco-Oakland, Calif...	4	652	...	83	2	19	1,249
Pittsburgh, Pa.....	3	237	...	20	2	7	390
St. Louis, Mo.....	3	266	...	35	3	22	700
Other metro. areas.....	8	1,047	...	126	5	73	3,798
Miscellaneous grocery specialties service wholesalers:							
United States, total.....	3,177	1,105,265	10.2	57,079	2,673	19,618	1,105,541
\$5,000,000 and over.....	18	276,510	3.2	4,168	10	1,099	77,169
\$2,000,000--\$4,999,999.....	54	148,251	7.6	5,908	13	1,580	118,527
\$1,000,000--\$1,999,999.....	126	169,923	12.4	11,055	56	3,354	209,818
\$500,000--\$999,999.....	276	192,838	11.6	11,928	171	3,804	222,498
\$300,000--\$499,999.....	285	111,703	13.3	7,770	205	2,749	153,092
\$200,000--\$299,999.....	251	61,268	14.0	4,565	206	1,782	90,043
\$100,000--\$199,999.....	554	79,126	15.4	5,933	489	2,395	116,420
\$50,000--\$99,999.....	585	41,084	18.2	3,320	563	1,516	66,044
Under \$50,000.....	1,028	24,562	24.0	2,432	960	1,339	51,930
\$5,000,000 and Over							
United States.....	18	276,510	3.2	4,168	10	1,099	77,169
14 metro. areas.....	15	255,660	3.0	3,537	10	927	66,351
\$1,000,000--\$4,999,999							
United States, total.....	180	318,174	10.1	16,963	69	4,934	328,345
New England.....	8	13,359	...	838	...	241	14,089
Middle Atlantic.....	65	126,177	...	6,100	23	1,509	116,993
East North Central.....	30	52,452	...	3,740	7	917	66,674
West North Central.....	10	15,417	...	706	1	227	13,016
South Atlantic.....	14	18,887	...	1,169	6	350	22,681
East South Central.....	10	16,974	...	1,091	3	422	20,330
West South Central.....	22	32,748	...	1,705	15	695	31,206
Mountain.....	3	5,300	...	116	3	161	3,756
Pacific.....	18	36,860	...	1,498	11	412	39,600

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS¹—SALES SIZE—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
SPECIALTY-LINE GROCERY SERVICE WHOLESALESAERS--Continued								
Miscellaneous grocery specialties service wholesalers--Con.								
\$1,000,000--\$4,999,999--Con.								
14 metro. areas, total.....	105	201,942	9.8	10,268	28	2,511	198,868	79
New York-Northeastern New Jersey	47	92,297	...	3,933	14	925	72,434	78
Chicago, Ill.....	15	26,557	...	1,793	1	416	31,878	77
Philadelphia, Pa.....	5	10,647	...	783	...	166	14,084	85
Detroit, Mich.....	3	4,620	...	402	...	101	7,913	78
Boston, Mass.....	4	7,095	...	522	...	140	8,815	63
San Francisco-Oakland, Calif...	9	17,341	...	568	6	136	13,025	96
Pittsburgh, Pa.....	4	8,829	...	594	1	164	11,207	68
St. Louis, Mo.....	6	9,939	...	365	1	121	6,373	53
Other metro. areas.....	12	24,617	...	1,308	5	342	33,139	97
\$500,000--\$999,999								
United States, total.....	276	192,838	11.6	11,928	171	3,804	222,498	58
New England.....	12	8,424	...	732	2	239	12,862	54
Middle Atlantic.....	96	65,859	...	3,817	76	1,045	65,570	63
East North Central.....	51	37,619	...	2,639	28	802	49,669	62
West North Central.....	23	15,048	...	963	13	311	17,597	37
South Atlantic.....	33	22,743	...	1,065	20	494	24,748	50
East South Central.....	8	6,140	...	407	1	152	7,986	53
West South Central.....	20	14,485	...	765	13	291	14,478	50
Mountain.....	8	5,515	...	249	3	118	5,222	44
Pacific.....	25	17,005	...	1,291	15	352	24,366	69
14 metro. areas, total.....	136	96,491	11.7	6,001	83	1,647	105,637	64
New York-Northeastern New Jersey	66	45,965	...	2,855	46	726	48,052	66
Chicago, Ill.....	10	7,706	...	775	4	226	14,100	62
Los Angeles, Calif.....	10	6,961	...	702	...	168	12,787	76
Philadelphia, Pa.....	11	7,574	...	346	7	121	6,447	53
Detroit, Mich.....	4	2,752	...	184	2	44	3,061	70
Boston, Mass.....	6	4,364	...	183	2	55	3,197	58
San Francisco-Oakland, Calif...	7	5,102	...	278	8	91	5,990	66
Pittsburgh, Pa.....	3	2,222	...	161	1	45	2,864	64
St. Louis, Mo.....	4	2,226	...	79	3	30	1,265	42
Cleveland, Ohio.....	4	3,432	...	146	...	46	2,604	57
Baltimore, Md.....	3	2,250	...	97	3	32	1,528	48
Minneapolis-St. Paul, Minn.....	5	3,054	...	91	3	31	1,900	61
Other metro. areas.....	4	2,883	...	104	4	32	1,842	58
\$200,000--\$499,999								
United States, total.....	536	172,971	13.5	12,335	411	4,531	243,135	54
New England.....	33	10,036	...	748	23	246	13,533	55
Middle Atlantic.....	158	51,381	...	3,537	108	1,138	67,721	60
East North Central.....	99	32,073	...	2,320	63	816	44,219	54
West North Central.....	26	8,203	...	801	12	349	16,068	46
South Atlantic.....	70	21,378	...	1,451	56	579	29,639	51
East South Central.....	27	10,007	...	464	24	219	9,283	42
West South Central.....	34	11,330	...	890	19	516	21,553	42
Mountain.....	12	3,680	...	202	13	80	4,338	54
Pacific.....	77	24,883	...	1,922	93	588	36,781	63
14 metro areas, total.....	251	81,111	13.8	5,704	211	1,913	110,779	58
New York-Northeastern New Jersey	104	34,046	...	2,232	65	694	42,925	62
Chicago, Ill.....	34	10,994	...	732	28	248	14,480	58
Los Angeles, Calif.....	21	6,827	...	406	30	160	7,659	48
Philadelphia, Pa.....	15	5,013	...	355	15	132	6,768	51
Detroit, Mich.....	5	1,616	...	92	3	24	1,430	60
Boston, Mass.....	10	3,047	...	227	8	76	4,128	54
San Francisco-Oakland, Calif...	19	6,550	...	574	26	139	10,535	76
Pittsburgh, Pa.....	6	1,886	...	163	1	57	3,603	63
St. Louis, Mo.....	9	3,223	...	269	10	110	5,500	50
Baltimore, Md.....	15	4,063	...	300	13	120	6,256	52
Minneapolis-St. Paul, Minn.....	4	1,218	...	219	1	112	4,845	43
Buffalo, N. Y.....	5	1,542	...	58	9	20	1,115	56
Other metro. areas.....	4	1,086	...	77	2	21	1,535	73

See footnotes at end of table.

Table 12A.--GROCERY SERVICE WHOLESALERS¹--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE²: 1948--Continued

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Amount (Dollars)	Per em- ployee (Dollars)
SPECIALTY-LINE GROCERY SERVICE WHOLESALERS--Continued								
Miscellaneous grocery specialties service wholesalers--Con.								
Under \$200,000								
United States, total.....	2,167	144,772	17.6	11,685	2,012	5,250	234,394	45
New England.....	132	8,170	...	707	109	360	14,514	40
Middle Atlantic.....	868	56,764	...	4,127	829	1,718	81,122	47
East North Central.....	417	26,476	...	2,349	386	1,013	46,439	46
West North Central.....	162	10,859	...	989	158	431	17,965	42
South Atlantic.....	182	13,542	...	958	132	483	19,223	40
East South Central.....	68	4,746	...	362	66	258	9,709	38
West South Central.....	82	6,536	...	532	73	285	11,200	39
Mountain.....	36	2,408	...	224	32	104	4,462	43
Pacific.....	220	15,271	...	1,437	227	598	29,760	50
14 metropolitan areas, total	1,131	73,140	18.1	5,950	1,082	2,516	120,346	48
New York-Northeastern New Jersey	571	37,106	...	2,768	560	1,087	54,146	50
Chicago, Ill.....	125	7,132	...	701	119	291	14,630	50
Los Angeles, Calif.....	84	5,423	...	610	78	265	12,295	46
Philadelphia, Pa.....	71	4,450	...	269	67	135	5,649	42
Detroit, Mich.....	39	3,102	...	235	41	94	5,008	53
Boston, Mass.....	41	2,859	...	269	28	138	5,965	43
San Francisco-Oakland, Calif...	47	3,650	...	328	68	138	6,937	50
Pittsburgh, Pa.....	33	2,189	...	193	32	85	4,051	48
St. Louis, Mo.....	30	1,781	...	156	26	101	3,668	36
Washington, D. C.....	8	603	...	62	1	21	1,246	59
Cleveland, Ohio.....	23	1,614	...	146	19	53	2,419	46
Baltimore, Md.....	31	1,598	...	93	20	46	1,710	37
Minneapolis-St. Paul, Minn.....	14	835	...	65	11	31	1,223	39
Buffalo, N. Y.....	14	798	...	55	12	31	1,399	45

* Proprietors of unincorporated businesses.

¹ Includes service wholesalers (domestic market) and importers. Excludes exporters and limited-functions wholesalers.² Based on advance 1950 population estimates.

Table 12B.--MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES--
SALES SIZE--UNITED STATES: 1948

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment and sales sizes	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployee (Dollars)
Canned foods sales branches:								
United States, total.....	167	655,242	7.7	16,339	2	5,315	315,818	59
\$5,000,000 and over.....	34	385,765	7.5	6,538	...	1,972	125,601	64
\$2,000,000—\$4,999,999.....	57	187,160	6.5	5,324	...	1,762	102,549	58
\$1,000,000—\$1,999,999.....	46	67,618	11.5	3,516	...	1,111	65,520	59
\$500,000—\$999,999.....	14	10,944	11.4	608	...	221	12,171	55
\$300,000—\$499,999.....	5	2,129	10.3	118	1	56	1,495	27
\$200,000—\$299,999.....	4	955	13.3	63	...	27	2,158	80
Under \$200,000.....	7	671	31.4	172	1	166	6,324	38
Coffee, tea, spices sales branches.....	54	228,572	7.2	4,951	...	1,452	96,906	67
Flour sales branches:								
United States, total.....	155	493,895	5.2	11,804	...	3,391	225,546	67
\$5,000,000 and over.....	27	331,787	4.1	6,275	...	1,703	120,346	71
\$2,000,000—\$4,999,999.....	26	87,490	5.9	2,554	...	734	48,038	65
\$1,000,000—\$1,999,999.....	36	51,566	8.1	1,843	...	562	35,065	62
\$500,000—\$999,999.....	19	13,448	10.2	562	...	191	11,380	60
\$300,000—\$499,999.....	11	4,292	13.0	271	...	93	4,823	52
\$200,000—\$299,999.....	11	2,749	12.6	144	...	47	2,750	59
\$100,000—\$199,999.....	13	2,023	10.9	125	...	39	2,365	61
Under \$100,000.....	12	540	9.6	30	...	22	779	35
Miscellaneous grocery special- ties sales branches:								
United States, total.....	1,895	2,298,747	9.2	98,814	2	28,729	1,947,030	68
\$5,000,000 and over.....	86	1,351,410	5.0	24,100	...	6,611	455,794	69
\$2,000,000—\$4,999,999.....	116	360,646	11.5	19,854	...	5,797	404,241	70
\$1,000,000—\$1,999,999.....	146	203,176	15.6	15,912	...	4,565	322,028	71
\$500,000—\$999,999.....	282	196,126	17.0	18,823	...	5,650	375,438	66
\$300,000—\$499,999.....	219	87,969	19.8	9,119	...	2,656	177,507	67
\$200,000—\$299,999.....	131	32,774	20.8	3,704	...	1,174	73,594	63
\$100,000—\$199,999.....	269	37,599	21.2	3,986	2	1,220	71,875	59
\$50,000—\$99,999.....	255	18,238	21.2	2,024	...	601	38,917	65
Under \$50,000.....	391	10,809	22.8	1,292	...	455	27,636	61

* Proprietors of unincorporated businesses.

Table 13A.—GROCERY SERVICE WHOLESALERS—EXPENSE ANALYSIS—UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE, BY CORPORATE STATUS; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE: 1948

Establishments, Sales, Operating Expense Ratios, and Proprietors
[Includes only establishments with sales of \$200,000 or more in 1948]

All establishments with sales of \$200,000 or more											
Establishments with sales of \$200,000 or more reporting analysis of expenses											
Type of establishment, sales size, corporate status, and standard metropolitan area	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Active proprietors, November (Number)
					Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy		Other expenses
GENERAL-LINE GROCERY SERVICE WHOLESALERS											
Service Wholesalers not Sponsoring Cooperative or Voluntary Groups											
United States, total.....	2,856	3,395,228	2,376	3,033,177	8.9	2.3	2.4	1.8	1.2	0.9	0.3
\$5,000,000 and over.....	63	542,060	60	527,544	11.9	2.8	3.6	2.1	1.8	1.2	0.4
\$1,000,000—\$4,999,999.....	1,036	1,867,480	954	1,725,792	8.2	2.2	2.1	1.6	1.2	0.8	0.3
Corporate.....	785	1,465,386	730	1,360,367	8.7	2.5	2.2	1.7	1.2	0.8	0.3
Noncorporate.....	251	402,094	224	365,425	6.4	1.4	1.6	1.6	0.9	0.6	0.3
\$500,000—\$999,999.....	1,002	722,784	808	584,181	8.0	2.1	1.8	1.8	1.0	0.9	0.4
Corporate.....	612	447,271	516	378,052	8.7	2.5	2.0	1.8	1.1	0.9	0.4
Noncorporate.....	390	275,513	292	206,129	6.8	1.4	1.6	1.8	0.8	0.9	0.3
\$200,000—\$499,999.....	755	262,904	554	195,660	8.5	2.2	2.0	1.8	0.9	1.2	0.4
Corporate.....	334	121,456	265	98,183	9.4	3.0	2.1	1.8	1.0	1.1	0.4
Noncorporate.....	421	141,448	289	97,477	7.6	1.6	2.0	1.8	0.7	1.2	0.3
14 metropolitan areas, total.....	423	633,517	355	586,166	12.5	3.2	4.0	2.2	1.5	1.2	0.4
New York-Northeastern New Jersey.....	118	180,061	98	169,906	13.4	3.5	4.8	2.4	1.4	0.9	0.4
Chicago, Ill.....	38	73,859	34	72,205	19.1	4.4	7.1	3.0	2.5	1.6	0.5
Los Angeles, Calif.....	24	55,719	19	52,733	10.8	1.8	2.8	1.7	1.7	2.5	0.3
Philadelphia, Pa.....	29	31,097	29	27,162	11.3	3.0	3.9	1.7	1.6	0.8	0.3
Detroit, Mich.....	29	(x)	24	31,408	9.0	2.7	2.0	1.6	1.4	1.1	0.2
Boston, Mass.....	32	(x)	28	43,527	12.6	3.2	4.3	2.2	1.2	1.2	0.5
San Francisco-Oakland, Calif.....	26	61,678	21	48,682	9.2	2.5	2.8	1.8	1.0	0.6	0.5
Pittsburgh, Pa.....	44	39,266	38	36,838	10.9	2.3	3.7	2.2	1.4	1.0	0.3
St. Louis, Mo.....	21	(x)	20	30,703	12.7	3.3	3.4	2.6	1.2	1.9	0.3
Cleveland, Ohio.....	12	18,928	11	(x)	9.6	4.0	2.4	1.1	0.6	1.3	0.2
Baltimore, Md.....	13	17,430	12	(x)	10.2	2.9	2.5	1.8	1.6	1.0	0.4
Minneapolis-St. Paul, Minn.....	8	(x)	5	17,508	10.4	3.3	3.9	0.8	1.6	0.6	0.2
Buffalo, N. Y.....	10	15,317	9	(x)	9.2	2.9	2.2	2.0	0.8	0.7	0.6
Voluntary Group Grocery Service Wholesalers											
United States.....	630	1,633,397	8.3	378	867,858	(v)	(v)	(v)	(v)	(v)	(v)
14 metropolitan areas.....	117	462,846	9.0	41	167,810	(v)	(v)	(v)	(v)	(v)	(v)

See footnotes at end of table.

Table 13A.--GROCERY SERVICE WHOLESALERS--EXPENSE ANALYSIS--UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE,
BY CORPORATE STATUS; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE: 1948--Continued

Type of establishment, sales size, corporate status, and standard metropolitan area	Establishments with sales of \$200,000 or more					Establishments with sales of \$200,000 or more reporting analysis of expenses						
	All establishments with sales of \$200,000 or more					Operating expenses (inc. pay roll) as percent of sales						
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Administrative	Selling	Shipping, delivery	Ware-house	Occu-pancy	Other expenses	Active prop-erty, Novem-ber (Number)
GROCERY (SPECIALTY LINE) SERVICE WHOLESALERS												
Canned Foods Service Wholesalers												
United States, total.....	392	301,105	287	247,209	9.6	3.1	2.5	1.8	0.7	1.1	0.4	230
\$1,000,000 and over.....	64	155,179	58	144,299	8.1	2.6	2.2	1.3	0.6	1.0	0.4	26
Corporate.....	49	134,785	44	(x)	8.4	2.7	2.3	1.3	0.6	1.0	0.5	..
Noncorporate.....	15	20,394	14	(x)	5.9	1.9	1.2	1.7	0.4	0.5	0.2	26
\$500,000--\$999,999.....	108	73,719	77	52,246	11.1	3.5	2.8	2.2	1.0	1.2	0.4	71
Corporate.....	56	38,794	42	28,515	13.1	4.7	3.4	2.1	1.2	1.2	0.5	..
Noncorporate.....	52	34,925	35	23,731	8.6	2.0	2.0	2.3	0.8	1.2	0.3	71
\$200,000--\$499,999.....	220	72,207	152	50,664	12.4	3.9	3.1	2.4	0.9	1.6	0.5	133
Corporate.....	87	30,028	63	21,778	14.2	5.5	3.1	2.6	0.9	1.6	0.5	133
Noncorporate.....	133	42,179	89	28,886	11.0	2.5	3.2	2.3	0.9	1.6	0.5	133
14 metropolitan areas.....	226	202,007	172	175,179	9.5	3.2	2.5	1.6	0.6	1.2	0.4	139
Coffee, Tea, Spices Service Wholesalers												
United States, total.....	198	553,919	175	540,966	6.8	1.9	2.4	1.2	0.6	0.4	0.3	71
\$5,000,000 and over.....	26	368,247	26	368,247	3.8	1.1	1.0	1.0	0.3	0.2	0.2	19
Corporate.....	20	300,527	20	300,527	4.3	1.2	1.1	1.2	0.3	0.2	0.3	..
Noncorporate.....	6	67,720	6	67,720	1.5	1.0	0.3	0.1	(2)	0.1	0.1	19
\$1,000,000--\$4,999,999.....	56	133,463	54	(x)	11.6	3.1	4.9	1.4	1.1	0.8	0.3	15
\$500,000--\$999,999.....	38	28,649	33	24,839	16.2	4.2	5.5	2.5	1.9	1.5	0.5	10
Corporate.....	30	22,895	27	(x)	13.1	4.2	6.1	2.2	2.1	1.8	0.4	..
Noncorporate.....	8	5,754	6	(x)	12.7	3.2	2.7	3.8	1.0	1.1	0.9	10
\$200,000--\$499,999.....	78	23,560	62	(x)	21.0	6.2	7.3	2.7	2.3	1.9	0.6	27
14 metropolitan areas.....	137	461,305	121	453,678	6.1	1.8	2.0	1.1	0.5	0.4	0.3	48

See footnotes at end of table.

Table 13A.—GROCERY SERVICE WHOLESALERS'—EXPENSE ANALYSIS—UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE,
BY CORPORATE STATUS; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE; 1948—Continued

Establishments, Sales, Operating Expense Ratios, and Proprietors
[Includes only establishments with sales of \$200,000 or more in 1948]

Type of establishment, sales size, corporate status, and standard metropolitan area	All establishments with sales of \$200,000 or more		Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors, Novem- ber (Number)
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Occu- pancy	Other expenses	
					Total	Adminis- trative	Selling	Shipping, delivery	Ware- house				
GROCERY (SPECIALTY LINE) SERVICE WHOLESALERS--Continued													
Dried Fruits, Nuts Service Wholesalers													
United States.....	52	54,944	37	43,983	9.4	2.8	2.1	0.9	2.2	2.2	1.0	0.4	32
14 metropolitan areas.....	35	45,694	23	36,416	8.8	2.7	1.9	1.0	2.1	2.1	0.8	0.3	22
Flour Service Wholesalers													
United States, total.....	131	102,244	105	90,064	7.7	2.3	2.2	1.6	0.6	0.6	0.6	0.4	76
\$1,000,000 and over.....	33	57,331	31	(x)	6.8	2.3	2.3	1.2	0.4	0.4	0.4	0.2	17
Corporate.....	21	34,124	20	(x)	8.4	2.9	3.0	1.3	0.5	0.5	0.4	0.3	11
Noncorporate.....	12	23,207	11	(x)	4.3	1.4	1.0	1.1	0.4	0.3	0.1	0.1	17
\$500,000--\$999,999.....	37	26,226	31	21,852	8.8	2.0	2.0	2.1	0.8	0.9	1.0	0.4	25
Corporate.....	16	12,009	14	(x)	12.1	2.9	2.8	2.1	1.3	1.2	1.8	0.3	11
Noncorporate.....	21	14,217	17	(x)	5.8	1.3	1.4	2.0	0.4	0.5	0.2	0.2	25
\$200,000--\$499,999.....	61	18,687	43	(x)	9.5	3.0	2.2	2.1	0.8	0.9	0.5	0.5	34
14 metropolitan areas, total.....	74	62,433	59	55,616	7.7	2.7	2.3	1.5	0.4	0.5	0.3	0.3	44
New York-Northeastern New Jersey.....	40	29,308	31	25,230	8.8	3.2	3.0	1.6	0.1	0.6	0.3	0.3	22
Chicago, Ill.....	9	4,558	7	(x)	11.3	3.1	3.3	2.8	1.3	0.4	0.4	0.4	6
Philadelphia, Pa.....	3	4,537	3	4,537	5.3	3.2	1.0	0.5	0.1	0.2	0.3	0.2	2
Boston, Mass.....	7	(x)	4	4,354	8.9	3.2	2.1	2.0	0.7	0.5	0.4	0.4	2
St. Louis, Mo.....	3	(x)	3	(x)	8.8	4.3	1.6	1.3	0.6	0.7	0.3	0.3	2
Frosted, Frozen Foods Service Wholesalers													
United States, total.....	247	218,494	208	196,188	13.9	3.6	3.6	2.9	1.8	1.3	0.7	0.7	84
\$5,000,000 and over.....	6	36,321	6	36,321	10.4	2.8	3.2	1.8	0.8	0.8	1.0	0.7	...
\$1,000,000--\$4,999,999.....	53	97,369	49	90,603	13.9	3.9	3.3	2.9	2.0	1.2	0.6	0.6	13
Corporate.....	47	86,644	43	79,878	14.2	3.9	3.5	2.9	2.0	1.3	0.6	0.6	...
Noncorporate.....	6	10,725	6	10,725	11.6	2.7	2.3	2.9	2.3	0.7	0.7	0.7	13

See footnotes at end of table.

Table 13A.--GROCERY SERVICE WHOLESALERS--EXPENSE ANALYSIS--UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE, BY CORPORATE STATUS; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE: 1948--Continued

Establishments, Sales, Operating Expense Ratios, and Proprietors

[Includes only establishments with sales of \$200,000 or more in 1948]

Type of establishment, sales size, corporate status, and standard metropolitan area	Establishments with sales of \$200,000 or more reporting analysis of expenses											
	All establishments with sales of \$200,000 or more			Operating expenses (inc. pay roll) as percent of sales								Active proprietors,* November (Number)
	Number	Sales, entire year (Thousands dollars)	Number	Sales, entire year (Thousands dollars)	Total	Administrative	Selling	Shipping, delivery	Ware-house	Occu-pancy	Other expenses	
GROCERY (SPECIALTY LINE) SERVICE WHOLESALERS--Continued												
Frosted, Frozen Foods Service Wholesalers--Continued												
\$500,000--\$999,999.....	65	45,336	53	37,186	14.3	3.9	3.7	3.0	1.9	1.2	0.6	17
Corporate.....	49	33,804	40	27,752	15.4	4.3	3.9	3.3	2.0	1.3	0.6	17
Noncorporate.....	16	11,532	13	9,434	11.2	2.5	3.5	2.1	1.6	1.2	0.5	17
\$200,000--\$299,999.....	123	39,468	100	32,078	17.6	3.8	4.5	3.9	2.1	2.4	0.9	54
Corporate.....	70	21,743	59	18,203	19.7	5.0	4.3	4.2	2.5	2.8	0.9	54
Noncorporate.....	53	17,725	41	13,875	14.9	2.4	4.6	3.4	1.5	2.0	1.0	54
14 metropolitan areas, total.....	104	123,199	93	116,085	13.4	3.6	3.5	2.6	1.9	1.1	0.7	38
New York-Northeastern New Jersey.....	31	(x)	29	36,262	13.6	3.8	4.1	2.1	1.7	1.1	0.8	4
Chicago, Ill.....	14	24,394	13	(x)	11.3	3.5	3.2	1.5	0.7	1.2	1.2	5
Los Angeles, Calif.....	7	(x)	5	7,984	16.3	4.2	2.5	6.4	1.8	1.2	0.2	1
Philadelphia, Pa.....	13	12,048	13	12,048	14.6	4.3	3.3	3.1	1.9	1.4	0.6	4
Boston, Mass.....	7	(x)	6	4,014	19.8	2.9	1.6	3.5	9.2	2.3	0.3	2
San Francisco-Oakland, Calif.....	8	(x)	8	(x)	12.7	3.5	2.8	3.0	2.3	0.6	0.5	10
St. Louis, Mo.....	7	(x)	7	(x)	15.4	4.0	5.0	2.8	2.7	0.6	0.3	5
Washington, D.C.....	5	(x)	4	2,252	21.0	8.5	5.1	3.2	1.4	2.6	0.2	3
Cleveland, Ohio.....	4	3,985	4	3,985	8.0	3.3	3.0	1.0	0.2	0.4	0.1	2
Miscellaneous Grocery Specialties Service Wholesalers												
United States.....	1,010	960,493	773	830,666	8.6	2.3	2.7	1.7	0.7	0.8	0.4	509
\$5,000,000 and over.....	18	276,510	18	276,510	3.2	1.1	0.7	0.9	0.2	0.1	0.2	10
\$1,000,000--\$4,999,999.....	180	318,174	161	281,082	9.9	2.5	3.5	1.9	0.9	0.7	0.4	59
Corporate.....	135	239,736	118	(x)	10.4	2.7	3.7	2.0	0.9	0.7	0.4	...
Noncorporate.....	45	78,438	43	(x)	8.5	2.2	2.4	1.7	0.9	0.8	0.5	59
\$500,000--\$999,999.....	276	192,838	214	149,582	12.2	3.3	3.9	2.3	0.9	1.3	0.5	150
Corporate.....	159	113,768	120	85,463	14.2	4.0	4.8	2.5	1.0	1.4	0.5	...
Noncorporate.....	117	79,070	94	64,119	9.4	2.3	2.7	2.1	0.7	1.1	0.5	150
\$200,000--\$499,999.....	536	172,971	380	123,492	13.8	3.5	4.7	2.5	1.0	1.6	0.5	290
Corporate.....	236	78,152	168	55,165	16.3	5.0	5.5	2.4	1.2	1.7	0.5	...
Noncorporate.....	300	94,839	212	68,347	11.7	2.4	3.9	2.6	0.9	1.4	0.5	290

See footnotes at end of table.

Table 13A.--GROCERY SERVICE WHOLESALERS--EXPENSE ANALYSIS--UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE, BY CORPORATE STATUS; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE: 1948--Continued

Establishments, Sales, Operating Expense Ratios, and Proprietors
[Includes only establishments with sales of \$200,000 or more in 1948]

All establishments with sales of \$200,000 or more		Establishments with sales of \$200,000 or more reporting analysis of expenses										Active proprietors, Number
Type of establishment, sales size, corporate status, and standard metropolitan area	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Other expenses	
					Total	Administrative	Selling	Shipping, delivery	Ware-house	Occupancy		
GROCERY (SPECIALTY LINE) SERVICE WHOLESALERS—Continued												
Miscellaneous Grocery Specialties Service Wholesalers—Continued												
14 metropolitan areas, total.....	507	635,204	396	574,929	7.6	2.3	2.2	1.5	0.6	0.6	0.4	258
New York-Northeastern New Jersey.....	228	393,188	182	368,272	5.7	2.0	1.5	1.3	0.2	0.4	0.3	113
Chicago, Ill.....	61	(x)	46	36,326	8.8	2.6	2.8	1.3	0.8	1.0	0.3	22
Los Angeles, Calif.....	39	(x)	31	35,877	13.8	3.1	4.1	3.0	2.0	0.9	0.7	26
Philadelphia, Pa.....	31	23,234	24	20,848	13.5	2.9	5.0	2.7	1.2	1.1	0.6	17
Detroit, Mich.....	12	8,988	9	7,506	13.1	2.6	5.7	2.4	0.8	1.3	0.3	3
Boston, Mass.....	20	14,506	14	11,284	14.0	4.0	5.3	2.0	0.8	1.6	0.3	2
San Francisco-Oakland, Calif.....	36	(x)	28	30,397	7.9	2.1	2.0	1.2	1.0	0.8	0.4	8
St. Louis, Mo.....	18	15,388	15	13,664	10.0	1.6	3.7	2.0	1.1	1.2	0.8	...
Washington, D. C.....	6	4,013	3	2,877	10.8	2.6	6.9	1.6	0.9	0.7	0.8	...
Cleveland, Ohio.....	7	7,431	7	7,431	10.8	2.0	5.7	2.0	0.3	0.6	0.2	...
Baltimore, Md.....	20	(x)	18	8,430	11.7	3.1	4.1	1.7	0.8	1.2	0.8	13
Buffalo, N. Y.....	7	(x)	7	(x)	7.8	2.4	2.5	1.0	0.9	0.9	0.1	13

* Proprietors of unincorporated businesses.

v Insufficient analysis of expenses to show separately.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

1 Includes service wholesalers (domestic market) and importers.

2 Based on advance 1950 population estimates.

Excludes exporters and limited-function wholesalers.

Table 13b.--MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS) OF GROCERIES AND FOOD SPECIALTIES--EXPENSE ANALYSIS--UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948

Establishments, Sales, Operating Expense Ratios, and Proprietors

[Includes only establishments with sales of \$200,000 or more in 1948]

Type of establishment	All establishments with sales of \$200,000 or more		Establishments with sales of \$200,000 or more reporting analysis of expenses									
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Other expenses	Active proprietors,* November (Number)
					Total	Administrative	Selling	Shipping, delivery	Ware-house	Occupancy		
Canned foods sales branches.....	160	654,571	143	582,300	8.4	1.0	3.7	2.6	0.4	0.6	0.1	1
Coffee, tea, spices sales branches.....	39	226,285	39	226,285	6.9	1.3	4.3	0.9	(z)	0.2	0.2	...
Flour sales branches.....	130	491,332	69	227,404	(v)	(v)	(v)	(v)	(v)	(v)	(v)	...
Miscellaneous grocery specialties sales branches.....	980	2,232,101	914	2,180,749	8.7	1.5	4.0	2.1	0.6	0.3	0.2	...

* Proprietors of unincorporated businesses.

v Insufficient analysis of expenses to show separately.

z Less than 0.1 percent.

Table 14.--GROCERY SERVICE WHOLESALESA¹--FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS--
UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE: 1948

Type of establishment and expense ratio	All establish- ments (Number)	Number of establishments with 1948 sales of--			
		\$1,000,000 or more	\$500,000 to \$999,999	\$200,000, to \$499,999	Less than \$200,000
General-line grocery service wholesalers not sponsoring voluntary or cooperative groups, total.....	2,998	1,099	1,002	755	142
Expenses less than 5.0% of sales.....	432	139	143	129	21
Expenses 5.0% to 6.9% of sales.....	789	303	298	164	24
Expenses 7.0% to 8.9% of sales.....	808	330	266	190	22
Expenses 9.0% to 10.9% of sales.....	474	171	162	117	24
Expenses 11.0% to 13.9% of sales.....	283	81	87	96	19
Expenses 14.0% to 16.9% of sales.....	109	36	24	36	13
Expenses 17.0% to 19.9% of sales.....	54	26	13	10	5
Expenses 20.0% to 24.9% of sales.....	20	8	3	4	5
Expenses 25.0% to 29.9% of sales.....	12	3	3	4	2
Expenses 30.0% to 34.9% of sales.....	7	2	...	3	2
Expenses 35% or more of sales.....	10	...	3	2	5
Voluntary group grocery wholesalers, total.....	635	460	130	245	(3)
Expenses less than 5.0% of sales.....	55	42	8	25	(3)
Expenses 5.0% to 6.9% of sales.....	128	107	14	27	(3)
Expenses 7.0% to 8.9% of sales.....	222	162	49	211	(3)
Expenses 9.0% to 10.9% of sales.....	141	93	39	29	(3)
Expenses 11.0% to 13.9% of sales.....	56	38	14	24	(3)
Expenses 14.0% to 16.9% of sales.....	16	12	2	22	(3)
Expenses 17.0% to 19.9% of sales.....	4	2	1	21	(3)
Expenses 20.0% to 24.9% of sales.....	3	1	1	21	(3)
Expenses 25.0% to 29.9% of sales.....	3	1	1	21	(3)
Expenses 30.0% to 34.9% of sales.....	4	1	1	22	(3)
Expenses 35% or more of sales.....	3	1	...	22	(3)
Canned foods service wholesalers, total	1,020	64	108	220	628
Expenses less than 5.0% of sales.....	122	11	15	25	71
Expenses 5.0% to 6.9% of sales.....	126	12	16	32	66
Expenses 7.0% to 8.9% of sales.....	124	7	15	33	69
Expenses 9.0% to 10.9% of sales.....	124	9	17	32	66
Expenses 11.0% to 13.9% of sales.....	154	10	20	34	90
Expenses 14.0% to 16.9% of sales.....	112	5	11	21	75
Expenses 17.0% to 19.9% of sales.....	60	5	5	17	33
Expenses 20.0% to 24.9% of sales.....	76	3	6	12	55
Expenses 25.0% to 29.9% of sales.....	50	1	3	10	36
Expenses 30.0% to 34.9% of sales.....	17	1	...	1	15
Expenses 35% or more of sales.....	55	...	...	3	52
Coffee, tea, spices service wholesalers, total.....	549	82	38	78	351
Expenses less than 5.0% of sales.....	62	37	7	7	11
Expenses 5.0% to 6.9% of sales.....	30	8	3	3	16
Expenses 7.0% to 8.9% of sales.....	30	8	2	3	17
Expenses 9.0% to 10.9% of sales.....	36	4	2	2	28
Expenses 11.0% to 13.9% of sales.....	55	2	3	3	47
Expenses 14.0% to 16.9% of sales.....	58	5	2	8	43
Expenses 17.0% to 19.9% of sales.....	52	3	6	10	33
Expenses 20.0% to 24.9% of sales.....	95	6	3	24	62
Expenses 25.0% to 29.9% of sales.....	54	3	5	8	38
Expenses 30.0% to 34.9% of sales.....	29	2	4	6	17
Expenses 35% or more of sales.....	48	4	1	4	39
Dried fruits, nuts service wholesalers, total.....	136	14	438	(3)	84
Expenses less than 5.0% of sales.....	18	4	45	(3)	9
Expenses 5.0% to 6.9% of sales.....	12	2	46	(3)	4
Expenses 7.0% to 8.9% of sales.....	14	3	45	(3)	6
Expenses 9.0% to 10.9% of sales.....	16	2	42	(3)	12
Expenses 11.0% to 13.9% of sales.....	15	2	45	(3)	8
Expenses 14.0% to 16.9% of sales.....	21	1	46	(3)	14
Expenses 17.0% to 19.9% of sales.....	5	...	41	(3)	4
Expenses 20.0% to 24.9% of sales.....	14	...	43	(3)	11
Expenses 25.0% to 29.9% of sales.....	10	...	43	(3)	7
Expenses 30.0% to 34.9% of sales.....	6	...	41	(3)	5
Expenses 35% or more of sales.....	5	...	41	(3)	4

See footnotes at end of table.

Table 14.—GROCERY SERVICE WHOLESALERS¹—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS--
UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE: 1948--Continued

Type of establishment and expense ratio	All establish- ments (Number)	Number of establishments with 1948 sales of—			
		\$1,000,000 or more	\$500,000 to \$999,999	\$200,000, to \$499,999	Less than \$200,000
Flour service wholesalers, total.....	245	33	37	61	114
Expenses less than 5.0% of sales.....	58	8	10	12	28
Expenses 5.0% to 6.9% of sales.....	41	10	8	12	11
Expenses 7.0% to 8.9% of sales.....	47	6	8	9	24
Expenses 9.0% to 10.9% of sales.....	30	4	4	10	12
Expenses 11.0% to 13.9% of sales.....	32	1	4	13	14
Expenses 14.0% to 16.9% of sales.....	12	2	1	2	7
Expenses 17.0% to 19.9% of sales.....	5	...	1	1	3
Expenses 20.0% to 24.9% of sales.....	5	...	...	1	4
Expenses 25.0% to 29.9% of sales.....	2	...	...	...	2
Expenses 30.0% to 34.9% of sales.....	3	1	...	...	2
Expenses 35% or more of sales.....	10	1	1	1	7
Frosted, frozen foods service whole- salers, total.....	429	59	65	123	182
Expenses less than 5.0% of sales.....	17	3	5	2	7
Expenses 5.0% to 6.9% of sales.....	13	2	2	4	5
Expenses 7.0% to 8.9% of sales.....	23	2	4	8	9
Expenses 9.0% to 10.9% of sales.....	46	14	7	10	15
Expenses 11.0% to 13.9% of sales.....	68	12	14	23	19
Expenses 14.0% to 16.9% of sales.....	71	13	13	24	21
Expenses 17.0% to 19.9% of sales.....	55	8	10	21	16
Expenses 20.0% to 24.9% of sales.....	62	3	6	16	37
Expenses 25.0% to 29.9% of sales.....	30	1	4	9	16
Expenses 30.0% to 34.9% of sales.....	10	...	...	3	7
Expenses 35% or more of sales.....	34	1	...	3	30
Miscellaneous grocery specialties service wholesalers, total.....	3,177	198	276	536	2,167
Expenses less than 5.0% of sales.....	260	56	34	52	118
Expenses 5.0% to 6.9% of sales.....	262	22	57	52	131
Expenses 7.0% to 8.9% of sales.....	337	26	41	74	196
Expenses 9.0% to 10.9% of sales.....	344	22	34	70	218
Expenses 11.0% to 13.9% of sales.....	411	30	36	95	250
Expenses 14.0% to 16.9% of sales.....	368	11	21	56	280
Expenses 17.0% to 19.9% of sales.....	226	9	15	40	162
Expenses 20.0% to 24.9% of sales.....	279	9	18	42	210
Expenses 25.0% to 29.9% of sales.....	201	5	12	24	160
Expenses 30.0% to 34.9% of sales.....	132	3	4	15	110
Expenses 35% or more of sales.....	357	5	4	16	332

¹ Includes service wholesalers (domestic market) and importers. Excludes exporters and limited-function wholesalers.² Less than \$500,000.³ Combined with \$200,000--\$499,999.⁴ \$200,000 to \$999,999.⁵ Combined with \$500,000--\$999,999.

Table 15.--WHOLESALE GROCERY TRADE--LEGAL FORM OF ORGANIZATION--UNITED STATES,
BY TYPE OF ESTABLISHMENT: 1948

Establishments and Sales

Type of establishment and legal form	Establishments (Number)	Sales, entire year (Thousand dollars)
Merchant wholesalers:		
General-line grocery wholesalers:		
Not sponsoring cooperative, voluntary groups.....	2,963	3,378,567
Individual proprietorships.....	444	242,052
Partnerships.....	689	576,229
Corporations.....	1,821	2,551,158
Other forms of organization.....	9	9,128
Voluntary group wholesalers.....	635	1,633,954
Individual proprietorships.....	16	26,890
Partnerships.....	64	106,323
Corporations.....	552	1,495,765
Other forms of organization.....	3	4,976
Retailer-cooperative warehouses.....	211	582,340
Corporations.....	186	533,070
Unincorporated businesses.....	25	49,270
Cash-carry depots.....	405	146,829
Individual proprietorships.....	11	3,773
Partnerships.....	25	16,036
Corporations.....	369	127,020
Institutional wholesalers.....	51	57,431
Individual proprietorships.....	11	5,313
Partnerships.....	11	11,351
Corporations.....	29	40,767
Specialty-line grocery wholesalers:		
Canned foods wholesalers.....	1,138	408,505
Individual proprietorships.....	451	66,460
Partnerships.....	300	83,243
Corporations.....	383	257,130
Other forms of organization.....	4	1,672
Coffee, tea, spices distributors.....	573	590,921
Corporations.....	261	473,834
Unincorporated businesses.....	312	117,087
Dried fruits, nuts wholesalers.....	150	67,050
Individual proprietorships.....	71	11,584
Partnerships.....	36	15,296
Corporations.....	43	40,170
Flour distributors.....	294	156,641
Corporations.....	129	95,479
Unincorporated businesses.....	165	61,162
Frosted, frozen foods wholesalers.....	447	239,630
Corporations.....	264	189,323
Unincorporated businesses.....	183	50,307
Miscellaneous grocery specialties wholesalers.....	3,661	1,324,645
Individual proprietorships.....	1,828	226,215
Partnerships.....	736	239,408
Corporations.....	1,090	857,066
Other forms of organization.....	7	1,956
Manufacturers' (processors) sales branches (with stocks):		
Canned foods sales branches.....	167	655,242
Coffee, tea, spices sales branches.....	54	228,572
Corporations.....	54	228,572
Flour sales branches.....	155	493,895
Corporations.....	155	493,895
Miscellaneous grocery specialties sales branches.....	1,895	2,298,747
Manufacturers' (processors) sales offices (without stocks):		
Grocery, food specialties.....	336	1,056,301
Corporations.....	326	1,055,057
Unincorporated businesses.....	10	1,244
Agents and brokers:		
Grocery, food specialties.....	2,883	4,740,299
Corporations.....	693	2,206,228
Unincorporated businesses.....	2,190	2,534,071

Table 16A.—GENERAL-LINE GROCERY WHOLESALESALES—NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE

Geographic division and State	Establishments, Sales, Number of Trucks by Rated Capacity, and Number of Truck-Tractors and Trailers											
	Establishments operating trucks, truck-tractors, or trailers		Number of trucks					Number of truck-tractors				
	Number	Sales, entire year (Thousand dollars)	Total	Manufacturers' rated capacity			Total	Under 5 tons ¹	5 tons and over ¹	Number of semi-trailers and trailers		
				Under 1½ tons	1½ tons	Over 1½ under 5 tons						
United States, total.....	3,617	5,187,597	15,993	2,087	7,186	5,777	943	2,941	661	3,423		
New England:												
Maine.....	22	(x)	115	21	31	41	22	...	...	18
New Hampshire.....	11	10,961	34	4	15	13	2	...	...	3
Vermont.....	9	11,538	42	5	24	11	2	...	...	5
Massachusetts.....	83	126,696	377	37	135	156	49	...	...	7
Rhode Island.....	17	(x)	48	5	12	21	10	...	...	8
Connecticut.....	40	40,325	132	11	22	65	34	...	...	5
Middle Atlantic:												
New York.....	223	344,097	1,058	123	356	416	163	...	...	57
New Jersey.....	51	66,020	202	33	37	80	52	...	...	3
Pennsylvania.....	220	288,168	898	82	202	428	186	...	...	48
East North Central:												
Ohio.....	123	205,525	606	79	287	230	10	...	...	117
Indiana.....	72	124,472	325	33	187	102	3	...	...	142
Illinois.....	102	159,850	377	72	202	99	4	...	...	77
Michigan.....	92	160,643	333	53	156	113	11	...	...	195
Wisconsin.....	50	87,723	198	21	59	97	21	...	...	88
West North Central:												
Minnesota.....	60	108,594	298	18	157	122	1	...	...	90
Iowa.....	69	135,576	368	39	179	137	13	...	...	129
Missouri.....	103	142,109	362	53	172	119	18	...	...	92
North Dakota.....	31	(x)	169	8	83	78	...	...	...	26
South Dakota.....	24	35,436	103	9	53	41	...	...	...	34
Nebraska.....	35	(x)	165	36	50	55	24	...	...	72
Kansas.....	38	59,272	178	13	79	86	...	...	...	114
South Atlantic:												
Delaware.....	6	7,480	31	1	15	15	...	...	...	9
Maryland.....	45	57,601	163	29	66	61	7	...	...	54
District of Columbia.....	13	(x)	93	16	45	30	2	...	...	17
Virginia.....	128	125,037	541	82	249	208	2	...	...	20
West Virginia.....	76	83,102	372	35	151	184	7	...	...	12
North Carolina.....	206	246	143	356	220	116	17	...	...	69
South Carolina.....	77	(x)	247	46	136	116	19	...	...	82
Georgia.....	157	152,921	44	92	395	105	2	...	...	110
Florida.....	75	89,941	404	86	199	119	...	...	...	63

See footnotes at end of table.

Table 16a.--GENERAL-LINE GROCERY WHOLESALERS--NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE--Continued

Establishments, Sales, Number of Trucks by Rated Capacity, and Number of Truck-Tractors and Trailers

Geographic division and State	Establishments operating trucks, truck-tractors, or trailers		Number of trucks					Number of truck-tractors			Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Total	Manufacturers' rated capacity			Total	Under 5 tons ¹	5 tons and over ¹		
				Under 1½ tons	1½ tons	Over 1½ under 5 tons				5 tons and over	
East South Central:											
Kentucky.....	119	126,662	567	99	345	121	2	33	...	...	37
Tennessee.....	101	(x)	621	94	287	237	3	131	...	...	164
Alabama.....	114	(x)	469	60	316	93	...	91	...	...	102
Mississippi.....	117	(x)	600	47	289	235	29	83	...	...	90
West South Central:											
Arkansas.....	115	116,474	441	59	278	102	2	161	...	...	180
Louisiana.....	140	(x)	628	54	229	322	23	104	...	...	119
Oklahoma.....	75	99,350	395	24	182	188	1	91	...	...	106
Texas ²	266	419,379	1,282	157	604	395	126	395	...	...	437
Mountain:											
Montana.....	24	(x)	109	15	53	41	...	5	...	...	5
Idaho.....	15	(x)	55	5	27	23	...	8	...	...	8
Wyoming.....	12	(x)	40	8	13	18	1	7	...	...	7
Colorado.....	33	44,775	132	13	76	43	...	22	...	...	25
New Mexico.....	23	23,396	91	13	46	29	3	9	...	...	9
Arizona.....	17	34,615	99	16	56	21	6	17	...	...	15
Utah.....	13	22,629	42	3	22	16	1	11	...	...	13
Nevada.....	7	(x)	17	4	2	10	1	3	...	...	3
Pacific:											
Washington.....	44	109,861	214	28	58	113	15	74	...	...	83
Oregon.....	25	56,210	132	10	32	61	29	28	...	...	32
California.....	97	364,449	390	73	151	141	25	187	...	...	222

x Withheld to avoid disclosure.

¹ Tabulated at United States level only.² Data revised.

Table 16B.--SPECIALTY-LINE GROCERY WHOLESALERS¹--NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948--
UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE

Geographic division and State	Establishments, Sales, Number of Trucks by Rated Capacity, and Number of Truck-Tractors and Trailers									
	Number of establishments operating trucks, truck-tractors, or trailers	Sales, entire year (Thousand dollars)	Total	Number of trucks			Total	Number of truck-tractors		Number of semi-trailers and trailers
				Under 1½ tons	1½ tons	Over 1½ tons under 5 tons		Under 5 tons ²	5 tons and over ²	
United States, total.....	5,153	1,508,222	14,738	6,252	5,956	2,320	210	331	119	490
New England:										
Maine.....	37	7,896	90	36	26	28	...	...	...	...
New Hampshire.....	19	5,565	40	10	16	14	...	...	...	...
Vermont.....	10	(x)	24	11	10	3	...	...	...	...
Massachusetts.....	221	81,605	575	265	195	94	21	14	...	16
Rhode Island.....	63	13,976	213	99	72	28	14	5	...	5
Connecticut.....	70	11,417	150	63	47	35	5	1	...	1
Middle Atlantic:										
New York.....	886	210,308	1,895	688	721	442	44	13	...	13
New Jersey.....	269	60,424	677	228	315	119	15	7	...	7
Pennsylvania.....	411	131,115	1,268	499	523	215	31	36	...	41
East North Central:										
Ohio.....	210	62,459	678	296	322	56	4	3	...	4
Indiana.....	106	29,434	370	165	147	58	...	...	...	...
Illinois.....	315	102,454	869	387	359	116	7	5	...	6
Michigan.....	223	67,253	678	231	315	130	2	7	...	8
Wisconsin.....	93	22,113	256	121	106	29	...	1	...	51
West North Central:										
Minnesota.....	66	12,509	147	53	85	9	...	3	...	3
Iowa.....	44	11,601	145	41	48	32	4	...	...	...
Missouri.....	132	44,463	402	201	120	74	5	24	...	...
North Dakota.....	15	2,059	38	15	18	3	...	2	...	2
South Dakota.....	7	694	28	5	27	9	...	...	...	...
Nebraska.....	23	5,492	59	23	18	5	...	...	...	...
Kansas.....	51	12,169	150	81	56	12	1	7	...	7
South Atlantic:										
Delaware.....	12	1,538	37	13	18	6	...	...	...	...
Maryland.....	103	27,087	267	102	136	26	3	1	...	1
District of Columbia.....	29	(x)	78	38	40	...	...	...	...	...
Virginia.....	83	25,432	234	106	96	31	1	7	...	7
West Virginia.....	46	13,606	178	65	76	37	...	2	...	3
North Carolina.....	93	28,036	262	82	145	32	3	14	...	14
South Carolina.....	41	10,363	150	40	49	54	7	14	...	13
Georgia.....	82	(x)	318	135	141	22	...	34	...	33
Florida.....	187	44,349	612	238	196	168	10	43	...	44

See footnotes at end of table.

Table 16B.--SPECIALTY-LINE GROCERY WHOLESALERS¹--NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED, DECEMBER 1948
UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE--Continued

WHOLESALE

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Establishments, Sales, Number of Trucks by Rated Capacity, and Number of Truck-Tractors and Trailers

Geographic division and State	Establishments operating trucks, truck-tractors, or trailers		Number of trucks					Number of truck-tractors			Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Total	Manufacturers' rated capacity			Total	Under 5 tons ²	5 tons and over ²		
				Under 1½ tons	1½ tons	Over 1½ under 5 tons				5 tons and over	
East South Central:											
Kentucky.....	48	14,232	163	80	68	13	2	1	...	...	1
Tennessee.....	52	19,994	177	81	81	12	3	21	...	...	22
Alabama.....	70	22,963	195	77	105	13	...	14	...	...	14
Mississippi.....	41	8,712	97	44	39	14	...	1	...	...	1
West South Central:											
Arkansas.....	25	(x)	92	33	54	5	...	8	...	...	8
Louisiana.....	109	50,561	335	109	148	66	12	2	...	...	2
Oklahoma.....	38	(x)	105	74	25	6	...	2	...	...	2
Texas.....	181	55,833	687	363	236	88	...	15	...	...	17
Mountain:											
Montana.....	6	(x)	14	4	9	1	...	...	...	...	...
Idaho.....	4	855	10	6	2	2	...	...	...	...	...
Wyoming.....	4	(x)	8	4	2	2	...	...	...	...	...
Colorado.....	43	10,348	87	59	24	4	...	...	...	...	...
New Mexico.....	11	(x)	31	22	7	2	...	...	...	...	...
Arizona.....	16	(x)	54	26	12	16	...	...	...	...	...
Utah.....	21	(x)	51	29	12	9	1	1	...	...	1
Nevada.....	6	923	15	8	3	4	...	...	...	...	...
Pacific:											
Washington.....	77	22,615	251	139	94	14	4	1	...	...	2
Oregon.....	49	27,524	184	91	43	47	3	...	...	...	...
California.....	401	159,460	1,294	624	549	113	8	92	...	...	113

* Withheld to avoid disclosure.

¹ Includes 891 fish and sea foods wholesalers.

² Tabulated at United States level only.

³ Data revised.

Table 17.—WHOLESALE GROCERY TRADE—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948

Establishments and Sales
 [Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948]

Type of establishment	Period established or acquired									
	1948	1946-1947	1942-1945	1938-1941	1934-1937	1930-1933	1920-1929	1900-1919	Prior to 1900	Not reported
MERCHANT WHOLESALERS										
Grocery wholesalers (general line):										
Establishments.....number..	159	540	474	421	332	298	698	671	166	506
Sales.....thousands..	\$116,426	\$514,813	\$490,021	\$440,355	\$411,458	\$371,523	\$1,125,679	\$1,208,237	\$447,955	\$472,654
Specialty-line grocery wholesalers:										
Establishments.....number..	648	1,423	880	771	545	363	642	353	75	563
Sales.....thousands..	\$89,183	\$494,762	\$321,714	\$239,854	\$233,631	\$177,133	\$561,993	\$375,332	\$95,604	\$198,226
MANUFACTURERS' (PROCESSORS) SALES BRANCHES (WITH STOCKS)										
Grocery, food specialties:										
Establishments.....number..	78	116	88	125	170	202	358	116	14	1,004
Sales.....thousands..	\$41,655	\$194,132	\$91,308	\$194,973	\$144,123	\$293,583	\$1,144,673	\$307,993	\$180,429	\$1,083,587
MANUFACTURERS' SALES OFFICES (WITH- OUT STOCKS)										
Grocery, food specialties:										
Establishments.....number..	7	37	23	20	49	15	27	13	7	138
Sales.....thousands..	\$3,258	\$62,070	\$40,128	\$40,161	\$296,755	\$30,473	\$142,297	\$181,195	\$213	\$259,751
AGENTS AND BROKERS										
Grocery, food specialties:										
Establishments.....number..	238	569	415	345	274	217	356	231	35	203
Sales.....thousands..	\$230,101	\$706,756	\$490,939	\$397,970	\$462,849	\$358,164	\$1,080,863	\$579,466	\$139,087	\$294,104

RETAIL TRADE

Table 18.—GROCERY STORES AND SELECTED KINDS OF BUSINESS REPORTING SALES OF GROCERY ITEMS—UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Kind of business	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	1,769,540	130,520,548	13,567,997	1,742,046	930,546	6,918,061	5,608,398
Grocery stores, without fresh meat.....	154,277	4,026,835	145,388	152,086	121,387	89,043	60,126
Grocery stores, with fresh meat..	223,662	20,743,288	1,112,827	228,406	167,694	597,213	432,736
Other kinds of business report- ing sales of grocery items, total.....	392,351	30,178,193	4,139,166	400,616	245,041	2,394,555	1,945,049
Meat markets.....	24,242	1,641,697	89,645	26,222	9,248	40,205	31,859
Fish markets.....	5,223	133,872	8,509	5,673	2,977	5,345	4,061
Fruit stores, vegetable markets	15,763	398,968	24,249	17,380	10,564	14,893	10,667
Candy, nut, confectionery stores	32,876	649,347	56,686	31,276	21,262	43,745	29,805
Dairy products stores.....	6,743	358,965	38,135	5,468	3,467	20,579	14,967
Milk dealers.....	4,984	1,527,997	263,071	4,699	2,248	82,161	78,880
Bakery products stores.....	20,152	725,021	140,719	20,906	13,381	82,509	66,167
Egg, poultry dealers.....	5,582	256,664	11,460	5,910	3,751	7,683	4,983
Delicatessen stores.....	8,212	308,777	15,252	9,245	6,181	9,349	6,924
Restaurants, cafeterias.....	130,192	5,236,920	1,153,934	142,071	88,522	815,924	683,094
Lunch counters, refreshment stands.....	62,933	1,165,129	172,952	64,451	42,442	139,818	102,849
General stores.....	21,557	1,159,361	65,785	21,952	18,290	41,444	33,191
Department stores.....	2,580	10,644,747	1,660,702	261	46	843,479	683,444
Dry goods, general merchandise stores.....	29,754	2,823,869	281,578	26,738	14,805	175,029	128,956
Hay, grain, feed stores.....	18,213	2,790,333	129,412	15,363	6,739	60,011	54,300
Farm, garden supply stores....	3,345	356,526	27,077	3,001	1,118	12,381	10,902
All other kinds of business.....	999,250	75,572,232	8,170,616	960,938	396,424	3,837,250	3,170,487

Table 19A.—GROCERY STORES, WITHOUT FRESH MEAT—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Personnel

Geographic division and State	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	154,277	4,026,835	145,388	152,086	121,387	89,043	60,126
New England, total.....	9,541	337,671	14,521	8,474	5,745	8,305	5,177
Maine.....	1,386	47,448	1,833	1,251	985	1,052	748
New Hampshire.....	663	24,905	1,001	595	399	592	372
Vermont.....	362	15,305	685	297	210	399	268
Massachusetts.....	4,456	163,172	7,540	3,881	2,598	4,359	2,598
Rhode Island.....	822	21,897	923	730	493	551	306
Connecticut.....	1,852	64,944	2,539	1,720	1,060	1,352	886
Middle Atlantic, total.....	35,034	1,258,158	51,236	34,237	24,290	25,864	19,009
New York.....	17,532	785,164	33,703	17,298	10,822	15,857	12,225
New Jersey.....	5,470	181,309	7,247	5,291	3,882	3,580	2,522
Pennsylvania.....	12,032	291,685	10,286	11,648	9,586	6,427	4,262
East North Central, total.....	17,201	612,827	25,007	17,205	12,796	16,240	9,785
Ohio.....	3,893	135,506	6,075	3,713	2,945	3,925	2,345
Indiana.....	1,519	39,475	1,424	1,594	1,124	1,074	682
Illinois.....	6,350	228,456	8,718	6,527	4,613	5,260	3,212
Michigan.....	3,294	124,189	5,832	3,218	2,351	3,643	2,194
Wisconsin.....	2,145	85,201	2,958	2,153	1,763	2,338	1,352
West North Central, total.....	8,565	272,778	8,782	8,837	6,998	7,368	4,450
Minnesota.....	2,782	107,544	3,302	2,926	2,320	2,827	1,597
Iowa.....	1,260	45,588	1,666	1,320	943	1,416	833
Missouri.....	2,673	52,557	1,331	2,724	2,285	1,091	715
North Dakota.....	549	22,931	776	553	416	624	414
South Dakota.....	339	13,956	557	338	278	477	296
Nebraska.....	426	17,024	642	429	339	529	340
Kansas.....	536	13,178	508	547	417	404	255
South Atlantic, total.....	30,733	420,624	11,667	29,813	25,307	9,699	6,357
Delaware.....	293	6,517	314	259	203	152	106
Maryland.....	1,604	35,529	1,257	1,619	1,221	788	561
District of Columbia.....	255	7,418	241	282	194	152	118
Virginia.....	4,959	67,578	1,764	4,729	3,733	1,447	995
West Virginia.....	2,874	44,689	1,452	2,795	2,510	988	734
North Carolina.....	9,273	109,721	2,752	9,103	8,093	2,598	1,559
South Carolina.....	3,794	49,591	1,234	3,661	3,215	1,250	747
Georgia.....	5,788	67,191	1,637	5,530	4,532	1,615	1,019
Florida.....	1,893	32,390	1,017	1,835	1,606	709	518
East South Central, total.....	23,144	289,178	4,650	22,731	20,969	5,241	3,217
Kentucky.....	6,048	58,314	772	5,960	5,540	836	498
Tennessee.....	6,021	81,003	1,235	6,103	5,387	1,386	841
Alabama.....	6,200	90,433	1,471	6,013	5,830	1,625	1,034
Mississippi.....	4,875	59,428	1,172	4,655	4,212	1,394	844
West South Central, total.....	18,007	285,093	7,973	17,545	16,132	6,222	4,547
Arkansas.....	3,564	42,563	820	3,567	3,229	755	503
Louisiana.....	5,615	81,054	1,828	5,440	4,978	1,650	1,256
Oklahoma.....	1,620	21,738	348	1,635	1,505	377	227
Texas.....	7,208	139,738	4,977	6,903	6,420	3,440	2,561
Mountain, total.....	3,124	78,786	2,440	3,238	2,908	1,692	1,180
Montana.....	502	18,479	610	549	342	399	284
Idaho.....	308	12,447	421	318	267	262	185
Wyoming.....	132	4,550	170	137	115	100	87
Colorado.....	495	11,167	296	524	390	232	139
New Mexico.....	902	10,894	236	909	1,046	223	163
Arizona.....	410	10,712	382	414	417	262	192
Utah.....	289	7,330	178	299	266	150	82
Nevada.....	86	3,207	147	88	65	64	48
Pacific, total.....	8,928	471,720	19,112	10,006	6,242	8,412	6,404
Washington.....	2,264	91,786	2,915	2,363	1,781	1,628	1,098
Oregon.....	912	39,629	1,339	1,087	626	699	505
California.....	5,752	340,305	14,858	6,556	3,835	6,085	4,801

Table 19B.—GROCERY STORES, WITH FRESH MEAT—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Geographic division and State	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	223,662	20,743,288	1,112,827	228,406	167,694	597,213	432,736
New England, total.....	14,640	1,474,829	82,833	14,268	8,237	44,100	31,471
Maine.....	1,999	147,628	6,739	2,050	1,175	4,187	3,173
New Hampshire.....	1,081	99,535	5,264	1,104	666	2,923	2,034
Vermont.....	818	65,121	2,884	812	493	1,723	1,255
Massachusetts.....	6,431	697,830	42,493	5,950	3,494	22,770	16,014
Rhode Island.....	1,377	124,087	6,587	1,369	889	3,741	2,654
Connecticut.....	2,934	340,628	18,870	2,983	1,520	8,756	6,341
Middle Atlantic, total.....	32,121	3,683,116	215,762	31,462	22,336	102,068	79,001
New York.....	11,153	1,602,017	97,694	10,732	6,946	42,967	33,358
New Jersey.....	5,134	654,708	39,590	4,945	3,359	17,067	13,520
Pennsylvania.....	15,834	1,426,391	78,478	15,785	12,031	42,034	32,123
East North Central, total.....	48,991	4,623,181	242,812	51,508	35,821	136,534	91,919
Ohio.....	12,810	1,227,628	62,405	13,110	9,404	36,782	24,982
Indiana.....	8,072	632,814	30,444	8,687	5,759	18,635	12,571
Illinois.....	12,606	1,269,582	73,617	12,969	8,931	38,264	26,118
Michigan.....	10,545	1,036,653	54,897	11,559	7,676	29,989	19,817
Wisconsin.....	4,958	456,504	21,449	5,183	4,051	12,864	8,431
West North Central, total.....	22,681	1,985,153	103,599	23,555	16,268	63,211	43,847
Minnesota.....	3,618	363,488	18,868	3,867	2,528	11,906	7,933
Iowa.....	4,105	371,042	18,973	4,287	2,920	12,139	8,118
Missouri.....	7,218	583,926	32,542	7,390	5,095	18,482	13,275
North Dakota.....	787	65,497	3,010	835	599	2,074	1,519
South Dakota.....	1,035	83,089	4,008	1,060	846	2,856	1,908
Nebraska.....	2,112	200,435	9,517	2,211	1,506	5,802	4,058
Kansas.....	3,806	317,676	16,681	3,905	2,774	9,952	7,036
South Atlantic, total.....	34,958	2,594,822	134,644	34,562	26,372	83,377	60,043
Delaware.....	617	49,022	2,630	627	500	1,453	1,055
Maryland.....	4,228	346,445	18,029	4,516	3,043	9,769	7,132
District of Columbia.....	1,043	170,832	9,596	1,066	611	3,921	3,120
Virginia.....	4,957	393,592	20,963	4,823	3,331	12,548	9,171
West Virginia.....	3,829	243,509	12,002	3,747	3,131	7,225	5,905
North Carolina.....	5,104	348,304	18,411	5,222	3,713	12,987	8,730
South Carolina.....	3,585	213,452	10,980	3,317	2,739	8,284	5,932
Georgia.....	6,329	375,749	19,046	6,109	4,972	13,143	9,036
Florida.....	5,266	453,917	22,987	5,135	4,332	14,047	10,302
East South Central, total.....	18,798	1,142,255	52,463	19,008	15,914	37,169	26,735
Kentucky.....	4,964	316,233	14,448	5,031	4,090	8,942	6,353
Tennessee.....	5,156	350,305	17,690	5,290	3,944	12,124	8,785
Alabama.....	5,055	304,820	13,010	5,071	4,435	10,226	7,221
Mississippi.....	3,623	170,897	7,315	3,616	3,445	5,877	4,376
West South Central, total.....	27,754	1,933,903	89,692	28,291	25,273	56,947	43,728
Arkansas.....	3,691	174,398	7,200	3,797	3,252	4,987	3,836
Louisiana.....	4,583	248,173	10,864	4,538	4,413	7,753	6,434
Oklahoma.....	4,675	310,841	14,856	4,842	4,039	8,985	6,783
Texas.....	14,805	1,200,491	56,772	15,114	13,569	35,222	26,675
Mountain, total.....	7,562	794,233	40,837	7,965	6,120	20,062	14,842
Montana.....	872	94,442	4,803	920	499	2,441	1,855
Idaho.....	914	90,470	4,108	946	787	2,129	1,519
Wyoming.....	416	51,056	2,631	440	316	1,274	944
Colorado.....	2,075	218,193	11,864	2,240	1,500	5,526	3,987
New Mexico.....	1,059	83,485	3,879	1,105	1,062	2,099	1,736
Arizona.....	1,206	123,951	6,211	1,250	1,237	3,013	2,330
Utah.....	826	98,585	5,288	863	596	2,821	1,870
Nevada.....	194	34,051	2,053	201	123	759	601
Pacific, total.....	16,157	2,511,796	150,185	17,787	11,353	53,745	41,150
Washington.....	2,676	351,799	18,303	2,686	1,975	7,509	5,479
Oregon.....	2,143	273,635	14,374	2,614	1,416	6,360	4,757
California.....	11,338	1,886,362	117,508	12,487	7,962	39,876	30,914

Table 20A.--GROCERY STORES, WITHOUT FRESH MEAT--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE:
1948, 1939, AND 1929

Stores, Sales, and Pay Roll

Geographic division and State	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
United States, total.	154,277	200,303	191,876	4,026,835	2,225,435	3,449,129	145,388	110,663	183,439
New England, total.....	9,541	14,262	16,124	337,671	191,993	310,968	14,521	11,991	19,268
Maine.....	1,386	1,579	1,367	47,448	21,296	24,573	1,833	1,188	1,177
New Hampshire.....	663	811	788	24,905	12,318	17,267	1,001	720	969
Vermont.....	362	549	528	15,305	8,086	12,012	685	448	604
Massachusetts.....	4,456	7,276	8,012	163,172	100,020	158,035	7,540	6,737	9,962
Rhode Island.....	822	1,189	1,632	21,897	12,623	24,826	923	711	1,352
Connecticut.....	1,852	2,858	3,797	64,944	37,650	74,255	2,539	2,187	5,204
Middle Atlantic, total...	35,034	49,598	56,084	1,258,158	689,545	1,081,723	51,236	36,388	61,074
New York.....	17,532	25,314	25,342	785,164	432,088	574,849	33,703	22,194	31,747
New Jersey.....	5,470	8,307	9,792	181,309	110,715	192,433	7,247	6,989	11,901
Pennsylvania.....	12,032	15,977	20,950	291,685	146,742	314,441	10,286	7,205	17,426
East North Central, total	17,201	27,235	31,492	612,827	373,781	762,993	25,007	22,955	42,308
Ohio.....	3,893	5,876	8,166	135,506	83,769	174,971	6,075	5,058	10,385
Indiana.....	1,519	2,786	3,366	39,475	28,143	67,549	1,424	1,513	3,782
Illinois.....	6,350	9,827	10,178	228,456	126,423	274,635	8,718	7,951	14,735
Michigan.....	3,294	5,126	5,791	124,189	73,794	153,904	5,832	5,471	9,289
Wisconsin.....	2,145	3,620	3,991	85,201	61,652	91,934	2,958	2,962	4,117
West North Central, total	8,565	13,310	11,967	272,778	159,904	245,981	8,782	6,709	11,559
Minnesota.....	2,782	4,009	3,576	107,544	59,932	76,998	3,302	2,421	3,354
Iowa.....	1,260	2,224	2,151	45,588	31,452	52,879	1,666	1,465	2,498
Missouri.....	2,673	3,634	3,235	52,557	25,594	45,836	1,331	976	2,269
North Dakota.....	549	702	394	22,931	9,241	10,485	776	367	463
South Dakota.....	339	645	435	13,956	7,013	10,740	557	271	529
Nebraska.....	426	941	881	17,024	13,466	21,818	642	585	1,072
Kansas.....	536	1,155	1,295	13,178	13,206	27,225	508	624	1,374
South Atlantic, total....	30,733	30,381	25,958	420,624	202,669	283,210	11,667	8,689	14,336
Delaware.....	293	348	403	6,517	3,573	7,707	314	212	462
Maryland.....	1,604	2,115	2,148	35,529	17,958	29,207	1,257	909	1,604
District of Columbia...	255	279	479	7,418	3,511	13,680	241	165	946
Virginia.....	4,959	5,018	3,591	67,578	31,936	40,317	1,764	1,442	2,270
West Virginia.....	2,874	2,787	1,832	44,689	20,694	24,869	1,452	821	1,339
North Carolina.....	9,273	6,427	4,904	109,721	36,688	47,916	2,752	1,506	2,282
South Carolina.....	3,794	4,165	3,705	49,591	28,572	34,317	1,234	1,220	1,522
Georgia.....	5,788	6,721	6,053	67,191	41,824	48,780	1,637	1,655	2,205
Florida.....	1,893	2,521	2,843	32,390	17,913	36,417	1,017	759	1,706
East South Central, total	23,144	21,985	13,001	289,178	117,661	121,177	4,650	3,289	5,146
Kentucky.....	6,048	5,918	3,083	58,314	25,453	32,226	772	671	1,552
Tennessee.....	6,021	5,634	2,925	81,003	39,450	30,504	1,235	1,195	1,272
Alabama.....	6,200	5,318	3,534	90,433	26,650	29,775	1,471	742	1,295
Mississippi.....	4,875	5,115	3,459	59,428	26,108	28,672	1,172	681	1,027
West South Central, total	18,007	25,048	17,749	285,093	156,306	199,085	7,973	4,796	7,556
Arkansas.....	3,564	4,363	2,414	42,563	19,690	17,956	820	458	620
Louisiana.....	5,615	6,394	4,885	81,054	39,520	34,596	1,828	1,350	1,342
Oklahoma.....	1,620	3,175	2,152	21,738	16,711	29,291	348	393	1,134
Texas.....	7,208	11,116	8,298	139,738	80,385	117,242	4,977	2,595	4,460
Mountain, total.....	3,124	4,740	4,411	78,786	56,558	91,575	2,440	2,497	4,472
Montana.....	502	873	736	18,479	15,753	20,173	610	741	960
Idaho.....	308	532	395	12,447	10,932	12,591	421	487	612
Wyoming.....	132	227	223	4,550	4,167	6,736	170	207	340
Colorado.....	495	1,000	1,226	11,167	8,833	24,309	296	348	1,195
New Mexico.....	902	1,099	678	10,894	6,015	6,983	236	211	302
Arizona.....	410	473	559	10,712	4,018	8,792	382	173	383
Utah.....	289	438	477	7,330	4,240	8,318	178	167	440
Nevada.....	86	98	117	3,207	2,600	3,673	147	163	240
Pacific, total.....	8,928	13,744	15,090	471,720	277,018	352,417	19,112	13,349	17,720
Washington.....	2,264	3,096	2,876	91,786	50,158	68,815	2,915	2,432	3,369
Oregon.....	912	1,652	1,877	39,629	28,782	45,192	1,339	1,333	2,373
California.....	5,752	8,996	10,337	340,305	198,078	238,410	14,858	9,584	11,978

Table 20B.--GROCERY STORES, WITH FRESH MEAT--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE:
1948, 1939, AND 1929

Stores, Sales, and Pay Roll

Geographic division and State	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
United States, total.	223,662	187,034	115,549	20,743,288	5,496,318	3,903,662	1,112,827	354,140	254,264
New England, total.....	14,640	14,620	11,400	1,474,829	517,922	444,640	82,833	38,496	32,242
Maine.....	1,999	1,704	990	147,628	47,868	34,665	6,739	2,835	2,052
New Hampshire.....	1,081	1,017	626	99,535	35,149	23,384	5,260	2,152	1,493
Vermont.....	818	699	347	65,121	20,792	13,084	2,884	1,177	842
Massachusetts.....	6,431	6,871	6,090	697,830	259,221	251,771	42,493	21,014	18,749
Rhode Island.....	1,377	1,299	1,167	124,087	46,091	44,506	6,587	3,490	3,402
Connecticut.....	2,934	3,030	2,180	340,628	108,801	77,230	18,870	7,828	5,704
Middle Atlantic, total....	32,121	31,274	20,374	3,683,116	1,081,153	722,715	215,762	71,597	51,516
New York.....	11,153	9,910	7,007	1,602,017	424,127	285,097	97,694	28,665	21,210
New Jersey.....	5,134	5,260	3,629	654,708	183,449	120,298	39,590	12,191	8,329
Pennsylvania.....	15,834	16,104	9,738	1,426,391	473,577	317,320	78,478	30,741	21,977
East North Central, total	48,991	46,044	28,485	4,623,181	1,214,622	969,684	242,812	76,609	59,924
Ohio.....	12,810	12,961	8,712	1,227,628	366,931	306,525	62,405	22,185	19,852
Indiana.....	8,072	7,942	5,249	632,814	168,754	147,053	30,444	9,881	8,448
Illinois.....	12,606	11,925	7,071	1,269,582	309,287	234,058	73,617	22,564	14,994
Michigan.....	10,545	9,064	5,514	1,036,653	247,183	208,563	54,897	15,552	12,711
Wisconsin.....	4,958	4,152	1,939	456,504	122,467	73,485	21,449	6,427	3,919
West North Central, total	22,681	21,838	13,102	1,985,153	584,678	453,724	103,599	36,087	28,495
Minnesota.....	3,618	2,890	1,106	363,488	100,028	52,364	18,868	6,159	3,691
Iowa.....	4,105	4,097	2,114	371,042	111,140	75,626	18,973	6,257	4,270
Missouri.....	7,218	6,954	5,352	583,926	175,567	170,099	32,542	12,534	11,449
North Dakota.....	787	775	392	65,497	18,153	12,009	3,010	940	615
South Dakota.....	1,035	948	397	83,089	22,578	13,428	4,008	1,268	762
Nebraska.....	2,112	2,232	1,243	200,435	63,854	46,489	9,517	3,427	2,630
Kansas.....	3,806	3,942	2,498	317,676	93,358	83,709	16,681	5,502	5,078
South Atlantic, total....	34,958	25,611	15,936	2,594,822	642,014	400,727	134,644	41,148	24,098
Delaware.....	617	623	414	49,022	16,481	10,663	2,630	1,115	568
Maryland.....	4,228	4,211	2,817	346,445	100,353	70,170	18,029	5,714	3,592
District of Columbia...	1,043	1,307	1,031	170,832	61,205	39,023	9,596	4,341	2,583
Virginia.....	4,957	3,666	2,254	393,592	90,645	51,794	20,963	6,010	3,352
West Virginia.....	3,829	2,610	1,541	243,509	63,438	41,523	12,002	3,849	2,479
North Carolina.....	5,104	3,754	2,324	348,304	83,121	55,081	18,411	5,553	3,192
South Carolina.....	3,585	2,051	997	213,452	42,626	17,437	10,980	2,633	1,062
Georgia.....	6,329	3,770	2,591	375,749	85,334	56,763	19,046	5,270	3,598
Florida.....	5,266	3,619	1,967	453,917	98,811	58,273	22,987	6,663	3,672
East South Central, total	18,798	11,688	7,841	1,142,255	271,454	201,382	52,463	15,638	11,951
Kentucky.....	4,964	3,683	2,636	316,233	86,818	65,665	14,448	4,670	3,622
Tennessee.....	5,156	3,336	2,460	350,305	83,800	67,426	17,690	5,186	4,214
Alabama.....	5,055	2,812	1,857	304,820	63,015	45,194	13,010	3,739	2,851
Mississippi.....	3,623	1,857	888	170,897	37,821	23,097	7,315	2,043	1,264
West South Central, total	27,754	18,226	10,048	1,933,903	463,761	323,816	89,692	26,941	19,404
Arkansas.....	3,691	2,154	1,338	174,398	40,366	31,301	7,200	2,251	1,798
Louisiana.....	4,583	2,003	1,204	248,173	44,276	27,175	10,864	2,753	1,692
Oklahoma.....	4,675	3,940	2,661	310,841	90,684	88,371	14,856	5,376	5,465
Texas.....	14,805	10,129	4,845	1,200,491	288,435	176,969	56,772	16,561	10,449
Mountain, total.....	7,562	6,186	3,059	794,233	213,213	131,595	40,837	13,177	8,141
Montana.....	872	694	262	94,442	28,315	12,725	4,803	1,700	796
Idaho.....	914	598	233	90,470	21,698	9,444	4,108	1,148	488
Wyoming.....	416	393	162	51,056	15,574	7,553	2,631	902	458
Colorado.....	2,075	2,163	1,231	218,193	67,563	49,646	11,864	4,353	3,158
New Mexico.....	1,059	629	222	83,485	18,716	8,595	3,879	1,101	494
Arizona.....	1,206	915	532	123,951	28,097	22,531	6,211	1,677	1,342
Utah.....	826	632	374	98,585	23,703	17,805	5,288	1,609	1,167
Nevada.....	194	162	43	34,051	9,547	3,296	2,053	687	238
Pacific, total.....	16,157	11,547	5,304	2,511,796	507,501	255,379	150,185	34,447	18,493
Washington.....	2,676	1,976	803	351,799	72,785	33,859	18,303	4,699	2,377
Oregon.....	2,143	1,427	434	273,635	55,308	20,432	14,374	3,407	1,421
California.....	11,338	8,144	4,067	1,886,362	379,408	201,088	117,508	26,341	14,695

Table 21A.--GROCERY STORES, WITHOUT FRESH MEAT--STANDARD METROPOLITAN AREAS: 1948

Stores, Sales, and 1950 Population

Standard metropolitan area	Stores (Number)	Sales, entire year (Thousand dollars)	Number of inhabitants 1950 ¹
Alcon, Ohio.....	102	4,363	407,981
Albany-Schenectady-Troy, N. Y.....	822	21,080	512,527
Allentown-Bethlehem-Easton, Pa.....	585	13,554	434,857
Altoona, Pa.....	106	2,077	138,934
Asheville, N. C.....	213	3,287	122,557
Atlanta, Ga.....	382	5,419	664,033
Atlantic City, N. J.....	207	6,040	132,879
Augusta, Ga.....	286	3,978	162,104
Austin, Tex.....	70	1,592	160,381
Baltimore, Md.....	673	15,551	1,320,754
Baton Rouge, La.....	167	2,693	156,485
Beaumont-Port Arthur, Tex.....	118	1,778	193,979
Binghamton, N. Y.....	118	3,660	184,664
Birmingham, Ala.....	308	4,695	554,186
Boston, Mass.....	2,734	108,846	2,354,507
Bridgeport, Conn.....	299	9,673	258,361
Brookton, Mass.....	129	4,430	129,297
Buffalo, N. Y.....	905	26,866	1,085,606
Canton, Ohio.....	127	4,157	282,060
Cedar Rapids, Iowa.....	33	1,140	103,711
Charleston, S. C.....	264	4,211	159,838
Charleston, W. Va.....	387	7,292	319,277
Charlotte, N. C.....	149	3,041	196,160
Chattanooga, Tenn.....	294	3,681	245,499
Chicago, Ill.....	4,676	163,616	5,475,535
Cincinnati, Ohio.....	360	11,011	898,031
Cleveland, Ohio.....	865	35,709	1,453,556
Columbia, S. C.....	127	1,708	141,880
Columbus, Ga.....	233	2,118	169,921
Columbus, Ohio.....	126	4,070	501,882
Corpus Christi, Tex.....	101	1,253	164,629
Dallas, Tex.....	210	11,883	610,852
Davenport, Iowa-Rock Island-Moline, Ill.....	44	1,341	233,012
Dayton, Ohio.....	70	2,615	453,181
Decatur, Ill.....	20	612	100,273
Denver, Colo.....	152	3,937	560,361
Des Moines, Iowa.....	47	1,425	224,920
Detroit, Mich.....	1,278	52,222	2,973,019
Duluth, Minn.-Superior, Wis.....	234	7,638	251,658
Durham, N. C.....	114	1,275	100,641
El Paso, Tex.....	184	2,532	197,934
Erie, Pa.....	138	3,777	218,407
Evansville, Ind.....	38	644	158,363
Fall River, Mass.....	115	2,425	136,936
Flint, Mich.....	74	2,476	270,034
Fort Wayne, Ind.....	41	1,715	182,903
Fort Worth, Tex.....	140	4,550	359,246
Fresno, Calif.....	129	5,686	274,225
Galveston, Tex.....	48	1,805	112,226
Grand Rapids, Mich.....	124	6,322	287,020
Greensboro-High Point, N. C.....	182	3,662	190,152
Hamilton-Middletown, Ohio.....	31	478	146,792
Harrisburg, Pa.....	217	8,161	291,119
Hartford, Conn.....	304	7,869	356,080
Houston, Tex.....	296	8,264	802,102
Huntington, W. Va.-Ashland, Ky.....	272	2,940	245,631
Indianapolis, Ind.....	82	1,988	549,047
Jackson, Miss.....	143	1,711	141,480
Jacksonville, Fla.....	157	2,086	302,711
Johnstown, Pa.....	311	5,527	290,551
Kalamazoo, Mich.....	37	1,550	126,019
Kansas City, Mo.....	164	4,381	808,231
Knoxville, Tenn.....	364	5,751	335,664
Lancaster, Pa.....	293	8,194	234,137
Lansing, Mich.....	76	3,544	172,466
Lawrence, Mass.....	152	3,998	125,528
Lincoln, Nebr.....	16	415	118,260
Little Rock, Ark.....	113	1,130	192,879
Los Angeles, Calif.....	1,335	84,910	4,339,225
Louisville, Ky.....	158	3,262	574,474
Lowell, Mass.....	138	3,166	132,779
Macon, Ga.....	110	960	134,464
Madison, Wis.....	80	3,408	168,630
Manchester, N. H.....	88	3,740	88,216

See footnote at end of table.

Table 21A.--GROCERY STORES, WITHOUT FRESH MEAT--STANDARD METROPOLITAN AREAS: 1948--Continued

Stores, Sales, and 1950 Population			
Standard metropolitan area	Stores (Number)	Sales, entire year (Thousand dollars)	Number of inhabitants 1950 ¹
Memphis, Tenn.....	161	3,300	480,161
Miami, Fla.....	191	3,997	488,689
Milwaukee, Wis.....	449	16,358	863,937
Minneapolis-St. Paul, Minn.....	1,187	44,977	1,107,366
Mobile, Ala.....	236	3,839	228,835
Montgomery, Ala.....	212	2,247	137,512
Muskegon, Mich.....	43	1,608	120,775
Nashville, Tenn.....	97	1,254	320,388
New Bedford, Mass.....	129	2,320	137,366
New Britain-Bristol, Conn.....	92	3,328	146,273
New Haven, Conn.....	315	10,318	262,196
New Orleans, La.....	1,069	21,374	681,037
New York-Northeastern New Jersey.....	15,949	745,258	12,831,914
Norfolk-Portsmouth, Va.....	207	3,700	409,545
Oklahoma City, Okla.....	37	329	322,520
Omaha, Nebr.....	92	2,926	362,203
Peoria, Ill.....	69	3,479	249,918
Philadelphia, Pa.....	3,723	107,517	3,660,676
Phoenix, Ariz.....	163	2,794	329,266
Pittsburgh, Pa.....	2,085	48,621	2,205,544
Portland, Maine.....	135	4,607	119,063
Portland, Oreg.....	372	16,648	701,202
Providence, R. I.....	735	19,010	732,851
Racine, Wis.....	81	3,748	109,105
Raleigh, N. C.....	221	2,512	135,942
Reading, Pa.....	316	8,501	254,942
Richmond, Va.....	130	1,851	326,863
Roanoke, Va.....	120	2,205	132,779
Rochester, N. Y.....	474	16,883	484,877
Rockford, Ill.....	88	3,738	151,858
Sacramento, Calif.....	161	10,009	275,659
Saginaw, Mich.....	49	1,528	152,838
St. Joseph, Mo.....	15	109	93,629
St. Louis, Mo.....	820	15,423	1,673,467
Salt Lake City, Utah.....	96	2,633	274,208
San Antonio, Tex.....	415	8,622	496,090
San Bernardino, Calif.....	125	4,319	280,252
San Diego, Calif.....	197	13,566	535,967
San Francisco-Oakland, Calif.....	2,270	149,744	2,214,249
San Jose, Calif.....	165	9,296	288,938
Savannah, Ga.....	97	2,144	150,946
Scranton, Pa.....	497	7,646	256,208
Seattle, Wash.....	832	34,033	726,464
Shreveport, La.....	124	1,832	174,679
Sioux City, Iowa.....	26	835	103,959
South Bend, Ind.....	54	1,818	204,740
Spokane, Wash.....	142	6,253	220,149
Springfield, Ill.....	53	1,936	130,649
Springfield, Mo.....	43	586	104,118
Springfield, Ohio.....	28	737	110,999
Springfield-Holyoke, Mass.....	179	6,535	406,500
Stamford-Norwalk, Conn.....	193	6,203	194,401
Stockton, Calif.....	114	5,951	200,535
Syracuse, N. Y.....	271	8,455	340,875
Tacoma, Wash.....	222	8,278	275,802
Tampa-St. Petersburg, Fla.....	233	3,245	406,175
Terre Haute, Ind.....	27	315	104,931
Toledo, Ohio.....	139	6,996	392,626
Topeka, Kans.....	14	362	104,430
Trenton, N. J.....	245	7,218	229,412
Tulsa, Okla.....	41	1,020	248,658
Utica-Rome, N. Y.....	268	7,460	283,602
Waco, Tex.....	129	3,569	128,589
Washington, D. C.....	423	12,798	1,457,601
Waterbury, Conn.....	160	4,943	154,455
Wheeling, W. Va.-Steubenville, Ohio.....	218	4,070	352,924
Wichita, Kans.....	34	931	220,213
Wilkes-Barre-Hazleton, Pa.....	616	8,240	391,226
Wilmington, Del.....	200	5,358	267,220
Winston-Salem, N. C.....	225	3,712	145,076
Worcester, Mass.....	147	5,773	273,949
York, Pa.....	383	11,723	202,440
Youngstown, Ohio.....	285	5,928	526,599

¹ Based on advance 1950 population estimates.

Table 21B.--GROCERY STORES, WITH FRESH MEAT--STANDARD METROPOLITAN AREAS: 1948

Stores, Sales, and 1950 Population

Standard metropolitan area	Stores (Number)	Sales, entire year (Thousand dollars)	Number of inhabitants 1950 ¹
Akron, Ohio.....	674	68,724	407,981
Albany-Schenectady-Troy, N. Y.....	575	78,760	512,527
Allentown-Bethlehem-Easton, Pa.....	725	61,989	434,857
Altoona, Pa.....	263	23,893	138,934
Asheville, N. C.....	163	14,959	122,557
Atlanta, Ga.....	1,029	103,479	664,033
Atlantic City, N. J.....	189	21,336	132,879
Augusta, Ga.....	330	19,397	162,104
Austin, Tex.....	254	24,958	160,381
Baltimore, Md.....	2,580	208,583	1,320,754
Baton Rouge, La.....	318	21,470	156,485
Beaumont-Port Arthur, Tex.....	496	37,753	193,979
Binghamton, N. Y.....	295	31,001	184,664
Birmingham, Ala.....	1,289	91,502	554,186
Boston, Mass.....	2,372	307,727	2,354,507
Bridgeport, Conn.....	304	41,727	258,361
Brockton, Mass.....	201	20,687	129,297
Buffalo, N. Y.....	1,350	137,035	1,085,606
Canton, Ohio.....	452	47,328	282,060
Cedar Rapids, Iowa.....	200	15,782	103,711
Charleston, S. C.....	293	21,801	159,838
Charleston, W. Va.....	629	45,525	319,277
Charlotte, N. C.....	264	28,515	196,160
Chattanooga, Tenn.....	585	38,496	245,499
Chicago, Ill.....	6,217	773,697	5,475,535
Cincinnati, Ohio.....	1,595	148,896	898,031
Cleveland, Ohio.....	1,577	212,844	1,453,556
Columbia, S. C.....	332	18,378	141,880
Columbus, Ga.....	412	22,285	169,921
Columbus, Ohio.....	734	83,070	501,882
Corpus Christi, Tex.....	316	28,915	164,629
Dallas, Tex.....	990	107,188	610,852
Davenport, Iowa-Rock Island-Moline, Ill.....	449	41,454	233,012
Dayton, Ohio.....	667	77,882	453,181
Decatur, Ill.....	210	18,724	100,273
Denver, Colo.....	720	93,389	560,361
Des Moines, Iowa.....	422	40,391	224,920
Detroit, Mich.....	4,512	473,465	2,973,019
Duluth, Minn.-Superior, Wis.....	548	46,496	251,658
Durham, N. C.....	182	14,156	100,641
El Paso, Tex.....	340	29,516	197,934
Erie, Pa.....	340	33,278	218,407
Evansville, Ind.....	361	27,553	158,363
Fall River, Mass.....	267	21,360	136,936
Flint, Mich.....	482	48,639	270,034
Fort Wayne, Ind.....	284	30,076	182,903
Fort Worth, Tex.....	646	60,713	359,246
Fresno, Calif.....	535	53,169	274,225
Galveston, Tex.....	227	22,638	112,226
Grand Rapids, Mich.....	384	47,604	287,020
Greensboro-High Point, N. C.....	287	25,810	190,152
Hamilton-Middletown, Ohio.....	313	26,734	146,792
Harrisburg, Pa.....	407	35,468	291,119
Hartford, Conn.....	465	61,001	356,080
Houston, Tex.....	1,380	163,114	802,102
Huntington, W. Va.-Ashland, Ky.....	658	35,586	245,631
Indianapolis, Ind.....	981	98,986	549,047
Jackson, Miss.....	237	17,188	141,480
Jacksonville, Fla.....	504	54,052	302,711
Johnstown, Pa.....	521	41,980	290,551
Kalamazoo, Mich.....	176	20,952	126,019
Kansas City, Mo.....	1,407	147,441	808,231
Knoxville, Tenn.....	664	48,027	335,664
Lancaster, Pa.....	226	20,682	234,137
Lansing, Mich.....	224	31,487	172,466
Lawrence, Mass.....	279	19,840	125,528
Lincoln, Nebr.....	174	18,464	118,260
Little Rock, Ark.....	565	29,890	192,879
Los Angeles, Calif.....	4,280	827,684	4,339,225
Louisville, Ky.....	1,101	98,121	574,474
Lowell, Mass.....	235	20,301	132,779
Macon, Ga.....	323	20,702	134,464
Madison, Wis.....	205	21,225	168,630
Manchester, N. H.....	169	17,171	88,216

See footnote at end of table.

Table 21B.--GROCERY STORES, WITH FRESH MEAT--STANDARD METROPOLITAN AREAS: 1948--Continued

Stores, Sales, and 1950 Population

Standard metropolitan area	Stores (Number)	Sales, entire year (Thousand dollars)	Number of inhabitants 1950 ¹
Memphis, Tenn.....	851	77,828	480,161
Miami, Fla.....	571	95,059	488,689
Milwaukee, Wis.....	1,129	129,644	863,937
Minneapolis-St. Paul, Minn.....	1,001	143,847	1,107,366
Mobile, Ala.....	451	37,804	228,835
Montgomery, Ala.....	250	19,233	137,512
Muskegon, Mich.....	255	25,556	120,775
Nashville, Tenn.....	663	51,856	320,388
New Bedford, Mass.....	294	23,620	137,366
New Britain-Bristol, Conn.....	297	26,331	146,273
New Haven, Conn.....	427	40,493	262,196
New Orleans, La.....	1,055	78,206	681,037
New York-Northeastern New Jersey.....	6,431	1,233,629	12,831,914
Norfolk-Portsmouth, Va.....	794	67,695	409,545
Oklahoma City, Okla.....	704	51,944	322,520
Omaha, Nebr.....	559	62,342	362,203
Peoria, Ill.....	437	41,772	249,918
Philadelphia, Pa.....	4,945	473,706	3,660,676
Phoenix, Ariz.....	573	56,423	329,266
Pittsburgh, Pa.....	3,168	349,059	2,205,544
Portland, Maine.....	229	25,020	119,063
Portland, Oreg.....	877	125,021	701,202
Providence, R. I.....	1,266	112,355	732,851
Racine, Wis.....	141	15,409	109,105
Raleigh, N. C.....	193	15,316	135,942
Reading, Pa.....	301	28,054	254,942
Richmond, Va.....	630	55,861	326,863
Roanoke, Va.....	207	17,732	132,779
Rochester, N. Y.....	602	72,113	484,877
Rockford, Ill.....	248	26,342	151,858
Sacramento, Calif.....	303	51,576	275,659
Saginaw, Mich.....	279	24,952	152,838
St. Joseph, Mo.....	213	16,702	93,629
St. Louis, Mo.....	3,059	298,074	1,673,467
Salt Lake City, Utah.....	349	46,190	274,208
San Antonio, Tex.....	864	67,654	496,090
San Bernardino, Calif.....	460	55,355	280,252
San Diego, Calif.....	605	95,479	535,967
San Francisco-Oakland, Calif.....	1,518	306,926	2,214,249
San Jose, Calif.....	255	46,402	288,938
Savannah, Ga.....	324	23,271	150,946
Scranton, Pa.....	582	39,854	256,208
Seattle, Wash.....	511	101,988	726,464
Shreveport, La.....	356	26,623	174,679
Sioux City, Iowa.....	200	18,977	103,959
South Bend, Ind.....	357	35,529	204,740
Spokane, Wash.....	302	31,578	220,149
Springfield, Ill.....	256	23,467	130,649
Springfield, Mo.....	279	16,059	104,118
Springfield, Ohio.....	225	20,370	110,999
Springfield-Holyoke, Mass.....	666	67,392	406,500
Stamford-Norwalk, Conn.....	190	38,600	194,401
Stockton, Calif.....	230	35,503	200,535
Syracuse, N. Y.....	470	57,316	340,875
Tacoma, Wash.....	299	36,713	275,802
Tampa-St. Petersburg, Fla.....	859	63,672	406,175
Terre Haute, Ind.....	372	20,880	104,931
Toledo, Ohio.....	647	71,648	392,626
Topeka, Kans.....	210	19,890	104,430
Trenton, N. J.....	299	31,888	229,412
Tulsa, Okla.....	544	42,403	248,658
Utica-Rome, N. Y.....	530	48,367	283,602
Waco, Tex.....	316	20,156	128,589
Washington, D. C.....	1,545	267,023	1,457,601
Waterbury, Conn.....	262	25,449	154,455
Wheeling, W. Va.-Steubenville, Ohio.....	805	58,641	352,924
Wichita, Kans.....	358	38,567	220,213
Wilkes-Barre-Hazleton, Pa.....	1,009	59,618	391,226
Wilmington, Del.....	461	41,377	267,220
Winston-Salem, N. C.....	173	14,737	145,076
Worcester, Mass.....	432	45,527	273,949
York, Pa.....	177	15,374	202,440
Youngstown, Ohio.....	857	89,482	526,599

¹Based on advance 1950 population estimates.

Table 22A.--GROCERY STORES, WITHOUT FRESH MEAT--UNITED STATES, BY CITY SIZE: 1948

Stores and Sales

City-size groups (number of inhabitants)	Stores (Number)	Sales, entire year (Thousand dollars)
United States, total.....	154,277	4,026,835
Cities of 500,000 or more.....	26,995	1,121,056
Cities of 250,000 to 499,999.....	4,935	186,327
Cities of 100,000 to 249,999.....	6,839	198,059
Cities of 50,000 to 99,999.....	6,422	195,093
Cities of 25,000 to 49,999.....	6,046	180,880
Cities of 10,000 to 24,999.....	8,731	250,366
Cities of 5,000 to 9,999.....	6,693	179,990
Cities of 2,500 to 4,999.....	5,402	193,463
Remainder of the United States.....	82,214	1,521,601

Table 22B.--GROCERY STORES, WITH FRESH MEAT--UNITED STATES, BY CITY SIZE: 1948

Stores and Sales

City-size groups (number of inhabitants)	Stores (Number)	Sales, entire year (Thousand dollars)
United States, total.....	223,662	20,743,288
Cities of 500,000 or more.....	26,434	3,334,112
Cities of 250,000 to 499,999.....	11,298	1,336,110
Cities of 100,000 to 249,999.....	17,618	1,916,127
Cities of 50,000 to 99,999.....	15,572	1,751,786
Cities of 25,000 to 49,999.....	17,077	1,940,158
Cities of 10,000 to 24,999.....	23,927	2,743,155
Cities of 5,000 to 9,999.....	17,522	1,831,412
Cities of 2,500 to 4,999.....	12,920	1,273,725
Remainder of the United States.....	81,294	4,616,703

Table 23A.--GROCERY STORES, WITHOUT FRESH MEAT--SINGLE UNITS AND MULTIUNITS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	Total		Single units				
	Stores	Sales, entire year (Thousand dollars)	Stores	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
						Total (Number)	Full work-week (Number)
United States, total.....	154,277	4,026,835	146,268	3,107,565	79,238	59,819	39,782
New England, total.....	9,541	337,671	8,201	(x)	(x)	(x)	(x)
Maine.....	1,386	47,448	1,222	25,168	574	491	347
New Hampshire.....	663	24,905	568	(x)	(x)	(x)	(x)
Vermont.....	362	15,305	294	(x)	(x)	(x)	(x)
Massachusetts.....	4,456	163,172	3,768	81,036	1,950	1,643	992
Rhode Island.....	822	21,897	715	13,802	358	274	154
Connecticut.....	1,852	64,944	1,634	41,089	922	634	429
Middle Atlantic, total.....	35,034	1,258,158	31,643	890,050	23,856	15,046	10,843
New York.....	17,532	785,164	15,660	550,627	16,646	9,278	7,102
New Jersey.....	5,470	181,309	4,944	125,779	3,004	2,016	1,349
Pennsylvania.....	12,032	291,685	11,039	213,644	4,206	3,752	2,392
East North Central, total.....	17,201	612,827	15,733	(x)	(x)	(x)	(x)
Ohio.....	3,893	135,506	3,531	92,823	2,960	2,410	1,461
Indiana.....	1,519	39,475	1,445	(x)	(x)	(x)	(x)
Illinois.....	6,350	228,456	5,857	163,964	4,250	3,165	1,935
Michigan.....	3,294	124,189	2,881	78,400	2,229	1,776	1,132
Wisconsin.....	2,145	85,201	2,019	(x)	(x)	(x)	(x)
West North Central, total.....	8,565	272,778	8,205	230,516	6,106	5,733	3,357
Minnesota.....	2,782	107,544	2,700	95,662	2,535	2,331	1,269
Iowa.....	1,260	45,588	1,176	37,705	1,111	1,092	619
Missouri.....	2,673	52,557	2,577	40,980	691	734	480
North Dakota.....	549	22,931	516	19,074	547	482	315
South Dakota.....	339	13,956	314	10,630	350	324	197
Nebraska.....	426	17,024	403	14,947	495	430	270
Kansas.....	536	13,178	519	11,518	377	340	207
South Atlantic, total.....	30,733	420,624	30,203	(x)	(x)	(x)	(x)
Delaware.....	293	6,517	260	(x)	(x)	(x)	(x)
Maryland.....	1,604	35,529	1,533	29,743	765	591	414
District of Columbia.....	255	7,418	250	(x)	(x)	(x)	(x)
Virginia.....	4,959	67,578	4,862	58,591	1,098	1,116	757
West Virginia.....	2,874	44,689	2,813	33,783	648	640	451
North Carolina.....	9,273	109,721	9,199	101,155	2,151	2,221	1,345
South Carolina.....	3,794	49,591	3,744	45,512	988	1,077	656
Georgia.....	5,788	67,191	5,705	61,397	1,222	1,368	842
Florida.....	1,893	32,390	1,837	26,128	595	486	368
East South Central, total.....	23,144	289,178	22,999	277,371	3,821	4,761	2,901
Kentucky.....	6,048	58,314	6,027	55,798	575	739	427
Tennessee.....	6,021	81,003	5,987	77,929	1,016	1,250	764
Alabama.....	6,200	90,433	6,155	87,225	1,240	1,484	938
Mississippi.....	4,875	59,428	4,830	56,419	990	1,288	772
West South Central, total.....	18,007	285,093	17,619	(x)	(x)	(x)	(x)
Arkansas.....	3,564	42,563	3,538	(x)	(x)	(x)	(x)
Louisiana.....	5,615	81,054	5,534	74,224	1,427	1,430	1,066
Oklahoma.....	1,620	21,738	1,603	(x)	(x)	(x)	(x)
Texas.....	7,208	139,738	6,944	155,563	2,829	2,572	1,808
Mountain, total.....	3,124	78,786	3,093	(x)	(x)	(x)	(x)
Montana.....	502	18,479	491	17,061	532	358	252
Idaho.....	308	12,447	305	(x)	(x)	(x)	(x)
Wyoming.....	132	4,550	129	(x)	(x)	(x)	(x)
Colorado.....	495	11,167	492	10,919	281	224	134
New Mexico.....	902	10,894	901	(x)	(x)	(x)	(x)
Arizona.....	410	10,732	403	(x)	(x)	(x)	(x)
Utah.....	289	7,330	286	(x)	(x)	(x)	(x)
Nevada.....	86	3,207	86	3,207	147	64	48
Pacific, total.....	8,928	471,720	8,572	403,276	13,964	6,722	4,962
Washington.....	2,264	91,786	2,208	84,181	2,452	1,431	939
Oregon.....	912	39,629	881	33,934	962	560	390
California.....	5,752	340,305	5,483	285,161	10,550	4,731	3,633

See footnote at end of table.

Table 23A.--GROCERY STORES, WITHOUT FRESH MEAT--SINGLE UNITS AND MULTIUNITS--UNITED STATES,
BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	2 or more store multiunits				
	Stores	Sales, entire year	Pay roll, entire year	Paid employees, workweek ended nearest Nov. 15	
	(Number)	(Thousand dollars)	(Thousand dollars)	Total (Number)	Full work- week (Number)
United States, total.....	8,009	919,270	66,150	29,224	20,344
New England, total.....	1,340	(x)	(x)	(x)	(x)
Maine.....	164	22,280	1,259	561	401
New Hampshire.....	95	(x)	(x)	(x)	(x)
Vermont.....	68	(x)	(x)	(x)	(x)
Massachusetts.....	688	82,136	5,590	2,716	1,606
Rhode Island.....	107	8,095	565	277	152
Connecticut.....	218	23,855	1,617	718	457
Middle Atlantic, total.....	3,391	368,108	27,380	10,818	8,166
New York.....	1,872	234,537	17,057	6,579	5,123
New Jersey.....	526	55,530	4,243	1,564	1,173
Pennsylvania.....	993	78,041	6,080	2,675	1,870
East North Central, total.....	1,468	(x)	(x)	(x)	(x)
Ohio.....	362	42,683	3,115	1,515	884
Indiana.....	74	(x)	(x)	(x)	(x)
Illinois.....	493	64,492	4,468	2,095	1,277
Michigan.....	413	45,789	3,603	1,867	1,062
Wisconsin.....	126	(x)	(x)	(x)	(x)
West North Central, total.....	360	42,262	2,676	1,635	1,093
Minnesota.....	82	11,882	767	496	328
Iowa.....	84	7,883	555	324	214
Missouri.....	96	11,577	640	357	235
North Dakota.....	33	3,857	229	142	99
South Dakota.....	25	3,326	207	153	99
Nebraska.....	23	2,077	147	99	70
Kansas.....	17	1,660	131	64	48
South Atlantic, total.....	530	(x)	(x)	(x)	(x)
Delaware.....	33	(x)	(x)	(x)	(x)
Maryland.....	71	5,786	491	197	147
District of Columbia.....	5	(x)	(x)	(x)	(x)
Virginia.....	97	8,987	666	331	238
West Virginia.....	61	10,906	804	348	283
North Carolina.....	74	8,566	601	377	214
South Carolina.....	50	4,079	246	173	91
Georgia.....	83	5,794	415	247	177
Florida.....	56	6,262	422	223	150
East South Central, total.....	145	11,807	829	480	316
Kentucky.....	21	2,516	197	97	71
Tennessee.....	34	3,074	219	136	77
Alabama.....	45	3,228	231	141	96
Mississippi.....	45	3,009	182	106	72
West South Central, total.....	388	(x)	(x)	(x)	(x)
Arkansas.....	26	(x)	(x)	(x)	(x)
Louisiana.....	81	6,830	401	220	190
Oklahoma.....	17	(x)	(x)	(x)	(x)
Texas.....	264	24,175	2,148	868	753
Mountain, total.....	31	(x)	(x)	(x)	(x)
Montana.....	11	1,418	78	41	32
Idaho.....	3	(x)	(x)	(x)	(x)
Wyoming.....	3	(x)	(x)	(x)	(x)
Colorado.....	3	248	15	8	5
New Mexico.....	1	(x)	(x)	(x)	(x)
Arizona.....	7	(x)	(x)	(x)	(x)
Utah.....	3	(x)	(x)	(x)	(x)
Nevada.....	...	...	...	...	...
Pacific, total.....	356	68,444	5,148	1,690	1,442
Washington.....	56	7,605	463	197	159
Oregon.....	31	5,695	377	139	115
California.....	269	55,144	4,308	1,354	1,168

See footnote at end of table.

Table 23A.--GROCERY STORES, WITHOUT FRESH MEAT--SINGLE UNITS AND MULTIUNITS--UNITED STATES,
BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued

Geographic division and State	4 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	7,021	832,408	60,012	26,293	17,878
New England, total.....	1,281	(x)	(x)	(x)	(x)
Maine.....	158	(x)	(x)	(x)	(x)
New Hampshire.....	93	(x)	(x)	(x)	(x)
Vermont.....	62	8,337	482	229	156
Massachusetts.....	659	80,328	5,452	2,634	1,537
Rhode Island.....	99	7,539	561	266	142
Connecticut.....	210	23,362	1,585	700	443
Middle Atlantic, total.....	3,094	340,533	25,387	9,951	7,399
New York.....	1,685	213,249	15,586	6,003	4,598
New Jersey.....	492	53,190	4,050	1,483	1,099
Pennsylvania.....	917	74,094	5,751	2,465	1,702
East North Central, total.....	1,398	173,721	12,531	6,175	3,642
Ohio.....	344	41,679	3,044	1,472	857
Indiana.....	72	9,619	643	326	209
Illinois.....	463	62,831	4,352	2,030	1,227
Michigan.....	404	44,504	3,517	1,824	1,029
Wisconsin.....	115	15,088	975	523	320
West North Central, total.....	275	(x)	(x)	(x)	(x)
Minnesota.....	60	8,987	591	369	229
Iowa.....	70	6,788	476	277	181
Missouri.....	66	9,995	568	302	193
North Dakota.....	31	(x)	(x)	(x)	(x)
South Dakota.....	22	(x)	(x)	(x)	(x)
Nebraska.....	16	(x)	(x)	(x)	(x)
Kansas.....	10	1,100	83	37	22
South Atlantic, total.....	412	(x)	(x)	(x)	(x)
Delaware.....	33	(x)	(x)	(x)	(x)
Maryland.....	64	(x)	(x)	(x)	(x)
District of Columbia.....	2	(x)	(x)	(x)	(x)
Virginia.....	78	8,349	626	300	216
West Virginia.....	43	(x)	(x)	(x)	(x)
North Carolina.....	54	7,219	507	305	157
South Carolina.....	24	(x)	(x)	(x)	(x)
Georgia.....	67	4,957	367	216	152
Florida.....	47	(x)	(x)	(x)	(x)
East South Central, total.....	84	(x)	(x)	(x)	(x)
Kentucky.....	13	1,525	122	57	34
Tennessee.....	22	2,698	203	117	66
Alabama.....	27	2,642	192	114	73
Mississippi.....	22	(x)	(x)	(x)	(x)
West South Central, total.....	295	(x)	(x)	(x)	(x)
Arkansas.....	22	(x)	(x)	(x)	(x)
Louisiana.....	50	5,586	341	175	149
Oklahoma.....	12	(x)	(x)	(x)	(x)
Texas.....	211	20,193	1,839	705	620
Mountain, total.....	14	(x)	(x)	(x)	(x)
Montana.....	5	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...
Wyoming.....	2	(x)	(x)	(x)	(x)
Colorado.....	2	(x)	(x)	(x)	(x)
New Mexico.....	...	...	...	...	...
Arizona.....	5	1,095	92	34	29
Utah.....	...	...	...	...	...
Nevada.....	...	...	...	...	...
Pacific, total.....	168	43,632	3,364	1,042	893
Washington.....	24	4,667	280	114	100
Oregon.....	17	3,918	276	99	82
California.....	127	35,047	2,808	829	711

See footnote at end of table.

Table 23A.--GROCERY STORES, WITHOUT FRESH MEAT--SINGLE UNITS AND MULTIUNITS--UNITED STATES,
BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	11 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	6,547	742,601	53,391	23,449	15,733
New England, total.....	1,240	(x)	(x)	(x)	(x)
Maine.....	158	(x)	(x)	(x)	(x)
New Hampshire.....	93	(x)	(x)	(x)	(x)
Vermont.....	62	8,337	482	229	156
Massachusetts.....	631	67,788	4,457	2,133	1,241
Rhode Island.....	93	(x)	(x)	(x)	(x)
Connecticut.....	203	(x)	(x)	(x)	(x)
Middle Atlantic, total.....	2,934	311,211	23,502	9,217	6,775
New York.....	1,577	188,154	13,984	5,424	4,096
New Jersey.....	476	51,660	3,947	1,434	1,063
Pennsylvania.....	881	71,397	5,571	2,359	1,616
East North Central, total.....	1,355	(x)	(x)	(x)	(x)
Ohio.....	337	(x)	(x)	(x)	(x)
Indiana.....	72	9,619	643	326	209
Illinois.....	450	62,252	4,306	1,999	1,208
Michigan.....	385	43,300	3,429	1,774	995
Wisconsin.....	111	(x)	(x)	(x)	(x)
West North Central, total.....	231	(x)	(x)	(x)	(x)
Minnesota.....	44	6,024	360	239	159
Iowa.....	62	6,012	427	241	154
Missouri.....	54	8,647	516	259	163
North Dakota.....	30	(x)	(x)	(x)	(x)
South Dakota.....	18	(x)	(x)	(x)	(x)
Nebraska.....	16	(x)	(x)	(x)	(x)
Kansas.....	7	(x)	(x)	(x)	(x)
South Atlantic, total.....	398	(x)	(x)	(x)	(x)
Delaware.....	33	(x)	(x)	(x)	(x)
Maryland.....	59	(x)	(x)	(x)	(x)
District of Columbia.....	2	(x)	(x)	(x)	(x)
Virginia.....	74	(x)	(x)	(x)	(x)
West Virginia.....	40	(x)	(x)	(x)	(x)
North Carolina.....	53	(x)	(x)	(x)	(x)
South Carolina.....	24	(x)	(x)	(x)	(x)
Georgia.....	67	4,957	367	216	152
Florida.....	46	(x)	(x)	(x)	(x)
East South Central, total.....	74	(x)	(x)	(x)	(x)
Kentucky.....	12	(x)	(x)	(x)	(x)
Tennessee.....	20	(x)	(x)	(x)	(x)
Alabama.....	26	(x)	(x)	(x)	(x)
Mississippi.....	16	(x)	(x)	(x)	(x)
West South Central, total.....	241	(x)	(x)	(x)	(x)
Arkansas.....	22	(x)	(x)	(x)	(x)
Louisiana.....	39	4,918	286	148	122
Oklahoma.....	9	(x)	(x)	(x)	(x)
Texas.....	171	16,933	1,532	562	483
Mountain, total.....	8	(x)	(x)	(x)	(x)
Montana.....	5	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...
Wyoming.....	2	(x)	(x)	(x)	(x)
Colorado.....	...	...	...	...	...
New Mexico.....	...	...	...	...	...
Arizona.....	1	(x)	(x)	(x)	(x)
Utah.....	...	...	...	...	...
Nevada.....	...	...	...	...	...
Pacific, total.....	66	(x)	(x)	(x)	(x)
Washington.....	12	(x)	(x)	(x)	(x)
Oregon.....	1	(x)	(x)	(x)	(x)
California.....	53	13,209	991	288	227

x Withheld to avoid disclosure.

Table 23B.--GROCERY STORES, WITH FRESH MEAT--SINGLE UNITS AND MULTIUNITS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	Total		Single units				
	Stores	Sales, entire year (Thousand dollars)	Stores	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
						Total (Number)	Full work-week (Number)
United States, total....	223,662	20,743,288	200,795	11,444,390	471,165	308,015	226,891
New England, total.....	14,640	1,474,829	13,188	778,964	34,146	20,896	15,351
Maine.....	1,999	147,628	1,897	108,206	4,392	2,914	2,245
New Hampshire.....	1,081	99,535	995	63,042	2,866	1,788	1,279
Vermont.....	818	65,121	771	45,451	1,738	1,172	868
Massachusetts.....	6,431	697,830	5,671	332,805	15,850	9,931	7,099
Rhode Island.....	1,377	124,087	1,252	62,535	2,433	1,516	1,098
Connecticut.....	2,934	340,628	2,602	166,925	6,867	3,575	2,762
Middle Atlantic, total.....	32,121	3,683,116	27,426	1,511,894	58,987	37,184	27,648
New York.....	11,153	1,602,017	9,183	579,361	23,232	13,296	9,940
New Jersey.....	5,134	654,708	4,391	244,403	10,041	5,455	4,278
Pennsylvania.....	15,834	1,426,391	13,852	688,130	25,714	18,433	13,430
East North Central, total....	48,991	4,623,181	43,938	2,556,859	103,727	68,747	47,838
Ohio.....	12,810	1,227,628	11,387	665,374	27,057	18,539	13,064
Indiana.....	8,072	652,814	7,386	389,502	15,186	10,807	7,416
Illinois.....	12,606	1,269,582	11,001	623,098	26,437	16,319	11,511
Michigan.....	10,545	1,036,653	9,607	578,863	24,031	15,163	10,741
Wisconsin.....	4,958	456,504	4,557	300,022	11,016	7,919	5,106
West North Central, total.....	22,681	1,985,153	20,501	1,299,076	55,990	39,310	27,573
Minnesota.....	3,618	363,488	3,295	260,498	11,548	7,714	5,300
Iowa.....	4,105	371,042	3,682	250,922	10,281	7,639	5,087
Missouri.....	7,218	583,926	6,500	344,356	15,590	10,517	7,720
North Dakota.....	787	65,497	739	50,269	2,007	1,480	1,099
South Dakota.....	1,035	83,089	957	58,035	2,362	1,882	1,245
Nebraska.....	2,112	200,435	1,891	134,535	5,426	3,943	2,697
Kansas.....	3,806	317,676	3,437	200,461	8,776	6,135	4,425
South Atlantic, total.....	34,958	2,594,822	31,771	1,434,210	59,956	44,640	33,174
Delaware.....	817	49,022	564	25,735	872	605	413
Maryland.....	4,228	346,445	3,894	186,640	6,582	4,396	3,266
District of Columbia.....	1,043	170,832	867	65,976	3,215	1,530	1,304
Virginia.....	4,957	393,592	4,484	209,381	9,293	7,086	5,174
West Virginia.....	3,829	243,509	3,509	140,776	5,430	4,217	3,337
North Carolina.....	5,104	348,304	4,698	214,423	10,287	8,009	5,844
South Carolina.....	3,585	213,452	3,210	125,680	5,358	4,632	3,233
Georgia.....	6,329	375,749	5,795	223,043	8,717	7,453	5,281
Florida.....	5,266	453,917	4,750	242,556	10,202	6,712	5,322
East South Central, total....	18,798	1,142,255	17,379	766,545	28,997	23,695	17,533
Kentucky.....	4,964	316,233	4,610	199,215	7,063	5,377	3,920
Tennessee.....	5,156	350,305	4,637	236,513	10,155	7,784	5,916
Alabama.....	5,055	304,820	4,689	197,811	6,827	6,088	4,406
Mississippi.....	3,623	170,897	3,443	133,006	4,952	4,446	3,291
West South Central, total....	27,754	1,933,903	25,911	1,297,133	49,334	35,819	28,212
Arkansas.....	3,691	174,398	3,502	126,656	4,503	3,656	2,818
Louisiana.....	4,583	248,173	4,343	177,162	6,382	5,194	4,329
Oklahoma.....	4,675	310,841	4,379	216,260	8,936	6,163	4,766
Texas.....	14,805	1,200,491	13,687	777,055	29,513	20,806	16,299
Mountain, total.....	7,562	794,233	6,824	488,213	21,483	12,326	9,384
Montana.....	872	94,442	783	(x)	(x)	(x)	(x)
Idaho.....	914	90,470	831	60,009	2,162	1,291	957
Wyoming.....	416	51,056	369	32,623	1,573	858	663
Colorado.....	2,075	218,193	1,892	122,046	5,455	3,185	2,345
New Mexico.....	1,059	83,485	983	56,219	2,359	1,452	1,227
Arizona.....	1,206	123,951	1,092	77,719	3,396	1,844	1,468
Utah.....	826	98,585	719	61,465	2,901	1,727	1,196
Nevada.....	194	34,051	155	(x)	(x)	(x)	(x)
Pacific, total.....	16,157	2,511,796	13,857	1,311,496	58,545	25,398	20,178
Washington.....	2,676	351,799	2,336	200,678	8,545	4,102	3,041
Oregon.....	2,143	273,635	1,907	159,619	6,726	3,154	2,458
California.....	11,338	1,886,362	9,614	951,199	43,274	18,142	14,679

See footnote at end of table.

Table 23B.—GROCERY STORES, WITH FRESH MEAT—SINGLE UNITS AND MULTIUNITS—UNITED STATES,
BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	2 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	22,867	9,298,898	641,662	289,198	205,845
New England, total.....	1,452	695,865	48,687	23,204	16,120
Maine.....	102	39,422	2,347	1,273	928
New Hampshire.....	86	36,493	2,394	1,135	755
Vermont.....	47	19,670	1,146	551	387
Massachusetts.....	760	365,025	26,643	12,839	8,915
Rhode Island.....	125	61,552	4,154	2,225	1,556
Connecticut.....	332	173,703	12,003	5,181	3,579
Middle Atlantic, total.....	4,695	2,171,222	156,775	64,884	51,353
New York.....	1,970	1,022,656	74,462	29,671	23,418
New Jersey.....	743	410,305	29,549	11,612	9,242
Pennsylvania.....	1,982	738,261	52,764	23,601	18,693
East North Central, total.....	5,053	2,066,322	139,085	67,787	44,081
Ohio.....	1,423	562,254	35,348	18,243	11,918
Indiana.....	686	243,312	15,258	7,828	5,155
Illinois.....	1,605	646,484	47,180	21,945	14,607
Michigan.....	938	457,790	30,866	14,826	9,076
Wisconsin.....	401	156,482	10,433	4,945	3,325
West North Central, total.....	2,180	686,077	47,609	23,901	16,274
Minnesota.....	323	102,990	7,320	4,192	2,633
Iowa.....	423	120,120	8,692	4,500	3,031
Missouri.....	718	239,570	16,952	7,965	5,555
North Dakota.....	48	15,228	1,003	594	420
South Dakota.....	78	25,054	1,646	974	663
Nebraska.....	221	65,900	4,091	1,859	1,361
Kansas.....	369	117,215	7,905	3,817	2,611
South Atlantic, total.....	3,187	1,160,612	74,688	38,737	26,869
Delaware.....	53	23,287	1,758	848	642
Maryland.....	334	159,805	11,447	5,373	3,866
District of Columbia.....	176	104,856	6,381	2,391	1,816
Virginia.....	473	184,211	11,670	5,462	3,997
West Virginia.....	320	102,733	6,572	3,008	2,568
North Carolina.....	406	133,881	8,124	4,978	2,886
South Carolina.....	375	87,772	5,622	3,652	2,359
Georgia.....	534	152,706	10,329	5,690	3,755
Florida.....	516	211,361	12,785	7,335	4,980
East South Central, total.....	1,419	375,710	23,466	13,474	9,202
Kentucky.....	354	117,018	7,385	3,565	2,433
Tennessee.....	519	113,792	7,535	4,340	2,869
Alabama.....	366	107,009	6,183	4,138	2,815
Mississippi.....	180	37,891	2,363	1,431	1,085
West South Central, total.....	1,843	636,770	40,358	21,128	15,516
Arkansas.....	189	47,742	2,697	1,331	1,018
Louisiana.....	240	71,011	4,482	2,559	2,105
Oklahoma.....	296	94,581	5,920	2,822	2,017
Texas.....	1,118	423,436	27,259	14,416	10,376
Mountain, total.....	738	306,020	19,354	7,736	5,458
Montana.....	89	(x)	(x)	(x)	(x)
Idaho.....	83	30,461	1,946	838	562
Wyoming.....	47	18,433	1,058	416	281
Colorado.....	183	96,147	6,409	2,341	1,642
New Mexico.....	76	27,266	1,520	647	509
Arizona.....	114	46,232	2,815	1,169	862
Utah.....	107	37,120	2,387	1,094	674
Nevada.....	39	(x)	(x)	(x)	(x)
Pacific, total.....	2,300	1,200,300	91,640	28,347	20,972
Washington.....	340	151,121	9,758	3,407	2,438
Oregon.....	236	114,016	7,648	3,206	2,299
California.....	1,724	935,163	74,234	21,734	16,235

See footnote at end of table.

Table 23B.--GROCERY STORES, WITH FRESH MEAT--SINGLE UNITS AND MULTIUNITS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	4 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	18,026	8,486,467	579,933	257,345	180,724
New England, total.....	1,135	631,537	43,425	20,268	13,977
Maine.....	76	33,945	2,005	1,012	719
New Hampshire.....	48	31,908	2,043	964	611
Vermont.....	34	18,264	1,069	498	349
Massachusetts.....	606	336,154	24,117	11,446	7,923
Rhode Island.....	89	52,322	3,279	1,644	1,146
Connecticut.....	282	158,944	10,912	4,704	3,229
Middle Atlantic, total.....	4,002	2,079,488	150,171	61,350	48,545
New York.....	1,765	987,010	71,853	28,369	22,413
New Jersey.....	662	400,792	28,818	11,308	8,969
Pennsylvania.....	1,575	691,686	49,500	21,673	17,163
East North Central, total.....	4,067	1,915,942	127,811	61,989	39,794
Ohio.....	1,153	529,134	32,847	16,935	10,970
Indiana.....	516	218,069	13,547	6,842	4,412
Illinois.....	1,350	610,546	44,346	20,583	13,510
Michigan.....	743	418,507	27,950	13,418	8,061
Wisconsin.....	305	139,686	9,121	4,211	2,841
West North Central, total.....	1,625	584,652	39,746	19,639	13,028
Minnesota.....	232	82,624	5,773	3,350	2,048
Iowa.....	311	100,894	7,399	3,787	2,502
Missouri.....	548	208,940	14,195	6,629	4,507
North Dakota.....	40	13,605	860	506	348
South Dakota.....	59	21,976	1,423	816	539
Nebraska.....	169	56,875	3,479	1,513	1,085
Kansas.....	266	99,738	6,617	3,038	1,999
South Atlantic, total.....	2,538	1,056,766	66,466	33,936	23,057
Delaware.....	48	19,812	1,478	675	490
Maryland.....	269	139,511	9,406	4,416	3,132
District of Columbia.....	162	100,139	5,910	2,167	1,648
Virginia.....	380	169,348	10,657	4,874	3,475
West Virginia.....	244	95,183	5,998	2,696	2,283
North Carolina.....	304	119,153	6,970	4,248	2,392
South Carolina.....	268	75,682	4,771	3,035	1,880
Georgia.....	448	142,960	9,547	5,225	3,363
Florida.....	415	194,978	11,729	6,600	4,394
East South Central, total.....	1,096	339,414	21,038	11,822	7,790
Kentucky.....	308	111,360	7,014	3,335	2,237
Tennessee.....	418	100,786	6,676	3,796	2,430
Alabama.....	255	94,449	5,313	3,495	2,251
Mississippi.....	115	32,819	2,035	1,196	872
West South Central, total.....	1,239	543,927	33,758	17,498	12,411
Arkansas.....	131	40,446	2,236	1,049	755
Louisiana.....	171	64,021	4,061	2,236	1,823
Oklahoma.....	213	81,559	4,828	2,304	1,561
Texas.....	724	357,901	22,633	11,909	8,272
Mountain, total.....	510	259,699	16,110	6,167	4,238
Montana.....	80	(x)	(x)	(x)	(x)
Idaho.....	48	24,807	1,593	655	422
Wyoming.....	37	(x)	(x)	(x)	(x)
Colorado.....	144	87,591	5,740	2,034	1,437
New Mexico.....	40	(x)	(x)	(x)	(x)
Arizona.....	68	37,213	2,175	849	596
Utah.....	73	29,632	1,927	861	498
Nevada.....	20	12,602	858	258	209
Pacific, total.....	1,814	1,075,042	81,408	24,676	17,884
Washington.....	266	135,717	8,801	2,970	2,084
Oregon.....	163	98,027	6,473	2,735	1,903
California.....	1,385	841,298	66,134	18,971	13,897

See footnote at end of table.

Table 23B.—GROCERY STORES, WITH FRESH MEAT—SINGLE UNITS AND MULTIUNITS—UNITED STATES,
BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	11 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	16,003	7,789,602	522,831	229,447	160,110
New England, total.....	1,008	(x)	(x)	(x)	(x)
Maine.....	71	(x)	(x)	(x)	(x)
New Hampshire.....	42	(x)	(x)	(x)	(x)
Vermont.....	28	(x)	(x)	(x)	(x)
Massachusetts.....	549	312,393	22,148	10,353	7,200
Rhode Island.....	71	46,378	2,889	1,352	947
Connecticut.....	247	150,902	10,388	4,454	3,062
Middle Atlantic, total.....	3,752	2,009,020	144,048	58,340	46,044
New York.....	1,690	956,628	69,556	27,211	21,601
New Jersey.....	638	391,584	28,247	11,044	8,715
Pennsylvania.....	1,424	660,808	46,245	20,085	15,728
East North Central, total.....	3,695	1,768,152	114,899	55,301	35,308
Ohio.....	1,043	492,402	30,387	15,489	10,043
Indiana.....	469	207,905	12,792	6,405	4,099
Illinois.....	1,236	550,601	38,312	17,665	11,462
Michigan.....	674	385,040	24,878	11,902	7,066
Wisconsin.....	273	132,204	8,530	3,840	2,638
West North Central, total.....	1,339	(x)	(x)	(x)	(x)
Minnesota.....	180	66,039	4,534	2,588	1,560
Iowa.....	208	76,917	5,503	2,729	1,735
Missouri.....	497	194,388	12,706	5,881	3,884
North Dakota.....	29	(x)	(x)	(x)	(x)
South Dakota.....	54	(x)	(x)	(x)	(x)
Nebraska.....	145	52,442	3,132	1,327	967
Kansas.....	226	89,220	5,951	2,631	1,674
South Atlantic, total.....	2,307	(x)	(x)	(x)	(x)
Delaware.....	46	(x)	(x)	(x)	(x)
Maryland.....	259	138,880	9,363	4,390	3,113
District of Columbia.....	156	(x)	(x)	(x)	(x)
Virginia.....	356	163,280	10,057	4,604	3,247
West Virginia.....	198	87,205	5,321	2,357	1,975
North Carolina.....	261	113,477	6,593	3,969	2,239
South Carolina.....	252	73,744	4,672	2,960	1,820
Georgia.....	421	134,882	9,026	4,875	3,132
Florida.....	358	171,554	9,863	5,678	3,564
East South Central, total.....	963	(x)	(x)	(x)	(x)
Kentucky.....	307	(x)	(x)	(x)	(x)
Tennessee.....	352	85,687	5,488	3,070	1,857
Alabama.....	235	88,198	4,842	3,245	2,051
Mississippi.....	69	26,998	1,593	921	636
West South Central, total.....	959	(x)	(x)	(x)	(x)
Arkansas.....	107	(x)	(x)	(x)	(x)
Louisiana.....	132	53,036	3,243	1,830	1,485
Oklahoma.....	154	67,536	3,848	1,752	1,167
Texas.....	566	307,428	18,924	9,913	6,808
Mountain, total.....	426	(x)	(x)	(x)	(x)
Montana.....	71	28,314	1,656	656	449
Idaho.....	48	24,807	1,593	655	422
Wyoming.....	31	(x)	(x)	(x)	(x)
Colorado.....	124	(x)	(x)	(x)	(x)
New Mexico.....	36	(x)	(x)	(x)	(x)
Arizona.....	50	(x)	(x)	(x)	(x)
Utah.....	54	(x)	(x)	(x)	(x)
Nevada.....	12	(x)	(x)	(x)	(x)
Pacific, total.....	1,554	(x)	(x)	(x)	(x)
Washington.....	230	123,514	7,794	2,623	1,828
Oregon.....	133	(x)	(x)	(x)	(x)
California.....	1,191	718,295	55,578	15,586	11,223

x Withheld to avoid disclosure.

Table 24A.--GROCERY STORES, WITHOUT FRESH MEAT--SALES SIZE--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Sales size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	154,277	4,026,835	145,388	152,086	121,387	89,043	60,126
Stores operated entire year with annual sales of--							
\$1,000,000 or more.....	22	33,490	2,646	10	8	1,081	812
\$500,000 to \$999,999.....	102	66,745	4,867	48	16	1,972	1,579
\$300,000 to \$499,999.....	387	142,984	9,780	154	36	3,720	3,074
\$100,000 to \$299,999.....	6,032	910,279	56,007	3,782	1,397	25,974	19,406
\$50,000 to \$99,999.....	13,155	905,851	40,516	12,533	7,315	25,057	16,816
Less than \$50,000.....	112,044	1,683,479	23,402	113,165	94,474	24,737	13,953
Stores not operated entire year..	22,535	284,007	8,170	22,394	18,141	6,502	4,486

Table 24B.--GROCERY STORES, WITH FRESH MEAT--SALES SIZE--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Sales size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	223,662	20,743,288	1,112,827	228,406	167,694	597,213	432,736
Stores operated entire year with annual sales of--							
\$1,000,000 or more.....	1,889	2,723,329	194,446	175	33	84,752	61,105
\$500,000 to \$999,999.....	5,258	3,613,091	236,354	896	215	101,918	71,945
\$300,000 to \$499,999.....	5,810	2,248,178	151,219	2,449	783	66,741	49,294
\$100,000 to \$299,999.....	30,190	4,863,820	283,175	31,340	15,020	148,347	116,018
\$50,000 to \$99,999.....	47,761	3,347,625	129,257	54,459	34,942	93,494	66,442
Less than \$50,000.....	103,551	2,627,832	52,911	108,645	93,412	52,582	32,666
Stores not operated entire year..	29,203	1,319,413	65,465	30,442	23,289	49,379	35,266

Table 25A.—GROCERY STORES, WITHOUT FRESH MEAT—SALES SIZE—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

RETAIL

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Stores and Sales

Geographic division and State	All stores		Stores operated entire year with annual sales of—								Stores not operated entire year	
			\$300,000 or more		\$100,000 to \$299,999		\$50,000 to \$49,999		Less than \$50,000			
	Number	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Number	Sales (Thousand dollars)
United States, total.....	154,277	4,026,835	511	243,219	6,032	910,279	13,155	905,851	112,044	1,683,479	22,535	284,007
New England, total.....	9,541	337,671	41	26,517	608	98,437	1,138	78,187	6,716	119,287	1,038	15,243
Maine.....	1,386	47,448	11	4,517	87	14,097	135	9,372	954	16,997	199	2,465
New Hampshire.....	663	24,905	3	(x)	49	(x)	87	5,942	433	8,179	91	1,364
Vermont.....	362	15,305	2	(x)	42	(x)	42	2,926	243	4,085	33	545
Massachusetts.....	4,456	163,172	18	16,442	281	45,944	555	38,043	3,143	56,036	459	6,707
Rhode Island.....	822	21,897	3	2,555	27	4,225	79	5,070	633	9,098	80	949
Connecticut.....	1,852	64,944	4	1,288	122	18,717	240	16,834	1,310	24,892	176	3,213
Middle Atlantic, total.....	35,034	1,258,158	229	96,333	1,912	285,608	4,824	329,052	24,322	470,829	3,747	76,336
New York.....	17,532	785,164	178	75,789	1,334	203,307	3,089	210,846	11,005	243,532	1,926	51,690
New Jersey.....	5,470	181,309	38	14,532	254	36,881	666	45,247	3,966	75,131	546	9,518
Pennsylvania.....	12,032	291,685	13	6,012	324	45,420	1,069	72,959	9,351	152,166	1,275	15,128
East North Central, total.....	17,201	612,827	50	20,968	1,259	188,686	2,020	142,403	11,305	216,046	2,567	44,724
Ohio.....	3,893	135,506	14	6,167	291	40,995	459	32,456	2,556	46,242	573	9,646
Indiana.....	1,519	39,475	4	1,892	72	10,869	98	6,821	1,099	17,242	246	2,651
Illinois.....	6,350	228,456	17	6,911	461	71,366	707	49,634	4,157	81,129	1,008	19,416
Michigan.....	3,294	124,189	7	2,441	278	41,751	446	31,678	2,080	40,026	483	8,293
Wisconsin.....	2,145	85,201	8	3,557	157	23,705	310	21,814	1,413	31,407	257	4,718
West North Central, total.....	8,565	272,778	16	8,910	402	59,227	1,114	77,008	5,795	106,785	1,238	20,848
Minnesota.....	2,782	107,544	8	4,410	147	21,506	457	31,418	1,772	41,164	398	9,046
Iowa.....	1,260	45,588	...	...	63	9,479	230	15,917	3,680	16,512	159	3,680
Missouri.....	2,673	52,557	4	1,889	71	10,822	129	8,613	2,014	26,739	455	4,494
North Dakota.....	349	22,931	...	...	...	6,892	103	7,325	315	7,021	81	1,693
South Dakota.....	339	13,956	2	(x)	27	(x)	53	3,890	225	4,316	32	4,409
Nebraska.....	426	17,024	2	(x)	28	(x)	82	5,638	279	5,510	35	535
Kansas.....	536	13,178	...	...	16	2,457	60	4,207	382	5,523	78	991

See footnote at end of table.

Table 25A.—GROCERY STORES, WITHOUT FRESH MEAT—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	Stores and Sales												Stores not operated entire year	
	All stores		Stores operated entire year with annual sales of—											
	Number	Sales, entire year (Thousand dollars)	\$300,000 or more	\$100,000 to \$299,999	\$50,000 to \$99,999	Less than \$50,000	Stores	Sales, entire year (Thousand dollars)	Stores	Sales, entire year (Thousand dollars)	Number	Sales (Thousand dollars)		
South Atlantic, total.....	30,733	420,624	15	7,279	378	56,434	935	63,547	24,307	259,626	5,098	33,731		
Delaware.....	293	6,517	...	...	12	1,676	24	1,660	226	2,895	31	286
Maryland.....	1,604	35,529	1	(x)	51	(x)	111	7,527	1,245	18,045	196	2,082		
District of Columbia.....	255	7,418	...	...	7	902	28	1,947	1,777	3,887	43	682
Virginia.....	4,959	67,578	1	(x)	62	(x)	143	9,804	4,004	42,914	749	5,337		
West Virginia.....	2,874	44,689	3	(x)	59	(x)	77	4,945	2,242	24,096	493	3,448		
North Carolina.....	9,273	109,721	5	2,150	61	8,988	236	15,657	7,296	73,006	1,675	9,920		
South Carolina.....	3,794	49,591	...	...	31	4,567	99	6,751	3,063	34,402	601	3,871
Georgia.....	5,788	67,191	5	2,285	42	5,736	138	9,709	4,649	44,343	954	5,118		
Florida.....	1,893	32,390	...	...	53	7,811	79	5,547	1,405	16,038	356	2,994
East South Central, total.....	23,144	289,178	8	2,845	149	20,241	546	35,623	18,373	204,534	4,068	25,935		
Kentucky.....	6,048	58,314	2	(x)	33	(x)	108	6,760	4,785	41,369	1,120	4,515		
Tennessee.....	6,021	81,003	3	1,136	38	4,892	140	9,213	4,775	37,297	1,065	8,465		
Alabama.....	6,200	90,433	1	(x)	44	(x)	192	12,814	4,841	63,724	1,222	7,938		
Mississippi.....	4,875	59,428	2	(x)	34	(x)	106	6,836	3,972	42,144	761	5,017		
West South Central, total.....	18,007	285,093	17	7,344	308	44,600	745	51,294	14,200	161,681	2,737	20,174		
Arkansas.....	3,564	42,563	2	(x)	33	(x)	93	6,312	2,848	27,161	588	3,553		
Louisiana.....	5,615	81,084	4	1,276	47	6,638	207	13,955	4,633	33,667	724	5,248		
Oklahoma.....	1,620	21,738	1	(x)	11	(x)	44	3,032	1,310	15,320	254	1,659		
Texas.....	7,208	139,738	10	5,119	217	31,647	401	27,995	5,409	65,553	1,171	9,444		
Mountain, total.....	3,124	78,786	13	4,934	105	15,549	268	18,633	2,252	33,458	486	6,212		
Montana.....	502	18,479	4	1,419	35	5,100	65	4,631	337	6,453	61	876		
Idaho.....	308	12,447	6	2,337	13	2,082	42	2,917	200	4,246	47	865		
Wyoming.....	132	4,550	12	...	12	1,498	20	1,441	82	1,468	18	143		
Colorado.....	495	11,167	1	(x)	35	(x)	35	2,359	351	5,367	95	1,144		
New Mexico.....	902	10,894	...	...	3	371	36	2,370	730	7,150	133	1,003
Arizona.....	410	10,712	2	(x)	15	(x)	36	2,528	284	4,049	73	957		
Utah.....	289	7,330	8	...	21	1,235	21	1,435	206	3,612	54	1,048		
Nevada.....	86	3,207	6	...	6	966	13	952	62	1,113	5	176		
Pacific, total.....	8,928	471,720	122	68,089	911	141,497	1,565	110,104	4,774	111,233	1,556	40,797		
Washington.....	2,264	91,786	16	6,777	164	23,597	319	22,422	1,417	32,327	348	6,663		
Oregon.....	912	39,629	4	2,327	84	12,660	139	9,893	1,137	11,323	172	3,416		
California.....	5,752	340,305	102	58,785	663	105,240	1,107	77,789	2,844	67,773	1,036	30,718		

x Withheld to avoid disclosure.

Table 25B.--GROCERY STORES, WITH FRESH MEAT--SALES SIZE--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores and Sales

Geographic division and State	All stores			Stores operated entire year with annual sales of--								Stores not operated entire year		
	Number	Sales, entire year (Thousand dollars)	Sales, entire year (Thousand dollars)	\$300,000 or more		\$100,000 to \$299,999		\$50,000 to \$99,999		Less than \$50,000		Number	Sales, entire year (Thousand dollars)	Sales (Thousand dollars)
				Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)			
United States, total.....	223,662	20,743,288	20,743,288	12,957	8,584,998	30,190	4,863,820	47,761	3,347,625	103,551	2,627,832	29,203	1,319,413	
New England, total.....	14,640	1,474,829	1,474,829	914	673,979	1,851	283,850	3,794	265,815	6,823	190,440	1,258	60,845	
Maine.....	1,999	147,628	147,628	54	38,744	257	37,364	558	38,376	916	26,400	214	6,744	
New Hampshire.....	1,081	99,535	99,535	51	38,621	140	19,718	343	24,371	453	13,913	94	2,912	
Vermont.....	818	65,121	65,121	28	19,558	108	14,808	254	18,026	350	10,504	78	2,225	
Massachusetts.....	6,431	697,830	697,830	470	350,262	771	122,466	1,594	111,528	3,078	84,862	518	28,712	
Rhode Island.....	1,377	124,087	124,087	78	59,317	137	21,356	281	19,674	780	19,591	101	4,149	
Connecticut.....	2,934	340,628	340,628	233	167,377	438	68,138	764	53,840	1,246	35,170	253	16,103	
Middle Atlantic, total.....	32,121	3,683,116	3,683,116	2,579	1,907,369	4,175	687,116	6,967	482,962	15,212	401,286	3,188	204,383	
New York.....	11,153	1,602,017	1,602,017	1,258	919,923	1,754	292,976	2,513	175,143	4,443	121,912	1,185	92,063	
New Jersey.....	5,134	654,708	654,708	477	380,154	591	96,929	1,095	76,436	2,445	63,727	526	37,462	
Pennsylvania.....	15,834	1,426,391	1,426,391	844	607,292	1,830	297,211	3,359	231,383	8,324	215,647	1,477	74,858	
East North Central, total.....	48,991	4,623,181	4,623,181	2,698	1,833,851	6,807	1,082,342	11,665	816,362	21,439	583,280	6,381	307,346	
Ohio.....	12,810	1,227,628	1,227,628	690	496,651	1,753	278,244	3,219	225,090	5,552	150,191	1,596	77,452	
Indiana.....	8,072	632,814	632,814	321	209,568	1,946	148,848	3,129	128,682	3,845	100,551	1,115	45,165	
Illinois.....	12,606	1,269,582	1,269,582	890	556,919	1,713	280,440	2,759	193,330	5,638	148,789	1,606	90,104	
Michigan.....	10,545	1,036,653	1,036,653	582	431,966	1,508	238,940	2,461	171,980	4,591	129,714	1,403	64,053	
Wisconsin.....	4,958	456,504	456,504	215	138,747	888	135,870	1,381	97,280	1,813	54,035	661	30,572	
West North Central, total.....	22,681	1,985,153	1,985,153	1,114	616,100	3,739	599,603	5,607	396,815	9,415	255,337	2,806	117,298	
Minnesota.....	3,618	363,488	363,488	203	104,810	814	130,312	1,008	71,445	1,163	35,720	430	21,201	
Iowa.....	4,105	371,042	371,042	200	110,810	732	119,242	1,110	77,726	1,607	45,912	456	17,352	
Missouri.....	7,218	583,926	583,926	306	202,211	933	144,924	1,554	108,744	3,449	87,858	976	40,189	
North Dakota.....	1,787	67,497	67,497	33	14,747	144	(x)	215	15,504	297	8,443	98	3,504	
South Dakota.....	1,035	83,089	83,089	45	17,497	147	(x)	279	19,837	449	12,592	115	4,837	
Nebraska.....	2,112	200,435	200,435	126	62,504	399	64,422	566	40,400	765	21,479	256	11,630	
Kansas.....	5,606	317,676	317,676	201	98,333	570	92,953	875	63,159	1,685	43,333	475	19,896	

See footnote at end of table.

Table 25B.--GROCERY STORES, WITH FRESH MEAT--SALES SIZE--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued

Geographic division and State	Store and Sales											
	All stores		Stores operated entire year with annual sales of—						Stores not operated entire year			
			\$300,000 or more		\$100,000 to \$299,999		\$50,000 to \$99,999						Less than $50,000
Number	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Number	Sales (Thousand dollars)	
South Atlantic, total.....	34,958	2,594,822	1,465	1,003,146	3,419	547,380	6,258	434,958	19,011	436,858	4,805	172,445
Delaware.....	617	49,022	25	18,908	68	10,728	114	7,835	347	8,616	63	2,935
Maryland.....	4,228	346,445	179	141,411	408	66,810	849	57,992	2,318	60,768	474	19,464
District of Columbia.....	1,043	170,832	160	106,522	167	27,259	247	17,108	333	10,746	136	9,197
Virginia.....	4,929	393,592	248	156,980	530	86,111	874	60,721	2,657	61,617	648	28,163
West Virginia.....	3,829	243,509	103	79,195	337	53,948	670	46,663	2,173	48,081	546	15,622
North Carolina.....	5,104	348,304	166	107,890	505	79,072	1,038	72,486	2,684	62,433	711	26,423
South Carolina.....	3,585	213,452	113	63,981	320	49,481	611	42,439	2,056	44,224	485	13,327
Georgia.....	6,329	375,749	173	118,788	513	82,586	982	68,204	3,717	79,241	944	26,930
Florida.....	5,266	453,917	298	209,471	571	91,385	873	61,510	2,726	61,132	798	30,419
East South Central, total.....	18,798	1,142,255	455	271,484	1,943	308,675	3,438	239,114	10,078	238,594	2,884	84,388
Kentucky.....	4,564	316,233	138	89,247	494	78,174	962	66,925	2,585	60,434	785	21,453
Tennessee.....	5,156	330,305	148	76,250	693	111,888	1,035	72,625	2,493	62,344	787	27,198
Alabama.....	5,055	304,820	112	75,546	464	72,797	943	65,322	2,782	67,945	754	23,210
Mississippi.....	3,623	170,897	57	30,441	292	45,816	498	34,242	2,218	47,871	558	12,527
West South Central, total.....	27,754	1,933,903	1,026	596,480	3,341	542,141	4,872	342,557	14,420	319,090	4,095	133,635
Arkansas.....	3,691	174,398	69	32,053	286	45,351	566	39,255	2,220	44,673	550	13,066
Louisiana.....	4,583	248,173	104	65,021	391	62,549	655	45,029	2,820	57,084	613	18,490
Oklahoma.....	4,675	310,841	186	94,044	535	86,181	807	56,841	2,422	53,264	725	20,511
Texas.....	14,805	1,200,491	667	405,362	2,129	348,060	2,844	201,432	6,958	164,069	2,207	81,568
Mountain, total.....	7,562	794,233	586	330,470	1,364	220,931	1,638	116,872	2,862	74,540	1,112	51,420
Montana.....	872	94,442	71	36,101	170	28,450	237	16,818	285	8,528	109	4,545
Idaho.....	914	90,470	53	29,083	204	31,808	228	16,176	293	8,269	136	5,134
Wyoming.....	416	51,056	36	(x)	89	(x)	93	6,809	133	3,894	65	3,523
Colorado.....	2,075	218,193	161	101,602	307	48,547	409	28,751	904	23,411	294	15,882
New Mexico.....	1,059	83,485	54	(x)	143	(x)	203	14,418	496	10,704	163	5,868
Arizona.....	1,206	123,951	91	53,280	214	34,040	235	17,254	468	11,926	198	7,451
Utah.....	826	98,585	89	40,141	185	31,332	195	13,968	245	6,717	112	6,427
Nevada.....	194	34,051	31	18,496	52	9,156	38	2,678	38	1,131	35	2,590
Pacific, total.....	16,157	2,511,796	2,120	1,351,819	3,550	591,782	3,522	252,170	4,291	128,407	2,674	187,618
Washington.....	2,676	351,799	292	166,932	574	95,232	601	43,204	785	23,403	424	23,028
Oregon.....	2,143	273,635	191	120,750	471	79,710	477	33,412	597	17,744	407	22,019
California.....	11,338	1,886,362	1,637	1,064,137	2,505	416,840	2,444	175,554	2,909	87,260	1,843	142,571

x Withheld to avoid disclosure.

Table 26A.--SELF-SERVICE IN GROCERY STORES--UNITED STATES, BY SINGLE UNITS AND MULTIUNITS: 1948

Stores, Sales, Pay Roll, and Personnel

Kind of business, single units and multiunits, and type of service	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work-week (Number)
Grocery stores, without fresh meat, total.....	154,285	4,076,486	146,592	154,877	122,754	86,323	58,884
Stores with grocery department self-service.....	17,309	1,085,610	50,993	16,169	12,121	25,407	17,849
Stores with grocery department not self-service.....	91,218	1,918,295	61,717	90,519	75,656	37,276	24,373
Stores not analyzing service features.....	45,758	1,072,581	33,882	48,189	34,977	23,640	16,662
Single-unit stores, total...	146,276	3,157,216	80,431	154,303	122,407	57,093	38,536
Stores with grocery department self-service.....	14,415	624,343	20,649	15,953	12,033	12,569	8,537
Stores with grocery department not self-service.....	86,680	1,531,458	31,056	90,306	75,489	23,493	15,432
Stores not analyzing service features.....	45,181	1,001,415	28,726	48,044	34,885	21,031	14,567
2 or 3 store multiunits, total.....	988	86,862	6,139	521	325	2,931	2,466
Stores with grocery department self-service.....	336	47,082	3,283	183	74	1,351	1,151
Stores with grocery department not self-service.....	345	16,111	1,024	205	164	583	490
Stores not analyzing service features.....	307	23,669	1,832	133	87	997	825
4 or more store multiunits, total.....	7,021	832,408	60,022	53	22	26,299	17,882
Stores with grocery department self-service.....	2,558	414,185	27,061	33	14	11,487	8,161
Stores with grocery department not self-service.....	4,193	370,726	29,637	8	3	13,200	8,451
Stores not analyzing service features.....	270	47,497	3,324	12	5	1,612	1,270
Grocery stores, with fresh meat, total.....	223,655	20,949,998	1,121,977	229,878	177,789	592,597	434,388
Stores with grocery department self-service.....	94,513	14,762,628	862,968	91,462	65,694	430,592	313,921
Stores with grocery department not self-service.....	104,943	4,733,908	195,787	111,267	94,538	122,802	85,912
Stores not analyzing service features.....	24,199	1,453,462	63,222	27,149	17,557	39,203	34,555
Single-unit stores, total...	200,788	11,651,100	480,334	226,679	175,907	303,425	228,534
Stores with grocery department self-service.....	76,377	6,292,036	291,188	89,353	64,637	174,139	132,346
Stores with grocery department not self-service.....	100,973	4,122,031	142,574	110,403	93,923	98,588	68,378
Stores not analyzing service features.....	23,438	1,237,033	46,572	26,923	17,347	30,698	27,810
2 or 3 store multiunits, total.....	4,841	812,431	61,757	2,902	1,729	31,878	25,147
Stores with grocery department self-service.....	3,144	639,127	48,043	1,896	996	24,671	19,282
Stores with grocery department not self-service.....	1,327	112,895	8,590	803	580	4,521	3,721
Stores not analyzing service features.....	370	60,409	5,124	203	153	2,686	2,144
4 or more store multiunits, total.....	18,026	8,486,467	579,886	297	153	257,294	180,707
Stores with grocery department self-service.....	14,992	7,831,465	523,737	213	61	231,782	162,293
Stores with grocery department not self-service.....	2,643	498,982	44,623	61	35	19,693	13,813
Stores not analyzing service features.....	391	156,020	11,526	23	57	5,819	4,601

Note: Data based on sample. See text for description of sample and other explanatory material.

Table 26B.--SELF-SERVICE IN GROCERY STORES--GEOGRAPHIC DIVISIONS: 1948

Stores, Sales, Pay Roll, and Personnel

Geographic division, kind of business, and type of service	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work-week (Number)
NEW ENGLAND DIVISION							
Grocery stores, without fresh meat, total.....	9,542	341,438	14,571	8,670	6,307	8,022	5,068
Stores with grocery department self-service.....	925	101,212	5,449	471	443	2,634	1,785
Stores with grocery department not self-service.....	6,167	178,866	7,175	5,636	4,227	4,101	2,463
Stores not analyzing service features.....	2,450	61,360	1,947	2,563	1,637	1,287	820
Grocery stores, with fresh meat, total.....	14,639	1,498,065	85,297	14,004	8,755	44,391	32,132
Stores with grocery department self-service.....	4,456	908,910	56,457	3,700	2,072	28,742	20,585
Stores with grocery department not self-service.....	8,693	508,577	25,073	8,786	5,881	13,513	5,898
Stores not analyzing service features.....	1,490	80,578	3,767	1,518	802	2,136	5,649
MIDDLE ATLANTIC DIVISION							
Grocery stores, without fresh meat, total.....	35,030	1,280,410	52,066	34,346	24,748	25,131	18,634
Stores with grocery department self-service.....	3,053	293,175	16,019	2,357	1,416	6,756	5,403
Stores with grocery department not self-service.....	24,072	731,010	27,088	23,592	17,937	13,625	9,672
Stores not analyzing service features.....	7,905	256,225	8,959	8,397	5,395	4,750	3,559
Grocery stores, with fresh meat, total.....	32,117	3,723,023	217,759	31,547	23,573	101,804	79,678
Stores with grocery department self-service.....	9,746	2,519,797	160,900	7,768	5,580	71,453	56,361
Stores with grocery department not self-service.....	19,543	1,043,828	49,919	20,697	16,020	26,627	20,376
Stores not analyzing service features.....	2,828	159,398	6,940	3,082	1,973	3,724	2,941
EAST NORTH CENTRAL DIVISION							
Grocery stores, without fresh meat, total.....	17,200	624,723	25,035	17,538	12,923	16,082	9,651
Stores with grocery department self-service.....	2,343	171,732	8,800	1,971	1,472	5,054	2,937
Stores with grocery department not self-service.....	9,702	294,117	11,040	9,849	7,591	6,997	4,110
Stores not analyzing service features.....	5,155	158,874	5,195	5,718	3,860	4,031	2,604
Grocery stores, with fresh meat, total.....	48,992	4,681,920	246,056	52,228	38,747	135,814	92,774
Stores with grocery department self-service.....	20,611	3,265,996	188,264	20,583	13,884	100,297	67,568
Stores with grocery department not self-service.....	23,287	1,116,470	44,832	25,771	21,193	27,670	19,308
Stores not analyzing service features.....	5,094	299,454	12,960	5,874	3,670	7,847	5,898

Note: Data based on sample. See text for description of sample and other explanatory material.

Table 26B.—SELF-SERVICE IN GROCERY STORES—GEOGRAPHIC DIVISIONS: 1948--Continued

Stores, Sales, Pay Roll, and Personnel

Geographic division, kind of business, and type of service	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work-week (Number)
WEST NORTH CENTRAL DIVISION							
Grocery stores, without fresh meat, total.....	8,572	282,199	9,062	8,764	7,038	7,124	4,470
Stores with grocery department self-service.....	1,425	86,086	3,449	1,370	1,117	2,607	1,539
Stores with grocery department not self-service.....	4,264	102,372	2,745	4,226	3,615	2,215	1,335
Stores not analyzing service features.....	2,883	93,741	2,868	3,168	2,306	2,302	1,596
Grocery stores, with fresh meat, total.....	22,684	2,006,455	104,833	23,465	17,637	62,501	43,836
Stores with grocery department self-service.....	11,962	1,473,186	83,140	11,644	7,980	47,105	32,796
Stores with grocery department not self-service.....	8,253	372,362	14,678	9,040	7,715	10,717	7,743
Stores not analyzing service features.....	2,469	160,907	7,015	2,781	1,942	4,679	3,297
SOUTH ATLANTIC DIVISION							
Grocery stores, without fresh meat, total.....	30,729	419,071	11,878	30,583	25,091	9,295	6,326
Stores with grocery department self-service.....	1,085	40,268	1,719	1,008	717	1,011	705
Stores with grocery department not self-service.....	19,811	239,655	6,039	19,688	17,099	4,811	3,131
Stores not analyzing service features.....	9,833	139,148	4,120	9,887	7,275	3,473	2,490
Grocery stores, with fresh meat, total.....	34,953	2,583,153	131,129	34,511	27,990	81,359	59,289
Stores with grocery department self-service.....	10,347	1,677,794	98,248	9,395	6,285	54,897	39,889
Stores with grocery department not self-service.....	20,911	749,216	29,377	21,145	19,168	21,482	15,432
Stores not analyzing service features.....	3,695	156,143	3,504	3,971	2,537	4,980	3,968
EAST SOUTH CENTRAL DIVISION							
Grocery stores, without fresh meat, total.....	23,149	273,947	3,924	23,252	20,923	4,401	2,607
Stores with grocery department self-service.....	753	15,693	480	761	733	435	252
Stores with grocery department not self-service.....	14,455	154,115	1,692	14,425	13,397	2,006	1,048
Stores not analyzing service features.....	7,941	104,139	1,752	8,066	6,793	1,960	1,307
Grocery stores, with fresh meat, total.....	18,795	1,170,895	55,113	19,214	16,087	37,760	27,782
Stores with grocery department self-service.....	6,326	709,850	38,754	6,047	4,374	24,168	17,730
Stores with grocery department not self-service.....	10,262	374,074	12,729	10,716	10,108	11,060	8,107
Stores not analyzing service features.....	2,207	86,971	3,630	2,451	1,605	2,532	1,945

Note: Data based on sample. See text for description of sample and other explanatory material.

Table 26B.--SELF-SERVICE IN GROCERY STORES--GEOGRAPHIC DIVISIONS: 1948--Continued

Stores, Sales, Pay Roll, and Personnel

Geographic division, kind of business, and type of service	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work-week (Number)
WEST SOUTH CENTRAL DIVISION							
Grocery stores, without fresh meat, total.....	18,010	291,380	8,068	18,114	16,460	5,998	4,434
Stores with grocery department self-service.....	3,264	71,413	1,897	3,205	2,918	1,159	842
Stores with grocery department not self-service.....	9,134	116,446	2,815	9,084	8,812	2,009	1,546
Stores not analyzing service features.....	5,612	103,521	3,356	5,825	4,730	2,830	2,046
Grocery stores, with fresh meat, total.....	27,757	1,964,238	90,632	28,705	26,400	56,077	43,349
Stores with grocery department self-service.....	14,854	1,454,573	72,564	15,159	13,350	43,208	33,034
Stores with grocery department not self-service.....	9,352	300,634	8,647	9,666	10,196	6,747	5,166
Stores not analyzing service features.....	3,551	209,031	9,421	3,880	2,854	6,122	5,149
MOUNTAIN DIVISION							
Grocery stores, without fresh meat, total.....	3,125	80,740	2,480	3,168	2,954	1,690	1,243
Stores with grocery department self-service.....	608	25,007	874	596	627	575	379
Stores with grocery department not self-service.....	1,246	23,624	433	1,266	1,249	318	204
Stores not analyzing service features.....	1,271	32,109	1,173	1,306	1,078	797	660
Grocery stores, with fresh meat, total.....	7,558	790,004	40,773	8,077	6,853	19,725	14,609
Stores with grocery department self-service.....	4,690	639,962	34,520	4,770	4,049	16,319	11,891
Stores with grocery department not self-service.....	1,836	81,599	3,046	2,051	1,828	1,761	1,360
Stores not analyzing service features.....	1,032	68,443	3,207	1,256	976	1,645	1,358
PACIFIC DIVISION							
Grocery stores, without fresh meat, total.....	8,928	482,578	19,508	10,442	6,310	8,580	6,451
Stores with grocery department self-service.....	3,853	281,024	12,306	4,430	2,678	5,176	4,007
Stores with grocery department not self-service.....	2,367	78,090	2,690	2,753	1,729	1,194	864
Stores not analyzing service features.....	2,708	123,464	4,512	3,259	1,903	2,210	1,580
Grocery stores, with fresh meat, total.....	16,160	2,532,245	150,385	18,127	11,747	53,166	40,939
Stores with grocery department self-service.....	11,521	2,112,560	130,121	12,396	8,120	44,403	34,067
Stores with grocery department not self-service.....	2,806	187,148	7,486	3,395	2,429	3,225	2,522
Stores not analyzing service features.....	1,833	232,537	12,778	2,336	1,198	5,538	4,350

Note: Data based on sample. See text for description of sample and other explanatory material.

Table 26C.—SELF-SERVICE IN GROCERY STORES—SALES SIZE—UNITED STATES, BY SINGLE UNITS AND MULTITUINITS: 1948

Stores and Sales

Kind of business, single units and multiunits, and type of service	Total						Stores operated entire year with annual sales of—					
	\$500,000 or more			\$300,000. to \$499,999			\$100,000 to \$299,999			Less than \$100,000		
	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)
Grocery stores, without fresh meat, total.....	154,285	4,076,486	131	104,841	404	149,576	6,267	946,316	147,483	2,875,753		
Stores with grocery department self-service.....	17,309	1,085,610	77	58,530	293	108,563	2,888	466,332	14,051	452,185		
Stores with grocery department not self-service.....	91,218	1,918,295	22	17,262	37	13,647	2,181	300,802	88,978	1,586,984		
Stores not analyzing service features.....	45,758	1,072,581	32	29,049	74	27,366	1,198	179,182	44,454	836,984		
Single-unit stores, total.....	146,276	3,157,216	63	49,264	149	54,972	3,005	436,897	143,059	2,616,083		
Stores with grocery department self-service.....	14,415	624,343	31	23,232	81	30,147	1,161	174,699	13,142	396,265		
Stores with grocery department not self-service.....	86,680	1,531,458	13	9,520	23	9,136	823	114,149	85,819	1,398,635		
Stores not analyzing service features.....	45,181	1,001,415	19	16,512	43	15,689	1,021	148,049	44,098	821,165		
2 or 3 store multiunits, total.....	988	86,862	12	8,309	34	13,125	234	38,156	708	27,272		
Stores with grocery department self-service.....	336	47,082	7	5,069	30	11,656	138	22,861	161	7,496		
Stores with grocery department not self-service.....	345	16,111	1	(x)	1	(x)	32	4,660	311	10,409		
Stores not analyzing service features.....	307	23,669	4	(x)	3	(x)	64	10,635	236	9,367		
4 or more store multiunits, total.....	7,021	832,408	56	47,268	221	81,479	3,028	471,263	3,716	232,398		
Stores with grocery department self-service.....	2,558	414,185	39	30,229	182	66,760	1,589	268,772	748	48,424		
Stores with grocery department not self-service.....	4,193	370,726	8	(x)	11	(x)	1,326	181,993	2,848	177,322		
Stores not analyzing service features.....	270	47,497	9	(x)	28	(x)	113	20,498	120	6,452		
Grocery stores, with fresh meat, total.....	223,655	20,949,998	7,437	6,587,436	6,147	2,374,958	32,225	5,193,638	177,846	6,793,966		
Stores with grocery department self-service.....	94,513	4,762,628	7,049	6,210,295	5,433	2,110,624	21,858	3,623,877	60,173	2,817,812		
Stores with grocery department not self-service.....	104,943	4,733,908	191	167,759	502	184,068	7,428	1,127,821	96,832	3,254,260		
Stores not analyzing service features.....	24,199	1,453,462	197	209,382	212	80,266	2,939	441,920	20,851	721,894		
Single-unit stores, total.....	200,787	11,651,100	798	657,373	1,784	663,775	24,850	3,777,275	173,356	6,552,677		
Stores with grocery department self-service.....	76,377	6,292,036	645	521,128	1,403	522,902	16,456	2,559,687	57,873	2,688,319		
Stores with grocery department not self-service.....	100,973	4,122,031	72	61,010	233	85,287	5,658	814,797	95,010	3,160,937		
Stores not analyzing service features.....	23,438	1,237,033	81	75,235	148	55,586	2,736	402,791	20,473	703,421		
2 or 3 store multiunits, total.....	4,841	812,431	288	255,542	370	141,918	1,684	290,938	2,499	124,033		
Stores with grocery department self-service.....	3,144	639,127	245	220,489	319	122,231	1,306	227,836	1,274	68,571		
Stores with grocery department not self-service.....	1,327	112,895	19	13,864	28	11,086	264	42,638	1,016	42,307		
Stores not analyzing service features.....	370	60,409	24	21,189	23	8,601	114	20,464	209	10,155		
4 or more store multiunits, total.....	18,026	8,486,467	6,351	5,674,521	3,993	1,569,265	5,691	1,125,425	1,991	117,256		
Stores with grocery department self-service.....	14,992	7,831,465	6,159	5,468,678	3,711	1,465,491	4,096	836,374	1,026	60,922		
Stores with grocery department not self-service.....	2,643	492,982	100	87,885	241	87,695	1,506	270,386	796	48,016		
Stores not analyzing service features.....	391	156,020	92	112,958	41	16,079	89	18,665	169	8,318		

x Withheld to avoid disclosure.

Note: Data based on sample. See text for description of sample and other explanatory material.

Table 26D.--SELF-SERVICE IN GROCERY STORES--SALES SIZE--GEOGRAPHIC DIVISIONS: 1948

Geographic division, kind of business, and type of service	Stores and Sales									
	Total		Stores operated entire year with annual sales of--							
	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)
NEW ENGLAND DIVISION										
Grocery stores, without fresh meat, total.....	9,542	341,438	13	16,502	28	10,015	617	99,640	8,684	215,281
Stores with grocery department self-service.....	925	101,212	3	2,205	24	8,980	410	72,214	488	18,213
Stores with grocery department not self-service.....	6,167	178,866	7	(x)	2	(x)	172	22,271	5,986	149,490
Stores not analyzing service features.....	2,450	61,360	3	(x)	2	(x)	35	5,155	2,410	47,578
Grocery stores, with fresh meat, total.....	14,639	1,498,065	653	579,987	297	116,348	1,912	293,903	11,777	507,827
Stores with grocery department self-service.....	4,456	908,910	597	534,720	205	82,530	954	150,046	2,700	141,614
Stores with grocery department not self-service.....	8,693	508,577	48	38,374	83	30,311	786	118,341	7,776	321,151
Stores not analyzing service features.....	1,490	80,378	8	6,693	9	3,507	172	23,216	1,301	45,062
MIDDLE ATLANTIC DIVISION										
Grocery stores, without fresh meat, total.....	35,030	1,280,410	40	27,668	200	73,919	1,999	298,610	32,791	880,213
Stores with grocery department self-service.....	3,053	293,375	27	18,233	148	54,726	807	131,894	2,071	88,322
Stores with grocery department not self-service.....	24,072	733,010	5	4,452	17	6,311	863	116,320	603,927	187,964
Stores not analyzing service features.....	7,905	256,225	8	4,983	35	12,882	329	50,396	7,533	187,964
Grocery stores, with fresh meat, total.....	32,117	3,723,023	1,606	1,566,402	1,103	426,703	4,449	736,246	24,959	993,672
Stores with grocery department self-service.....	19,546	2,519,797	1,526	1,490,726	911	356,117	2,359	411,865	4,950	261,089
Stores with grocery department not self-service.....	23,287	1,043,828	67	62,214	169	61,564	1,770	275,896	17,537	644,154
Stores not analyzing service features.....	2,828	159,398	13	13,462	23	9,022	320	48,485	2,472	88,429
EAST NORTH CENTRAL DIVISION										
Grocery stores, without fresh meat, total.....	17,200	624,723	9	(x)	42	(x)	1,297	194,026	15,852	409,309
Stores with grocery department self-service.....	2,343	171,732	4	2,835	31	11,428	571	91,165	1,737	66,304
Stores with grocery department not self-service.....	9,702	294,117	2	(x)	6	(x)	548	76,321	214,569	128,436
Stores not analyzing service features.....	5,155	158,874	3	2,069	5	1,829	178	26,340	4,969	128,436
Grocery stores, with fresh meat, total.....	48,992	4,681,920	1,570	1,425,770	1,292	501,255	7,272	1,157,896	38,858	1,596,999
Stores with grocery department self-service.....	20,611	3,265,996	1,519	1,375,791	1,168	454,932	4,772	786,291	13,152	648,982
Stores with grocery department not self-service.....	23,287	1,116,470	25	23,593	87	32,256	1,637	275,509	21,358	782,712
Stores not analyzing service features.....	5,094	299,454	26	23,986	37	14,067	663	96,096	4,568	165,505

See footnotes at end of table.

Table 260.—SELF-SERVICE IN GROCERY STORES—SALES SIZE—GEOGRAPHIC DIVISIONS: 1948—Continued

Stores and Sales

Geographic division, kind of business, and type of service	Stores operated entire year with annual sales of—									
	Total		\$500,000 or more		\$300,000. to \$499,999		\$100,000 to \$299,999		Less than \$100,000	
	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)
WEST NORTH CENTRAL DIVISION										
Grocery stores, without fresh meat, total.....	8,572	282,199	8	5,973	11	4,070	420	62,238	8,133	209,918
Stores with grocery department self-service.....	1,425	86,086	5	3,534	7	2,386	190	29,095	1,223	51,071
Stores with grocery department not self-service.....	4,264	102,372	1	1,000	...	...	123	(x)	4,140	84,327
Stores not analyzing service features.....	2,883	93,741	2	(x)	4	1,684	107	(x)	2,770	74,520
Grocery stores, with fresh meat, total.....	22,684	2,006,455	482	381,372	666	254,135	3,957	632,583	17,579	738,365
Stores with grocery department self-service.....	11,962	1,473,186	450	352,108	621	236,963	3,085	503,412	7,806	380,703
Stores with grocery department not self-service.....	8,253	372,362	11	11,046	22	8,317	546	80,347	7,674	270,652
Stores not analyzing service features.....	2,469	160,907	21	16,218	23	8,855	326	48,824	2,099	87,010
SOUTH ATLANTIC DIVISION										
Grocery stores, without fresh meat, total.....	30,729	419,071	7	(x)	9	(x)	396	59,053	30,317	352,317
Stores with grocery department self-service.....	1,085	40,268	...	...	2	(x)	104	(x)	979	23,116
Stores with grocery department not self-service.....	19,811	239,655	4	2,426	4	1,451	190	27,454	19,613	208,324
Stores not analyzing service features.....	9,833	139,148	3	(x)	3	1,063	102	(x)	9,725	120,877
Grocery stores, with fresh meat, total.....	34,953	2,583,153	890	793,671	658	254,357	3,660	585,550	29,745	949,575
Stores with grocery department self-service.....	10,347	1,677,794	868	774,989	591	229,701	2,311	383,572	6,577	289,532
Stores with grocery department not self-service.....	20,911	749,216	14	8,856	49	18,018	1,080	162,169	19,768	560,173
Stores not analyzing service features.....	3,695	156,143	8	9,826	18	6,638	269	39,809	3,400	99,870
EAST SOUTH CENTRAL DIVISION										
Grocery stores, without fresh meat, total.....	23,149	273,947	2	(x)	8	(x)	155	21,108	22,984	248,749
Stores with grocery department self-service.....	753	15,693	...	...	1	(x)	27	(x)	725	11,443
Stores with grocery department not self-service.....	14,455	154,115	1	(x)	2	(x)	73	9,933	14,379	142,849
Stores not analyzing service features.....	7,941	104,139	1	(x)	5	1,815	55	(x)	7,880	94,457
Grocery stores, with fresh meat, total.....	18,795	1,170,895	247	199,136	235	89,020	2,044	324,123	16,269	558,616
Stores with grocery department self-service.....	6,326	709,850	233	188,714	212	80,554	1,406	229,166	4,475	211,416
Stores with grocery department not self-service.....	10,262	374,074	10	6,906	14	5,254	476	71,501	9,762	290,413
Stores not analyzing service features.....	2,207	86,971	4	3,516	9	3,212	162	23,456	2,032	56,787

See footnotes at end of table.

Table 260.--SELF-SERVICE IN GROCERY STORES--SALES SIZE--GEOGRAPHIC DIVISIONS: 1948--Continued

Stores and Sales

Geographic division, kind of business, and type of service	Total		Stores operated entire year with annual sales of—						Less than \$100,000
			\$500,000 or more		\$300,000, to \$499,999		\$100,000 to \$299,999		
	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	
WEST SOUTH CENTRAL DIVISION									
Grocery stores, without fresh meat, total.....	18,010	291,380	4	2,970	13	4,374	315	45,757	238,277
Stores with grocery department self-service.....	3,264	71,413	...	...	5	1,741	113	16,648	53,024
Stores with grocery department not self-service.....	9,134	116,446	...	...	1	(x)	83	(x)	104,104
Stores not analyzing service features.....	5,612	103,521	4	2,970	7	(x)	119	(x)	81,151
Grocery stores, with fresh meat, total.....	27,737	1,964,238	488	400,383	572	216,843	3,576	578,825	768,187
Stores with grocery department self-service.....	14,854	1,454,573	452	348,205	522	199,058	2,834	467,196	440,114
Stores with grocery department not self-service.....	9,352	300,634	3	1,987	22	7,735	375	56,599	234,313
Stores not analyzing service features.....	3,551	209,031	33	50,191	28	10,050	367	55,030	93,760
MOUNTAIN DIVISION									
Grocery stores, without fresh meat, total.....	3,125	80,740	...	...	13	4,934	109	16,014	59,792
Stores with grocery department self-service.....	608	25,007	...	...	9	3,341	47	6,875	14,791
Stores with grocery department not self-service.....	1,246	23,624	...	...	2	(x)	22	(x)	19,330
Stores not analyzing service features.....	1,271	32,109	...	...	2	(x)	40	(x)	25,671
Grocery stores, with fresh meat, total.....	7,558	790,004	287	217,091	318	122,750	1,477	238,920	211,243
Stores with grocery department self-service.....	4,690	639,962	280	210,929	291	113,191	1,139	187,510	128,332
Stores with grocery department not self-service.....	1,836	81,599	3	2,465	13	4,488	145	21,770	52,876
Stores not analyzing service features.....	1,032	68,443	4	3,697	14	5,071	193	29,640	30,035
PACIFIC DIVISION									
Grocery stores, without fresh meat, total.....	8,928	482,578	48	40,167	80	30,646	959	149,870	261,895
Stores with grocery department self-service.....	3,853	281,024	38	31,723	66	25,163	619	98,237	125,903
Stores with grocery department not self-service.....	2,367	78,090	2	(x)	3	(x)	107	15,953	59,664
Stores not analyzing service features.....	2,708	123,464	8	(x)	11	(x)	233	35,680	76,330
Grocery stores, with fresh meat, total.....	16,160	2,532,245	1,214	1,023,624	1,006	393,547	3,878	645,592	469,482
Stores with grocery department self-service.....	11,521	2,112,560	1,124	934,113	912	357,578	2,998	504,839	316,030
Stores with grocery department not self-service.....	2,806	187,148	10	7,718	43	16,125	413	65,489	97,816
Stores not analyzing service features.....	1,833	232,537	80	81,793	51	19,844	467	75,264	55,634

x Withheld to avoid disclosure.

Note: Data based on sample. See text for description of sample and other explanatory material.

Table 27A.--GROCERY STORES, WITHOUT FRESH MEAT--EMPLOYEE SIZE--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Employee size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	154,277	4,026,835	145,388	152,086	121,387	89,043	60,126
No paid employees.....	116,972	1,576,512	2,871	120,214	102,981	...	...
1 paid employee.....	17,290	566,425	18,774	17,707	11,239	17,290	10,830
2 paid employees.....	8,233	447,249	23,580	7,345	3,957	16,466	10,796
3 paid employees.....	4,985	398,991	26,000	3,344	1,649	14,955	10,443
4 or 5 paid employees.....	4,406	507,687	34,430	2,361	1,122	19,232	13,103
6 or 7 paid employees.....	1,404	236,800	16,020	656	248	8,920	6,098
8 or 9 paid employees.....	510	114,890	8,068	212	81	4,262	2,966
10 to 19 paid employees.....	382	106,872	8,481	206	95	4,590	3,326
20 to 49 paid employees.....	79	46,874	4,653	35	11	2,120	1,641
50 to 99 paid employees.....	14	(x)	(x)	(x)	(x)	(x)	(x)
100 or more paid employees.....	2	(x)	(x)	(x)	(x)	(x)	(x)

x Withheld to avoid disclosure.

Table 27B.--GROCERY STORES, WITH FRESH MEAT--EMPLOYEE SIZE--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Employee size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	223,662	20,743,288	1,112,827	228,406	167,694	597,213	432,736
No paid employees.....	95,585	2,525,716	11,223	105,547	96,844	...	...
1 paid employee.....	39,774	1,746,756	49,442	44,262	30,658	39,774	27,484
2 paid employees.....	27,347	1,744,117	74,445	30,360	17,530	54,694	38,715
3 paid employees.....	17,335	1,475,730	77,253	18,519	9,689	52,005	38,096
4 or 5 paid employees.....	17,254	2,067,328	124,547	17,041	8,038	76,054	57,085
6 or 7 paid employees.....	8,512	1,569,971	103,970	6,727	2,887	54,675	41,726
8 or 9 paid employees.....	4,379	1,170,363	79,745	2,261	840	37,199	28,016
10 to 19 paid employees.....	8,548	3,659,210	246,709	2,927	1,006	113,240	83,047
20 to 49 paid employees.....	4,347	3,758,874	259,754	678	177	125,091	87,498
50 to 99 paid employees.....	499	802,291	62,337	72	23	31,565	21,702
100 or more paid employees.....	82	222,932	23,402	12	2	12,916	9,367

Table 28A.--GROCERY STORES, WITHOUT FRESH MEAT--LEGAL FORM OF ORGANIZATION--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Legal form of organization	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	154,277	4,026,835	145,388	152,086	121,387	89,043	60,126
Individual proprietorships.....	131,091	2,423,758	53,902	125,519	112,806	44,097	28,217
Partnerships.....	15,081	661,071	19,729	26,567	8,581	13,089	9,256
Corporations.....	7,944	935,215	71,107	...	...	31,397	22,299
Other legal forms.....	161	6,791	650	...	...	460	354

Table 28B.--GROCERY STORES, WITH FRESH MEAT--LEGAL FORM OF ORGANIZATION--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Legal form of organization	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	223,662	20,743,288	1,112,827	228,406	167,694	597,213	432,736
Individual proprietorships.....	163,355	8,017,019	318,939	156,392	144,682	217,486	158,241
Partnerships.....	39,467	3,603,911	151,250	72,014	23,012	92,129	68,852
Corporations.....	20,543	9,090,139	640,121	...	...	286,100	204,514
Other legal forms.....	297	32,219	2,517	...	...	1,498	1,129

Table 29.--RETAIL FOOD ESTABLISHMENTS--TYPE OF OPERATION--UNITED STATES: 1948

Establishments, Sales, Pay Roll, and Paid Employees

Type of operation	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
Cooperatives:					
Grocery stores, without fresh meat.....	151	10,593	830	550	396
Grocery stores, with fresh meat.....	494	67,716	5,873	2,971	2,365
All other food stores.....	141	61,554	9,185	3,241	3,037
Direct selling organizations.....	414	112,806	26,582	7,905	7,716
Mail-order houses.....	54	5,602	715	425	409

Table 30.—GROCERY STORES—MERCHANDISE LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

[Data based on sample. See text for description of sample]

Geographic division, kind of business, and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as percent of col. 4 (5)
	Amount (Thousand dollars) (1)	Percent distribution. (2)	Number (3)	Total sales (Thousand dollars) (4)	
GROCERY STORES, WITHOUT FRESH MEAT					
United States					
Stores analyzing merchandise line sales, total.....	4,007,742	100.0	152,185	...	...
Canned goods, other groceries.....	3,183,911	79.5	152,185	4,007,742	79.5
Meats (except fresh), sea food, poultry.....	134,879	3.4	33,818	865,450	15.6
Fresh fruits, vegetables.....	345,640	8.6	59,485	2,141,575	16.1
Gasoline, lubricants, fuel oil.....	133,066	3.3	38,697	628,831	21.2
Other nongrocery items.....	210,246	5.2	...	...	...
Not analyzing merchandise line sales.....	68,744	...	2,100	...	...
New England					
Stores analyzing merchandise line sales, total.....	335,930	100.0	9,392	...	...
Canned goods, other groceries.....	278,063	82.8	9,392	335,930	82.8
Meats (except fresh), sea food, poultry.....	7,774	2.3	2,010	49,940	15.6
Fresh fruits, vegetables.....	29,760	8.9	4,381	208,711	14.3
Gasoline, lubricants, fuel oil.....	6,362	1.9	1,001	25,777	24.7
Other nongrocery items.....	13,971	4.1	...	...	...
Not analyzing merchandise line sales.....	5,508	...	150	...	...
Middle Atlantic					
Stores analyzing merchandise line sales, total.....	1,267,618	100.0	34,545	...	...
Canned goods, other groceries.....	1,069,063	84.4	34,545	1,267,618	84.4
Meats (except fresh), sea food, poultry.....	43,034	3.4	8,839	255,083	16.9
Fresh fruits, vegetables.....	102,735	8.1	13,359	608,031	16.9
Gasoline, lubricants, fuel oil.....	11,878	0.9	2,679	63,524	18.7
Other nongrocery items.....	40,908	3.2	...	...	...
Not analyzing merchandise line sales.....	12,792	...	485	...	...
East North Central					
Stores analyzing merchandise line sales, total.....	613,015	100.0	16,784	...	...
Canned goods, other groceries.....	465,618	76.0	16,784	613,015	76.0
Meats (except fresh), sea food, poultry.....	26,617	4.3	5,827	163,234	16.3
Fresh fruits, vegetables.....	80,162	13.1	9,173	423,092	18.9
Gasoline, lubricants, fuel oil.....	12,369	2.0	2,826	69,624	17.8
Other nongrocery items.....	28,249	4.6	...	...	...
Not analyzing merchandise line sales.....	11,708	...	416	...	...
West North Central					
Stores analyzing merchandise line sales, total.....	273,603	100.0	8,395	...	...
Canned goods, other groceries.....	201,149	73.5	8,395	273,603	73.5
Meats (except fresh), sea food, poultry.....	11,762	4.3	2,823	90,793	13.0
Fresh fruits, vegetables.....	30,272	11.1	4,313	171,013	17.7
Gasoline, lubricants, fuel oil.....	6,246	2.3	1,902	34,551	18.1
Other nongrocery items.....	24,174	8.8	...	...	...
Not analyzing merchandise line sales.....	8,596	...	177	...	...
South Atlantic					
Stores analyzing merchandise line sales, total.....	412,315	100.0	30,528	...	...
Canned goods, other groceries.....	302,960	73.5	30,528	412,315	73.5
Meats (except fresh), sea food, poultry.....	14,407	3.5	5,166	91,222	15.8
Fresh fruits, vegetables.....	24,548	6.0	10,635	183,809	13.4
Gasoline, lubricants, fuel oil.....	37,708	9.1	13,038	165,349	22.8
Other nongrocery items.....	32,692	7.9	...	...	...
Not analyzing merchandise line sales.....	6,756	...	201	...	...

Table 30.—GROCERY STORES—MERCHANDISE LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948-Con.

[Data based on sample. See text for description of sample]

Geographic division, kind of business, and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as percent of col. 4
	Amount	Percent distribution	Number	Total sales	
	(Thousand dollars)	(Thousand dollars)			
	(1)	(2)	(3)	(4)	(5)
GROCERY STORES, WITHOUT FRESH MEAT--Continued					
East South Central					
Stores analyzing merchandise line sales, total.....	271,254	100.0	22,962	...	...
Canned goods, other groceries.....	206,287	76.0	22,962	271,254	76.0
Meats (except fresh), sea food, poultry.....	7,602	2.8	3,978	56,132	13.5
Fresh fruits, vegetables.....	10,863	4.0	6,569	98,971	11.0
Gasoline, lubricants, fuel oil.....	25,943	9.6	8,823	119,709	21.7
Other nongrocery items.....	20,559	7.6	...	...	...
Not analyzing merchandise line sales.....	2,693	...	187	...	...
West South Central					
Stores analyzing merchandise line sales, total.....	282,106	100.0	17,766	...	...
Canned goods, other groceries.....	216,317	76.7	17,766	282,106	76.7
Meats (except fresh), sea food, poultry.....	10,464	3.7	3,357	70,487	14.8
Fresh fruits, vegetables.....	13,506	4.8	5,141	119,027	11.3
Gasoline, lubricants, fuel oil.....	18,471	6.5	6,247	83,666	22.1
Other nongrocery items.....	23,348	8.3	...	...	...
Not analyzing merchandise line sales.....	9,274	...	244	...	...
Mountain					
Stores analyzing merchandise line sales, total.....	78,843	100.0	3,089	...	...
Canned goods, other groceries.....	60,068	76.2	3,089	78,843	76.2
Meats (except fresh), sea food, poultry.....	2,272	2.9	477	17,405	13.1
Fresh fruits, vegetables.....	7,016	8.9	964	36,675	19.1
Gasoline, lubricants, fuel oil.....	4,747	6.0	888	21,654	21.9
Other nongrocery items.....	4,740	6.0	...	...	...
Not analyzing merchandise line sales.....	1,897	...	36	...	...
Pacific					
Stores analyzing merchandise line sales, total.....	473,058	100.0	8,724	...	...
Canned goods, other groceries.....	384,386	81.2	8,724	473,058	81.2
Meats (except fresh), sea food, poultry.....	10,947	2.3	1,341	71,154	15.4
Fresh fruits, vegetables.....	46,778	9.9	4,750	292,246	16.0
Gasoline, lubricants, fuel oil.....	9,342	2.0	1,293	44,977	20.8
Other nongrocery items.....	21,605	4.6	...	...	...
Not analyzing merchandise line sales.....	9,520	...	204	...	...
GROCERY STORES, WITH FRESH MEAT					
United States					
Stores analyzing merchandise line sales, total.....	20,641,824	100.0	218,840	...	...
Canned goods, other groceries.....	11,597,473	56.2	218,840	20,641,824	56.2
Meats (all kinds), sea food, poultry.....	6,026,729	29.2	218,840	20,641,824	29.2
Fresh fruits, vegetables.....	2,381,844	11.5	185,003	19,037,932	12.5
Gasoline, lubricants, fuel oil.....	169,910	0.8	31,034	1,249,974	13.6
Other nongrocery items.....	465,868	2.3	...	...	...
Not analyzing merchandise line sales.....	308,174	...	4,815	...	...
New England					
Stores analyzing merchandise line sales, total.....	1,469,841	100.0	14,252	...	...
Canned goods, other groceries.....	737,585	50.2	14,252	1,469,841	50.2
Meats (all kinds), sea food, poultry.....	523,134	35.6	14,252	1,469,841	35.6
Fresh fruits, vegetables.....	169,811	11.6	12,673	1,394,775	12.2
Gasoline, lubricants, fuel oil.....	9,968	0.7	1,292	72,651	13.7
Other nongrocery items.....	29,343	1.9	...	...	...
Not analyzing merchandise line sales.....	28,224	...	387	...	...

Table 30.--GROCERY STORES--MERCHANDISE LINE SALES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948-Con.

[Data based on sample. See text for description of sample]

Geographic division, kind of business, and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as percent of col. 4 (5)
	Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)	
	(1)	(2)				(3)	(4)
GROCERY STORES, WITH FRESH MEAT--Continued					
Middle Atlantic					
Stores analyzing merchandise line sales, total.....	3,667,564	100.0	31,272	...	...
Canned goods, other groceries.....	2,021,612	55.1	31,272	3,667,564	55.1
Meats (all kinds), sea food, poultry.....	1,175,309	32.1	31,272	3,667,564	32.1
Fresh fruits, vegetables.....	415,487	11.3	25,331	3,362,436	12.4
Gasoline, lubricants, fuel oil.....	13,646	0.4	2,433	111,890	12.2
Other nongrocery items.....	41,510	1.1	...	...	...
Not analyzing merchandise line sales.....	55,459	...	845	...	...
East North Central					
Stores analyzing merchandise line sales, total.....	4,607,524	100.0	47,871	...	...
Canned goods, other groceries.....	2,566,738	55.7	47,871	4,607,524	55.7
Meats (all kinds), sea food, poultry.....	1,389,476	30.1	47,871	4,607,524	30.1
Fresh fruits, vegetables.....	540,674	11.7	42,223	4,301,017	12.6
Gasoline, lubricants, fuel oil.....	27,892	0.6	5,290	224,240	12.4
Other nongrocery items.....	86,744	1.9	...	...	...
Not analyzing merchandise line sales.....	74,396	...	1,121	...	...
West North Central					
Stores analyzing merchandise line sales, total.....	1,974,048	100.0	22,187	...	...
Canned goods, other groceries.....	1,096,426	55.5	22,187	1,974,048	55.5
Meats (all kinds), sea food, poultry.....	756,842	28.7	22,187	1,974,048	28.7
Fresh fruits, vegetables.....	246,191	12.5	19,702	1,828,038	13.5
Gasoline, lubricants, fuel oil.....	12,232	0.6	2,256	92,296	13.2
Other nongrocery items.....	52,357	2.7	...	...	...
Not analyzing merchandise line sales.....	32,407	...	497	...	...
South Atlantic					
Stores analyzing merchandise line sales, total.....	2,555,316	100.0	34,342	...	...
Canned goods, other groceries.....	1,410,509	55.2	34,342	2,555,316	55.2
Meats (all kinds), sea food, poultry.....	756,812	29.6	34,342	2,555,316	29.6
Fresh fruits, vegetables.....	295,239	11.6	27,912	2,354,221	12.5
Gasoline, lubricants, fuel oil.....	34,889	1.4	8,189	263,365	13.2
Other nongrocery items.....	57,867	2.2	...	...	...
Not analyzing merchandise line sales.....	27,837	...	611	...	...
East South Central					
Stores analyzing merchandise line sales, total.....	1,156,941	100.0	18,507	...	...
Canned goods, other groceries.....	655,218	56.6	18,507	1,156,941	56.6
Meats (all kinds), sea food, poultry.....	307,606	26.6	18,507	1,156,941	26.6
Fresh fruits, vegetables.....	136,027	11.8	15,298	1,050,852	12.9
Gasoline, lubricants, fuel oil.....	20,005	1.7	3,748	133,213	15.0
Other nongrocery items.....	38,085	3.3	...	...	...
Not analyzing merchandise line sales.....	13,954	...	288	...	...
West South Central					
Stores analyzing merchandise line sales, total.....	1,932,778	100.0	27,188	...	...
Canned goods, other groceries.....	1,121,146	58.0	27,188	1,932,778	58.0
Meats (all kinds), sea food, poultry.....	514,268	26.6	27,188	1,932,778	26.6
Fresh fruits, vegetables.....	202,869	10.5	21,954	1,730,111	11.7
Gasoline, lubricants, fuel oil.....	25,787	1.3	4,831	167,373	15.4
Other nongrocery items.....	68,708	3.6	...	...	...
Not analyzing merchandise line sales.....	31,460	...	569	...	...

Table 30.--GROCERY STORES--MERCHANDISE LINE SALES--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948-Con.

[Data based on sample. See text for description of sample]

Geographic division, kind of business, and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as percent of col. 4 (5)
	Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)	
	(1)	(2)	(3)	(4)	
GROCERY STORES, WITH FRESH MEAT--Continued					
MOUNTAIN					
Stores analyzing merchandise line sales, total.....	777,527	100.0	7,395	...	...
Canned goods, other groceries.....	461,888	59.4	7,395	777,527	59.4
Meats (all kinds), sea food, poultry.....	193,580	24.9	7,395	777,527	24.9
Fresh fruits, vegetables.....	94,395	12.2	6,163	700,756	13.5
Gasoline, lubricants, fuel oil.....	8,042	1.0	951	48,127	16.7
Other nongrocery items.....	19,622	2.5	...	...	...
Not analyzing merchandise line sales.....	12,477	...	163	...	...
PACIFIC					
Stores analyzing merchandise line sales, total.....	2,500,285	100.0	15,826	...	...
Canned goods, other groceries.....	1,526,351	61.1	15,826	2,500,285	61.1
Meats (all kinds), sea food, poultry.....	603,702	24.1	15,826	2,500,285	24.1
Fresh fruits, vegetables.....	281,151	11.2	13,747	2,315,726	12.1
Gasoline, lubricants, fuel oil.....	17,449	0.7	2,044	136,819	12.8
Other nongrocery items.....	71,632	2.9	...	...	...
Not analyzing merchandise line sales.....	31,960	...	334	...	...

Table 31.--SALES OF GROCERIES BY GROCERY STORES AND SELECTED KINDS OF BUSINESS REPORTING SALES OF GROCERY ITEMS--UNITED STATES: 1948

[Data based on sample. See text for description of sample]

Kind of business	Stores analyzing merchandise line sales					Stores not analyzing merchandise line sales	
	Number	Sales, entire year (Thousand dollars)	Stores handling merchandise line			Number	Sales, entire year (Thousand dollars)
			Number	Total sales (Thousand dollars)	Sales of merchandise line (Thousand dollars)		
United States, total.....	754,208	54,798,077	...	...	29,705,455	16,596	840,934
Grocery stores, without fresh meat, total..	152,185	4,007,742	...	...	3,664,430	2,100	68,744
Canned goods, other groceries.....	...	...	152,185	4,007,742	3,183,911	...	...
Meats (exc. fresh), sea food, poultry...	...	...	33,818	865,450	134,879	...	...
Fresh fruits, vegetables.....	...	...	59,485	2,141,575	345,640	...	...
Grocery stores, with fresh meat, total....	218,840	20,641,824	...	...	20,006,046	4,815	308,174
Canned goods, other groceries.....	...	...	218,840	20,641,824	11,597,473	...	...
Meats (all kinds), sea food, poultry...	...	...	218,840	20,641,824	6,026,729	...	...
Fresh fruits, vegetables.....	...	...	185,003	190,37,932	2,381,844	...	...
Meat markets, total.....	23,832	1,629,901	...	...	1,622,440	53	6,117
Meats (all kinds), sea food, poultry...	...	...	23,832	1,629,901	1,574,465	...	...
Fresh fruits, vegetables.....	...	...	1,579	127,526	14,059	...	...
Canned goods, other groceries.....	...	...	4,359	330,480	33,916	...	...
Fish (sea food) markets, total.....	5,509	148,204	...	...	147,062	69	2,257
Sea food, meats (all kinds), poultry...	...	...	5,509	148,204	142,736	...	...
Fresh fruits, vegetables.....	...	...	217	7,259	1,657	...	...
Canned goods, other groceries.....	...	...	554	14,327	2,669	...	...
Fruits stores, vegetable markets, total...	15,669	396,523	...	...	391,678	84	3,765
Fresh fruits, vegetables.....	...	...	15,669	396,523	367,332	...	...
Meats (all kinds), sea food, poultry...	...	...	699	27,782	6,817	...	...
Canned goods, other groceries.....	...	...	2,436	78,380	17,529	...	...
Candy, nut, confectionery stores, total...	32,063	649,094	...	...	35,865	810	16,321
Bakery products.....	...	...	3,879	74,975	11,445	...	...
Canned goods, beverages, other foods...	...	...	8,569	125,895	24,420	...	...
Dairy products stores, total.....	5,596	312,341	...	...	200,363	202	16,607
Milk and cream.....	...	...	3,337	211,824	81,953	...	...
Other dairy products.....	...	...	2,980	214,413	61,525	...	...
Eggs.....	...	...	2,409	171,714	22,190	...	...
Groceries, other foods.....	...	...	2,454	141,082	34,695	...	...
Milk dealers, total.....	5,800	1,552,222	...	...	1,477,550	134	29,378
Milk and cream.....	...	...	5,800	1,552,222	1,351,191	...	...
Other dairy products.....	...	...	2,052	1,106,156	99,336	...	...
Eggs.....	...	...	1,065	672,760	27,023	...	...
Bakery products stores, total.....	19,985	743,164	...	...	719,320	152	6,368
Bakery products.....	...	...	19,985	743,164	712,426	...	...
Canned goods, beverages, other foods...	...	...	1,207	40,309	6,894	...	...
Egg, poultry dealers, total.....	5,428	261,078	...	...	245,772	154	5,578
Eggs.....	...	...	2,987	152,012	45,434	...	...
Poultry.....	...	...	5,110	245,359	196,569	...	...
Groceries, other foods.....	...	...	466	21,852	3,769	...	...
Delicatessen stores, total.....	8,633	310,033	...	...	261,836	212	7,533
Delicatessen, meats, salads, etc.....	...	...	8,633	310,033	150,358	...	...
Bakery products.....	...	...	4,338	143,453	16,734	...	...
Canned goods, beverages, other foods...	...	...	6,846	241,080	94,744	...	...
Restaurants, cafeterias, total.....	135,925	5,487,837	...	...	39,797	3,094	108,789
Groceries, packaged liquors, etc. (off-sale).....	...	...	8,174	336,861	39,797	...	...
Lunch counters, refreshment stands, total.	52,496	1,032,330	...	...	20,204	1,503	29,072
Groceries, packaged liquors, etc. (off-sale).....	...	...	5,333	109,456	20,204	...	...
Department stores, total.....	2,560	10,629,137	...	...	156,399	20	15,610
Candy, groceries, other foods.....	...	...	944	8,072,028	156,399	...	...
Dry goods, general mdse. stores, total...	27,935	2,703,274	...	...	108,583	1,818	117,730
Groceries, confectionery, beverages...	...	...	6,400	738,894	108,583	...	...
General stores, total.....	20,640	1,192,144	...	...	546,019	927	40,503
Groceries, confectionery, beverages...	...	...	20,640	1,192,144	546,019	...	...
Hay, grain, feed stores, total.....	17,454	2,738,250	...	...	55,930	362	47,278
Groceries, meats, other foods.....	...	...	2,079	320,944	55,930	...	...
Other farm, garden supply stores, total...	3,658	362,979	...	...	6,161	87	11,110
Groceries, meats, other foods.....	...	...	323	35,106	6,161	...	...

Table 32A.--GROCERY STORES, WITHOUT FRESH MEAT--MERCHANDISE INVENTORIES AT COST--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Stores; Sales; Merchandise Inventories at Cost, Beginning and End of Year

[Data based on sample. See text for description of sample]

Geographic division	Stores (Number)	Sales, entire year (Thousand dollars)	Merchandise inventories, at cost	
			End of year (Thousand dollars)	Beginning of year (Thousand dollars)
United States, total.....	154,285	4,076,486	345,758	313,719
New England.....	9,542	341,438	23,890	23,463
Middle Atlantic.....	35,030	1,280,410	100,639	93,264
East North Central.....	17,200	624,723	46,906	44,435
West North Central.....	8,572	282,199	27,924	24,746
South Atlantic.....	30,729	419,071	38,863	33,319
East South Central.....	23,149	273,947	30,355	25,015
West South Central.....	18,010	291,380	26,000	23,528
Mountain.....	3,125	80,740	7,200	6,389
Pacific.....	8,928	482,578	43,981	39,560

Table 32B.--GROCERY STORES, WITH FRESH MEAT--MERCHANDISE INVENTORIES AT COST--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Stores; Sales; Merchandise Inventories at Cost, Beginning and End of Year

[Data based on sample. See text for description of sample]

Geographic division	Stores (Number)	Sales, entire year (Thousand dollars)	Merchandise inventories, at cost	
			End of year (Thousand dollars)	Beginning of year (Thousand dollars)
United States, total.....	223,655	20,949,998	1,096,113	1,023,390
New England.....	14,639	1,498,065	72,368	68,920
Middle Atlantic.....	32,117	3,723,023	166,602	157,960
East North Central.....	48,992	4,681,920	231,402	217,199
West North Central.....	22,684	2,006,455	119,880	114,504
South Atlantic.....	34,953	2,583,153	134,536	121,649
East South Central.....	18,795	1,170,895	73,806	65,867
West South Central.....	27,757	1,964,238	117,753	105,682
Mountain.....	7,558	790,004	45,847	43,872
Pacific.....	16,160	2,532,245	133,919	127,737

Table 33A.--GROCERY STORES, WITHOUT FRESH MEAT--ANALYSIS OF CREDIT SALES AND BALANCES DUE--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

[Data based on sample. See text for description of sample.]

Geographic division	Stores analyzing sales													Stores not analyzing sales	
	Stores with credit sales														
	Stores with credit sales														
	Stores with credit sales														
	Stores with credit sales														
Total	Stores	Sales, entire year (Thousand dollars)	Number	Sales, entire year	Total	Cash sales (Thousand dollars)	Charge account sales (Thousand dollars)	Installment sales (Thousand dollars)	Balances due from customers			Beginning of year	Number	Sales, entire year (Thousand dollars)	
	(Number)			(Thousand dollars)	Stores (Number)	(Thousand dollars)	(Thousand dollars)	(Thousand dollars)	On charge account sales (Thousand dollars)	Beginning of year (Thousand dollars)	End of year (Thousand dollars)	Beginning of year (Thousand dollars)			
United States, total...	143,344	3,845,891	98,146	2,771,133	45,198	1,074,758	720,149	352,706	1,903	46,154	35,936	294	266	10,941	230,595
New England.....	8,921	328,802	7,137	265,551	1,784	63,251	43,002	20,241	8	2,702	2,298	1	1	621	12,636
Middle Atlantic.....	33,510	1,235,149	27,112	1,012,047	6,398	223,102	161,191	61,304	607	5,740	4,951	35	57	1,520	45,261
East North Central.....	16,061	596,094	13,151	474,876	2,910	121,218	92,208	28,674	336	3,163	2,757	60	38	1,139	28,629
West North Central.....	7,813	263,092	4,874	156,233	2,939	106,859	77,801	28,955	103	3,794	2,905	23	3	759	19,107
South Atlantic.....	28,502	393,099	16,752	221,682	11,750	171,417	103,768	67,222	427	9,331	7,195	53	31	2,227	25,972
East South Central.....	21,264	251,206	11,801	131,040	9,463	120,166	74,042	45,889	235	7,043	4,741	33	14	1,885	22,741
West South Central.....	16,532	265,595	9,606	146,513	6,926	119,082	70,291	48,733	(v)	7,363	5,624	(v)	(v)	1,478	25,785
Mountain.....	2,835	73,254	1,756	40,331	1,079	32,923	19,100	13,755	68	2,228	1,605	22	29	290	7,486
Pacific.....	7,906	439,600	5,957	322,860	1,949	116,740	78,746	37,933	61	4,790	3,860	...	...	1,022	42,978
v Withheld because of insufficient data.															

v Withheld because of insufficient data.

Table 33B.—GROCERY STORES, WITH FRESH MEAT—ANALYSIS OF CREDIT SALES AND BALANCES DUE—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

[Data based on sample. See text for description of sample.]

Geographic division	Stores analyzing sales										Stores not analyzing sales				
	Stores with cash sales only		Stores with credit sales				Stores with credit sales				Stores with credit sales		Stores not analyzing sales		
	Total		Total		Charge account sales (Thousand dollars)	Installment sales (Thousand dollars)	Balances due from customers		On charge account sales (Thousand dollars)	Beginning of year (Thousand dollars)	End of year (Thousand dollars)	Beginning of year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	
	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)			On installment sales (Thousand dollars)	End of year (Thousand dollars)							
	Stores (Number)	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)											
United States, total...	213,295	20,466,563	121,520	13,377,695	91,775	7,088,868	4,935,569	2,144,714	8,585	211,317	170,094	1,943	1,535	10,360	483,435
New England.....	13,822	1,453,898	7,425	977,735	6,397	476,163	319,086	156,454	623	14,278	11,560	53	37	817	44,167
Middle Atlantic.....	31,170	3,677,176	20,313	2,919,154	10,857	758,022	486,078	271,014	930	27,683	22,361	294	236	947	45,847
East North Central.....	46,632	4,563,909	29,839	3,188,042	16,793	1,775,867	1,000,955	373,886	1,026	32,635	27,737	197	135	2,360	118,011
West North Central.....	21,670	1,957,411	11,095	1,085,846	10,575	871,565	613,469	257,711	385	26,066	21,946	66	84	1,014	49,044
South Atlantic.....	33,399	2,532,955	17,521	1,691,645	15,878	841,310	529,110	310,005	2,195	30,675	24,531	517	417	1,554	50,198
East South Central.....	17,877	1,140,578	9,544	713,347	8,333	427,231	260,889	165,118	1,224	16,752	11,941	270	185	918	30,317
West South Central.....	26,124	1,893,414	12,876	1,079,000	13,248	814,424	503,211	310,132	1,071	28,392	22,022	280	179	1,633	70,824
Mountain.....	7,094	763,189	3,531	347,005	3,563	416,184	301,413	114,351	420	13,869	11,004	206	176	464	26,815
Pacific.....	15,507	2,484,033	9,376	1,375,921	6,131	1,108,112	921,358	186,043	711	20,967	16,972	60	653	48,212	48,212

Table 34.--GROCERY STORES--TRUCKS AND TRUCK-TRACTORS OPERATED--UNITED STATES: 1948

Stores, Sales, and Manufacturers' Rated Capacity of Trucks Operated
[Data based on sample. See text for description of sample]

Item	Stores (Number)	Sales, entire year (Thousand dollars)	Number of trucks and truck-tractors operated			
			Total	Manufacturers' rated capacity		
				Under 1½ tons	1½ tons	Over 1½ tons
United States, total.....	377,940	25,026,484	...	...	...	...
Stores reporting data on trucks and truck-tractors.....	304,745	18,931,291	...	...	...	...
Stores operating trucks and truck-tractors.....	62,440	5,507,633	70,476	61,627	7,234	1,615
Stores not operating trucks and truck-tractors.....	242,305	13,423,658	...	...	...	...
Stores not reporting data on trucks and truck-tractors.....	73,195	6,095,193	...	...	...	...

Table 35A.--GROCERY STORES, WITHOUT FRESH MEAT--PERIOD ESTABLISHED OR ACQUIRED--UNITED STATES, BY SINGLE UNITS AND MULTIUNITS: 1948

Stores and Sales

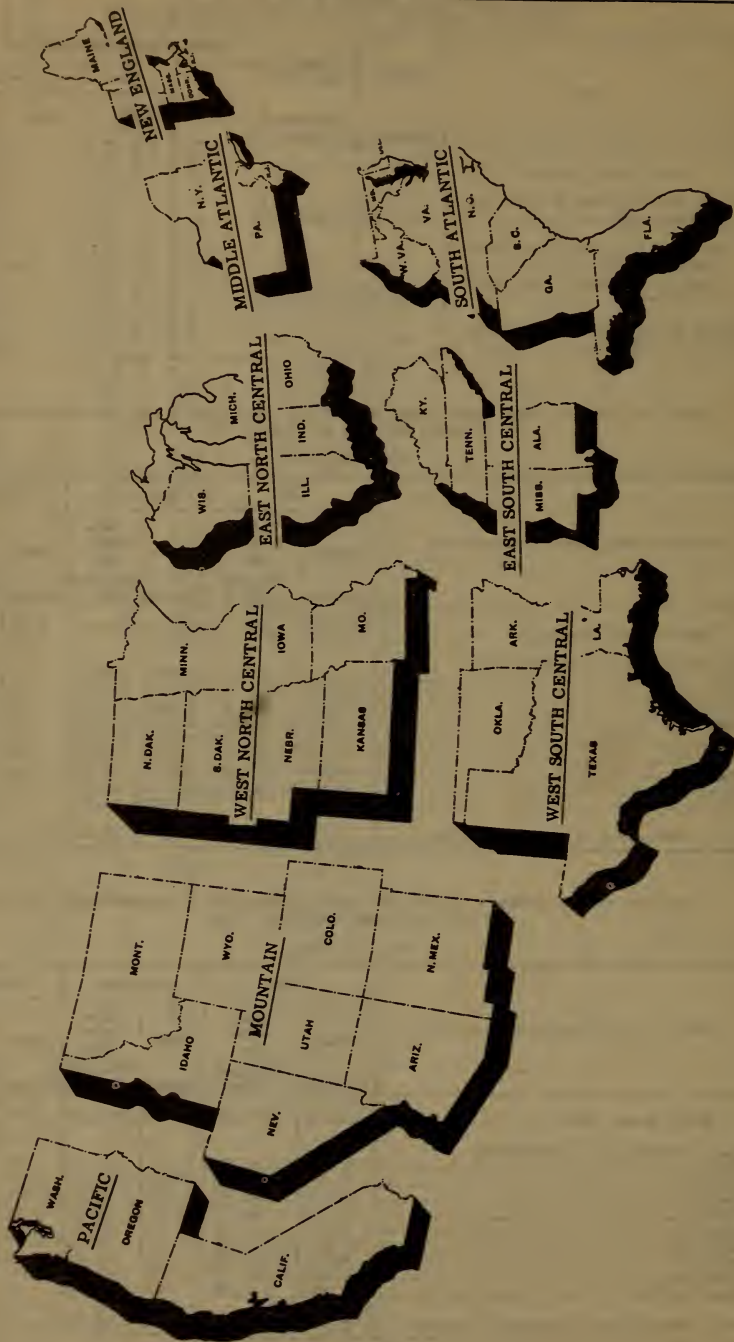
Period of establishment or acquisition	Total		Single units		Multiunits	
	Stores	Sales, entire year	Stores	Sales, entire year	Stores	Sales, entire year
	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)
United States, total.....	154,277	4,026,835	146,268	3,107,565	8,009	919,270
Stores established or acquired during--						
1948.....	23,312	293,665	23,043	276,177	269	17,488
1946-1947.....	38,374	910,852	37,875	849,586	499	61,266
1942-1945.....	19,852	539,421	19,265	458,123	587	81,298
1938-1941.....	15,731	468,969	14,928	350,734	803	118,235
1934-1937.....	11,079	335,588	10,315	242,653	764	92,935
1930-1933.....	7,155	249,221	6,359	156,931	796	92,290
1920-1929.....	14,386	497,062	12,122	263,942	2,264	233,120
1900-1919.....	6,607	183,410	6,033	133,661	574	49,749
Prior to 1900.....	521	23,735	495	11,093	26	12,642
Date of establishment or acquisition unknown.....	17,260	524,912	15,833	364,665	1,427	160,247

Table 35B.--GROCERY STORES, WITH FRESH MEAT--PERIOD ESTABLISHED OR ACQUIRED--UNITED STATES, BY SINGLE UNITS AND MULTIUNITS: 1948

Stores and Sales

Period of establishment or acquisition	Total		Single units		Multiunits	
	Stores	Sales, entire year	Stores	Sales, entire year	Stores	Sales, entire year
	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)
United States, total.....	223,662	20,743,288	200,795	11,444,390	22,867	9,298,898
Stores established or acquired during--						
1948.....	30,679	1,353,712	29,123	961,197	1,556	392,515
1946-1947.....	58,451	4,148,406	55,915	3,196,765	2,536	951,641
1942-1945.....	32,240	2,842,963	29,779	1,865,045	2,461	977,918
1938-1941.....	26,107	4,854,917	20,113	1,278,515	5,994	3,576,402
1934-1937.....	15,813	1,700,313	13,775	892,323	2,038	807,990
1930-1933.....	9,955	1,093,084	8,358	553,709	1,597	539,375
1920-1929.....	19,085	1,759,915	16,330	971,637	2,755	788,278
1900-1919.....	7,436	560,520	6,935	440,489	501	120,031
Prior to 1900.....	553	66,795	520	51,926	33	14,869
Date of establishment or acquisition unknown.....	23,343	2,362,663	19,947	1,232,784	3,396	1,129,879

UNITED STATES, BY CENSUS GEOGRAPHIC DIVISIONS



DEPARTMENT OF COMMERCE

BUREAU OF THE CENSUS

APPENDIXES

STANDARD METROPOLITAN AREAS

(As defined by the Bureau of the Budget, June 5, 1950)

AKRON, OHIO: Summit County.	CANTON, OHIO: Stark County.
ALBANY-SCHENECTADY-TROY, N. Y.: Albany, Rensselaer, and Schenectady Counties.	CEDAR RAPIDS, IOWA: Linn County.
ALLENTOWN-BETHLEHEM-EASTON, PA.: Lehigh and Northampton Counties, Pa.; Warren County, N. J.	CHARLESTON, S. C.: Charleston County.
ALTOONA, PA.: Blair County.	CHARLESTON, W. VA.: Fayette and Kanawha Counties.
ASHEVILLE, N. C.: Buncombe County.	CHARLOTTE, N. C.: Mecklenburg County.
ATLANTA, GA.: Cobb, De Kalb, and Fulton Counties.	CHATTANOOGA, TENN.: Hamilton County, Tenn.; Walker County, Ga.
ATLANTIC CITY, N. J.: Atlantic County.	CHICAGO, ILL.: Cook, Du Page, Kane, Lake, and Will Counties, Ill.; Lake County, Ind.
AUGUSTA, GA.: Richmond County, Ga.; Aiken County, S. C.	CINCINNATI, OHIO: Hamilton County, Ohio; Campbell and Kenton Counties, Ky.
AUSTIN, TEX.: Travis County.	CLEVELAND, OHIO: Cuyahoga and Lake Counties.
BALTIMORE, MD.: Baltimore city, Baltimore and Anne Arundel Counties.	COLUMBIA, S. C.: Richland County.
BATON ROUGE, LA.: East Baton Rouge Parish.	COLUMBUS, GA.: Chattahoochee and Muscogee Counties, Ga.; Russell County, Ala.
BEAUMONT-PORT ARTHUR, TEX.: Jefferson County.	COLUMBUS, OHIO: Franklin County.
BINGHAMTON, N. Y.: Broome County.	CORPUS CHRISTI, TEX.: Nueces County.
BIRMINGHAM, ALA.: Jefferson County.	DALLAS, TEX.: Dallas County.
BOSTON, MASS.: All of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities; Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem cities; Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham towns in Essex County; Quincy city; Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; Hingham and Hull towns in Plymouth County.	DAVENPORT, IOWA-ROCK ISLAND-MOLINE, ILL.: Rock Island County, Ill.; Scott County, Iowa.
BRIDGEPORT, CONN.: Bridgeport city; Fairfield, Stratford, and Trumbull towns in Fairfield County; Milford town in New Haven County.	DAYTON, OHIO: Greene and Montgomery Counties.
BROCKTON, MASS.: Brockton city; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; Easton town in Bristol County.	DECATUR, ILL.: Macon County.
BUFFALO, N. Y.: Erie and Niagara Counties.	DENVER, COLO.: Adams, Arapahoe, Denver, and Jefferson Counties.
	DES MOINES, IOWA: Polk County.
	DETROIT, MICH.: Macomb, Oakland, and Wayne Counties.
	DULUTH, MINN.-SUPERIOR, WIS.: St. Louis County, Minn.; and Douglas County, Wis.
	DURHAM, N. C.: Durham County.
	EL PASO, TEX.: El Paso County.
	ERIE, PA.: Erie County.
	EVANSVILLE, IND.: Vanderburgh County.
	FALL RIVER, MASS.: Fall River city; Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R. I.
	FLINT, MICH.: Genesee County.

- FORT WAYNE, IND.: Allen County.
 FORT WORTH, TEX.: Tarrant County.
 FRESNO, CALIF.: Fresno County.
 GALVESTON, TEX.: Galveston County.
 GRAND RAPIDS, MICH.: Kent County.
 GREENSBORO-HIGH POINT, N. C.: Guilford County.
 HAMILTON-MIDDLETOWN, OHIO: Butler County.
 HARRISBURG, PA.: Cumberland and Dauphin Counties.
 HARTFORD, CONN.: Hartford city; Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County.
 HOUSTON, TEX.: Harris County.
 HUNTINGTON, W. VA.-ASHLAND, KY.: Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; Lawrence County, Ohio.
 INDIANAPOLIS, IND.: Marion County.
 JACKSON, MISS.: Hinds County.
 JACKSONVILLE, FLA.: Duval County.
 JOHNSTOWN, PA.: Cambria and Somerset Counties.
 KALAMAZOO, MICH.: Kalamazoo County.
 KANSAS CITY, MO.: Johnson and Wyandotte Counties, Kans.; Clay and Jackson Counties, Mo.
 KNOXVILLE, TENN.: Anderson, Blount, and Knox Counties.
 LANCASTER, PA.: Lancaster County.
 LANSING, MICH.: Ingham County.
 LAWRENCE, MASS.: Lawrence city; Andover, Methuen, and North Andover towns in Essex County.
 LINCOLN, NEBR.: Lancaster County.
 LITTLE ROCK, ARK.: Pulaski County.
 LOS ANGELES, CALIF.: Los Angeles and Orange Counties.
 LOUISVILLE, KY.: Jefferson County, Ky.; Clark and Floyd Counties, Ind.
 LOWELL, MASS.: Lowell city; Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County, Mass.
 MACON, GA.: Bibb and Houston Counties.
 MADISON, WIS.: Dane County.
 MANCHESTER, N. H.: Manchester city and Goffstown town.
 MEMPHIS, TENN.: Shelby County.
 MIAMI, FLA.: Dade County.
 MILWAUKEE, WIS.: Milwaukee County.
 MINNEAPOLIS-ST. PAUL, MINN.: Anoka, Dakota, Hennepin, and Ramsey Counties.
 MOBILE, ALA.: Mobile County.
 MONTGOMERY, ALA.: Montgomery County.
 MUSKEGON, MICH.: Muskegon County.
 NASHVILLE, TENN.: Davidson County.
 NEW BEDFORD, MASS.: New Bedford city; Acushnet, Dartmouth, and Fairhaven towns in Bristol County.
 NEW BRITAIN-BRISTOL, CONN.: Bristol and New Britain cities; Berlin, Plainville and Southington towns in Hartford County; Plymouth town in Litchfield County.
 NEW HAVEN, CONN.: New Haven city; Branford, East Haven, Hamden, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County.
 NEW ORLEANS, LA.: Jefferson, Orleans, and St. Bernard Parishes.
 NEW YORK-NORTHEASTERN NEW JERSEY: New York City (Bronx, Kings, New York, Queens, and Richmond Counties); Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
 NORFOLK-PORTSMOUTH, VA.: Norfolk and Princess Anne Counties; and the cities of Norfolk, South Norfolk, and Portsmouth.
 OKLAHOMA CITY, OKLA.: Oklahoma County.
 OMAHA, NEBR.: Douglas and Sarpy Counties, Nebr.; Pottawattamie County, Iowa.
 PEORIA, ILL.: Peoria and Tazewell Counties.
 PHILADELPHIA, PA.: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; Burlington, Camden, and Gloucester Counties, N. J.
 PHOENIX, ARIZ.: Maricopa County.
 PITTSBURGH, PA.: Allegheny, Beaver, Washington, and Westmoreland Counties.
 PORTLAND, MAINE: Portland, South Portland, and Westbrook cities; Cape Elizabeth and Falmouth towns in Cumberland County.
 PORTLAND, OREG.: Clackamas, Multnomah, and Washington Counties, Oreg.; Clark County, Wash.
 PROVIDENCE, R. I.: Central Falls, Cranston, Pawtucket, Providence, and Woonsocket cities; Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; R.I.; North Kingstown town in Washington County, R. I.; Warwick city, East Greenwich, and West Warwick towns in Kent County, R. I.; all of Bristol County, R.I.; Attleboro city, North Attleboro, and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; Blackstone and Millville towns in Worcester County, Mass.
 RACINE, WIS.: Racine County.
 RALEIGH, N. C.: Wake County.
 READING, PA.: Berks County.

- RICHMOND, VA.: Richmond city; Chesterfield and Henrico Counties.
- ROANOKE, VA.: Roanoke city and Roanoke County.
- ROCHESTER, N. Y.: Monroe County.
- ROCKFORD, Ill.: Winnebago County.
- SACRAMENTO, CALIF.: Sacramento County.
- SAGINAW, MICH.: Saginaw County.
- ST. JOSEPH, MO.: Buchanan County.
- ST. LOUIS, MO.: St. Louis city, St. Charles and St. Louis Counties, Mo.; Madison and St. Clair Counties, Ill.
- SALT LAKE CITY, UTAH: Salt Lake County.
- SAN ANTONIO, TEX.: Bexar County.
- SAN BERNARDINO, CALIF.: San Bernardino County.
- SAN DIEGO, CALIF.: San Diego County.
- SAN FRANCISCO-OAKLAND, CALIF.: Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties.
- SAN JOSE, CALIF.: Santa Clara County.
- SAVANNAH, GA.: Chatham County.
- SCRANTON, PA.: Lackawanna County.
- SEATTLE, WASH.: King County.
- SHREVEPORT, LA.: Caddo Parish.
- SIOUX CITY, IOWA: Woodbury County.
- SOUTH BEND, IND.: St. Joseph County.
- SPOKANE, WASH.: Spokane County.
- SPRINGFIELD, ILL.: Sangamon County.
- SPRINGFIELD, MO.: Green County.
- SPRINGFIELD, OHIO: Clark County.
- SPRINGFIELD-HOLYOKE, MASS.: Chicopee, Holyoke, Springfield, and Westfield cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County, Mass.; Northampton city; Easthampton and South Hadley towns in Hampshire County, Mass.; Enfield town in Hartford County, Conn.
- STAMFORD-NORFOLK, CONN.: Norwalk city; Darien, Greenwich, New Canaan, Stamford, and Westport towns in Fairfield County.
- STOCKTON, CALIF.: San Joaquin County.
- SYRACUSE, N. Y.: Onondaga County.
- TACOMA, WASH.: Pierce County.
- TAMPA-ST. PETERSBURG, FLA.: Hillsborough and Pinellas Counties.
- TERRE HAUTE, IND.: Vigo County.
- TOLEDO, OHIO: Lucas County.
- TOPEKA, KANS.: Shawnee County.
- TRENTON, N. J.: Mercer County.
- TULSA, OKLA.: Tulsa County.
- UTICA-ROME, N. Y.: Herkimer and Oneida Counties.
- WACO, TEX.: McLennan County.
- WASHINGTON, D. C.: The District of Columbia; Alexandria and Falls Church cities; Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.
- WATERBURY, CONN.: Waterbury city; Naugatuck borough; Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; Thomaston and Watertown towns in Litchfield County.
- WHEELING, W. Va.-STUEBENVILLE, OHIO: Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; Belmont and Jefferson Counties, Ohio.
- WICHITA, KANS.: Sedgwick County.
- WILKES-BARRE-HAZLETON, PA.: Luzerne County.
- WILMINGTON, DEL.: New Castle County, Del.; Salem County, N. J.
- WINSTON-SALEM, N. C.: Forsyth County.
- WORCESTER, MASS.: Worcester city, Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston towns in Worcester County.
- YORK, PA.: York County
- YOUNGSTOWN, OHIO: Mahoning and Trumbull Counties, Ohio; Mercer County, Pa.

Appendix B

EXPLANATION OF TERMS--WHOLESALE TRADE

City size

Each wholesale establishment included in the 1948 Census of Business was classified into one of a number of city-size groups, depending upon the number of inhabitants in the city in which the establishment was located. At the time city sizes were established for the 1948 Census of Business, final figures from the 1950 Census of Population were not available and, therefore, preliminary population figures were used. Differences between these and final population figures affect slightly the wholesale trade data presented in this bulletin in relation to final population data from the 1950 Census of Population to be presented for similar size groups. Those unincorporated areas, classified in 1940 as urban under special rule by the Bureau of the Census, have been treated as incorporated places in the 1948 Census of Business. They are included in the appropriate city-size groups in both the 1939 and 1948 censuses. Cities of less than 2,500 inhabitants, unincorporated places, and rural areas are included in city-size group "Remainder of area."

Commodity line

The term "Commodity line," as used in this report, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for Census purposes, in consultation with representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for analytical information.

It should be noted that any retail sales of wholesale establishments are not separately shown, but are included along with wholesale sales in the commodity classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line, hence the sum of all commodity line sales items is equivalent to total sales.

Credit

Credit sales.--Include all sales during the census year except those strictly on a cash or c.o.d. basis.

Establishments doing credit business.--Included under this heading are all establishments, except those indicating that all of their 1948 business was strictly on a cash or c.o.d. basis.

Credit sales as percent of all sales.--Includes all sales during the year 1948, except those strictly on a cash or c.o.d. basis, expressed as a percent of total sales of establishments reporting credit sales.

End-of-year accounts and notes receivable as percent of credit sales.--Represents the amount of outstanding accounts and notes re-

ceivable as of the end of the year 1948 expressed as a percent of credit sales. Includes only the accounts and notes receivable resulting from the sale of merchandise and held by the reporting establishments. Notes and accounts sold or discounted to banks, finance companies, or factors are not included even though they may have been sold "with recourse." These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Percent change in accounts and notes receivable, beginning to end of year 1948.--Represents the change in amount of accounts and notes receivable from the beginning to end of year 1948, expressed as percent of accounts and notes receivable at the beginning of the year. These figures are based on establishments reporting both beginning- and end-of-year receivables.

Bad debt losses as percent of credit sales.--Represents the amount of receivables written off during the census year as uncollectible, expressed as percent of credit sales. Bad debt losses includes all receivables written off during 1948 as uncollectible, even though the credit may have been extended on sales made in 1947 or earlier. These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Credit accounts per establishment.--Represents average number of credit accounts as of December 31, 1948, per wholesale establishment doing credit business. These figures are derived by dividing the total number of credit accounts by the number of establishments doing credit business.

Credit sales per account.--Represents average annual credit sales per credit account. Derived by dividing the total amount of credit sales for the year by the number of credit accounts.

Employment and pay roll

Pay roll.--Pay roll includes all compensations (salaries, wages, commissions, and bonuses) paid during the specified period to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Pay roll is reported before deductions for Social Security, income tax withholding, insurance, dues, etc.

Pay roll--entire year.--All amounts paid during the census year to employees are included in this item.

Pay roll--workweek ended nearest November 15.--All amounts paid to employees on pay rolls for the workweek ending nearest November 15 are included. Provision was made for reporting pay roll adjusted to the workweek where the pay period was on other-than-a-workweek basis, and also for reporting on a workweek basis commission and bonus payments. However, for a number of establishments annual pay roll figures included some lump-sum payments not allocated to weekly pay rolls.

Paid employees.--Paid employees consist of the number of employees including salaried officers and executives of corporations who were on the pay roll for the workweek ended nearest November 15, 1948.

Employee size.--Each wholesale establishment in the 1948 Census of Business was classified into one of a number of employee-size groups, based on the total number of paid employees for the workweek ended nearest November 15, 1948. Businesses which started operations after November 15, 1948, and those without paid employees during the workweek ended nearest November 15, are classified in the group "No paid employees."

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business during November 1948.

Establishments

Establishments are separate places of business primarily engaged in selling merchandise. Each establishment of organizations operating at more than one place of business is counted separately.

Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations excluded data for those operated during the entire year but which had sales of less than \$5,000. In 1939, the corresponding figure for exclusion from the tabulations was \$500.

Expense

Operating expenses.--Total operating expenses, sometimes referred to as "overhead," includes all expenses incurred during the census year by the reporting establishment. It includes pay roll as well as other overhead expenses, but not the cost of merchandise sold, nor does it include withdrawals by owners of unincorporated businesses. For agents and brokers the entries under the heading "Operating expenses" represents the amount of brokerage or commissions received rather than overhead expenses incurred.

Operating expenses of certain types of establishments, with total sales of \$200,000 or more, are further classified into administrative, selling, delivery, warehouse, occupancy, and "Other" expenses.

Administrative expenses--Includes the general administrative expenses not chargeable directly to any one division or function. Included here are executives' and officers' salaries and expenses; telephone and telegraph; professional services; depreciation on furniture and fixtures; dues, subscriptions, and donations; collection expenses, etc.

Selling expenses--Includes direct expenses incurred in selling merchandise; covers such items as salesmen's salaries, commissions, and bonuses; salesmen's traveling expenses; advertising; and insurance and depreciation on salesmen's automobiles. Delivery expenses (as defined below) are shown separately.

Shipping, delivery expenses--Includes costs incurred in transferring the merchandise from the warehouse or other place of storage to the customer; covers items such as deliverymen's salaries and wages, outfreight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.

Warehouse expenses--The cost of operating the warehouse or stock room. Covers such items as salaries and wages of warehouse employees, boxing and packing costs, etc.

Occupancy expenses--Includes all expenses arising from the use and maintenance of the premises and the buildings, fixtures, and equipment; covers maintenance, labor, heat, light, power, and water. Where the premises are not owned, rent is included. For firms owning the premises it covers such items as building repairs and supplies, insurance and taxes on buildings, and depreciation on buildings. Because a number of firms experienced difficulty in differentiating between "Warehouse" and "Occupancy" expenses, data for these two items should be used with care.

Other expenses--Included here are those operating expenses not classified above, such as interest on bank loans, losses from bad debts, etc.

Expenses to sales ratios.--Operating expenses (including pay roll) expressed as a percent of sales.

Firm size

Each wholesale establishment in the 1948 Census of Business was classified into one of a number of "firm size" groups, based on the number of wholesale establishments under a single ownership. Firm size is based on the total number of wholesale establishments operated by a company during 1948, and is not necessarily limited to the number in any particular trade.

Legal form of organization

Each establishment included in the 1948 Census of Business was classified into one of the following legal forms of organization: Individual proprietorships, partnerships, corporations, other forms of organizations.

Individual proprietorships.--Unincorporated businesses owned by one individual or person who may or may not actively participate in its operations.

Partnerships.--Unincorporated businesses owned by two or more persons, having a financial interest in and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations.--Businesses owned by legally incorporated organizations or companies. Cooperative associations incorporated under either regular corporation laws or under the special association laws are included in this legal form.

Other legal forms.--Establishments having ownerships under legal forms not defined above. Included here are all establishments owned or operated by cooperative associations not incorporated under the regular corporation laws or under special cooperative association laws, and other miscellaneous ownership types such as receiverships, estates, etc.

Period established or acquired

Each establishment was requested to report the date the 1948 owner acquired or started the business within the city. The date reported reflected the last change in ownership, if any, prior to December 31, 1948. Mere change of name without a change of actual owners was not considered a change of ownership. Neither was a change of location of the establishment within the city considered a new business if it continued at the new location under the same ownership. However, a change in the legal form of organization, e.g., from partnership to corporation, was considered a change in ownership, and the acquisition date reported was that in which the change of legal form took place.

Sales

Sales, entire year.--Sales include receipts from merchandise sold during 1948 together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on a commission basis are included as well as sales for the account of the reporting establishment. Local and State taxes or Federal excise taxes collected by the wholesale establishment directly from customers and paid directly to local, State, or Federal taxing agencies are included. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer or supplier and

passed along to the wholesale establishment are also included in the sales figures.

Sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include sales by manufacturing plants, general administrative offices of manufacturers, retailers, and other businesses whose primary activity is other than wholesale trade. Sales as shown for agents and brokers represent the selling value of the goods in the transactions negotiated.

Sales by class of customer:

Sales to retailers--Represents sales to all classes of retailers including chains, mail-order houses, department stores, independent stores, restaurants, and other establishments included in Retail Trade.

Sales to industrial users--Represents sales to industrial, commercial, professional, institutional, and other similar end users. They provide a measure of goods bought for business use rather than goods bought for resale in the same form as purchased.

Sales to wholesale organizations--Represents the volume of business done by one type of wholesale establishment with another, thus providing a measure of the volume of duplication in wholesale sales.

Sales to household consumers--Included here are sales to household consumers, to individual users, and to farmers. These data measure the volume of retail sales by wholesale establishments.

Sales for export--Represents the domestic value of goods exported by wholesale establishments, including sales through their agents in this country. Wholesale organizations maintaining foreign sales branches were requested to include here the value of goods shipped to such branches.

Sales size--Each establishment of service wholesalers and manufacturers' sales branches (with stocks) are classified by size of establishment based upon 1948 sales. Establishments starting in business in 1948 are included on the same basis as other establishments, even though they may not have been in operation the full twelve months.

Standard metropolitan areas

See appendix A.

Stocks on hand

Stocks are defined as the inventory, at cost value, of merchandise on hand for sale as of the end of 1948. Goods owned and out-on-consignment are included but not the value of merchandise of others held for sale on consignment.

Trucks

The count of trucks, truck-tractors, and trailers shown in the tables represent the number of specified highway-type motor vehicles operated directly by wholesale establishments in December 1948, regardless of whether or not the vehicles in question were owned or leased by the establishments. Vehicles operated by trucking concerns providing services to wholesale businesses were not included.

Trucks and truck-tractors--Trucks are distinguished from truck-tractors in that the pay-load is hauled on the truck whereas in the case of the truck-tractor it is towed in a semitrailer.

Trailers and semitrailers--A semitrailer is distinguished from a trailer in that the former is a two-wheeled vehicle which connects with a truck-tractor by means of fifth wheel arrangement which transmits a portion of the weight on the towing vehicle. A trailer is a towed vehicle which carries the entire load on its own axles.

Manufacturers' rated capacity.--This is the rating assigned by truck manufacturers. It should be noted that there is no exact relationship between such rated capacity and the actual load-carrying capacity. For example, trucks rated 1-1/2 tons can and do frequently carry loads of several tons. However, classification by manufacturers' rated capacity was used in the 1948 Census of Business since it was the only uniform basis for size indication available at that time. In spite of its limitations in indicating pay-load capacity, manufacturers' rated capacity does make it possible to evaluate the usage of light trucks, medium trucks, and heavy trucks in a given kind of business, and also between different kinds of business.

Types of merchant wholesalers

Service wholesalers(domestic market).--Merchant wholesalers that are primarily engaged in buying and selling in the domestic market who perform most, if not all, of the principal wholesale functions. They sell principally to retailers or to industrial, commercial, and institutional users; buy and sell merchandise on their own account; carry stocks; assemble in large lots and redistribute in smaller quantities usually through salesmen; extend credit to customers; make deliveries; and render advice to the trade.

Exporters.--Merchant wholesalers that are primarily engaged in selling in the foreign rather than the domestic market.

Importers.--Merchant wholesalers whose chief distinction lies in the source of their purchases, which is primarily foreign.

Limited-function wholesalers.--Differ from service wholesalers in that one or more of the major services are omitted. Principal types of establishments included here are cash-and-carry wholesalers, wagon or truck distributors, and retailer-cooperative warehouses.

Appendix C

EXPLANATION OF TERMS--RETAIL TRADE

Active proprietors (See Personnel.)

City size

Each retail store included in the 1948 Census of Business was classified into one of nine city-size groups depending on the number of inhabitants in the city in which the establishment was located. At the time city sizes were established for the 1948 Census of Business, final figures from the 1950 Census of Population were not available and, therefore, preliminary population figures were used. Differences between these and final population figures affect slightly the retail trade data presented in this report in relation to final population data from the 1950 Census of Population to be presented for similar size groups. Those unincorporated areas, classified in 1940 as urban under special rule by the Bureau of the Census, have been treated as incorporated places in the 1948 Census of Business. They are included in the appropriate city-size groups in both the 1939 and 1948 censuses. Cities of less than 2,500 inhabitants, unincorporated places, and rural areas are included in city-size group "Remainder of area."

The nine city-size groups based on number of inhabitants are:

Cities of 500,000 or more	Cities of 10,000 to 24,999
Cities of 250,000 to 499,999	Cities of 5,000 to 9,999
Cities of 100,000 to 249,999	Cities of 2,500 to 4,999
Cities of 50,000 to 99,999	Remainder of area (inc.
Cities of 25,000 to 49,999	cities of less than 2,500)

Cooperatives (See Operating types.)

Credit

Credit sales.--In the Census of Business, a credit sale is regarded as any sale in which all or part of the payment for merchandise purchased is deferred until some time after delivery of the merchandise. The total amount of credit sales includes the amount of down payment and amount allowed for trade-in, as well as the unpaid balance. The total does not include interest or carrying charges.

Charge account sales.--In the Census, charge account, or open account sales, are credit sales in which the amount of purchase is charged to the account of the purchaser, and in which settlement is made at the end of a weekly, monthly, or other billing period depending upon the policy of the store. There are usually no interest or carrying charges involved in these transactions.

Installment sales.--In the Census, installment sales include credit sales in which the purchaser agrees to pay unpaid balances in two or more payments of specified amounts over a stipulated period of time. If an interest or carrying charge is added to the selling price it is regarded as "other income" and is not included in the sales figure reported. Frequently installment sales are evidenced by notes secured

by liens such as chattel mortgages on the goods sold. Retail sales thus secured are classed as installment sales, even though the plan might require settlement in a single payment. Even if the installment notes are immediately discounted, as in many motor vehicle sales, the transaction is treated as an installment credit sale for the full amount including any trade-in allowance.

Balances due from customers.--This includes accounts and notes receivable resulting from sales to customers that were outstanding on the books of the business as of December 31, 1948, and December 31, 1947. They do not include accounts transferred to finance companies, banks, or other institutions even though the retailer may continue to collect payments.

Stores analyzing sales.--These are stores which indicated in their 1948 Census of Business report whether or not they had any credit sales during 1948.

Stores with cash sales only.--These are stores which indicated in their 1948 Census of Business report that no part of their sales were credit sales.

Stores with credit sales.--A store which reported any amount of credit sales was included in this category, regardless of the proportion of its cash and credit sales.

Direct-selling organizations (See Operating types.)

Employees (See Personnel.)

Employee size (See Personnel.)

Legal form of organization

All retail establishments included in the 1948 Census of Business were classified into one of the following legal forms of organization: Individual proprietorships, partnerships, corporations, and other legal forms.

Individual proprietorships.--These are retail establishments owned by one individual or person. "Individual proprietorships without active proprietors" are establishments in which the owners did not devote the major portion of their working time to the businesses during November 1948. "Individual proprietorships with active proprietors" are those in which the owners did devote the major portion of their working time to the businesses during November 1948.

Partnerships.--These are retail establishments owned by two or more persons, each of whom has a financial interest in and responsibility for the business. In "Partnerships without active proprietors" none of the partners devoted the major portion of their working time to the businesses during November 1948. In "Partnerships with active proprietors" at least one partner actively devoted the major portion of his working time to the business during November 1948.

Corporations.--These are retail establishments owned by an organization or company legally incorporated under State laws. Cooperative associations incorporated under either regular corporation laws or under the special cooperative association laws are included in this legal form.

Other legal forms.--These are retail establishments having ownership under legal forms not defined above. Included in this legal form are cooperative associations not incorporated under the regular corporation laws or under special cooperative associations laws; and under miscellaneous ownership types such as estates, receiverships, etc.

Mail-order houses (See Operating types.)

Merchandise inventories

As used in the Census of Business the term "Inventories" means stocks of goods held for sale, valued at cost. Merchandise inventories in retail stores are the cost value of stocks of goods held for sale in the stores.

Merchandise inventories do not include the value of fixtures, furnishings, or other equipment used in the warehouse or store operations. Inventories were reported for the beginning and close of the calendar year 1948 except for some businesses which used a fiscal year rather than the calendar year for accounting purposes. Data so reported have been accepted and included in the tabulations without further adjustment.

Merchandise lines

Merchandise lines are groups of related commodities or commodities grouped on a departmental basis which were established, for census purposes, in consultation with representatives of trade organizations, market research groups, statistical organizations, and others. Twenty-six sets of merchandise lines referred to as "patterns" were developed, one for each group of related kinds of business, to fit the departmental organization and the records of reporting stores. This made it possible for the great majority of stores to report their sales by merchandise line.

Stores analyzing merchandise line sales, total.--This refers to the number and total sales of stores which analyzed their sales by merchandise line. The total sales of stores analyzing is the sum of the sales of the various merchandise lines shown in the table.

Stores not analyzing merchandise line sales.--This refers to the actual or estimated number and total sales of stores which did not furnish an analysis of merchandise line sales.

Operating types

Cooperatives.--A retail cooperative store is one which is owned by an association of consumers of the merchandise handled by the store. Most of them are incorporated under State cooperative association laws. In general, the distinguishing features of a cooperative are patronage dividends based on the volume of purchases by the member, and a limitation of one vote per member regardless of the amount of stock owned. The stores are open to the public, as a rule, but are generally patronized primarily by members of the association operating the business.

There are two types of cooperatives included in this category, "Consumer cooperatives" in which the membership is primarily nonfarmers, and "Retail stores of farm cooperatives" in which the membership is primarily farmers. Such farmer organizations frequently function as cooperative marketing associations and, in addition, operate retail stores to supply their membership with products necessary for running a farm, e.g., hay, grain, feed, gasoline, and oil. Only the retail stores of such cooperative associations are included in Retail Trade.

Direct-selling organizations.--These establishments are the sales offices or headquarters from which crews of canvassers operate to sell from house-to-house. However, milk dealers who make door-to-door de-

liveries and bakeries which sell house-to-house are, for census purposes, not considered to be direct-selling organizations.

Mail-order houses.--These are establishments selling merchandise primarily by mail from catalogs and direct-mail solicitation. The retail stores of mail-order concerns are not included in this category.

Paid employees (See Personnel.)

Part- and full-year operations

Stores operated entire year.--Included in this category were:

(1) Stores which commenced operations on or before January 1, 1948, and which were still in operation at the end of 1948.

(2) Stores which changed ownership during 1948, and for which data for the 1948 operations of the previous owner were included in the report.

(3) Seasonal stores, which are normally operated only for a part of the year.

Stores not operated entire year.--Stores included as part-year stores were:

(1) New business, commencing operations after January 1, 1948.

(2) Stores which changed ownership during 1948, and for which no data on the 1948 activities of the previous owner were available.

(3) Stores going out of business during 1948.

Pay roll

Pay roll, entire year, includes all compensation (salaries, wages, commissions, and bonuses) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Excluded from pay roll are the value of payments in kind, such as free meals, lodgings, etc., or amounts received by employees as tips, etc. Pay roll is reported before deduction for Social Security, income-tax withholding, insurance, dues, etc.

Period established or acquired

The period established or acquired of each retail store was the year in which the store was established or acquired under the ownership at the end of 1948. Mere change of name, without a change of the actual owners was not considered a change of ownership, neither was a change of location of the establishment if it continued at the new location under the same ownership. However, a change in the legal form of organization, e.g., from partnership to corporation, was considered a change in ownership, and the acquisition date reported was that in which the change of legal form took place.

Establishments which, at the end of 1948, were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948.

Personnel

Paid employees.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the pay roll for the workweek ended nearest November 15, 1948.

"Full workweek employees".--"Full workweek employees" include employees whether regular or seasonal, who, for a specified pay period, were paid for working at least the number of hours typically worked in

a week by employees of the reporting establishment. All other employees paid during that workweek were reported as part-workweek employees.

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to operation of the business during November 1948.

Unpaid family workers of unincorporated businesses.--Unpaid family workers consist of the number of family members (wives, sons, daughters, etc.) who worked in the business during November 1948, but were not paid a wage or salary. Family workers paid a wage or salary are included in the count of employees and their compensation included in pay roll.

Employee size.--Each retail store included in the 1948 Census of Business was classified into one of eleven employee-size groups on the basis of the total number of employees on the pay roll for the workweek ended nearest November 15, 1948. Active proprietors and unpaid family workers were not regarded as employees in establishing employee sizes. Seasonal businesses and businesses which commenced operations during 1948 are included in the employee-size group "No paid employees" if they were not in operation during the week of November 15; if such stores were in operation during that workweek, they are included in the appropriate size group on the same basis as stores operating the entire year.

Proprietors (See Personnel.)

Stores

Stores are separate places of business primarily engaged in selling merchandise at retail. In addition to ordinary retail stores such as grocery and hardware stores, this classification includes eating and drinking places, milk dealers, gasoline service stations, market stands (except farmers' stands), lumber and coal yards, mail-order houses, direct selling (house-to-house) establishments, and establishments selling through coin-operated vending machines. Only business establishments obtaining their primary source of receipts from retail sales of merchandise are classified as retail.

Data for retail leased departments located in retail stores are combined with data for the store in which located and are not reported or counted as separate stores. Retail leased departments not located in retail stores, however, are reported and tabulated as separate retail stores. Retail Trade tables exclude "service" leased departments, such as watch repair, beauty shop, shoe repair, and other leased departments deriving a major source of receipts from services to customers rather than from sale of merchandise.

Although the 1948 Census of Business enumerated all retail stores regardless of size, tabulations exclude data for stores which operated during the entire year 1948 but had sales of less than \$500. In 1939, the corresponding figure for exclusion from the tabulations was \$100.

Sales size (See Sales.)

Sales

Sales include total receipts from customers during 1948, after deduction of refunds or allowances for merchandise returned by customers. Sales include receipts from repairs and from other services to customers, and sales for resale, but exclude amounts not received from

customers, such as income from investments, rental of real estate, etc. They do not include the amount of local and State sales taxes or Federal excise taxes which are collected by the store directly from customers, and paid directly by the store to a local, State, or Federal taxing agency. Gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed along to the retailer are included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in Retail Trade. They do not include sales at retail accounted for by manufacturers, wholesalers, service establishments, and other businesses whose primary activity is other than Retail Trade.

Sales size.--Each retail store included in the 1948 Census of Business was classified into sales-size groups depending upon the volume of total sales and receipts of the store during 1948.

Size of organization

Single and multiunit stores.--A store is classified as a single unit if it is operated by a firm which operated only one store, or no other store in the same general kind of business as the store concerned. A store is classified as a multiunit if it is one of two or more stores in the same general kind of business operated by the same firm.

Stores operated entire year (See Part- and full-year operations.)

Stores not operated entire year (See Part- and full-year operations.)

Trucks

Trucks and truck-tractors.--Trucks are distinguished from truck-tractors in that the pay-load is hauled on the truck whereas, in the case of the truck-tractor, it is towed in a semitrailer.

Manufacturers' rated capacity.--This is the rating assigned by the truck manufacturer. It should be noted that there is no exact relationship between such rated capacity and the actual load-carrying capacity. For example, trucks rated 1-1/2 tons can and do frequently carry loads of several tons. However, classification by manufacturers' rated capacity was used in the 1948 Census of Business since it was the only uniform basis for size indication available at that time. In spite of its limitations in indicating pay-load capacity, manufacturers' rated capacity does make it possible to evaluate the usage of light trucks, medium trucks, and heavy trucks in a given kind of business, and between different kinds of business.

Stores reporting data on trucks and truck-tractors.--These are stores which reported whether or not they operated trucks and truck-tractors during December 1948.

Stores not operating trucks and truck-tractors.--These are stores which stated that they did not operate a truck or truck-tractor.

Stores operating trucks and truck-tractors.--These are stores which reported operation of some trucks and truck-tractors during December 1948.

Stores not reporting data on trucks and truck-tractors.--These are stores which failed to report whether or not they operated trucks and truck-tractors.

Unpaid family workers (See Personnel.)

THE DRYING TRADE

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THE DRUG TRADE

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U. S. Census of Business: 1948

THE DRUG TRADE

INTRODUCTION

The Trade Series.--This is one of a series of reports presenting 1948 Census of Business data for a number of trades or kinds of business. In each report data have been assembled on a variety of subjects pertinent to the particular trade or trades covered by the report. For the most part, the information included is also available in 1948 Census of Business Area and Subject Bulletins. The following reports are included in the Trade Series. The letter designations indicate the segments of trade which have been included in the particular report. "R" denotes Retail, "W" Wholesale, and "S" Service Trades.

The Grocery Trade (RW)
Department Stores (R)
Variety Stores (R)
The Electrical Goods Trade (RWS)
The Automotive Trade (RWS)
The Drug Trade (RW)
The Jewelry Trade (RWS)
Marketing by Producers of Basic Iron
and Steel Products (W)
The Motion Picture Trade (S)
The Apparel Trade (RW)
The Furniture Trade (RWS)
The Lumber Trade (RW)
The Hardware, Plumbing, and Heating Equipment
Trade (RW)
The Optical Goods Trade (RW)

Authority for the census.--The 1948 Census of Business was conducted on the basis of direct enumeration of business establishments under provision of the Act of June 19, 1948. Previous Business Censuses covered the years 1929, 1933, 1935, and 1939. Historical data in the Trade Series are limited to the years 1939, 1935, and 1929. No figures are included for the year 1933.

Establishment basis of the census.--A separate report was obtained for each location where business was conducted, including each location of multiunit organizations. Each report in the census was tabulated in accordance with the physical location of the store or establishment at which the business was conducted.

Scope of the census.--The 1948 Census of Business covers Retail Trade, Wholesale Trade, and Service Trade, including hotels and places

of amusement in continental United States and the Territories of Alaska and Hawaii. These trade groups correspond, with minor exceptions, to the classifications established in volume II of the Standard Industrial Classification Manual, issued May 1949 under the sponsorship of the Division of Statistical Standards, Bureau of the Budget.

1948 Census of Business publications.--Already published 1948 Census of Business reports include separate Retail, Wholesale, and Service Trade Bulletins for each State, as well as a summary for continental United States. For the Territories of Alaska and Hawaii, single bulletins combine data for the major trade categories. Data in the Area Bulletins are limited to basic census information on number of establishments, sales and receipts, pay roll, employees, proprietors and unpaid family workers, etc., classified by area and kind of business.

Also published is a series of Subject Bulletins for each of the three major trade divisions--retail, wholesale, and service--on a variety of topics such as inventories, sales size, single unit and multi-unit business, merchandise line sales, credit, etc. A single bulletin covering all subjects for all three trade divisions has been issued for Alaska and a similar one issued for Hawaii. Each of the bulletins contains information by kind of business and area, the amount and nature of detail varying with the nature of the subject presented.

The bulletins described above have been assembled into the following volumes:

Volume I	Retail Trade - General Statistics, Part 1
Volume II	Retail Trade - General Statistics, Part 2, and Merchandise Line Sales Statistics
Volume III	Retail Trade - Area Statistics
Volume IV	Wholesale Trade - General Statistics and Commodity Line Sales Statistics
Volume V	Wholesale Trade - Area Statistics
Volume VI	Service Trade - General Statistics
Volume VII	Service Trade - Area Statistics

How to order bulletins and volumes.--Subject and Area Bulletins, Trade Series reports, and volumes may be purchased from the Superintendent of Documents. Announcements and forms for ordering Census of Business Bulletins and volumes may be requested from any of the Field Offices of the U. S. Department of Commerce, the Bureau of the Census, or from the Superintendent of Documents, Washington 25, D. C.

Contents of this report

This report presents final data for the Wholesale and Retail Drug Trade. The Wholesale Drug Trade covers the activities of "General-line drug wholesalers" and "Specialty-line drug wholesalers" and also sales branches and offices of Drug, Proprietaries, and Toilettries Manufacturers. The Retail Drug Trade covers the activities of retail stores classified as drug or proprietary stores. The detail published is essentially determined by requirements of census law which are directed at preventing disclosure of figures for individual businesses.

WHOLESALE TRADE

Scope

The wholesale drug trade as measured in this report covers the types of establishments or businesses described below:

Merchant wholesalers:

General-line drug wholesalers

Specialty-line drug wholesalers:

Proprietary medicines, toiletries wholesalers

Retailer-cooperative warehouses

Drug sundries wholesalers

Sales branches and offices of drug, proprietaries, toiletries manufacturers:

Sales branches (with stocks) of proprietaries, toiletries manufacturers

Sales branches (with stocks) of drug sundries manufacturers

Sales offices (without stocks) of proprietaries, toiletries manufacturers

Sales offices (without stocks) of drug sundries manufacturers

Data are presented in tables 1 through 18 for some or all of the above types of establishments. Each table indicates the segment or segments of the wholesale drug trade covered.

In addition to drug wholesalers and manufacturers' sales branches and offices of drug manufacturers which are covered in this report, results of the 1948 Census of Business also revealed there were in the United States in that year 182 agents and brokers engaged primarily in selling drugs and drug sundries at wholesale. Sales of the 182 drug brokers and agents amounted to \$90 million for the census year, approximately one-third of which was to retailers. Descriptions of the wholesale business classifications included in this report follow.

Merchant wholesalers

Includes establishments or businesses, commonly referred to as "wholesalers," primarily engaged in buying, taking title to, physically storing and handling goods, and selling them at wholesale principally to retailers; to industrial, institutional, or commercial users; and to other wholesalers. The term is used broadly here to include service wholesalers in the domestic market, exporters, importers, and limited-function wholesalers. It corresponds with the term "Service and limited-function wholesalers" as used in Wholesale Trade in the 1939 Census.

General-line drug wholesalers.—Merchant wholesalers primarily engaged in selling a full line of drugs and drug sundries, including pharmaceuticals, proprietary medicines, druggists rubber goods, cosmetics, toiletries, novelties, and related merchandise. Cooperatives and voluntary group wholesalers handling a full line of drugs are included in this classification. Liquor departments of drug wholesalers, however, were reported as separate establishments and are included with "Wines and distilled spirits," not in this report.

Sales as shown for general-line drug wholesalers in the accompanying tables for the year 1939 include approximately \$15 million in "Wines and liquors" sales. 1929 was a prohibition year.

Specialty-line drug wholesalers:

Proprietary medicines, toiletries.—Merchant wholesalers primarily engaged in selling proprietary medicines, toilet preparations, and

articles such as perfumes, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items.

Retailer-cooperative warehouses--Specialty-line businesses owned and operated cooperatively by groups of independent drug stores buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members a limited line of such items as drugs, proprietary medicines, toilet articles and preparations, sick room supplies, sanitary supplies, and related drug sundries.

Drug sundries--Merchant wholesalers primarily engaged in selling a limited line of such items as medical glass, rubber goods, bandages, antiseptics, drugs, and other medicine cabinet and sick room supplies or related products.

Sales branches and offices of drug, proprietaries, toiletries manufacturers--Establishments maintained apart from processing plants by manufacturers primarily for selling or marketing their products at wholesale. Sales branches or offices located at processing plants or at general administrative offices of processors are excluded unless operated as separate and distinct businesses.

Sales branches (with stocks)--These are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold.

Sales branches (with stocks) of proprietaries, toiletries manufacturers--Branches with stocks primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfumes, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items.

Sales branches (with stocks) of drug sundries manufacturers--Branches with stocks engaged primarily in selling a limited line of such items as medical glass, rubber goods, bandages, antiseptics, drugs, and other medicine cabinet and sick room supplies or related products.

Sales offices (without stocks)--These are distinguished from manufacturers' sales branches by the fact that sales offices do not maintain facilities for the physical storage, handling, and delivery of merchandise.

Sales offices (without stocks) of proprietaries, toiletries manufacturers--Offices without stocks primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfumes, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items.

Sales offices (without stocks) of drug sundries manufacturers--Offices without stocks primarily engaged in selling a limited line of such items as medical glass, rubber goods, bandages, antiseptics, drugs, and other medicine cabinet and sick room supplies or related products.

RETAIL TRADE

Scope

This report covers the activities of retail establishments classified in the 1948 Census of Business as "Drug and proprietary stores." It also includes information on those kinds of business in which drugs,

toiletries, and cosmetics are sold in significant quantities. A description of the retail kinds of business covered in the report follows:

Drug and proprietary stores:

Drug stores--These are retail establishments engaged in selling prescription drugs only or in combination with such lines of merchandise as proprietary medicines, cosmetics, toiletries, tobacco, candy, liquor, and novelty merchandise. Prescription sales are required. The stores are included in the classifications "Drug stores, with fountain" or "Drug stores, without fountain," depending upon whether or not a fountain is operated.

Proprietary stores--These are retail establishments engaged in selling drugs and medicines in any combination with such lines as cosmetics, toiletries, tobacco, candy, liquor, and novelty merchandise. No prescription drugs are sold. The stores are included in the classifications "Proprietary stores, with fountain" or "Proprietary stores, without fountain," depending upon whether or not a fountain is operated.

Related kinds of business:

General stores--These are retail establishments usually located in rural communities and primarily engaged in selling a general line of merchandise of which the most important line is food, and the more important subsidiary lines are notions, apparel, farm supplies, and gasoline. These stores are usually known as country general stores.

Department stores--These are retail stores carrying a general line of apparel, such as suits, coats, dresses, and furnishings; home furnishings, such as furniture, floor coverings, curtains, draperies, linen, major household appliances; and housewares such as table and kitchen appliances, dishes, and utensils. These and other merchandise lines are normally arranged in separate sections or departments with the accounting on a departmentalized basis. The departments and functions are integrated under a single management. Establishments included in this classification must normally employ 25 or more persons.

In the 1939 Census of Business, the size basis for this classification was 1939 sales of \$100,000 or more, instead of number of employees.

Dry goods, general merchandise stores--These are retail establishments primarily engaged in selling piece goods or a combination of men's and women's apparel, dry goods, hardware, homewares or home furnishings, etc. Yarn and notion shops are included in this category. Stores selling commodities covered in the definition for "Department stores," but normally having less than 25 employees, are also included in this industry.

Variety stores--These are retail establishments primarily engaged in selling a variety of merchandise in the low and popular price ranges, such as stationery, gift items, women's accessories, toilet articles, light hardware, toys, housewares, confectionery, etc. These stores frequently are known as "5 and 10 cent" stores and "5 cents to a dollar" stores, although merchandise is usually sold outside these price ranges. Sales usually are made on a cash-and-carry basis with open selling method of display and customer selection of merchandise.

The Retail Trade sample

All retail stores were enumerated, without regard to kind-of-business classification, as members of one of two groups. In general, the first group consisted of those stores which had \$100,000 or more as their total sales and receipts in 1948, or were members of a multiunit organization, or contained a leased department. Members of this group

were requested to report merchandise line sales information, credit information, merchandise inventories at cost, information on trucks operated, and data on self-service features, in addition to the basic data reported by all stores such as total sales, pay roll, and number of employees.

The second group consisted of all other retail stores, namely, small single-unit stores. A random sample of this group was selected systematically by each field enumerator for the purpose of including one in ten of this group. Those in the sample were requested to report the same information as the members of the first group, while the remainder reported basic data only.

The data presented in the United States and geographic division tables represent data as reported by large stores and multiunits, plus small store information estimated on the basis of the figures submitted by the sample of one in ten of these stores.

The estimates for the small single-unit stores were prepared by multiplying by ten the data submitted in the sample reports after an adjustment had been made at the geographic division level so that the number of sample reports for each of 58 kind-of-business classes equalled one-tenth of the total number of the stores enumerated in the kind of business. This adjustment was made by randomly eliminating or duplicating the required number of sample reports.

Figures in tables 30 through 35 are estimates based on a sample and consequently would not necessarily be in exact agreement with data based on a complete enumeration. Thus, sales for a kind of business, as shown in tables 30 through 35 may differ from that shown in

Table I.--SAMPLING VARIABILITY--MERCHANDISE INVENTORIES, CREDIT, AND TRUCKS--UNITED STATES

Item	Drug and proprie- tary stores	Drug stores		Proprietary stores	
		With foun- tain	Without foun- tain	With foun- tain	Without foun- tain
Merchandise inventories, at cost.	-	1%	2%	4%	7%
Credit:					
Sales:					
Cash sales by cash stores....	1%	-	-	-	-
Charge account sales by credit stores.....	2	-	-	-	-
Installment sales by credit	14	-	-	-	-
Balances due:					
On charge account sales.....	2	-	-	-	-
On installment sales.....	17	-	-	-	-
Trucks:					
Total trucks.....	7	-	-	-	-
Stores operating trucks:					
Number.....	5	-	-	-	-
Total sales.....	2	-	-	-	-
Number of stores not operating trucks.....	1	-	-	-	-

tables 19 through 29, and 36 where this figure is the total reported by each establishment, whether or not in the sample. However, as a result of the procedure outlined above, the total number of stores shown for a kind-of-business class which is one of the 58 will agree (except for differences caused by rounding) with the number of stores actually enumerated in that class. The total number of stores shown for a subdivision of any of the 58 kind-of-business classes will not necessarily agree with the known number because of sampling variability.

Sampling reliability of the estimates

When the data are estimated from a sample, exact agreement with the results that would have been obtained from a complete enumeration is not expected. Approximate measures of the differences which arise from sampling in the estimates of the merchandise line sales, credit sales, merchandise inventories, trucks, and self-service features presented in this report are given below. These measures do not include biases arising from the use of different questionnaires, different processing of sample and nonsample reports, difference of response, and in non-reporting biases. It should be observed that some of these biases also can arise in complete enumerations where sampling procedures are not used.

Table II.--SAMPLING-VARIABILITY MERCHANDISE LINE SALES--
UNITED STATES

If the kind of business is--	And if the merchandise line is handled by the following per- centage of stores:						
	100%	80%	60%	40%	20%	10%	5%
	Then the chances are about two out of three that estimated sales of the merchandise line would differ from the results of a complete enumeration by less than:						
Drug stores, with fountain.....	1%	1%	1%	2%	2%	3%	5%
Drug stores, without fountain.....	2	2	2	3	4	6	9
Proprietary stores, with fountain.	5	5	6	8	12	17	24
Proprietary stores, without fountain.....	7	7	9	11	15	22	31
Department stores.....	-	-	-	-	-	-	-
Dry goods, general merchandise stores.....	1	1	1	1	2	2	3
Variety stores.....	(*)	1	1	1	1	2	2
General stores.....	1	2	2	3	4	6	8

* Sampling variability is less than 1/2 of 1 percent.

The estimates of merchandise line sales for geographic divisions presented in column 1 of table 30 are subject to larger sampling variability because the sample for each is smaller than the national sample. Table III below shows how many times larger is the sampling variability for each division as compared with that for the Nation.

The use of the tables II and III herein can be illustrated by the following example. Data in table 30 indicates that estimated tobacco,

Table III.--MULTIPLICATION FACTORS FOR SAMPLING
VARIABILITY--GEOGRAPHIC DIVISIONS

Geographic division	Refer to the sampling variability for the United States and multiply by--
New England.....	4.0
Middle Atlantic.....	2.1
East North Central.....	2.3
West North Central.....	3.2
South Atlantic.....	2.8
East South Central.....	3.8
West South Central.....	3.2
Mountain.....	5.7
Pacific.....	3.4

newsstand, and confectionery sales by "Drug stores, with fountain" amounted to \$456,534,000 for the United States and \$65,756,000 for the Middle Atlantic Division. Reference to column 3 of table 30 shows that this merchandise line is handled by 27,041 of the 32,705 establishments or by 82 percent of the establishments analyzing sales. Turning to table II above and referring to the line for "Drug stores, with fountain" a sampling variability of approximately 1 percent is found. This is the guide to the sampling variability for the national figure. Since the multiplication factor for the Middle Atlantic Division is 2.1, the sampling variability is slightly more than twice as large. Thus, in this illustration, the chances are two out of three that the estimates of tobacco, newsstand, and confectionery sales by "Drug stores, with fountain" would be different because of sampling from the results of a complete enumeration, by approximately 1 percent at the national level and 2 percent for the Middle Atlantic Division.

Estimates given in columns 2, 4, or 5 of table 30 are more reliable than those for the sales of the merchandise line, column 1. Estimated total sales of those handling the merchandise line, column 4, are only slightly more reliable; but the percent of total sales accounted for by sales of the merchandise line, column 2, and the ratio of merchandise line sales to the total sales of those handling the line, column 5, both have far less sampling variability.

WHOLESALE TRADE

Table 1.--WHOLESALE DRUG TRADE--UNITED STATES, BY TYPE OF ESTABLISHMENT, 1948; AND COMPARATIVE SUMMARY, UNITED STATES BY TYPE OF ESTABLISHMENT, 1948, 1939, AND 1929

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Type of establishment and Census year	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll)		Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees, workweek ended nearest Nov. 15 (Number)	Stocks on hand, end of year, at cost (Thousand dollars)
			Amount (Thousand dollars)	Percent of sales				
1948								
Merchant wholesalers, total.....	2,205	1,370,346	217,572	15.9	112,646	1,375	36,810	178,643
General-line drug wholesalers.....	303	848,870	100,834	11.9	65,836	37	22,127	117,360
Specialty-line drug wholesalers:								
Proprietary medicines, toiletries whole-salers.....	802	207,069	61,684	29.8	25,144	556	7,768	24,617
Retailer cooperative warehouses.....	17	6,551	607	9.3	374	1	138	1,425
Drug sundries whole-salers.....	1,083	307,856	54,447	17.7	21,292	781	6,777	35,241
Sales branches and offices of drug, proprietaries, toiletries manufacturers, total....	327	692,500	133,465	19.3	56,502	1	14,544	43,614
Sales branches (with stocks) of proprietaries, toiletries, manufacturers.....	89	157,876	43,134	27.3	15,800	1	4,153	12,709
Sales branches (with stocks) of drug sundries manufacturers...	160	344,957	65,630	19.0	30,809	...	8,251	30,905
Sales offices (without stocks) of proprietaries, toiletries manufacturers.....	48	118,923	13,985	11.8	3,967	...	742	...
Sales offices (without stocks) of drug sundries manufacturers	30	70,744	10,716	15.1	5,926	...	1,398	...
Merchant wholesalers								
1948....	2,205	1,370,346	217,572	15.9	112,646	1,375	36,810	178,643
1939....	1,618	520,811	89,024	17.1	45,029	813	28,264	76,950
1929....	1,201	534,958	90,334	16.9	47,696	n.a.	¹ 21,441	96,262
General-line drug wholesalers.....1948....	303	848,870	100,834	11.9	65,836	37	22,127	117,360
1939....	297	363,621	47,410	13.0	27,504	39	16,811	56,734
1929....	494	407,192	57,401	14.1	32,339	n.a.	¹ 14,158	74,300
Specialty-line drug wholesalers.....1948....	1,902	521,476	116,738	22.4	46,810	1,338	14,683	61,283
1939....	1,321	157,190	41,614	26.5	17,525	774	11,453	20,216
1929....	707	127,766	32,933	25.8	15,397	n.a.	¹ 7,283	21,962
Sales branches and offices of drug, proprietaries, toiletries manufacturers.....1948....	327	692,500	133,465	19.3	56,502	1	14,544	43,614
1939....	291	252,250	66,998	26.6	21,254	10	9,816	19,007
1929....	224	133,455	33,428	25.1	n.a.	n.a.	n.a.	n.a.
Sales branches (with stocks) of proprietaries, toiletries manufacturers.1948....	249	502,833	108,764	21.6	46,609	1	12,404	43,614
1939....	237	202,097	55,832	27.6	18,269	4	8,757	19,007
Sales offices (without stocks) of proprietaries, toiletries manufacturers.1948....	78	189,667	24,701	13.0	9,893	...	2,140	...
1939....	54	50,153	11,166	22.3	2,985	6	1,059	...

* Proprietors of unincorporated businesses.

n.a. Not available or not applicable.

¹ Employees for 1929 end of year.

Table 2A.--GENERAL--LINE DRUG WHOLESALERS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
United States, total.....	303	848,870	100.0	11.9	65,836	37	22,127	1,251,532	117,360
New England, total.....	23	54,707	6.4	13.2	4,552	1	1,614	82,921	7,200
Maine.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	9	25,108	3.0	13.0	2,015	...	749	38,081	3,285
Rhode Island.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	8	16,564	2.0	13.8	1,529	1	488	26,628	2,032
Middle Atlantic, total.....	59	172,680	20.4	11.2	12,864	11	4,111	242,425	19,992
New York.....	37	92,516	10.9	11.6	7,073	9	2,265	130,964	10,698
New Jersey.....	6	21,136	2.5	12.0	1,676	...	528	32,745	2,312
Pennsylvania.....	16	59,028	7.0	10.1	4,115	2	1,318	78,716	6,982
East North Central, total.....	47	158,192	18.7	12.1	12,448	7	3,969	235,480	20,149
Ohio.....	15	45,866	5.4	11.8	3,689	...	1,221	70,315	6,812
Indiana.....	8	22,577	2.7	13.7	1,799	2	537	28,256	3,388
Illinois.....	12	49,426	5.8	11.7	3,810	4	1,216	74,007	5,095
Michigan.....	5	23,635	2.8	11.5	1,753	1	548	35,014	2,647
Wisconsin.....	7	16,688	2.0	12.6	1,397	...	447	27,888	2,207
West North Central, total.....	28	86,448	10.2	12.4	6,936	2	2,525	133,379	11,785
Minnesota.....	5	21,570	2.5	11.1	1,564	...	576	30,189	2,446
Iowa.....	7	15,007	1.8	12.8	1,181	2	426	23,507	2,037
Missouri.....	9	31,852	3.8	12.9	2,732	...	992	50,772	4,741
North Dakota.....	...	...	...	...	...	...	...	...	...
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	3	8,521	1.0	13.5	715	...	255	13,991	1,228

See footnotes at end of table.

THE DRUG TRADE

Table 2A.--GENERAL-LINE DRUG WHOLESALERS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
South Atlantic, total.....	54	113,155	13.3	11.5	8,554	5	2,788	159,548	17,876
Delaware.....	...	...	...	...	...	...	...	...	...
Maryland.....	4	9,416	1.1	11.9	795	5	253	13,139	1,313
District of Columbia.....	3	9,199	1.1	10.8	677	...	216	11,296	1,373
Virginia.....	6	16,406	1.9	12.7	1,365	...	412	24,648	2,831
West Virginia.....	6	8,425	1.0	11.6	637	...	226	12,249	1,331
North Carolina.....	9	17,959	2.1	12.3	1,423	...	395	27,212	2,506
South Carolina.....	5	11,940	1.4	9.0	704	...	224	14,113	1,388
Georgia.....	12	21,115	2.5	10.4	1,467	...	507	27,790	3,217
Florida.....	9	18,695	2.2	12.6	1,486	...	555	29,061	3,919
East South Central, total.....	20	48,363	5.7	12.4	3,841	4	1,403	72,889	7,297
Kentucky.....	4	(x)	(x)	(x)	(x)	...	(x)	(x)	(x)
Tennessee.....	8	22,338	2.6	12.6	1,702	...	663	34,863	3,334
Alabama.....	6	14,421	1.7	12.9	1,225	4	394	22,369	2,265
Mississippi.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
West South Central, total.....	36	85,177	10.0	12.2	6,575	4	2,470	130,470	13,664
Arkansas.....	5	8,894	1.0	12.0	698	...	255	13,635	1,636
Louisiana.....	9	18,255	2.2	13.6	1,567	2	572	29,948	2,753
Oklahoma.....	4	11,131	1.3	11.8	832	...	305	15,999	1,617
Texas.....	18	46,897	5.5	11.9	3,478	2	1,338	70,888	7,658
Mountain, total.....	16	34,044	4.0	12.3	2,630	3	921	49,128	5,094
Montana.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Idaho.....	...	...	...	...	...	...	...	...	...
Wyoming.....	...	...	...	...	...	...	...	...	...
Colorado.....	4	13,957	1.6	13.4	1,145	...	405	20,774	1,699
New Mexico.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Arizona.....	3	5,423	0.6	10.5	366	...	121	7,664	840
Utah.....	4	7,624	0.9	12.8	628	1	217	11,160	1,258
Nevada.....	...	...	...	...	...	...	...	...	...
Pacific, total.....	20	96,104	11.3	11.3	7,436	...	2,326	145,292	14,303
Washington.....	5	17,222	2.0	10.3	1,168	...	364	23,815	2,481
Oregon.....	4	12,670	1.5	10.8	895	...	290	17,809	1,934
California.....	11	66,212	7.8	11.7	5,373	...	1,672	103,668	9,888

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.

WHOLESALE

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Table 2B.—SPECIALTY-LINE DRUG WHOLESALERS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
United States, total.....	1,902	521,476	100.0	22.4	46,810	1,338	14,683	922,068	61,283
New England, total.....	87	17,421	3.3	12.8	1,208	53	478	22,630	2,058
Maine.....	7	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
New Hampshire.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	43	10,195	2.0	10.4	568	22	218	10,287	844
Rhode Island.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Connecticut.....	23	4,206	0.8	14.2	339	17	128	6,409	667
Middle Atlantic, total.....	697	207,141	39.7	26.6	23,293	389	6,989	464,549	21,826
New York.....	547	171,797	32.9	28.0	20,007	278	5,715	400,748	17,814
New Jersey.....	51	16,145	3.1	17.8	1,169	33	372	24,582	1,618
Pennsylvania.....	99	19,199	3.7	21.6	2,117	78	902	59,419	2,594
East North Central, total.....	349	157,345	30.2	21.1	10,566	250	2,953	200,491	18,575
Ohio.....	88	14,332	2.7	18.0	1,546	65	545	29,855	2,293
Indiana.....	29	4,467	0.9	27.8	541	17	194	7,577	734
Illinois.....	157	122,336	23.5	20.6	6,315	115	1,633	121,498	13,212
Michigan.....	56	14,089	2.7	26.2	1,904	41	487	36,805	1,994
Wisconsin.....	19	2,111	0.4	20.6	260	12	94	4,756	342
West North Central, total.....	132	19,649	3.8	19.2	1,821	86	683	34,857	2,879
Minnesota.....	33	4,133	0.8	17.4	326	22	132	6,912	508
Iowa.....	23	3,495	0.7	18.6	227	19	89	4,044	633
Missouri.....	57	9,718	1.9	20.7	1,068	33	375	20,020	1,380
North Dakota.....	1	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
South Dakota.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	8	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Kansas.....	8	1,367	0.3	19.9	160	3	66	3,039	235

See footnotes at end of table.

Table 2B.--SPECIALTY-LINE DRUG WHOLESALERS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division and State	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
South Atlantic, total.....	128	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	0.5	233	18	106	4,318	309
Maryland.....	21	2,833	0.2	15.6	105	7	39	1,763	179
District of Columbia.....	10	1,272	0.3	13.7	636	13	181	13,619	536
Virginia.....	12	6,698	1.3	19.8	74	4	34	1,338	130
West Virginia.....	7	752	0.1	15.0	202	22	118	4,164	422
North Carolina.....	23	2,977	0.6	13.0	14	5	10	276	22
South Carolina.....	5	184	(z)	14.1	502	19	195	8,389	747
Georgia.....	24	4,727	0.9	34.4	256	14	98	5,091	508
Florida.....	25	2,923	0.6	16.6	934	56	368	18,719	2,156
East South Central, total.....	61	9,765	1.9	17.0	(x)	(x)	(x)	(x)	(x)
Kentucky.....	10	(x)	(x)	(x)	435	20	174	8,418	955
Tennessee.....	29	4,254	0.8	19.1	135	20	59	2,637	282
Alabama.....	14	1,737	0.3	13.3	(x)	(x)	(x)	(x)	(x)
Mississippi.....	8	(x)	(x)	(x)	1,956	181	784	40,559	4,403
West South Central, total.....	176	29,267	5.6	14.0	176	13	71	4,380	204
Arkansas.....	12	1,700	0.3	20.8	348	35	164	7,250	613
Louisiana.....	28	5,106	1.0	14.4	215	15	88	4,049	447
Oklahoma.....	23	2,898	0.5	15.8	1,217	118	461	24,880	3,139
Texas.....	113	19,603	3.8	13.0	(x)	(x)	(x)	(x)	(x)
Mountain, total.....	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Montana.....	..	...	...	...	(x)	(x)	(x)	(x)	(x)
Idaho.....	3	(x)	(x)	...	(x)	(x)	(x)	(x)	(x)
Wyoming.....	..	...	...	...	(x)	(x)	(x)	(x)	(x)
Colorado.....	9	2,536	0.5	13.8	200	9	78	4,298	280
New Mexico.....	7	(x)	(x)	(x)	111	5	52	2,046	214
Arizona.....	7	1,373	0.3	14.0	82	5	46	1,713	173
Utah.....	10	977	(z)	15.7	...	...	...	...	...
Nevada.....	..	...	...	...	4,503	195	1,432	90,862	5,629
Pacific, total.....	236	52,276	10.0	21.4	204	16	63	4,134	314
Washington.....	19	3,377	0.6	12.0	278	13	73	5,621	239
Oregon.....	15	1,924	0.4	25.4	4,021	166	1,296	81,107	5,076
California.....	202	46,975	9.0	21.9	(x)	(x)	(x)	(x)	(x)

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

Table 20.--SALES BRANCHES (WITH STOCKS) OF DRUGS, PROPRIETARIES, TOILETRIES MANUFACTURERS--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

Geographic division	Establishments (Number)	Sales, entire year		Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Stocks on hand, end of year, at cost (Thousand dollars)
		Amount (Thousand dollars)	Percent of United States total				Employees (Number)	Pay roll (Dollars)	
United States, total.....	249	502,833	100.0	21.6	46,609	1	12,404	875,854	43,614
New England.....	7	(x)	(x)	(x)	(x)	...	(x)	(x)	(x)
Middle Atlantic.....	54	175,731	35.0	27.7	20,844	...	5,197	359,015	18,094
East North Central.....	49	96,268	19.1	18.7	7,974	...	2,298	163,305	6,701
West North Central.....	30	46,982	9.3	17.9	3,879	1	1,059	76,670	3,465
South Atlantic.....	23	50,736	10.1	17.0	3,314	...	970	64,962	3,327
East South Central.....	7	(x)	(x)	(x)	(x)	...	(x)	(x)	(x)
West South Central.....	18	30,372	6.0	17.7	2,132	...	601	42,606	2,397
Mourrain.....	6	(x)	(x)	(x)	(x)	...	(x)	(x)	(x)
Pacific.....	55	(x)	(x)	(x)	(x)	...	(x)	(x)	(x)

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

Table 3.--DRUG WHOLESALERS¹--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929
Establishments, Sales, and Pay Roll

Geographic division and State	Establishments (Number)			Sales, entire year (Thousand dollars)			Pay roll, entire year (Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
United States, total.	2,205	1,618	1,201	1,370,346	520,811	534,958	112,646	45,029	47,696
New England, total.....	110	60	76	72,128	(x)	n.a.	5,760	(x)	n.a.
Maine.....	9	6	5	5,322	2,192	n.a.	475	193	n.a.
New Hampshire.....	4	3	3	(x)	483	(x)	(x)	46	(x)
Vermont.....	2	2	2	(x)	(x)	(x)	(x)	(x)	(x)
Massachusetts.....	52	26	35	35,303	12,767	11,164	2,583	951	982
Rhode Island.....	12	7	7	7,815	3,703	3,531	580	298	326
Connecticut.....	31	16	24	20,770	10,717	6,550	1,868	676	605
Middle Atlantic, total.....	756	551	456	379,821	148,874	153,940	36,157	16,175	14,196
New York.....	584	442	353	264,313	105,688	107,652	27,080	12,303	10,000
New Jersey.....	57	34	16	37,281	12,908	7,801	2,845	1,166	532
Pennsylvania.....	115	75	87	78,227	30,278	38,487	6,232	2,706	3,664
East North Central, total..	396	292	217	315,537	113,441	110,498	23,014	7,940	9,528
Ohio.....	103	81	69	60,198	21,938	29,400	5,235	1,817	2,299
Indiana.....	37	29	22	27,044	12,405	19,019	2,340	1,085	1,848
Illinois.....	169	113	73	171,762	59,745	39,579	10,125	3,403	3,538
Michigan.....	61	51	27	37,734	12,505	15,190	3,657	1,032	1,164
Wisconsin.....	26	18	26	18,799	6,848	7,310	1,657	603	679
West North Central, total..	160	133	103	106,097	45,938	n.a.	8,757	3,834	n.a.
Minnesota.....	38	36	17	25,703	10,306	10,793	1,890	851	769
Iowa.....	30	18	17	18,502	7,072	10,976	1,408	537	914
Missouri.....	66	57	45	41,570	19,517	n.a.	3,800	1,792	n.a.
North Dakota.....	1	1	...	(x)	(x)	...	(x)	(x)	...
South Dakota.....	4	2	2	(x)	(x)	(x)	(x)	(x)	(x)
Nebraska.....	10	12	12	7,745	3,803	n.a.	561	275	n.a.
Kansas.....	11	7	10	9,888	3,556	4,697	875	272	330
South Atlantic, total.....	182	159	108	(x)	(x)	n.a.	(x)	(x)	n.a.
Delaware.....	1	1	2	(x)	(x)	(x)	(x)	(x)	(x)
Maryland.....	25	21	19	12,249	6,106	n.a.	1,028	544	n.a.
District of Columbia.....	13	8	2	10,471	3,307	(x)	782	263	(x)
Virginia.....	18	18	16	23,104	6,891	n.a.	2,001	624	n.a.
West Virginia.....	13	11	11	9,177	3,368	n.a.	711	237	n.a.
North Carolina.....	32	25	20	20,936	6,486	n.a.	1,625	583	n.a.
South Carolina.....	10	8	7	12,124	3,206	n.a.	718	247	n.a.
Georgia.....	36	46	18	25,842	10,046	8,295	1,969	894	680
Florida.....	34	21	13	21,618	6,742	6,137	1,742	520	568
East South Central, total..	81	82	52	58,128	23,295	n.a.	4,775	1,912	n.a.
Kentucky.....	14	14	20	10,282	4,402	7,124	900	328	1,099
Tennessee.....	37	41	15	26,592	10,880	n.a.	2,137	917	n.a.
Alabama.....	20	18	10	16,178	5,903	n.a.	1,360	495	n.a.
Mississippi.....	10	9	7	5,076	2,110	2,973	378	172	291
West South Central, total..	212	145	67	114,444	44,471	n.a.	8,531	3,280	n.a.
Arkansas.....	17	19	8	10,594	4,307	n.a.	874	379	n.a.
Louisiana.....	37	21	9	23,361	11,086	n.a.	1,915	783	n.a.
Oklahoma.....	27	17	7	13,989	4,582	n.a.	1,047	398	n.a.
Texas.....	131	88	43	66,500	24,496	n.a.	4,695	1,720	n.a.
Mountain, total.....	52	30	23	(x)	(x)	n.a.	(x)	(x)	n.a.
Montana.....	4	4	3	(x)	2,515	1,439	(x)	140	82
Idaho.....	3	...	...	(x)	...	...	(x)	...	...
Wyoming.....	...	...	...	...	...	...	...	...	...
Colorado.....	13	12	13	16,493	7,352	n.a.	1,345	458	n.a.
New Mexico.....	8	4	...	(x)	92	...	(x)	4	...
Arizona.....	10	3	4	6,796	(x)	1,752	477	(x)	111
Utah.....	14	7	3	8,601	3,295	2,848	710	275	221
Nevada.....	...	...	...	...	...	...	...	...	...
Pacific, total.....	256	166	99	148,380	51,895	n.a.	11,939	4,650	n.a.
Washington.....	24	20	12	20,599	7,702	7,877	1,372	574	686
Oregon.....	19	13	5	14,594	4,753	n.a.	1,173	356	n.a.
California.....	213	133	82	113,187	39,440	44,501	9,394	3,720	4,164

x Withheld to avoid disclosure.

n.a. Not available or not applicable.

¹ General-line and specialty-line combined.

Table 4.--DRUG WHOLESALERS--UNITED STATES, BY TYPE OF ESTABLISHMENT AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE¹
Establishments, Sales, Pay Roll, and Personnel 1948; Population 1950

Type of establishment and standard metropolitan area	Establishments (Number)	Sales, entire year		Pay roll, entire year (Thousands dollars)	Active pro- prietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		Population, April 1950 ¹
		Amount (Thousands dollars)	Percent of United States total			Employees (Number)	Pay roll (Dollars)	
GENERAL-LINE DRUG WHOLESALERS								
United States.....	303	848,870	100.0	65,836	37	22,127	1,251,532	150,555,592
Metropolitan Area								
New York-Northeastern New Jersey.....	29	78,436	9.2	6,366	9	1,950	121,165	12,831,914
Chicago, Ill.....	8	41,590	4.9	3,235	4	994	62,395	5,475,535
Los Angeles, Calif.....	3	33,856	4.0	2,721	...	811	52,367	4,339,225
Philadelphia, Pa.....	5	29,140	3.4	2,423	...	786	47,032	3,660,676
Detroit, Mich.....	4	(x)	(x)	(x)	(x)	(x)	(x)	2,973,019
Boston, Mass.....	4	17,782	2.1	1,551	...	563	28,984	2,354,507
San Francisco-Oakland, Calif.....	4	20,474	2.4	1,832	...	583	34,269	2,214,249
Pittsburgh, Pa.....	5	21,437	2.5	1,006	...	314	21,167	2,205,544
St. Louis, Mo.....	4	16,042	1.9	1,411	...	548	26,334	1,673,467
Washington, D. C.....	3	(x)	(x)	(x)	(x)	(x)	(x)	1,457,601
Cleveland, Ohio.....	3	9,380	1.1	748	...	224	14,433	1,453,556
Baltimore, Md.....	4	9,416	1.1	(x)	5	253	13,139	1,320,754
Minneapolis-St. Paul, Minn.....	3	(x)	(x)	(x)	(x)	(x)	(x)	1,107,366
Buffalo, N. Y.....	2	(x)	(x)	(x)	(x)	(x)	(x)	1,085,606
United States.....	1,902	521,476	100.0	46,810	1,338	14,683	922,068	150,555,592
SPECIALTY-LINE DRUG WHOLESALERS								
Metropolitan Area								
New York-Northeastern New Jersey.....	556	182,924	35.1	20,530	299	5,828	411,952	12,831,914
Chicago, Ill.....	133	120,515	23.1	6,163	92	1,970	118,266	5,475,535
Los Angeles, Calif.....	129	24,600	4.7	2,484	104	816	40,075	4,339,225
Philadelphia, Pa.....	55	10,741	2.1	1,344	51	585	24,859	3,660,676
Detroit, Mich.....	41	(x)	(x)	(x)	(x)	(x)	(x)	2,973,019
Boston, Mass.....	29	8,840	1.7	434	15	150	7,330	2,354,507
San Francisco-Oakland, Calif.....	47	16,630	3.2	1,866	33	372	25,151	2,214,249
Pittsburgh, Pa.....	17	2,968	0.6	271	9	84	4,952	2,205,544
St. Louis, Mo.....	32	5,192	1.0	595	18	187	10,311	1,673,467
Washington, D. C.....	10	(x)	(x)	(x)	(x)	(x)	(x)	1,457,601
Cleveland, Ohio.....	31	3,838	0.7	366	22	123	6,622	1,453,556
Baltimore, Md.....	18	2,630	0.5	225	15	102	4,203	1,320,754
Minneapolis-St. Paul, Minn.....	31	(x)	(x)	(x)	(x)	(x)	(x)	1,107,366
Buffalo, N. Y.....	17	(x)	(x)	(x)	(x)	(x)	(x)	1,085,606

* Proprietors of unincorporated businesses.

x Withheld to avoid disclosure.

¹ Based on advance 1950 population estimates.

Table 5.--WHOLESALE DRUG TRADE--SALES BY CLASS OF CUSTOMER--UNITED STATES, BY TYPE OF ESTABLISHMENT, 1948, 1939, AND 1935; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE¹: 1948

Type of establishment, Census year, and standard metropolitan area	All establishments ²		Sales analyzed by class of customer (Thousand dollars)	Percentage of sales to—					
	Number	Sales (Thousand dollars)		Retailers	Institutional, industrial users	Other wholesalers	Consumers at retail	Foreign buyers (export sales)	
UNITED STATES									
General-line drug wholesalers.....	1948...	303	848,870	829,188	95.0	3.7	1.0	0.3	(z)
	1939...	297	363,621	352,323	93.3	4.0	1.8	0.5	0.4
	1935...	295	324,113	286,760	96.2	2.8	0.6	0.3	0.1
Specialty-line drug wholesalers.....	1948...	1,902	521,476	508,002	54.2	10.9	25.8	0.9	8.2
	1939...	1,321	157,190	127,341	70.5	6.9	17.6	0.9	4.1
	1935...	1,268	123,469	102,547	71.3	6.0	19.8	1.2	1.7
Proprietary medicines, toiletries wholesalers.....	1948...	802	207,069	200,420	71.4	5.9	19.4	0.7	2.6
	1939...	809	95,547	93,437	71.1	5.7	17.3	0.9	5.0
	1935...	641	62,666	50,535	77.9	3.9	15.6	0.5	2.1
Retailer-cooperative warehouses.....	1948...	17	6,551	6,490	97.8	...	1.8	0.4	...
Drug sundries wholesalers.....	1948...	1,083	307,856	301,092	41.8	14.5	30.6	0.9	12.2
	1939...	512	61,643	33,904	68.7	10.3	18.4	0.9	1.7
	1935...	627	60,803	52,012	65.0	8.0	23.9	1.8	1.3
Sales branches (with stocks) of drug, Proprietaries, toiletries manufacturers.....	1948...	249	502,833	499,370	55.7	15.4	25.8	0.3	2.8
	1939...	237	202,097	181,629	54.0	14.1	28.3	0.2	3.4
	1935...	270	128,468	101,864	58.7	9.9	29.8	0.1	1.5
Sales offices (without stocks) of drug, proprietaries, toiletries manufacturers.....	1948...	78	189,667	188,817	61.6	5.6	30.0	(z)	2.8
	1939...	54	50,153	50,137	62.4	10.8	24.2	(z)	2.6
	1935...	31	9,940	9,940	63.8	9.8	26.4	(z)	(z)
METROPOLITAN AREAS									
General-line Drug Wholesalers									
New York-Northeastern New Jersey....	29	78,436	78,115	96.2	3.0	0.3	0.1	0.4	
Chicago, Ill.....	8	41,590	41,590	97.5	1.7	0.7	0.1	...	
Los Angeles, Calif.....	3	33,856	33,856	93.4	6.2	(z)	0.4	(z)	
Philadelphia, Pa.....	5	29,140	29,140	98.2	1.3	...	0.5	...	
Detroit, Mich.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Boston, Mass.....	4	17,782	17,782	96.9	2.4	0.5	0.2	...	
San Francisco-Oakland, Calif.....	4	20,474	20,474	96.4	1.9	0.8	0.8	0.1	
Pittsburgh, Pa.....	5	21,437	21,437	98.4	1.6	...	(z)	...	
St. Louis, Mo.....	4	16,042	16,042	95.7	4.1	(z)	0.2	...	
Washington, D. C.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Cleveland, Ohio.....	3	9,380	9,380	97.5	2.3	(z)	0.2	...	
Baltimore, Md.....	4	9,416	9,416	93.8	3.5	2.6	0.1	...	
Minneapolis-St. Paul, Minn.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Buffalo, N. Y.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Specialty-line Drug Wholesalers									
New York-Northeastern New Jersey....	556	182,924	180,215	48.3	8.8	21.7	0.5	20.7	
Chicago, Ill.....	133	120,515	118,004	38.5	5.5	54.2	0.4	1.4	
Los Angeles, Calif.....	129	24,600	23,418	67.8	3.9	19.8	0.5	8.0	
Philadelphia, Pa.....	55	10,741	10,352	73.4	14.9	10.2	1.5	(z)	
Detroit, Mich.....	41	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Boston, Mass.....	29	8,840	8,642	27.0	69.5	3.5	...	(z)	
San Francisco-Oakland, Calif.....	47	16,630	16,049	54.3	34.8	7.6	0.4	2.9	
Pittsburgh, Pa.....	17	2,968	2,908	59.2	9.3	30.8	0.7	(z)	
St. Louis, Mo.....	32	5,192	5,151	58.9	4.2	36.9	(z)	...	
Washington, D.C.....	10	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Cleveland, Ohio.....	31	3,838	3,700	63.5	7.9	26.6	0.3	1.7	
Baltimore, Md.....	18	2,630	2,553	85.4	4.7	9.2	0.7	...	
Minneapolis-St. Paul, Minn.....	31	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Buffalo, N. Y.....	17	(x)	(x)	(x)	(x)	(x)	(x)	(x)	

x Withheld to avoid disclosure.

z Less than 0.1 percent.

¹ Based on advance 1950 population estimates.² Including establishments for which no analysis of sales by class of customer was obtained.

WHOLESALE

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Table 6A.--DRUG WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISION: 1948

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
GENERAL-LINE DRUG WHOLESALERS					
United States					
All establishments.....	848,870	...	303	...	...
Those analyzing commodity lines, total.....	826,646	100.0	290	...	...
Canned, bottled foods.....	546	0.1	12	26,843	2.0
Canned baby foods.....	508	...	11	26,151	1.9
Other canned foods.....	38	...	...	...	...
Confectionery.....	5,329	0.6	101	359,012	1.5
Candy, including chocolate.....	3,540	...	86	322,564	1.1
Cheewing gum.....	752	...	87	301,081	0.2
Other confections.....	1,037	...	...	...	...
Soaps, toilet and other.....	1,340	0.2	56	151,771	0.9
Cigars, cigarettes, tobacco (exc. leaf).....	9,744	1.2	23	77,669	12.5
Smokers' supplies, razor blades, etc.....	2,266	0.3	42	118,338	1.9
Drugs, drug sundries.....	787,893	95.3	290	826,646	95.3
Drugs, pharmaceuticals.....	273,297	...	243	708,165	38.6
Proprietary medicines, toiletries (exc. soap).....	272,650	...	237	677,491	40.2
Druggist sundries.....	133,269	...	234	669,515	19.9
Not analyzed in detail.....	108,677	...	46	116,361	93.4
Paints, varnishes, lacquers.....	1,649	0.2	10	24,936	6.6
Industrial chemicals, n.e.c.	2,489	0.3	12	25,359	9.8
Radios, television sets, home appliances, and specialties.....	878	0.1	10	30,575	2.9
Photographic goods.....	6,713	0.8	80	277,236	2.4
Commodities, n.e.c., and service receipts.....	7,799	0.9	...	...	...
New England					
All establishments.....	54,707	...	23	...	...
Those analyzing commodity lines, total.....	54,707	100.0	23	...	...
Soaps, toilet and other.....	221	0.4	5	16,032	1.4
Drugs, drug sundries.....	49,632	90.7	23	54,707	90.7
Drugs, pharmaceuticals.....	18,643	...	17	43,806	42.6
Proprietary medicines, toiletries (exc. soap).....	14,428	...	17	43,806	32.9
Druggist sundries.....	5,802	...	16	40,192	14.4
Not analyzed in detail.....	10,759	...	6	10,901	98.7
Commodities, n.e.c.....	4,854	8.9	...	...	...
Middle Atlantic					
All establishments.....	172,680	...	59	...	...
Those analyzing commodity lines, total.....	172,104	100.0	58	...	...
Confectionery.....	470	0.3	13	42,608	1.1
Soaps, toilet and other.....	330	0.2	9	24,844	1.3
Smokers' supplies, razor blades, etc.....	166	0.1	4	13,950	1.1
Drugs, drug sundries.....	164,072	95.3	58	172,104	95.3
Drugs, pharmaceuticals.....	62,038	...	43	141,219	43.9
Proprietary medicines, toiletries (exc. soap).....	59,866	...	41	121,463	49.3
Druggist sundries.....	16,653	...	40	118,931	13.9
Not analyzed in detail.....	25,515	...	13	30,031	85.0
Commodities, n.e.c.....	7,066	4.1	...	...	...
East North Central					
All establishments.....	158,192	...	47	...	...
Those analyzing commodity lines, total.....	155,719	100.0	45	...	...
Confectionery.....	826	0.5	14	69,194	1.2
Soaps, toilet and other.....	200	0.1	8	23,968	0.8
Smokers' supplies, razor blades, etc.....	109	0.1	4	14,242	0.8
Drugs, drug sundries.....	148,606	95.5	45	155,719	95.5
Drugs, pharmaceuticals.....	42,255	...	39	128,261	32.9
Proprietary medicines, toiletries (exc. soap).....	51,731	...	38	121,912	42.4
Druggist sundries.....	28,465	...	38	127,386	22.3
Not analyzed in detail.....	26,155	...	7	27,458	95.2
Commodities, n.e.c.....	5,978	3.8	...	...	...

See footnotes at end of table.

Table 6A.—DRUG WHOLESALERS—SALES BY COMMODITY LINES—UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISIONS: 1948—Continued

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
GENERAL-LINE DRUG WHOLESALERS—Continued					
West North Central					
All establishments.....	86,448	...	28	...	...
Those analyzing commodity lines, total.....	85,463	100.0	26	...	...
Confectionery.....	1,240	1.5	13	54,237	2.3
Drugs, drug sundries.....	80,677	94.4	26	85,463	94.4
Drugs, pharmaceuticals.....	26,860	...	22	72,889	36.8
Proprietary medicines, toiletries (exc. soap).....	23,899	...	22	72,889	32.8
Druggist sundries.....	17,985	...	22	72,889	24.7
Not analyzed in detail.....	11,933	...	4	12,309	96.9
Commodities, n.e.c., and service receipts.....	3,546	4.1	...	...	...
South Atlantic					
All establishments.....	113,155	...	54	...	...
Those analyzing commodity lines, total.....	108,033	100.0	52	...	...
Canned, bottled foods.....	281	0.3	7	13,955	2.0
Canned baby foods.....	250	...	6	13,263	1.9
Other canned foods.....	31	...	...	...	...
Confectionery.....	562	0.5	19	39,970	1.4
Soaps, toilet and other.....	298	0.3	15	31,779	0.9
Cigars, cigarettes, tobacco (exc. leaf).....	1,145	1.1	5	8,238	13.9
Smokers' supplies, razor blades, etc.....	659	0.6	17	35,660	1.8
Drugs, drug sundries.....	103,182	95.5	52	108,033	95.5
Drugs, pharmaceuticals.....	41,712	...	51	107,032	39.0
Proprietary medicines, toiletries (exc. soap).....	43,180	...	51	107,394	40.2
Druggist sundries.....	18,290	...	50	106,393	17.2
Industrial chemicals, n.e.c.....	323	0.3	5	11,093	2.9
Photographic goods.....	665	0.6	14	26,738	2.5
Jewelry, silverware trophies.....	137	0.1	8	18,092	0.8
Clocks, watches.....	137	...	8	18,092	0.8
Rubber sundries, n.e.c.....	131	0.1	4	8,295	1.6
Commodities, n.e.c.....	650	0.6	...	...	...
East South Central					
All establishments.....	48,363	...	20	...	...
Those analyzing commodity lines, total.....	48,363	100.0	20	...	...
Drugs, drug sundries.....	47,444	98.1	20	48,363	98.1
Drugs, pharmaceuticals.....	14,955	...	15	38,010	39.3
Proprietary medicines, toiletries (exc. soap).....	14,563	...	14	36,832	39.5
Druggist sundries.....	7,573	...	14	35,320	21.4
Not analyzed in detail.....	10,353	...	5	10,353	100.0
Commodities, n.e.c.....	919	1.9	...	...	...
West South Central					
All establishments.....	85,177	...	36	...	...
Those analyzing commodity lines, total.....	73,109	100.0	32	...	...
Smokers' supplies, razor blades, etc.....	132	0.2	5	6,841	1.9
Drugs, drug sundries.....	70,117	95.9	32	73,109	95.9
Drugs, pharmaceuticals.....	26,128	...	28	63,256	41.3
Proprietary medicines, toiletries (exc. soap).....	21,214	...	27	62,766	33.8
Druggist sundries.....	14,053	...	27	61,649	22.8
Not analyzed in detail.....	8,722	...	4	9,853	88.5
Commodities, n.e.c., and service receipts.....	2,860	3.9	...	...	...

See footnotes at end of table.

Table 6A.—DRUG WHOLESALERS—SALES BY COMMODITY LINES—UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISION: 1948—Continued

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
GENERAL-LINE DRUG WHOLESALERS--Continued					
Mountain					
All establishments.....	34,044	...	16	...	...
Those analyzing commodity lines, total.....	34,044	100.0	16	...	...
Confectionery.....	610	1.8	10	19,300	3.2
Candy, including chocolate.....	279	...	4	6,916	4.0
Other confections.....	331	...	...	...	...
Soaps, toilet and other.....	32	0.1	4	6,075	0.5
Smokers' supplies, razor blades, etc.....	449	1.3	5	14,452	3.1
Drugs, drug sundries.....	31,933	93.8	16	34,044	93.8
Drugs, pharmaceuticals.....	11,564	...	16	34,044	34.0
Proprietary medicines, toiletries (exc. soap).....	12,517	...	15	30,781	40.7
Druggist sundries.....	7,852	...	16	34,044	23.1
Commodities, n.e.c.....	1,020	3.0	...	...	...
Pacific					
All establishments.....	96,104	...	20	...	...
Those analyzing commodity lines, total.....	95,104	100.0	18	...	...
Soaps, toilet and other.....	186	0.2	5	29,628	...
Drugs, drug sundries.....	92,230	97.0	18	95,104	97.0
Commodities, n.e.c.....	2,688	2.8	...	...	...
SPECIALTY-LINE DRUG WHOLESALERS					
United States					
All establishments.....	521,476	...	1,902	...	...
Those analyzing commodity lines, total.....	505,326	100.0	1,764	...	...
Confectionery.....	1,995	0.4	63	22,572	8.8
Candy, including chocolate.....	1,203	...	39	10,049	12.0
Chewing gum.....	212	...	31	10,393	2.0
Fountain syrups, other confections.....	85	...	16	2,214	3.8
Not analyzed in detail.....	495	...	10	7,956	6.2
Groceries (exc. as specified).....	425	0.1	38	3,239	13.1
Soaps, toilet and other.....	3,045	0.6	151	43,326	7.0
Cigars, cigarettes, tobacco (exc. leaf).....	3,002	0.6	32	14,519	20.7
Smokers' supplies, razor blades, etc.....	1,482	0.3	100	20,731	7.1
Men's, boys' clothing, furnishings (exc. shoes).....	1,584	0.3	76	15,172	10.4
Underwear, hosiery.....	627	...	58	10,698	5.9
Work clothing, gloves.....	468	...	47	11,029	4.2
Other clothing, furnishings (men's, boys').....	489	...	14	3,646	13.4
Women's, children's clothing, accessories (exc. shoes).....	1,425	0.3	61	17,229	8.3
Hosiery, underwear.....	559	...	48	8,648	6.5
Other apparel, accessories (exc. shoes).....	866	...	...	...	...
Miscellaneous dry goods.....	2,546	0.5	87	16,496	15.4
Knit fabrics, lace fabrics.....	981	...	7	1,682	58.3
Notions, thread, buttons, closures.....	1,415	...	76	14,673	9.6
Yarns.....	32	...	6	1,622	2.0
Other dry goods.....	118	...	19	2,511	4.7
Other textile products.....	1,394	0.3	7	7,709	18.1
Kitchen utensils, miscellaneous homewares.....	492	0.1	45	10,155	4.8
Drugs, drug sundries.....	451,378	89.3	1,764	505,326	89.3
Drugs, pharmaceuticals.....	92,590	...	518	139,794	66.2
Proprietary medicines, toiletries (exc. soap).....	156,077	...	826	217,571	71.7
Druggist sundries.....	145,957	...	581	214,921	67.9
Not analyzed in detail.....	56,754	...	288	66,212	85.7

See footnotes at end of table.

Table 6A.--DRUG WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISION: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SPECIALTY-LINE DRUG WHOLESALERS--Continued					
Agricultural chemicals (exc. fertilizer).....	761	0.2	12	7,831	9.7
Industrial chemicals, n.e.c.....	630	0.1	12	4,229	14.9
Radios, television sets, home appliances, and specialties...	407	0.1	25	6,311	6.4
Hardware.....	428	0.1	22	3,757	11.4
Surgical, medical equipment and supplies.....	1,708	0.3	11	5,946	28.7
School equipment, supplies.....	1,294	0.2	75	15,562	8.3
Miscellaneous professional, service equipment.....	369	0.1	6	2,863	12.9
Glass (sheet and containers).....	566	0.1	5	1,509	37.5
Paper (basic materials, paperboard).....	536	0.1	27	5,466	9.8
Wrapping paper.....	330	...	19	4,568	7.2
Miscellaneous paper, paperboard.....	206	...	...	...	...
Converted paper products.....	705	0.1	62	11,971	5.9
Paper stationery, office supplies.....	286	...	36	7,762	3.7
Paper bags.....	228	...	27	5,251	4.3
Miscellaneous converted paper products.....	120	...	...	...	...
Not analyzed in detail.....	71	...	6	546	13.0
Jewelry, silverware, trophies.....	542	0.1	34	10,784	5.0
Clocks, watches.....	227	...	26	8,881	2.6
Costume jewelry.....	293	...	10	2,738	10.7
Other jewelry items.....	22	...	...	...	...
Toys, games, athletic goods.....	2,433	0.5	77	18,416	13.2
Small arms, ammunition.....	21	...	5	891	2.4
Toys, games.....	1,881	...	61	14,865	12.6
Bicycles.....	28	...	4	1,740	1.6
Other athletic goods.....	98	...	...	...	...
Not analyzed in detail.....	405	...	11	2,451	16.5
Rubber sundries, n.e.c.....	15,231	3.0	97	22,008	69.2
Commodities, n.e.c., and service receipts.....	10,948	2.2	...	...	...
New England					
All establishments.....	17,421	...	87	...	...
Those analyzing commodity lines, total.....	16,534	100.0	83	...	...
Soaps, toilet and other.....	32	0.2	6	997	3.2
Cigars, cigarettes, tobacco (exc. leaf).....	604	3.6	4	1,921	31.4
Smokers' supplies, razor blades, etc.....	75	0.4	8	1,862	4.0
Miscellaneous dry goods.....	192	1.2	5	1,215	15.8
Notions, thread, buttons, closures.....	192	...	5	1,215	15.8
Kitchen utensils, miscellaneous homewares.....	44	0.3	5	1,015	4.3
Drugs, drug sundries.....	13,583	82.2	83	16,534	82.2
Drugs, pharmaceuticals.....	6,742	...	34	9,650	69.9
Proprietary medicines, toiletries (exc. soap).....	4,224	...	54	8,130	52.0
Druggist sundries.....	2,617	...	38	6,299	41.5
Electrical wiring supplies, construction materials.....	47	0.3	4	984	4.8
Fountain pens, pencils.....	15	0.1	6	1,507	1.0
School equipment, supplies.....	19	0.1	5	999	1.9
Toys, games, athletic goods.....	101	0.6	4	1,039	9.7
Rubber sundries, n.e.c.....	453	2.7	8	487	93.0
Commodities, n.e.c.....	1,359	8.2	...	...	...
Service receipts.....	10	0.1	...	...	...
Middle Atlantic					
All establishments.....	207,141	...	697	...	...
Those analyzing commodity lines, total.....	201,508	100.0	651	...	...
Confectionery.....	129	0.1	7	2,428	5.3
Soaps, toilet and other.....	1,495	0.7	46	20,313	7.4
Cigars, cigarettes, tobacco (exc. leaf).....	182	0.1	4	1,339	13.6
Smokers' supplies, razor blades, etc.....	457	0.2	16	4,630	9.9
Women's, children's clothing, accessories (exc. shoes).....	621	0.3	5	6,689	9.3

See footnotes at end of table.

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Table 6A.--DRUG WHOLESALESALES BY COMMODITY LINES--UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISION: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SPECIALTY-LINE DRUG WHOLESALESALES--Continued					
Middle Atlantic--Continued					
Miscellaneous dry goods.....	1,189	0.6	13	2,426	49.0
Notions, thread, buttons, closures.....	227	...	8	1,222	18.6
Other dry goods.....	962	...	...	...	...
Drugs, drug sundries.....	179,284	89.0	651	201,508	89.0
Drugs, pharmaceuticals.....	54,327	...	282	82,262	66.0
Proprietary medicines, toiletries (exc. soap).....	94,617	...	389	119,548	79.1
Druggist sundries.....	30,340	...	293	63,946	47.4
Industrial chemicals, n.e.c.....	393	0.2	6	1,437	27.3
School equipment, supplies.....	157	0.1	7	1,510	10.4
Jewelry, silverware, trophies.....	235	0.1	5	1,128	20.8
Toys, games, athletic goods.....	618	0.3	13	2,160	28.6
Rubber sundries, n.e.c.....	9,525	4.7	45	12,358	77.1
Commodities, n.e.c.....	7,088	3.5	...	...	...
Service receipts.....	135	0.1	6	1,416	9.5
East North Central					
All establishments.....	157,345	...	349	...	...
Those analyzing commodity lines, total.....	155,209	100.0	325	...	...
Confectionery.....	107	0.1	9	2,681	4.0
Groceries (exc. as specified).....	167	0.1	14	1,574	10.6
Soaps, toilet and other.....	680	0.4	34	8,281	8.2
Smokers' supplies, razor blades, etc.....	385	0.2	19	3,736	10.3
Men's, boys' clothing, furnishings (exc. shoes).....	103	0.1	9	1,348	7.6
Underwear, hosiery.....	78	...	6	1,128	6.9
Other clothing, furnishings (men's, boys').....	25	...	...	...	...
Women's, children's clothing, accessories (exc. shoes).....	185	0.1	9	1,615	11.4
Miscellaneous dry goods.....	318	0.2	11	3,742	8.5
Drugs, drug sundries.....	146,108	94.1	325	155,209	94.1
Drugs, pharmaceuticals.....	13,322	...	138	36,942	36.1
Proprietary medicines, toiletries (exc. soap).....	33,584	...	197	56,735	59.2
Druggist sundries.....	99,202	...	132	119,614	82.9
Photographic goods.....	116	0.1	4	1,189	9.8
Surgical, medical equipment and supplies.....	1,590	1.0	8	5,357	29.7
Fountain pens, pencils.....	125	0.1	6	1,807	6.9
School equipment, supplies.....	329	0.2	13	2,984	11.0
Paper (basic materials, paperboard).....	287	0.2	6	1,422	20.2
Wrapping paper.....	265	...	4	1,303	20.3
Miscellaneous paper, paperboard.....	22	...	...	...	...
Converted paper products.....	142	0.1	14	2,050	6.9
Paper stationery, office supplies.....	102	...	11	1,787	5.7
Miscellaneous converted paper products.....	40	...	...	...	...
Jewelry, silverware, trophies.....	102	0.1	7	2,747	3.7
Toys, games, athletic goods.....	545	0.4	14	4,104	13.3
Rubber sundries, n.e.c.....	2,092	1.3	21	2,371	88.2
Commodities, n.e.c., and service receipts.....	1,828	1.2	...	...	...
West North Central					
All establishments.....	19,649	...	132	...	...
Those analyzing commodity lines, total.....	19,098	100.0	127	...	...
Confectionery.....	145	0.8	7	2,005	7.2
Soaps, toilet and other.....	393	2.0	9	1,527	25.7
Smokers' supplies, razor blades, etc.....	101	0.5	12	1,626	6.2
Men's, boys' clothing, furnishings (exc. shoes).....	107	0.6	6	938	11.4
Underwear, hosiery.....	67	...	5	637	10.5
Work clothing, gloves.....	40	...	4	761	5.2
Miscellaneous dry goods.....	101	0.5	6	523	19.3
Notions, thread, buttons, closures.....	101	...	6	523	19.3
Drugs, drug sundries.....	16,454	86.2	127	19,098	86.2
Drugs, pharmaceuticals.....	4,627	...	49	8,371	55.3
Proprietary medicines, toiletries (exc. soap).....	4,196	...	59	8,320	50.4
Druggist sundries.....	3,953	...	52	9,800	40.3
Not analyzed in detail.....	3,678	...	16	4,171	88.2
Toys, games, athletic goods.....	194	1.0	4	1,195	16.2
Commodities, n.e.c.....	1,603	8.4	...	...	...

See footnotes at end of table.

Table 6A.--DRUG WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISION: 1948 --Continued

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SPECIALTY-LINE DRUG WHOLESALERS--Continued					
South Atlantic					
All establishments.....	(x)	...	128	...	...
Those analyzing commodity lines, total.....	20,981	100.0	114	...	...
Confectionery.....	208	1.0	9	1,619	12.8
Candy, including chocolate.....	115	...	6	701	16.4
Other confections.....	93	...	...	...	...
Groceries (exc. as specified).....	41	0.2	4	226	18.1
Soaps, toilet and other.....	191	0.9	12	1,724	11.1
Cigars, cigarettes, tobacco (exc. leaf).....	84	0.4	6	1,146	7.3
Smokers' supplies, razor blades, etc.....	62	0.3	11	1,689	3.7
Men's, boys' clothing, furnishings (exc. shoes).....	211	1.0	14	1,983	10.6
Underwear, hosiery.....	111	...	11	1,471	7.5
Other clothing, furnishings (men's, boys').....	100	...	...	...	...
Women's, children's clothing, accessories (exc. shoes).....	95	0.4	13	2,084	4.6
Hosiery, underwear.....	85	...	11	1,830	4.6
Other apparel, accessories (exc. shoes).....	10	...	...	...	...
Miscellaneous dry goods.....	169	0.8	9	1,870	9.0
Drugs, drug sundries.....	18,627	88.8	114	20,981	88.8
Electrical wiring supplies, construction materials.....	39	0.2	6	1,114	3.5
Hardware.....	185	0.9	4	1,094	16.9
Paper (basic materials, paperboard).....	25	0.1	4	493	5.1
Converted paper products.....	106	0.5	12	2,090	5.1
Paper stationery, office supplies.....	56	...	9	1,698	3.3
Miscellaneous converted paper products.....	50	...	...	...	...
Jewelry, silverware, trophies.....	22	0.1	5	918	2.4
Toys, games, athletic goods.....	128	0.6	6	1,213	10.6
Toys, games.....	128	...	6	1,213	10.6
Commodities, n.e.c.....	768	3.7	...	...	...
Service receipts.....	20	0.1	...	...	...
East South Central					
All establishments.....	9,765	...	61	...	...
Those analyzing commodity lines, total.....	9,019	100.0	57	...	...
Soaps, toilet and other.....	48	0.5	10	1,604	3.0
Men's, boys' clothing, furnishings (exc. shoes).....	115	1.3	7	868	13.2
Underwear, hosiery.....	64	...	7	868	7.4
Other clothing, furnishings (men's, boys').....	51	...	...	...	...
Women's, children's clothing, accessories (exc. shoes).....	46	0.5	6	845	5.4
Miscellaneous dry goods.....	133	1.5	8	1,120	11.9
Notions, thread, buttons, closures.....	52	...	6	899	5.8
Other dry goods.....	81	...	...	...	...
Drugs, drug sundries.....	7,925	87.9	57	9,019	87.9
Drugs, pharmaceuticals.....	1,586	...	15	4,786	33.1
Proprietary medicines, toiletries (exc. soap).....	2,887	...	32	5,983	48.2
Druggist sundries.....	1,584	...	26	5,659	28.0
Not analyzed in detail.....	1,866	...	9	2,168	86.2
School equipment, supplies.....	37	0.4	4	686	5.4
Commodities, n.e.c.....	715	7.9

See footnotes at end of table.

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Table 6A.--DRUG WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISION: 1948 --Continued

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SPECIALTY-LINE DRUG WHOLESALERS--Continued					
West South Central					
All establishments.....	29,267	...	176	...	...
Those analyzing commodity lines, total.....	26,523	100.0	160	...	...
Confectionery.....	463	1.7	22	6,618	7.0
Candy, including chocolate.....	300	...	15	3,287	9.1
Cheewing gum.....	70	...	14	5,420	1.3
Other confections.....	93	...	...	...	...
Soaps, toilet and other.....	154	0.6	24	6,910	2.2
Cigars, cigarettes, tobacco (exc. leaf).....	185	0.7	6	1,155	16.0
Smokers' supplies, razor blades, etc.....	140	0.5	17	3,840	3.6
Men's, boys' clothing, furnishings (exc. shoes).....	307	1.2	23	5,309	5.8
Underwear, hosiery.....	247	...	19	4,293	5.8
Other clothing, furnishings (men's, boys').....	60	...	...	...	...
Women's, children's clothing, accessories (exc. shoes).....	148	0.6	16	2,934	5.0
Piece goods (woven).....	45	0.2	7	1,301	3.4
Miscellaneous dry goods.....	235	0.9	23	3,789	6.2
Knit fabrics, lace fabrics.....	17	...	4	530	3.2
Notions, thread, buttons, closures.....	181	...	21	3,454	5.2
Other dry goods.....	37	...	...	...	...
China, glassware, crockery.....	103	0.4	8	1,833	5.6
Kitchen utensils, miscellaneous homewares.....	207	0.8	12	4,031	5.1
Drugs, drug sundries.....	22,274	83.9	160	26,523	83.9
Drugs, pharmaceuticals.....	4,198	...	46	11,223	37.4
Proprietary medicines, toiletries (exc. soap).....	7,977	...	93	16,776	47.6
Druggist sundries.....	5,879	...	89	17,562	33.5
Not analyzed in detail.....	4,220	...	31	4,745	88.9
Paints, varnishes, lacquers.....	23	0.1	6	2,065	1.1
Electrical wiring supplies, construction materials.....	108	0.4	12	3,507	3.1
Radios, television sets, home appliances, and specialties.....	17	0.1	5	1,942	0.9
Hardware.....	36	0.1	5	493	7.3
School equipment, supplies.....	440	1.6	31	6,469	6.8
Paper (basic materials, paperboard).....	126	0.5	11	2,662	4.7
Converted paper products.....	146	0.6	15	4,882	3.0
Paper bags.....	99	...	10	2,409	4.1
Miscellaneous converted paper products.....	47	...	...	...	...
Jewelry, silverware, trophies.....	75	0.3	7	4,065	1.8
Toys, games, athletic goods.....	277	1.0	19	5,653	4.9
Toys, games.....	219	...	15	4,659	4.7
Other athletic goods.....	58	...	...	...	...
Rubber sundries, n.e.c.....	332	1.2	6	1,590	20.9
Commodities, n.e.c.....	682	2.6	...	...	...
Mountain					
All establishments.....	(x)	...	36	...	...
Those analyzing commodity lines, total.....	5,695	100.0	33	...	...
Smokers' supplies, razor blades, etc.....	37	0.6	4	985	3.8
Men's, boys' clothing, furnishings (exc. shoes).....	35	0.6	4	960	3.6
Women's, children's clothing, accessories (exc. shoes).....	56	1.0	4	708	7.9
Miscellaneous dry goods.....	89	1.6	4	932	9.5
Drugs, drug sundries.....	4,931	86.6	33	5,695	86.6
Drugs, pharmaceuticals.....	1,720	...	9	2,597	66.2
Proprietary medicines, toiletries, (exc. soap).....	902	...	16	2,991	30.2
Druggist sundries.....	1,203	...	11	1,949	61.7
Not analyzed in detail.....	1,106	...	10	1,410	78.4
Fountain pens, pencils.....	8	0.1	4	932	0.8
Commodities, n.e.c.....	539	9.5	...	...	...

See footnotes at end of table.

THE DRUG TRADE

Table 6A.--DRUG WHOLESALERS--SALES BY COMMODITY LINES--UNITED STATES, BY TYPE OF ESTABLISHMENT AND GEOGRAPHIC DIVISION: 1948--Continued

Commodity Line Sales, Establishments, and Total Sales

Type of establishment, area, and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
SPECIALTY-LINE DRUG WHOLESALERS--Continued					
Pacific					
All establishments.....	52,276	...	236	...	...
Those analyzing commodity lines, total.....	50,759	100.0	214	...	...
Confectionery.....	511	1.0	4	5,745	8.9
Groceries (exc. as specified).....	36	0.1	5	239	15.1
Soaps, toilet and other.....	48	0.1	8	1,806	2.6
Smokers' supplies, razor blades, etc.....	170	0.3	10	1,950	8.7
Men's, boys' clothing, furnishings (exc. shoes).....	668	1.3	6	2,564	26.0
Miscellaneous dry goods.....	120	0.2	8	879	13.6
Kitchen utensils, miscellaneous homewares.....	57	0.1	6	1,272	4.5
Drugs, drug sundries.....	42,192	83.1	214	50,759	83.1
Drugs, pharmaceuticals.....	8,809	...	71	11,627	75.8
Proprietary medicines, toiletries (exc. soap).....	16,065	...	87	21,079	76.2
Druggist sundries.....	9,928	...	59	17,945	55.3
Not analyzed in detail.....	7,390	...	33	10,680	69.2
Fountain pens, pencils.....	55	0.1	5	1,202	4.6
School equipment, supplies.....	176	0.3	7	1,213	14.5
Converted paper products.....	80	0.2	5	729	11.0
Toys, games, athletic goods.....	450	0.9	11	1,975	22.8
Toys, games.....	312	...	8	1,499	20.8
Other athletic goods.....	138	...	...	...	...
Rubber sundries, n.e.c.....	1,663	3.3	11	3,499	47.5
Commodities, n.e.c.....	4,500	8.9	...	...	...
Service receipts.....	33	0.1	4	1,988	1.6

x Withheld to avoid disclosure.

n.e.c. Not elsewhere classified.

Table 6B.--SALES BRANCHES (WITH STOCKS) OF DRUGS, PROPRIETARIES, TOILETRIES MANUFACTURERS--SALES BY COMMODITY LINE--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Commodity Line Sales, Establishments, and Total Sales

Area and commodity line	Commodity line sales		Establishments selling specified commodity line		Commodity line sales, percent of total sales
	Amount (Thousand dollars)	Percent of total	Number	Total sales (Thousand dollars)	
UNITED STATES					
All establishments.....	502,833	...	249	...	...
Those analyzing commodity lines, total.....	499,483	100.0	242	...	...
Soaps, toilet and other.....	2,662	0.5	31	68,317	3.9
Drugs, drug sundries.....	482,143	96.6	242	499,483	96.6
Drugs, pharmaceuticals.....	289,572	...	131	316,192	91.6
Proprietary medicines, toiletries (except soap).....	139,475	...	90	188,677	73.9
Druggist sundries.....	16,106	...	12	33,143	48.6
Not analyzed in detail.....	36,990	...	30	37,815	97.8
Commodities, n.e.c.....	14,678	2.9	...	...	...
NEW ENGLAND (Not analyzed by commodity lines)					
MIDDLE ATLANTIC					
All establishments.....	175,731	...	54	...	...
Those analyzing commodity lines, total.....	174,596	100.0	50	...	...
Soaps, toilet and other.....	183	0.1	7	31,833	0.6
Drugs, drug sundries.....	168,141	96.3	50	174,596	96.3
Commodities, n.e.c.....	6,272	3.6	...	...	...
EAST NORTH CENTRAL					
All establishments.....	96,268	...	49	...	...
Those analyzing commodity lines, total.....	96,064	100.0	47	...	...
Soaps, toilet and other.....	1,092	1.1	5	11,145	9.8
Drugs, drug sundries.....	93,180	97.0	47	96,064	97.0
Commodities, n.e.c.....	1,792	1.9	...	...	...
WEST NORTH CENTRAL					
All establishments.....	46,982	...	30	...	...
Those analyzing commodity lines, total.....	46,982	100.0	30	...	...
Soaps, toilet and other.....	35	0.1	4	6,633	0.5
Drugs, drug sundries.....	46,446	98.8	30	46,982	98.8
Commodities, n.e.c.....	501	1.1	...	...	...
SOUTH ATLANTIC					
All establishments.....	50,736	...	23	...	...
Those analyzing commodity lines, total.....	50,736	100.0	23	...	...
Drugs, drug sundries.....	49,685	97.9	23	50,736	97.9
Commodities, n.e.c.....	1,051	2.1	...	...	...
EAST SOUTH CENTRAL (Not analyzed by commodity lines)					
WEST SOUTH CENTRAL					
All establishments.....	30,372	...	18	...	...
Those analyzing commodity lines, total.....	30,372	100.0	18	...	...
Drugs, drug sundries.....	29,634	97.6	18	30,372	97.6
Commodities, n.e.c.....	738	2.4	...	...	...
MOUNTAIN (Not analyzed by commodity lines)					
PACIFIC					
All establishments.....	(x)	...	55	...	...
Those analyzing commodity lines, total.....	72,368	100.0	54	...	...
Soaps, toilet and other.....	686	0.9	9	10,717	6.4
Drugs, drug sundries.....	70,877	98.0	54	72,368	98.0
Drugs, pharmaceuticals.....	50,864	...	32	56,162	90.6
Proprietary medicines, toiletries, (except soap).....	12,334	...	16	20,382	60.5
Druggist sundries.....	4,852	...	5	10,663	45.5
Not analyzed in detail.....	2,827	...	8	2,827	100.0
Commodities, n.e.c.....	805	1.1	...	...	...

x Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

THE DRUG TRADE

Table 7.—MERCHANT WHOLESALERS' SALES OF DRUGS, DRUG SUNDRIES¹—UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948

(Based on commodity line analysis of sales by establishments that accounted for more than 90 percent of all sales of merchant wholesalers in the United States)

Type of establishment	Total, all establishments		Establishments analyzing sales by commodity line					Establishments not analyzing sales by commodity line	
	Number	Sales, entire year (Thousand dollars)	Total			Those reporting sales of this commodity line		Number	Sales, entire year (Thousand dollars)
			Number	Sales, entire year (Thousand dollars)	Sales as percent of sales of all establishments	Number	Sales of this commodity line, entire year (Thousand dollars)		
United States, ² total.....	52,242	25,278,895	46,398	23,479,364	n.a.	5,704	1,397,166	5,844	1,796,511
General-line drug wholesalers.....	303	848,870	290	826,646	97.4	290	787,893	13	22,224
Drugs, drug sundries (specialty lines) wholesalers.....	1,902	521,476	1,764	505,326	96.9	1,764	451,378	138	16,150
General-line grocery wholesalers.....	4,265	5,799,121	3,496	4,884,215	84.2	1,635	34,006	769	914,906
Confectionery wholesalers.....	2,077	377,047	1,897	343,296	91.0	232	5,090	180	33,751
Other grocery, food specialties wholesalers.....	6,263	2,787,432	5,580	2,668,053	95.7	191	3,979	683	119,379
Industrial chemicals, explosives distributors.....	1,189	690,019	1,114	681,127	98.7	55	2,616	75	8,892
Wholesale tobacco distributors.....	3,019	2,529,576	2,887	2,442,946	96.6	859	34,026	132	86,630
Clothing, furnishings, footwear wholesalers.....	5,133	1,558,536	4,746	1,504,769	96.6	41	974	387	53,767
General-line dry goods wholesalers.....	182	457,242	145	414,307	90.6	12	1,089	37	42,935
Dry goods specialties, piece goods, notions wholesalers.....	5,284	1,947,798	4,742	1,919,171	98.5	87	3,085	542	28,627
Wrapping paper, twine merchants.....	516	296,928	473	291,658	98.2	13	426	43	5,270
Miscellaneous paper products wholesalers.....	1,941	929,255	1,728	868,567	93.5	83	2,599	213	60,688
Commercial machines, equipment distributors.....	4,814	870,025	4,182	790,132	90.8	9	575	632	79,893
Professional equipment, supplies distributors.....	2,596	571,154	2,419	551,030	96.5	82	10,713	177	20,124
Service establishment supplies distributors.....	4,240	767,142	3,794	717,188	93.5	42	3,063	446	49,954
Amusement, sporting goods wholesalers.....	2,226	566,754	2,025	545,962	96.3	60	2,412	201	20,792
Farm supplies wholesalers.....	1,658	1,271,599	1,528	1,213,823	95.4	24	789	130	57,776
Merchant wholesalers, miscellaneous trades.....	4,634	2,488,921	3,588	2,311,168	92.8	225	22,453	1,046	177,753

n.a. Not available or not applicable.

¹ Drugs, drug sundries sales represent only the total for the establishments reporting an analysis of sales by commodity lines.² Limited to kinds of business in which drugs, drug sundries accounted for at least 0.1 percent of total sales analyzed by commodity lines.

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Table 8.—DRUG WHOLESALESA AND SALES BRANCHES OF DRUG MANUFACTURERS—CREDIT SALES—UNITED STATES AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE¹: 1948

Establishments, Credit Sales, Receivables, Bad Debt Losses, and Credit Accounts

Type of establishment and standard metropolitan area	Establishments doing credit business		Credit sales as percent of all sales	End of year accounts and notes receivable as percent of credit sales	Bad debt losses as percent of credit sales	Average number of credit accounts per establishment	Credit sales per account	Percent change in accounts and notes receivable ² beginning to end of year 1948
	Number	Sales, entire year (Thousand dollars)							(Dollars)
UNITED STATES								
General-line drug wholesalers.....	302	847,441	95.4	8.1	0.05	706	3,816	+6.4
Specialty-line drug wholesalers:								
Proprietary medicines, toiletries wholesalers.....	628	193,172	88.2	8.6	0.11	392	833	(z)
Retailer cooperatives warehouses...	12	4,577	91.7	15.0	0.03	89	3,945	+7.4
Drug sundries wholesalers.....	887	291,754	82.8	9.0	0.09	310	1,091	+6.8
Sales branches (with stocks) of proprietaries, toiletries manufacturers.....	71	157,252	98.7	10.0	0.04	2,242	981	+0.9
Sales branches (with stocks) of drug sundries manufacturers.....	159	344,954	99.3	11.3	0.04	2,081	1,042	+6.7
METROPOLITAN AREAS								
General-Line Drug Wholesalers								
New York-Northeastern New Jersey.....	29	78,436	97.5	10.1	0.03	630	4,187	+2.7
Chicago, Illinois.....	8	41,590	87.0	8.4	0.07	1,138	3,972	+12.5
Los Angeles, California.....	3	33,856	97.3	6.4	0.04	2,154	5,094	+9.6
Philadelphia, Pennsylvania.....	5	29,140	98.1	6.1	0.02	1,326	4,311	+6.0
Detroit, Michigan.....	4	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Boston, Massachusetts.....	4	17,782	96.6	10.5	0.01	1,092	3,936	+4.3
San Francisco-Oakland, California....	4	20,474	98.5	5.2	0.08	760	6,628	-3.8
Pittsburgh, Pennsylvania.....	5	21,437	84.5	7.2	0.02	1,020	3,549	+7.7
St. Louis, Missouri.....	4	16,042	93.4	8.0	0.01	1,101	3,403	-0.9
Washington, District of Columbia.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cleveland, Ohio.....	3	9,380	91.8	6.9	0.01	975	3,809	+15.6
Baltimore, Maryland.....	4	9,416	93.6	6.5	0.09	721	3,037	+16.9
Minneapolis-St. Paul, Minnesota.....	3	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Buffalo, New York.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Specialty-Line Drug Wholesalers								
New York-Northeastern New Jersey.....	479	173,978	93.4	9.9	0.11	382	1,012	-1.8
Chicago, Illinois.....	103	118,645	94.1	8.0	0.02	586	2,216	+7.8
Los Angeles, California.....	107	23,678	82.8	7.2	0.10	377	625	+0.7
Philadelphia, Pennsylvania.....	42	9,641	81.9	9.8	0.12	333	614	+21.0
Detroit, Michigan.....	36	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Boston, Massachusetts.....	26	8,690	98.9	3.8	0.09	181	1,947	+44.6
San Francisco-Oakland, California....	42	16,195	(v)	(v)	(v)	(v)	(v)	(v)
Pittsburgh, Pennsylvania.....	14	2,021	59.7	10.4	0.05	586	183	+7.0
St. Louis, Missouri.....	25	4,646	79.6	10.1	0.13	180	889	+14.1
Washington, District of Columbia.....	9	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Cleveland, Ohio.....	27	3,696	67.7	10.6	0.04	334	394	+0.8
Baltimore, Maryland.....	13	2,399	74.4	6.0	0.13	159	935	+18.9
Minneapolis-St. Paul, Minnesota.....	26	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Buffalo, New York.....	11	(x)	(x)	(x)	(x)	(x)	(x)	(x)

v Insufficient analysis of credit sales to show separately.

x Withheld to avoid disclosure.

z Less than 0.1 percent.

¹ Based on advance 1950 population estimates.² Includes only establishments reporting beginning- and end-of-year receivables.

Table 9.—DRUG WHOLESALEERS—BAD DEBT LOSSES, CREDIT SALES PER ACCOUNT, AND CREDIT ACCOUNTS PER ESTABLISHMENT—UNITED STATES, BY TYPE OF ESTABLISHMENT, SALES SIZE, AND NUMBER OF CREDIT ACCOUNTS: 1948

Type of establishment, sales size, and number of credit accounts	Establishments (Number)	Bad debt losses as percent of credit sales	Average	
			1948 credit sales per account (Dollars)	Number of credit accounts per establishment
UNITED STATES				
GENERAL-LINE DRUG WHOLESALEERS				
General-line drug wholesalers:				
Establishments with sales of \$1,000,000 or more--				
1,000 or more credit accounts.....	56	0.04	2,265	2,434
500-999 credit accounts.....	93	0.06	4,176	684
200-499 credit accounts.....	92	0.05	5,364	360
Less than 200 credit accounts.....	7	(z)	854	116
Establishments with sales of \$500,000-\$999,999--				
1,000 or more credit accounts.....	...	...	...	...
500-999 credit accounts.....	5	0.14	1,197	555
200-499 credit accounts.....	22	0.04	2,538	307
Less than 200 credit accounts.....	6	0.01	4,971	131
Establishments with sales of \$200,000-\$499,999--				
1,000 or more credit accounts.....	1	(x)	(x)	(x)
500-999 credit accounts.....	1	(x)	(x)	(x)
200-499 credit accounts.....	3	0.06	1,705	225
Less than 200 credit accounts.....	7	(z)	2,174	138
Establishments with sales less than \$200,000--				
1,000 or more credit accounts.....	...	...	...	...
500-999 credit accounts.....	...	...	...	...
200-499 credit accounts.....	...	...	...	...
Less than 200 credit accounts.....	1	(x)	(x)	(x)
SPECIALTY-LINE DRUG WHOLESALEERS				
Proprietary medicines, toiletries wholesalers:				
Establishments with sales of \$1,000,000 or more--				
1,000 or more credit accounts.....	16	0.04	728	4,808
500-999 credit accounts.....	10	0.04	3,324	644
200-499 credit accounts.....	6	0.13	5,774	357
Less than 200 credit accounts.....	4	0.14	16,725	80
Establishments with sales of \$500,000-\$999,999--				
1,000 or more credit accounts.....	4	0.25	427	1,688
500-999 credit accounts.....	7	0.16	1,036	639
200-499 credit accounts.....	22	0.05	1,900	323
Less than 200 credit accounts.....	9	0.31	11,138	51
Establishments with sales of \$200,000-\$499,999--				
1,000 or more credit accounts.....	9	0.23	140	1,949
500-999 credit accounts.....	14	0.17	464	682
200-499 credit accounts.....	27	0.14	940	305
Less than 200 credit accounts.....	44	0.08	3,104	81
Establishments with sales less than \$200,000--				
1,000 or more credit accounts.....	4	0.18	74	1,432
500-999 credit accounts.....	18	0.26	149	677
200-499 credit accounts.....	48	0.41	292	265
Less than 200 credit accounts.....	228	0.28	680	59
Drug sundries wholesalers:				
Establishments with sales of \$1,000,000 or more--				
1,000 or more credit accounts.....	6	0.01	2,347	6,404
500-999 credit accounts.....	6	0.03	3,248	748
200-499 credit accounts.....	12	0.15	5,981	278
Less than 200 credit accounts.....	7	0.03	39,308	72
Establishments with sales of \$500,000-\$999,999--				
1,000 or more credit accounts.....	13	0.11	358	1,762
500-999 credit accounts.....	12	0.06	829	620
200-499 credit accounts.....	11	0.18	1,627	309
Less than 200 credit accounts.....	14	0.18	4,839	94
Establishments with sales of \$200,000-\$499,999--				
1,000 or more credit accounts.....	9	0.16	214	1,584
500-999 credit accounts.....	32	0.12	449	635
200-499 credit accounts.....	53	0.28	968	280
Less than 200 credit accounts.....	58	0.10	2,483	83
Establishments with sales less than \$200,000--				
1,000 or more credit accounts.....	9	0.30	76	1,530
500-999 credit accounts.....	20	0.60	154	666
200-499 credit accounts.....	114	0.15	262	283
Less than 200 credit accounts.....	314	0.20	706	64

x Withheld to avoid disclosure.

z Less than 0.01 percent.

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Table 10.--WHOLESALE DRUG TRADE--SIZE BY NUMBER OF EMPLOYEES, WORKWEEK ENDED NEAREST NOVEMBER 15, 1948--
UNITED STATES, BY TYPE OF ESTABLISHMENT

Establishments, Sales, Pay Roll, and Personnel

Type of establishment and employee size	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active propi- etors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Em- ployees (Number)	Pay roll	
						Amount (Dollars)	Per emp employee (Dollars)
General-line drug wholesalers, total....	303	843,870	65,836	37	22,127	1,251,532	57
0 to 19 paid employees.....	32	18,999	1,208	12	414	21,840	53
20 to 49 paid employees.....	101	151,743	10,589	11	3,464	194,711	56
50 to 99 paid employees.....	108	292,034	22,261	13	7,774	434,782	56
100 or more paid employees.....	62	386,094	31,778	1	10,475	600,199	57
Specialty-line drug wholesalers, total....	1,902	521,476	46,810	1,338	14,683	922,068	63
No paid employees.....	355	13,482	117	419	...	...	...
1 paid employee.....	280	13,911	691	196	280	11,991	43
2 paid employees.....	248	17,829	1,171	161	496	23,483	47
3 paid employees.....	210	24,380	1,635	151	630	34,318	54
4 or 5 paid employees.....	242	34,001	2,993	151	1,085	58,642	54
6 or 7 paid employees.....	155	30,902	2,844	96	985	55,983	57
8 or 9 paid employees.....	93	27,896	2,338	50	799	45,086	56
10 to 19 paid employees.....	173	71,663	6,668	85	2,283	132,850	58
20 to 49 paid employees.....	108	100,434	10,309	27	3,103	203,016	65
50 to 99 paid employees.....	23	45,183	5,467	2	1,529	104,063	68
100 or more paid employees.....	15	141,795	12,577	...	3,493	252,636	72
Sales branches (with stocks) of drug, proprietaries, toiletries manufacturers, total.....	249	502,833	46,609	1	12,404	875,854	71
No paid employees.....	6	597	48	...	...	...	...
1 paid employee.....	11	1,419	66	...	11	948	86
2 paid employees.....	12	2,017	59	...	24	1,185	49
3 paid employees.....	9	1,238	86	1	27	1,578	58
4 or 5 paid employees.....	16	7,861	307	...	71	6,740	95
6 or 7 paid employees.....	16	7,983	346	...	100	8,209	82
8 to 19 paid employees.....	40	46,976	2,085	...	547	45,057	82
20 to 49 paid employees.....	61	97,161	8,097	...	2,108	159,003	75
50 to 99 paid employees.....	48	127,534	11,890	...	3,203	235,116	73
100 or more paid employees.....	30	210,047	23,625	...	6,313	418,018	66
Sales offices (without stocks) of drugs, proprietaries, toiletries manufacturers, total.....	78	189,667	9,893	...	2,140	183,989	86
1 paid employee.....	8	1,416	87	...	6	529	88
2 paid employees.....	7	3,009	72	...	14	1,378	98
3 paid employees.....	3	2,277	43	...	9	869	97
4 or 5 paid employees.....	6	7,977	133	...	26	2,445	94
6 to 9 paid employees.....	11	24,813	426	...	82	9,261	113
10 to 19 paid employees.....	24	63,735	1,630	...	328	32,578	99
20 to 49 paid employees.....	8	26,149	1,007	...	223	20,131	90
50 or more paid employees.....	11	60,291	6,495	...	1,452	116,798	80

* Proprietors of unincorporated businesses.

Table 11.—WHOLESALE DRUG TRADE—CITY SIZE—UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment and city size (number of inhabitants)	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors, Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Em- ployees (Number)	Pay roll	
							Amount (Dollars)	Per em- ployees (Dollars)
General-line drug wholesalers, total.....	303	848,870	11.9	65,836	37	22,127	1,251,532	57
Cities of 500,000 or more...	85	335,012	11.7	26,074	20	8,569	502,549	59
Cities of 250,000 to 499,999	41	147,457	11.9	11,261	4	3,827	207,949	54
Cities of 100,000 to 249,999	75	178,225	12.4	14,167	4	4,884	268,359	55
Cities of 50,000 to 99,999	50	95,759	11.6	7,133	3	2,468	136,445	55
Cities of 25,000 to 49,999	35	51,345	11.3	3,912	4	1,311	73,932	56
Cities of 10,000 to 24,999	12	14,273	13.1	1,100	2	419	20,261	48
Remainder of United States..	5	26,799	11.4	2,189	...	649	42,037	65
Specialty-line drug whole- salers, total.....	1,902	521,476	22.4	46,810	1,338	14,683	922,068	63
Cities of 500,000 or more...	1,043	373,501	23.6	33,113	651	9,805	648,707	66
Cities of 250,000 to 499,999	208	44,202	18.7	3,995	159	1,387	76,899	55
Cities of 100,000 to 249,999	227	39,567	17.8	3,681	156	1,389	74,724	54
Cities of 50,000 to 99,999	141	21,940	20.4	1,988	120	691	40,183	58
Cities of 25,000 to 49,999	79	12,580	18.1	1,108	67	425	24,995	59
Cities of 10,000 to 24,999	94	13,861	17.6	894	78	378	17,228	46
Cities of 5,000 to 9,999	39	6,671	30.9	1,172	35	227	22,375	99
Cities of 2,500 to 4,999	14	1,540	14.2	95	21	55	1,838	33
Remainder of United States..	57	7,614	20.5	764	51	326	13,119	46
Sales branches (with stocks) of drug, proprietaries, toi- lettries manufacturers, total.	249	502,833	21.6	46,609	1	12,404	875,854	71
Cities of 500,000 or more...	165	372,475	22.2	36,750	...	9,634	680,364	71
Cities of 250,000 to 499,999	72	115,307	19.5	8,425	1	2,394	167,088	70
Cities of 100,000 to 249,999	4	2,123	22.3	168	...	43	2,611	61
Cities of 50,000 to 99,999	4	8,804	20.9	762	...	212	16,430	78
Remainder of United States..	4	4,124	31.3	504	...	121	9,361	77
Sales offices (without stocks) of drug, proprietaries, toi- lettries manufacturers, total.	78	189,667	13.0	9,893	...	2,140	183,989	86
Cities of 500,000 or more...	63	149,703	15.0	8,746	...	1,916	161,005	84
Cities of 250,000 to 499,999	11	28,801	6.4	918	...	180	17,199	96
Cities of 100,000 to 249,999	4	11,163	4.0	229	...	44	5,785	131

* Proprietors of unincorporated businesses.

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Table 12.--WHOLESALE DRUG TRADE--SIZE BY NUMBER OF ESTABLISHMENTS OPERATED--UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948

Establishments, Sales, Expenses, Pay Roll, and Personnel

Type of establishment and firm size	Establishments (Number)	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
						Employees (Number)	Pay roll	
							Amount (Dollars)	Per employees (Dollars)
General-line drug wholesalers, total.....	303	848,870	11.9	65,836	37	22,127	1,251,532	57
1 wholesale establishment.....	166	407,275	11.7	31,701	37	10,318	589,098	57
2 or more wholesale establishments.....	137	441,595	12.0	34,135	...	11,809	662,434	56
Specialty-line drug wholesalers, total.....	1,902	521,476	22.4	46,810	1,338	14,683	922,068	63
1 wholesale establishment.....	1,811	394,676	23.9	40,100	1,311	12,762	799,455	63
2 wholesale establishments.....	39	98,955	17.4	4,316	13	1,196	76,432	64
3 to 5 wholesale establishments.....	23	20,498	10.2	997	4	340	20,919	62
6 or more wholesale establishments.....	29	7,347	40.1	1,397	10	385	25,262	66
Sales branches (with stocks) of drug proprietaries, toiletries manufacturers, total.....	249	502,833	21.6	46,609	1	12,404	875,854	71
1 wholesale establishment.....	13	21,582	29.6	1,990	...	387	37,603	97
2 wholesale establishments.....	21	21,472	19.0	2,000	...	556	41,066	74
3 to 5 wholesale establishments.....	44	67,523	21.4	6,419	1	1,462	101,549	69
6 to 9 wholesale establishments.....	33	73,109	16.6	4,927	...	1,773	101,544	57
10 to 14 wholesale establishments.....	54	112,590	20.2	10,801	...	2,754	215,466	78
15 or more wholesale establishments.....	84	206,557	23.7	20,472	...	5,472	378,626	69
Sales offices (without stocks) of drug, proprietaries, toiletries manufacturers, total.....	78	189,667	13.0	9,893	...	2,140	183,989	86
1 wholesale establishment.....	5	14,513	37.1	666	...	110	11,502	105
2 wholesale establishments.....	12	17,545	29.0	2,104	...	470	42,257	90
3 or more wholesale establishments.....	61	157,609	9.0	7,123	...	1,560	130,230	83

* Proprietors of unincorporated businesses.

Table 13A.—DRUG WHOLESALERS—SALES SIZE—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE¹: 1948

Establishments, Sales, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Em- ployees (Number)	Pay roll	
						Amount (Dollars)	Per em- ployee (Dollars)
UNITED STATES							
General-line drug wholesalers, total.....	303	848,870	65,836	37	22,127	1,251,532	57
\$5,000,000 and over.....	42	312,072	24,736	...	7,969	462,231	58
\$2,000,000—\$4,999,999.....	121	372,062	28,302	14	9,704	551,516	57
\$1,000,000—\$1,999,999.....	90	132,265	10,257	11	3,493	191,636	55
\$500,000—\$999,999.....	37	28,257	2,237	4	835	40,526	49
Under \$500,000.....	13	4,214	304	8	126	5,623	45
Proprietary medicines, toiletries wholesalers ² , total.....	784	202,936	24,609	546	7,672	499,404	65
\$5,000,000 and over.....	4	36,119	4,099	...	1,040	92,467	89
\$2,000,000—\$4,999,999.....	12	36,510	5,518	...	1,427	101,658	71
\$1,000,000—\$1,999,999.....	20	29,853	3,335	6	1,046	66,681	64
\$500,000—\$999,999.....	46	31,617	3,727	21	951	68,873	72
\$300,000—\$499,999.....	57	21,857	2,663	32	952	60,253	63
\$200,000—\$299,999.....	55	13,547	1,454	37	507	29,130	57
\$100,000—\$199,999.....	110	15,732	1,679	87	668	35,673	53
\$50,000—\$99,999.....	142	10,354	1,218	109	551	24,862	45
Under \$50,000.....	338	7,347	916	254	520	19,807	38
Retailer-cooperative warehouses...	17	6,551	374	1	138	7,154	52
Drug sundries wholesalers ² , total.....	1,012	271,976	19,708	755	6,409	378,411	59
\$2,000,000 and over.....	9	111,063	4,221	5	1,042	79,711	76
\$1,000,000—\$1,999,999.....	17	22,080	1,959	3	573	40,073	70
\$500,000—\$999,999.....	51	35,361	4,002	20	1,211	72,883	60
\$300,000—\$499,999.....	87	32,974	2,933	78	983	53,953	55
\$200,000—\$299,999.....	85	20,480	1,804	62	573	34,183	60
\$100,000—\$199,999.....	190	26,085	2,305	157	937	46,884	50
\$50,000—\$99,999.....	217	15,618	1,549	178	647	31,369	48
Under \$50,000.....	356	8,315	935	252	443	19,355	44
GENERAL-LINE DRUG WHOLESALERS							
United States, total.....	303	848,870	65,836	37	22,127	1,251,532	57
\$5,000,000 and Over							
United States, total.....	42	312,072	24,736	...	7,969	462,231	58
Middle Atlantic.....	12	91,332	6,834	...	2,072	128,280	62
East North Central.....	10	73,192	5,831	...	1,734	105,831	61
West North Central.....	6	39,270	3,148	...	1,150	59,750	52
Pacific.....	7	63,707	5,109	...	1,586	98,748	62
Other divisions.....	7	44,571	3,814	...	1,427	69,622	49
14 metro. areas.....	28	222,870	17,675	...	5,590	334,560	60
\$1,000,000—\$4,999,999							
United States, total.....	211	504,327	38,559	25	13,197	743,152	56
New England.....	17	38,030	3,056	...	1,053	55,055	52
Middle Atlantic.....	28	70,915	5,182	4	1,737	98,611	57
East North Central.....	32	81,195	6,306	7	2,106	123,952	59
West North Central.....	18	44,550	3,594	2	1,303	70,273	54
South Atlantic.....	47	108,405	8,176	5	2,662	152,770	57
East South Central.....	17	40,330	3,174	4	1,140	60,551	53
West South Central.....	26	62,940	4,789	1	1,763	97,773	55
Mountain.....	14	26,407	1,983	2	701	38,263	55
Pacific.....	12	31,555	2,299	...	732	45,904	63
14 metro. areas, total.....	37	98,531	7,483	12	2,481	145,910	59
New York-Northeastern New Jersey.....	9	23,190	1,744	2	610	35,285	58
Chicago, Ill.....	5	16,658	1,254	4	414	25,778	62
Philadelphia, Pa.....	3	7,028	554	...	178	11,520	65
Washington, D. C.....	3	9,199	677	...	216	11,296	52
Baltimore, Md.....	4	9,416	795	5	253	13,139	52
Other metro. areas.....	13	33,040	2,459	1	810	48,892	60

See footnotes at end of table.

Table 13A.—DRUG WHOLESALERS—SALES SIZE—UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE¹: 1948—Continued

Establishments, Sales, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Em- ployees (Number)	Pay roll	
						Amount (Dollars)	Per em- ployee (Dollars)
GENERAL-LINE DRUG WHOLESALERS—Continued							
\$500,000—\$999,999							
United States, total.....	37	28,257	2,237	4	835	40,526	49
New England.....	4	3,095	250	1	110	4,768	43
Middle Atlantic.....	10	7,390	644	2	220	11,625	53
East North Central.....	5	3,805	311	...	129	5,697	44
West North Central.....	3	2,363	180	...	61	3,036	50
South Atlantic.....	6	4,435	353	...	116	6,303	54
West South Central.....	6	4,945	322	1	141	5,984	42
Other divisions.....	3	2,224	177	...	58	3,113	54
14 metro. areas.....	9	6,668	454	2	159	8,004	50
Under \$500,000							
United States, total.....	13	4,214	304	8	126	5,623	45
Middle Atlantic.....	9	3,043	204	5	82	3,909	48
Other divisions.....	4	1,171	100	3	44	1,714	39
14 metro. areas.....	7	2,423	138	5	51	2,646	52
PROPRIETARY MEDICINES, TOILETRIES WHOLESALERS ²							
United States, total.....	784	202,936	24,609	546	7,672	499,404	65
\$5,000,000 and Over							
United States.....	4	36,119	4,099	...	1,040	92,467	89
14 metro. areas.....	4	36,119	4,099	...	1,040	92,467	89
\$1,000,000—\$4,999,999							
United States, total.....	32	66,363	8,853	6	2,473	168,339	68
Middle Atlantic.....	13	26,169	4,397	1	1,421	81,909	58
East North Central.....	8	18,422	2,439	3	508	46,922	92
Pacific.....	8	17,500	1,568	2	404	30,234	75
Other divisions.....	3	4,272	449	...	140	9,274	66
14 metro. areas.....	29	61,115	8,427	4	2,347	160,209	68
\$500,000—\$999,999							
United States, total.....	46	31,617	3,727	21	951	68,873	72
New England.....	4	2,584	185	3	63	3,390	54
Middle Atlantic.....	19	13,704	2,468	6	574	43,518	76
East North Central.....	8	6,086	472	5	119	9,880	83
South Atlantic.....	3	1,956	137	...	46	2,888	63
West South Central.....	5	3,114	187	4	69	3,834	56
Pacific.....	3	1,613	122	1	35	2,572	73
Other divisions.....	4	2,560	156	2	45	2,791	62
14 metro. areas, total.....	27	19,330	2,932	10	692	53,116	77
New York-Northeastern New Jersey.....	15	11,066	2,340	1	523	41,128	79
Chicago, Ill.....	3	2,479	225	2	44	5,355	122
Other metro. areas.....	9	5,785	367	7	125	6,633	53

See footnotes at end of table.

Table 13A.--DRUG WHOLESALERS--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE¹: 1948--Continued

Establishments, Sales, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors, November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Em- ployees (Number)	Pay roll	
						Amount (Dollars)	Per em- ployee (Dollars)
PROPRIETARY MEDICINES, TOILETRIES WHOLESALERS—Continued							
\$200,000—\$499,999							
United States, total.....	112	35,404	4,117	69	1,469	89,383	61
Middle Atlantic.....	44	13,243	1,803	16	636	41,557	65
East North Central.....	17	5,698	725	13	205	15,567	76
West North Central.....	7	2,456	336	3	126	6,360	50
South Atlantic.....	7	2,136	153	8	92	3,100	34
East South Central.....	5	1,756	166	2	82	3,140	38
West South Central.....	12	3,571	334	11	121	7,597	63
Pacific.....	13	4,271	591	12	133	8,054	61
Other divisions.....	7	2,273	209	4	74	4,008	54
14 metro. areas, total.....	63	19,807	2,683	35	904	61,512	68
New York-Northeastern New Jersey.....	35	10,472	1,559	14	529	36,846	70
Chicago, Ill.....	8	2,764	468	4	130	11,752	90
Los Angeles, Calif.....	3	1,047	101	5	44	2,008	46
Detroit, Mich.....	3	812	31	6	12	891	74
San Francisco-Oakland, Calif.....	4	1,172	159	1	46	3,168	69
Other metro. areas.....	10	3,540	365	5	143	6,847	48
Under \$200,000							
United States, total.....	590	33,433	3,813	450	1,739	80,342	46
New England.....	28	1,749	185	22	93	3,525	38
Middle Atlantic.....	190	11,255	1,546	105	639	32,998	52
East North Central.....	132	7,262	934	104	390	19,678	50
West North Central.....	49	2,454	264	36	154	5,362	35
South Atlantic.....	48	2,880	235	44	127	4,455	35
East South Central.....	21	1,020	109	16	51	2,130	42
West South Central.....	42	2,801	143	50	75	2,912	39
Mountain.....	11	479	37	8	21	652	31
Pacific.....	69	3,533	360	65	189	8,630	46
14 metro. areas, total.....	349	19,010	2,552	232	1,109	54,890	49
New York-Northeastern New Jersey.....	145	8,613	1,230	76	491	26,419	54
Chicago, Ill.....	52	3,125	470	36	186	10,266	55
Los Angeles, Calif.....	44	1,996	266	38	151	6,672	44
Philadelphia, Pa.....	15	1,196	144	12	52	2,864	55
Detroit, Mich.....	17	573	48	14	30	966	32
Boston, Mass.....	4	168	26	4	8	306	38
San Francisco-Oakland, Calif.....	7	366	29	8	19	657	35
Pittsburgh, Pa.....	5	97	20	2	16	513	32
St. Louis, Mo.....	13	617	66	11	33	1,344	41
Washington, D. C.....	6	319	19	5	10	290	29
Cleveland, Ohio.....	11	488	72	10	20	1,177	59
Baltimore, Md.....	8	538	39	9	26	781	30
Minneapolis-St. Paul, Minn.....	15	573	71	6	36	1,313	36
Buffalo, N. Y.....	7	341	52	1	31	1,322	43
RETAILER COOPERATIVE WAREHOUSES							
United States.....	17	6,551	374	1	138	7,154	52
DRUG SUNDRIES WHOLESALERS ²							
United States, total.....	1,012	271,976	19,708	755	6,409	378,411	59
\$1,000,000 and Over							
United States, total.....	26	133,143	6,180	8	1,615	119,784	74
Middle Atlantic.....	9	22,823	2,570	...	646	50,804	79
East North Central.....	5	86,633	2,194	2	573	40,904	71
Pacific.....	5	7,462	462	3	133	9,231	69
Other divisions.....	7	16,225	954	3	263	18,845	72
14 metro. areas.....	17	118,927	4,899	4	1,246	93,772	75

See footnotes at end of table.

Table 13A.--DRUG WHOLESALERS--SALES SIZE--UNITED STATES, GEOGRAPHIC DIVISIONS, AND STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE¹: 1948--Continued

Establishments, Sales, Pay Roll, and Personnel

Type of establishment, sales size, geographic division, and standard metropolitan area	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* November (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Em- ployees (Number)	Pay roll	
						Amount (Dollars)	Per em- ployee (Dollars)
DRUG SUNDRIES WHOLESALERS--Continued							
\$500,000--\$999,999							
United States, total.....	51	35,361	4,002	20	1,211	72,883	60
Middle Atlantic.....	20	13,526	1,630	5	425	28,990	68
East North Central.....	11	7,976	1,035	5	365	17,900	49
West North Central.....	3	2,400	218	1	59	3,720	63
South Atlantic.....	3	1,939	172	...	68	2,990	44
West South Central.....	3	1,649	98	2	44	1,964	45
Pacific.....	8	5,806	610	7	167	11,826	71
Other divisions.....	3	2,065	239	...	83	5,493	66
14 metro. areas, total.....	32	22,990	2,557	8	698	46,108	66
New York-Northeastern New Jersey.....	13	9,305	1,085	1	285	19,252	68
Chicago, Ill.....	5	3,419	394	...	126	6,737	53
Philadelphia, Pa.....	3	1,965	342	1	76	6,708	88
San Francisco-Oakland, Calif.....	3	2,445	299	1	73	5,922	81
Other metro. areas.....	8	5,856	437	5	138	7,489	54
\$200,000--\$499,999							
United States, total.....	172	53,454	4,737	140	1,556	88,136	57
New England.....	9	3,003	278	5	537	5,295	51
Middle Atlantic.....	64	19,259	1,823	43	107	34,169	61
East North Central.....	28	8,650	836	25	250	14,803	59
West North Central.....	12	3,681	412	5	114	7,079	62
South Atlantic.....	12	3,501	294	8	109	5,696	52
West South Central.....	27	8,850	582	36	229	11,409	50
Pacific.....	14	4,268	340	9	114	6,335	56
Other divisions.....	6	2,242	172	9	80	3,350	42
14 metro. areas, total.....	95	29,540	2,659	71	776	49,217	63
New York-Northeastern New Jersey.....	52	15,491	1,304	40	386	23,988	62
Chicago, Ill.....	13	4,311	374	16	108	6,868	64
Los Angeles, Calif.....	6	1,929	198	3	67	3,726	56
Philadelphia, Pa.....	4	1,338	102	3	33	1,818	55
Boston, Mass.....	3	999	88	2	26	1,694	63
San Francisco-Oakland, Calif.....	4	1,174	54	3	19	1,097	58
St. Louis, Mo.....	3	1,028	125	...	28	1,791	64
Buffalo, N. Y.....	3	1,109	170	...	54	3,816	71
Other metro. areas.....	7	2,161	244	4	55	4,419	80
Under \$200,000							
United States, total.....	763	50,018	4,789	587	2,027	97,608	48
New England.....	38	2,598	348	16	146	6,724	46
Middle Atlantic.....	255	15,964	1,651	188	676	32,756	48
East North Central.....	135	8,956	1,014	93	398	20,149	51
West North Central.....	52	3,516	313	38	125	6,633	53
South Atlantic.....	52	3,689	339	42	169	6,261	37
East South Central.....	27	1,653	121	34	53	2,449	46
West South Central.....	77	5,485	341	70	167	7,437	45
Mountain.....	16	1,458	93	12	45	1,918	43
Pacific.....	111	6,699	569	94	248	13,281	54
14 metro. areas, total.....	441	27,309	2,902	330	1,151	58,150	51
New York-Northeastern New Jersey.....	196	11,903	1,189	143	466	23,571	51
Chicago, Ill.....	44	2,886	379	31	130	7,616	59
Los Angeles, Calif.....	64	3,195	320	51	139	7,371	53
Philadelphia, Pa.....	26	1,745	176	28	84	3,488	42
Detroit, Mich.....	16	1,200	107	10	42	2,066	49
Boston, Mass.....	18	1,057	171	7	68	3,261	48
San Francisco-Oakland, Calif.....	21	1,719	152	19	60	2,990	49
Pittsburgh, Pa.....	7	594	64	6	25	1,065	43
St. Louis, Mo.....	12	439	68	6	29	1,565	54
Washington, D. C.....	3	228	22	2	7	373	53
Cleveland, Ohio.....	13	1,134	145	10	54	2,723	50
Baltimore, Md.....	5	419	20	4	13	452	35
Minneapolis-St. Paul, Minn.....	10	462	46	10	13	851	65
Buffalo, N. Y.....	6	328	43	3	21	798	38

* Proprietors of unincorporated businesses.

¹ Based on advance 1950 population estimates.² Limited-function wholesalers and exporters excluded.

Table 13B.--SALES BRANCHES (WITH STOCKS) OF DRUGS, PROPRIETARIES, TOILETRIES MANUFACTURERS--SALES SIZE--UNITED STATES: 1948

Establishments, Sales, Pay Roll, and Personnel

Type of establishment and sales size	Estab- lish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Active proprietors,* Novem- ber (Number)	Paid employees and pay roll, workweek ended nearest Nov. 15		
					Em- ployees (Number)	Pay roll	
						Amount (Dollars)	Per em- ployee (Dollars)
UNITED STATES							
Sales branches (with stocks) of pro- prietaries, toiletries manufacturers, total.....	89	157,876	15,800	1	4,153	291,707	70
\$5,000,000 and over.....	6	75,581	9,169	...	2,321	157,627	68
\$2,000,000—\$4,999,999.....	15	43,887	3,013	...	918	59,846	65
\$1,000,000—\$1,999,999.....	17	22,093	1,903	...	446	42,176	95
\$500,000—\$999,999.....	16	12,118	1,187	...	315	22,582	72
\$300,000—\$499,999.....	4	1,634	133	...	30	1,963	65
\$200,000—\$299,999.....	4	990	172	...	32	2,588	81
\$100,000—\$199,999.....	6	925	119	1	42	2,277	54
\$50,000—\$99,999.....	4	252	19	...	8	430	54
Under \$50,000.....	17	396	85	...	41	2,218	54
Sales branches (with stocks) of drug sundries manufacturers, total.....	160	344,957	30,809	...	8,251	584,147	71
\$5,000,000 and over.....	11	88,302	8,191	...	2,032	137,839	68
\$2,000,000—\$4,999,999.....	56	172,630	15,093	...	4,018	298,301	74
\$1,000,000—\$1,999,999.....	43	63,919	5,671	...	1,627	109,981	68
\$500,000—\$999,999.....	18	12,944	1,092	...	326	22,178	68
\$300,000—\$499,999.....	12	4,653	383	...	149	8,356	56
\$200,000—\$299,999.....	6	1,391	239	...	65	5,114	79
\$50,000—\$199,999.....	10	1,050	123	...	28	2,037	73
Under \$50,000.....	4	68	17	...	6	341	57

* Proprietors of unincorporated businesses.

Table 14A.—DRUG WHOLESALERS—EXPENSE ANALYSIS—UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE, BY CORPORATE STATUS; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE: 1948

Establishments, Sales, Operating Expense Ratios, and Proprietors

[Includes only establishments with sales of \$200,000 or more in 1948]

Type of establishment, sales size, corporate status, and standard metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors,* Novem- ber (Number)
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales							
					Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy	Other expenses	
General-line drug wholesalers, total.....	302	848,769	278	807,037	11.9	4.3	2.9	1.0	2.5	0.8	0.4	30
\$5,000,000 and over.....	42	312,072	40	(x)	11.9	4.3	2.7	1.0	2.8	0.6	0.5	...
Corporate.....	42	312,072	40	(x)	11.9	4.3	2.7	1.0	2.8	0.6	0.5	...
Noncorporate.....	...	...	...	...	...	...	...	...	...	...	...	...
\$1,000,000-\$4,999,999.....	211	504,327	202	482,379	11.9	4.5	2.9	1.0	2.4	0.8	0.3	25
Corporate.....	201	484,474	192	462,526	11.9	4.5	3.0	0.9	2.4	0.8	0.3	...
Noncorporate.....	10	19,853	10	19,853	10.8	2.9	2.7	1.6	2.5	1.0	0.1	25
\$500,000-\$999,999.....	37	28,257	29	21,649	12.9	5.0	2.8	1.6	1.7	1.4	0.4	3
\$200,000-\$499,999.....	12	4,113	7	(x)	(v)	(v)	(v)	(v)	(v)	(v)	(v)	2
14 metropolitan areas ² , total.....	81	330,492	70	313,417	11.6	4.3	2.5	1.1	2.8	0.7	0.2	14
New York-Northeastern New Jersey.....	29	78,436	24	71,124	12.5	4.5	2.6	1.7	2.7	0.8	0.2	4
Chicago, Illinois.....	8	41,590	7	(x)	11.7	4.2	2.8	1.5	2.3	0.8	0.1	4
Los Angeles, California.....	3	33,856	3	33,856	11.4	4.6	2.1	0.6	3.0	0.7	0.4	...
Philadelphia, Pennsylvania.....	5	(x)	5	(x)	12.1	4.8	2.2	1.3	3.0	0.7	0.3	...
Detroit, Michigan.....	4	16,461	3	(x)	11.1	3.9	3.2	1.0	2.4	0.6	...	1
Boston, Massachusetts.....	4	17,782	4	17,782	13.7	5.6	3.0	1.5	2.8	0.8	(z)	...
San Francisco-Oakland, California.....	4	20,474	4	20,474	13.0	4.7	2.9	0.7	4.0	0.6	0.1	...
Pittsburgh, Pennsylvania.....	5	21,437	3	(x)	6.8	2.7	1.9	0.5	1.3	0.4	...	...
St. Louis, Missouri.....	4	16,042	3	(x)	13.6	5.7	3.4	1.0	2.9	0.6	(z)	...
Washington, District of Columbia.....	3	9,199	3	9,199	10.8	3.5	2.4	1.0	2.9	0.4	0.6	...
Baltimore, Maryland.....	4	9,416	3	9,416	11.9	2.9	2.2	0.8	4.2	1.2	0.6	5
Minneapolis-St. Paul, Minnesota.....	3	17,593	3	17,593	10.6	4.4	2.0	0.5	2.8	0.6	0.3	...

See footnotes at end of table.

WHOLESALE

Table 14A.—DRUG WHOLESALERS—EXPENSE ANALYSIS—UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE, BY CORPORATE STATUS, BY STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE: 1948—Continued

Establishments, Sales, Operating Expense Ratios, and Proprietors
[includes only establishments with sales of \$200,000 or more in 1948]

Type of establishment, sales size, corporate status, and standard metropolitan area	All establishments with sales of \$200,000 or more			Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors, Novem- ber (Number)
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						Other expenses	
					Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy		
Proprietary medicines, toiletries wholesalers ¹ , total.....	194	169,503	147	143,372	32.0	6.9	18.5	2.7	0.8	1.6	1.5	56
\$5,000,000 and over.....	4	36,119	4	36,119	34.9	4.0	27.4	2.2	0.1	0.8	0.4	...
\$1,000,000-\$4,999,999.....	32	66,363	28	56,697	36.1	8.1	19.0	3.3	1.0	1.9	2.8	6
Corporate.....	29	61,614	25	51,948	38.1	8.6	19.9	3.6	1.0	1.9	3.1	...
Noncorporate.....	3	4,749	3	4,749	14.3	2.6	7.3	0.9	0.7	2.6	0.2	6
\$500,000-\$999,999.....	46	31,617	38	26,368	26.4	7.8	13.4	2.1	0.8	1.7	0.6	13
\$200,000-\$499,999.....	112	35,404	77	24,188	(v)	(v)	(v)	(v)	(v)	(v)	(v)	37
14 metropolitan areas.....	123	136,371	93	117,996	35.8	7.3	21.5	2.9	0.8	1.6	1.7	27
Retailer cooperative warehouses.....	13	6,282	9	3,949	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
14 metropolitan areas.....	9	3,910	5	2,224	(v)	(v)	(v)	(v)	(v)	(v)	(v)	1
Drug sundries wholesalers ² , total.....	249	221,958	201	202,051	18.2	4.7	8.0	3.4	0.6	0.9	0.6	144
\$1,000,000 and over.....	26	133,143	24	(x)	17.8	3.5	8.8	3.9	0.4	0.5	0.7	8
Corporate.....	21	119,636	19	(x)	17.9	3.5	8.6	4.2	0.4	0.4	0.8	...
Noncorporate.....	5	13,507	5	13,507	16.9	3.1	11.3	1.2	0.1	0.8	0.4	8
\$500,000-\$999,999.....	51	35,361	42	(x)	22.1	7.9	8.2	2.8	1.2	1.4	0.6	19
Corporate.....	35	23,855	28	(x)	27.1	9.7	10.7	3.0	1.5	1.6	0.6	...
Noncorporate.....	16	11,506	14	(x)	12.8	4.6	3.5	2.4	0.8	1.0	0.5	19

See footnotes at end of table.

Table 14A.--DRUG WHOLESALESA--EXPENSE ANALYSIS--UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE, BY CORPORATE STATUS; STANDARD METROPOLITAN AREAS WITH 1,000,000 INHABITANTS OR MORE:¹1948--Continued

Establishments, Sales, Operating Expense Ratios, and Proprietors
[Includes only establishments with sales of \$200,000 or more in 1948]

Type of establishment, area, sales size, and corporate status	Establishments with sales of \$200,000 or more reporting analysis of expenses												
	All establishments with sales of \$200,000 or more		Sales, entire year (Thousand dollars)	Number	Operating expenses (inc. pay roll) as percent of sales						Active proprietors, Novem- ber (Number)		
	Number	Sales, entire year (Thousand dollars)			Total	Adminis- trative	Selling	Shipping, delivery	Ware- house	Occu- pancy		Other expenses	
Drug sundries--Continued													
\$200,000-\$499,999.....	172	53,454		135	42,293	16.8	6.3	5.2	2.3	0.8	1.7	0.5	117
Corporate.....	88	27,937		71	22,486	21.0	8.7	6.2	2.8	0.9	1.8	0.6	...
Noncorporate.....	84	25,517		64	19,807	11.9	3.6	4.0	1.8	0.6	1.5	0.4	117
14 metropolitan areas.....	144	171,457		112	156,345	18.6	4.6	8.5	3.8	0.4	0.7	0.6	72

* Proprietors of unincorporated businesses.

† Insufficient analysis of expenses to show separately.

x Withheld to avoid disclosure.

2 Less than 0.1 percent.

1 Based on advance 1950 population estimates.

2 Absence of a standard metropolitan area from a table indicates that there were no establishments of that classification in the area, or that publication of the data would disclose figures for an individual establishment or that there was an insufficient analysis of expenses to permit showing data separately.

3 Limited-function wholesalers and exporters excluded.

Table 148.--SALES BRANCHES (WITH STOCKS) OF DRUGS, PROPRIETARIES, TOILETRIES MANUFACTURERS--EXPENSE ANALYSIS--UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948
 Establishments, Sales, Operating Expense Ratios, and Proprietors
 [Includes only establishments with sales of \$200,000 or more in 1948]

Type of establishment	All establishments with sales of \$200,000 or more		Establishments with sales of \$200,000 or more reporting analysis of expenses								Active proprietors, November (Number)
	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Operating expenses (inc. pay roll) as percent of sales						
					Total	Administrative	Selling	Shipping, delivery	Ware-house	Occupancy	Other expenses
Sales branches (with stocks) of proprietaries, toiletries manufacturers.....	62	156,303	54	120,720	27.2	4.5	17.0	3.7	0.9	0.8	0.3
Sales branches (with stocks) of drug sundries manufacturers....	146	343,839	132	303,105	19.5	2.8	11.8	2.8	1.2	0.7	0.2

* Proprietors of unincorporated businesses.

Table 15.—DRUG WHOLESALESA—FREQUENCY DISTRIBUTION OF OPERATING EXPENSE RATIOS—UNITED STATES, BY TYPE OF ESTABLISHMENT, BY SALES SIZE: 1948

Type of establishment and expense ratio	Total all sizes (No. of establishments)	Number of establishments with 1948 sales of—			
		\$1,000,000 or more	\$500,000 to \$999,999	\$200,000, to \$499,999	Less than \$200,000
General-line drug wholesalers, total.....	303	253	37	¹ 13	(²)
Expenses less than 5% of sales.....	2	1	...	¹ 1	(²)
Expenses 5.0—6.9% of sales.....	7	3	3	¹ 1	(²)
Expenses 7.0—8.9% of sales.....	18	15	2	¹ 1	(²)
Expenses 9.0—10.9% of sales.....	59	48	8	¹ 3	(²)
Expenses 11.0—13.9% of sales.....	166	148	15	¹ 3	(²)
Expenses 14.0—16.9% of sales.....	41	37	3	¹ 1	(²)
Expenses 17.0—19.9% of sales.....	7	1	4	¹ 2	(²)
Expenses 20.0% or more of sales.....	3	...	2	¹ 1	(²)
Proprietary medicines, toiletries wholesalers, total.....	784	36	46	112	590
Expenses less than 5% of sales.....	31	...	3	9	19
Expenses 5.0—6.9% of sales.....	35	...	2	3	30
Expenses 7.0—8.9% of sales.....	56	5	7	7	37
Expenses 9.0—10.9% of sales.....	50	3	1	12	34
Expenses 11.0—13.9% of sales.....	91	2	11	15	63
Expenses 14.0—16.9% of sales.....	56	1	4	13	38
Expenses 17.0—19.9% of sales.....	48	1	2	10	35
Expenses 20.0—24.9% of sales.....	56	3	4	9	40
Expenses 25.0—29.9% of sales.....	50	3	1	5	41
Expenses 30.0—34.9% of sales.....	47	3	2	3	39
Expenses 35% or more of sales.....	264	15	9	26	214
Retailer-cooperative warehouses.....	17	-	5	8	4
Drug sundries, wholesalers ³ , total.....	1,012	26	51	172	763
Expenses less than 5% of sales.....	50	4	2	10	34
Expenses 5.0—6.9% of sales.....	62	2	4	11	45
Expenses 7.0—8.9% of sales.....	61	1	6	11	43
Expenses 9.0—10.9% of sales.....	69	3	2	18	46
Expenses 11.0—13.9% of sales.....	124	5	3	34	82
Expenses 14.0—16.9% of sales.....	111	3	9	21	78
Expenses 17.0—19.9% of sales.....	92	...	5	23	64
Expenses 20.0—24.9% of sales.....	113	1	8	20	84
Expenses 25.0—29.9% of sales.....	71	...	3	7	61
Expenses 30.0—34.9% of sales.....	62	...	1	5	56
Expenses 35% or more of sales.....	197	7	8	12	170

¹ Number of establishments with sales under \$500,000.² Figures shown in previous column include under \$200,000.³ Excludes exporters and limited-function wholesalers.

Table 16.--WHOLESALE DRUG TRADE--LEGAL FORM OF ORGANIZATION--UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948

Establishments and Sales

Type of establishment and legal form	Establishments (Number)	Sales, entire year (Thousand dollars)
General-line drug wholesalers.....	303	848,870
Individual proprietorships.....	4	6,157
Partnerships.....	15	18,211
Corporation.....	284	824,502
Specialty-line drug wholesalers:		
Proprietary medicines, toiletries wholesalers.....	802	207,069
Corporations.....	346	159,330
Unincorporated businesses.....	456	47,739
Retailer-cooperative warehouses.....	17	6,551
Corporations.....	13	5,333
Unincorporated businesses.....	4	1,218
Drug sundries wholesalers.....	1,083	307,856
Corporations.....	454	221,485
Unincorporated businesses.....	629	86,371
Sales branches (with stocks) of drug, proprietaries, toiletries manufacturers.....	89	157,876
Sales branches (with stocks) of drug sundries manufacturers.....	160	344,957
Corporations.....	160	344,957
Sales offices (without stocks) of drug, proprietaries, toiletries manufacturers.....	48	118,923
Corporations.....	48	118,923
Sales offices (without stocks) of drug sundries manufacturers.....	30	70,744
Corporations.....	30	70,744

Table 17.—WHOLESALE DRUG TRADE—NUMBER OF TRUCKS, TRUCK-TRACTORS, AND TRAILERS OPERATED DECEMBER 1948—UNITED STATES, BY TYPE OF ESTABLISHMENT

Type of establishment	Establishments operating trucks, truck-tractors, or trailers		Number of trucks					Number of truck-tractors			Number of semi-trailers and trailers
	Number	Sales, entire year (Thousand dollars)	Total	Manufacturers' rated capacity			Total	Under 5 tons	5 tons and over		
				Under 1½ tons	1½ tons	Over 1½ under 5 tons				5 tons and over	
General-line drug wholesalers.....	237	634,898	785	316	349	110	3	2	1	3	
Specialty-line drug wholesalers.....	579	162,808	990	689	254	42	8	6	2	9	
Sales branches (with stocks) of drug, proprietaries manufacturers.....	19	48,791	43	10	12	14	...	...	...	...

Table 18. --WHOLESALE DRUG TRADE--PERIOD ESTABLISHED OR ACQUIRED--UNITED STATES, BY TYPE OF ESTABLISHMENT: 1948

Establishments and Sales

[Establishments which at the end of 1948 were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948.]

Type of establishment	Period established or acquired									
	1948	1946-1947	1942-1945	1938-1941	1934-1937	1930-1933	1920-1929	1900-1919	Prior to 1900	Not reported
UNITED STATES										
General-line drug wholesalers:										
Establishments.....number....	5	16	17	9	13	15	104	61	47	16
Sales.....thousands....	\$3,996	\$30,488	\$33,794	\$15,756	\$25,090	\$44,477	\$333,710	\$178,504	\$158,274	\$24,781
Specialty-line drug wholesalers:										
Establishments.....number....	201	478	273	259	156	132	162	79	22	140
Sales.....thousands....	\$16,619	\$105,932	\$40,951	\$48,828	\$42,372	\$30,763	\$161,678	\$27,384	\$8,420	\$38,529
Sales branches (with stocks) of drug, proprietaries, toiletries										
Establishments.....number....	12	25	25	29	34	17	29	25	8	45
Sales.....thousands....	\$2,866	\$39,794	\$26,591	\$39,263	\$68,535	\$63,868	\$64,248	\$69,274	\$37,431	\$90,963
Sales offices (without stocks) of drug, proprietaries, toiletries										
Establishments.....number....	4	13	14	5	20	5	3	2	3	9
Sales.....thousands....	\$3,846	\$21,162	\$49,677	\$2,419	\$69,026	\$16,554	(x)	(x)	\$14,915	\$7,728

x Withheld to avoid disclosure.

RETAIL TRADE

Table 19.--DRUG AND PROPRIETARY STORES AND SELECTED KINDS OF BUSINESS REPORTING DRUG SALES--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Kind of business	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	1,769,540	130,520,548	13,567,997	1,742,046	930,546	6,918,061	5,608,396
Drug stores, with fountain.....	33,429	2,797,225	343,709	30,552	13,929	214,191	160,276
Drug stores, other.....	13,526	881,238	94,930	12,675	4,860	45,043	34,916
Proprietary stores, with fountain.....	6,295	249,185	23,331	6,244	3,821	19,244	13,536
Proprietary stores, other.....	2,546	85,583	6,515	2,354	1,339	4,413	3,260
Other kinds of business report- ing drug sales, total.....	74,101	17,134,718	2,369,991	61,884	40,564	1,362,831	1,037,428
General stores.....	21,557	1,159,361	65,785	21,952	18,290	41,444	33,191
Department stores.....	2,580	10,644,747	1,660,702	261	46	843,479	683,444
Dry goods, general merchandise stores.....	29,754	2,823,869	281,578	26,738	14,805	175,029	128,956
Variety stores.....	20,210	2,506,741	361,926	12,933	7,423	332,879	191,834
All other kinds of business.....	1,639,643	109,372,599	10,729,521	1,628,337	866,033	5,242,339	4,388,985

Table 20A.—DRUG STORES, WITH FOUNTAIN—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Stores, Sales, Pay Roll, and Personnel

Geographic division and State	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	33,429	2,797,225	343,709	30,552	13,929	214,191	160,276
New England, total.....	3,002	212,109	24,631	2,269	829	15,194	10,067
Maine.....	238	14,364	1,637	207	79	1,144	820
New Hampshire.....	153	9,875	1,190	121	56	733	543
Vermont.....	85	4,858	497	81	20	352	254
Massachusetts.....	1,543	111,096	13,578	996	326	8,376	5,516
Rhode Island.....	263	19,574	2,131	248	116	1,342	799
Connecticut.....	720	52,342	5,598	616	232	3,247	2,135
Middle Atlantic, total.....	5,617	394,400	47,507	5,058	2,381	29,443	20,636
New York.....	2,347	181,677	24,219	1,983	849	12,469	9,437
New Jersey.....	761	55,409	6,310	649	338	3,574	2,471
Pennsylvania.....	2,509	157,314	16,978	2,426	1,194	13,400	8,728
East North Central, total.....	7,369	677,318	78,396	6,544	3,061	49,772	32,794
Ohio.....	1,736	156,531	18,875	1,489	693	12,622	8,852
Indiana.....	1,032	93,478	10,729	893	405	7,509	4,692
Illinois.....	2,172	192,397	25,818	1,828	888	14,596	9,349
Michigan.....	1,549	170,254	15,903	1,531	663	10,165	6,863
Wisconsin.....	880	64,658	7,071	803	412	4,880	3,038
West North Central, total.....	3,957	296,688	33,513	3,908	1,902	23,620	17,163
Minnesota.....	666	57,087	6,771	611	241	4,563	3,044
Iowa.....	683	45,020	4,874	740	380	3,539	2,544
Missouri.....	1,191	103,757	12,188	1,095	522	8,273	6,384
North Dakota.....	115	8,322	738	122	57	506	396
South Dakota.....	169	10,556	964	164	111	756	474
Nebraska.....	450	29,152	3,138	472	236	2,265	1,565
Kansas.....	683	42,794	4,840	704	355	3,718	2,756
South Atlantic, total.....	4,363	401,199	55,262	3,868	1,443	33,195	27,862
Delaware.....	72	6,239	829	61	25	573	473
Maryland.....	525	51,065	6,016	490	189	4,130	3,083
District of Columbia.....	256	44,477	6,985	207	67	3,613	2,787
Virginia.....	590	60,775	8,646	507	130	4,983	4,249
West Virginia.....	304	22,826	2,977	255	121	1,946	1,683
North Carolina.....	755	56,023	7,745	678	216	4,515	3,901
South Carolina.....	460	30,086	3,857	405	139	2,575	2,151
Georgia.....	805	57,596	7,112	753	330	4,819	4,029
Florida.....	596	72,112	11,095	512	226	6,041	5,506
East South Central, total.....	2,086	153,654	18,287	2,098	873	12,815	10,446
Kentucky.....	527	44,460	5,280	521	208	3,612	2,768
Tennessee.....	700	51,295	6,033	723	281	4,266	3,525
Alabama.....	511	38,114	4,796	509	203	3,365	2,844
Mississippi.....	348	19,785	2,178	345	181	1,572	1,309
West South Central, total.....	3,513	275,291	34,847	3,499	1,939	23,924	20,280
Arkansas.....	392	22,928	2,569	410	187	1,958	1,599
Louisiana.....	424	40,472	5,258	358	198	3,727	3,381
Oklahoma.....	771	49,487	5,848	786	460	4,226	3,422
Texas.....	1,926	162,404	21,172	1,945	1,094	14,013	11,878
Mountain, total.....	1,318	120,321	14,406	1,275	600	8,751	6,951
Montana.....	104	6,429	632	119	39	411	296
Idaho.....	116	7,649	784	124	60	463	360
Wyoming.....	79	8,007	909	79	41	567	466
Colorado.....	470	44,444	5,053	452	204	3,131	2,465
New Mexico.....	155	14,297	1,768	163	98	1,117	966
Arizona.....	196	21,160	2,860	163	87	1,592	1,303
Utah.....	154	12,698	1,690	144	64	1,096	814
Nevada.....	44	5,637	710	31	7	374	281
Pacific, total.....	2,204	266,245	36,860	2,033	901	17,477	14,077
Washington.....	416	34,136	4,520	361	174	2,293	1,649
Oregon.....	247	16,831	2,054	243	109	1,119	847
California.....	1,541	215,278	30,286	1,429	618	14,065	11,581

Table 20B.--DRUG STORES, WITHOUT FOUNTAIN--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Stores, Sales, Pay Roll, and Personnel

Geographic division and State	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active prop- rietors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	13,526	881,238	94,930	12,675	4,860	45,043	34,916
New England, total.....	251	17,773	2,162	189	64	1,083	839
Maine.....	31	1,534	180	22	4	100	83
New Hampshire.....	12	675	85	14	3	40	33
Vermont.....	19	1,532	120	20	8	68	55
Massachusetts.....	97	6,807	897	64	24	445	336
Rhode Island.....	19	2,558	240	10	4	150	103
Connecticut.....	73	4,667	640	59	21	280	229
Middle Atlantic, total.....	5,312	277,826	29,047	4,921	1,686	13,374	9,833
New York.....	3,550	180,522	19,169	3,359	993	8,386	6,185
New Jersey.....	827	53,247	5,331	710	275	2,443	1,755
Pennsylvania.....	935	44,057	4,547	852	418	2,545	1,893
East North Central, total.....	2,125	160,484	16,816	1,916	774	8,256	6,077
Ohio.....	562	42,549	4,848	480	198	2,524	1,878
Indiana.....	183	12,654	1,376	166	53	702	525
Illinois.....	755	48,258	5,433	682	291	2,574	1,818
Michigan.....	424	43,911	3,854	413	157	1,807	1,388
Wisconsin.....	201	13,112	1,305	175	75	649	468
West North Central, total.....	1,096	70,589	7,201	1,048	438	3,823	2,941
Minnesota.....	249	17,761	1,705	237	75	899	701
Iowa.....	173	10,466	871	175	86	507	350
Missouri.....	389	22,501	2,774	355	150	1,412	1,121
North Dakota.....	45	3,854	365	46	16	164	136
South Dakota.....	47	3,658	309	40	28	177	137
Nebraska.....	114	6,687	601	111	46	371	257
Kansas.....	79	5,662	576	84	37	293	239
South Atlantic, total.....	682	52,048	6,340	618	257	3,143	2,596
Delaware.....	23	1,301	135	20	4	77	54
Maryland.....	106	6,453	654	115	54	389	255
District of Columbia.....	43	6,882	842	36	7	333	269
Virginia.....	51	6,052	677	47	21	381	342
West Virginia.....	46	4,295	598	24	10	259	222
North Carolina.....	58	4,977	735	51	17	379	327
South Carolina.....	45	3,124	399	30	15	191	167
Georgia.....	140	7,949	821	134	62	482	396
Florida.....	170	11,015	1,479	161	67	652	564
East South Central, total.....	592	30,865	3,351	606	266	1,913	1,596
Kentucky.....	149	9,357	930	161	61	496	362
Tennessee.....	128	6,414	757	130	53	442	391
Alabama.....	158	7,281	777	159	81	468	405
Mississippi.....	157	7,813	887	156	71	507	438
West South Central, total.....	1,077	55,385	5,888	1,045	503	3,491	2,965
Arkansas.....	140	6,180	644	158	64	396	324
Louisiana.....	322	13,287	1,309	287	159	981	865
Oklahoma.....	94	6,300	657	91	51	316	257
Texas.....	521	29,618	3,278	509	229	1,798	1,519
Mountain, total.....	338	32,799	3,461	304	129	1,659	1,359
Montana.....	95	7,330	774	88	25	370	302
Idaho.....	65	6,473	598	60	29	276	226
Wyoming.....	9	637	60	7	3	70	60
Colorado.....	53	4,095	450	54	19	229	182
New Mexico.....	23	1,899	160	22	8	98	86
Arizona.....	32	3,849	432	23	10	173	156
Utah.....	31	4,487	560	29	27	253	186
Nevada.....	30	4,029	427	21	8	190	161
Pacific, total.....	2,053	183,469	20,664	2,028	743	8,301	6,710
Washington.....	324	29,093	3,410	303	134	1,442	1,195
Oregon.....	221	19,086	1,924	250	104	843	693
California.....	1,508	135,290	15,330	1,475	505	6,016	4,822

Table 20C.—PROPRIETARY STORES, WITH FOUNTAIN—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Stores, Sales, Pay Roll, and Personnel

Geographic division and State	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	6,295	249,185	23,331	6,244	3,821	19,244	13,536
New England, total.....	595	27,833	2,640	509	219	1,920	1,199
Maine.....	66	2,428	246	60	24	209	142
New Hampshire.....	37	1,813	164	38	17	146	113
Vermont.....	24	759	54	24	9	58	34
Massachusetts.....	320	16,630	1,678	235	84	1,173	703
Rhode Island.....	74	3,018	255	72	47	178	107
Connecticut.....	74	3,185	243	80	38	156	100
Middle Atlantic, total.....	782	30,526	2,690	758	459	2,240	1,402
New York.....	160	6,808	638	150	90	385	287
New Jersey.....	95	3,895	378	93	51	266	175
Pennsylvania.....	527	19,823	1,674	515	318	1,589	940
East North Central, total.....	1,149	52,801	4,933	1,167	703	3,884	2,497
Ohio.....	316	13,398	1,206	320	187	978	643
Indiana.....	202	7,237	573	219	134	577	348
Illinois.....	267	15,840	1,915	250	156	1,286	873
Michigan.....	276	12,043	787	293	173	682	397
Wisconsin.....	88	4,283	452	85	53	361	236
West North Central, total.....	817	31,358	2,692	851	553	2,318	1,502
Minnesota.....	56	2,524	214	63	33	167	103
Iowa.....	157	8,044	839	148	78	648	426
Missouri.....	255	9,103	786	264	179	646	462
North Dakota.....	38	1,481	122	34	24	105	71
South Dakota.....	43	1,666	107	46	35	86	52
Nebraska.....	64	2,212	149	65	53	166	93
Kansas.....	204	6,328	475	231	151	500	295
South Atlantic, total.....	1,096	38,403	3,853	1,092	616	3,122	2,492
Delaware.....	20	454	20	21	13	18	11
Maryland.....	80	3,984	410	74	48	321	245
District of Columbia.....	19	863	110	17	11	77	56
Virginia.....	194	8,829	979	187	84	787	633
West Virginia.....	106	4,229	476	89	45	390	315
North Carolina.....	155	5,414	614	152	63	457	353
South Carolina.....	50	1,929	192	48	22	140	105
Georgia.....	107	3,151	303	110	68	260	197
Florida.....	365	9,550	749	394	262	672	577
East South Central, total.....	396	13,766	1,202	406	251	1,159	885
Kentucky.....	94	4,049	342	93	71	283	216
Tennessee.....	102	3,572	317	117	58	317	247
Alabama.....	133	4,156	373	129	82	415	299
Mississippi.....	67	1,989	170	67	40	144	123
West South Central, total.....	949	34,577	3,453	927	707	3,258	2,596
Arkansas.....	77	2,649	257	83	53	254	190
Louisiana.....	82	3,203	333	74	59	338	282
Oklahoma.....	149	4,566	376	161	100	373	266
Texas.....	641	24,159	2,487	609	495	2,293	1,858
Mountain, total.....	208	7,800	719	219	145	617	446
Montana.....	29	796	53	30	16	47	34
Idaho.....	19	876	66	16	10	56	31
Wyoming ¹	23	977	75	29	16	58	44
Colorado.....	66	2,411	241	71	38	197	145
New Mexico.....	30	894	99	30	27	105	78
Arizona.....	17	832	105	19	16	88	69
Utah ¹	22	931	74	21	19	64	39
Nevada.....	6	222	22	5	3	13	11
Pacific, total.....	303	12,121	1,149	315	168	726	517
Washington.....	58	1,661	155	67	38	105	62
Oregon.....	51	1,791	151	56	29	97	64
California.....	194	8,669	843	192	101	524	391

¹ Includes data for 2 stores classified as "Proprietary stores, without fountain."

Table 20D.—PROPRIETARY STORES, WITHOUT FOUNTAIN—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Personnel

Geographic division and State	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek end nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	2,546	85,583	6,515	2,354	1,339	4,413	3,260
New England, total.....	269	11,440	935	193	82	620	468
Maine.....	38	1,071	72	32	17	56	39
New Hampshire.....	26	1,104	88	21	3	64	42
Vermont.....	12	242	13	12	5	13	10
Massachusetts.....	118	5,209	488	76	36	306	229
Rhode Island.....	9	429	23	8	2	17	14
Connecticut.....	66	3,385	251	44	19	164	134
Middle Atlantic, total.....	462	18,932	1,364	399	209	894	620
New York.....	115	4,303	388	106	39	202	147
New Jersey.....	57	3,351	221	49	34	127	85
Pennsylvania.....	290	11,278	755	244	136	565	388
East North Central, total.....	349	14,808	1,234	346	190	785	595
Ohio.....	103	3,967	381	105	69	266	203
Indiana.....	41	983	68	38	14	62	48
Illinois.....	100	3,272	276	95	49	158	122
Michigan.....	83	6,044	471	85	48	264	197
Wisconsin.....	22	542	38	23	10	35	25
West North Central, total.....	316	7,634	516	327	211	419	274
Minnesota.....	31	871	49	33	23	36	28
Iowa.....	79	2,510	194	88	49	157	97
Missouri.....	110	2,099	124	105	79	105	71
North Dakota.....	21	717	70	22	16	45	26
South Dakota.....	16	422	32	18	8	31	19
Nebraska.....	33	573	22	35	21	26	18
Kansas.....	26	442	25	26	15	19	15
South Atlantic, total.....	324	9,876	771	289	171	535	416
Delaware.....	19	760	58	7	5	50	27
Maryland.....	44	1,992	153	32	12	107	82
District of Columbia.....	9	345	58	9	7	31	28
Virginia.....	34	1,421	117	27	6	82	60
West Virginia.....	20	1,792	179	10	3	97	84
North Carolina.....	15	445	42	17	6	28	24
South Carolina.....	7	90	5	6	3	4	4
Georgia.....	41	721	32	42	29	30	21
Florida.....	135	2,310	127	139	100	106	86
East South Central, total.....	225	4,032	266	226	149	263	184
Kentucky.....	24	648	39	25	11	30	19
Tennessee.....	83	1,324	66	87	70	73	57
Alabama.....	65	1,002	78	63	36	81	55
Mississippi.....	53	1,058	83	51	32	79	53
West South Central, total.....	365	9,173	626	341	231	492	384
Arkansas.....	51	875	62	50	33	46	38
Louisiana.....	64	2,216	164	62	41	133	109
Oklahoma.....	33	609	29	33	24	26	19
Texas.....	217	5,473	371	196	133	287	218
Mountain, total.....	55	1,408	101	58	23	77	58
Montana.....	19	581	34	26	7	34	27
Idaho.....	3	30	1	3	1	1	1
Wyoming.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Colorado.....	11	229	16	11	8	12	8
New Mexico.....	6	90	9	7	2	7	7
Arizona.....	8	219	22	5	3	10	8
Utah.....	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Nevada.....	4	120	3	4	3	2	2
Pacific, total.....	181	8,280	702	175	73	328	261
Washington.....	49	1,790	140	47	25	70	53
Oregon.....	21	1,109	81	22	10	39	30
California.....	111	5,381	481	106	38	219	178

1 Data included with those for "Proprietary stores, with fountain."

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929

Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
United States, total	55,796	57,903	58,258	4,013,231	1,562,502	1,690,399	468,485	172,733	195,742
Drug stores, with fountain.....	33,429	39,452	34,844	2,797,225	1,205,241	1,149,260	343,709	137,994	136,915
Proprietary stores, with fountain.....	6,295			249,185			23,331		
Drug stores, without fountain.....	13,526	18,451	23,414	881,238	357,261	541,139	94,930	34,739	58,827
Proprietary stores, without fountain....	2,546			85,583			6,515		
New England, total.....	4,117	4,187	3,902	269,155	118,489	119,871	30,368	13,150	14,025
Drug stores, with fountain.....	3,002	3,477	3,021	212,109	102,124	96,788	24,631	11,523	11,448
Proprietary stores, with fountain.....	595			27,833			2,640		
Drug stores, without fountain.....	251	710	881	17,773	16,365	23,083	2,162	1,627	2,577
Proprietary stores, without fountain....	269			11,440			935		
Maine, total.....	373	395	378	19,397	8,715	10,266	2,135	903	1,004
Drug stores, with fountain.....	238	318	227	14,364	7,613	6,933	1,637	799	714
Proprietary stores, with fountain.....	66			2,428			246		
Drug stores, without fountain.....	31	77	151	1,534	1,102	3,333	180	104	290
Proprietary stores, without fountain....	38			1,071			72		
New Hampshire, total...	228	228	228	13,467	5,907	6,817	1,527	656	697
Drug stores, with fountain.....	153	193	180	9,875	5,242	5,511	1,190	600	569
Proprietary stores, with fountain.....	37			1,813			164		
Drug stores, without fountain.....	12	35	48	675	665	1,306	85	56	128
Proprietary stores, without fountain....	26			1,104			88		
Vermont, total.....	140	149	148	7,391	3,362	4,217	684	306	370
Drug stores, with fountain.....	85	109	85	4,858	2,551	2,453	497	255	229
Proprietary stores, with fountain.....	24			759			54		
Drug stores, without fountain.....	19	40	63	1,532	811	1,764	120	51	141
Proprietary stores, without fountain....	12			242			13		
Massachusetts, total...	2,078	2,142	1,971	139,742	63,351	64,379	16,641	7,630	8,035
Drug stores, with fountain.....	1,543	1,815	1,599	111,096	55,561	54,090	13,578	6,750	6,716
Proprietary stores, with fountain.....	320			16,630			1,678		
Drug stores, without fountain.....	97	327	372	6,807	7,790	10,289	897	880	1,319
Proprietary stores, without fountain....	118			5,209			488		
Rhode Island, total....	365	377	403	25,579	10,911	11,376	2,649	1,111	1,214
Drug stores, with fountain.....	263	295	339	19,574	9,019	9,667	2,131	961	1,023
Proprietary stores, with fountain.....	74			3,018			255		
Drug stores, without fountain.....	19	82	64	2,558	1,892	1,709	240	150	191
Proprietary stores, without fountain....	9			429			23		

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929—Continued

Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores (Number)			Sales, entire year (Thousand dollars)			Pay roll, entire year (Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
New England—Con.									
Connecticut, total.....	933	896	774	63,579	26,243	22,816	6,732	2,544	2,705
Drug stores, with fountain.....	720	747	591	52,342	22,138	18,134	5,598	2,158	2,197
Proprietary stores, with fountain.....	74			3,185			243		
Drug stores, without fountain.....	73	149	183	4,667	4,105	4,682	640	386	508
Proprietary stores, without fountain.....	66			3,385			251		
Middle Atlantic, total.....	12,173	12,881	12,614	721,684	314,613	366,992	80,608	34,661	45,364
Drug stores, with fountain.....	5,617	7,331	6,877	394,400	204,548	235,987	47,507	24,088	29,532
Proprietary stores, with fountain.....	782			30,526			2,690		
Drug stores, without fountain.....	5,312	5,550	5,737	277,826	110,065	131,005	29,047	10,573	15,832
Proprietary stores, without fountain.....	462			18,932			1,364		
New York, total.....	6,172	6,620	6,392	373,310	159,637	203,103	44,414	18,605	26,756
Drug stores, with fountain.....	2,347	3,301	3,333	181,677	98,177	129,836	24,219	12,283	16,911
Proprietary stores, with fountain.....	160			6,808			638		
Drug stores, without fountain.....	3,550	3,319	3,059	180,522	61,460	73,267	19,169	6,322	9,845
Proprietary stores, without fountain.....	115			4,303			388		
New Jersey, total.....	1,740	1,811	1,817	115,902	50,584	50,689	12,240	5,306	6,032
Drug stores, with fountain.....	761	1,118	970	55,409	32,388	31,609	6,310	3,656	3,817
Proprietary stores, with fountain.....	95			3,895			378		
Drug stores, without fountain.....	827	693	847	53,247	18,196	19,080	5,331	1,650	2,215
Proprietary stores, without fountain.....	57			3,351			221		
Pennsylvania, total.....	4,261	4,450	4,405	232,472	104,392	113,200	23,954	10,750	12,576
Drug stores, with fountain.....	2,509	2,912	2,574	157,314	73,983	74,542	16,978	8,149	8,804
Proprietary stores, with fountain.....	527			19,823			1,674		
Drug stores, without fountain.....	935	1,538	1,831	44,057	30,409	38,658	4,547	2,601	3,772
Proprietary stores, without fountain.....	290			11,278			755		
East North Central, total.....	10,992	11,789	12,006	905,411	348,362	383,661	101,379	37,951	43,504
Drug stores, with fountain.....	7,369	8,739	7,235	677,318	281,887	269,427	78,396	31,359	31,782
Proprietary stores, with fountain.....	1,149			52,801			4,933		
Drug stores, without fountain.....	2,125	3,050	4,771	160,484	66,475	114,234	16,816	6,592	11,722
Proprietary stores, without fountain.....	349			14,808			1,234		
Ohio, total.....	2,717	2,825	2,868	216,445	83,003	90,819	25,310	9,225	10,098
Drug stores, with fountain.....	1,736	1,925	1,547	156,531	60,343	56,907	18,875	6,952	6,720
Proprietary stores, with fountain.....	316			13,398			1,206		
Drug stores, without fountain.....	562	900	1,321	42,549	22,660	33,912	4,848	2,273	3,378
Proprietary stores, without fountain.....	103			3,967			381		

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939,
AND 1929—Continued
Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
East North Central—Con.									
Indiana, total.....	1,458	1,521	1,621	114,352	43,824	46,627	12,746	4,539	4,926
Drug stores, with fountain.....	1,032	1,153	1,033	93,478	37,729	34,506	10,729	3,963	3,736
Proprietary stores, with fountain.....	202			7,237			573		
Drug stores, without fountain.....	183	368	588	12,654	6,095	12,121	1,376	576	1,190
Proprietary stores, without fountain....	41			983			68		
Illinois, total.....	3,294	3,693	3,809	259,767	109,294	131,449	33,442	13,463	16,614
Drug stores, with fountain.....	2,172	2,781	2,399	192,397	94,542	99,340	25,818	11,880	12,983
Proprietary stores, with fountain.....	267			15,840			1,915		
Drug stores, without fountain.....	755	912	1,410	48,258	14,752	32,109	5,433	1,583	3,631
Proprietary stores, without fountain....	100			3,272			276		
Michigan, total.....	2,332	2,410	2,416	232,252	77,765	78,791	21,015	7,325	8,168
Drug stores, with fountain.....	1,549	1,878	1,468	170,254	62,326	53,569	15,903	5,870	5,675
Proprietary stores, with fountain.....	276			12,043			787		
Drug stores, without fountain.....	424	532	948	43,911	15,439	25,222	3,854	1,455	2,493
Proprietary stores, without fountain....	83			6,044			471		
Wisconsin, total.....	1,191	1,340	1,292	82,595	34,476	35,975	8,866	3,399	3,698
Drug stores, with fountain.....	880	1,002	788	64,658	26,947	25,105	7,071	2,694	2,668
Proprietary stores, with fountain.....	88			4,283			452		
Drug stores, without fountain.....	201	338	504	13,112	7,529	10,870	1,305	705	1,030
Proprietary stores, without fountain....	22			542			38		
West North Central, total	6,186	7,122	7,515	406,269	165,563	186,201	43,922	16,216	18,446
Drug stores, with fountain.....	3,957	5,061	4,123	296,688	134,683	121,347	33,513	13,496	12,652
Proprietary stores, with fountain.....	817			31,358			2,692		
Drug stores, without fountain.....	1,096	2,061	3,392	70,589	30,880	64,854	7,201	2,720	5,794
Proprietary stores, without fountain....	316			7,634			516		
Minnesota, total.....	1,002	1,134	1,079	78,243	32,994	28,028	8,739	3,360	2,971
Drug stores, with fountain.....	666	740	537	57,087	23,835	16,818	6,771	2,460	1,963
Proprietary stores, with fountain.....	56			2,524			214		
Drug stores, without fountain.....	249	394	542	17,761	9,159	11,210	1,705	900	1,008
Proprietary stores, without fountain....	31			871			49		
Iowa, total.....	1,092	1,327	1,448	66,040	28,873	33,004	6,778	2,717	2,968
Drug stores, with fountain.....	683	883	718	45,020	23,503	18,520	4,874	2,291	1,796
Proprietary stores, with fountain.....	157			8,044			839		
Drug stores, without fountain.....	173	444	730	10,466	5,370	14,484	871	426	1,172
Proprietary stores, without fountain....	79			2,510			194		

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939,
AND 1929—Continued
Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
West North Central—Con.									
Missouri, total.....	1,945	2,171	2,336	137,460	55,246	59,830	15,872	5,668	6,328
Drug stores, with fountain.....	1,191			103,757			12,188		
Proprietary stores, with fountain.....	255	1,566	1,333	9,103	46,607	43,172	786	4,894	4,668
Drug stores, without fountain.....	389			22,501			2,774		
Proprietary stores, without fountain.....	110	605	1,003	2,099	8,639	16,658	124	774	1,660
North Dakota, total.....	219	266	285	14,374	5,243	6,182	1,295	466	533
Drug stores, with fountain.....	115			8,322			738		
Proprietary stores, with fountain.....	38	173	135	1,481	3,660	3,317	122	324	284
Drug stores, without fountain.....	45			3,854			365		
Proprietary stores, without fountain.....	21	93	150	717	1,583	2,865	70	142	249
South Dakota, total.....	275	330	357	16,302	6,026	8,056	1,412	496	656
Drug stores, with fountain.....	169			10,556			964		
Proprietary stores, with fountain.....	43	233	178	1,666	4,856	3,973	107	420	308
Drug stores, without fountain.....	47			3,658			309		
Proprietary stores, without fountain.....	16	97	179	422	1,170	4,083	32	76	348
Nebraska, total.....	661	818	876	38,624	16,183	20,385	3,910	1,417	1,856
Drug stores, with fountain.....	450			29,152			3,138		
Proprietary stores, with fountain.....	64	609	430	2,212	13,651	11,713	149	1,222	1,158
Drug stores, without fountain.....	114			6,687			601		
Proprietary stores, without fountain.....	33	209	446	573	2,532	8,672	22	195	698
Kansas, total.....	992	1,076	1,134	55,226	20,998	30,716	5,916	2,092	3,134
Drug stores, with fountain.....	683			42,794			4,840		
Proprietary stores, with fountain.....	204	857	792	6,328	18,571	23,834	475	1,885	2,475
Drug stores, without fountain.....	79			5,662			576		
Proprietary stores, without fountain.....	26	219	342	442	2,427	6,882	25	207	659
South Atlantic, total.....	6,465	6,009	5,868	501,526	185,158	163,375	66,226	22,834	20,267
Drug stores, with fountain.....	4,363			401,199			55,262		
Proprietary stores, with fountain.....	1,096	4,598	4,030	38,403	159,823	124,534	3,853	20,210	15,635
Drug stores, without fountain.....	682			52,048			6,340		
Proprietary stores, without fountain.....	324	1,411	1,838	9,876	25,335	38,841	771	2,624	4,632
Delaware, total.....	134	121	107	8,754	3,193	2,515	1,042	301	270
Drug stores, with fountain.....	72			6,239			829		
Proprietary stores, with fountain.....	20	79	54	454	2,391	1,718	20	232	185
Drug stores, without fountain.....	23			1,301			135		
Proprietary stores, without fountain.....	19	42	53	760	802	797	58	69	85

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929—Continued

Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
South Atlantic—Con.									
Maryland, total.....	755	730	654	63,494	23,399	19,052	7,233	2,592	2,302
Drug stores, with fountain.....	525	550	422	51,065	20,225	14,160	6,016	2,286	1,701
Proprietary stores, with fountain.....	80			3,984			410		
Drug stores, without fountain.....	106	180	232	6,453	3,174	4,892	654	306	601
Proprietary stores, without fountain....	44			1,992			153		
District of Columbia, total.....	327	328	240	52,567	24,362	16,414	7,995	3,146	1,895
Drug stores, with fountain.....	256	281	202	44,477	21,131	15,486	6,985	2,893	1,773
Proprietary stores, with fountain.....	19			863			110		
Drug stores, without fountain.....	43	47	38	6,882	3,231	928	842	253	122
Proprietary stores, without fountain....	9			345			58		
Virginia, total.....	869	789	771	77,077	26,146	22,710	10,419	3,284	3,014
Drug stores, with fountain.....	590	629	540	60,775	22,535	17,151	8,646	2,875	2,278
Proprietary stores, with fountain.....	194			8,829			979		
Drug stores, without fountain.....	51	160	231	6,052	3,611	5,559	677	409	736
Proprietary stores, without fountain....	34			1,421			117		
West Virginia, total...	476	477	475	33,142	12,889	13,344	4,230	1,589	1,576
Drug stores, with fountain.....	304	345	308	22,826	9,790	9,062	2,977	1,260	1,078
Proprietary stores, with fountain.....	106			4,229			476		
Drug stores, without fountain.....	46	132	167	4,295	3,099	4,282	598	329	498
Proprietary stores, without fountain....	20			1,792			179		
North Carolina, total..	983	915	926	66,859	24,071	24,977	9,136	3,184	3,173
Drug stores, with fountain.....	755	700	678	56,023	20,564	19,089	7,745	2,767	2,500
Proprietary stores, with fountain.....	155			5,414			614		
Drug stores, without fountain.....	58	215	248	4,977	3,507	5,888	735	417	673
Proprietary stores, without fountain....	15			445			42		
South Carolina, total..	562	538	536	35,229	12,816	11,891	4,453	1,549	1,413
Drug stores, with fountain.....	460	376	323	30,086	10,474	7,889	3,857	1,298	974
Proprietary stores, with fountain.....	50			1,929			192		
Drug stores, without fountain.....	45	162	213	3,124	2,342	4,002	399	251	439
Proprietary stores, without fountain....	7			90			5		
Georgia, total.....	1,093	1,109	1,132	69,417	25,540	27,869	8,268	3,026	3,595
Drug stores, with fountain.....	805	867	780	57,596	22,846	21,476	7,112	2,733	2,887
Proprietary stores, with fountain.....	107			3,151			303		
Drug stores, without fountain.....	140	242	352	7,949	2,694	6,393	821	293	708
Proprietary stores, without fountain....	41			721			32		

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939,
AND 1929—Continued
Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores (Number)			Sales, entire year (Thousand dollars)			Pay roll, entire year (Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
South Atlantic—Con.									
Florida, total.....	1,266	1,002	1,027	94,987	32,742	24,603	13,450	4,163	3,029
Drug stores, with fountain.....	596	771	723	72,112	29,867	18,503	11,095	3,866	2,259
Proprietary stores, with fountain.....	365			9,550			749		
Drug stores, without fountain.....	170	231	304	11,015	2,875	6,100	1,479	297	770
Proprietary stores, without fountain.....	135			2,310			127		
East South Central, total.....	3,299	3,254	3,468	202,317	73,773	87,646	23,106	7,970	10,153
Drug stores, with fountain.....	2,086	2,172	2,234	153,654	59,219	62,843	18,287	6,667	7,552
Proprietary stores, with fountain.....	396			13,766			1,202		
Drug stores, without fountain.....	592	1,082	1,234	30,865	14,554	24,803	3,351	1,303	2,601
Proprietary stores, without fountain.....	225			4,032			266		
Kentucky, total.....	794	871	887	58,514	22,229	22,767	6,591	2,237	2,501
Drug stores, with fountain.....	527	568	481	44,460	16,874	14,105	5,280	1,796	1,602
Proprietary stores, with fountain.....	94			4,049			342		
Drug stores, without fountain.....	149	303	406	9,357	5,355	8,662	930	441	899
Proprietary stores, without fountain.....	24			648			39		
Tennessee, total.....	1,013	924	926	62,605	23,964	25,136	7,173	2,725	2,955
Drug stores, with fountain.....	700	693	629	51,295	20,525	19,219	6,033	2,390	2,323
Proprietary stores, with fountain.....	102			3,572			317		
Drug stores, without fountain.....	128	231	297	6,414	3,439	5,917	757	335	632
Proprietary stores, without fountain.....	83			1,324			66		
Alabama, total.....	867	833	945	50,553	16,117	23,399	6,024	1,796	2,933
Drug stores, with fountain.....	511	573	677	38,114	13,696	18,428	4,796	1,579	2,412
Proprietary stores, with fountain.....	133			4,156			373		
Drug stores, without fountain.....	158	260	268	7,281	2,421	4,971	777	217	521
Proprietary stores, without fountain.....	65			1,002			78		
Mississippi, total.....	625	626	710	30,645	11,463	16,344	3,318	1,212	1,764
Drug stores, with fountain.....	348	338	447	19,785	8,124	11,091	2,178	902	1,215
Proprietary stores, with fountain.....	67			1,989			170		
Drug stores, without fountain.....	157	288	263	7,813	3,339	5,253	887	310	549
Proprietary stores, without fountain.....	53			1,058			83		
West South Central, total.....	5,904	6,050	6,488	374,426	147,411	172,791	44,814	16,351	19,586
Drug stores, with fountain.....	3,513	3,921	3,940	275,291	123,190	118,661	34,847	14,263	13,997
Proprietary stores, with fountain.....	949			34,577			3,453		
Drug stores, without fountain.....	1,077	2,129	2,548	55,385	24,221	54,130	5,888	2,088	5,589
Proprietary stores, without fountain.....	365			9,173			626		

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929—Continued
Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
West South Central—Con.									
Arkansas, total.....	660	704	826	32,632	12,736	17,310	3,532	1,238	1,790
Drug stores, with fountain.....	392	414	477	22,928	10,020	11,307	2,569	1,079	1,229
Proprietary stores, with fountain.....	77			2,649			257		
Drug stores, without fountain.....	140	290	349	6,180	2,716	6,003	644	159	561
Proprietary stores, without fountain.....	51			875			62		
Louisiana, total.....	892	892	864	59,178	23,075	21,090	7,064	2,678	2,525
Drug stores, with fountain.....	424	402	475	40,472	17,239	14,357	5,258	2,157	1,784
Proprietary stores, with fountain.....	82			3,203			333		
Drug stores, without fountain.....	322	490	389	13,287	5,836	6,733	1,309	521	741
Proprietary stores, without fountain.....	64			2,216			164		
Oklahoma, total.....	1,047	1,135	1,280	60,962	25,700	37,307	6,910	2,736	4,071
Drug stores, with fountain.....	771	887	866	49,487	23,100	27,750	5,848	2,520	3,225
Proprietary stores, with fountain.....	149			4,566			376		
Drug stores, without fountain.....	94	248	414	6,300	2,600	9,557	657	216	846
Proprietary stores, without fountain.....	33			609			29		
Texas, total.....	3,305	3,319	3,518	221,654	85,900	97,084	27,308	9,699	11,200
Drug stores, with fountain.....	1,926	2,218	2,122	162,404	72,831	65,247	21,172	8,507	7,759
Proprietary stores, with fountain.....	641			24,159			2,487		
Drug stores, without fountain.....	521	1,101	1,396	29,618	13,069	31,837	3,278	1,192	3,441
Proprietary stores, without fountain.....	217			5,473			371		
Mountain, total.....	1,919	1,900	1,778	162,328	58,346	54,094	18,687	6,489	6,374
Drug stores, with fountain.....	1,318	1,437	1,013	120,321	47,073	34,219	14,406	5,329	4,132
Proprietary stores, with fountain.....	208			7,800			719		
Drug stores, without fountain.....	338	463	765	32,799	11,273	19,875	3,461	1,160	2,242
Proprietary stores, without fountain.....	55			1,408			101		
Montana, total.....	247	285	272	15,136	7,050	7,160	1,493	698	780
Drug stores, with fountain.....	104	139	95	6,429	3,455	2,621	632	356	248
Proprietary stores, with fountain.....	29			796			53		
Drug stores, without fountain.....	95	146	177	7,330	3,595	4,539	774	342	532
Proprietary stores, without fountain.....	19			581			34		
Idaho, total.....	203	211	202	15,028	5,671	5,549	1,449	592	605
Drug stores, with fountain.....	116	147	93	7,649	4,063	2,856	784	440	317
Proprietary stores, with fountain.....	19			876			66		
Drug stores, without fountain.....	65	64	109	6,473	1,608	2,693	598	152	288
Proprietary stores, without fountain.....	3			30			1		

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939, AND 1929—Continued

Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores			Sales, entire year			Pay roll, entire year		
	(Number)			(Thousand dollars)			(Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
Mountain—Con.									
Wyoming, total.....	111	133	124	9,621	4,214	3,777	1,044	455	368
Drug stores, with fountain.....	79	112	70	8,007	3,757	2,347	909	424	229
Proprietary stores, with fountain.....	21			977			75		
Drug stores, without fountain.....	9	21	54	637	457	1,430	60	31	139
Proprietary stores, without fountain....	2			(1)			(1)		
Colorado, total.....	600	658	648	51,179	19,867	18,274	5,760	2,107	2,155
Drug stores, with fountain.....	470	571	449	44,444	18,392	13,990	5,053	1,928	1,710
Proprietary stores, with fountain.....	66			2,411			241		
Drug stores, without fountain.....	53	87	199	4,095	1,475	4,284	450	179	445
Proprietary stores, without fountain....	11			229			16		
New Mexico, total.....	214	172	133	17,180	5,216	4,293	2,036	617	513
Drug stores, with fountain.....	155	126	72	14,297	4,647	2,286	1,768	565	283
Proprietary stores, with fountain.....	30			894			99		
Drug stores, without fountain.....	23	46	61	1,899	569	2,007	160	52	230
Proprietary stores, without fountain....	6			90			9		
Arizona, total.....	253	194	166	26,060	7,424	7,255	3,419	945	1,011
Drug stores, with fountain.....	196	161	109	21,160	6,342	5,256	2,860	819	766
Proprietary stores, with fountain.....	17			832			105		
Drug stores, without fountain.....	32	33	57	3,849	1,082	1,999	432	126	245
Proprietary stores, without fountain....	8			219			22		
Utah, total.....	207	194	187	18,116	6,421	6,110	2,324	753	749
Drug stores, with fountain.....	154	151	108	12,698	4,767	4,246	1,690	574	513
Proprietary stores, with fountain.....	20			931			74		
Drug stores, without fountain.....	31	43	79	4,487	1,654	1,864	560	179	236
Proprietary stores, without fountain....	2			(1)			(1)		
Nevada, total.....	84	53	46	10,008	2,483	1,676	1,162	322	193
Drug stores, with fountain.....	44	30	17	5,637	1,650	618	710	223	66
Proprietary stores, with fountain.....	6			222			22		
Drug stores, without fountain.....	30	23	29	4,029	833	1,058	427	99	127
Proprietary stores, without fountain....	4			120			3		
Pacific, total.....	4,741	4,711	4,619	470,115	150,787	155,768	59,375	17,111	18,023
Drug stores, with fountain.....	2,204	2,716	2,371	266,245	92,694	85,454	36,860	11,039	10,185
Proprietary stores, with fountain.....	303			12,121			1,149		
Drug stores, without fountain.....	2,053	1,995	2,248	183,469	58,093	70,314	20,664	6,052	7,838
Proprietary stores, without fountain....	181			8,280			702		

See footnote at end of table.

Table 21.—DRUG AND PROPRIETARY STORES—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948, 1939,
AND 1929—Continued
Stores, Sales, and Pay Roll

Geographic division, State, and kind of business	Stores (Number)			Sales, entire year (Thousand dollars)			Pay roll, entire year (Thousand dollars)		
	1948	1939	1929	1948	1939	1929	1948	1939	1929
Pacific—Con.									
Washington, total.....	847	860	846	66,680	22,696	25,116	8,225	2,745	2,818
Drug stores, with fountain.....	416	495	403	34,136	12,762	13,147	4,520	1,647	1,572
Proprietary stores, with fountain.....	58			1,661			155		
Drug stores, without fountain.....	324	365	443	29,093	9,934	11,969	3,410	1,098	1,246
Proprietary stores, without fountain....	49			1,790			140		
Oregon, total.....	540	568	567	38,817	14,085	14,820	4,210	1,347	1,601
Drug stores, with fountain.....	247	337	214	16,831	8,456	5,368	2,054	817	585
Proprietary stores, with fountain.....	51			1,791			151		
Drug stores, without fountain.....	221	231	353	19,086	5,629	9,452	1,924	530	1,016
Proprietary stores, without fountain....	21			1,109			81		
California, total.....	3,354	3,283	3,206	364,618	114,006	115,832	46,940	13,019	13,604
Drug stores, with fountain.....	1,541	1,884	1,754	215,278	71,476	66,939	30,286	8,595	8,028
Proprietary stores, with fountain.....	194			8,669			843		
Drug stores, without fountain.....	1,508	1,399	1,452	135,290	42,530	48,893	15,330	4,424	5,576
Proprietary stores, without fountain....	111			5,381			481		

¹ Data included with those for "Proprietary stores, with fountain."

Table 22A.—DRUG STORES—STANDARD METROPOLITAN AREAS: 1948
Stores, Sales, and 1950 Population

Standard metropolitan area	Stores (Number)	Sales, entire year (Thousand dollars)	Number of inhabitants 1950 ¹
Akron, Ohio.....	124	10,831	407,981
Albany-Schenectady-Troy, N. Y.....	164	10,398	512,527
Allentown-Bethlehem-Easton, Pa.....	89	7,059	434,857
Altoona, Pa.....	35	2,116	138,934
Asheville, N. C.....	38	3,160	122,557
Atlanta, Ga.....	214	22,686	664,033
Atlantic City, N. J.....	58	5,236	132,879
Augusta, Ga.....	32	2,860	162,104
Austin, Tex.....	36	3,954	160,381
Baltimore, Md.....	470	42,796	1,320,754
Baton Rouge, La.....	57	5,108	156,485
Beaumont-Port Arthur, Tex.....	54	5,716	193,979
Binghamton, N. Y.....	35	(x)	184,664
Birmingham, Ala.....	151	10,319	554,186
Boston, Mass.....	884	62,681	2,354,507
Bridgeport, Conn.....	118	8,965	258,361
Brockton, Mass.....	34	2,225	129,297
Buffalo, N. Y.....	383	29,184	1,085,606
Canton, Ohio.....	47	5,492	282,060
Cedar Rapids, Iowa.....	28	3,788	103,711
Charleston, S. C.....	51	3,679	159,838
Charleston, W. Va.....	61	5,658	319,277
Charlotte, N. C.....	51	5,536	196,160
Chattanooga, Tenn.....	91	6,205	245,499
Chicago, Ill.....	2,027	180,501	5,475,535
Cincinnati, Ohio.....	407	26,823	898,031
Cleveland, Ohio.....	548	52,586	1,453,556
Columbia, S. C.....	42	3,842	141,880
Columbus, Ga.....	45	2,877	169,921
Columbus, Ohio.....	168	15,001	501,882
Corpus Christi, Tex.....	47	4,385	164,629
Dallas, Tex.....	160	21,600	610,852
Davenport, Iowa-Rock Island-Moline, Ill.....	55	5,621	233,012
Dayton, Ohio.....	127	16,211	453,181
Decatur, Ill.....	21	2,166	100,273
Denver, Colo.....	242	26,142	560,361
Des Moines, Iowa.....	86	7,544	224,920
Detroit, Mich.....	940	117,687	2,973,019
Duluth, Minn.—Superior, Wis.....	65	6,080	251,658
Durham, N. C.....	25	2,513	100,641
El Paso, Tex.....	47	5,750	197,934
Erie, Pa.....	44	4,089	218,407
Evansville, Ind.....	46	5,338	158,363
Fall River, Mass.....	41	2,878	136,936
Flint, Mich.....	88	9,149	270,034
Fort Wayne, Ind.....	73	6,122	182,903
Fort Worth, Tex.....	107	11,982	359,246
Fresno, Calif.....	68	8,004	274,225
Galveston, Tex.....	38	3,586	112,226
Grand Rapids, Mich.....	103	12,808	287,020
Greensboro-High Point, N. C.....	44	4,225	190,152
Hamilton-Middletown, Ohio.....	26	3,067	146,792
Harrisburg, Pa.....	70	5,961	291,119
Hartford, Conn.....	163	13,921	356,080
Houston, Tex.....	234	23,128	802,102
Huntington, W. Va.—Ashland, Ky.....	63	5,069	245,631
Indianapolis, Ind.....	289	28,736	549,047
Jackson, Miss.....	45	3,400	141,480
Jacksonville, Fla.....	82	8,819	302,711
Johnstown, Pa.....	53	2,840	290,551
Kalamazoo, Mich.....	39	4,667	126,019
Kansas City, Mo.....	392	49,644	808,231
Knoxville, Tenn.....	70	7,878	335,664
Lancaster, Pa.....	35	2,850	234,137
Lansing, Mich.....	59	5,791	172,466
Lawrence, Mass.....	55	(x)	125,528
Lincoln, Nebr.....	36	4,263	118,260
Little Rock, Ark.....	67	5,555	192,879
Los Angeles, Calif.....	1,240	169,060	4,339,225
Louisville, Ky.....	198	20,914	574,474
Lovell, Mass.....	39	2,464	132,779
Macon, Ga.....	41	(x)	134,464
Madison, Wis.....	68	(x)	168,630
Manchester, N. H.....	27	1,556	88,216

See footnotes at end of table.

Table 22A.--DRUG STORES--STANDARD METROPOLITAN AREAS: 1948--Continued

Stores, Sales, and 1950 Population

Standard metropolitan area	Stores (Number)	Sales, entire year (Thousand dollars)	Number of inhabitants 1950 ¹
Memphis, Tenn.....	162	13,080	480,161
Miami, Fla.....	155	26,285	488,689
Milwaukee, Wis.....	344	26,194	863,937
Minneapolis-St. Paul, Minn.....	397	40,660	1,107,366
Mobile, Ala.....	65	7,584	228,835
Montgomery, Ala.....	29	2,841	137,512
Muskegon, Mich.....	31	4,322	120,775
Nashville, Tenn.....	124	8,184	320,388
New Bedford, Mass.....	60	3,775	137,366
New Britain-Bristol, Conn.....	42	3,051	146,273
New Haven, Conn.....	128	8,498	262,196
New Orleans, La.....	217	20,671	681,037
New York-Northeastern New Jersey.....	5,397	319,661	12,831,914
Norfolk-Portsmouth, Va.....	99	10,677	409,545
Oklahoma City, Okla.....	128	12,538	322,520
Omaha, Nebr.....	146	12,592	362,203
Peoria, Ill.....	62	5,796	249,918
Philadelphia, Pa.....	1,647	80,258	3,660,676
Phoenix, Ariz.....	99	11,696	329,266
Pittsburgh, Pa.....	755	53,046	2,205,544
Portland, Maine.....	43	3,157	119,063
Portland, Oreg.....	204	16,122	701,202
Providence, R. I.....	259	20,551	732,851
Racine, Wis.....	37	(x)	109,105
Raleigh, N. C.....	35	3,229	135,942
Reading, Pa.....	51	4,037	254,942
Richmond, Va.....	103	(x)	326,863
Roanoke, Va.....	32	3,851	132,779
Rochester, N. Y.....	141	(x)	484,877
Rockford, Ill.....	40	4,058	151,858
Sacramento, Calif.....	87	9,981	275,659
Saginaw, Mich.....	49	(x)	152,838
St. Joseph, Mo.....	54	(x)	93,629
St. Louis, Mo.....	640	50,181	1,673,467
Salt Lake City, Utah.....	68	8,448	274,208
San Antonio, Tex.....	145	12,162	496,090
San Bernardino, Calif.....	69	8,384	280,252
San Diego, Calif.....	123	16,200	535,967
San Francisco-Oakland, Calif.....	756	71,718	2,214,249
San Jose, Calif.....	85	(x)	288,938
Savannah, Ga.....	52	3,639	150,946
Scranton, Pa.....	90	4,084	256,208
Seattle, Wash.....	261	22,667	726,464
Shreveport, La.....	46	5,896	174,679
Sioux City, Iowa.....	40	3,969	103,959
South Bend, Ind.....	51	5,393	204,740
Spokane, Wash.....	69	6,852	220,149
Springfield, Ill.....	40	4,509	130,649
Springfield, Mo.....	35	3,414	104,118
Springfield, Ohio.....	18	2,652	110,999
Springfield-Holyoke, Mass.....	151	12,124	406,500
Stamford-Norwalk, Conn.....	77	5,719	194,401
Stockton, Calif.....	58	4,663	200,535
Syracuse, N. Y.....	104	8,870	340,875
Tacoma, Wash.....	74	6,166	275,802
Tampa-St. Petersburg, Fla.....	94	10,908	406,175
Terre Haute, Ind.....	42	3,370	104,931
Toledo, Ohio.....	130	12,986	392,626
Topeka, Kans.....	46	3,213	104,430
Trenton, N. J.....	65	5,017	229,412
Tulsa, Okla.....	91	8,419	248,658
Utica-Rome, N. Y.....	88	5,619	283,602
Waco, Tex.....	53	3,078	128,589
Washington, D. C.....	404	66,744	1,457,601
Waterbury, Conn.....	60	3,427	154,455
Wheeling, W. Va.-Steubenville, Ohio.....	74	5,737	352,924
Wichita, Kans.....	68	7,087	220,213
Wilkes-Barre-Hazleton, Pa.....	129	5,865	391,226
Wilmington, Del.....	78	6,868	267,220
Winston-Salem, N. C.....	23	2,658	145,076
Worcester, Mass.....	74	6,439	273,949
York, Pa.....	22	1,735	202,440
Youngstown, Ohio.....	125	10,608	526,599

^x Withheld to avoid disclosure.¹ Based on advance 1950 population estimates.

Table 22B.—PROPRIETARY STORES—STANDARD METROPOLITAN AREAS: 1948

Stores, Sales, and 1950 Population

Standard metropolitan area	Stores (Number)	Sales, entire year (Thousand dollars)	Number of inhabitants 1950 ¹
Akron, Ohio.....	22	739	407,981
Albany-Schenectady-Troy, N.Y.....	11	633	512,527
Allentown-Bethlehem-Easton, Pa.....	43	1,438	434,897
Altoona, Pa.....	10	429	138,934
Asheville, N. C.....	6	342	122,597
Atlanta, Ga.....	33	916	664,033
Atlantic City, N.J.....	11	485	132,879
Augusta, Ga.....	5	130	162,104
Austin, Tex.....	30	1,767	160,381
Baltimore, Md.....	50	2,737	1,320,754
Baton Rouge, La.....	4	288	156,485
Beaumont-Port Arthur, Tex.....	21	719	193,979
Binghamton, N. Y.....	1	(x)	184,664
Birmingham, Ala.....	53	1,591	554,186
Boston, Mass.....	259	13,324	2,354,507
Bridgeport, Conn.....	14	763	258,361
Brockton, Mass.....	16	1,042	129,297
Buffalo, N.Y.....	5	150	1,085,606
Canton, Ohio.....	30	1,347	282,060
Cedar Rapids, Iowa.....	11	329	103,711
Charleston, S. C.....	6	191	159,838
Charleston, W. Va.....	25	990	319,277
Charlotte, N. C.....	6	157	196,160
Chattanooga, Tenn.....	13	370	245,499
Chicago, Ill.....	125	7,294	5,475,535
Cincinnati, Ohio.....	21	1,034	898,031
Cleveland, Ohio.....	32	1,997	1,453,556
Columbia, S. C.....	4	210	141,880
Columbus, Ga.....	6	116	169,921
Columbus, Ohio.....	28	1,199	501,882
Corpus Christi, Tex.....	24	685	164,629
Dallas, Tex.....	61	2,308	610,852
Davenport, Iowa-Rock Island-Moline, Ill.....	18	2,022	233,012
Dayton, Ohio.....	14	579	453,181
Decatur, Ill.....	7	322	100,273
Denver, Colo.....	12	479	560,361
Des Moines, Iowa.....	19	674	224,920
Detroit, Mich.....	178	11,022	2,973,019
Duluth, Minn.—Superior, Wis.....	6	338	251,658
Durham, N. C.....	4	170	100,641
El Paso, Tex.....	17	484	197,934
Erie, Pa.....	13	668	218,407
Evansville, Ind.....	17	567	158,363
Fall River, Mass.....	12	479	136,936
Flint, Mich.....	12	350	270,034
Fort Wayne, Ind.....	5	234	182,903
Fort Worth, Tex.....	25	964	359,246
Fresno, Calif.....	9	438	274,225
Galveston, Tex.....	19	859	112,226
Grand Rapids, Mich.....	15	673	287,020
Greensboro-High Point, N. C.....	6	266	190,152
Hamilton-Middletown, Ohio.....	9	346	146,792
Harrisburg, Pa.....	67	2,875	291,119
Hartford, Conn.....	26	1,049	356,080
Houston, Tex.....	70	2,747	802,102
Huntington, W. Va.—Ashland, Ky.....	17	554	245,631
Indianapolis, Ind.....	15	698	549,047
Jackson, Miss.....	3	136	141,480
Jacksonville, Fla.....	72	1,813	302,711
Johnstown, Pa.....	20	874	290,551
Kalamazoo, Mich.....	9	482	126,019
Kansas City, Mo.....	47	2,027	808,231
Knoxville, Tenn.....	13	650	335,664
Lancaster, Pa.....	27	1,402	234,137
Lansing, Mich.....	6	284	172,466
Lawrence, Mass.....	1	(x)	125,528
Lincoln, Nebr.....	6	127	118,260
Little Rock, Ark.....	14	404	192,879
Los Angeles, Calif.....	138	6,579	4,339,225
Louisville, Ky.....	29	1,921	574,474
Lovell, Mass.....	6	356	132,779
Macon, Ga.....	1	(x)	134,464
Madison, Wis.....	2	(x)	168,630
Manchester, N. H.....	5	314	88,216
Memphis, Tenn.....	90	1,455	480,161
Miami, Fla.....	139	3,181	488,689
Milwaukee, Wis.....	10	324	863,937

See footnotes at end of table.

Table 22B.--PROPRIETARY STORES--STANDARD METROPOLITAN AREAS: 1948--Continued

Stores, Sales, and 1950 Population

Standard metropolitan area	Stores (Number)	Sales, entire year (Thousands dollars)	Number of inhabitants 1950 ¹
Minneapolis-St. Paul, Minn.....	5	440	1,107,366
Mobile, Ala.....	17	700	228,835
Montgomery, Ala.....	12	315	137,512
Muskegon, Mich.....	5	147	120,775
Nashville, Tenn.....	12	476	320,388
New Bedford, Mass.....	16	630	137,366
New Britain-Bristol, Conn.....	7	562	146,273
New Haven, Conn.....	18	1,029	262,196
New Orleans, La.....	81	2,906	681,037
New York-Northeastern New Jersey.....	176	9,252	12,831,914
Norfolk-Portsmouth, Va.....	46	2,431	409,545
Oklahoma City, Okla.....	23	580	322,520
Omaha, Nebr.....	11	879	362,203
Peoria, Ill.....	11	436	249,918
Philadelphia, Pa.....	346	13,151	3,660,676
Phoenix, Ariz.....	12	570	329,266
Pittsburgh, Pa.....	82	3,718	2,205,544
Portland, Maine.....	17	567	119,063
Portland, Oreg.....	39	1,590	701,202
Providence, R. I.....	79	3,322	732,851
Racine, Wis.....	2	(x)	109,105
Raleigh, N. C.....	13	455	135,942
Reading, Pa.....	29	840	254,942
Richmond, Va.....	2	(x)	326,863
Roanoke, Va.....	13	397	132,779
Rochester, N. Y.....	2	(x)	484,877
Rockford, Ill.....	12	678	151,858
Sacramento, Calif.....	8	696	275,659
Saginaw, Mich.....	1	(x)	152,838
St. Joseph, Mo.....	3	(x)	93,629
St. Louis, Mo.....	86	3,673	1,673,467
Salt Lake City, Utah.....	7	400	274,208
San Antonio, Tex.....	31	1,327	496,090
San Bernardino, Calif.....	3	74	280,252
San Diego, Calif.....	41	1,604	535,967
San Francisco-Oakland, Calif.....	30	1,313	2,214,249
San Jose, Calif.....	2	(x)	288,938
Savannah, Ga.....	7	194	150,946
Scranton, Pa.....	20	602	256,208
Seattle, Wash.....	32	780	726,464
Shreveport, La.....	7	361	174,679
Sioux City, Iowa.....	4	114	103,959
South Bend, Ind.....	18	945	204,740
Spokane, Wash.....	4	108	220,149
Springfield, Ill.....	8	634	130,649
Springfield, Mo.....	6	122	104,118
Springfield, Ohio.....	23	746	110,999
Springfield-Holyoke, Mass.....	19	1,039	406,500
Stamford-Norwalk, Conn.....	12	425	194,401
Stockton, Calif.....	3	128	200,535
Syracuse, N. Y.....	13	401	340,875
Tacoma, Wash.....	8	227	275,802
Tampa-St. Petersburg, Fla.....	76	2,057	406,175
Terre Haute, Ind.....	6	137	104,931
Toledo, Ohio.....	17	729	392,626
Topeka, Kans.....	3	75	104,430
Trenton, N. J.....	11	355	229,412
Tulsa, Okla.....	24	697	248,658
Utica-Rome, N. Y.....	6	154	283,602
Waco, Tex.....	7	192	128,589
Washington, D. C.....	43	2,225	1,457,601
Waterbury, Conn.....	16	1,018	154,455
Wheeling, W. Va.-Steubenville, Ohio.....	29	1,022	352,924
Wichita, Kans.....	30	1,073	220,213
Wilkes-Barre-Hazleton, Pa.....	16	254	391,226
Wilmington, Del.....	23	556	267,220
Winston-Salem, N. C.....	9	351	145,076
Worcester, Mass.....	14	394	273,949
York, Pa.....	30	1,299	202,440
Youngstown, Ohio.....	24	665	526,599

x Withheld to avoid disclosure.

¹ Based on advance 1950 population estimates.

THE DRUG TRADE

Table 23A.--DRUG STORES--UNITED STATES, BY CITY SIZE: 1948

Stores and Sales

City-size groups (number of inhabitants)	Stores (Number)	Sales, entire year (Thousand dollars)
United States, total.....	46,955	3,678,463
Cities of 500,000 or more.....	11,510	914,102
Cities of 250,000 to 499,999.....	3,106	315,293
Cities of 100,000 to 249,999.....	3,898	392,558
Cities of 50,000 to 99,999.....	3,425	332,105
Cities of 25,000 to 49,999.....	3,461	350,368
Cities of 10,000 to 24,999.....	4,551	427,749
Cities of 5,000 to 9,999.....	3,655	279,603
Cities of 2,500 to 4,999.....	3,209	203,460
Remainder of the United States.....	10,140	463,225

Table 23B.--PROPRIETARY STORES--UNITED STATES, BY CITY SIZE: 1948

Stores and Sales

City-size groups (number of inhabitants)	Stores (Number)	Sales, entire year (Thousand dollars)
United States, total.....	8,841	334,768
Cities of 500,000 or more.....	1,004	49,127
Cities of 250,000 to 499,999.....	485	19,050
Cities of 100,000 to 249,999.....	840	33,132
Cities of 50,000 to 99,999.....	615	30,667
Cities of 25,000 to 49,999.....	579	28,566
Cities of 10,000 to 24,999.....	785	36,259
Cities of 5,000 to 9,999.....	585	26,078
Cities of 2,500 to 4,999.....	539	23,200
Remainder of the United States.....	3,409	88,689

Table 24A.—DRUG STORES, WITH FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	Total		Single units				
	Stores	Sales, entire year	Stores	Sales, entire year	Pay roll, entire year	Paid employees, workweek ended nearest Nov. 15	
	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	Total (Number)	Full work-week (Number)
United States, total.....	33,429	2,797,225	29,197	1,933,766	209,214	140,436	102,327
New England, total.....	3,002	212,109	2,667	(x)	(x)	(x)	(x)
Maine.....	238	14,364	210	(x)	(x)	(x)	(x)
New Hampshire.....	153	9,875	138	(x)	(x)	(x)	(x)
Vermont.....	85	4,858	83	(x)	(x)	(x)	(x)
Massachusetts.....	1,543	111,096	1,342	83,185	9,304	5,975	3,796
Rhode Island.....	263	19,574	236	15,445	1,567	1,028	587
Connecticut.....	720	52,342	658	41,259	3,939	2,310	1,436
Middle Atlantic, total.....	5,617	394,400	5,002	286,269	30,542	19,804	13,407
New York.....	2,347	181,677	2,085	132,664	15,872	8,357	6,197
New Jersey.....	761	55,409	686	43,235	4,483	2,702	1,778
Pennsylvania.....	2,509	157,314	2,231	110,370	10,187	8,745	5,432
East North Central, total.....	7,369	677,318	6,254	444,704	43,423	30,110	19,215
Ohio.....	1,736	156,531	1,383	93,282	9,238	6,712	4,124
Indiana.....	1,032	93,478	841	57,188	5,589	4,342	2,865
Illinois.....	2,172	192,397	1,878	123,076	14,326	8,882	5,696
Michigan.....	1,549	170,254	1,357	122,599	9,748	6,719	4,449
Wisconsin.....	880	64,658	795	48,559	4,522	3,455	2,081
West North Central, total.....	3,957	296,688	3,542	(x)	(x)	(x)	(x)
Minnesota.....	666	57,087	597	42,003	4,548	3,236	1,933
Iowa.....	683	45,020	647	37,040	3,523	2,731	1,886
Missouri.....	1,191	103,757	1,005	54,521	5,638	4,307	3,064
North Dakota.....	115	8,322	115	8,322	738	506	396
South Dakota.....	169	10,556	158	(x)	(x)	(x)	(x)
Nebraska.....	450	29,152	404	23,517	2,262	1,768	1,190
Kansas.....	683	42,794	616	32,572	3,374	2,741	1,951
South Atlantic, total.....	4,363	401,199	3,781	(x)	(x)	(x)	(x)
Delaware.....	72	6,239	63	(x)	(x)	(x)	(x)
Maryland.....	525	51,065	441	30,929	3,308	2,448	1,615
District of Columbia.....	256	44,477	176	19,453	2,793	1,469	1,164
Virginia.....	590	60,775	482	37,428	4,941	3,138	2,637
West Virginia.....	304	22,826	272	(x)	(x)	(x)	(x)
North Carolina.....	755	56,023	699	45,751	6,075	3,637	3,100
South Carolina.....	460	30,086	440	26,918	3,401	2,299	1,915
Georgia.....	805	57,596	709	44,066	5,038	3,562	3,002
Florida.....	596	72,112	499	47,280	6,926	3,880	3,583
East South Central, total.....	2,086	153,654	1,895	121,899	13,531	9,873	8,035
Kentucky.....	527	44,460	480	33,446	3,668	2,706	2,076
Tennessee.....	700	51,295	628	40,060	4,325	3,223	2,618
Alabama.....	511	38,114	453	30,660	3,622	2,554	2,188
Mississippi.....	348	19,785	334	17,733	1,916	1,390	1,153
West South Central, total.....	3,513	275,291	3,074	(x)	(x)	(x)	(x)
Arkansas.....	392	22,928	364	18,958	2,003	1,613	1,299
Louisiana.....	424	40,472	352	(x)	(x)	(x)	(x)
Oklahoma.....	771	49,487	688	(x)	(x)	(x)	(x)
Texas.....	1,926	162,404	1,670	111,120	12,920	9,475	8,009
Mountain, total.....	1,318	120,321	1,182	93,231	10,099	6,494	5,107
Montana.....	104	6,429	104	6,429	632	411	296
Idaho.....	116	7,649	108	6,690	621	383	301
Wyoming.....	79	8,007	72	6,557	671	448	364
Colorado.....	470	44,444	430	35,380	3,631	2,407	1,841
New Mexico.....	155	14,297	142	11,511	1,339	894	780
Arizona.....	196	21,160	168	15,548	1,836	1,083	895
Utah.....	154	12,698	125	7,878	959	641	452
Nevada.....	44	5,637	33	3,238	410	227	178
Pacific, total.....	2,204	266,245	1,800	153,010	17,000	8,751	6,701
Washington.....	416	34,136	348	22,470	2,381	1,325	958
Oregon.....	247	16,831	220	13,842	1,530	872	660
California.....	1,541	215,278	1,232	116,698	13,089	6,554	5,083

See footnote at end of table.

Table 24A.—DRUG STORES, WITH FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	2 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	4,232	863,499	134,495	73,755	57,949
New England, total.....	335	(x)	(x)	(x)	(x)
Maine.....	28	(x)	(x)	(x)	(x)
New Hampshire.....	15	(x)	(x)	(x)	(x)
Vermont.....	2	(x)	(x)	(x)	(x)
Massachusetts.....	201	27,911	4,274	2,401	1,720
Rhode Island.....	27	4,129	564	314	212
Connecticut.....	62	11,083	1,659	937	699
Middle Atlantic, total.....	615	108,131	16,965	9,639	7,229
New York.....	262	49,013	8,347	4,112	3,240
New Jersey.....	75	12,174	1,827	872	693
Pennsylvania.....	278	46,944	6,791	4,655	3,296
East North Central, total.....	1,115	232,614	34,973	19,662	13,579
Ohio.....	353	63,249	9,637	5,910	4,728
Indiana.....	191	36,290	5,140	3,167	1,827
Illinois.....	294	69,321	11,492	5,714	3,653
Michigan.....	192	47,655	6,155	3,446	2,414
Wisconsin.....	85	16,099	2,549	1,425	997
West North Central, total.....	415	(x)	(x)	(x)	(x)
Minnesota.....	69	15,084	2,223	1,327	1,111
Iowa.....	36	7,980	1,351	808	658
Missouri.....	186	49,228	6,550	3,966	3,320
North Dakota.....	...	...	...	...	...
South Dakota.....	11	(x)	(x)	(x)	(x)
Nebraska.....	46	5,635	876	497	375
Kansas.....	67	10,222	1,466	977	805
South Atlantic, total.....	582	(x)	(x)	(x)	(x)
Delaware.....	9	(x)	(x)	(x)	(x)
Maryland.....	84	20,136	2,708	1,682	1,468
District of Columbia.....	80	25,024	4,192	2,144	1,623
Virginia.....	108	23,347	3,705	1,845	1,612
West Virginia.....	32	(x)	(x)	(x)	(x)
North Carolina.....	56	10,272	1,670	878	801
South Carolina.....	20	3,168	456	276	236
Georgia.....	96	13,530	2,074	1,257	1,027
Florida.....	97	24,832	4,169	2,161	1,923
East South Central, total.....	191	31,755	4,756	2,942	2,411
Kentucky.....	47	11,014	1,612	906	692
Tennessee.....	72	11,235	1,708	1,043	907
Alabama.....	58	7,454	1,174	811	656
Mississippi.....	14	2,032	262	182	156
West South Central, total.....	439	(x)	(x)	(x)	(x)
Arkansas.....	28	3,970	566	345	300
Louisiana.....	72	(x)	(x)	(x)	(x)
Oklahoma.....	83	(x)	(x)	(x)	(x)
Texas.....	256	51,284	8,252	4,538	3,869
Mountain, total.....	136	27,090	4,307	2,257	1,844
Montana.....	...	...	...	...	...
Idaho.....	8	959	163	80	99
Wyoming.....	7	1,450	238	119	102
Colorado.....	40	9,064	1,422	724	624
New Mexico.....	13	2,786	429	223	186
Arizona.....	28	5,612	1,024	509	408
Utah.....	29	4,820	731	455	362
Nevada.....	11	2,399	300	147	103
Pacific, total.....	404	113,235	19,860	8,726	7,376
Washington.....	68	11,666	2,139	968	691
Oregon.....	27	2,989	524	247	187
California.....	309	98,580	17,197	7,511	6,498

See footnote at end of table.

Table 24A.—DRUG STORES, WITH FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	4 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	2,814	712,927	111,531	60,933	47,576
New England, total.....	187	(x)	(x)	(x)	(x)
Maine.....	8	(x)	(x)	(x)	(x)
New Hampshire.....	7	(x)	(x)	(x)	(x)
Vermont.....	2	(x)	(x)	(x)	(x)
Massachusetts.....	127	21,924	3,386	1,923	1,373
Rhode Island.....	15	(x)	(x)	(x)	(x)
Connecticut.....	28	7,039	1,054	646	484
Middle Atlantic, total.....	443	91,327	14,542	8,216	6,169
New York.....	192	43,081	7,470	3,656	2,888
New Jersey.....	51	9,636	1,450	672	560
Pennsylvania.....	200	38,610	5,622	3,888	2,721
East North Central, total.....	846	205,411	31,078	17,485	11,973
Ohio.....	278	56,119	8,640	5,287	4,291
Indiana.....	142	30,783	4,388	2,724	1,517
Illinois.....	218	62,165	10,267	5,123	3,212
Michigan.....	163	43,822	5,781	3,231	2,226
Wisconsin.....	45	12,522	2,002	1,120	727
West North Central, total.....	237	(x)	(x)	(x)	(x)
Minnesota.....	27	10,968	1,616	953	851
Iowa.....	15	(x)	(x)	(x)	(x)
Missouri.....	140	44,828	5,867	3,554	2,979
North Dakota.....	...	...	...	...	...
South Dakota.....	1	(x)	(x)	(x)	(x)
Nebraska.....	13	(x)	(x)	(x)	(x)
Kansas.....	41	8,143	1,168	721	602
South Atlantic, total.....	368	(x)	(x)	(x)	(x)
Delaware.....	3	(x)	(x)	(x)	(x)
Maryland.....	66	18,547	2,443	1,517	1,323
District of Columbia.....	62	(x)	(x)	(x)	(x)
Virginia.....	57	(x)	(x)	(x)	(x)
West Virginia.....	18	4,138	735	377	357
North Carolina.....	25	(x)	(x)	(x)	(x)
South Carolina.....	6	(x)	(x)	(x)	(x)
Georgia.....	64	11,380	1,740	1,045	837
Florida.....	67	21,462	3,569	1,846	1,636
East South Central, total.....	113	(x)	(x)	(x)	(x)
Kentucky.....	34	9,995	1,508	840	635
Tennessee.....	46	8,784	1,374	837	736
Alabama.....	31	(x)	(x)	(x)	(x)
Mississippi.....	2	(x)	(x)	(x)	(x)
West South Central, total.....	289	(x)	(x)	(x)	(x)
Arkansas.....	13	(x)	(x)	(x)	(x)
Louisiana.....	54	(x)	(x)	(x)	(x)
Oklahoma.....	65	11,932	1,768	1,070	922
Texas.....	157	39,455	6,334	3,350	2,847
Mountain, total.....	78	(x)	(x)	(x)	(x)
Montana.....	...	...	...	...	...
Idaho.....	4	(x)	(x)	(x)	(x)
Wyoming.....	6	(x)	(x)	(x)	(x)
Colorado.....	27	7,424	1,166	604	531
New Mexico.....	7	1,046	181	98	77
Arizona.....	23	5,117	939	466	375
Utah.....	10	(x)	(x)	(x)	(x)
Nevada.....	1	(x)	(x)	(x)	(x)
Pacific, total.....	253	(x)	(x)	(x)	(x)
Washington.....	33	6,929	1,327	568	359
Oregon.....	10	(x)	(x)	(x)	(x)
California.....	210	84,019	14,774	6,534	5,670

See footnote at end of table.

Table 24A.—DRUG STORES, WITH FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	11 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	2,240	627,235	97,176	52,490	40,514
New England, total.....	121	(x)	(x)	(x)	(x)
Maine.....	4	(x)	(x)	(x)	(x)
New Hampshire.....	4	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)
Massachusetts.....	76	15,976	2,416	1,298	947
Rhode Island.....	11	(x)	(x)	(x)	(x)
Connecticut.....	25	(x)	(x)	(x)	(x)
Middle Atlantic, total.....	383	82,277	13,024	7,294	5,655
New York.....	167	37,700	6,510	3,186	2,566
New Jersey.....	42	8,666	1,285	602	501
Pennsylvania.....	174	35,911	5,229	3,506	2,588
East North Central, total.....	737	190,570	28,584	16,045	10,857
Ohio.....	244	52,079	7,943	4,857	3,996
Indiana.....	114	26,469	3,615	2,270	1,130
Illinois.....	192	58,881	9,676	4,776	2,957
Michigan.....	147	41,394	5,512	3,091	2,116
Wisconsin.....	40	11,747	1,838	1,051	658
West North Central, total.....	171	(x)	(x)	(x)	(x)
Minnesota.....	15	(x)	(x)	(x)	(x)
Iowa.....	15	(x)	(x)	(x)	(x)
Missouri.....	105	(x)	(x)	(x)	(x)
North Dakota.....	...	...	...	...	...
South Dakota.....	1	(x)	(x)	(x)	(x)
Nebraska.....	8	(x)	(x)	(x)	(x)
Kansas.....	27	5,952	851	506	403
South Atlantic, total.....	289	(x)	(x)	(x)	(x)
Delaware.....	3	(x)	(x)	(x)	(x)
Maryland.....	61	(x)	(x)	(x)	(x)
District of Columbia.....	62	(x)	(x)	(x)	(x)
Virginia.....	41	(x)	(x)	(x)	(x)
West Virginia.....	12	(x)	(x)	(x)	(x)
North Carolina.....	9	(x)	(x)	(x)	(x)
South Carolina.....	4	(x)	(x)	(x)	(x)
Georgia.....	50	10,445	1,563	942	734
Florida.....	47	18,341	2,952	1,535	1,326
East South Central, total.....	68	(x)	(x)	(x)	(x)
Kentucky.....	24	(x)	(x)	(x)	(x)
Tennessee.....	14	4,598	706	369	323
Alabama.....	28	(x)	(x)	(x)	(x)
Mississippi.....	2	(x)	(x)	(x)	(x)
West South Central, total.....	199	(x)	(x)	(x)	(x)
Arkansas.....	4	(x)	(x)	(x)	(x)
Louisiana.....	33	11,001	1,773	1,052	938
Oklahoma.....	45	9,367	1,343	773	647
Texas.....	117	32,943	5,265	2,755	2,287
Mountain, total.....	43	(x)	(x)	(x)	(x)
Montana.....	...	...	...	...	...
Idaho.....	4	(x)	(x)	(x)	(x)
Wyoming.....	2	(x)	(x)	(x)	(x)
Colorado.....	10	(x)	(x)	(x)	(x)
New Mexico.....	2	(x)	(x)	(x)	(x)
Arizona.....	15	(x)	(x)	(x)	(x)
Utah.....	9	(x)	(x)	(x)	(x)
Nevada.....	1	(x)	(x)	(x)	(x)
Pacific, total.....	229	(x)	(x)	(x)	(x)
Washington.....	22	(x)	(x)	(x)	(x)
Oregon.....	5	(x)	(x)	(x)	(x)
California.....	202	82,683	14,463	6,402	5,549

x Withheld to avoid disclosure.

Table 24B.—DRUG STORES, WITHOUT FOUNTAIN--SINGLE UNITS AND MULTIUNITS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	Total		Single units				
	Stores	Sales, entire year	Stores	Sales, entire year	Pay roll, entire year	Paid employees, workweek ended nearest Nov. 15	
	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	Total (Number)	Full work-week (Number)
United States, total.....	13,526	881,238	12,298	684,548	69,525	34,668	26,193
New England, total.....	251	17,773	221	(x)	(x)	(x)	(x)
Maine.....	31	1,534	29	(x)	(x)	(x)	(x)
New Hampshire.....	12	675	11	(x)	(x)	(x)	(x)
Vermont.....	19	1,532	17	(x)	(x)	(x)	(x)
Massachusetts.....	97	6,807	85	5,344	730	373	272
Rhode Island.....	19	2,558	14	(x)	(x)	(x)	(x)
Connecticut.....	73	4,667	65	3,933	492	210	171
Middle Atlantic, total.....	5,312	277,826	4,984	231,667	23,355	11,001	7,848
New York.....	3,550	180,522	3,379	154,160	15,961	7,098	5,119
New Jersey.....	827	53,247	781	46,286	4,475	2,116	1,486
Pennsylvania.....	935	44,057	824	31,221	2,919	1,787	1,243
East North Central, total.....	2,125	160,484	1,850	(x)	(x)	(x)	(x)
Ohio.....	562	42,549	455	24,175	2,535	1,412	1,005
Indiana.....	183	12,654	157	8,580	878	469	356
Illinois.....	755	48,258	681	36,680	3,921	1,964	1,330
Michigan.....	424	43,911	380	(x)	(x)	(x)	(x)
Wisconsin.....	201	13,112	177	(x)	(x)	(x)	(x)
West North Central, total.....	1,096	70,589	1,012	(x)	(x)	(x)	(x)
Minnesota.....	249	17,761	238	(x)	(x)	(x)	(x)
Iowa.....	173	10,466	167	(x)	(x)	(x)	(x)
Missouri.....	389	22,501	344	16,820	1,955	999	774
North Dakota.....	45	3,854	45	3,854	365	164	136
South Dakota.....	47	3,658	45	(x)	(x)	(x)	(x)
Nebraska.....	114	6,687	107	(x)	(x)	(x)	(x)
Kansas.....	79	5,662	66	3,642	359	207	161
South Atlantic, total.....	682	52,048	613	(x)	(x)	(x)	(x)
Delaware.....	23	1,301	22	(x)	(x)	(x)	(x)
Maryland.....	106	6,453	100	6,113	616	371	238
District of Columbia.....	43	6,882	33	(x)	(x)	(x)	(x)
Virginia.....	51	6,052	45	3,605	416	244	218
West Virginia.....	46	4,295	33	(x)	(x)	(x)	(x)
North Carolina.....	58	4,977	53	(x)	(x)	(x)	(x)
South Carolina.....	45	3,124	42	2,712	333	166	142
Georgia.....	140	7,949	127	6,192	623	386	303
Florida.....	170	11,015	158	9,525	1,193	549	462
East South Central, total.....	592	30,865	561	(x)	(x)	(x)	(x)
Kentucky.....	149	9,357	140	6,829	584	401	275
Tennessee.....	128	6,414	121	5,273	600	371	325
Alabama.....	158	7,281	146	(x)	(x)	(x)	(x)
Mississippi.....	157	7,813	154	(x)	(x)	(x)	(x)
West South Central, total.....	1,077	55,385	1,000	(x)	(x)	(x)	(x)
Arkansas.....	140	6,180	137	(x)	(x)	(x)	(x)
Louisiana.....	322	13,287	306	12,177	1,167	870	767
Oklahoma.....	94	6,300	93	(x)	(x)	(x)	(x)
Texas.....	521	29,618	464	23,287	2,448	1,433	1,228
Mountain, total.....	338	32,799	301	(x)	(x)	(x)	(x)
Montana.....	95	7,330	87	5,165	538	265	203
Idaho.....	65	6,473	57	5,083	460	216	177
Wyoming.....	9	637	7	(x)	(x)	(x)	(x)
Colorado.....	53	4,095	53	4,095	450	229	182
New Mexico.....	23	1,899	21	(x)	(x)	(x)	(x)
Arizona.....	32	3,849	27	(x)	(x)	(x)	(x)
Utah.....	31	4,487	28	(x)	(x)	(x)	(x)
Nevada.....	30	4,029	21	2,498	254	112	88
Pacific, total.....	2,053	183,469	1,756	(x)	(x)	(x)	(x)
Washington.....	324	29,093	283	(x)	(x)	(x)	(x)
Oregon.....	221	19,086	198	(x)	(x)	(x)	(x)
California.....	1,508	135,290	1,275	94,644	9,426	4,148	3,200

See footnote at end of table.

Table 248.—DRUG STORES, WITHOUT FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	2 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	1,228	196,690	25,405	10,375	8,723
New England, total.....	30	(x)	(x)	(x)	(x)
Maine.....	2	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)
Vermont.....	2	(x)	(x)	(x)	(x)
Massachusetts.....	12	1,463	167	72	64
Rhode Island.....	5	(x)	(x)	(x)	(x)
Connecticut.....	3	734	148	70	58
Middle Atlantic, total.....	328	46,159	5,692	2,373	1,985
New York.....	171	26,362	3,208	1,288	1,066
New Jersey.....	46	6,961	856	327	269
Pennsylvania.....	111	12,836	1,628	758	650
East North Central, total.....	275	(x)	(x)	(x)	(x)
Ohio.....	107	18,374	2,313	1,112	873
Indiana.....	26	4,074	498	233	169
Illinois.....	74	11,578	1,512	610	488
Michigan.....	44	(x)	(x)	(x)	(x)
Wisconsin.....	24	(x)	(x)	(x)	(x)
West North Central, total.....	84	(x)	(x)	(x)	(x)
Minnesota.....	11	(x)	(x)	(x)	(x)
Iowa.....	6	(x)	(x)	(x)	(x)
Missouri.....	45	5,681	819	413	347
North Dakota.....	...	...	...	...	...
South Dakota.....	2	(x)	(x)	(x)	(x)
Nebraska.....	7	(x)	(x)	(x)	(x)
Kansas.....	13	2,020	217	86	78
South Atlantic, total.....	69	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)
Maryland.....	6	340	38	18	17
District of Columbia.....	10	(x)	(x)	(x)	(x)
Virginia.....	6	2,447	261	137	124
West Virginia.....	13	(x)	(x)	(x)	(x)
North Carolina.....	5	(x)	(x)	(x)	(x)
South Carolina.....	3	412	66	25	25
Georgia.....	13	1,757	198	96	93
Florida.....	12	1,490	286	103	102
East South Central, total.....	31	(x)	(x)	(x)	(x)
Kentucky.....	9	2,528	346	95	87
Tennessee.....	7	1,141	157	71	66
Alabama.....	12	(x)	(x)	(x)	(x)
Mississippi.....	3	(x)	(x)	(x)	(x)
West South Central, total.....	77	(x)	(x)	(x)	(x)
Arkansas.....	3	(x)	(x)	(x)	(x)
Louisiana.....	16	1,110	142	111	98
Oklahoma.....	1	(x)	(x)	(x)	(x)
Texas.....	57	6,331	830	365	291
Mountain, total.....	37	(x)	(x)	(x)	(x)
Montana.....	8	2,165	236	105	99
Idaho.....	8	1,390	138	60	49
Wyoming.....	2	(x)	(x)	(x)	(x)
Colorado.....	...	...	...	...	...
New Mexico.....	2	(x)	(x)	(x)	(x)
Arizona.....	5	(x)	(x)	(x)	(x)
Utah.....	3	(x)	(x)	(x)	(x)
Nevada.....	9	1,531	173	78	73
Pacific, total.....	297	(x)	(x)	(x)	(x)
Washington.....	41	(x)	(x)	(x)	(x)
Oregon.....	23	(x)	(x)	(x)	(x)
California.....	233	40,646	5,904	1,868	1,622

See footnote at end of table.

Table 24B.—DRUG STORES, WITHOUT FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	4 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	588	119,471	14,457	6,107	5,044
New England, total.....	15	(x)	(x)	(x)	(x)
Maine.....	...	...	...	...	...
New Hampshire.....	...	...	...	...	...
Vermont.....	...	...	...	...	...
Massachusetts.....	9	1,230	132	56	48
Rhode Island.....	4	(x)	(x)	(x)	(x)
Connecticut.....	2	(x)	(x)	(x)	(x)
Middle Atlantic, total.....	186	(x)	(x)	(x)	(x)
New York.....	76	(x)	(x)	(x)	(x)
New Jersey.....	29	5,599	640	241	204
Pennsylvania.....	81	10,430	1,219	599	506
East North Central, total.....	144	(x)	(x)	(x)	(x)
Ohio.....	68	14,022	1,567	852	632
Indiana.....	15	3,092	354	173	114
Illinois.....	23	4,694	564	236	189
Michigan.....	24	(x)	(x)	(x)	(x)
Wisconsin.....	14	(x)	(x)	(x)	(x)
West North Central, total.....	30	(x)	(x)	(x)	(x)
Minnesota.....	4	(x)	(x)	(x)	(x)
Iowa.....	4	(x)	(x)	(x)	(x)
Missouri.....	19	(x)	(x)	(x)	(x)
North Dakota.....	...	...	...	...	...
South Dakota.....	1	(x)	(x)	(x)	(x)
Nebraska.....	...	...	...	...	...
Kansas.....	2	(x)	(x)	(x)	(x)
South Atlantic, total.....	25	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)
Maryland.....	...	...	...	...	...
District of Columbia.....	8	(x)	(x)	(x)	(x)
Virginia.....	2	(x)	(x)	(x)	(x)
West Virginia.....	10	1,970	257	94	90
North Carolina.....	3	(x)	(x)	(x)	(x)
South Carolina.....	1	(x)	(x)	(x)	(x)
Georgia.....	...	...	...	...	...
Florida.....	...	...	...	...	...
East South Central, total.....	10	(x)	(x)	(x)	(x)
Kentucky.....	3	(x)	(x)	(x)	(x)
Tennessee.....	3	(x)	(x)	(x)	(x)
Alabama.....	3	(x)	(x)	(x)	(x)
Mississippi.....	1	(x)	(x)	(x)	(x)
West South Central, total.....	29	(x)	(x)	(x)	(x)
Arkansas.....	1	(x)	(x)	(x)	(x)
Louisiana.....	5	(x)	(x)	(x)	(x)
Oklahoma.....	...	...	...	...	...
Texas.....	23	4,057	477	189	155
Mountain, total.....	15	(x)	(x)	(x)	(x)
Montana.....	3	(x)	(x)	(x)	(x)
Idaho.....	2	(x)	(x)	(x)	(x)
Wyoming.....	1	(x)	(x)	(x)	(x)
Colorado.....	...	...	...	...	...
New Mexico.....	...	...	...	...	...
Arizona.....	4	(x)	(x)	(x)	(x)
Utah.....	2	(x)	(x)	(x)	(x)
Nevada.....	3	(x)	(x)	(x)	(x)
Pacific, total.....	134	(x)	(x)	(x)	(x)
Washington.....	25	(x)	(x)	(x)	(x)
Oregon.....	2	(x)	(x)	(x)	(x)
California.....	107	23,090	3,230	1,016	906

See footnote at end of table.

Table 24B.--DRUG STORES, WITHOUT FOUNTAIN--SINGLE UNITS AND MULTIUNITS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	11 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	329	(x)	(x)	(x)	(x)
New England, total.....	3	(x)	(x)	(x)	(x)
Maine.....	...	...	...	...	...
New Hampshire.....	...	...	...	...	...
Vermont.....	...	...	...	...	...
Massachusetts.....	2	(x)	(x)	(x)	(x)
Rhode Island.....	...	...	...	...	...
Connecticut.....	1	(x)	(x)	(x)	(x)
Middle Atlantic, total.....	112	(x)	(x)	(x)	(x)
New York.....	38	(x)	(x)	(x)	(x)
New Jersey.....	18	3,217	370	144	124
Pennsylvania.....	56	7,292	756	420	338
East North Central, total.....	108	(x)	(x)	(x)	(x)
Ohio.....	56	10,209	1,183	635	508
Indiana.....	13	(x)	(x)	(x)	(x)
Illinois.....	6	(x)	(x)	(x)	(x)
Michigan.....	19	(x)	(x)	(x)	(x)
Wisconsin.....	14	(x)	(x)	(x)	(x)
West North Central, total.....	11	(x)	(x)	(x)	(x)
Minnesota.....	1	(x)	(x)	(x)	(x)
Iowa.....	1	(x)	(x)	(x)	(x)
Missouri.....	8	(x)	(x)	(x)	(x)
North Dakota.....	...	...	...	...	...
South Dakota.....	1	(x)	(x)	(x)	(x)
Nebraska.....	...	...	...	...	...
Kansas.....	...	...	...	...	...
South Atlantic, total.....	13	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)
Maryland.....	...	...	...	...	...
District of Columbia.....	3	(x)	(x)	(x)	(x)
Virginia.....	...	...	...	...	...
West Virginia.....	9	(x)	(x)	(x)	(x)
North Carolina.....	...	...	...	...	...
South Carolina.....	...	...	...	...	...
Georgia.....	...	...	...	...	...
Florida.....	...	...	...	...	...
East South Central, total.....	2	(x)	(x)	(x)	(x)
Kentucky.....	2	(x)	(x)	(x)	(x)
Tennessee.....	...	...	...	...	...
Alabama.....	...	...	...	...	...
Mississippi.....	...	...	...	...	...
West South Central, total.....	4	(x)	(x)	(x)	(x)
Arkansas.....	...	...	...	...	...
Louisiana.....	...	...	...	...	...
Oklahoma.....	...	...	...	...	...
Texas.....	4	(x)	(x)	(x)	(x)
Mountain, total.....	5	(x)	(x)	(x)	(x)
Montana.....	...	...	...	...	...
Idaho.....	1	(x)	(x)	(x)	(x)
Wyoming.....	1	(x)	(x)	(x)	(x)
Colorado.....	...	...	...	...	...
New Mexico.....	...	...	...	...	...
Arizona.....	2	(x)	(x)	(x)	(x)
Utah.....	...	...	...	...	...
Nevada.....	1	(x)	(x)	(x)	(x)
Pacific, total.....	71	(x)	(x)	(x)	(x)
Washington.....	3	(x)	(x)	(x)	(x)
Oregon.....	1	(x)	(x)	(x)	(x)
California.....	67	(x)	(x)	(x)	(x)

x Withheld to avoid disclosure.

Table 24C.—PROPRIETARY STORES, WITH FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	Total		Single units				
	Stores	Sales, entire year	Stores	Sales, entire year	Pay roll, entire year	Paid employees, workweek ended nearest Nov. 15	
	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)	(Thousand dollars)	Total (Number)	Full work-week (Number)
United States, total.....	6,295	249,185	5,955	217,474	18,473	16,136	11,129
New England, total.....	595	27,833	577	(x)	(x)	(x)	(x)
Maine.....	66	2,428	61	(x)	(x)	(x)	(x)
New Hampshire.....	37	1,813	36	(x)	(x)	(x)	(x)
Vermont.....	24	759	23	(x)	(x)	(x)	(x)
Massachusetts.....	320	16,630	309	15,336	1,499	1,079	641
Rhode Island.....	74	3,018	74	3,018	255	178	107
Connecticut.....	74	3,185	74	3,185	243	156	100
Middle Atlantic, total.....	782	30,526	720	(x)	(x)	(x)	(x)
New York.....	160	6,808	153	(x)	(x)	(x)	(x)
New Jersey.....	95	3,895	93	(x)	(x)	(x)	(x)
Pennsylvania.....	527	19,823	474	16,684	1,238	1,227	685
East North Central, total.....	1,149	52,801	1,065	(x)	(x)	(x)	(x)
Ohio.....	316	13,398	294	11,364	887	788	499
Indiana.....	202	7,237	191	(x)	(x)	(x)	(x)
Illinois.....	267	15,840	235	(x)	(x)	(x)	(x)
Michigan.....	276	12,043	265	11,167	663	598	344
Wisconsin.....	88	4,283	80	(x)	(x)	(x)	(x)
West North Central, total.....	817	31,358	791	(x)	(x)	(x)	(x)
Minnesota.....	56	2,524	55	(x)	(x)	(x)	(x)
Iowa.....	157	8,044	141	(x)	(x)	(x)	(x)
Missouri.....	255	9,103	250	(x)	(x)	(x)	(x)
North Dakota.....	38	1,481	38	1,481	122	105	71
South Dakota.....	43	1,666	43	1,666	107	86	52
Nebraska.....	64	2,212	63	(x)	(x)	(x)	(x)
Kansas.....	204	6,328	201	6,212	456	486	287
South Atlantic, total.....	1,096	38,403	1,036	(x)	(x)	(x)	(x)
Delaware.....	20	454	19	(x)	(x)	(x)	(x)
Maryland.....	80	3,984	70	(x)	(x)	(x)	(x)
District of Columbia.....	19	863	17	(x)	(x)	(x)	(x)
Virginia.....	194	8,829	177	7,533	792	642	495
West Virginia.....	106	4,229	91	(x)	(x)	(x)	(x)
North Carolina.....	155	5,414	153	(x)	(x)	(x)	(x)
South Carolina.....	50	1,929	47	(x)	(x)	(x)	(x)
Georgia.....	107	3,151	103	(x)	(x)	(x)	(x)
Florida.....	365	9,550	359	9,301	712	648	553
East South Central, total.....	396	13,766	377	(x)	(x)	(x)	(x)
Kentucky.....	94	4,049	87	3,656	300	251	184
Tennessee.....	102	3,572	97	(x)	(x)	(x)	(x)
Alabama.....	133	4,156	126	(x)	(x)	(x)	(x)
Mississippi.....	67	1,989	67	1,989	170	144	123
West South Central, total.....	949	34,577	897	(x)	(x)	(x)	(x)
Arkansas.....	77	2,649	76	(x)	(x)	(x)	(x)
Louisiana.....	82	3,203	80	(x)	(x)	(x)	(x)
Oklahoma.....	149	4,566	149	4,566	376	373	266
Texas.....	641	24,159	592	(x)	(x)	(x)	(x)
Mountain, total.....	208	7,800	204	(x)	(x)	(x)	(x)
Montana.....	29	796	29	796	53	47	34
Idaho.....	19	876	19	876	66	56	31
Wyoming.....	21	(x)	20	(x)	(x)	(x)	(x)
Colorado.....	66	2,411	66	2,411	241	197	145
New Mexico.....	30	894	28	(x)	(x)	(x)	(x)
Arizona.....	17	832	17	832	105	88	69
Utah.....	20	(x)	19	(x)	(x)	(x)	(x)
Nevada.....	6	222	6	222	22	13	11
Pacific, total.....	303	12,121	288	(x)	(x)	(x)	(x)
Washington.....	58	1,661	54	(x)	(x)	(x)	(x)
Oregon.....	51	1,791	50	(x)	(x)	(x)	(x)
California.....	194	8,669	184	7,799	706	470	341

See footnote at end of table.

Table 24C.—PROPRIETARY STORES, WITH FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Geographic division and State	2 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	340	31,711	4,858	3,108	2,407
New England, total.....	18	(x)	(x)	(x)	(x)
Maine.....	5	(x)	(x)	(x)	(x)
New Hampshire.....	1	(x)	(x)	(x)	(x)
Vermont.....	1	(x)	(x)	(x)	(x)
Massachusetts.....	11	1,294	179	94	62
Rhode Island.....	...	...	...	...	...
Connecticut.....	...	...	...	...	...
Middle Atlantic, total.....	62	(x)	(x)	(x)	(x)
New York.....	7	(x)	(x)	(x)	(x)
New Jersey.....	2	(x)	(x)	(x)	(x)
Pennsylvania.....	53	3,139	436	362	255
East North Central, total.....	84	(x)	(x)	(x)	(x)
Ohio.....	22	2,034	319	190	144
Indiana.....	11	(x)	(x)	(x)	(x)
Illinois.....	32	(x)	(x)	(x)	(x)
Michigan.....	11	876	124	84	53
Wisconsin.....	8	(x)	(x)	(x)	(x)
West North Central, total.....	26	(x)	(x)	(x)	(x)
Minnesota.....	1	(x)	(x)	(x)	(x)
Iowa.....	16	(x)	(x)	(x)	(x)
Missouri.....	5	(x)	(x)	(x)	(x)
North Dakota.....	...	...	...	...	...
South Dakota.....	...	...	...	...	...
Nebraska.....	1	(x)	(x)	(x)	(x)
Kansas.....	3	116	19	14	8
South Atlantic, total.....	60	(x)	(x)	(x)	(x)
Delaware.....	1	(x)	(x)	(x)	(x)
Maryland.....	10	(x)	(x)	(x)	(x)
District of Columbia.....	2	(x)	(x)	(x)	(x)
Virginia.....	17	1,296	187	145	138
West Virginia.....	15	(x)	(x)	(x)	(x)
North Carolina.....	2	(x)	(x)	(x)	(x)
South Carolina.....	3	(x)	(x)	(x)	(x)
Georgia.....	4	(x)	(x)	(x)	(x)
Florida.....	6	249	37	24	24
East South Central, total.....	19	(x)	(x)	(x)	(x)
Kentucky.....	7	393	42	32	32
Tennessee.....	5	(x)	(x)	(x)	(x)
Alabama.....	7	(x)	(x)	(x)	(x)
Mississippi.....	...	...	...	...	...
West South Central, total.....	52	(x)	(x)	(x)	(x)
Arkansas.....	1	(x)	(x)	(x)	(x)
Louisiana.....	2	(x)	(x)	(x)	(x)
Oklahoma.....	...	...	...	...	...
Texas.....	49	(x)	(x)	(x)	(x)
Mountain, total.....	4	(x)	(x)	(x)	(x)
Montana.....	...	...	...	...	...
Idaho.....	...	...	...	...	...
Wyoming.....	1	(x)	(x)	(x)	...
Colorado.....	...	...	...	...	...
New Mexico.....	2	(x)	(x)	(x)	(x)
Arizona.....	...	...	...	...	...
Utah.....	1	(x)	(x)	...	...
Nevada.....	...	...	...	...	...
Pacific, total.....	15	(x)	(x)	(x)	(x)
Washington.....	4	(x)	(x)	(x)	(x)
Oregon.....	1	(x)	(x)	(x)	(x)
California.....	10	870	137	54	50

See footnote at end of table.

Table 24C.—PROPRIETARY STORES, WITH FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	<i>4 or more store multiunits</i>				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	174	23,530	3,695	2,363	1,793
New England, total.....	7	(x)	(x)	(x)	(x)
Maine.....	...	...	...	...	...
New Hampshire.....	...	...	...	...	...
Vermont.....	...	...	...	...	...
Massachusetts.....	7	(x)	(x)	(x)	(x)
Rhode Island.....	...	...	...	...	...
Connecticut.....	...	...	...	...	...
Middle Atlantic, total.....	34	(x)	(x)	(x)	(x)
New York.....	2	(x)	(x)	(x)	(x)
New Jersey.....	...	...	...	...	...
Pennsylvania.....	32	2,421	390	286	197
East North Central, total.....	59	(x)	(x)	(x)	(x)
Ohio.....	15	1,689	283	164	129
Indiana.....	5	(x)	(x)	(x)	(x)
Illinois.....	26	(x)	(x)	(x)	(x)
Michigan.....	5	(x)	(x)	(x)	(x)
Wisconsin.....	8	(x)	(x)	(x)	(x)
West North Central, total.....	22	(x)	(x)	(x)	(x)
Minnesota.....	1	(x)	(x)	(x)	(x)
Iowa.....	16	(x)	(x)	(x)	(x)
Missouri.....	2	(x)	(x)	(x)	(x)
North Dakota.....	...	...	...	...	...
South Dakota.....	...	...	...	...	...
Nebraska.....	1	(x)	(x)	(x)	(x)
Kansas.....	2	(x)	(x)	(x)	(x)
South Atlantic, total.....	17	(x)	(x)	(x)	(x)
Delaware.....	...	...	...	...	...
Maryland.....	5	(x)	(x)	(x)	(x)
District of Columbia.....	1	(x)	(x)	(x)	(x)
Virginia.....	6	(x)	(x)	(x)	(x)
West Virginia.....	5	625	78	41	41
North Carolina.....	...	...	...	...	...
South Carolina.....	...	...	...	...	...
Georgia.....	...	...	...	...	...
Florida.....	...	...	...	...	...
East South Central, total.....	9	(x)	(x)	(x)	(x)
Kentucky.....	1	(x)	(x)	(x)	(x)
Tennessee.....	2	(x)	(x)	(x)	(x)
Alabama.....	6	386	65	61	40
Mississippi.....	...	...	...	...	...
West South Central, total.....	22	2,814	402	292	264
Arkansas.....	...	...	...	...	...
Louisiana.....	...	...	...	...	...
Oklahoma.....	...	...	...	...	...
Texas.....	22	2,814	402	292	264
Mountain, total.....	...	...	...	...	...
Montana.....	...	...	...	...	...
Idaho.....	...	...	...	...	...
Wyoming.....	...	...	...	...	...
Colorado.....	...	...	...	...	...
New Mexico.....	...	...	...	...	...
Arizona.....	...	...	...	...	...
Utah.....	...	...	...	...	...
Nevada.....	...	...	...	...	...
Pacific, total.....	4	(x)	(x)	(x)	(x)
Washington.....	2	(x)	(x)	(x)	(x)
Oregon.....	...	...	...	...	...
California.....	2	(x)	(x)	(x)	(x)

x Withheld to avoid disclosure.

Table 24D.—PROPRIETARY STORES, WITHOUT FOUNTAIN—SINGLE UNITS AND MULTIUNITS—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1943

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	Total		Single units				
	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
						Total (Number)	Full work- week (Number)
United States, total.....	2,546	85,583	2,294	64,483	4,549	3,243	2,355
New England, total.....	269	11,440	209	(x)	(x)	(x)	(x)
Maine.....	38	1,071	31	(x)	(x)	(x)	(x)
New Hampshire.....	26	1,104	22	(x)	(x)	(x)	(x)
Vermont.....	12	242	12	242	13	13	10
Massachusetts.....	118	5,209	94	4,016	371	234	171
Rhode Island.....	9	429	6	(x)	(x)	(x)	(x)
Connecticut.....	66	3,385	44	1,905	123	99	73
Middle Atlantic, total.....	462	18,932	391	(x)	(x)	(x)	(x)
New York.....	115	4,303	112	(x)	(x)	(x)	(x)
New Jersey.....	57	3,351	54	(x)	(x)	(x)	(x)
Pennsylvania.....	290	11,278	225	6,247	293	247	181
East North Central, total.....	349	14,808	328	(x)	(x)	(x)	(x)
Ohio.....	103	3,967	91	3,100	268	156	123
Indiana.....	41	983	40	(x)	(x)	(x)	(x)
Illinois.....	100	3,272	96	(x)	(x)	(x)	(x)
Michigan.....	83	6,044	79	(x)	(x)	(x)	(x)
Wisconsin.....	22	542	22	542	38	35	25
West North Central, total.....	316	7,634	315	(x)	(x)	(x)	(x)
Minnesota.....	31	871	31	871	49	36	28
Iowa.....	79	2,510	79	2,510	194	157	97
Missouri.....	110	2,099	109	(x)	(x)	(x)	(x)
North Dakota.....	21	717	21	717	70	45	26
South Dakota.....	16	422	16	422	32	31	19
Nebraska.....	33	573	33	573	22	26	18
Kansas.....	26	442	26	442	25	19	15
South Atlantic, total.....	324	9,876	278	(x)	(x)	(x)	(x)
Delaware.....	19	760	8	(x)	(x)	(x)	(x)
Maryland.....	44	1,992	28	(x)	(x)	(x)	(x)
District of Columbia.....	9	345	9	345	58	31	28
Virginia.....	34	1,421	28	941	81	58	41
West Virginia.....	20	1,792	12	(x)	(x)	(x)	(x)
North Carolina.....	15	445	14	(x)	(x)	(x)	(x)
South Carolina.....	7	90	6	(x)	(x)	(x)	(x)
Georgia.....	41	721	38	(x)	(x)	(x)	(x)
Florida.....	135	2,310	135	2,310	127	106	86
East South Central, total.....	225	4,032	219	(x)	(x)	(x)	(x)
Kentucky.....	24	648	24	648	39	30	19
Tennessee.....	83	1,324	80	(x)	(x)	(x)	(x)
Alabama.....	65	1,002	63	(x)	(x)	(x)	(x)
Mississippi.....	53	1,058	52	(x)	(x)	(x)	(x)
West South Central, total.....	365	9,173	339	(x)	(x)	(x)	(x)
Arkansas.....	51	875	51	875	62	46	38
Louisiana.....	64	2,216	63	(x)	(x)	(x)	(x)
Oklahoma.....	33	609	33	609	29	26	19
Texas.....	217	5,473	192	(x)	(x)	(x)	(x)
Mountain, total.....	55	1,408	53	(x)	(x)	(x)	(x)
Montana.....	19	581	19	581	34	34	27
Idaho.....	3	30	3	30	1	1	1
Wyoming.....	2	(x)	2	(x)	(x)	(x)	(x)
Colorado.....	11	229	11	229	16	12	8
New Mexico.....	6	90	6	90	9	7	7
Arizona.....	8	219	7	(x)	(x)	(x)	(x)
Utah.....	2	(x)	1	(x)	(x)	(x)	(x)
Nevada.....	4	120	4	120	3	2	2
Pacific, total.....	181	8,280	162	(x)	(x)	(x)	(x)
Washington.....	49	1,790	45	(x)	(x)	(x)	(x)
Oregon.....	21	1,109	19	(x)	(x)	(x)	(x)
California.....	111	5,381	98	4,227	330	172	137

See footnote at end of table.

Table 24D.--PROPRIETARY STORES, WITHOUT FOUNTAIN--SINGLE UNITS AND MULTIUNITS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948--Continued
Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	<i>2 or more store multiunits</i>				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	252	21,100	1,966	1,170	905
New England, total.....	60	(x)	(x)	(x)	(x)
Maine.....	7	(x)	(x)	(x)	(x)
New Hampshire.....	4	(x)	(x)	(x)	(x)
Vermont.....	...	...	...	...	...
Massachusetts.....	24	1,193	117	72	58
Rhode Island.....	3	(x)	(x)	(x)	(x)
Connecticut.....	22	1,480	128	65	61
Middle Atlantic, total.....	71	(x)	(x)	(x)	(x)
New York.....	3	(x)	(x)	(x)	(x)
New Jersey.....	3	(x)	(x)	(x)	(x)
Pennsylvania.....	65	5,031	462	318	207
East North Central, total.....	21	(x)	(x)	(x)	(x)
Ohio.....	12	867	113	110	80
Indiana.....	1	(x)	(x)	(x)	(x)
Illinois.....	4	(x)	(x)	(x)	(x)
Michigan.....	4	(x)	(x)	(x)	(x)
Wisconsin.....	...	...	...	...	...
West North Central, total.....	1	(x)	(x)	(x)	(x)
Minnesota.....	...	...	...	...	...
Iowa.....	...	...	...	...	...
Missouri.....	1	(x)	(x)	(x)	(x)
North Dakota.....	...	...	...	...	...
South Dakota.....	...	...	...	...	...
Nebraska.....	...	...	...	...	...
Kansas.....	...	...	...	...	...
South Atlantic, total.....	46	(x)	(x)	(x)	(x)
Delaware.....	11	(x)	(x)	(x)	(x)
Maryland.....	16	(x)	(x)	(x)	(x)
District of Columbia.....	...	...	...	...	...
Virginia.....	6	480	36	24	19
West Virginia.....	8	(x)	(x)	(x)	(x)
North Carolina.....	1	(x)	(x)	(x)	(x)
South Carolina.....	1	(x)	(x)	(x)	(x)
Georgia.....	3	(x)	(x)	(x)	(x)
Florida.....	...	...	...	...	...
East South Central, total.....	6	(x)	(x)	(x)	(x)
Kentucky.....	...	...	...	...	...
Tennessee.....	3	(x)	(x)	(x)	(x)
Alabama.....	2	(x)	(x)	(x)	(x)
Mississippi.....	1	(x)	(x)	(x)	(x)
West South Central, total.....	26	(x)	(x)	(x)	(x)
Arkansas.....	...	...	...	...	...
Louisiana.....	1	(x)	(x)	(x)	(x)
Oklahoma.....	...	...	...	...	...
Texas.....	25	(x)	(x)	(x)	(x)
Mountain, total.....	2	(x)	(x)	(x)	(x)
Montana.....	...	...	...	...	...
Idaho.....	...	...	...	...	...
Wyoming.....	...	...	...	...	...
Colorado.....	...	...	...	...	...
New Mexico.....	...	...	...	...	...
Arizona.....	1	(x)	(x)	(x)	(x)
Utah.....	1	(x)	(x)	(x)	(x)
Nevada.....	...	...	...	...	...
Pacific, total.....	19	(x)	(x)	(x)	(x)
Washington.....	4	(x)	(x)	(x)	(x)
Oregon.....	2	(x)	(x)	(x)	(x)
California.....	13	1,154	151	47	41

x Withheld to avoid disclosure.

Table 24D.--PROPRIETARY STORES, WITHOUT FOUNTAIN--SINGLE UNITS AND MULTIUNITS--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948--Continue^c

Stores, Sales, Pay Roll, and Paid Employees

Geographic division and State	4 or more store multiunits				
	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
United States, total.....	139	12,675	1,179	730	531
New England, total.....	21	(x)	(x)	(x)	(x)
Maine.....	5	(x)	(x)	(x)	(x)
New Hampshire.....	2	(x)	(x)	(x)	(x)
Vermont.....	...	...	...	...	...
Massachusetts.....	6	(x)	(x)	(x)	(x)
Rhode Island.....	...	...	...	...	...
Connecticut.....	8	(x)	(x)	(x)	(x)
Middle Atlantic, total.....	52	4,505	398	275	175
New York.....	...	...	...	...	...
New Jersey.....	...	...	...	...	...
Pennsylvania.....	52	4,505	398	275	175
East North Central, total.....	11	(x)	(x)	(x)	(x)
Ohio.....	6	787	96	96	66
Indiana.....	1	(x)	(x)	(x)	(x)
Illinois.....	3	(x)	(x)	(x)	(x)
Michigan.....	1	(x)	(x)	(x)	(x)
Wisconsin.....	...	...	...	...	...
West North Central, total.....	...	...	...	...	...
Minnesota.....	...	...	...	...	...
Iowa.....	...	...	...	...	...
Missouri.....	...	...	...	...	...
North Dakota.....	...	...	...	...	...
South Dakota.....	...	...	...	...	...
Nebraska.....	...	...	...	...	...
Kansas.....	...	...	...	...	...
South Atlantic, total.....	33	(x)	(x)	(x)	(x)
Delaware.....	8	(x)	(x)	(x)	(x)
Maryland.....	15	(x)	(x)	(x)	(x)
District of Columbia.....	...	...	...	...	...
Virginia.....	3	(x)	(x)	(x)	(x)
West Virginia.....	7	1,226	120	62	56
North Carolina.....	...	...	...	...	...
South Carolina.....	...	...	...	...	...
Georgia.....	...	...	...	...	...
Florida.....	...	...	...	...	...
East South Central, total.....	...	...	...	...	...
Kentucky.....	...	...	...	...	...
Tennessee.....	...	...	...	...	...
Alabama.....	...	...	...	...	...
Mississippi.....	...	...	...	...	...
West South Central, total.....	14	1,280	105	54	51
Arkansas.....	...	...	...	...	...
Louisiana.....	...	...	...	...	...
Oklahoma.....	...	...	...	...	...
Texas.....	14	1,280	105	54	51
Mountain, total.....	1	(x)	(x)	(x)	(x)
Montana.....	...	...	...	...	...
Idaho.....	...	...	...	...	...
Wyoming.....	...	...	...	...	...
Colorado.....	...	...	...	...	...
New Mexico.....	...	...	...	...	...
Arizona.....	1	(x)	(x)	(x)	(x)
Utah.....	...	...	...	...	...
Nevada.....	...	...	...	...	...
Pacific, total.....	7	(x)	(x)	(x)	(x)
Washington.....	1	(x)	(x)	(x)	(x)
Oregon.....	...	...	...	...	...
California.....	6	(x)	(x)	(x)	(x)

x Withheld to avoid disclosure.

Table 25A.--DRUG STORES--SALES SIZE--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Sales size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	46,955	3,678,463	438,639	43,227	18,789	259,234	195,192
Stores operated entire year with annual sales of--							
\$1,000,000 or more.....	54	(x)	(x)	(x)	(x)	(x)	(x)
\$500,000 to \$999,999.....	341	(x)	(x)	(x)	(x)	(x)	(x)
\$300,000 to \$499,999.....	881	330,523	48,479	248	39	23,808	19,358
\$100,000 to \$299,999.....	8,688	1,341,241	180,775	6,525	1,965	93,972	74,827
\$ 50,000 to \$ 99,999.....	14,188	1,003,037	107,408	13,976	4,897	69,503	50,326
Less than \$50,000.....	19,607	573,419	44,282	19,451	10,508	37,816	23,238
Stores not operated entire year.	3,196	128,472	14,661	2,981	1,368	13,268	9,905

x Withheld to avoid disclosure.

Table 25B.--PROPRIETARY STORES--SALES SIZE--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Sales size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total....	8,841	334,768	29,846	8,598	5,160	23,657	16,796
Stores operated entire year with annual sales of--							
\$1,000,000 or more.....	1	(x)	(x)	(x)	(x)	(x)	(x)
\$500,000 to \$999,999.....	6	(x)	(x)	(x)	(x)	(x)	(x)
\$300,000 to \$499,999.....	16	5,921	697	3	...	385	328
\$100,000 to \$299,999.....	323	47,824	5,566	193	62	3,301	2,560
\$ 50,000 to \$ 99,999.....	1,763	121,706	12,263	1,681	654	8,675	6,390
Less than \$50,000.....	5,629	132,482	8,790	5,603	3,709	8,759	5,661
Stores not operated entire year	1,103	20,689	1,704	1,117	735	2,151	1,537

x Withheld to avoid disclosure.

Table 26A.--DRUG STORES--SALES SIZE--UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Stores and Sales

Geographic division and State	All stores		Stores operated entire year with annual sales of—								Stores not operated entire year	
	Number	Sales, entire year (Thousand dollars)	\$300,000 or more		\$100,000 to \$299,999		\$50,000 to \$49,999		Less than \$50,000		Number	Sales (Thousand dollars)
			Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)		
United States, total.....	46,955	3,678,463	1,276	632,294	8,688	1,341,241	14,188	1,003,037	19,607	573,419	3,196	128,472
New England, total.....	3,253	229,882	46	(x)	473	(x)	1,341	94,215	1,241	41,173	152	5,642
Maine.....	269	15,898	3	(x)	23	(x)	96	6,684	138	4,534	9	(x)
New Hampshire.....	165	10,550	...	...	24	3,452	68	4,663	70	(x)	3	(x)
Vermont.....	104	6,390	1	(x)	6	(x)	50	3,606	42	(x)	5	227
Massachusetts.....	1,640	117,903	22	(x)	258	36,023	715	50,075	568	(x)	77	2,684
Rhode Island.....	282	22,132	9	4,717	50	(x)	92	6,632	121	(x)	10	244
Connecticut.....	793	57,009	11	5,629	112	16,514	320	22,555	302	10,229	48	2,082
Middle Atlantic, total.....	10,929	612,226	172	77,446	1,470	222,181	2,687	185,931	6,006	165,190	594	21,478
New York.....	5,897	362,199	100	44,278	806	120,665	1,364	94,388	3,303	90,358	324	12,510
New Jersey.....	1,588	106,656	30	(x)	260	(x)	1,457	31,714	797	21,684	84	2,741
Pennsylvania.....	3,444	201,371	42	(x)	404	(x)	866	59,829	1,946	53,148	186	6,227
East North Central, total.....	9,494	837,802	319	141,863	2,218	355,863	2,931	208,681	3,439	105,447	587	25,948
Ohio.....	2,298	199,080	62	(x)	552	(x)	747	53,331	793	24,798	144	6,998
Indiana.....	1,215	106,132	35	14,642	296	46,047	412	29,816	400	12,448	72	3,139
Illinois.....	2,927	240,655	107	49,428	529	86,927	835	48,162	1,270	37,697	182	8,111
Michigan.....	1,973	214,165	97	(x)	661	(x)	573	21,115	518	15,887	124	5,159
Wisconsin.....	1,081	77,770	18	7,809	180	26,877	364	25,737	458	14,807	61	2,540
West North Central, total.....	5,053	367,277	111	69,596	707	107,370	1,510	(x)	2,397	(x)	328	14,811
Minnesota.....	915	74,848	26	15,666	147	21,841	320	22,546	368	11,869	54	2,926
Iowa.....	856	55,486	15	(x)	95	(x)	258	17,582	437	12,152	51	1,748
Missouri.....	1,580	126,258	51	(x)	236	(x)	420	29,327	754	21,520	119	5,030
North Dakota.....	160	12,176	4	(x)	24	(x)	56	(x)	68	(x)	8	(x)
South Dakota.....	216	14,214	2	(x)	29	(x)	73	5,070	99	(x)	13	(x)
Nebraska.....	564	35,839	7	(x)	70	11,004	164	(x)	291	(x)	32	1,664
Kansas.....	762	48,456	6	3,856	106	15,948	219	15,424	380	11,219	51	2,009

See footnote at end of table.

Table 264.—DRUG STORES—SALES SIZE—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

Stores and Sales

Geographic division and State	All stores					Stores operated entire year with annual sales of—							Stores not operated entire year		
	Number	Sales, entire year (Thousand dollars)	\$300,000 or more		\$100,000 to \$259,999		\$50,000 to \$99,999		Less than \$50,000		Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)		Sales (Thousand dollars)
			Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)					
South Atlantic, total.....	5,045	453,247	198	(x)	1,090	(x)	1,615	(x)	1,760	(x)		382			16,190
Delaware.....	95	7,540	4	1,955	14	(x)	25	1,673	44	(x)		8			394
Maryland.....	631	57,518	29	(x)	139	21,514	219	15,459	204	(x)		40			1,419
District of Columbia.....	299	51,359	50	22,468	118	20,844	67	5,042	39	(x)		25			(x)
Virginia.....	641	66,827	40	(x)	175	26,678	189	13,580	193	(x)		44			1,854
West Virginia.....	350	27,121	6	(x)	74	(x)	113	7,872	136	4,109		21			798
North Carolina.....	813	61,000	16	7,630	153	(x)	297	(x)	303	8,506		44			1,596
South Carolina.....	505	33,210	9	4,353	65	(x)	164	11,573	237	7,043		30			(x)
Georgia.....	945	65,545	13	5,318	166	(x)	302	(x)	392	10,989		72			2,758
Florida.....	766	83,127	31	23,525	186	30,490	239	17,874	212	6,593		98			4,645
East South Central, total.....	2,678	184,519	51	24,146	408	60,429	836	59,236	1,191	34,899		192			5,809
Kentucky.....	676	53,817	22	10,255	121	17,710	228	16,471	260	8,079		45			1,302
Tennessee.....	828	57,709	16	7,242	129	(x)	254	(x)	360	10,497		69			2,623
Alabama.....	669	45,395	8	4,452	101	(x)	219	(x)	292	8,727		49			1,385
Mississippi.....	505	27,598	5	2,197	57	8,084	135	9,222	279	7,596		29			499
West South Central, total.....	4,590	330,676	111	51,304	760	117,488	1,344	(x)	1,870	(x)		405			13,305
Arkansas.....	532	29,108	3	1,438	36	(x)	153	(x)	291	(x)		28			648
Louisiana.....	746	53,759	25	11,767	110	(x)	205	(x)	344	(x)		62			1,950
Oklahoma.....	865	55,787	10	6,051	118	18,124	265	18,875	413	11,234		99			1,503
Texas.....	2,447	192,022	73	32,048	476	74,567	721	51,584	922	24,619		235			9,204
Mountain, total.....	1,656	153,120	53	26,850	431	65,676	541	(x)	472	(x)		159			6,688
Montana.....	199	13,759	5	2,012	25	3,930	64	4,565	90	2,579		15			669
Idaho.....	181	14,122	2	(x)	38	(x)	68	4,936	59	(x)		14			(x)
Wyoming.....	88	8,644	3	1,277	32	4,473	31	(x)	17	(x)		5			(x)
Colorado.....	523	48,539	18	8,438	136	20,347	177	12,977	136	4,281		56			2,496
New Mexico.....	178	16,196	4	2,468	44	6,772	51	1,696	55	1,490		24			1,490
Arizona.....	228	25,009	10	5,136	83	12,677	65	4,837	44	1,408		27			951
Utah.....	185	17,185	6	3,917	42	(x)	65	4,400	59	(x)		11			(x)
Nevada.....	74	9,666	5	(x)	29	4,731	21	(x)	12	(x)		7			269
Pacific, total.....	4,257	449,714	215	120,143	1,131	174,265	1,383	100,719	1,131	35,986		397			18,601
Washington.....	740	63,229	25	14,005	143	(x)	244	(x)	271	8,495		57			1,964
Oregon.....	468	35,917	9	4,582	92	(x)	152	(x)	165	5,049		50			1,874
California.....	3,049	350,568	181	101,556	896	139,400	987	72,407	695	22,442		290			14,763

x Withheld to avoid disclosure.

Table 26B.—PROPRIETARY STORES—SALES SIZE—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948
Stores and Sales

Geographic division and State	All stores		Stores operated entire year with annual sales of—										Stores not operated entire year						
			\$300,000 or more					\$50,000 to \$99,999							Less than \$50,000				
			Number	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)			Number	Sales (Thousand dollars)			
United States, total.....	8,841	334,768	23	12,067	323	47,824	1,763	121,706	5,629	132,482	1,103	20,689							
New England, total.....	864	39,273	1	(x)	29	(x)	266	18,323	504	14,395	64	1,272							
Maine.....	104	3,499	...	...	2	(x)	13	890	82	2,271	7	(x)					
New Hampshire.....	63	2,917	...	...	5	...	16	1,086	36	(x)	6	(x)					
Vermont.....	36	1,001	...	...	...	...	3	196	28	681	5	124			
Massachusetts.....	438	21,839	1	(x)	10	1,544	174	11,980	222	(x)	31	786							
Rhode Island.....	83	3,447	...	...	2	(x)	29	1,971	46	(x)	6	108					
Connecticut.....	140	6,570	...	...	10	1,584	31	2,200	90	2,530	9	256					
Middle Atlantic, total.....	1,244	49,458	4	1,447	64	8,808	245	16,829	806	19,512	125	2,862							
New York.....	275	11,111	...	...	10	1,316	63	4,265	174	4,646	28	884					
New Jersey.....	132	7,246	3	(x)	5	(x)	41	2,914	93	2,398	10	131							
Pennsylvania.....	817	31,101	1	(x)	49	(x)	141	9,630	539	12,468	87	1,847							
East North Central, total.....	1,498	67,609	6	5,105	85	13,976	321	22,304	901	21,939	185	4,265							
Ohio.....	419	17,365	1	(x)	14	(x)	100	6,983	254	6,603	50	1,206							
Indiana.....	243	8,220	...	...	6	981	40	2,627	158	3,773	39	837					
Illinois.....	367	19,112	3	1,665	31	5,929	81	5,649	219	5,113	33	756							
Michigan.....	359	18,087	2	(x)	26	(x)	76	5,380	202	4,871	53	1,310							
Wisconsin.....	110	4,825	...	...	8	1,407	24	1,665	68	1,597	10	156					
West North Central, total.....	1,133	38,992	5	1,996	27	4,341	182	(x)	812	(x)	107	1,938							
Minnesota.....	87	3,395	...	...	5	683	18	1,174	53	1,298	11	240					
Iowa.....	236	10,554	2	(x)	13	(x)	48	3,403	158	3,926	15	276							
Missouri.....	365	11,202	2	(x)	6	(x)	44	3,224	277	5,760	32	543							
North Dakota.....	59	2,198	...	...	3	543	12	(x)	41	(x)	2	(x)					
South Dakota.....	59	2,088	...	...	...	...	13	951	44	(x)	3	(x)			
Nebraska.....	97	2,785	1	(x)	...	...	9	(x)	74	(x)	13	366					
Kansas.....	230	6,770	...	...	...	...	34	2,355	165	3,956	31	459			

See footnote at end of table.

Table 26B.—PROPRIETARY STORES—SALES SIZE—UNITED STATES, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued
Stores and Sales

Geographic division and State	All stores			Stores operated entire year with annual sales of—						Stores not operated entire year	
	Number	Sales, entire year (Thousand dollars)	Stores (Number)	\$300,000 or more		\$100,000 to \$299,999		\$50,000 to \$99,999		Less than \$50,000	
				Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)	Stores (Number)	Sales, entire year (Thousand dollars)
South Atlantic, total.....	1,420	48,279	...	3	(x)	44	(x)	251	(x)	898	(x)
Delaware.....	39	1,214	...	...	...	2	(x)	4	284	26	(x)
Maryland.....	124	5,976	1	1	(x)	14	1,767	24	1,715	79	(x)
District of Columbia.....	28	1,208	...	...	...	3	...	4	264	19	(x)
Virginia.....	228	10,250	1	...	(x)	7	923	68	4,709	131	(x)
West Virginia.....	126	6,021	1	1	(x)	11	(x)	26	1,746	74	2,098
North Carolina.....	170	5,859	...	...	...	43	(x)	106	2,421	19	241
South Carolina.....	57	2,019	...	...	...	1	(x)	14	1,101	40	748
Georgia.....	148	3,872	...	...	...	1	(x)	20	99	99	(x)
Florida.....	500	11,860	...	...	...	3	353	48	3,218	324	6,601
East South Central, total.....	621	17,798	...	...	...	13	1,756	80	5,593	445	9,154
Kentucky.....	118	4,697	...	...	...	9	1,251	24	1,667	73	1,621
Tennessee.....	185	4,896	...	...	...	2	(x)	22	(x)	134	2,613
Alabama.....	198	5,158	...	...	...	...	(x)	18	(x)	156	3,306
Mississippi.....	120	3,047	...	...	...	...	...	16	1,153	82	1,614
West South Central, total.....	1,314	43,750	4	4	1,794	26	3,545	253	(x)	856	(x)
Arkansas.....	128	3,524	...	...	...	1	(x)	19	(x)	91	(x)
Louisiana.....	146	5,419	...	...	...	2	(x)	37	(x)	88	(x)
Oklahoma.....	182	5,175	...	...	...	...	...	35	2,524	115	2,322
Texas.....	858	29,652	4	4	1,794	23	3,149	162	10,667	552	12,074
Mountain, total.....	263	9,208	...	...	...	7	909	58	(x)	159	(x)
Montana.....	48	1,377	...	...	...	...	...	6	388	39	930
Idaho.....	22	906	...	...	...	...	...	9	569	12	(x)
Wyoming.....	23	977	...	...	...	...	...	8	(x)	13	(x)
Colorado.....	77	2,640	...	...	...	3	338	16	1,107	42	970
New Mexico.....	36	984	...	...	...	...	...	7	415	21	480
Arizona.....	25	1,051	...	...	...	3	(x)	3	190	12	(x)
Utah.....	22	931	...	...	...	1	(x)	7	484	12	(x)
Nevada.....	10	342	...	...	...	...	...	2	(x)	8	(x)
Pacific, total.....	484	20,401	...	...	...	28	4,393	107	7,551	248	6,210
Washington.....	107	3,451	...	...	...	1	(x)	22	(x)	64	1,547
Oregon.....	72	2,900	...	...	...	3	(x)	17	(x)	40	1,028
California.....	303	14,050	...	...	...	24	3,665	68	4,887	144	3,635

x Withheld to avoid disclosure.

Table 27A.--DRUG STORES--EMPLOYEE SIZE--UNITED STATES: 1948
Stores, Sales, Pay Roll, and Personnel

Employee size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	46,955	3,678,463	438,639	43,227	18,789	259,234	195,192
No paid employees.....	5,763	125,995	2,329	6,129	4,047	...	...
1 paid employee.....	5,258	152,913	7,924	5,429	2,920	5,258	3,402
2 paid employees.....	6,178	247,363	18,335	6,414	2,961	12,356	8,195
3 paid employees.....	6,043	307,356	27,304	6,106	2,530	18,129	12,331
4 or 5 paid employees.....	8,959	603,891	62,333	8,812	3,039	40,002	28,505
6 or 7 paid employees.....	5,700	504,983	59,464	5,268	1,761	36,660	27,283
8 or 9 paid employees.....	2,504	274,554	36,465	1,971	593	21,011	16,026
10 to 19 paid employees.....	4,572	720,037	107,166	2,595	762	60,338	46,724
20 to 49 paid employees.....	1,749	551,926	87,339	481	145	48,930	38,951
50 to 99 paid employees.....	206	149,452	23,496	21	31	13,105	10,802
100 or more paid employees.....	23	39,993	6,484	1	...	3,445	2,973

Table 27B.--PROPRIETARY STORES--EMPLOYEE SIZE--UNITED STATES: 1948

Employee size	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	8,841	334,768	29,846	8,598	5,160	23,657	16,796
No paid employees.....	2,428	36,633	311	2,596	2,087	....	...
1 paid employee.....	1,632	37,863	1,778	1,673	1,036	1,632	1,091
2 paid employees.....	1,421	44,981	3,137	1,399	767	2,842	1,947
3 paid employees.....	1,010	42,796	3,780	965	475	3,030	2,101
4 or 5 paid employees.....	1,207	65,685	6,677	1,113	482	5,374	3,683
6 or 7 paid employees.....	650	46,381	5,369	561	212	4,136	3,015
8 or 9 paid employees.....	195	15,706	2,048	141	55	1,642	1,152
10 to 19 paid employees.....	231	25,799	3,810	133	41	2,977	2,281
20 to 49 paid employees.....	62	14,580	2,270	17	5	1,711	1,255
50 to 99 paid employees.....	5	4,344	666	...	...	313	271
100 or more paid employees.....	...	...	...	...	...	...	...

Table 28A.--DRUG STORES, WITH FOUNTAIN--LEGAL FORM OF ORGANIZATION--UNITED STATES: 1948

Legal form of organization	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	33,429	2,797,225	343,709	30,552	13,929	214,191	160,276
Individual proprietorships.....	21,572	1,227,124	121,341	20,560	11,957	87,529	60,848
Partnerships.....	6,011	508,651	50,929	9,992	1,972	35,788	27,221
Corporations.....	5,779	1,057,333	170,786	...	...	90,494	71,913
Other legal forms.....	67	4,117	653	...	...	380	294

Table 28B.--DRUG STORES, WITHOUT FOUNTAIN--LEGAL FORM OF ORGANIZATION--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Legal form of organization	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	13,526	881,238	94,930	12,675	4,860	45,043	34,916
Individual proprietorships.....	9,413	425,797	38,490	8,985	4,289	21,480	15,492
Partnerships.....	2,191	187,282	16,837	3,690	571	8,295	6,500
Corporations.....	1,893	266,358	39,319	...	...	15,149	12,820
Other legal forms.....	29	1,801	284	...	...	119	104

Table 28C.--PROPRIETARY STORES, WITH FOUNTAIN--LEGAL FORM OF ORGANIZATION--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Legal form of organization	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	6,295	249,185	23,331	6,244	3,821	19,244	13,536
Individual proprietorships.....	4,701	158,545	12,789	4,401	3,312	11,463	7,717
Partnerships.....	1,140	48,641	3,816	1,843	509	3,583	2,581
Corporations.....	443	41,428	6,652	...	...	4,140	3,199
Other legal forms.....	11	571	74	...	...	58	39

Table 28D.--PROPRIETARY STORES, WITHOUT FOUNTAIN--LEGAL FORM OF ORGANIZATION--UNITED STATES: 1948

Stores, Sales, Pay Roll, and Personnel

Legal form of organization	Stores (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Unincorporated businesses		Paid employees, workweek ended nearest Nov. 15	
				Active proprie- tors, November (Number)	Unpaid family workers, November (Number)	Total (Number)	Full work- week (Number)
United States, total.....	2,546	85,583	6,515	2,354	1,339	4,413	3,260
Individual proprietorships.....	1,973	48,454	3,164	1,821	1,219	2,466	1,755
Partnerships.....	335	16,497	1,029	533	120	701	520
Corporations.....	225	19,875	2,250	...	...	1,207	953
Other legal forms.....	13	757	72	...	...	39	32

Table 29.--DRUG AND PROPRIETARY STORES--TYPE OF OPERATION--UNITED STATES: 1948

Establishments, Sales, Pay Roll, and Paid Employees

Type of operation	Establish- ments (Number)	Sales, entire year (Thousand dollars)	Pay roll, entire year (Thousand dollars)	Paid employees, workweek ended nearest Nov. 15	
				Total (Number)	Full work- week (Number)
Cooperatives.....	11	921	164	74	55
Mail-order houses (proprietary remedies).....	23	925	164	85	69

Table 30.—DRUG AND PROPRIETARY STORES—MERCHANDISE LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

[Data based on sample. See text for description of sample.]

Kind of business, geographic division, and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as percent of col. 4 (5)
	Amount	Percent	Number	Total sales (Thousand dollars) (4)	
	(Thousand dollars) (1)	distribu- tion (2)			
DRUG STORES, WITH FOUNTAIN					
United States					
Stores analyzing merchandise line sales, total.....	2,794,353	100.0	32,705	...	...
Prescriptions.....	375,626	13.4	32,705	2,794,353	13.4
Other drugs, toiletries, drug sundries.....	1,149,901	41.2	31,760	2,735,784	42.0
Liquors, wines, beer (packaged only).....	153,772	5.5	6,818	862,942	17.8
Fountain and meals.....	526,070	18.8	32,705	2,794,353	18.8
Tobacco, newsstand, confectionery.....	456,534	16.3	27,041	2,445,235	18.7
Farm animal remedies.....	21,856	0.8	7,895	508,602	4.3
Other sales.....	110,594	4.0	...	...	...
Stores not analyzing merchandise line sales.....	62,809	...	921	...	...
New England					
Stores analyzing merchandise line sales, total.....	202,145	100.0	2,784	...	...
Prescriptions.....	31,893	15.8	2,784	202,145	15.8
Other drugs, toiletries, drug sundries.....	73,443	36.3	2,685	197,069	37.3
Liquors, wines, beer (packaged only).....	13,147	6.5	1,023	79,644	16.5
Fountain and meals.....	38,136	18.9	2,784	202,145	18.9
Tobacco, newsstand, confectionery.....	34,922	17.3	2,405	179,560	19.4
Farm animal remedies.....	864	0.4	428	26,893	3.2
Other sales.....	9,740	4.8	...	...	...
Stores not analyzing merchandise line sales.....	11,864	...	180	...	...
Middle Atlantic					
Stores analyzing merchandise line sales, total.....	397,262	100.0	5,757	...	...
Prescriptions.....	55,985	14.1	5,757	397,262	14.1
Other drugs, toiletries, drug sundries.....	174,951	44.0	5,566	389,258	44.9
Liquors, wines, beer (packaged only).....	3,820	1.0	189	13,862	27.6
Fountain and meals.....	85,930	21.6	5,757	397,262	21.6
Tobacco, newsstand, confectionery.....	65,756	16.6	4,437	329,723	19.9
Farm animal remedies.....	785	0.2	520	32,875	2.4
Other sales.....	10,035	2.5	...	...	...
Stores not analyzing merchandise line sales.....	7,621	...	133	...	...
East North Central					
Stores analyzing merchandise line sales, total.....	674,404	100.0	7,103	...	...
Prescriptions.....	58,554	8.7	7,103	674,404	8.7
Other drugs, toiletries, drug sundries.....	271,731	40.3	6,948	662,551	41.0
Liquors, wines, beer (packaged only).....	67,500	10.0	2,521	319,994	21.1
Fountain and meals.....	118,654	17.6	7,103	674,404	17.6
Tobacco, newsstand, confectionery.....	134,288	19.9	6,304	617,240	21.8
Farm animal remedies.....	3,228	0.5	1,410	92,790	3.5
Other sales.....	20,449	3.0	...	...	...
Stores not analyzing merchandise line sales.....	9,171	...	119	...	...
West North Central					
Stores analyzing merchandise line sales, total.....	302,938	100.0	3,905	...	...
Prescriptions.....	34,963	11.5	3,905	302,938	11.5
Other drugs, toiletries, drug sundries.....	122,259	40.4	3,818	296,923	41.2
Liquors, wines, beer (packaged only).....	17,328	5.7	926	106,708	16.2
Fountain and meals.....	52,834	17.4	3,905	302,938	17.4
Tobacco, newsstand, confectionery.....	46,504	15.4	3,233	265,139	17.5
Farm animal remedies.....	6,242	2.1	1,654	94,121	6.6
Other sales.....	22,806	7.5	...	...	...
Stores not analyzing merchandise line sales.....	7,228	...	124	...	...

Table 30.—DRUG AND PROPRIETARY STORES—MERCHANDISE LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948—Continued

[Data based on sample. See text for description of sample]

Kind of business, geographic division and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as percent of col. 4
	Amount (Thousand dollars)	Percent distribution	Number	Total sales (Thousand dollars)	
	(1)	(2)	(3)	(4)	(5)
DRUG STORES, WITH FOUNTAIN—Continued					
South Atlantic					
Stores analyzing merchandise line sales, total.....	397,361	100.0	4,197	...	...
Prescriptions.....	70,953	17.8	4,197	397,361	17.8
Other drugs, toiletries, drug sundries.....	151,403	38.1	3,983	384,543	39.4
Liquors, wines, beer (packaged only).....	8,435	2.1	310	54,902	15.4
Fountain and meals.....	82,931	20.9	4,197	397,361	20.9
Tobacco, newsstand, confectionery.....	65,345	16.4	3,383	349,766	18.7
Farm animal remedies.....	2,013	0.5	945	64,270	3.1
Other sales.....	16,281	4.2	...	...	...
Stores not analyzing merchandise line sales.....	7,864	...	125	...	...
East South Central					
Stores analyzing merchandise line sales, total.....	159,163	100.0	1,978	...	...
Prescriptions.....	31,883	20.0	1,978	159,163	20.0
Other drugs, toiletries, drug sundries.....	62,945	39.6	1,934	155,354	40.5
Liquors, wines, beer (packaged only).....	4,641	2.9	134	19,433	23.9
Fountain and meals.....	31,238	19.6	1,978	159,163	19.6
Tobacco, newsstand, confectionery.....	20,986	13.2	1,688	140,848	14.9
Farm animal remedies.....	1,891	1.2	737	46,745	4.0
Other sales.....	5,579	3.5	...	...	...
Stores not analyzing merchandise line sales.....	3,733	...	59	...	...
West South Central					
Stores analyzing merchandise line sales, total.....	273,866	100.0	3,443	...	...
Prescriptions.....	46,340	16.9	3,443	273,866	16.9
Other drugs, toiletries, drug sundries.....	116,147	42.4	3,360	268,459	43.3
Liquors, wines, beer (packaged only).....	8,764	3.2	372	58,199	15.0
Fountain and meals.....	52,728	19.2	3,443	273,866	19.2
Tobacco, newsstand, confectionery.....	24,700	12.7	2,665	228,356	15.2
Farm animal remedies.....	3,949	1.5	1,418	81,587	4.8
Other sales.....	11,238	4.1	...	...	...
Stores not analyzing merchandise line sales.....	9,267	...	92	...	...
Mountain					
Stores analyzing merchandise line sales, total.....	121,721	100.0	1,313	...	...
Prescriptions.....	15,902	13.1	1,313	121,721	13.1
Other drugs, toiletries, drug sundries.....	51,052	41.9	1,281	119,784	42.6
Liquors, wines, beer (packaged only).....	12,143	10.0	456	51,694	23.5
Fountain and meals.....	20,108	16.5	1,313	121,721	16.5
Tobacco, newsstand, confectionery.....	16,015	13.2	1,114	103,072	15.5
Farm animal remedies.....	2,089	1.7	568	39,804	5.2
Other sales.....	4,412	3.6	...	...	...
Stores not analyzing merchandise line sales.....	2,387	...	34	...	...
Pacific					
Stores analyzing merchandise line sales, total.....	265,493	100.0	2,225	...	...
Prescriptions.....	29,151	11.0	2,225	265,493	11.0
Other drugs, toiletries, drug sundries.....	125,970	47.4	2,185	261,843	48.1
Liquors, wines, beer (packaged only).....	17,994	6.8	888	158,506	11.4
Fountain and meals.....	43,511	16.4	2,225	265,493	16.4
Tobacco, newsstand, confectionery.....	38,018	14.3	1,812	231,531	16.4
Farm animal remedies.....	795	0.3	215	29,517	2.7
Other sales.....	10,054	3.8	...	...	...
Stores not analyzing merchandise line sales.....	3,674	...	55	...	...

Table 30.--DRUG AND PROPRIETARY STORES--MERCHANDISE LINE SALES--UNITED STATES AND GEOGRAPHIC DIVISIONS*:
1948--Continued

[Data based on sample. See text for description of sample]

Kind of business, geographic division, and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as percent of col. 4 (5)
	Amount (Thousand dollars)	Percent distribu- tion	Number	Total sales (Thousand dollars)	
	(1)	(2)	(3)	(4)	
DRUG STORES, WITHOUT FOUNTAIN					
United States					
Stores analyzing merchandise line sales, total.....	861,914	100.0	13,062	...	...
Prescriptions.....	201,560	23.4	13,062	861,914	23.4
Other drugs, toiletries, drug sundries.....	446,423	51.8	12,606	831,504	53.7
Liquors, wines, beer (packaged only).....	46,709	5.4	1,751	210,008	22.2
Tobacco, newsstand, confectionery.....	113,563	13.2	7,882	588,137	19.3
Farm animal remedies.....	7,690	0.9	2,343	154,782	5.0
Other sales.....	45,969	5.3	...	...	...
Stores not analyzing merchandise line sales.....	18,823	...	250	...	...
Middle Atlantic					
Stores analyzing merchandise line sales, total.....	267,580	100.0	5,009	...	...
Prescriptions.....	62,802	23.5	5,009	267,580	23.5
Other drugs, toiletries, drug sundries.....	151,933	56.8	4,920	262,584	57.9
Liquors, wines, beer (packaged only).....	4,402	1.6	169	16,363	26.9
Tobacco, newsstand, confectionery.....	35,195	13.2	2,482	162,777	21.6
Farm animal remedies.....	564	0.2	282	17,472	3.2
Other sales.....	12,684	4.7	...	...	...
Stores not analyzing merchandise line sales.....	3,505	...	31	...	...
East North Central					
Stores analyzing merchandise line sales, total.....	164,790	100.0	2,223	...	...
Prescriptions.....	30,920	18.8	2,223	164,790	18.8
Other drugs, toiletries, drug sundries.....	81,116	49.2	2,086	156,942	51.7
Liquors, wines, beer (packaged only).....	17,865	10.9	502	61,499	29.0
Tobacco, newsstand, confectionery.....	23,428	14.2	1,470	115,166	20.3
Farm animal remedies.....	1,555	0.9	507	29,494	5.3
Other sales.....	9,906	6.0	...	...	...
Stores not analyzing merchandise line sales.....	2,753	...	30	...	...
West North Central					
Stores analyzing merchandise line sales, total.....	64,331	100.0	1,004	...	...
Prescriptions.....	16,822	26.1	1,004	64,331	26.1
Other drugs, toiletries, drug sundries.....	29,288	45.5	957	60,866	48.1
Liquors, wines, beer (packaged only).....	4,601	7.2	186	16,903	27.2
Tobacco, newsstand, confectionery.....	9,593	14.9	755	49,985	19.2
Farm animal remedies.....	1,513	2.4	450	22,948	6.6
Other sales.....	2,514	3.9	...	...	...
Stores not analyzing merchandise line sales.....	1,787	...	20	...	...
South Atlantic					
Stores analyzing merchandise line sales, total.....	54,452	100.0	698	...	...
Prescriptions.....	15,290	28.1	698	54,452	28.1
Other drugs, toiletries, drug sundries.....	23,969	44.0	671	51,939	46.1
Liquors, wines, beer (packaged only).....	2,505	4.6	78	11,075	22.6
Tobacco, newsstand, confectionery.....	8,745	16.0	475	40,215	21.7
Farm animal remedies.....	690	1.3	122	7,704	9.0
Other sales.....	3,253	6.0	...	...	...
Stores not analyzing merchandise line sales.....	627	...	23	...	...
West South Central					
Stores analyzing merchandise line sales, total.....	45,515	100.0	975	...	...
Prescriptions.....	15,506	34.1	975	45,515	34.1
Other drugs, toiletries, drug sundries.....	21,032	46.2	894	41,608	50.5
Liquors, wines, beer (packaged only).....	1,006	2.2	34	3,554	28.3
Tobacco, newsstand, confectionery.....	3,770	8.3	496	25,228	14.9
Farm animal remedies.....	985	2.2	358	15,516	6.3
Other sales.....	3,216	7.0	...	...	...
Stores not analyzing merchandise line sales.....	4,435	...	84	...	...

See footnotes at end of table.

Table 30.—DRUG AND PROPRIETARY STORES—MERCHANDISE LINE SALES—UNITED STATES AND GEOGRAPHIC DIVISIONS*:
1948--Continued

[Data based on sample. See text for description of sample]

Kind of business, geographic division and merchandise line	Merchandise line sales		Stores handling merchandise line		Col. 1 as per- cent of col. 4 (5)
	Amount (Thousand dollars) (1)	Percent distrib- ution (2)	Number (3)	Total sales (Thousand dollars) (4)	
DRUG STORES, WITHOUT FOUNTAIN--Continued					
Mountain					
Stores analyzing merchandise line sales, total.....	29,076	100.0	286	...	...
Prescriptions.....	5,833	20.1	286	29,076	20.1
Other drugs, toiletries, drug sundries.....	15,117	52.0	271	27,793	54.4
Liquors, wines, beer, (packaged only).....	1,803	6.2	49	8,544	21.1
Tobacco, newsstand, confectionery.....	4,522	15.5	183	20,512	22.0
Farm animal remedies.....	438	1.5	81	11,421	3.8
Other sales.....	1,363	4.7	...	...	...
Stores not analyzing merchandise line sales.....	1,958	...	27	...	...
Pacific					
Stores analyzing merchandise line sales, total.....	181,952	100.0	1,958	...	...
Prescriptions.....	37,948	20.9	1,958	181,952	20.9
Other drugs, toiletries, drug sundries.....	99,021	54.4	1,904	177,490	55.8
Liquors, wines, beer (packaged only).....	12,772	7.0	623	83,430	15.3
Tobacco, newsstand, confectionery.....	21,295	11.7	1,400	139,161	15.3
Farm animal remedies.....	1,109	0.6	274	37,958	2.9
Other sales.....	9,807	5.4	...	...	...
Stores not analyzing merchandise line sales.....	2,212	...	17	...	...
PROPRIETARY STORES, WITH FOUNTAIN					
United States					
Stores analyzing merchandise line sales, total.....	213,450	100.0	5,890	...	...
Drugs, toiletries, drug sundries.....	91,383	42.8	5,890	213,450	42.8
Liquors, wines, beer (packaged only).....	11,259	5.3	798	40,580	27.7
Fountain and meals.....	59,802	28.0	5,890	213,450	28.0
Tobacco, newsstand, confectionery.....	36,018	16.9	4,650	166,394	21.6
Farm animal remedies.....	1,824	0.8	1,153	35,862	5.1
Other sales.....	13,164	6.2	...	...	...
Stores not analyzing merchandise line sales.....	7,188	...	205	...	...
East North Central					
Stores analyzing merchandise line sales, total.....	46,607	100.0	1,049	...	...
Drugs, toiletries, drug sundries.....	19,394	41.6	1,049	46,607	41.6
Liquors, wines, beer (packaged only).....	3,400	7.3	163	11,292	30.1
Fountain and meals.....	11,507	24.7	1,049	46,607	24.7
Tobacco, newsstand, confectionery.....	9,060	19.5	903	39,612	22.9
Farm animal remedies.....	427	0.9	231	7,603	5.6
Other sales.....	2,819	6.0	...	...	...
Stores not analyzing merchandise line sales.....	1,994	...	41	...	...
South Atlantic					
Stores analyzing merchandise line sales, total.....	37,756	100.0	1,126	...	...
Drugs, toiletries, drug sundries.....	14,138	37.4	1,126	37,756	37.4
Liquors, wines, beer (packaged only).....	967	2.6	149	6,089	15.9
Fountain and meals.....	13,122	34.8	1,126	37,756	34.8
Tobacco, newsstand, confectionery.....	6,812	18.0	933	20,534	22.3
Farm animal remedies.....	280	0.7	177	6,501	4.3
Other sales.....	2,437	6.5	...	...	...
Stores not analyzing merchandise line sales.....	410	...	10	...	...
PROPRIETARY STORES, WITHOUT FOUNTAIN					
United States					
Stores analyzing merchandise line sales, total.....	75,767	100.0	2,614	...	...
Drugs, toiletries, drug sundries.....	49,022	64.7	2,614	75,767	64.7
Liquors, wines, beer (packaged only).....	4,737	6.3	200	11,084	42.7
Tobacco, newsstand, confectionery.....	14,733	19.4	1,770	51,281	28.7
Farm animal remedies.....	765	1.0	620	9,544	8.0
Other sales.....	6,510	8.6	...	...	...
Stores not analyzing merchandise line sales.....	3,176	...	133	...	...

* Data not shown for those geographic divisions in which sampling variability was too high.

Table 31.—SALES OF DRUGS BY DRUG AND PROPRIETARY STORES AND SELECTED KINDS OF BUSINESS REPORTING SALES OF DRUGS—UNITED STATES: 1948

[Data based on sample. See text for description of sample]

Kind of business	Stores analyzing merchandise line sales					Stores not analyzing merchandise line sales	
	Number	Sales, entire year (Thousand dollars)	Stores handling merchandise line			Number	Sales, entire year (Thousand dollars)
			Number	Total sales (Thousand dollars)	Sales of merchandise line (Thousand dollars)		
United States, total.....	124,521	20,940,239	...	...	2,727,300	5,380	312,957
General stores, total.....	20,640	1,192,144	...	...	18,163	927	40,503
Drugs, medicines, toiletries, cosmetics.....	...	...	11,710	698,548	18,163	...	...
Department stores, total.....	2,560	10,629,137	...	...	177,115	20	15,610
Toiletries, drugs, drug sundries.....	...	...	1,657	9,171,220	177,115	...	...
Dry goods, general merchandise stores, total.....	27,935	2,703,274	...	...	22,905	1,818	117,730
Drugs, medicines, toiletries, cosmetics.....	...	...	7,582	1,333,856	22,905	...	...
Variety stores, total.....	19,115	2,470,200	...	...	163,067	1,106	47,118
Drugs and toiletries.....	...	...	15,507	2,352,513	163,067	...	...
Drug stores, with fountain, total.....	32,705	2,794,353	...	...	1,547,383	921	62,809
Prescriptions.....	...	...	32,705	2,794,353	375,626	...	...
Other drugs, toiletries, drug sundries.....	...	...	31,760	2,735,784	1,149,901	...	...
Farm animal remedies.....	...	...	7,895	508,602	21,856	...	...
Proprietary stores, with fountain, total.....	5,890	213,450	...	...	93,207	205	7,188
Drugs, toiletries, drug sundries.....	...	...	5,890	213,450	91,383	...	...
Farm animal remedies.....	...	...	1,153	35,862	1,824	...	...
Drug stores, without fountain, total.....	13,062	861,914	...	...	655,673	250	18,823
Prescriptions.....	...	...	13,062	861,914	201,560	...	...
Other drugs, toiletries, drug sundries.....	...	...	12,606	831,504	446,423	...	...
Farm animal remedies.....	...	...	2,343	154,782	7,690	...	...
Proprietary stores, without fountain, total.....	2,614	75,767	...	...	49,787	133	3,176
Drugs, toiletries, drug sundries.....	...	...	2,614	75,767	49,022	...	...
Farm animal remedies.....	...	...	620	9,544	765	...	...

Table 32A.—DRUG STORES—PRESCRIPTION SALES IN ALL STORES, STORES WITH SALES OF \$100,000 OR MORE, AND MULTUNIT STORES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

[See text for explanatory material and description of sample data included]

Geographic division and kind of business	Stores reporting number of prescriptions sold				Stores not reporting number of prescriptions sold	
	Number	Sales, entire year (Thousand dollars)	Prescription sales		Number	Sales, entire year (Thousand dollars)
			Number (Thousands)	Amount (Thousand dollars)		
ALL DRUG STORES						
United States, total.....	41,265	3,360,356	306,736	549,038	5,673	377,543
Drug stores, with fountain...	29,376	2,561,310	201,225	358,043	4,250	295,852
Drug stores, other.....	11,889	799,046	105,511	190,995	1,423	81,691
New England, total.....	2,841	208,328	19,419	39,709	408	25,090
Drug stores, with fountain.....	2,604	191,484	16,543	34,323	360	22,525
Drug stores, other.....	237	16,844	2,876	5,386	48	2,565
Middle Atlantic, total.....	10,073	625,646	70,643	114,912	857	50,322
Drug stores, with fountain.....	5,325	369,422	31,988	53,525	565	35,461
Drug stores, other.....	4,748	256,224	38,655	61,387	292	14,861
East North Central, total.....	8,299	767,635	46,447	85,287	1,176	83,483
Drug stores, with fountain.....	6,357	619,585	31,597	55,508	865	63,990
Drug stores, other.....	1,942	148,050	14,850	29,779	311	19,493
West North Central, total.....	4,501	340,871	27,958	48,713	552	35,413
Drug stores, with fountain.....	3,580	281,190	19,213	33,670	449	28,976
Drug stores, other.....	921	59,681	8,745	15,043	103	6,437
South Atlantic, total.....	4,371	418,076	46,512	81,679	672	42,228
Drug stores, with fountain.....	3,743	367,738	38,976	67,914	579	37,487
Drug stores, other.....	628	50,338	7,536	13,765	93	4,741
East South Central, total.....	2,264	170,914	22,746	39,101	415	28,337
Drug stores, with fountain.....	1,726	139,255	17,036	28,171	311	23,641
Drug stores, other.....	538	31,659	5,710	10,930	104	4,696
West South Central, total.....	3,734	283,138	31,538	56,923	860	49,945
Drug stores, with fountain.....	2,886	242,525	24,356	43,239	649	40,608
Drug stores, other.....	848	40,613	7,182	13,684	211	9,337
Mountain, total.....	1,445	135,817	11,342	20,692	215	19,325
Drug stores, with fountain.....	1,177	108,515	8,619	14,579	170	15,593
Drug stores, other.....	268	27,302	2,723	6,113	45	3,732
Pacific, total.....	3,737	409,931	30,131	62,022	518	43,400
Drug stores, with fountain.....	1,978	241,596	12,897	27,114	302	27,571
Drug stores, other.....	1,759	168,335	17,234	34,908	216	15,829
DRUG STORES WITH SALES OF \$100,000 OR MORE (SINGLE UNIT AND MULTUNIT)						
United States, total.....	9,158	1,841,980	128,660	242,328	1,073	173,962
Drug stores, with fountain...	7,075	1,438,226	87,188	159,126	850	135,694
Drug stores, other.....	2,083	403,754	41,472	83,202	223	38,268
New England, total.....	481	83,290	7,570	14,950	47	6,879
Drug stores, with fountain.....	439	75,188	6,403	12,764	42	5,925
Drug stores, other.....	42	8,102	1,167	2,186	5	954
Middle Atlantic, total.....	1,532	282,701	19,624	36,139	122	17,930
Drug stores, with fountain.....	979	182,715	9,941	18,045	96	14,025
Drug stores, other.....	553	99,986	9,683	18,094	26	3,905
East North Central, total.....	2,351	465,441	21,850	40,002	268	46,487
Drug stores, with fountain.....	1,913	380,924	14,901	26,081	196	31,732
Drug stores, other.....	438	84,517	6,949	13,921	72	14,755
West North Central, total.....	771	169,738	11,663	20,306	80	12,468
Drug stores, with fountain.....	614	137,924	7,846	13,295	67	10,356
Drug stores, other.....	157	31,814	3,817	7,011	13	2,112

Table 12A.—DRUG STORES—PRESCRIPTION SALES IN ALL STORES, STORES WITH SALES OF \$100,000 OR MORE, AND MULTIUNIT STORES—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948—Continued

[See text for explanatory material and description of sample data included]

Geographic division and kind of business	Stores reporting number of prescriptions sold				Stores not reporting number of prescriptions sold	
	Number	Sales, entire year (Thousand dollars)	Prescription sales		Number	Sales, entire year (Thousand dollars)
			Number (Thousands)	Amount (Thousand dollars)		
DRUG STORES WITH SALES OF \$100,000 OR MORE (SINGLE UNIT AND MULTIUNIT) —Con.						
South Atlantic, total.....	1,204	258,804	22,243	39,055	122	17,725
Drug stores, with fountain.....	1,073	229,580	18,900	32,400	109	15,761
Drug stores, other.....	131	29,224	3,343	6,655	13	1,964
East South Central, total.....	397	72,700	8,491	15,201	70	12,925
Drug stores, with fountain.....	329	61,011	6,341	10,796	60	11,128
Drug stores, other.....	68	11,689	2,150	4,405	10	1,797
West South Central, total.....	760	150,545	13,840	26,721	134	21,197
Drug stores, with fountain.....	647	131,117	10,734	20,385	114	18,473
Drug stores, other.....	113	19,428	3,106	6,336	20	2,724
Mountain, total.....	423	81,409	5,813	11,479	76	13,297
Drug stores, with fountain.....	338	62,539	4,058	7,857	62	11,062
Drug stores, other.....	85	18,870	1,755	3,622	14	2,235
Pacific, total.....	1,239	277,352	17,566	38,475	154	25,054
Drug stores, with fountain.....	743	177,228	8,064	17,503	104	17,232
Drug stores, other.....	496	100,124	9,502	20,972	50	7,822
MULTIUNIT DRUG STORES (REGARDLESS OF SALES SIZE)						
United States, total.....	5,105	1,019,313	46,505	90,187	358	41,065
Drug stores, with fountain.....	3,975	830,162	33,668	62,450	258	33,442
Drug stores, other.....	1,130	189,151	12,837	27,737	100	7,623
New England, total.....	349	50,851	3,353	7,609	16	1,502
Drug stores, with fountain.....	321	46,206	2,922	6,771	14	1,429
Drug stores, other.....	28	4,645	431	838	2	73
Middle Atlantic, total.....	864	146,243	5,935	10,719	80	8,159
Drug stores, with fountain.....	561	102,107	3,264	5,813	54	6,084
Drug stores, other.....	303	44,136	2,671	4,906	26	2,075
East North Central, total.....	1,324	268,286	9,137	17,005	66	8,049
Drug stores, with fountain.....	1,065	226,081	6,409	10,927	50	6,533
Drug stores, other.....	259	42,205	2,728	6,078	16	1,516
West North Central, total.....	482	99,604	4,404	8,086	18	1,422
Drug stores, with fountain.....	404	88,376	3,118	5,885	12	815
Drug stores, other.....	78	11,228	1,286	2,201	6	607
South Atlantic, total.....	617	137,607	7,921	13,359	34	4,222
Drug stores, with fountain.....	553	123,682	6,975	11,398	29	3,964
Drug stores, other.....	64	13,925	946	1,961	5	258
East South Central, total.....	199	34,022	2,224	4,689	23	3,019
Drug stores, with fountain.....	172	29,203	1,623	2,979	19	2,552
Drug stores, other.....	27	4,819	601	1,710	4	467
West South Central, total.....	457	88,349	5,501	10,516	59	6,285
Drug stores, with fountain.....	399	81,262	4,989	9,294	40	4,985
Drug stores, other.....	58	7,087	512	1,222	19	1,300
Mountain, total.....	161	34,527	1,773	3,089	12	2,184
Drug stores, with fountain.....	124	24,906	1,330	2,366	12	2,184
Drug stores, other.....	37	9,621	443	723	...	...
Pacific, total.....	652	159,824	6,257	15,115	50	6,223
Drug stores, with fountain.....	376	108,339	3,038	7,017	28	4,896
Drug stores, other.....	276	51,485	3,219	8,098	22	1,327

Table 32B.—DRUG STORES—PRESCRIPTION SALES IN LARGE STORES AND MULTINITS, AND IN SMALL STORE SAMPLE—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948
[See text for explanatory material and description of sample data included]

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Geographic division and kind of business	Large stores and multinits				Stores not reporting number of prescriptions sold				Sample of small single-unit stores			
	Stores reporting number of prescriptions sold				Stores not reporting number of prescriptions sold				Stores reporting number of prescriptions sold			
	Number	Sales, entire year (Thousand dollars)	Prescription sales		Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)
			Number	Amount								
United States, total.....	11,955	2,008,376	144,736	272,158	1,463	194,173	2,931	135,198	16,200	27,688	421	18,337
Drug stores, with fountain.....	9,156	1,565,420	97,965	179,143	1,130	151,242	2,022	99,589	10,326	17,890	312	14,461
Drug stores, other.....	2,799	442,956	46,771	93,015	333	42,931	909	35,609	5,874	9,798	109	3,876
New England, total.....	691	96,418	8,779	17,479	68	8,060	215	11,191	1,064	2,223	34	1,703
Drug stores, with fountain.....	634	87,474	7,443	14,983	60	6,935	197	10,401	910	1,934	30	1,599
Drug stores, other.....	57	8,944	1,336	2,496	8	1,125	18	1,790	154	289	4	144
Middle Atlantic, total.....	2,123	316,266	22,963	41,922	227	26,032	795	30,938	4,768	7,299	63	2,429
Drug stores, with fountain.....	1,375	205,282	12,008	21,675	155	17,541	395	16,414	1,998	3,185	41	1,792
Drug stores, other.....	748	110,984	10,955	20,247	72	8,491	400	14,524	2,770	4,114	22	637
East North Central, total.....	2,789	493,195	24,927	44,137	306	45,383	551	27,444	2,242	4,115	87	3,810
Drug stores, with fountain.....	2,237	402,125	16,207	28,718	245	34,890	412	21,746	1,539	2,679	62	2,910
Drug stores, other.....	552	91,070	7,820	15,419	61	10,493	139	5,698	703	1,436	25	900
West North Central, total.....	1,061	186,991	13,188	23,013	112	14,743	344	15,388	1,477	2,570	44	2,067
Drug stores, with fountain.....	840	151,940	8,743	15,120	89	11,466	274	12,925	1,047	1,855	36	1,751
Drug stores, other.....	221	35,051	4,445	7,893	23	3,277	70	2,463	430	715	8	316
South Atlantic, total.....	1,511	276,256	24,382	42,959	152	19,128	286	14,182	2,213	3,872	52	2,310
Drug stores, with fountain.....	1,343	244,918	20,726	35,544	129	16,767	240	12,282	1,825	3,237	45	2,072
Drug stores, other.....	168	31,338	3,656	7,415	23	2,361	46	1,900	388	635	7	238
East South Central, total.....	544	81,134	9,436	16,851	95	14,437	172	8,978	1,331	2,225	32	1,390
Drug stores, with fountain.....	456	68,605	7,136	12,251	81	12,461	127	7,065	990	1,592	23	1,118
Drug stores, other.....	88	12,529	2,300	4,600	14	1,976	45	1,913	341	633	9	272
West South Central, total.....	1,034	166,664	15,678	29,883	200	24,615	270	11,647	1,586	2,704	66	2,533
Drug stores, with fountain.....	866	144,585	12,116	22,759	159	20,998	202	9,794	1,224	2,048	49	1,961
Drug stores, other.....	168	22,083	3,562	7,124	41	3,617	68	1,853	362	656	17	572
Mountain, total.....	525	87,637	6,362	12,632	95	14,165	92	4,818	498	806	12	516
Drug stores, with fountain.....	417	67,295	4,479	8,649	80	11,853	76	4,122	414	593	9	374
Drug stores, other.....	108	20,342	1,883	3,983	15	2,312	16	696	84	213	3	142
Pacific, total.....	1,677	303,811	19,921	43,282	208	27,631	206	10,612	1,021	1,874	31	1,579
Drug stores, with fountain.....	988	193,196	9,107	19,444	132	18,331	99	4,840	379	767	17	924
Drug stores, other.....	689	110,615	10,814	23,838	76	9,279	107	5,772	642	1,107	14	655

THE DRUG TRADE

Table 32C.—DRUG STORES—PRESCRIPTION SALES IN LARGE STORES AND MULTIUNIT, BY STATE: 1943
 [See text for explanatory material.]

State and kind of business	Large stores and multiunits						Small single-unit stores			
	Stores reporting number of prescriptions sold						Stores not reporting number of prescriptions sold		Number	Sales, entire year (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Prescription sales		Number	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)		
			Number (Thousands)	Amount (Thousand dollars)						
Alabama, total.....	136	18,532		2,523	4,361	24	4,445	509	22,418	
Drug stores, with fountain.....	116	16,295		2,053	3,612	19	3,711	376	18,108	
Drug stores, other.....	20	2,237		470	749	5	734	133	4,310	
Arizona, total.....	87	15,712		1,013	2,236	26	3,287	115	6,010	
Drug stores, with fountain.....	78	13,316		751	1,810	23	2,933	95	4,911	
Drug stores, other.....	9	2,396		262	426	3	354	20	1,099	
Arkansas, total.....	83	10,439		1,161	1,840	11	1,279	438	17,390	
Drug stores, with fountain.....	66	8,388		898	1,287	10	1,139	316	13,401	
Drug stores, other.....	17	2,051		263	553	1	140	122	3,989	
California, total.....	1,335	269,828		14,601	32,835	160	20,583	1,554	80,157	
Drug stores, with fountain.....	811	168,002		7,224	15,871	105	13,947	625	33,329	
Drug stores, other.....	524	81,826		7,377	16,964	55	6,636	929	46,828	
Colorado, total.....	144	24,918		1,581	2,934	33	5,701	346	17,920	
Drug stores, with fountain.....	128	22,671		1,356	2,352	31	5,369	311	16,404	
Drug stores, other.....	16	2,247		225	582	2	332	35	1,516	
Connecticut, total.....	163	23,637		2,228	4,400	18	2,710	612	30,662	
Drug stores, with fountain.....	149	22,041		1,809	3,715	13	2,045	558	28,256	
Drug stores, other.....	14	1,596		419	685	5	665	54	2,406	
Delaware, total.....	22	4,487		288	505	1	152	72	2,901	
Drug stores, with fountain.....	19	(x)	(x)	(x)	(x)	1	152	52	2,195	
Drug stores, other.....	3	(x)	(x)	(x)	(x)	...	...	20	706
District of Columbia, total.....	185	44,489		2,448	4,640	8	1,268	106	5,602	
Drug stores, with fountain.....	163	38,639		1,860	3,577	6	1,001	87	4,837	
Drug stores, other.....	22	5,850		588	1,063	2	267	19	765	
Florida, total.....	268	57,305		3,635	7,646	25	3,304	473	22,518	
Drug stores, with fountain.....	234	52,289		2,871	5,566	20	2,490	342	17,333	
Drug stores, other.....	34	5,016		764	2,080	5	814	131	5,185	

See footnote at end of table.

Table 32C.—DRUG STORES—PRESCRIPTION SALES IN LARGE STORES AND MULTIS, BY STATE: 1948—Continued
[See text for explanatory material]

State and kind of business	Large stores and multis					Small single-unit stores		
	Stores reporting number of prescriptions sold			Stores not reporting number of prescriptions sold		Number	Sales, entire year (Thousand dollars)	Sales, entire year
	Number	Sales, entire year (Thousand dollars)	Prescription sales Number (Thousands)	Amount (Thousand dollars)	Number			
Georgia, total.....	220	29,963	3,208	6,080	45		5,706	680
Drug stores, with fountain.....	196	25,906	2,830	4,843	39		5,250	570
Drug stores, other.....	24	4,057	456	1,237	6		456	110
Idaho, total.....	46	6,655	646	1,174	4		646	131
Drug stores, with fountain.....	34	3,076	316	549	2		279	90
Drug stores, other.....	22	3,579	330	625	2		367	41
Illinois, total.....	744	137,921	8,087	13,731	70		10,898	2,113
Drug stores, with fountain.....	592	114,460	5,538	8,775	54		7,579	1,526
Drug stores, other.....	152	23,461	2,549	4,956	16		3,319	587
Indiana, total.....	351	59,652	2,841	4,850	48		6,324	816
Drug stores, with fountain.....	306	52,623	2,289	3,744	46		6,204	680
Drug stores, other.....	45	7,029	552	1,106	2		120	136
Iowa, total.....	136	23,795	1,441	2,689	24		3,323	696
Drug stores, with fountain.....	109	18,682	1,219	2,235	21		3,001	553
Drug stores, other.....	27	5,113	222	454	3		322	143
Kansas, total.....	150	21,350	2,193	3,573	12		1,640	600
Drug stores, with fountain.....	124	17,981	1,628	2,289	11		1,371	548
Drug stores, other.....	26	3,369	565	1,284	1		269	52
Kentucky, total.....	158	28,066	2,753	5,014	21		2,452	497
Drug stores, with fountain.....	135	23,678	2,065	2,956	19		2,148	373
Drug stores, other.....	23	4,388	688	2,058	2		304	124
Louisiana, total.....	154	26,873	2,381	4,648	35		4,184	557
Drug stores, with fountain.....	121	23,935	1,890	3,709	29		3,643	274
Drug stores, other.....	33	2,938	491	939	6		541	283
Maine, total.....	36	4,629	414	852	11		709	222
Drug stores, with fountain.....	34	(x)	(x)	(x)	10		569	194
Drug stores, other.....	2	(x)	(x)	(x)	1		140	28
Maryland, total.....	191	34,565	2,386	3,553	15		1,948	425
Drug stores, with fountain.....	171	32,082	2,053	3,061	13		1,639	341
Drug stores, other.....	20	2,483	333	492	2		309	84

See footnote at end of table.

RETAIL

Table 320.--DRUG STORES--PRESCRIPTION SALES IN LARGE STORES AND MULTIS, BY STATE: 1948--Continued
 [See text for explanatory material]

State and kind of business	Large stores and multiunits						Small single-unit stores		
	Stores reporting number of prescriptions sold				Stores not reporting number of prescriptions sold		Number	Sales, entire year (Thousand dollars)	
	Number	Sales, entire year (Thousand dollars)		Prescription sales		Number			Sales, entire year (Thousand dollars)
		Number (Thousands)	Amount (Thousand dollars)	Number (Thousands)	Amount (Thousand dollars)				
Massachusetts, total.....	377	50,736	4,764	8,864	31	3,499	1,232	63,668	
Drug stores, with fountain.....	351	47,033	4,136	7,787	30	3,297	1,162	60,766	
Drug stores, other.....	26	3,703	628	1,077	1	202	70	2,902	
Michigan, total.....	737	141,424	5,394	10,034	104	17,185	1,132	55,556	
Drug stores, with fountain.....	581	112,346	3,262	6,038	82	13,153	886	44,755	
Drug stores, other.....	156	29,078	2,132	3,996	22	4,032	246	10,801	
Minnesota, total.....	218	39,395	2,836	4,756	23	3,049	674	32,404	
Drug stores, with fountain.....	167	30,908	2,021	3,324	18	2,330	481	23,849	
Drug stores, other.....	51	8,487	815	1,432	5	719	193	8,555	
Mississippi, total.....	79	10,120	1,284	2,298	17	1,990	409	15,488	
Drug stores, with fountain.....	55	7,141	748	1,464	12	1,418	281	11,226	
Drug stores, other.....	24	2,979	536	834	5	572	128	4,262	
Missouri, total.....	380	76,387	4,718	8,248	21	2,263	1,179	47,608	
Drug stores, with fountain.....	299	64,788	2,350	4,534	18	1,971	874	36,998	
Drug stores, other.....	81	11,599	2,368	3,714	3	292	305	10,610	
Montana, total.....	36	5,751	456	1,156	7	1,199	156	6,809	
Drug stores, with fountain.....	15	2,113	175	378	4	546	85	3,770	
Drug stores, other.....	21	3,638	281	778	3	653	71	3,039	
Nebraska, total.....	107	15,386	1,178	1,960	16	1,937	441	18,516	
Drug stores, with fountain.....	89	12,331	947	1,481	11	1,597	350	15,224	
Drug stores, other.....	18	3,055	231	479	5	340	91	3,292	
Nevada, total.....	41	6,750	283	689	10	1,647	23	1,269	
Drug stores, with fountain.....	24	3,595	163	325	8	1,390	12	652	
Drug stores, other.....	17	3,155	120	364	2	257	11	617	
New Hampshire, total.....	35	4,038	446	958	2	183	128	6,329	
Drug stores, with fountain.....	32	(x)	(x)	(x)	2	183	119	6,003	
Drug stores, other.....	3	(x)	(x)	(x)	...	...	9	326
New Jersey, total.....	333	52,379	3,848	7,870	52	5,844	1,203	50,433	
Drug stores, with fountain.....	188	27,926	1,929	3,807	31	3,557	542	23,926	
Drug stores, other.....	145	24,453	1,919	4,063	21	2,287	661	26,507	

See footnotes at end of table.

Table 320.--DRUG STORES--PRESCRIPTION SALES IN LARGE STORES AND MULTIUNITS, BY STATE: 1948--Continued
[See text for explanatory material.]

State and kind of business	Large stores and multiunits						Small single-unit stores	
	Stores reporting number of prescriptions sold				Stores not reporting number of prescriptions sold		Number	Sales, entire year (Thousand dollars)
	Number	Sales, entire year (Thousand dollars)	Prescription sales		Number	Sales, entire year (Thousand dollars)		
			Number (Thousands)	Amount (Thousand dollars)				
New Mexico, total.....	59	10,082	730	1,621	7	899	112	5,215
Drug stores, with fountain.....	54	8,927	632	1,463	5	655	96	4,715
Drug stores, other.....	5	1,155	78	158	2	244	16	500
New York, total.....	1,223	178,794	13,492	23,925	94	11,007	4,580	172,398
Drug stores, with fountain.....	772	110,982	6,179	11,005	60	6,432	1,515	64,263
Drug stores, other.....	451	67,812	7,313	12,920	34	4,575	3,065	108,135
North Carolina, total.....	183	29,585	4,256	7,188	19	2,741	611	28,674
Drug stores, with fountain.....	165	26,106	3,739	6,389	17	2,578	573	27,339
Drug stores, other.....	18	3,479	517	799	2	163	38	1,335
North Dakota, total.....	30	5,344	457	937	5	1,277	125	5,555
Drug stores, with fountain.....	21	3,555	341	579	2	266	92	4,501
Drug stores, other.....	9	1,789	116	358	3	1,011	33	1,054
Ohio, total.....	739	120,283	5,493	10,583	49	6,611	1,510	72,186
Drug stores, with fountain.....	585	95,253	3,512	6,351	35	4,404	1,116	56,874
Drug stores, other.....	154	25,030	1,981	4,232	14	2,207	394	15,312
Oklahoma, total.....	159	25,633	1,975	3,818	14	1,314	692	28,840
Drug stores, with fountain.....	141	21,663	1,296	2,384	12	1,132	618	26,692
Drug stores, other.....	18	3,970	679	1,434	2	182	74	2,148
Oregon, total.....	133	18,016	1,829	3,520	21	2,410	314	14,691
Drug stores, with fountain.....	61	7,637	621	1,008	11	985	175	8,209
Drug stores, other.....	72	11,179	1,208	2,512	10	1,425	139	6,482
Pennsylvania, total.....	567	85,093	5,623	10,127	81	9,181	2,796	107,097
Drug stores, with fountain.....	415	66,374	3,900	6,864	64	7,552	2,030	83,388
Drug stores, other.....	152	18,719	1,723	3,263	17	1,629	766	23,709
Rhode Island, total.....	69	11,829	812	2,180	5	841	208	9,462
Drug stores, with fountain.....	61	9,541	691	1,907	5	841	197	9,192
Drug stores, other.....	8	2,288	121	273	...	...	11	270
South Carolina, total.....	89	13,702	1,626	3,188	19	1,648	397	17,860
Drug stores, with fountain.....	77	11,802	1,367	2,765	16	1,534	367	16,750
Drug stores, other.....	12	1,900	259	423	3	114	30	1,110

See footnote at end of table.

THE DRUG TRADE

Table 320.--DRUG STORES--PRESCRIPTION SALES IN LARGE STORES AND MULTIS, BY STATE: 1943--Continued
 [See text for explanatory material]

State and kind of business	Large stores and multimites						Small single-unit stores		
	Stores reporting number of prescriptions sold				Stores not reporting number of prescriptions sold		Number	Sales, entire year (Thousand dollars)	Sales, entire year
	Number	Sales, entire year (Thousand dollars)	Prescription sales		Number	Sales, entire year (Thousand dollars)			
			Number (Thousands)	Amount (Thousand dollars)					
South Dakota, total.....	40	5,334	365	850	11	1,254	165	7,626	
Drug stores, with fountain.....	31	3,695	237	677	8	930	130	5,935	
Drug stores, other.....	9	1,639	128	173	3	324	35	1,695	
Tennessee, total.....	171	24,416	2,876	5,178	33	5,550	624	27,743	
Drug stores, with fountain.....	150	21,491	2,270	4,219	31	5,184	519	24,620	
Drug stores, other.....	21	2,925	606	959	2	366	105	3,123	
Texas, total.....	638	103,723	10,161	19,577	140	17,838	1,669	70,461	
Drug stores, with fountain.....	538	90,599	8,032	15,379	108	15,084	1,280	56,721	
Drug stores, other.....	100	13,124	2,129	4,198	32	2,754	389	13,740	
Utah, total.....	70	11,763	1,180	2,137	4	408	111	5,014	
Drug stores, with fountain.....	58	8,083	629	1,128	3	303	93	4,312	
Drug stores, other.....	12	3,680	551	1,009	1	105	18	702	
Vermont, total.....	11	1,549	115	225	1	118	92	4,723	
Drug stores, with fountain.....	7	(x)	(x)	(x)	...	...	78	4,127	
Drug stores, other.....	4	(x)	(x)	(x)	...	...	14	596	
Virginia, total.....	255	47,461	4,937	7,309	11	1,389	375	17,977	
Drug stores, with fountain.....	239	42,719	4,562	6,723	9	1,166	342	16,890	
Drug stores, other.....	16	4,742	375	586	2	223	33	1,087	
Washington, total.....	209	35,167	3,491	6,927	27	4,617	504	23,445	
Drug stores, with fountain.....	116	17,557	1,262	2,566	16	3,399	284	13,180	
Drug stores, other.....	93	17,610	2,229	4,361	11	1,218	220	10,265	
West Virginia, total.....	98	14,699	1,520	2,850	9	972	243	11,450	
Drug stores, with fountain.....	79	11,483	1,175	2,150	8	957	217	10,386	
Drug stores, other.....	19	3,216	345	700	1	15	26	1,064	
Wisconsin, total.....	218	33,915	2,212	4,939	35	4,365	828	39,490	
Drug stores, with fountain.....	173	27,443	1,606	3,809	28	3,550	679	33,665	
Drug stores, other.....	45	6,472	606	1,130	7	815	149	5,825	
Wyoming, total.....	42	6,006	473	685	4	378	42	2,260	
Drug stores, with fountain.....	36	5,514	437	645	4	378	39	2,115	
Drug stores, other.....	6	492	36	40	...	...	3	145	

x Withheld to avoid disclosure.

Table 32D.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948
[Data based on sample. See text for description of sample and other explanatory material.]

Geographic division and kind of business	Stores reporting number of pharmacists working December 15										Stores not reporting number of pharmacists working	
	Total			Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more					
	Number	Sales, entire year (Thousand dollars)	Pharmacists working		Stores (Number)	Pharmacists working		Stores (Number)	Pharmacists working			
			Total (Number)	Full time (Number)		Total (Number)	Full time (Number)		Total (Number)	Full time (Number)		
United States, total.....	44,652	3,598,969	77,496	67,588	40,564	62,521	53,393	4,088	14,975	14,195	2,286	138,930
Drug stores, with fountain.....	31,993	2,753,404	54,502	47,568	29,426	45,446	39,005	2,567	9,056	8,563	1,633	103,758
Drug stores, other.....	12,659	845,565	22,994	20,020	11,138	17,075	14,388	1,521	5,919	5,632	158	35,172
New England, total.....	3,091	223,392	5,545	5,134	2,726	4,180	3,853	365	1,365	1,281	158	10,026
Drug stores, with fountain.....	2,838	205,306	4,928	4,591	2,539	3,857	3,583	299	1,071	1,008	126	8,703
Drug stores, other.....	253	18,086	617	543	187	323	270	66	294	273	32	1,323
Middle Atlantic, total.....	10,539	654,572	18,977	15,803	9,541	15,275	12,334	998	3,702	3,469	391	21,396
Drug stores, with fountain.....	5,628	390,588	10,021	8,284	5,170	8,307	6,717	458	1,714	1,567	262	14,295
Drug stores, other.....	4,911	263,984	8,956	7,519	4,371	6,968	5,617	540	1,988	1,902	129	7,101
East North Central, total.....	9,001	821,248	16,001	13,843	8,211	13,161	11,172	790	2,840	2,671	474	29,870
Drug stores, with fountain.....	6,863	659,996	12,075	10,390	6,348	10,276	8,713	515	1,799	1,677	359	23,579
Drug stores, other.....	2,138	161,252	3,926	3,453	1,863	2,885	2,459	275	1,041	994	115	6,291
West North Central, total.....	4,811	360,762	7,482	6,656	4,526	6,389	5,604	285	1,093	1,032	242	15,322
Drug stores, with fountain.....	3,845	298,183	5,894	5,178	3,680	5,302	4,605	165	992	973	184	11,978
Drug stores, other.....	966	62,574	1,588	1,478	846	1,087	999	120	501	459	58	3,344
South Atlantic, total.....	4,768	444,512	7,960	7,116	4,353	6,492	5,707	415	1,468	1,409	275	15,792
Drug stores, with fountain.....	4,094	391,794	6,789	6,053	3,770	5,676	4,990	324	1,113	1,063	228	13,431
Drug stores, other.....	674	52,718	1,171	1,063	583	816	717	91	355	346	47	2,361
East South Central, total.....	2,559	193,182	4,118	3,686	2,383	3,490	3,075	176	628	611	120	6,069
Drug stores, with fountain.....	1,960	158,474	3,145	2,782	1,844	2,742	2,390	116	403	392	77	4,422
Drug stores, other.....	599	34,708	973	904	539	748	685	60	225	219	43	1,645
West South Central, total.....	4,204	313,060	6,449	5,855	3,854	5,247	4,686	350	1,202	1,169	390	20,023
Drug stores, with fountain.....	3,263	268,740	5,088	4,643	2,975	4,128	3,711	288	960	932	272	14,393
Drug stores, other.....	941	44,320	1,361	1,212	879	1,119	975	62	242	237	118	5,630
Mountain, total.....	1,587	149,489	2,978	2,700	1,346	2,095	1,845	241	883	855	73	5,653
Drug stores, with fountain.....	1,307	120,270	2,404	2,155	1,119	1,738	1,506	188	666	649	40	3,838
Drug stores, other.....	280	29,219	574	545	227	357	339	53	217	206	33	1,815
Pacific, total.....	4,092	438,752	7,986	6,815	3,624	6,192	5,117	468	1,794	1,698	163	14,579
Drug stores, with fountain.....	2,195	260,048	4,158	3,492	1,981	3,420	2,790	214	738	702	85	9,119
Drug stores, other.....	1,897	178,704	3,828	3,323	1,643	2,772	2,327	254	1,056	996	78	5,460

Table 32E.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIUNITS, AND IN SMALL STORE SAMPLE--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

(See text for explanatory material and description of sample data included)

Geographic division and kind of business	Stores reporting number of pharmacists working December 15										Stores not reporting number of pharmacists working	
	Total			Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more					
	Number	Sales, entire year (Thousand dollars)		Pharmacists working		Stores (Number)	Pharmacists working		Stores (Number)	Pharmacists working		
		Total (Number)	Full time (Number)	Total (Number)	Full time (Number)		Total (Number)	Full time (Number)				
LARGE STORES AND MULTIUNITS												
United States, total.....	12,932	2,138,349	29,916	26,898	9,854	18,321	15,903	11,595	10,995	486	64,200	
Drug stores, with fountain.....	9,903	1,666,834	22,142	19,848	7,776	14,526	12,635	7,616	7,213	383	49,828	
Drug stores, other.....	3,029	471,513	7,774	7,050	2,078	3,795	3,268	3,979	3,782	103	15,372	
New England, total.....	731	100,392	1,855	1,704	486	930	833	925	871	28	4,086	
Drug stores, with fountain.....	668	90,396	1,638	1,511	459	887	793	751	718	26	4,013	
Drug stores, other.....	63	9,996	217	493	27	43	40	174	155	2	73	
Middle Atlantic, total.....	2,269	332,402	5,587	5,023	1,611	3,045	2,644	2,542	2,379	81	9,896	
Drug stores, with fountain.....	1,478	217,358	3,501	3,134	1,100	2,067	1,807	1,434	1,327	52	5,465	
Drug stores, other.....	791	115,044	2,086	1,889	511	978	837	1,108	1,052	29	4,431	
East North Central, total.....	2,991	524,728	6,701	6,073	2,401	4,521	4,012	2,061	2,061	104	13,850	
Drug stores, with fountain.....	2,393	425,656	5,265	4,740	1,968	3,766	3,343	1,499	1,397	89	11,359	
Drug stores, other.....	598	99,072	1,436	1,333	433	755	669	681	664	15	2,491	
West North Central, total.....	1,131	195,762	2,522	2,266	896	1,639	1,394	903	872	42	5,972	
Drug stores, with fountain.....	895	159,008	1,924	1,718	730	1,332	1,145	592	573	34	4,398	
Drug stores, other.....	236	36,754	598	548	166	287	249	311	299	8	1,574	
South Atlantic, total.....	1,608	288,362	3,510	3,226	1,263	2,262	2,037	1,248	1,189	55	7,022	
Drug stores, with fountain.....	1,424	255,574	3,039	2,793	1,140	2,046	1,850	993	943	48	6,111	
Drug stores, other.....	184	32,788	471	433	123	216	187	255	246	7	911	
East South Central, total.....	619	92,982	1,338	1,206	483	830	715	508	491	20	2,589	
Drug stores, with fountain.....	520	78,844	1,085	982	414	712	620	373	362	17	2,222	
Drug stores, other.....	99	14,138	255	224	69	118	95	30	135	3	367	
West South Central, total.....	1,164	182,830	2,459	2,255	894	1,507	1,336	952	919	70	8,453	
Drug stores, with fountain.....	973	159,000	2,028	1,833	755	1,278	1,131	750	722	52	6,583	
Drug stores, other.....	191	23,830	431	402	139	229	205	202	197	18	1,870	
Mountain, total.....	597	98,029	1,488	1,370	396	735	645	753	725	23	3,773	
Drug stores, with fountain.....	477	75,770	1,174	1,075	319	598	516	576	559	20	3,378	
Drug stores, other.....	120	22,259	314	295	77	137	129	177	166	3	378	
Pacific, total.....	1,822	322,862	4,456	3,775	1,424	2,872	2,287	1,584	1,488	63	8,559	
Drug stores, with fountain.....	1,075	205,228	2,488	2,042	891	1,840	1,430	648	612	45	6,299	
Drug stores, other.....	747	117,634	1,968	1,733	533	1,032	857	936	876	18	2,260	

Table 325.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, AND IN SMALL STORE SAMPLE--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948--Continued

[See text for explanatory material and description of sample data included]														
Geographic division and kind of business	Stores reporting number of pharmacists working December 15													
	Total				Stores with less than three full-time pharmacists				Stores with three full-time pharmacists or more				Stores not reporting number of pharmacists working	
	Number	Sales, entire year (Thousand dollars)	Pharmacists working		Stores		Pharmacists working		Stores		Pharmacists working		Number	Sales, entire year (Thousand dollars)
			Total (Number)	Full time (Number)	Total (Number)	Full time (Number)	Total (Number)	Full time (Number)	Total (Number)	Full time (Number)				
SAMPLE OF SMALL SINGLE UNIT STORES														
United States, total.....	3,172	146,062	4,758	4,069	3,071	4,420	3,749	101	338	320		180	7,473	
Drug stores, with fountain.....	2,209	108,657	3,236	2,772	2,165	3,092	2,637	44	144	135		125	5,393	
Drug stores, other.....	963	37,405	1,522	1,297	906	1,328	1,112	57	194	185		55	2,080	
New England, total.....	236	12,300	369	343	224	325	302	12	44	41		13	594	
Drug stores, with fountain.....	217	11,491	329	308	208	297	279	9	32	29		10	469	
Drug stores, other.....	19	809	40	35	16	28	23	3	12	12		3	125	
Middle Atlantic, total.....	827	32,217	1,339	1,078	793	1,223	969	34	116	109		31	1,150	
Drug stores, with fountain.....	415	17,323	652	515	407	624	491	8	28	24		21	883	
Drug stores, other.....	412	14,894	687	563	386	599	478	26	88	85		10	267	
East North Central, total.....	601	29,652	930	777	581	864	716	20	66	61		37	1,602	
Drug stores, with fountain.....	447	23,434	681	565	438	651	537	9	30	28		27	1,222	
Drug stores, other.....	154	6,218	249	212	143	213	179	11	36	33		10	380	
West North Central, total.....	368	16,500	496	437	363	477	421	5	19	16		20	955	
Drug stores, with fountain.....	295	13,918	397	346	295	397	346	...	...	...		15	758
Drug stores, other.....	73	2,582	99	91	68	80	75	5	19	16		5	197	
South Atlantic, total.....	316	15,615	445	389	309	423	367	7	22	22		22	877	
Drug stores, with fountain.....	267	13,622	375	326	263	363	314	4	12	12		18	732	
Drug stores, other.....	49	1,993	70	63	46	60	53	3	10	10		4	145	
East South Central, total.....	194	10,020	278	248	190	266	236	4	12	12		10	348	
Drug stores, with fountain.....	144	7,963	206	180	143	203	177	1	3	3		6	220	
Drug stores, other.....	50	2,057	72	68	47	63	59	3	9	9		4	128	
West South Central, total.....	304	13,023	399	360	296	374	335	8	25	25		32	1,157	
Drug stores, with fountain.....	229	10,974	306	279	222	285	258	7	21	21		22	781	
Drug stores, other.....	75	2,049	93	81	74	89	77	1	4	4		10	376	
Mountain, total.....	99	5,146	149	133	95	136	120	4	13	13		5	188	
Drug stores, with fountain.....	83	4,450	123	108	80	114	99	3	9	9		2	46	
Drug stores, other.....	16	696	26	25	15	22	21	1	4	4		3	142	
Pacific, total.....	227	11,589	353	304	220	332	283	7	21	21		10	602	
Drug stores, with fountain.....	112	5,482	167	145	109	158	136	3	9	9		4	282	
Drug stores, other.....	115	6,107	186	159	111	174	147	4	12	12		6	320	

RETAIL

THE DRUG TRADE

Table 32F.—DRUG STORES—NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, BY STATE: 1948
[See text for explanatory material]

State and kind of business	Large stores and multis										Small single-unit stores	
	Stores reporting number of pharmacists working December 15					Stores with three full-time pharmacists or more					Stores not reporting number of pharmacists working	
	Total					Pharmacists working					Pharmacists working	
	Number	Sales, entire year (Thousands dollars)	Total (Number)	Full time (Number)	Stores (Number)	Total (Number)	Full time (Number)	Stores (Number)	Total (Number)	Full time (Number)	Number	Sales, entire year (Thousands dollars)
Alabama, total.....	155	22,462	335	313	114	182	167	41	153	146	5	515
Drug stores, with fountain.....	130	19,491	275	261	99	161	150	31	114	111	5	515
Drug stores, other.....	25	2,971	60	52	15	21	17	10	39	35	...	...
Arizona, total.....	105	17,846	254	231	78	150	128	27	104	103	8	1,153
Drug stores, with fountain.....	93	15,096	227	204	68	(x)	(x)	25	(x)	(x)	8	1,153
Drug stores, other.....	12	2,750	27	27	10	(x)	(x)	2	(x)	(x)	...	...
Arkansas, total.....	91	11,467	165	154	75	112	103	16	53	51	3	251
Drug stores, with fountain.....	74	9,416	131	124	62	92	86	12	39	38	2	111
Drug stores, other.....	17	2,051	34	30	13	20	17	4	14	13	1	140
California, total.....	1,423	263,038	3,488	2,930	1,146	2,328	1,838	297	1,160	1,092	52	7,373
Drug stores, with fountain.....	876	176,119	2,029	1,533	732	1,317	1,172	144	512	481	40	5,830
Drug stores, other.....	567	86,919	1,459	1,277	414	811	666	153	648	611	12	1,543
Colorado, total.....	170	29,015	518	484	73	148	126	97	370	358	7	1,604
Drug stores, with fountain.....	153	26,541	452	421	67	134	114	86	318	307	6	1,499
Drug stores, other.....	17	2,474	66	63	6	14	12	11	52	51	1	105
Connecticut, total.....	174	25,259	433	396	118	220	199	56	213	197	7	1,088
Drug stores, with fountain.....	157	23,071	367	343	113	212	193	44	155	150	5	1,015
Drug stores, other.....	17	2,188	66	53	5	8	6	12	58	47	2	73
Delaware, total.....	22	4,487	66	50	15	25	22	7	41	28	1	152
Drug stores, with fountain.....	19	3,892	60	45	12	19	17	7	41	28	1	152
Drug stores, other.....	3	595	6	5	3	6	5	...	...	...	...	...
District of Columbia, total.....	192	45,517	447	411	151	291	272	41	156	139	1	240
Drug stores, with fountain.....	168	39,400	380	354	134	258	244	34	122	110	1	240
Drug stores, other.....	24	6,117	67	57	17	33	28	7	34	29	...	765
Florida, total.....	285	59,729	674	640	202	380	349	83	294	291	8	880
Drug stores, with fountain.....	247	53,983	562	532	181	343	315	66	219	217	7	796
Drug stores, other.....	38	5,746	112	108	21	37	34	17	75	74	1	84
Georgia, total.....	248	33,830	516	467	203	357	317	45	159	150	17	1,839
Drug stores, with fountain.....	218	29,317	449	405	180	321	286	37	128	119	17	1,839
Drug stores, other.....	30	4,513	67	62	23	36	31	8	31	31	...	...

See footnote at end of table.

Table 32F.—DRUG STORES—NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIUNIT, BY STATE: 1948--Continued
 [See text for explanatory material]

State and kind of business	Large stores and multiunits											Small single-unit stores		
	Stores reporting number of pharmacists working December 15										Stores not reporting number of pharmacists working			
	Stores with less than three full-time pharmacists					Stores with three full-time pharmacists or more								
	Number	Sales, entire year (Thousand dollars)	Pharmacists working		Stores (Number)	Pharmacists working		Stores (Number)	Pharmacists working				Sales, entire year (Thousand dollars)	
Total (Number)			Full time (Number)	Total (Number)		Full time (Number)	Total (Number)		Full time (Number)	Number	Number			
Idaho, total.....	50	7,301	107	104	37	65	63	13	42	41	...	...	131	6,821
Drug stores, with fountain.....	26	3,355	55	53	20	35	34	6	20	19	...	...	90	4,294
Drug stores, other.....	24	3,946	52	51	17	30	29	7	22	22	...	...	41	2,527
Illinois, total.....	786	145,073	1,915	1,703	557	1,041	895	229	874	808	28	3,746	2,113	91,836
Drug stores, with fountain.....	623	119,173	1,506	1,318	432	871	743	171	635	575	23	2,866	1,526	70,358
Drug stores, other.....	163	25,900	409	385	105	170	152	58	239	233	5	880	587	21,478
Indiana, total.....	393	65,405	881	809	316	614	557	77	267	252	6	571	816	40,156
Drug stores, with fountain.....	346	58,256	779	715	282	561	511	64	218	204	6	571	680	34,651
Drug stores, other.....	47	7,149	102	94	34	53	46	13	49	48	...	...	136	5,505
Iowa, total.....	153	25,882	336	310	116	199	176	37	137	134	7	1,236	696	28,368
Drug stores, with fountain.....	124	20,712	277	257	93	162	144	31	115	113	6	971	553	23,337
Drug stores, other.....	29	5,170	59	53	23	37	32	6	22	21	1	265	143	5,031
Kansas, total.....	156	22,444	340	308	126	237	209	30	103	99	6	546	600	25,466
Drug stores, with fountain.....	130	18,825	277	249	110	210	183	20	67	66	5	527	543	23,442
Drug stores, other.....	26	3,619	63	59	16	27	26	10	36	33	1	19	52	2,024
Kentucky, total.....	177	30,402	381	336	144	249	208	33	132	128	2	116	497	23,299
Drug stores, with fountain.....	152	25,710	310	273	126	221	187	26	89	86	2	116	373	18,632
Drug stores, other.....	25	4,692	71	63	18	28	21	7	43	42	...	...	124	4,665
Louisiana, total.....	172	28,826	390	342	130	230	195	42	160	147	17	2,231	557	22,702
Drug stores, with fountain.....	136	25,805	321	283	98	175	150	38	146	133	14	1,773	274	12,892
Drug stores, other.....	36	3,021	69	59	32	55	45	4	14	14	3	458	283	9,808
Maine, total.....	46	5,224	91	88	35	54	51	11	37	37	1	114	222	10,560
Drug stores, with fountain.....	43	4,894	86	83	33	(x)	(x)	10	(x)	(x)	1	114	154	9,356
Drug stores, other.....	3	330	5	5	2	(x)	(x)	1	(x)	(x)	...	...	28	1,204
Maryland, total.....	200	35,681	466	387	166	348	276	34	118	111	6	832	425	21,005
Drug stores, with fountain.....	179	33,093	411	341	150	313	250	29	98	91	5	628	341	17,342
Drug stores, other.....	21	2,588	55	46	16	35	26	5	20	20	1	204	84	3,661
Massachusetts, total.....	392	52,468	1,029	938	260	530	465	132	499	473	16	1,767	1,232	63,668
Drug stores, with fountain.....	365	48,563	928	845	247	506	442	118	422	403	16	1,767	1,163	60,766
Drug stores, other.....	27	3,905	101	93	13	24	23	14	77	70	...	...	70	2,902

See footnote at end of table.

Table 32F.—DRUG STORES—NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, BY STATE: 1948—Continued
 [See text for explanatory material]

State and kind of business	Large stores and multiunits												Small single-unit stores	
	Stores reporting number of pharmacists working December 15										Stores not reporting number of pharmacists working			
	Total		Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more								
			Pharmacists working		Pharmacists working		Pharmacists working							
Number	Sales, entire year (Thousands of dollars)	Total (Number)	Full time (Number)	Stores (Number)	Total (Number)	Full time (Number)	Stores (Number)	Total (Number)	Full time (Number)	Number	Sales, entire year (Thousands of dollars)			
Michigan, total.....	799	152,459	1,833	1,660	653	1,279	1,130	146	554	530	42	6,150	1,132	55,256
Drug stores, with fountain.....	628	120,516	1,366	1,234	537	1,054	938	91	312	296	35	4,983	886	44,755
Drug stores, other.....	171	31,943	467	426	116	225	192	55	242	234	7	1,167	246	10,801
Minnesota, total.....	230	40,852	554	478	177	339	289	53	195	189	11	1,592	674	32,404
Drug stores, with fountain.....	176	31,920	412	364	137	266	224	39	146	140	9	1,318	481	23,849
Drug stores, other.....	54	8,932	122	114	40	73	65	14	49	49	2	274	193	8,555
Mississippi, total.....	91	11,558	180	162	76	129	112	15	51	50	5	552	409	15,488
Drug stores, with fountain.....	65	8,374	120	108	56	90	79	9	30	29	2	185	281	11,226
Drug stores, other.....	26	3,184	60	54	20	39	33	6	21	21	3	367	128	4,262
Missouri, total.....	390	77,615	868	773	319	565	478	71	303	295	11	1,035	1,179	47,608
Drug stores, with fountain.....	307	65,835	616	539	267	477	404	40	139	135	10	924	874	36,998
Drug stores, other.....	83	11,780	252	234	52	88	74	31	164	160	1	111	305	10,610
Montana, total.....	42	6,762	100	92	30	58	53	12	42	39	1	188	156	6,809
Drug stores, with fountain.....	19	2,659	43	39	15	28	25	4	15	14	...	...	85	3,770
Drug stores, other.....	23	4,103	57	53	15	30	28	8	27	25	1	188	71	3,039
Nebraska, total.....	120	16,862	258	231	94	159	137	26	99	94	3	461	441	18,516
Drug stores, with fountain.....	98	13,530	205	187	77	131	115	21	74	72	2	398	350	15,224
Drug stores, other.....	22	3,332	53	44	17	28	22	5	25	22	1	63	91	5,292
Nevada, total.....	48	8,076	111	98	37	67	58	11	44	40	3	321	23	1,269
Drug stores, with fountain.....	30	4,766	71	63	24	46	38	6	25	24	2	219	12	652
Drug stores, other.....	18	3,310	40	36	13	21	20	5	19	16	1	102	11	617
New Hampshire, total.....	35	4,071	84	80	22	38	35	13	46	45	2	150	128	6,322
Drug stores, with fountain.....	32	3,722	75	71	22	38	35	13	46	45	2	150	128	6,322
Drug stores, other.....	3	349	9	9	...	...	...	...	...	...	...	...	...	...
New Jersey, total.....	366	56,344	886	758	291	531	449	75	335	309	19	1,879	1,203	50,433
Drug stores, with fountain.....	206	30,202	509	433	171	304	265	35	205	168	13	1,281	542	23,926
Drug stores, other.....	160	26,142	377	325	120	227	184	40	150	141	6	598	661	26,307
New Mexico, total.....	64	10,660	135	127	52	92	85	12	43	42	2	321	112	5,215
Drug stores, with fountain.....	57	9,261	122	115	46	81	74	11	31	30	2	321	96	4,715
Drug stores, other.....	7	1,399	13	12	6	11	11	1	12	12	...	...	16	500

See footnote at end of table.

Table 32F.—DRUG STORES—NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIUNITS, BY STATE: 1948—Continued

[See text for explanatory material]

State and kind of business	Large stores and multiunits										Small single-unit stores	
	Stores reporting number of pharmacists working December 15					Stores with three full-time pharmacists or more					Stores not reporting number of pharmacists working	
	Total		Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more			Stores with three full-time pharmacists or more		Stores with three full-time pharmacists or more	
	Number	Sales, entire year (Thousand dollars)	Pharmacists working		Stores (Number)	Pharmacists working		Stores (Number)	Pharmacists working		Number	Sales, entire year (Thousand dollars)
			Total (Number)	Full time (Number)		Total (Number)	Full time (Number)		Total (Number)	Full time (Number)		
New York, total.....	1,280	185,057	3,343	3,018	821	1,624	1,378	499	1,719	1,640	37	4,744
Drug stores, with fountain.....	813	115,279	2,000	1,779	561	1,106	928	232	894	851	19	2,135
Drug stores, other.....	467	69,778	1,343	1,239	260	518	450	267	825	789	18	2,609
North Carolina, total.....	192	30,537	378	351	152	243	218	40	135	133	10	1,789
Drug stores, with fountain.....	173	27,054	326	301	143	229	205	30	97	96	9	1,630
Drug stores, other.....	19	3,483	52	50	9	14	13	10	38	37	1	159
North Dakota, total.....	33	5,769	83	76	20	37	34	13	46	42	2	852
Drug stores, with fountain.....	22	3,700	55	50	13	24	22	9	31	28	2	852
Drug stores, other.....	11	2,069	28	26	7	13	12	4	15	14	...	...
Ohio, total.....	774	125,059	1,544	1,427	675	1,191	1,084	99	353	343	14	1,835
Drug stores, with fountain.....	607	97,963	1,191	1,097	540	964	878	67	227	219	13	1,694
Drug stores, other.....	167	27,096	353	330	135	227	206	32	126	124	1	141
Oklahoma, total.....	170	26,596	389	325	137	254	200	33	135	125	3	351
Drug stores, with fountain.....	150	22,444	327	264	126	233	180	24	94	84	3	351
Drug stores, other.....	20	4,152	62	61	11	21	20	9	41	41	...	...
Oregon, total.....	146	20,391	337	324	103	188	163	43	169	161	8	835
Drug stores, with fountain.....	68	8,279	151	151	55	107	89	13	44	42	4	343
Drug stores, other.....	78	12,112	206	193	48	81	74	30	125	119	4	492
Pennsylvania, total.....	623	91,909	1,358	1,247	499	890	817	124	468	430	25	4,414
Drug stores, with fountain.....	459	71,877	992	922	368	657	614	91	335	308	20	2,365
Drug stores, other.....	164	20,032	366	325	131	233	203	33	133	122	5	2,049
Rhode Island, total.....	72	11,703	193	179	42	74	69	30	119	110	2	967
Drug stores, with fountain.....	62	9,415	170	157	38	68	63	26	102	94	2	967
Drug stores, other.....	8	2,288	23	22	4	6	6	4	17	16	...	...
South Carolina, total.....	105	15,161	208	199	79	114	108	26	94	91	3	189
Drug stores, with fountain.....	90	13,147	174	168	69	100	97	21	74	71	3	189
Drug stores, other.....	15	2,014	34	31	10	14	11	5	20	20	...	...
South Dakota, total.....	49	6,338	103	90	44	83	71	5	20	19	2	250
Drug stores, with fountain.....	38	4,486	82	72	33	62	53	5	20	19	1	139
Drug stores, other.....	11	1,852	21	18	11	21	18	...	...	...	1	111
See footnote at end of table.												

See footnote at end of table.

THE DRUG TRADE

Table 32F.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIUNITS, BY STATE: 1948--Continued
[See text for explanatory material.]

State and kind of business	Large stores and multiunits										Small single-unit stores			
	Stores reporting number of pharmacists working December 15					Stores not reporting number of pharmacists working					Number	Sales, entire year (Thousand dollars)		
	Total		Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more			Sales, entire year working					
	Number	Sales, entire year (Thousand dollars)	Pharmacists working		Stores (Number)	Pharmacists working		Stores (Number)	Total (Number)	Full time (Number)				
			Total (Number)	Full time (Number)		Total (Number)	Full time (Number)							
Tennessee, total.....	196	28,560	442	395	149	270	228	47	172	167	8	1,406	624	27,743
Drug stores, with fountain.....	173	25,269	380	340	133	240	204	40	140	136	8	1,406	519	24,620
Drug stores, other.....	23	3,291	62	55	16	30	24	7	32	31	...	...	105	3,123
Texas, total.....	731	115,941	1,515	1,434	552	911	838	179	604	596	47	5,620	1,669	70,461
Drug stores, with fountain.....	613	101,335	1,249	1,182	469	774	715	144	471	447	33	4,348	1,280	56,721
Drug stores, other.....	118	14,606	266	252	83	133	123	35	133	129	14	1,272	389	13,740
Utah, total.....	72	11,985	168	146	53	96	78	19	72	68	2	186	111	5,011
Drug stores, with fountain.....	59	8,200	119	102	49	88	71	10	31	31	2	186	93	4,312
Drug stores, other.....	13	3,785	49	44	4	8	7	9	41	37	...	...	18	699
Vermont, total.....	12	1,667	25	23	9	14	14	3	11	9	...	...	92	4,723
Drug stores, with fountain.....	7	731	12	12	9	14	14	3	11	9	...	...	92	4,723
Drug stores, other.....	5	936	13	11	...	...	...	...	...	...	...	...	...	...
Virginia, total.....	261	48,224	559	536	208	363	342	53	196	194	5	626	375	17,977
Drug stores, with fountain.....	245	43,482	521	500	198	349	328	47	172	172	3	403	342	16,890
Drug stores, other.....	16	4,742	38	36	10	14	14	6	24	22	2	23	33	1,087
Washington, total.....	233	39,433	611	521	175	356	286	58	255	235	3	351	504	23,445
Drug stores, with fountain.....	131	20,830	308	258	104	216	169	27	92	89	1	126	284	13,180
Drug stores, other.....	102	18,603	303	263	71	140	117	31	163	146	2	225	220	10,265
West Virginia, total.....	103	15,196	196	185	87	141	133	16	55	52	4	475	243	11,450
Drug stores, with fountain.....	85	12,206	156	147	73	114	108	12	42	39	2	234	217	10,386
Drug stores, other.....	18	2,990	40	38	14	27	25	4	13	13	2	241	26	1,064
Wisconsin, total.....	239	36,732	528	474	200	396	346	39	132	128	14	1,548	828	39,490
Drug stores, with fountain.....	189	29,748	423	376	157	316	273	32	107	103	12	1,245	679	33,665
Drug stores, other.....	50	6,984	105	98	43	80	73	7	25	25	2	303	149	5,825
Wyoming, total.....	46	6,384	95	88	36	59	54	10	36	34	...	...	...	2,260
Drug stores, with fountain.....	40	5,692	85	79	30	49	45	10	36	34	...	...	39	2,113
Drug stores, other.....	6	792	10	9	6	10	9	...	...	...	...	...	3	145

x Withheld to avoid disclosure.

x Withheld to avoid disclosure.

Table 32G.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948

[See text for explanatory material]

Standard metropolitan area and kind of business	Large stores and multistore										Small single-unit stores	
	Stores reporting number of pharmacists working December 15					Stores with three full-time pharmacists or more					Stores not reporting number of pharmacists working	
	Total					Stores with less than three full-time pharmacists					Stores with three full-time pharmacists or more	
	Number	Pharmacists working		Stores	Pharmacists working		Stores	Pharmacists working		Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)
		Total	Fulltime		Total	Fulltime		Total	Fulltime			
Akron, total.....	48	6,777	95	43	76	71	5	19	19	...	...	4,054
Drug stores, with fountain.....	38	5,581	70	35	(x)	(x)	3	(x)	(x)	...	...	3,336
Drug stores, other.....	10	1,196	25	8	(x)	(x)	2	(x)	(x)	...	...	718
Albany-Schenectady-Troy, total.....	40	4,689	91	32	61	49	8	30	28	...	...	5,709
Drug stores, with fountain.....	21	2,043	44	36	35	27	3	9	9	...	...	4,244
Drug stores, other.....	19	2,646	47	14	26	22	5	21	19	...	...	1,465
Allentown-Bethlehem-Easton, total.....	25	4,350	62	55	37	30	7	25	25	...	...	2,709
Drug stores, with fountain.....	15	2,609	39	34	24	19	4	13	13	...	...	1,975
Drug stores, other.....	10	1,741	23	21	13	11	3	10	10	...	...	734
Atlanta, total.....	96	15,955	218	206	147	136	19	71	70	2	255	6,476
Drug stores, with fountain.....	86	13,436	188	176	139	128	13	49	48	2	253	6,043
Drug stores, other.....	10	2,519	30	30	8	8	4	22	22	...	...	434
Baltimore, total.....	139	26,030	333	274	252	198	23	81	76	1	204	16,562
Drug stores, with fountain.....	126	24,187	296	242	232	183	19	64	59	...	...	13,237
Drug stores, other.....	13	1,843	37	32	20	15	4	17	17	1	204	3,305
Birmingham, total.....	40	5,029	90	83	46	42	11	44	41	3	247	5,043
Drug stores, with fountain.....	30	4,200	71	67	39	36	8	32	31	3	247	3,965
Drug stores, other.....	10	829	19	16	7	6	3	12	10	...	...	1,078
Boston, total.....	207	28,370	544	503	274	246	70	270	257	12	1,286	33,025
Drug stores, with fountain.....	189	26,221	477	441	257	230	61	220	211	12	1,286	31,513
Drug stores, other.....	18	2,149	67	62	17	16	9	50	46	...	...	1,512
Bridgeport, total.....	21	4,654	79	61	36	26	10	43	35	2	73	4,238
Drug stores, with fountain.....	25	4,136	56	45	36	26	6	20	19	...	...	3,886
Drug stores, other.....	4	518	23	16	...	...	4	23	16	2	73	352
Buffalo, total.....	130	17,772	322	281	222	191	27	100	90	4	525	10,887
Drug stores, with fountain.....	72	9,552	173	145	134	112	10	39	33	2	122	4,712
Drug stores, other.....	58	8,220	149	136	41	79	17	61	57	2	403	6,175
Canton, total.....	25	4,300	54	51	39	36	4	15	15	...	...	955
Drug stores, with fountain.....	18	2,507	36	33	24	21	2	(x)	(x)	2	237	838
Drug stores, other.....	7	1,793	18	18	(x)	(x)	2	(x)	(x)	...	...	117

See footnotes at end of table.

Table 325.—DRUG STORES—NUMBER OF REGISTERED PHARMACEUTISTS IN LARGE STORES AND MULTUNITIS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Standard metropolitan area and kind of business	Large stores and multunitis													Small single-unit stores		
	Stores reporting number of pharmacists working December 15										Stores not reporting number of pharmacists working		Sales, entire year (Thousand dollars)			
	Total		Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more			Sales, entire year (Thousand dollars)	Number						
	Number	Sales, entire year (Thousand dollars)	Pharmacists working		Stores (Number)	Pharmacists working		Stores (Number)			Pharmacists working				Sales, entire year (Thousand dollars)	Number
			Total (Number)	Fulltime (Number)		Total (Number)	Fulltime (Number)				Total (Number)	Fulltime (Number)				
Charleston, W. Va., total.....	20	3,523	40	37	16	26	25	4	14	12	...	...	41	
Drug stores, with fountain.....	15	2,677	31	28	12	(x)	(x)	3	(x)	(x)	...	...	35	
Drug stores, other.....	5	846	9	9	4	(x)	(x)	1	(x)	(x)	...	...	6	
Chattanooga, total.....	18	2,456	38	37	13	19	18	5	19	19	2	234	71			
Drug stores, with fountain.....	16	2,456	38	37	13	19	18	5	19	19	2	234	71			
Drug stores, other.....	2															
Chicago, total.....	603	115,204	1,546	1,397	405	802	700	198	744	697	15	2,215	1,409			
Drug stores, with fountain.....	502	99,754	1,248	1,114	348	703	612	154	545	502	12	1,668	1,034			
Drug stores, other.....	101	15,450	298	283	57	99	88	44	199	195	3	547	355			
Cincinnati, total.....	93	12,645	182	164	82	140	124	11	42	40	2	196	13,989			
Drug stores, with fountain.....	71	8,852	130	116	65	109	96	6	21	20	2	196	13,982			
Drug stores, other.....	22	3,793	52	48	17	31	28	5	21	20	...	...	92	
Cleveland, total.....	210	35,800	448	425	187	369	348	23	79	77	2	253	336			
Drug stores, with fountain.....	197	33,762	418	395	176	(x)	(x)	21	(x)	(x)	2	253	279			
Drug stores, other.....	13	2,038	30	29	11	(x)	(x)	2	(x)	(x)	...	...	63	
Columbus, Ohio, total.....	64	9,601	133	119	56	108	94	8	25	25	...	...	104	
Drug stores, with fountain.....	62	9,601	133	119	56	108	94	8	25	25	...	...	104	
Drug stores, other.....	2															
Dallas, total.....	79	17,397	194	186	44	78	72	35	116	114	3	967	78			
Drug stores, with fountain.....	62	14,415	156	150	32	59	54	30	97	96	2	586	62			
Drug stores, other.....	17	2,982	38	36	12	19	18	5	19	18	1	381	16			
Davenport, Iowa-Rock Island-Moline, Ill., total.....	22	4,047	47	39	16	28	20	6	19	19	...	...	33	
Drug stores, with fountain.....	14	2,197	28	20	13	(x)	(x)	1	(x)	(x)	...	...	22	
Drug stores, other.....	8	1,850	19	19	3	(x)	(x)	5	(x)	(x)	...	...	11	
Dayton, total.....	54	11,740	97	88	49	74	66	5	23	22	4	684	69			
Drug stores, with fountain.....	44	9,837	70	62	42	(x)	(x)	2	(x)	(x)	3	543	55			
Drug stores, other.....	10	1,903	27	26	7	(x)	(x)	3	(x)	(x)	1	141	14			
Denver, total.....	85	16,834	285	265	33	77	60	52	208	205	4	1,179	153			
Drug stores, with fountain.....	79	15,776	257	237	31	(x)	(x)	48	(x)	(x)	3	1,044	140			
Drug stores, other.....	6	1,058	28	28	2	(x)	(x)	4	(x)	(x)	1	135	13			

See footnotes at end of table.

Table 320.—DRUG STORES—NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued

Large stores and multistore units															Small single-unit stores	
Stores reporting number of pharmacists working December 15															Stores not reporting number of pharmacists working	
Stores with less than three full-time pharmacists															Stores with three full-time pharmacists or more	
Pharmacists working															Pharmacists working	
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See footnotes at end of table.

Table 320.—DRUG STORES—NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948—Continued
 [See text for explanatory material.]

Standard metropolitan area and kind of business	Large stores and multis										Small single-unit stores	
	Stores reporting number of pharmacists working December 15					Stores not reporting number of pharmacists working						
	Total		Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more			Stores not reporting number of pharmacists working			
	Number	Sales, entire year (Thousand dollars)	Pharmacists working Total (Number)	Fulltime (Number)	Stores (Number)	Pharmacists working Total (Number)	Fulltime (Number)	Stores (Number)	Pharmacists working Total (Number)	Fulltime (Number)	Number	Sales, entire year (Thousand dollars)
Houston, total.....	93	16,436	199	192	73	121	115	20	78	77	6	579
Drug stores, with fountain.....	80	14,496	162	156	65	112	106	14	50	50	5	541
Drug stores, other.....	13	1,940	37	36	7	9	9	6	28	27	1	38
Huntington, W. Va.—Ashland, Ky., total.....	14	2,527	26	23	12	(x)	(x)	2	(x)	(x)	1	127
Drug stores, with fountain.....	11	2,195	20	18	9	(x)	(x)	2	(x)	(x)	1	127
Drug stores, other.....	3	332	6	5	3	(x)	(x)	...	...	...	...	...
Indianapolis, total.....	130	20,457	293	267	109	218	202	21	75	65	1	76
Drug stores, with fountain.....	128	20,457	293	267	109	218	202	21	75	65	1	76
Drug stores, other.....	2											
Jacksonville, total.....	46	7,164	103	101	37	68	66	9	35	35	...	...
Drug stores, with fountain.....	37	5,337	73	71	32	58	56	5	15	15	...	...
Drug stores, other.....	9	1,227	30	30	5	10	10	4	20	20	...	...
Johnstown, total.....	10	1,242	27	20	8	(x)	(x)	2	(x)	(x)	...	...
Drug stores, with fountain.....	7	762	20	14	6	(x)	(x)	1	(x)	(x)	...	...
Drug stores, other.....	3	480	7	6	2	(x)	(x)	1	(x)	(x)	...	...
Kansas City, total.....	145	37,613	326	272	123	246	194	22	80	78	6	748
Drug stores, with fountain.....	138	36,372	301	251	120	236	188	18	65	63	6	748
Drug stores, other.....	7	1,241	25	21	3	10	6	4	15	15	...	...
Knoxville, total.....	36	6,214	80	76	26	46	42	10	34	34	...	...
Drug stores, with fountain.....	34	6,214	80	76	26	46	42	10	34	34	...	...
Drug stores, other.....	2										...	...
Lancaster, total.....	9	1,719	29	21	7	(x)	(x)	2	(x)	(x)	1	113
Drug stores, with fountain.....	9	1,719	29	21	7	(x)	(x)	2	(x)	(x)	1	113
Drug stores, other.....	...	...	...	...	...	...	...	...	...	...	...	...
Los Angeles, total.....	703	140,067	1,752	1,437	564	1,209	915	139	543	522	22	3,294
Drug stores, with fountain.....	515	111,090	1,230	977	431	935	693	84	295	284	21	3,206
Drug stores, other.....	188	28,977	522	460	133	274	222	55	248	238	1	88
Louisville, total.....	72	14,747	183	157	57	116	92	15	67	65	...	...
Drug stores, with fountain.....	62	12,673	140	118	51	106	85	11	34	33	...	...
Drug stores, other.....	10	2,074	43	39	6	10	7	4	33	32	...	...

See footnotes at end of table.

Table 320.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIUNITS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948--Continued

[See text for explanatory material]

Standard metropolitan area and kind of business	Large stores and multiunits										Small single-unit stores		
	Stores reporting number of pharmacists working December 15					Stores not reporting number of pharmacists working							
	Stores with less than three full-time pharmacists					Stores with three full-time pharmacists or more							
	Pharmacists working		Pharmacists working		Stores (Number)	Pharmacists working		Pharmacists working		Stores (Number)	Pharmacists working		Sales, entire year (Thousand dollars)
Number	Total (Number)	Fulltime (Number)	Total (Number)	Fulltime (Number)		Total (Number)	Fulltime (Number)	Total (Number)	Fulltime (Number)		Number	Sales, entire year (Thousand dollars)	
Memphis, total.....	42	6,562	105	84	32	63	44	10	42	40	3	774	5,644
Drug stores, with fountain.....	39	6,017	90	72	30	(x)	(x)	9	(x)	(x)	3	774	5,108
Drug stores, other.....	3	645	15	12	2	(x)	(x)	1	(x)	(x)	...	...	536
Miami, total.....	74	22,330	197	186	47	98	87	27	99	99	1	110	3,845
Drug stores, with fountain.....	64	20,382	162	151	43	91	80	21	71	71	1	110	2,598
Drug stores, other.....	10	1,948	35	35	4	7	7	6	28	28	...	...	1,247
Milwaukee, total.....	67	12,433	152	136	98	125	109	9	27	27	4	483	13,278
Drug stores, with fountain.....	58	10,912	134	118	90	(x)	(x)	8	(x)	(x)	4	483	12,510
Drug stores, other.....	9	1,521	18	18	8	(x)	(x)	1	(x)	(x)	...	...	768
Minneapolis-St. Paul, total.....	135	26,126	331	288	104	209	172	31	122	116	4	846	13,688
Drug stores, with fountain.....	122	23,309	298	257	95	192	157	27	106	100	4	846	12,309
Drug stores, other.....	13	2,817	33	31	9	17	15	4	16	16	...	...	1,179
Mobile, total.....	28	5,750	64	63	23	44	43	5	20	20	...	...	1,834
Drug stores, with fountain.....	26	5,750	64	63	23	44	43	5	20	20	...	...	1,834
Drug stores, other.....	2	...	...	...	...	...	...	...	...	...	...	...	...
Nashville, total.....	28	3,804	58	51	25	44	37	3	14	14	...	...	4,380
Drug stores, with fountain.....	24	3,065	49	42	22	(x)	(x)	2	(x)	(x)	...	...	4,186
Drug stores, other.....	4	739	9	9	3	(x)	(x)	1	(x)	(x)	...	...	194
New Haven, total.....	19	3,098	53	47	14	30	25	5	23	22	1	184	5,216
Drug stores, with fountain.....	17	3,098	53	47	14	30	25	5	23	22	1	184	5,216
Drug stores, other.....	2	...	...	...	...	...	...	...	...	...	...	...	...
New Orleans, total.....	63	13,827	176	152	99	73	59	24	103	93	9	1,278	5,566
Drug stores, with fountain.....	53	13,084	156	135	31	(x)	(x)	22	(x)	(x)	6	820	5,204
Drug stores, other.....	10	743	20	17	8	(x)	(x)	2	(x)	(x)	3	458	2,362
New York-Northeastern New Jersey, total.....	1,068	159,108	2,858	2,531	639	1,243	1,046	429	1,615	1,537	32	4,477	156,076
Drug stores, with fountain.....	671	101,376	1,690	1,531	429	821	704	242	869	827	14	1,469	46,634
Drug stores, other.....	397	57,732	1,168	1,032	210	422	342	187	746	710	18	3,008	109,442
Norfolk-Portsmouth, total.....	44	7,398	86	81	39	66	61	5	20	20	1	119	3,160
Drug stores, with fountain.....	42	7,398	86	81	39	66	61	5	20	20	1	119	3,160
Drug stores, other.....	2

See footnotes at end of table.

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Table 320.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIUNITS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948--Continued
 [See text for explanatory material]

Standard metropolitan area and kind of business	Large stores and multiunits										Small single-unit stores	
	Stores reporting number of pharmacists working December 15					Stores with three full-time pharmacists or more					Stores not reporting number of pharmacists working	
	Total		Stores with less than three full-time pharmacists			Pharmacists working			Pharmacists or more		Pharmacists working	
	Number	Sales, entire year (Thousands of dollars)	Total (Number)	Fulltime (Number)	Stores (Number)	Total (Number)	Fulltime (Number)	Stores (Number)	Total (Number)	Fulltime (Number)	Number	Sales, entire year (Thousands of dollars)
Oklahoma City, total.....	46	8,812	102	88	37	67	54	9	35	34	1	109
Drug stores, with fountain.....	41	7,937	82	68	36	(x)	(x)	5	(x)	(x)	1	109
Drug stores, other.....	5	875	20	20	1	(x)	(x)	4	(x)	(x)	...	...
Omaha, total.....	54	8,163	111	105	40	58	54	14	53	51	2	398
Drug stores, with fountain.....	49	7,892	106	101	35	53	50	14	53	51	2	3,332
Drug stores, other.....	5	271	5	4	5	5	4	...	...	...	...	699
Peoria, total.....	20	4,215	41	33	14	20	14	6	21	19	...	...
Drug stores, with fountain.....	19	2,717	38	22	12	(x)	(x)	3	(x)	(x)	...	...
Drug stores, other.....	1	1,498	13	11	2	(x)	(x)	3	(x)	(x)	...	...
Philadelphia, total.....	197	28,953	447	394	150	262	229	47	185	165	15	1,680
Drug stores, with fountain.....	183	23,817	331	293	106	193	172	37	138	123	14	1,628
Drug stores, other.....	54	5,136	116	99	44	69	57	10	47	42	1	52
Phoenix, total.....	45	8,502	121	105	30	67	52	15	54	53	6	748
Drug stores, with fountain.....	42	7,185	114	98	28	(x)	(x)	14	(x)	(x)	3	666
Drug stores, other.....	3	1,316	7	7	2	(x)	(x)	1	(x)	(x)	...	...
Pittsburgh, total.....	182	25,198	408	362	150	282	247	32	126	115	8	740
Drug stores, with fountain.....	139	20,321	314	280	114	217	191	25	97	89	7	600
Drug stores, other.....	43	4,877	94	82	36	65	56	7	29	26	1	140
Portland, Ore., total.....	77	10,201	201	168	55	109	83	22	92	85	7	347
Drug stores, with fountain.....	45	3,092	105	85	38	81	62	7	68	64	4	241
Drug stores, other.....	32	5,109	96	82	17	28	21	15	24	21	3	106
Providence, total.....	68	10,884	179	164	41	73	67	27	106	97	2	967
Drug stores, with fountain.....	59	8,468	155	141	36	66	60	23	89	81	...	...
Drug stores, other.....	9	2,416	24	23	5	7	7	4	17	16	2	967
Reading, total.....	19	2,795	38	34	17	(x)	(x)	2	(x)	(x)	...	...
Drug stores, with fountain.....	13	1,823	27	23	12	(x)	(x)	1	(x)	(x)	...	...
Drug stores, other.....	6	972	11	11	5	(x)	(x)	1	(x)	(x)	...	...
Richmond, total.....	37	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)
Drug stores, with fountain.....	35	8,003	92	88	19	38	37	16	54	51	1	129
Drug stores, other.....	2	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)

See footnotes at end of table.

Table 320.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIPLETS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948--Continued
 [See text for explanatory material]

Standard metropolitan area and kind of business	Large stores and multiunits										Small single-unit stores				
	Stores reporting number of pharmacists working December 15					Stores not reporting number of pharmacists working									
	Total					Stores with less than three full-time pharmacists						Stores with three full-time pharmacists or more			
	Number	Sales, entire year (Thousand dollars)	Pharmacists working		Stores (Number)	Pharmacists working		Stores (Number)	Pharmacists working		Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)		
			Total (Number)	Full time (Number)		Total (Number)	Full time (Number)		Total (Number)	Full time (Number)					
Rochester, total.....	53	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Drug stores, with fountain.....	19	2,725	43	34	15	29	22	4	14	12	105	38	2,063		
Drug stores, other.....	34	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)		
Sacramento, total.....	27	6,819	71	58	18	35	24	9	36	34	...	60	3,162		
Drug stores, with fountain.....	12	2,899	28	22	10	(x)	(x)	2	(x)	(x)	...	33	1,940		
Drug stores, other.....	15	3,920	43	36	8	(x)	(x)	7	(x)	(x)	...	27	1,222		
St. Louis, total.....	166	31,514	404	373	130	224	198	36	180	175	361	471	18,306		
Drug stores, with fountain.....	105	22,643	206	187	92	163	145	13	43	42	230	304	12,606		
Drug stores, other.....	61	8,871	198	186	38	61	53	23	137	133	111	167	5,700		
Salt Lake City, total.....	33	6,502	92	77	21	42	31	12	50	46	3	233	33	1,713	
Drug stores, with fountain.....	23	3,883	53	43	17	34	24	6	19	19	211	29	1,488		
Drug stores, other.....	10	2,617	39	34	4	8	7	6	31	27	1	222	4	225	
San Antonio, total.....	53	8,438	113	105	43	77	69	10	36	36	7	622	85	3,102	
Drug stores, with fountain.....	41	7,386	89	82	34	67	60	7	22	22	5	586	45	1,908	
Drug stores, other.....	12	1,052	24	23	9	10	9	3	14	14	2	36	40	1,194	
San Bernardino, total.....	33	6,581	67	56	29	54	44	4	13	12	1	144	35	1,659	
Drug stores, with fountain.....	24	4,874	46	38	21	(x)	(x)	3	(x)	(x)	...	27	1,359		
Drug stores, other.....	9	1,707	21	18	8	(x)	(x)	1	(x)	(x)	...	8	300		
San Diego, total.....	67	13,218	163	131	54	113	87	13	50	44	2	291	54	2,691	
Drug stores, with fountain.....	50	10,986	121	98	41	89	70	9	32	28	2	744	32	1,744	
Drug stores, other.....	17	2,232	42	33	13	24	17	4	18	16	...	22	22	947	
San Francisco-Oakland, total.....	296	47,499	739	630	234	464	379	62	275	251	8	1,175	452	23,044	
Drug stores, with fountain.....	105	19,184	243	201	87	179	141	18	66	60	4	621	116	6,055	
Drug stores, other.....	191	28,315	494	429	147	285	238	44	209	191	4	554	336	16,989	
San Jose, total.....	32	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Drug stores, with fountain.....	20	3,641	49	39	14	25	19	6	24	20	4	446	13	753	
Drug stores, other.....	12	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	(x)	
Spartanburg, total.....	11	1,498	23	21	9	(x)	(x)	2	(x)	(x)	2	183	77	2,443	
Drug stores, with fountain.....	7	526	14	12	6	(x)	(x)	1	(x)	(x)	46	1,395	46	1,395	
Drug stores, other.....	4	532	9	9	3	(x)	(x)	1	(x)	(x)	...	31	844	...	

See footnotes at end of table.

Table 320.—DRUG STORES—NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, BY SELECTED STANDARD METROPOLITAN AREAS, 1948 Continued
 [See text for explanatory material.]

Standard metropolitan area and kind of business	Large stores and multis										Small single-unit stores	
	Stores reporting number of pharmacists working December 15					Stores not reporting number of pharmacists working					Sales, entire year	
	Stores with less than three full-time pharmacists					Stores with three full-time pharmacists or more					Sales, entire year	
	Number	Sales, entire year (Thousands of dollars)	Total (Number)	Fulltime (Number)	Stores (Number)	Total (Number)	Fulltime (Number)	Stores (Number)	Total (Number)	Fulltime (Number)	Number	Sales, entire year (Thousands of dollars)
Seattle, total.....												
Drug stores, with fountain.....	77	14,042	234	190	61	143	113	16	85	77	1	141
Drug stores, other.....	55	9,549	140	110	47	113	86	8	23	24	...	126
Drug stores, other.....	22	4,493	94	80	14	34	27	8	60	53	...	141
South Bend, total.....												
Drug stores, with fountain.....	16	3,457	41	37	13	24	20	5	17	17	...	...
Drug stores, other.....	2	3,457	41	37	13	24	20	5	17	17	...	...
Spokane, total.....												
Drug stores, with fountain.....	18	4,763	72	65	7	17	13	11	55	52	...	...
Drug stores, other.....	6	619	17	14	4	(x)	(x)	2	(x)	(x)	...	...
Drug stores, other.....	12	4,164	55	51	3	(x)	(x)	9	(x)	(x)	...	...
Springfield-Holyoke, total.....												
Drug stores, with fountain.....	36	5,331	100	90	19	40	33	17	60	57	...	...
Drug stores, other.....	2	5,331	100	90	19	40	33	17	60	57	...	...
Stockton, total.....												
Drug stores, with fountain.....	21	2,665	48	43	17	31	26	4	17	17	3	319
Drug stores, other.....	8	1,299	18	15	7	(x)	(x)	1	(x)	(x)	2	219
Drug stores, other.....	13	1,366	30	28	10	(x)	(x)	3	(x)	(x)	1	100
Syracuse, total.....												
Drug stores, with fountain.....	29	4,997	61	56	25	49	44	4	12	12	...	...
Drug stores, other.....	20	3,036	41	37	18	(x)	(x)	2	(x)	(x)	...	...
Drug stores, other.....	9	1,961	20	19	7	(x)	(x)	2	(x)	(x)	...	...
Tacoma, total.....												
Drug stores, with fountain.....	24	3,879	63	49	17	34	25	7	29	24	1	93
Drug stores, other.....	17	2,163	38	32	13	24	18	4	14	14	1	93
Drug stores, other.....	7	1,716	25	17	4	10	7	3	15	10	...	...
Tampa-St. Petersburg, total.....												
Drug stores, with fountain.....	34	7,596	75	70	26	44	39	8	31	31	4	381
Drug stores, other.....	28	6,672	55	52	21	36	33	5	19	19	3	297
Drug stores, other.....	8	924	20	18	5	6	6	3	12	12	...	84
Toledo, total.....												
Drug stores, with fountain.....	46	8,472	102	92	36	66	57	10	36	35	1	51
Drug stores, other.....	31	3,994	64	54	28	34	45	3	10	9	1	51
Drug stores, other.....	13	4,478	38	38	8	12	12	7	26	26	...	...
Trenton, total.....												
Drug stores, with fountain.....	12	2,306	26	23	7	9	7	5	17	16	1	180
Drug stores, other.....	7	1,392	13	9	6	(x)	(x)	1	(x)	(x)	...	...
Drug stores, other.....	5	974	15	14	1	(x)	(x)	4	(x)	(x)	...	...

See footnotes at end of table.

Table 320.--DRUG STORES--NUMBER OF REGISTERED PHARMACISTS IN LARGE STORES AND MULTIS, BY SELECTED STANDARD METROPOLITAN AREAS: 1948--Continued
[See text for explanatory material]

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Standard metropolitan area and kind of business	Large stores and multis										Sole single-unit stores	
	Stores reporting number of pharmacists working December 15					Stores with three full-time pharmacists or more					Stores not reporting number of pharmacists working	
	Total			Stores with less than three full-time pharmacists			Stores with three full-time pharmacists or more				Stores not reporting number of pharmacists working	
	Number	Sales, entire year (Thousand dollars)	Total (Number)	Fulltime (Number)	Stores (Number)	Total (Number)	Fulltime (Number)	Stores (Number)	Total (Number)	Fulltime (Number)	Number	Sales, entire year (Thousand dollars)
Tulsa, total.....	35	6,042	96	73	28	56	40	7	40	33	...	...
Drug stores, with fountain.....	30	4,558	75	52	27	(x)	(x)	3	(x)	(x)	...	...
Drug stores, other.....	5	1,484	21	21	1	(x)	(x)	4	(x)	(x)	...	...
Utica-Rome, total.....	13	2,601	29	29	10	19	19	3	10	10	...	...
Drug stores, with fountain.....	4	333	10	10	2	(x)	(x)	1	(x)	(x)	...	...
Drug stores, other.....	9	2,068	19	19	8	(x)	(x)	2	(x)	(x)	...	...
Washington, D. C., total.....	249	57,349	811	532	193	606	347	56	205	185	...	...
Drug stores, with fountain.....	220	50,214	730	455	173	567	315	47	163	150	...	...
Drug stores, other.....	29	7,135	81	67	20	39	32	9	42	35	...	...
Wheeling, W. Va., Steubenville, Ohio, total.....	31	4,095	56	49	28	46	40	3	10	9	...	...
Drug stores, with fountain.....	23	3,171	45	39	20	35	30	3	10	9	...	...
Drug stores, other.....	8	924	11	10	8	11	10	...	...	...	...	...
Wichita, total.....	29	5,135	69	66	21	40	38	4	29	28	...	...
Drug stores, with fountain.....	21	3,483	47	45	18	36	34	3	11	11	...	...
Drug stores, other.....	8	1,652	22	21	3	4	4	5	18	17	...	...
Wilkes-Barre-Hazleton, total.....	14	2,301	30	29	11	17	17	3	13	12	...	...
Drug stores, with fountain.....	10	1,601	21	20	8	(x)	(x)	2	(x)	(x)	...	...
Drug stores, other.....	4	700	9	9	3	(x)	(x)	1	(x)	(x)	...	...
Wilmington, total.....	22	4,582	67	51	15	26	23	7	41	28	...	...
Drug stores, with fountain.....	19	3,960	63	47	13	22	19	7	41	28	...	...
Drug stores, other.....	3	622	4	4	3	4	4	...	...	...	...	...
Worcester, total.....	23	3,375	72	65	14	28	27	9	44	38	...	...
Drug stores, with fountain.....	21	3,375	72	65	14	28	27	9	44	38	...	...
Drug stores, other.....	2	...	...	...	...	...	...	...	...	...	...	...
York, total.....	4	906	10	8	3	(x)	(x)	1	(x)	(x)	...	...
Drug stores, with fountain.....	4	906	10	8	3	(x)	(x)	1	(x)	(x)	...	...
Drug stores, other.....	...	...	...	...	...	...	...	...	...	...	...	...
Youngstown, total.....	44	6,218	98	86	39	80	69	5	18	17	...	...
Drug stores, with fountain.....	21	2,912	45	37	19	(x)	(x)	2	(x)	(x)	...	...
Drug stores, other.....	23	3,306	53	49	20	(x)	(x)	3	(x)	(x)	...	...

x Withheld to avoid disclosure. Note: See explanatory material for definitions of Standard Metropolitan Areas.

Table 33.—DRUG AND PROPRIETARY STORES—MERCHANDISE INVENTORIES AT COST—UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948

Stores, Sales; Merchandise Inventories at Cost, Beginning and End of Year

[Data based on sample. See text for description of sample]

Geographic division	Stores (Number)	Sales, entire year (Thousand dollars)	Merchandise inventories, at cost	
			End of year (Thousand dollars)	Beginning of year (Thousand dollars)
United States, total.....	55,780	4,037,480	615,905	562,720
Drug stores, with fountain.....	33,626	2,857,162	411,900	377,439
Drug stores, without fountain.....	13,312	880,737	156,451	144,527
Proprietary stores, with fountain.....	6,095	220,638	34,253	28,841
Proprietary stores, without fountain.....	2,747	78,943	13,301	11,913
New England, total.....	4,114	264,886	37,778	34,810
Drug stores.....	3,249	233,418	33,186	30,577
Proprietary stores.....	865	(¹)	(¹)	(¹)
Middle Atlantic, total.....	12,168	721,996	123,753	112,385
Drug stores.....	10,930	675,968	116,330	106,176
Proprietary stores.....	1,238	46,028	7,423	6,209
East North Central, total.....	10,976	914,071	122,766	114,094
Drug stores.....	9,475	851,118	113,740	106,377
Proprietary stores.....	1,501	62,953	9,026	7,717
West North Central, total.....	6,185	412,104	67,561	62,115
Drug stores.....	5,053	376,284	61,092	56,128
Proprietary stores.....	1,132	35,820	6,469	5,987
South Atlantic, total.....	6,468	506,825	67,539	60,915
Drug stores.....	5,043	460,304	60,628	55,309
Proprietary stores.....	1,425	46,521	6,911	5,606
East South Central, total.....	3,303	216,166	31,015	27,962
Drug stores.....	2,679	199,251	28,063	25,294
Proprietary stores.....	624	(¹)	(¹)	(¹)
West South Central, total.....	5,909	370,050	58,471	51,887
Drug stores.....	4,594	333,083	52,271	46,980
Proprietary stores.....	1,315	36,967	6,200	4,907
Mountain, total.....	1,920	162,489	26,307	23,777
Drug stores.....	1,660	155,142	24,921	22,535
Proprietary stores.....	260	(¹)	(¹)	(¹)
Pacific, total.....	4,737	468,893	80,715	74,775
Drug stores.....	4,255	453,331	78,120	72,590
Proprietary stores.....	482	(¹)	(¹)	(¹)

¹ Not shown—sampling variability too high.

Table 34.--DRUG AND PROPRIETARY STORES--ANALYSIS OF CREDIT SALES AND BALANCES DUE--UNITED STATES AND GEOGRAPHIC DIVISIONS: 1948
[Data based on sample. See text for description of sample]

Geographic division	Stores analyzing sales												Stores not analyzing sales		
	Total	Stores with cash sales only		Stores with credit sales							Number	Sales, entire year (Thousand dollars)			
		Stores (Number)	Sales, entire year (Thousand dollars)	Number	Sales, entire year (Thousand dollars)	Total	Cash sales (Thousand dollars)	Charge account sales (Thousand dollars)	Installment sales (Thousand dollars)	Balances due from customers					
										End of year (Thousand dollars)			Beginning of year (Thousand dollars)	End of year (Thousand dollars)	Beginning of year (Thousand dollars)
United States, total.....	53,977	3,945,040	39,363	2,720,614	14,614	1,224,426	1,008,458	214,733	1,235	36,043	30,781	398	310	1,803	92,440
New England.....	3,931	255,727	3,125	182,239	806	73,488	(x)	26,322	(x)	3,986	(x)	(x)	(x)	183	9,159
Middle Atlantic.....	11,929	710,428	10,105	552,582	1,824	157,846	131,242	26,322	282	3,127	3,182	171	161	239	11,568
East North Central.....	10,620	892,982	8,839	728,039	1,781	164,943	141,833	23,034	76	3,127	2,842	26	1	356	21,089
West North Central.....	5,967	401,759	3,900	246,909	2,067	154,850	133,756	21,038	56	3,608	2,999	13	13	218	10,345
South Atlantic.....	6,227	499,114	4,249	337,083	2,008	162,031	133,212	28,744	(v)	4,916	4,244	(v)	(v)	211	7,711
East South Central.....	3,240	213,053	1,878	112,555	1,362	100,498	77,863	22,502	133	4,932	4,299	21	28	63	3,113
West South Central.....	5,651	356,327	2,978	152,351	2,673	203,976	161,136	42,566	274	7,077	6,159	122	67	258	13,723
Mountain.....	1,830	158,830	969	81,622	861	77,208	(x)	(x)	(x)	4,322	(x)	(x)	(x)	90	3,659
Pacific.....	4,552	456,820	3,320	327,234	1,232	129,586	102,625	26,863	98	4,322	3,625	(x)	9	185	12,073

y Withheld because of insufficient data.

x Withheld to avoid disclosure.

Table 35.—DRUG AND PROPRIETARY STORES—TRUCKS AND TRUCK-TRACTORS OPERATED—UNITED STATES: 1948
Stores, Sales, and Manufacturers' Rated Capacity of Trucks Operated

Item	Stores (Number)	Sales, entire year (Thousand dollars)	Number of trucks and truck-tractors operated			
			Total	Manufacturers' rated capacity		
				Under 1½ tons	1½ tons	Over 1½ tons
United States, total.....	55,780	4,037,480	...	...	...	...
Stores reporting data on trucks and truck-tractors.....	44,664	3,337,984	...	...	...	...
Stores operating trucks and truck-tractors.....	1,537	221,229	2,075	1,765	284	26
Stores not operating trucks and truck-tractors.....	43,127	3,116,755	...	...	...	...
Stores not reporting data on trucks and truck-tractors.....	11,116	699,496	...	...	...	...

Table 36A.—DRUG STORES—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY SINGLE UNITS AND MULTIUNITS:
1948

Date of establishment or acquisition	Total		Single units		Multiunits	
	Stores	Sales, entire year	Stores	Sales, entire year	Stores	Sales, entire year
	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)
United States, total.....	46,955	3,678,463	41,495	2,618,314	5,460	1,060,149
Stores established or acquired during--						
1948.....	3,617	160,959	3,295	133,065	322	27,894
1946-1947.....	7,668	593,045	6,898	451,693	770	141,352
1942-1945.....	5,870	462,400	5,451	387,609	419	74,791
1938-1941.....	6,044	514,981	5,277	343,038	767	171,943
1934-1937.....	4,811	449,790	4,104	269,172	707	180,618
1930-1933.....	3,498	300,517	3,036	197,294	462	103,223
1920-1929.....	6,859	531,354	6,016	363,749	843	167,605
1900-1919.....	3,520	223,313	3,282	(x)	238	(x)
Prior to 1900.....	450	30,433	424	(x)	26	(x)
Date of establishment or acquisition unknown....	4,618	411,671	3,712	269,531	906	142,140

x Withheld to avoid disclosure.

Table 36B.—PROPRIETARY STORES—PERIOD ESTABLISHED OR ACQUIRED—UNITED STATES, BY SINGLE UNITS AND
MULTIUNITS: 1948

Date of establishment or acquisition	Total		Single units		Multiunits	
	Stores	Sales, entire year	Stores	Sales, entire year	Stores	Sales, entire year
	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)	(Number)	(Thousand dollars)
United States, total.....	8,841	334,768	8,249	281,957	592	52,811
Stores established or acquired during--						
1948.....	1,179	24,208	1,125	22,512	54	1,696
1946-1947.....	2,118	78,229	2,030	70,792	88	7,437
1942-1945.....	1,219	48,216	1,166	45,577	53	2,639
1938-1941.....	876	37,034	810	31,604	66	5,430
1934-1937.....	659	28,018	594	23,946	65	4,072
1930-1933.....	435	18,035	410	16,117	25	1,918
1920-1929.....	820	33,149	776	26,309	44	6,840
1900-1919.....	492	15,289	483	(x)	9	(x)
Prior to 1900.....	62	1,802	61	(x)	1	(x)
Date of establishment or acquisition unknown....	981	50,788	794	28,857	187	21,931

x Withheld to avoid disclosure.

APPENDIXES

STANDARD METROPOLITAN AREAS

(As defined by the Bureau of the Budget, June 5, 1950)

AKRON, OHIO: Summit County.	CANTON, OHIO: Stark County.
ALBANY-SCHENECTADY-TROY, N. Y.: Albany, Rensselaer, and Schenectady Counties.	CEDAR RAPIDS, IOWA: Linn County.
ALLENTOWN-BETHLEHEM-EASTON, PA.: Lehigh and Northampton Counties, Pa.; Warren County, N. J.	CHARLESTON, S. C.: Charleston County.
ALTOONA, PA.: Blair County.	CHARLESTON, W. VA.: Fayette and Kanawha Counties.
ASHEVILLE, N. C.: Buncombe County.	CHARLOTTE, N. C.: Mecklenburg County.
ATLANTA, GA.: Cobb, De Kalb, and Fulton Counties.	CHATTANOOGA, TENN.: Hamilton County, Tenn.; Walker County, Ga.
ATLANTIC CITY, N. J.: Atlantic County.	CHICAGO, ILL.: Cook, Du Page, Kane, Lake, and Will Counties, Ill.; Lake County, Ind.
AUGUSTA, GA.: Richmond County, Ga.; Aiken County, S. C.	CINCINNATI, OHIO: Hamilton County, Ohio; Campbell and Kenton Counties, Ky.
AUSTIN, TEX.: Travis County.	CLEVELAND, OHIO: Cuyahoga and Lake Counties.
BALTIMORE, MD.: Baltimore city, Baltimore and Anne Arundel Counties.	COLUMBIA, S. C.: Richland County.
BATON ROUGE, LA.: East Baton Rouge Parish.	COLUMBUS, GA.: Chattahoochee and Muscogee Counties, Ga.; Russell County, Ala.
BEAUMONT-PORT ARTHUR, TEX.: Jefferson County.	COLUMBUS, OHIO: Franklin County.
BINGHAMTON, N. Y.: Broome County.	CORPUS CHRISTI, TEX.: Nueces County.
BIRMINGHAM, ALA.: Jefferson County.	DALLAS, TEX.: Dallas County.
BOSTON, MASS.: All of Suffolk County; Cambridge, Everett, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities; Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem cities; Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham towns in Essex County; Quincy city; Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfield, Milton, Needham, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; Hingham and Hull towns in Plymouth County.	DAVENPORT, IOWA-ROCK ISLAND-MOLINE, ILL.: Rock Island County, Ill.; Scott County, Iowa.
BRIDGEPORT, CONN.: Bridgeport city; Fairfield, Stratford, and Trumbull towns in Fairfield County; Milford town in New Haven County.	DAYTON, OHIO: Greene and Montgomery Counties.
BROCKTON, MASS.: Brockton city; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; Easton town in Bristol County.	DECATUR, ILL.: Macon County.
BUFFALO, N. Y.: Erie and Niagara Counties.	DENVER, COLO.: Adams, Arapahoe, Denver, and Jefferson Counties.
	DES MOINES, IOWA: Polk County.
	DETROIT, MICH.: Macomb, Oakland, and Wayne Counties.
	DULUTH, MINN.-SUPERIOR, WIS.: St. Louis County, Minn.; and Douglas County, Wis.
	DURHAM, N. C.: Durham County.
	EL PASO, TEX.: El Paso County.
	ERIE, PA.: Erie County.
	EVANSVILLE, IND.: Vanderburgh County.
	FALL RIVER, MASS.: Fall River city; Somerset, Swansea, and Westport towns in Bristol County, Mass.; and Tiverton town in Newport County, R. I.
	FLINT, MICH.: Genesee County.

- PORT WAYNE, IND.: Allen County.
 PORT WORTH, TEX.: Tarrant County.
 FRESNO, CALIF.: Fresno County.
 GALVESTON, TEX.: Galveston County.
 GRAND RAPIDS, MICH.: Kent County.
 GREENSBORO-HIGH POINT, N. C.: Guilford County.
 HAMILTON-MIDDLETOWN, OHIO: Butler County.
 HARRISBURG, PA.: Cumberland and Dauphin Counties.
 HARTFORD, CONN.: Hartford city; Avon, Bloomfield, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County.
 HOUSTON, TEX.: Harris County.
 HUNTINGTON, W. VA.-ASHLAND, KY.: Cabell and Wayne Counties, W. Va.; Boyd County, Ky.; Lawrence County, Ohio.
 INDIANAPOLIS, IND.: Marion County.
 JACKSON, MISS.: Hinds County
 JACKSONVILLE, FLA.: Duval County.
 JOHNSTOWN, PA.: Cambria and Somerset Counties.
 KALAMAZOO, MICH.: Kalamazoo County.
 KANSAS CITY, MO.: Johnson and Wyandotte Counties, Kans.; Clay and Jackson Counties, Mo.
 KNOXVILLE, TENN.: Anderson, Blount, and Knox Counties.
 LANCASTER, PA.: Lancaster County.
 LANSING, MICH.: Ingham County.
 LAWRENCE, MASS.: Lawrence city; Andover, Methuen, and North Andover towns in Essex County.
 LINCOLN, NEBR.: Lancaster County.
 LITTLE ROCK, ARK.: Pulaski County.
 LOS ANGELES, CALIF.: Los Angeles and Orange Counties.
 LOUISVILLE, KY.: Jefferson County, Ky.; Clark and Floyd Counties, Ind.
 LOWELL, MASS.: Lowell city; Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County, Mass.
 MACON, GA.: Bibb and Houston Counties.
 MADISON, WIS.: Dane County.
 MANCHESTER, N. H.: Manchester city and Goffstown town.
 MEMPHIS, TENN.: Shelby County.
 MIAMI, FLA.: Dade County.
 MILWAUKEE, WIS.: Milwaukee County.
 MINNEAPOLIS-ST. PAUL, MINN.: Anoka, Dakota, Hennepin, and Ramsey Counties.
 MOBILE, ALA.: Mobile County.
 MONTGOMERY, ALA.: Montgomery County.
 MUSKOGON, MICH.: Muskegon County.
 NASHVILLE, TENN.: Davidson County.
 NEW BEDFORD, MASS.: New Bedford city; Acushnet, Dartmouth, and Fairhaven towns in Bristol County.
 NEW BRITAIN-BRISTOL, CONN.: Bristol and New Britain cities; Berlin, Plainville and Southington towns in Hartford County; Plymouth town in Litchfield County.
 NEW HAVEN, CONN.: New Haven city; Branford, East Haven, Hamden, North Haven, Orange, West Haven, and Woodbridge towns in New Haven County.
 NEW ORLEANS, LA.: Jefferson, Orleans, and St. Bernard Parishes.
 NEW YORK-NORTHEASTERN NEW JERSEY: New York City (Bronx, Kings, New York, Queens, and Richmond Counties); Nassau, Rockland, Suffolk, and Westchester Counties, N. Y.; Bergen, Essex, Hudson, Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
 NORFOLK-PORTSMOUTH, VA.: Norfolk and Princess Anne Counties; and the cities of Norfolk, South Norfolk, and Portsmouth.
 OKLAHOMA CITY, OKLA.: Oklahoma County.
 OMAHA, NEBR.: Douglas and Sarpy Counties, Nebr.; Pottawattamie County, Iowa.
 PEORIA, ILL.: Peoria and Tazewell Counties.
 PHILADELPHIA, PA.: Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa.; Burlington, Camden, and Gloucester Counties, N. J.
 PHOENIX, ARIZ.: Maricopa County.
 PITTSBURGH, PA.: Allegheny, Beaver, Washington, and Westmoreland Counties.
 PORTLAND, MAINE: Portland, South Portland, and Westbrook cities; Cape Elizabeth and Falmouth towns in Cumberland County.
 PORTLAND, OREG.: Clackamas, Multnomah, and Washington Counties, Oreg.; Clark County, Wash.
 PROVIDENCE, R. I.: Central Falls, Cranston, Pawtucket, Providence, and Woonsocket cities; Cumberland, East Providence, Johnston, Lincoln, North Providence, North Smithfield, and Smithfield towns in Providence County; R.I.; North Kingstown town in Washington County, R. I.; Warwick city, East Greenwich, and West Warwick towns in Kent County, R. I.; all of Bristol County, R.I.; Attleboro city, North Attleboro, and Seekonk towns in Bristol County, Mass.; Bellingham, Franklin, Plainville, and Wrentham towns in Norfolk County, Mass.; Blackstone and Millville towns in Worcester County, Mass.
 RACINE, WIS.: Racine County.
 RALEIGH, N. C.: Wake County.
 READING, PA.: Berks County.

- RICHMOND, VA.: Richmond city; Chesterfield and Henrico Counties.
- ROANOKE, VA.: Roanoke city and Roanoke County.
- ROCHESTER, N. Y.: Monroe County.
- ROCKFORD, ILL.: Winnebago County.
- SACRAMENTO, CALIF.: Sacramento County.
- SAGINAW, MICH.: Saginaw County.
- ST. JOSEPH, MO.: Buchanan County.
- ST. LOUIS, MO.: St. Louis city, St. Charles and St. Louis Counties, Mo.; Madison and St. Clair Counties, Ill.
- SALT LAKE CITY, UTAH: Salt Lake County.
- SAN ANTONIO, TEX.: Bexar County.
- SAN BERNARDINO, CALIF.: San Bernardino County.
- SAN DIEGO, CALIF.: San Diego County.
- SAN FRANCISCO-OAKLAND, CALIF.: Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties.
- SAN JOSE, CALIF.: Santa Clara County.
- SAVANNAH, GA.: Chatham County.
- SCRANTON, PA.: Lackawanna County.
- SEATTLE, WASH.: King County.
- SHREVEPORT, LA.: Caddo Parish.
- SIOUX CITY, IOWA: Woodbury County.
- SOUTH BEND, IND.: St. Joseph County.
- SPOKANE, WASH.: Spokane County.
- SPRINGFIELD, ILL.: Sangamon County.
- SPRINGFIELD, MO.: Green County.
- SPRINGFIELD, OHIO: Clark County.
- SPRINGFIELD-HOLYOKE, MASS.: Chicopee, Holyoke, Springfield, and Westfield cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County, Mass.; Northampton city; Easthampton and South Hadley towns in Hampshire County, Mass.; Enfield town in Hartford County, Conn.
- STAMFORD-NORFOLK, CONN.: Norwalk city; Darien, Greenwich, New Canaan, Stamford, and Westport towns in Fairfield County.
- STOCKTON, CALIF.: San Joaquin County.
- SYRACUSE, N. Y.: Onondaga County.
- TACOMA, WASH.: Pierce County.
- TAMPA-ST. PETERSBURG, FLA.: Hillsborough and Pinellas Counties.
- TERRE HAUTE, IND.: Vigo County.
- TOLEDO, OHIO: Lucas County.
- TOPEKA, KANS.: Shawnee County.
- TRENTON, N. J.: Mercer County.
- TULSA, OKLA.: Tulsa County.
- UTICA-ROME, N. Y.: Herkimer and Oneida Counties.
- WACO, TEX.: McLennan County.
- WASHINGTON, D. C.; The District of Columbia; Alexandria and Falls Church cities; Arlington and Fairfax Counties, Va.; Montgomery and Prince Georges Counties, Md.
- WATERBURY, CONN.: Waterbury city; Naugatuck borough; Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; Thomaston and Watertown towns in Litchfield County.
- WHEELING, W. Va.-STEUBENVILLE, OHIO: Brooke, Hancock, Marshall, and Ohio Counties, W. Va.; Belmont and Jefferson Counties, Ohio.
- WICHITA, KANS.: Sedgwick County.
- WILKES-BARRE-HAZLETON, PA.: Luzerne County.
- WILMINGTON, DEL.: New Castle County, Del.; Salem County, N. J.
- WINSTON-SALEM, N. C.: Forsyth County.
- WORCESTER, MASS.: Worcester city, Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston towns in Worcester County.
- YORK, PA.: York County.
- YOUNGSTOWN, OHIO: Mahoning and Trumbull Counties, Ohio; Mercer County, Pa.

Appendix B

EXPLANATION OF TERMS--WHOLESALE TRADE

City size

Each wholesale establishment included in the 1948 Census of Business was classified into one of a number of city-size groups, depending upon the number of inhabitants in the city in which the establishment was located. At the time city sizes were established for the 1948 Census of Business, final figures from the 1950 Census of Population were not available and, therefore, preliminary population figures were used. Differences between these and final population figures affect slightly the wholesale trade data presented in this bulletin in relation to final population data from the 1950 Census of Population to be presented for similar size groups. Those unincorporated areas, classified in 1940 as urban under special rule by the Bureau of the Census, have been treated as incorporated places in the 1948 Census of Business. They are included in the appropriate city-size groups in both the 1939 and 1948 censuses. Cities of less than 2,500 inhabitants, unincorporated places, and rural areas are included in city-size group "Remainder of area."

Commodity line

The term "Commodity line," as used in this report, represents a group of related commodity items. Sometimes the group of items is broad enough to be referred to as a merchandise line. The groupings were established, for Census purposes, in consultation with representatives of suppliers of the information, and with users of census data. Consideration was given to the more common groupings of lines maintained by business establishments for sales record purposes as well as to needs for analytical information.

It should be noted that any retail sales of wholesale establishments are not separately shown, but are included along with wholesale sales in the commodity classifications. "Receipts from services and sources other than sale of merchandise" was considered as a commodity line, hence the sum of all commodity line sales items is equivalent to total sales.

Credit

Credit sales.--Include all sales during the census year except those strictly on a cash or c.o.d. basis.

Establishments doing credit business.--Included under this heading are all establishments, except those indicating that all of their 1948 business was strictly on a cash or c.o.d. basis.

Credit sales as percent of all sales.--Includes all sales during the year 1948, except those strictly on a cash or c.o.d. basis, expressed as a percent of total sales of establishments reporting credit sales.

End-of-year accounts and notes receivable as percent of credit sales.--Represents the amount of outstanding accounts and notes re-

ceivable as of the end of the year 1948 expressed as a percent of credit sales. Includes only the accounts and notes receivable resulting from the sale of merchandise and held by the reporting establishments. Notes and accounts sold or discounted to banks, finance companies, or factors are not included even though they may have been sold "with recourse." These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Percent change in accounts and notes receivable, beginning to end of year 1948.--Represents the change in amount of accounts and notes receivable from the beginning to end of year 1948, expressed as percent of accounts and notes receivable at the beginning of the year. These figures are based on establishments reporting both beginning- and end-of-year receivables.

Bad debt losses as percent of credit sales.--Represents the amount of receivables written off during the census year as uncollectible, expressed as percent of credit sales. Bad debt losses includes all receivables written off during 1948 as uncollectible, even though the credit may have been extended on sales made in 1947 or earlier. These figures are based on data for establishments reporting credit sales, end-of-year receivables, and number of credit accounts.

Credit accounts per establishment.--Represents average number of credit accounts as of December 31, 1948, per wholesale establishment doing credit business. These figures are derived by dividing the total number of credit accounts by the number of establishments doing credit business.

Credit sales per account.--Represents average annual credit sales per credit account. Derived by dividing the total amount of credit sales for the year by the number of credit accounts.

Employment and pay roll

Pay roll.--Pay roll includes all compensations (salaries, wages, commissions, and bonuses) paid during the specified period to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Pay roll is reported before deductions for Social Security, income tax withholding, insurance, dues, etc.

Pay roll--entire year.--All amounts paid during the census year to employees are included in this item.

Pay roll--workweek ended nearest November 15.--All amounts paid to employees on pay rolls for the workweek ending nearest November 15 are included. Provision was made for reporting pay roll adjusted to the workweek where the pay period was on other-than-a-workweek basis, and also for reporting on a workweek basis commission and bonus payments. However, for a number of establishments annual pay roll figures included some lump-sum payments not allocated to weekly pay rolls.

Paid employees.--Paid employees consist of the number of employees including salaried officers and executives of corporations who were on the pay roll for the workweek ended nearest November 15, 1948.

Employee size.--Each wholesale establishment in the 1948 Census of Business was classified into one of a number of employee-size groups, based on the total number of paid employees for the workweek ended nearest November 15, 1948. Businesses which started operations after November 15, 1948, and those without paid employees during the workweek ended nearest November 15, are classified in the group "No paid employees."

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business during November 1948.

Establishments

Establishments are separate places of business primarily engaged in selling merchandise. Each establishment of organizations operating at more than one place of business is counted separately.

Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations excluded data for those operated during the entire year but which had sales of less than \$5,000. In 1939, the corresponding figure for exclusion from the tabulations was \$500.

Expense

Operating expenses.--Total operating expenses, sometimes referred to as "overhead," includes all expenses incurred during the census year by the reporting establishment. It includes pay roll as well as other overhead expenses, but not the cost of merchandise sold, nor does it include withdrawals by owners of unincorporated businesses. For agents and brokers the entries under the heading "Operating expenses" represents the amount of brokerage or commissions received rather than overhead expenses incurred.

Operating expenses of certain types of establishments, with total sales of \$200,000 or more, are further classified into administrative, selling, delivery, warehouse, occupancy, and "Other" expenses.

Administrative expenses.--Includes the general administrative expenses not chargeable directly to any one division or function. Included here are executives' and officers' salaries and expenses; telephone and telegraph; professional services; depreciation on furniture and fixtures; dues, subscriptions, and donations; collection expenses, etc.

Selling expenses.--Includes direct expenses incurred in selling merchandise; covers such items as salesmen's salaries, commissions, and bonuses; salesmen's traveling expenses; advertising; and insurance and depreciation on salesmen's automobiles. Delivery expenses (as defined below) are shown separately.

Shipping, delivery expenses.--Includes costs incurred in transferring the merchandise from the warehouse or other place of storage to the customer; covers items such as deliverymen's salaries and wages, outfreight, express, parcel post, contract delivery, trucking, depreciation on trucks, etc.

Warehouse expenses.--The cost of operating the warehouse or stock room. Covers such items as salaries and wages of warehouse employees, boxing and packing costs, etc.

Occupancy expenses.--Includes all expenses arising from the use and maintenance of the premises and the buildings, fixtures, and equipment; covers maintenance, labor, heat, light, power, and water. Where the premises are not owned, rent is included. For firms owning the premises it covers such items as building repairs and supplies, insurance and taxes on buildings, and depreciation on buildings. Because a number of firms experienced difficulty in differentiating between "Warehouse" and "Occupancy" expenses, data for these two items should be used with care.

Other expenses.--Included here are those operating expenses not classified above, such as interest on bank loans, losses from bad debts, etc.

Expenses to sales ratios.--Operating expenses (including pay roll) expressed as a percent of sales.

Firm size

Each wholesale establishment in the 1948 Census of Business was classified into one of a number of "firm size" groups, based on the number of wholesale establishments under a single ownership. Firm size is based on the total number of wholesale establishments operated by a company during 1948, and is not necessarily limited to the number in any particular trade.

Legal form of organization

Each establishment included in the 1948 Census of Business was classified into one of the following legal forms of organization: Individual proprietorships, partnerships, corporations, other forms of organizations.

Individual proprietorships.--Unincorporated businesses owned by one individual or person who may or may not actively participate in its operations.

Partnerships.--Unincorporated businesses owned by two or more persons, having a financial interest in and a responsibility for the business. Each partner may or may not actively participate in the operation of the business.

Corporations.--Businesses owned by legally incorporated organizations or companies. Cooperative associations incorporated under either regular corporation laws or under the special association laws are included in this legal form.

Other legal forms.--Establishments having ownerships under legal forms not defined above. Included here are all establishments owned or operated by cooperative associations not incorporated under the regular corporation laws or under special cooperative association laws, and other miscellaneous ownership types such as receiverships, estates, etc.

Period established or acquired

Each establishment was requested to report the date the 1948 owner acquired or started the business within the city. The date reported reflected the last change in ownership, if any, prior to December 31, 1948. Mere change of name without a change of actual owners was not considered a change of ownership. Neither was a change of location of the establishment within the city considered a new business if it continued at the new location under the same ownership. However, a change in the legal form of organization, e.g., from partnership to corporation, was considered a change in ownership, and the acquisition date reported was that in which the change of legal form took place.

Sales

Sales, entire year.--Sales include receipts from merchandise sold during 1948 together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise for others on a commission basis are included as well as sales for the account of the reporting establishment. Local and State taxes or Federal excise taxes collected by the wholesale establishment directly from customers and paid directly to local, State, or Federal taxing agencies are included. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer or supplier and

passed along to the wholesale establishment are also included in the sales figures.

Sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include sales by manufacturing plants, general administrative offices of manufacturers, retailers, and other businesses whose primary activity is other than wholesale trade. Sales as shown for agents and brokers represent the selling value of the goods in the transactions negotiated.

Sales by class of customer:

Sales to retailers--Represents sales to all classes of retailers including chains, mail-order houses, department stores, independent stores, restaurants, and other establishments included in Retail Trade.

Sales to industrial users--Represents sales to industrial, commercial, professional, institutional, and other similar end users. They provide a measure of goods bought for business use rather than goods bought for resale in the same form as purchased.

Sales to wholesale organizations--Represents the volume of business done by one type of wholesale establishment with another, thus providing a measure of the volume of duplication in wholesale sales.

Sales to household consumers--Included here are sales to household consumers, to individual users, and to farmers. These data measure the volume of retail sales by wholesale establishments.

Sales for export--Represents the domestic value of goods exported by wholesale establishments, including sales through their agents in this country. Wholesale organizations maintaining foreign sales branches were requested to include here the value of goods shipped to such branches.

Sales size.--Each establishment of service wholesalers and manufacturers' sales branches (with stocks) are classified by size of establishment based upon 1948 sales. Establishments starting in business in 1948 are included on the same basis as other establishments, even though they may not have been in operation the full twelve months.

Standard metropolitan areas

See appendix A.

Stocks on hand

Stocks are defined as the inventory, at cost value, of merchandise on hand for sale as of the end of 1948. Goods owned and out-on-consignment are included but not the value of merchandise of others held for sale on consignment.

Trucks

The count of trucks, truck-tractors, and trailers shown in the tables represent the number of specified highway-type motor vehicles operated directly by wholesale establishments in December 1948, regardless of whether or not the vehicles in question were owned or leased by the establishments. Vehicles operated by trucking concerns providing services to wholesale businesses were not included.

Trucks and truck-tractors.--Trucks are distinguished from truck-tractors in that the pay-load is hauled on the truck whereas in the case of the truck-tractor it is towed in a semitrailer.

Trailers and semitrailers.--A semitrailer is distinguished from a trailer in that the former is a two-wheeled vehicle which connects with a truck-tractor by means of fifth wheel arrangement which transmits a portion of the weight on the towing vehicle. A trailer is a towed vehicle which carries the entire load on its own axles.

Manufacturers' rated capacity.--This is the rating assigned by truck manufacturers. It should be noted that there is no exact relationship between such rated capacity and the actual load-carrying capacity. For example, trucks rated 1-1/2 tons can and do frequently carry loads of several tons. However, classification by manufacturers' rated capacity was used in the 1948 Census of Business since it was the only uniform basis for size indication available at that time. In spite of its limitations in indicating pay-load capacity, manufacturers' rated capacity does make it possible to evaluate the usage of light trucks, medium trucks, and heavy trucks in a given kind of business, and also between different kinds of business.

Types of merchant wholesalers

Service wholesalers (domestic market).--Merchant wholesalers that are primarily engaged in buying and selling in the domestic market who perform most, if not all, of the principal wholesale functions. They sell principally to retailers or to industrial, commercial, and institutional users; buy and sell merchandise on their own account; carry stocks; assemble in large lots and redistribute in smaller quantities usually through salesmen; extend credit to customers; make deliveries; and render advice to the trade.

Exporters.--Merchant wholesalers that are primarily engaged in selling in the foreign rather than the domestic market.

Importers.--Merchant wholesalers whose chief distinction lies in the source of their purchases, which is primarily foreign.

Limited-function wholesalers.--Differ from service wholesalers in that one or more of the major services are omitted. Principal types of establishments included here are cash-and-carry wholesalers, wagon or truck distributors, and retailer-cooperative warehouses.

Appendix C

EXPLANATION OF TERMS--RETAIL TRADE

Active proprietors (See Personnel.)

City size

Each retail store included in the 1948 Census of Business was classified into one of nine city-size groups depending on the number of inhabitants in the city in which the establishment was located. At the time city sizes were established for the 1948 Census of Business, final figures from the 1950 Census of Population were not available and, therefore, preliminary population figures were used. Differences between these and final population figures affect slightly the retail trade data presented in this report in relation to final population data from the 1950 Census of Population to be presented for similar size groups. Those unincorporated areas, classified in 1940 as urban under special rule by the Bureau of the Census, have been treated as incorporated places in the 1948 Census of Business. They are included in the appropriate city-size groups in both the 1939 and 1948 censuses. Cities of less than 2,500 inhabitants, unincorporated places, and rural areas are included in city-size group "Remainder of area."

The nine city-size groups based on number of inhabitants are:

Cities of 500,000 or more	Cities of 10,000 to 24,999
Cities of 250,000 to 499,999	Cities of 5,000 to 9,999
Cities of 100,000 to 249,999	Cities of 2,500 to 4,999
Cities of 50,000 to 99,999	Remainder of area (inc.
Cities of 25,000 to 49,999	cities of less than 2,500)

Cooperatives (See Operating types.)

Credit

Credit sales.--In the Census of Business, a credit sale is regarded as any sale in which all or part of the payment for merchandise purchased is deferred until some time after delivery of the merchandise. The total amount of credit sales includes the amount of down payment and amount allowed for trade-in, as well as the unpaid balance. The total does not include interest or carrying charges.

Charge account sales.--In the Census, charge account, or open account sales, are credit sales in which the amount of purchase is charged to the account of the purchaser, and in which settlement is made at the end of a weekly, monthly, or other billing period depending upon the policy of the store. There are usually no interest or carrying charges involved in these transactions.

Installment sales.--In the Census, installment sales include credit sales in which the purchaser agrees to pay unpaid balances in two or more payments of specified amounts over a stipulated period of time. If an interest or carrying charge is added to the selling price it is regarded as "other income" and is not included in the sales figure reported. Frequently installment sales are evidenced by notes secured

by liens such as chattel mortgages on the goods sold. Retail sales thus secured are classed as installment sales, even though the plan might require settlement in a single payment. Even if the installment notes are immediately discounted, as in many motor vehicle sales, the transaction is treated as an installment credit sale for the full amount including any trade-in allowance.

Balances due from customers.--This includes accounts and notes receivable resulting from sales to customers that were outstanding on the books of the business as of December 31, 1948, and December 31, 1947. They do not include accounts transferred to finance companies, banks, or other institutions even though the retailer may continue to collect payments.

Stores analyzing sales.--These are stores which indicated in their 1948 Census of Business report whether or not they had any credit sales during 1948.

Stores with cash sales only.--These are stores which indicated in their 1948 Census of Business report that no part of their sales were credit sales.

Stores with credit sales.--A store which reported any amount of credit sales was included in this category, regardless of the proportion of its cash and credit sales.

Direct-selling organizations (See Operating types.)

Employees (See Personnel.)

Employee size (See Personnel.)

Legal form of organization

All retail establishments included in the 1948 Census of Business were classified into one of the following legal forms of organization: Individual proprietorships, partnerships, corporations, and other legal forms.

Individual proprietorships.--These are retail establishments owned by one individual or person. "Individual proprietorships without active proprietors" are establishments in which the owners did not devote the major portion of their working time to the businesses during November 1948. "Individual proprietorships with active proprietors" are those in which the owners did devote the major portion of their working time to the businesses during November 1948.

Partnerships.--These are retail establishments owned by two or more persons, each of whom has a financial interest in and responsibility for the business. In "Partnerships without active proprietors" none of the partners devoted the major portion of their working time to the businesses during November 1948. In "Partnerships with active proprietors" at least one partner actively devoted the major portion of his working time to the business during November 1948.

Corporations.--These are retail establishments owned by an organization or company legally incorporated under State laws. Cooperative associations incorporated under either regular corporation laws or under the special cooperative association laws are included in this legal form.

Other legal forms.--These are retail establishments having ownership under legal forms not defined above. Included in this legal form are cooperative associations not incorporated under the regular corporation laws or under special cooperative associations laws; and under miscellaneous ownership types such as estates, receiverships, etc.

Mail-order houses (See Operating types.)

Merchandise inventories

As used in the Census of Business the term "Inventories" means stocks of goods held for sale, valued at cost. Merchandise inventories in retail stores are the cost value of stocks of goods held for sale in the stores.

Merchandise inventories do not include the value of fixtures, furnishings, or other equipment used in the warehouse or store operations. Inventories were reported for the beginning and close of the calendar year 1948 except for some businesses which used a fiscal year rather than the calendar year for accounting purposes. Data so reported have been accepted and included in the tabulations without further adjustment.

Merchandise lines

Merchandise lines are groups of related commodities or commodities grouped on a departmental basis which were established, for census purposes, in consultation with representatives of trade organizations, market research groups, statistical organizations, and others. Twenty-six sets of merchandise lines referred to as "patterns" were developed, one for each group of related kinds of business, to fit the departmental organization and the records of reporting stores. This made it possible for the great majority of stores to report their sales by merchandise line.

Stores analyzing merchandise line sales, total.--This refers to the number and total sales of stores which analyzed their sales by merchandise line. The total sales of stores analyzing is the sum of the sales of the various merchandise lines shown in the table.

Stores not analyzing merchandise line sales.--This refers to the actual or estimated number and total sales of stores which did not furnish an analysis of merchandise line sales.

Operating types

Cooperatives.--A retail cooperative store is one which is owned by an association of consumers of the merchandise handled by the store. Most of them are incorporated under State cooperative association laws. In general, the distinguishing features of a cooperative are patronage dividends based on the volume of purchases by the member, and a limitation of one vote per member regardless of the amount of stock owned. The stores are open to the public, as a rule, but are generally patronized primarily by members of the association operating the business.

There are two types of cooperatives included in this category, "Consumer cooperatives" in which the membership is primarily nonfarmers, and "Retail stores of farm cooperatives" in which the membership is primarily farmers. Such farmer organizations frequently function as cooperative marketing associations and, in addition, operate retail stores to supply their membership with products necessary for running a farm, e.g., hay, grain, feed, gasoline, and oil. Only the retail stores of such cooperative associations are included in Retail Trade.

Direct-selling organizations.--These establishments are the sales offices or headquarters from which crews of canvassers operate to sell from house-to-house. However, milk dealers who make door-to-door de-

liveries and bakeries which sell house-to-house are, for census purposes, not considered to be direct-selling organizations.

Mail-order houses.--These are establishments selling merchandise primarily by mail from catalogs and direct-mail solicitation. The retail stores of mail-order concerns are not included in this category.

Paid employees (See Personnel.)

Part- and full-year operations

Stores operated entire year.--Included in this category were:

(1) Stores which commenced operations on or before January 1, 1948, and which were still in operation at the end of 1948.

(2) Stores which changed ownership during 1948, and for which data for the 1948 operations of the previous owner were included in the report.

(3) Seasonal stores, which are normally operated only for a part of the year.

Stores not operated entire year.--Stores included as part-year stores were:

(1) New business, commencing operations after January 1, 1948.

(2) Stores which changed ownership during 1948, and for which no data on the 1948 activities of the previous owner were available.

(3) Stores going out of business during 1948.

Pay roll

Pay roll, entire year, includes all compensation (salaries, wages, commissions, and bonuses) paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Excluded from pay roll are the value of payments in kind, such as free meals, lodgings, etc., or amounts received by employees as tips, etc. Pay roll is reported before deduction for Social Security, income-tax withholding, insurance, dues, etc.

Period established or acquired

The period established or acquired of each retail store was the year in which the store was established or acquired under the ownership at the end of 1948. Mere change of name, without a change of the actual owners was not considered a change of ownership, neither was a change of location of the establishment if it continued at the new location under the same ownership. However, a change in the legal form of organization, e.g., from partnership to corporation, was considered a change in ownership, and the acquisition date reported was that in which the change of legal form took place.

Establishments which, at the end of 1948, were operated by original owners were classified by date of establishment. Others were classified by latest date the business changed hands prior to the end of 1948.

Personnel

Paid employees.--Paid employees consist of the number of employees, including salaried officers and executives of corporations, who were on the pay roll for the workweek ended nearest November 15, 1948.

"Full workweek employees".--"Full workweek employees" include employees whether regular or seasonal, who, for a specified pay period, were paid for working at least the number of hours typically worked in

a week by employees of the reporting establishment. All other employees paid during that workweek were reported as part-workweek employees.

Active proprietors of unincorporated businesses.--Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to operation of the business during November 1948.

Unpaid family workers of unincorporated businesses.--Unpaid family workers consist of the number of family members (wives, sons, daughters, etc.) who worked in the business during November 1948, but were not paid a wage or salary. Family workers paid a wage or salary are included in the count of employees and their compensation included in pay roll.

Employee size.--Each retail store included in the 1948 Census of Business was classified into one of eleven employee-size groups on the basis of the total number of employees on the pay roll for the workweek ended nearest November 15, 1948. Active proprietors and unpaid family workers were not regarded as employees in establishing employee sizes. Seasonal businesses and businesses which commenced operations during 1948 are included in the employee-size group "No paid employees" if they were not in operation during the week of November 15; if such stores were in operation during that workweek, they are included in the appropriate size group on the same basis as stores operating the entire year.

Proprietors (See Personnel.)

Stores

Stores are separate places of business primarily engaged in selling merchandise at retail. In addition to ordinary retail stores such as grocery and hardware stores, this classification includes eating and drinking places, milk dealers, gasoline service stations, market stands (except farmers' stands), lumber and coal yards, mail-order houses, direct selling (house-to-house) establishments, and establishments selling through coin-operated vending machines. Only business establishments obtaining their primary source of receipts from retail sales of merchandise are classified as retail.

Data for retail leased departments located in retail stores are combined with data for the store in which located and are not reported or counted as separate stores. Retail leased departments not located in retail stores, however, are reported and tabulated as separate retail stores. Retail Trade tables exclude "service" leased departments, such as watch repair, beauty shop, shoe repair, and other leased departments deriving a major source of receipts from services to customers rather than from sale of merchandise.

Although the 1948 Census of Business enumerated all retail stores regardless of size, tabulations exclude data for stores which operated during the entire year 1948 but had sales of less than \$500. In 1939, the corresponding figure for exclusion from the tabulations was \$100.

Sales size (See Sales.)

Sales

Sales include total receipts from customers during 1948, after deduction of refunds or allowances for merchandise returned by customers. Sales include receipts from repairs and from other services to customers, and sales for resale, but exclude amounts not received from

customers, such as income from investments, rental of real estate, etc. They do not include the amount of local and State sales taxes or Federal excise taxes which are collected by the store directly from customers, and paid directly by the store to a local, State, or Federal taxing agency. Gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed along to the retailer are included.

The sales figures therefore represent total sales and receipts of all establishments primarily engaged in Retail Trade. They do not include sales at retail accounted for by manufacturers, wholesalers, service establishments, and other businesses whose primary activity is other than Retail Trade.

Sales size.--Each retail store included in the 1948 Census of Business was classified into sales-size groups depending upon the volume of total sales and receipts of the store during 1948.

Size of organization

Single and multiunit stores.--A store is classified as a single unit if it is operated by a firm which operated only one store, or no other store in the same general kind of business as the store concerned. A store is classified as a multiunit if it is one of two or more stores in the same general kind of business operated by the same firm.

Stores operated entire year (See Part- and full-year operations.)

Stores not operated entire year (See Part- and full-year operations.)

Trucks

Trucks and truck-tractors.--Trucks are distinguished from truck-tractors in that the pay-load is hauled on the truck whereas, in the case of the truck-tractor, it is towed in a semitrailer.

Manufacturers' rated capacity.--This is the rating assigned by the truck manufacturer. It should be noted that there is no exact relationship between such rated capacity and the actual load-carrying capacity. For example, trucks rated 1-1/2 tons can and do frequently carry loads of several tons. However, classification by manufacturers' rated capacity was used in the 1948 Census of Business since it was the only uniform basis for size indication available at that time. In spite of its limitations in indicating pay-load capacity, manufacturers' rated capacity does make it possible to evaluate the usage of light trucks, medium trucks, and heavy trucks in a given kind of business, and between different kinds of business.

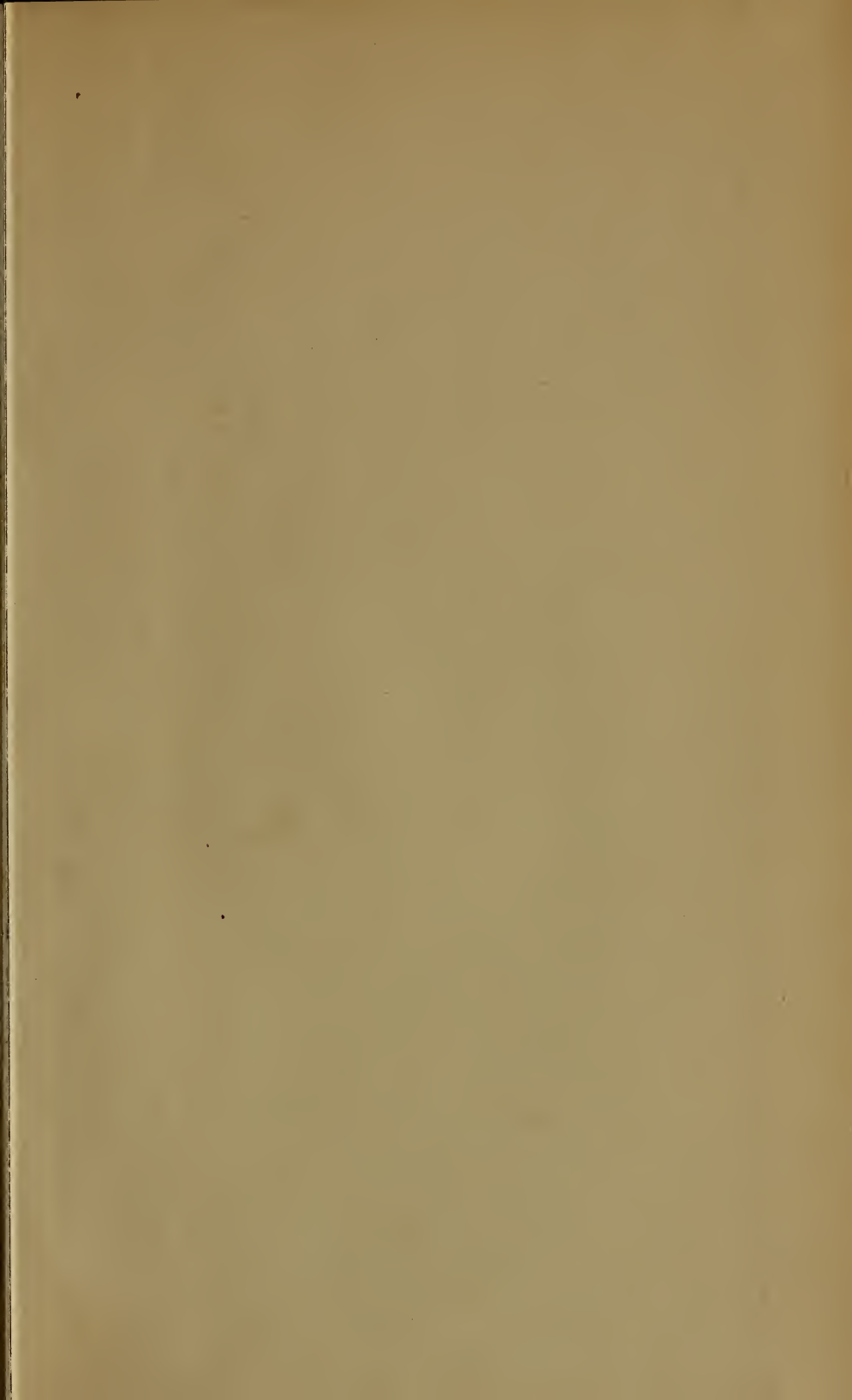
Stores reporting data on trucks and truck-tractors.--These are stores which reported whether or not they operated trucks and truck-tractors during December 1948.

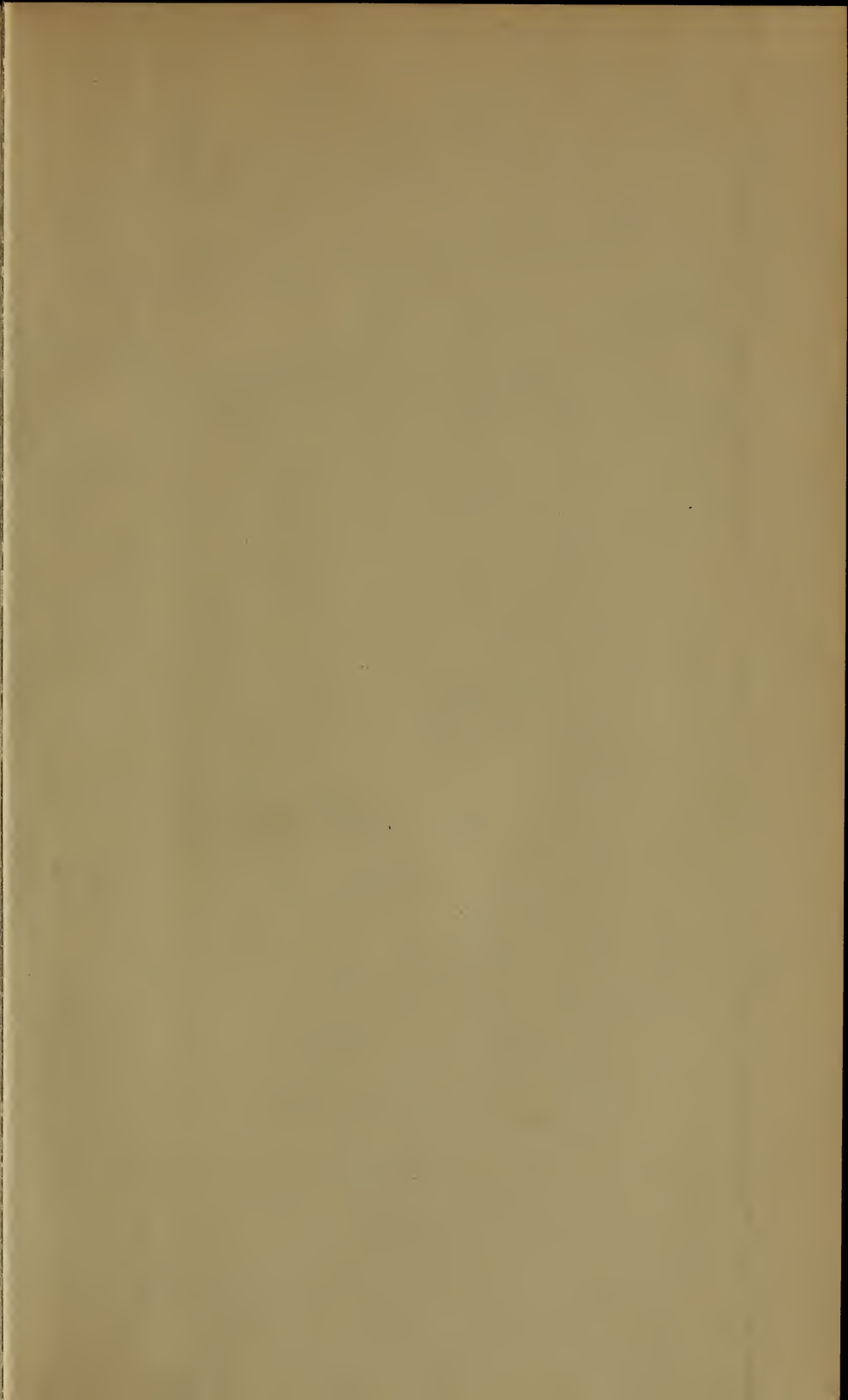
Stores not operating trucks and truck-tractors.--These are stores which stated that they did not operate a truck or truck-tractor.

Stores operating trucks and truck-tractors.--These are stores which reported operation of some trucks and truck-tractors during December 1948.

Stores not reporting data on trucks and truck-tractors.--These are stores which failed to report whether or not they operated trucks and truck-tractors.

Unpaid family workers (See Personnel.)





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